



Commerce Decisions
a QinetiQ Company

HESTIA BIDDER INSTRUCTIONS

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Accessing AWARD

You will receive 2 emails

1 will contain your user name and an Internet Hyperlink
The other will contain you temporary password

Username with Hyperlink to AWARD

Dear Bidder1

This email contains your User Name for QinetiQ Commerce Decisions AWARD.

The AWARD service is available at:
<https://award.commercedecisions.com/award4/login/dio-hestia>

Your User Name is: bidder1@dio-hestia

If you have any queries, please contact your AWARD Administrator.

Best regards,

QinetiQ Commerce Decisions Support

"THIS IS AN AUTOMATED MAIL BOX PLEASE DO NOT RESPOND TO THIS MESSAGE"

Email with Temporary password

Dear !Heather Frost-Thomas - CDL Consultant,

This email contains your password for QinetiQ Commerce Decisions AWARD.

Your password is: varocaso

For security reasons you are asked to immediately log on and modify your password to something memorable to you.

If you have any queries, please contact your AWARD Administrator.

Best regards,

QinetiQ Commerce Decisions Support

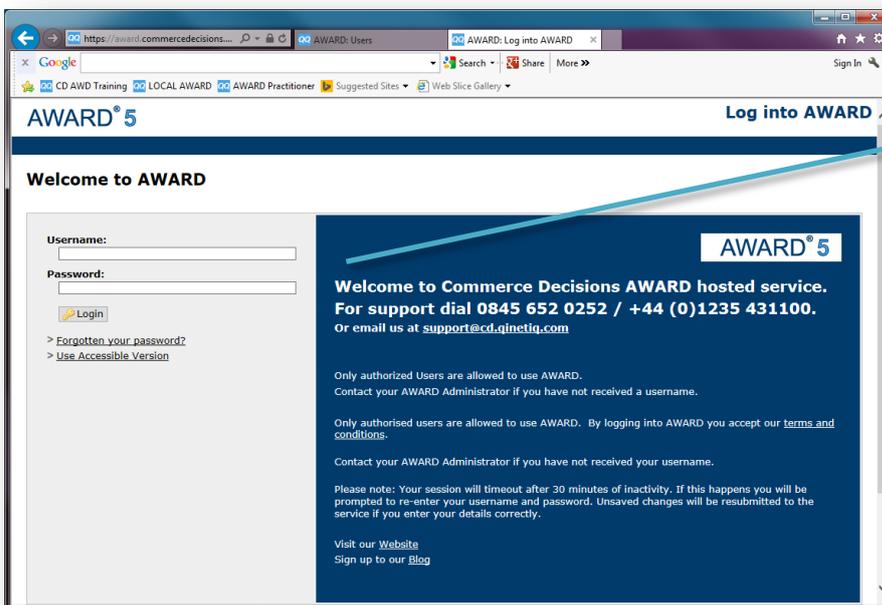
"THIS IS AN AUTOMATED MAIL BOX PLEASE DO NOT RESPOND TO THIS MESSAGE"

Saving AWARD as an Internet Favourite

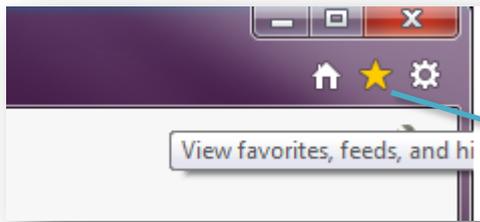
So you don't have to hunt down the Access email every time you want to access AWARD, it is recommended that you save the hyperlink as a favourite. The process may differentiate slightly dependent on the Internet program you use, below lists the steps for Microsoft Internet Explorer 11.



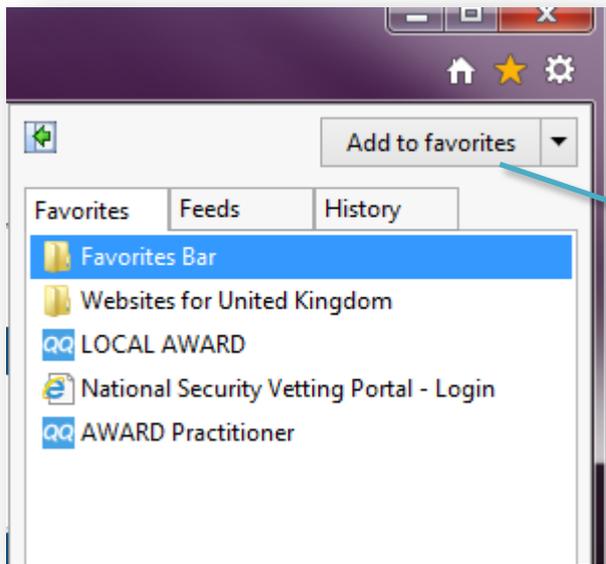
Click on the hyperlink in the email you received



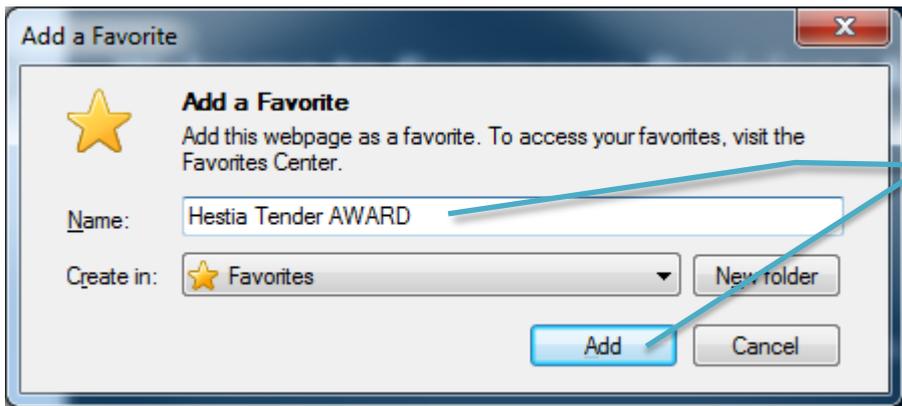
You will be presented with the AWARD login Screen. Before you proceed to logon, carry out the following to save the page as a favourite you can easily access in future.



