**Project VALKYRIE ITT Questions**

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| Ser | Question | Weighting  (of 100%) | Supplier’s Score  (0 / 3 / 5 / 7 / 10) | Weighted Score  (0-10 x %) | Rationale / Comments | Minimum Accepted Score |
| 1 | In no more than 5000 words, please provide a Service Delivery Plan that details how the Potential Provider will provide the **requirement** as outlined in para 3 of the SOR. As a minimum this should include:   1. An overview of your understanding of Close Air Support (CAS) and Intelligence, Surveillance and Reconnaissance (ISR), and its main roles within the collective training environment. 2. Details of the key resources that the Potential Provider will use to deliver the service, including CVs of the key personnel involved in managing service delivery. 3. Details of how your organisation will ensure that its staff will be suitably qualified and experienced to undertake the technical work required throughout the life of the contract. | 35% |  |  |  | 7 |
| 2 | In no more than 5000 words, please provide a Service Continuity Plan that details how the Potential Provider will provide Service Support as outlined within the User Requirements of the SOR. As a minimum this should include:   1. Detail on how the Potential Provider’s organisation will provide support to the requirement for the duration of the contract. This should include, but not be limited to, timescales for providing in-country support, in the case of a service failure, together with a commitment to meet such times. 2. Details of a Business Continuity and Data Recovery Plan, with timescales for Return to Normal operations for prioritised services, including Recovery Time Objectives, and Recovery Point Objectives. 3. The process to resume normal service if a replacement aircraft is required due to a service failure. 4. Details of any part of the requirement that would be sub-contracted. 5. Details of how you would rectify any service failure (quality, quantity and service). | 20% |  |  |  | 7 |
| 3 | In no more than 3000 words, please provide a draft Project Management Plan (PMP) and draft Risk Register as a minimum this should include:   1. An overview of how your company will oversee the Management and Governance of the project throughout the life of the contract. 2. An overview of where your organisation sees likely risk and liability in delivering the requirements of the contract. 3. Details of who owns each risk and how they will be mitigated. | 15% |  |  |  | 5 |
| 4 | In no more than 5000 words, please provide Security and Safety Plans that details how the Potential Provider will ensure **Security and Safety** as outlined in the SOR. As a minimum this should include:   1. Details of how you will handle, manage, store and safeguard UK military cryptographic material and MOD Personally Identifiable Information (PII), in the United Kingdom and overseas, up to an including UK SECRET material. 2. A description of the Safety and Security Culture that you intend to adopt and promote during the life of the contract. 3. An explanation of how you will ensure that all security and safety updates are adhered to and implemented. | 30% |  |  |  | 7 |
| 5. | In no more than 5000 words, provide a detailed description and timed action plan that clearly demonstrates how your organisation will help local communities in tackling economic inequality, fighting climate change and providing equal opportunities.    This should include:   1. How you will create employment   and training opportunities, particularly for those who face barriers to employment  and/or who are located in deprived areas, and for people in industries with known skills shortages or in high growth sectors.  b. How you will influence your staff and  suppliers (if applicable), through the  delivery of the contract, to support environmental protection and improvement.  c. How you will demonstrate action to identify and tackle inequality in employment,  skills and pay in the contract workforce. | 10 |  |  |  | 5 |

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| **Scoring Methodology** | |
| **Mark** | **Scoring Guide** |
| 0 | The Potential Provider fails to provide a relevant response;  • Shows no evidence of any past military experience.  • Demonstrates a lack of ability to perform contracts that are technically or professionally comparable to the requirement |
| 3 | The Potential Provider has provided a response that:  • Is mostly incomplete; or  • Has limited relevance to the requirements in the question; or  • Demonstrates very limited military working experience and capability that is of limited relevance to the Authority's stated requirements; or  • Poor evidence of past experience demonstrates a limited ability to perform contracts (i.e., failure to meet time, cost or performance parameters) that are technically or professionally comparable to the requirement. Proposed but untried mitigation to prevent re-occurrence of problems. |
| 5 | The Potential Provider has provided a response that meets each of the following:  • The response to the question provides a partially complete answer to the question.  • The experience and capability demonstrated in the response shows some relevance to the Authority's stated requirements but there are some material areas of deficiency in the response; and  • Based on the preceding criteria, the response generates limited degree of confidence in the Potential Provider's breadth and depth of experience and capability. |
| 7 | The Potential Provider has provided a response that meets each of the following:  • The response to the question provides a comprehensive and relevant answer to most (but not all) of the requirements of the question;  • The experience and capability demonstrated in the response is mostly relevant to the Authority's stated requirements and has a good understanding of working in a Military environment. There are limited areas of deficiency present in the response, but these are considered to be minimal; and  • Based on the preceding criteria, the response generates a good degree of confidence in the Potential Provider’s breadth and depth of experience and capability. |
| 10 | The Potential Provider has provided a response that meets each of the following:  • The response to the question provides a comprehensive and highly relevant answer to all requirements of the question.  • The experience and capability demonstrated in the response shows excellent previous knowledge of working in a military environment and is highly relevant to the Authority's stated requirements. There are no or only minor areas of deficiency; and  • Based on the preceding criteria, the response generates a high degree of confidence in the Potential Provider’s breadth and depth of experience and capability. |