**Market Testing**

**Home First – Discharge to Assess Services**

Organisation

Organisation Name

Contact Name

Contact email/telephone number

**General**

1. Is a Hospital Discharge Service an area of work your organisation would be interested in?
2. Has your organisation delivered any similar services previously? If so, what has been your experience in delivering these services?
3. Would your organisation be interested in potentially submitting a tender for hospital discharge services in West Sussex?

**Geographical Coverage**

1. What are your thoughts on delivering the service as….
   1. a single service covering

the whole of West Sussex?

* 1. 3 individual services covering

each of West Sussex operational

areas (Northern, Southern, Western)?

* 1. Any other suggestions for

delivering across areas of West Sussex.

1. What are your thoughts on how these services can be best commissioned to ensure the required capacity is generated and that providers are able to cover the full geography of the county?

**Payment Model**

1. WSCC is considering a block hours payment model potentially with opportunities to flex levels to respond to seasonal and system pressures. How would this model impact on a provider’s ability to deliver the service?
2. Do you have any other suggestions for payment models that would enable effective delivery of service and ensuring value for money?

**Charges**

1. Without knowing specific in regards to areas, volumes or specification is there a broad price range you would expect to cost these services at?
2. What factors or considerations would affect your charges the greatest?

**Impact on other services**

1. If you are already delivering domiciliary care services in West Sussex, how would delivering a hospital discharge service impact on other areas of your business?
2. How best can the services be commissioned to minimise impact on other services and maintain overall capacity levels?

**Other**

1. Please detail any thoughts or recommendations you have that would help to shape services and impact on commissioning plans.

Please return by Friday 3rd May to

[**AdultsCommissioning@westsussex.gov.uk**](mailto:AdultsCommissioning@westsussex.gov.uk)