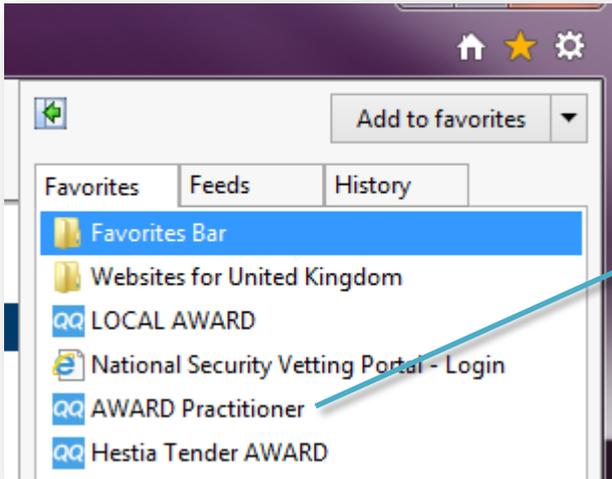
Top right had side of Internet explorer, click on the 5 pointed star



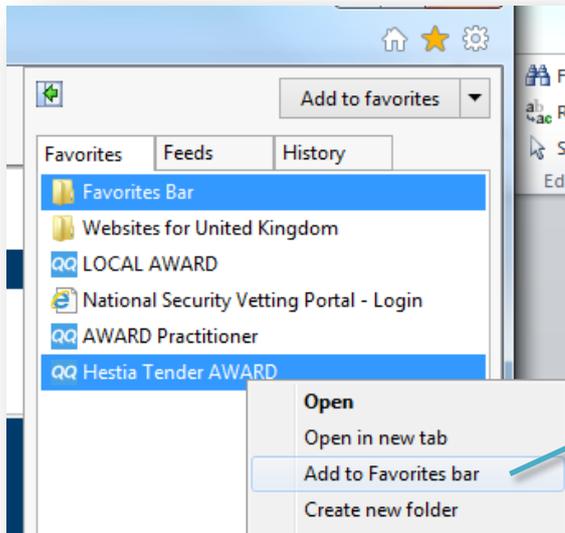
You will be presented with the Favorites Center. Click on the Add to Favorites button, top right.



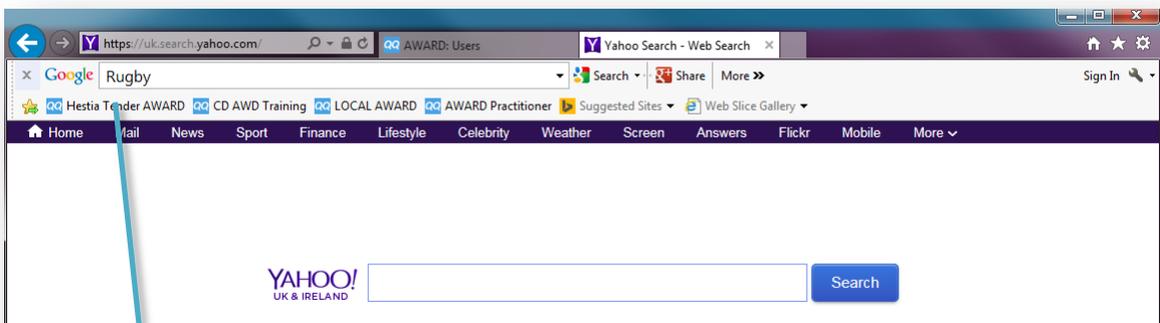
You will be presented with the Add a Favorite Window. Give the shortcut favorite a meaningful name e.g Hestia Tender AWARD and click on ADD,.



Now when you click on Favorites, you will see AWARD in the list.

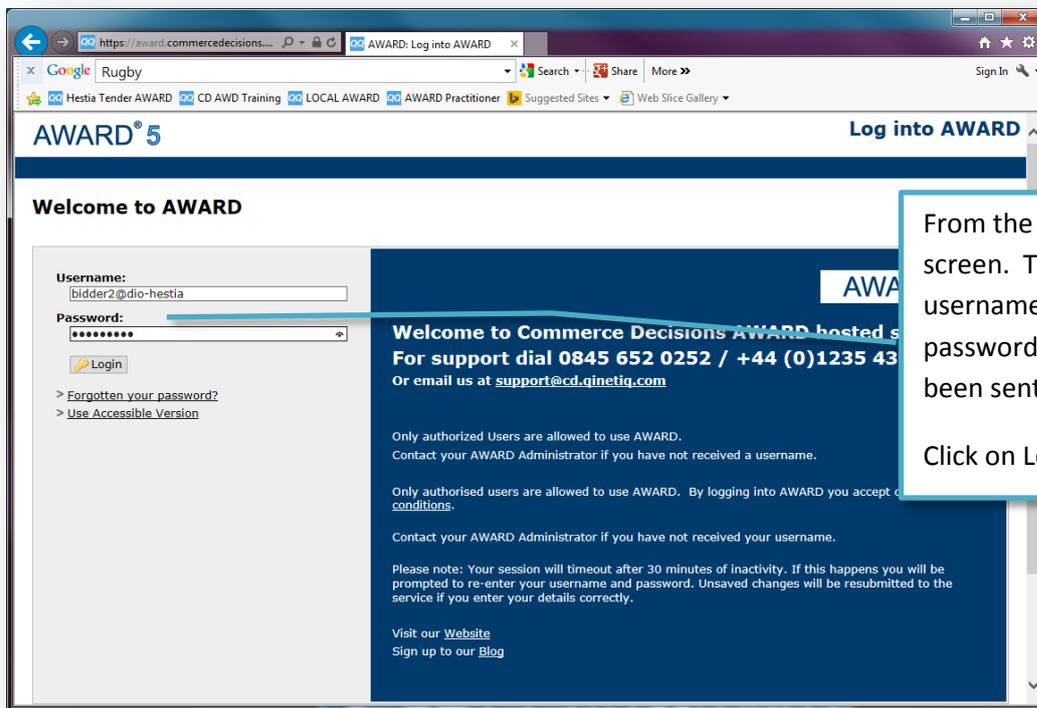


If you want to take it one step further, you can also add the Favourite shortcut to the Favourite bar by right clicking and selecting Add to Favourite bar



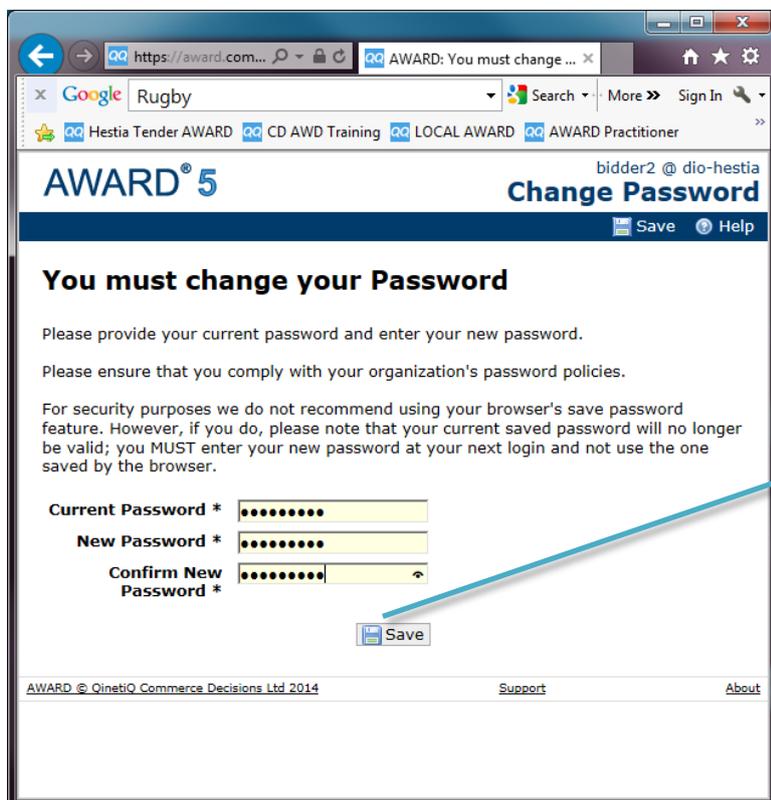
It will now be shown in your favourites bar ready to be clicked on.

Logging in for the first time

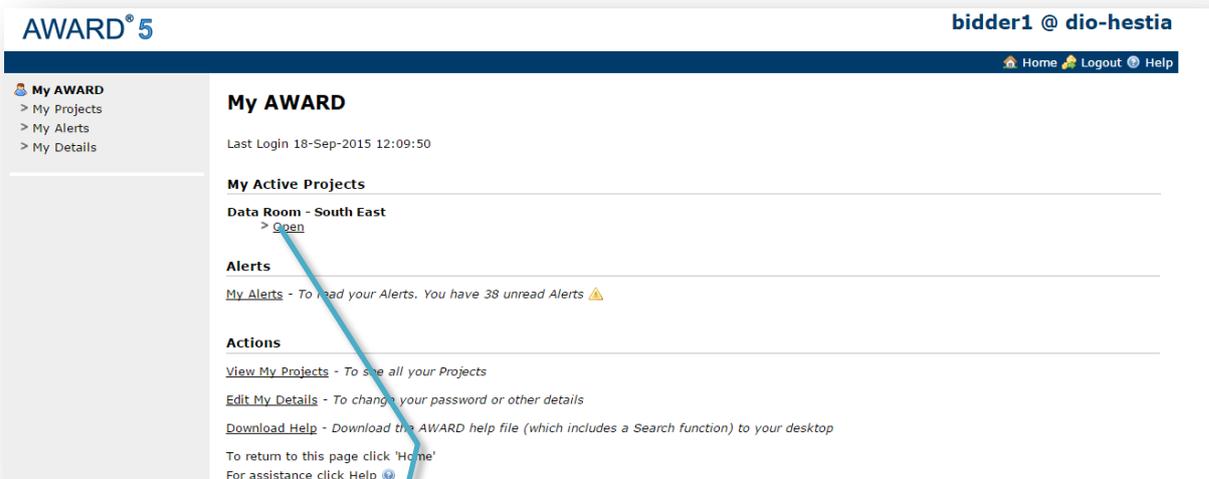


From the AWARD login screen. Type in the username and temporary password you would have been sent in an email.

Click on Login

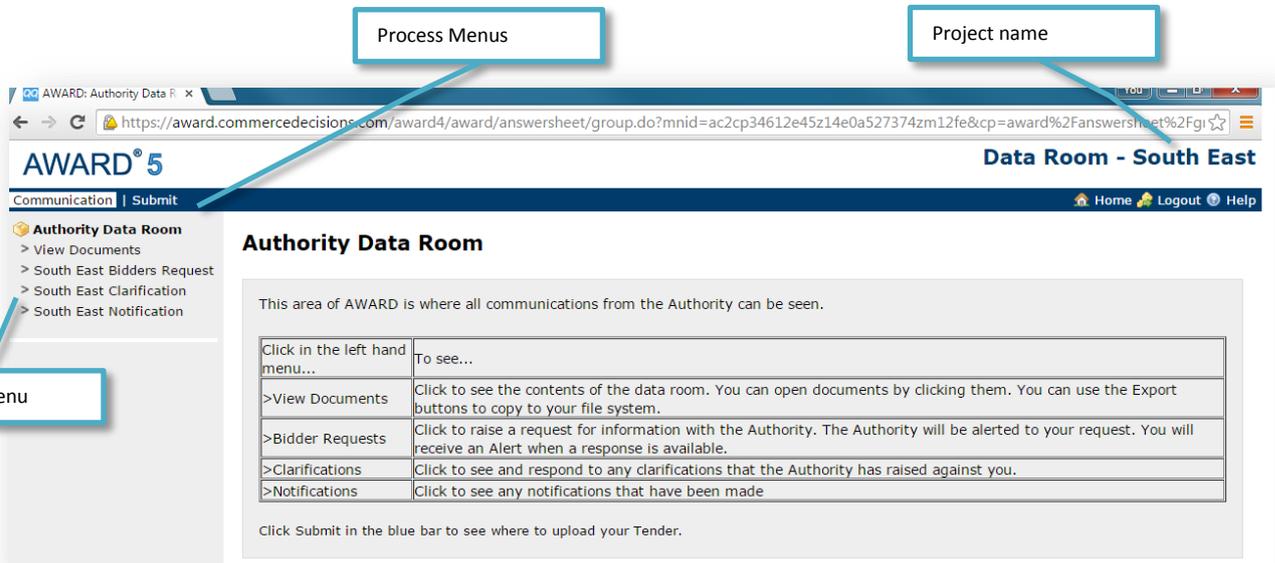


You will be presented with the Change password screen. Type in the current password and a new one (twice) and click on save.



When you login you will be presented with your Home Screen. In the centre of the screen is the work area, where the Hestia Tender Projects you have access to will be listed.

Click on Open, under the name of the project



The Document Data Room

AWARD[®] 5 Data Room - South East Training Example

Communication | Submit Home Logout Help

Authority Data Room

- ▶ View Documents
- > South East Bidders Request
- > South East Clarification
- > South East Notification

Authority Data Room Documents

Export Export Groups Search

All Authoring Filter by: Filter Advanced Filter Reset Refresh

Name	Submission
APPROVED (304)	
+ 1. Data Room Admin (0)	
+ 2. Tender Documents (22)	
+ 3. Data (279)	
+ 4. References (3)	

Under the Communication, you have the ability to view the data room documents in full.

If you need more people to access them to make them readily available to your team, You can also export them out.

AWARD[®] 5 Data Room - South East Training Example

Next Export Document Groups Cancel Help

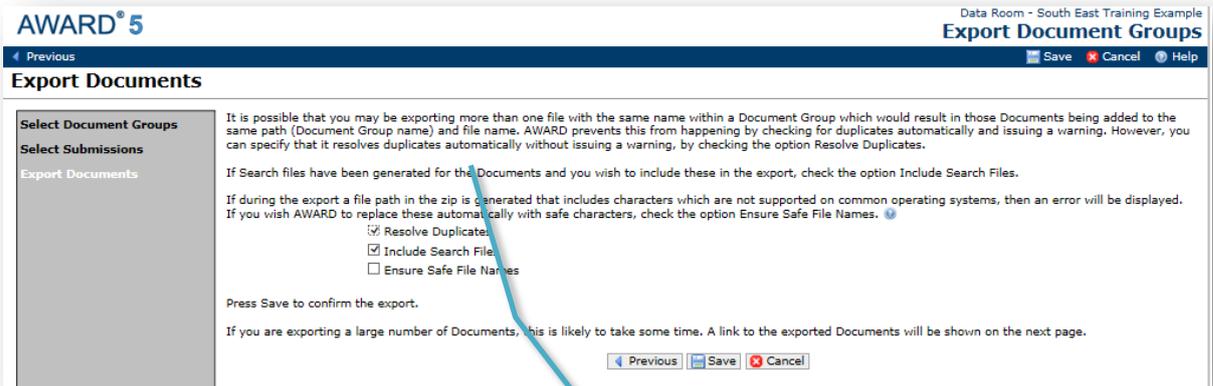
Select Document Groups

Select Document Groups Reset

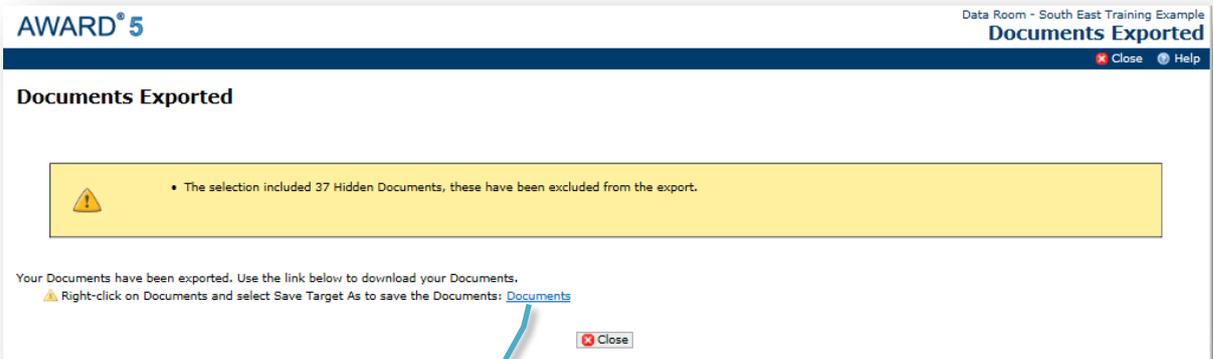
Name	Description
APPROVED	

Next Cancel Move to next page (Alt+N)

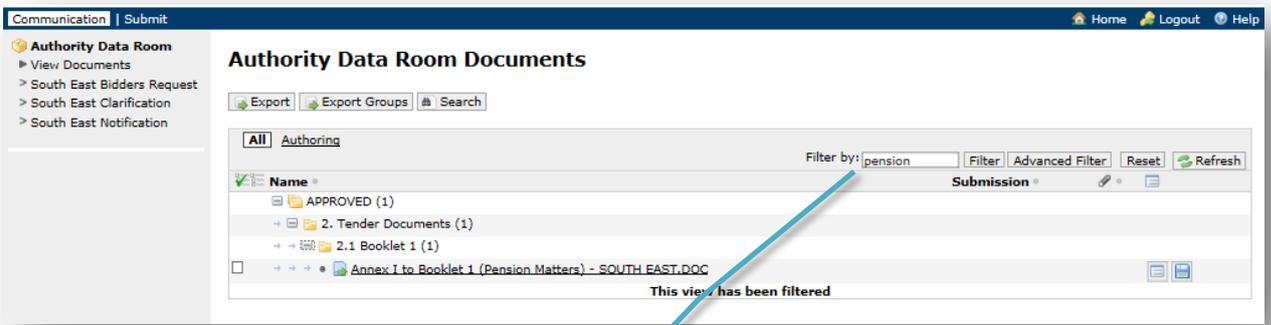
Select Export Document groups and select the folder and click on Next



Follow the Onscreen Instructions and select Save. If you are exporting a large number of Documents, this is likely to take some time.

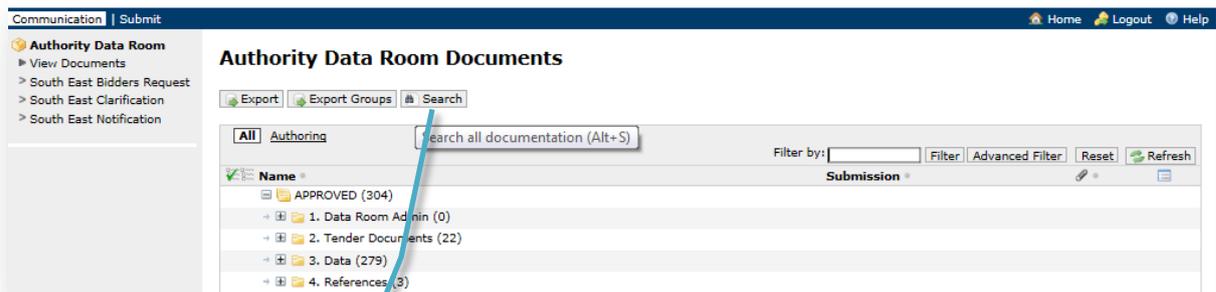


Once complete, you will receive this message. Right-click on document and select save target as. This will save a zip file to the location you choose, which can then be extracted out.

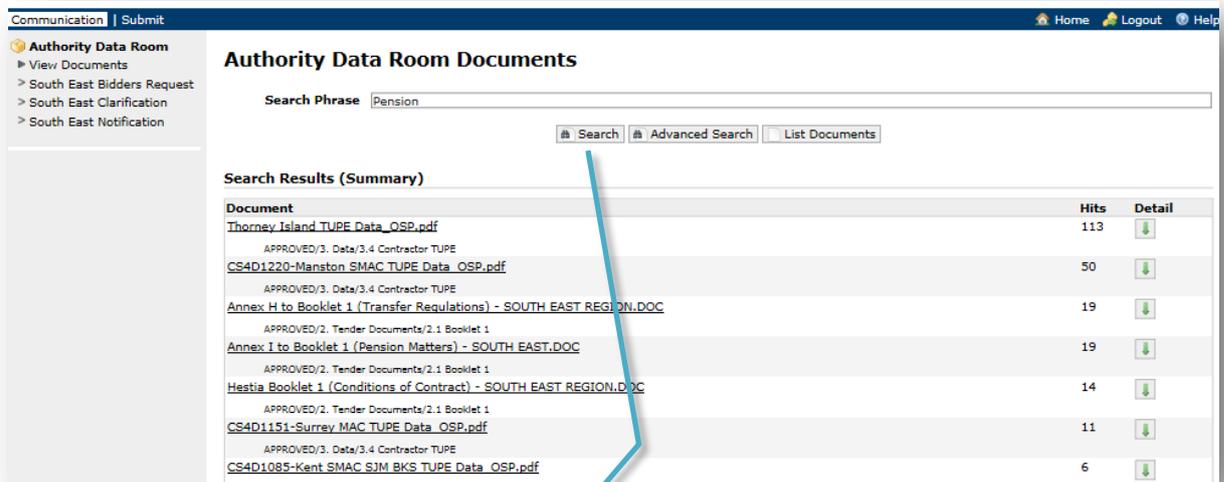


Using the filter tool will allow you to search for documents with that particular phrase in their title. In this example we have asked for documents that contains the word Pension in their title, it has returned 1 document.

Search for Content.



You can search within the content of the documents by selecting Search

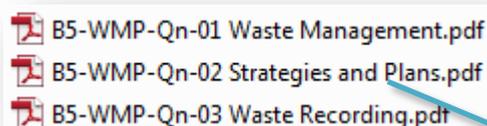


So here we've looked for Pension where it appears in the content of the document and you can see that the results are much different than filtering.

Create a Zip file to upload multiple Response Documents,

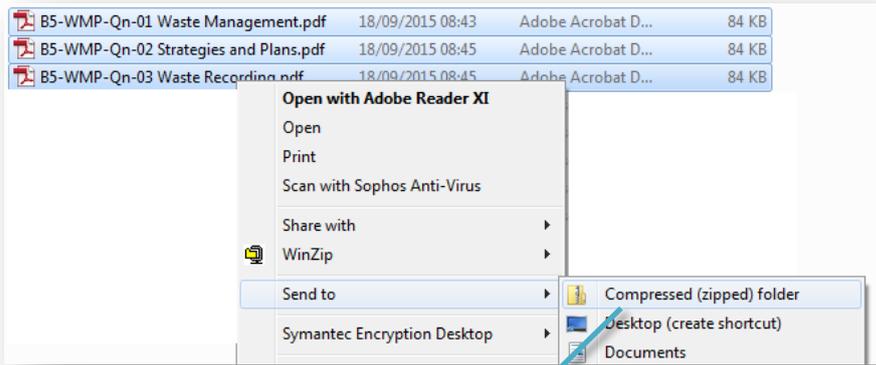
You don't have to individually upload each document. AWARD allows you to upload a Zip file containing multiple Documents.

Creating a zip File

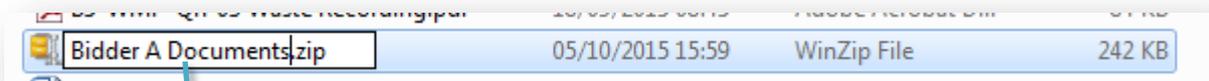


If you have followed the Authority Instructions correctly then you should have a list of documents that reflect the naming conventions, see example.

Where possible, the PDF document format should be used (unless an Excel template has been provided by the Authority for you to complete or there is supporting documentation that needs to be in a particular format.

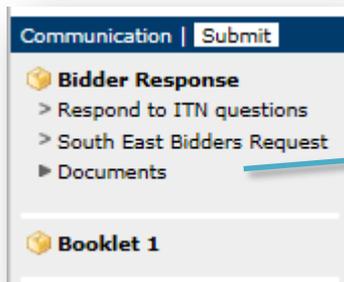


To create a Zip file, Select the files you wish to upload, right click on the Mouse and select Send to → compressed (zipped) folder.

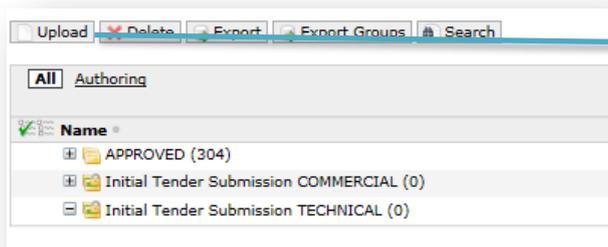


Type in the Name of the zip file and press enter.

Upload Documents



From within the Submit menu, Select Documents



Then Select Upload

Select a Document Location

Select the location where you wish to upload the Documents.

Document Location *	Name	Submission Type
<input type="radio"/>	Initial Tender Submission COMMERCIAL	Mandatory
<input checked="" type="radio"/>	Initial Tender Submission TECHNICAL	Mandatory

Select the Location of where your documents are to be uploaded, either Commercial or Technical and click Next.

Select a Document Location

Select a file

Click Browse to select a file; you can upload a single Document or a zip file containing multiple Documents. Note that if you upload a file in ZIPX format this will be loaded into AWARD as a single file.

Document Location Initial Tender Submission TECHNICAL

Submission Bidder1

File *

Document Information

Information about this file or set of files. The Tag field will be used by AWARD's search/referencing engine to locate this Document and can be used to record key words, phrases or References that identify this Document.

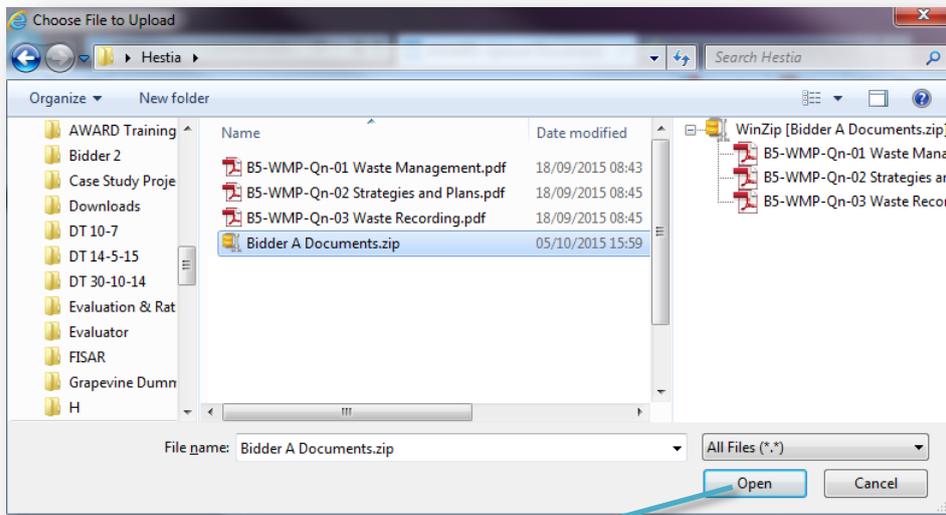
Tag

Options

If you are uploading a zip file with included zips, you can ensure that the contents of the included zip are also extracted and made available as individual Documents. You should not do this if the included zips must interact together as a package or are files of a very large size.

Expand included zips

Click on Browse and go and find the Zip file you created earlier.



Select the Zip file and select Open.

Previous

Save Cancel Help

Select a file

Select a Document Location

Select a file

Select a file

Click Browse to select a file; you can upload a single Document or a zip file containing multiple Documents. Note that if you upload a file in ZIPX format this will be loaded into AWARD as a single file.

Document Location Initial Tender Submission TECHNICAL

Submission Bidder1

File * C:\Users\heather frost-thomas\Desktop\Hestia\Bidder A Documents.zip Browse...

Document Information

Information about this file or set of files. The Tag field will be used by AWARD's search/referencing engine to locate this Document and can be used to record key words, phrases or References that identify this Document.

Tag

Options

If you are uploading a zip file with included zips, you can ensure that the contents of the included zip are also extracted and made available as individual Documents. You should not do this if the included zips must interact together as a package or are files of a very large size.

Expand included zips

Previous Save Cancel

Click Save

Upload Delete Export Export Groups Search

All Authoring

Filter by: Filter Advanced Filter Reset Refresh

Name	Submission	
APPROVED (304)		
Initial Tender Submission COMMERCIAL (0)		
Initial Tender Submission TECHNICAL (3)		
<input type="checkbox"/> B5-WMP-Qn-01 Waste Management.pdf	Bidder1	<input type="checkbox"/> <input type="checkbox"/>
<input type="checkbox"/> B5-WMP-Qn-02 Strategies and Plans.pdf	Bidder1	<input type="checkbox"/> <input type="checkbox"/>
<input type="checkbox"/> B5-WMP-Qn-03 Waste Recording.pdf	Bidder1	<input type="checkbox"/> <input type="checkbox"/>

You should now see your documents extracted into the list.

Respond to ITN Questions

When you click on Respond to ITN Questions, you will be presented with the screen below.

The Commercial Response

On the Left hand side is a list of the Tender questions that the Authority is expecting responses to. There are 4 Commercial & 30 Technical Questions waiting for your response.

The screenshot shows the AWARD 5 software interface. On the left, a sidebar lists questions under 'Bidder 1', divided into 'Commercial' (DEFFORM 47, Declarations for Mandatory Returns on DEFFORM 47, Government Buying Standard for Cleaning - Mandatory Returns Declarations and list of products, Certificate of Compliance Identical Soft & Hard Copy Tender) and 'Technical' (Q1-Q14). The main content area is titled 'Bidder 1 DEFFORM 47' and shows 'Your Referenced Documents' (MR-DEFFORM47-Offer, DEFFORM47.pdf) and 'Authority Documents - Click on Document to open' (MR-DEFFORM47-Offer). At the bottom, the 'Documents Loaded' section has an 'Answer' checkbox and the text 'The documents are ready for submission'. Navigation buttons (Previous, Next, Index, Save, Refresh, Close) are visible.

On the right hand side is your Answer Sheet.

The Commercial section has been added here so you can do a visual check that your documents have been uploaded.

If you have labelled them correctly, in accordance with the Naming conventions or inserted the equivalent Reference, then you should see your documents listed under Your Reference Documents.

The Authority wishes you to use this as a check and confirm that the documents are ready for submission by using the tick box provided.

To navigate your way through the answer sheet you can use the next/ Previous or Index buttons. However the Question will not be marked as complete until you tick the Documents loaded tick box provided.

When you click next your response will automatically be saved.

Progress Indicators

This screenshot shows the same 'Bidder 1 Commercial' list as the previous image, but with green checkmarks next to each question: DEFFORM 47, Declarations for Mandatory Returns on DEFFORM 47, Government Buying Standard for Cleaning - Mandatory Returns Declarations and list of products, and Certificate of Compliance Identical Soft & Hard Copy Tender.

As you enter your response. The Question will update with the green tick to show your progress.

Communication | [Submit](#) [Home](#) [Logout](#) [Help](#)

Bidder Response

- > Respond to ITN questions
- > South East Bidders Request
- > Documents

Booklet 1

Bidder Response (Sealed)

To comment on Booklet 1, click > Booklet 1 in the grey side menu. Then click - Comment on Booklet 1

To submit your response to the ITN, click on Documents in the grey menu, and follow the instructions to load your files. Then click > Bidder Response. Then click - Respond to ITN questions. Complete the sheet for each question.

When you enter text into AWARD, AWARD will record your progress as Complete. To see your progress click on the item in the grey side menu. A report dashboard will be shown as appropriate.

Tasks

You can update your response.
Complete by: 30/12/15 18:00

Respond to ITN questions

> [Open](#) > [View index](#)

To mark your response as complete click on the Set as Completed button below.

[Set as Completed](#)

Report Dashboard



Completed: 4, Not Started: 30

Also your progress will be updated on the Submit Front screen on the Dashboard.

The Technical Response

DEFFORM 47

Declarations for Mandatory Returns on DEFFORM 47

Government Buying Standard for Cleaning – Mandatory Returns Declarations and list of products

Certificate of Compliance Identical Soft & Hard Copy Tender

Technical

- [Q1] Waste Management
- [Q2] Waste Strategies and Plans
- [Q3] Waste Recording
- [Q4] Retail Plans
- [Q5] Promoting the use of the facilities
- [Q6] Cleaning: Assurance Methods and Standards
- [Q7] Cleaning: Resources
- [Q8] Core Catering
- [Q9] Catering: Inputs
- [Q10] Catering and Retail Quality Assurance
- [Q11] Catering: Resources
- [Q12] Partnering
- [Q13] Management Information
- [Q14] Key personnel
- [Q15] Operational Management
- [Q16] Continuous Feedback and Improvement
- [Q17] Mobilisation

[Q1] Waste Management

Technical + [Q1] Waste Management [Previous](#) [Next](#)

Bidder Instructions

[Q1] Waste Management

Background:

It is easy to take an approach to waste management that does little to change the culture of an organisation. The Employer wishes to make a step change in the attitudes of all MOD establishment occupants, be they visitors, employees, contractors or occupants. It is essential that the Contractor helps the Employer reduce its waste, and helps the Employer to meet the objectives set by Government.

Aim:

To reduce the waste cycles from MoD establishments to As Low As Reasonably Possible. Strive for zero to landfill, improve reuse, improve recycling and also reduce recovery.

Evidence Required:

Describe all the mechanisms that you will put in place to help the Employer reach the Government targets that will be put in place from time to time. Describe different approaches to different waste streams that will be applied under different circumstances.

Page Cap:

Font: Arial 11
25 sides of A4
Font: Arial 11
(References may be made to other questions but their page caps shall not be exceeded)

Applicable Requirements

Module 5 – 26.1, 26.2, 26.3, 26.4, 26.5, 26.6, 26.7, 26.7.1, 26.8, 26.9, 26.10, 26.11, 26.12, 27.1, 27.2, 27.3

There are 30 Technical Questions waiting for your response.

Over on the Right you will see that the Authority has included the bidder Guidance in the Question

Your Referenced Documents

Reference: [\[Module 5\]](#)
There are no Bidder 1 Documents containing this Reference

Reference: [B5-WMP-Qn-01-](#)
[B5-WMP-Qn-01 Waste Management.pdf](#) 1 hits

[Search Documents](#) [List Documents](#)

Authority Documents - Click on Document to open

Reference: [\[Module 5\]](#)
[20150921-HESTIA_Bk3_Region%202_V1_2.doc](#) 1 hits

Reference: [B5-WMP-Qn-01-](#)
There are no Documents containing this Reference

[Search Documents](#) [List Documents](#)

Bidder Response

Answer

Status: Not Started

As you scroll down you should see your referenced documents (if the correct References have been used).

You will also see any Authority Documents that have been referenced for your convenience.

There is an Answer Text box, where you can provide a summarised response to the question and also make reference to areas of documents you have provided.

If you try to mark a question as complete without supplying an answer then you will get an error.

Please fix the following errors to complete this action

- Bidder 1, [Q1] Waste Management, Bidder Response
 - Requires an Answer

Booklet 1 Response

Communication | [Submit](#)

- Bidder Response
- Booklet 1
 - > Comment on Booklet 1
 - > South East Bidders Request
 - > Documents

Select comment on Booklet 1 from the Submit menu.

You will be presented with a list of Booklet 1 clauses.

The Authority as also marked the Booklet 1 document with a reference (e.g {Ref1}, You can use this to quickly jump to the area of that document to read the actual clause,

To complete this Answer Book, the Response required is either Accept or Reject – Please enter comments in Rationale box. Click on next to go to the next clause and AWARD will track your progress as before.

Creating a Bidder Request

If you would like to raise a query, about the current question, with the Authority then you can use the Create Bidders Request option right at the bottom of the screen, shown here.

Create South East Bidders Request

This will notify the Authority of the request, the status of requests can be monitored from the Dialogue area.

Subject *

Comment *

Priority *

Assignments

Owner (None)

Submission

Questions

Additional Information

Due Date / dd/mm/yyyy hh:mm

Complete the Subject and Comment (minimum requirement) and select Save.

Query

Status

State Open
The Authority has been notified of your request.

Priority Medium
Publish Internally: No
Publish Externally: No

Assignments

Owner (None)

Submission Bidder 1

Questions [Q2] Waste Strategies and Plans

Additional Information

ID BR-SouthEast001

Due Date Unspecified

Work Book Work Book

Comments/Responses

bidder1	Open	05/10/15 19:57
---------	------	----------------

This is a Bidder Request Query.

Once Saved, the Authority will now be notified of your query.

South East Bidders Request

ID	Subject	State	Modified
BR-SouthEast001	Query	Open	05/10/15 19:57

You query will now be listed at the bottom of question.

Once the Authority has responded. You will receive a Notification Email and an Alert within AWARD.

AWARD⁵ Data Room - South East Bidder Training

Communication | Submit Home Logout Help

Authority Data Room

- > View Documents
- > South East Bidders Request
- > South East Clarification
- > South East Notification

South East Bidders Request

New Delete Report Excel Report

My South East Bidders Request To Do Respondent Published All Filter by: Filter Advanced Filter Reset

Subject	Submission	Questions	State	ID
Query	Bidder 1		Open	BR-SouthEast001

AWARD⁵ Data Room - South East Bidder Training

Communication | Submit Home Logout Help

Bidder Response

- > Respond to ITN questions
- > South East Bidders Request
- > Documents

Booklet 1

South East Bidders Request

New Delete Report Excel Report

My South East Bidders Request To Do Respondent Published All Filter by: Filter Advanced Filter Reset

Subject	Submission	Questions	State	ID
Query	Bidder 1		Open	BR-SouthEast001

You can also view it from the bidders Request area of the Communications and Submit Menus

Viewing you Answers & Progress.

There are 2 reports available to you from the Submit front screen for Bidder Response and Booklet 1. When either are selected you will have access to the following reports.

My Answers

Booklet 1 Report

Answers for bidder1 (Booklet 1)

10 Actions
Booklet 1/1 General

Bidder 1

Bidder Confirmation

Answer *Unspecified*

Rationale *Unspecified*

My Answers lists by question your Answers and any rationale

My Progress

Bidder 1			
Question	Progress	Progress	
DEFFORM 47 /Commercial	<div style="width: 100%; height: 10px; background-color: green;"></div>	Completed: 1	 
Declarations for Mandatory Returns on DEFFORM 47 /Commercial	<div style="width: 100%; height: 10px; background-color: green;"></div>	Completed: 1	
Government Buying Standard for Cleaning – Mandatory Returns Declarations and list of products /Commercial	<div style="width: 100%; height: 10px; background-color: green;"></div>	Completed: 1	
Certificate of Compliance Identical Soft & Hard Copy Tender /Commercial	<div style="width: 100%; height: 10px; background-color: green;"></div>	Completed: 1	
[Q1] Waste Management /Technical	<div style="width: 100%; height: 10px; background-color: green;"></div>	Completed: 1	
[Q2] Waste Strategies and Plans /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q3] Waste Recording /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q4] Retail Plans /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q5] Promoting the use of the facilities /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q6] Cleaning: Assurance Methods and Standards /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q7] Cleaning: Resources /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q8] Core Catering /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	
[Q9] Catering: Inputs /Technical	<div style="width: 0%; height: 10px; background-color: red;"></div>	Completed: 0, Not Started: 1	

Lists each question and give you a graphical representation of your progress.