



Ministry
of Defence



Royal Air Force (RAF) Centre of Aviation Medicine (CAM) Relocation



ITN Evaluation Strategy Version 1.1

Project: RAF CAM
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1. The Evaluation Process

- 1.1 Table 1 shows the Evaluation Process Summary which has been separated into 13 Key Stages, this is explained in more detail in Section 2 (Evaluation Approach: Staged Approach) of this document.
- 1.2 The Tenderer will be responsible for presenting the Tender to the Authority ahead of the Authority beginning its internal evaluation. Whilst the Authority is conducting its evaluation of the Tender, a formal Clarification Process will be used where required; this will be executed through the Defence Sourcing Portal (DSP). There will be an initial compliance check which will not be evaluated or scored followed by the evaluation of the Commercial and Technical Response. The Technical Questions will be scored with minimum thresholds to indicate what is acceptable to the Authority. The Authority's Cost Engineers will review the bid and issue an Allowable Cost Report (ACR) for the Authority Commercial team's review and there will then be a period of negotiation and clarification. The Tenderer will then submit any documentation which both parties have agreed to change; this may include the submission of an updated cost model. Once the Authority has established that the offer is acceptable, and subject to its internal approvals and assurance process, the Contract will be awarded.
- 1.3 The Tenderer is required to complete the QDC Contractor Databook (DEFFORM 47ST Annex B Appendix 2) as part of its Tender submission. Instructions on how to complete the QDC Contractor Databook can be found at Appendix 1. The completed Databook will be evaluated for appropriate, attributable, and reasonable costs and Value for Money (VFM), compliant with the requirements of the Single Source Contract Regulations (SSCR). In addition to the bid Cost Model the Databook will also be reviewed in line with the ACR.

Table 1 – Summary of Tender Evaluation Stages

Stage	Role	Description
1	Authority & Tenderer	Tender Working Group Meetings
2	Tenderer	Early sight of Cost Model & Other Draft Tender Information as appropriate
3	Tenderer	Submission of the Tender
4	Tenderer	Present the Tender to the Authority
5	Authority	Evaluation of: - Commercial Compliance Matrix – Annex C

		- Technical Compliance Matrix – Annex D
6	Authority	Evaluation of Commercial & Technical Response
7	Authority	Allowable Cost Review
8	Authority & Tenderer	Period of Clarification & Negotiation
9	Tenderer	Resubmission of Documentation/Cost Model
10	Authority	Review of Resubmission
11	Authority	Internal Approvals/Assurance Process
12	Authority	Announce Contract Award
13	Authority & Tenderer	Publication of Documentation

2. Evaluation Process: Staged Approach

Clarification Process

It is anticipated that there will be periods of Clarification throughout the course of the Evaluation Process once the Tender has been submitted. These clarifications will be recorded on a formal Clarification Grid and will be e-mailed via the DSP throughout the course of the Evaluation process. Once all of the Clarifications have been completed, a final version will be saved for the record for both parties. In addition, the following rules apply:

- Once a Clarification has been received the Tenderer has two working days to respond.
- If the Tenderer requires more time than this, then a request must be made within two working days of the Clarification being submitted. The request should be made in writing via the DSP and/or by e-mail to **FOI Section 40(2) – Personal information** and **FOI Section 40(2) – Personal information**.
- All correspondence between the Authority and the Tenderer must be done via the DSP or the Tenderer can contact a Commercial Representative for the Authority.

2.1 Stage 1: FsAST/Thales Tender Working Group Meetings

Tenderer and Authority meetings to discuss areas of Clarification and collaboration to ensure completeness of Tender response.

2.2 Stage 2: Early sight of Cost Model & Other Draft Tender Information as appropriate

Tenderer to provide early visibility of documentation to reduce the volume of Authority Clarification Questions post Tender submission and to streamline Tender Evaluation.

2.3 Stage 3: Submission of the Tender

Tenderer submits Tender to the Authority in accordance with the instructions included in the DEFFORM 47ST.

2.4 Stage 4: Present the Tender to the Authority

Tenderer to present their proposed solution to the Authority, ahead of Tender Evaluation.

2.5 Stage 5: Evaluation of the Technical and Commercial Compliance Matrix

Commercial Compliance Matrix (DEFFORM 47ST – Annex C)

The Tenderer should complete the Commercial Compliance Matrix which will check for compliance against the Terms and Conditions of the Contract and the DEFFORM 47ST.

This will be assessed as Pass/Fail, the Tenderer will be invited to address any areas of non-conformance as part of the evaluated question set at Stage 6.

Technical Compliance Matrix (DEFFORM 47ST – Annex D)

The Tenderer should complete the Technical Compliance Matrix which will check for compliance against the Scope, Systems Requirement Document and the Data Item Deliverables (DIDs).

This will be assessed as Pass/Fail, the Tenderer will be invited to address any areas of non-conformance as part of the evaluated question set at Stage 6.

2.6 Stage 6: Evaluation of Commercial and Technical Response

Evaluation of the Commercial Response

The Commercial Questions will be evaluated as Pass/Fail. If the Tenderer's response is initially scored by the Authority as a Fail, the Authority reserves the right to seek Clarification to enable a final decision to be made.

2.6.1 Pass:

- a. Completion of DEFFORM 47ST
- b. An amendment that is not considered to confer any adverse risk to the Authority or minimum diminution to a Clause, Schedule or Paragraph of a Term and Condition (e.g. number of days or percentage).
- c. The Tenderer's proposed insurance arrangements are consistent with Authority's ITN minimum insurance requirement

2.6.2 Fail:

- a. Incomplete responses to DEFORM 47ST
- b. Unmarked or no response received, or
- c. Not willing to accept the Terms and Conditions, or
- d. An amendment to the Terms or Conditions that either transfers major risk to the Authority or devalues its denotation to a Clause, Schedule or Paragraph of a Term and Condition.
- e. The Tenderer's proposed insurance arrangements are below the Authority's ITN minimum insurance requirement.

Evaluation of the Technical Response

The intent of the Technical Questions and Evaluation is to focus upon the degree to which the Authority has been convinced that the Tenderer's solution will deliver the required capability, based solely upon the evidence that is provided with the tender.

Each evaluator will score each question against the solution meeting the needs of the Authority. The evaluators will select one of the following 5 options:

1. High Confidence
2. Good Confidence
3. Moderate Confidence
4. Low Confidence
5. Unacceptable

Each question specifies a minimum threshold. If the Tenderer scores below this threshold the Authority reserves the right to clarify and discuss any potential changes that may need to be made.

If an agreement cannot be reached and/or the level of compliance is not deemed to be acceptable then the Authority will invoke the rights detailed in the DEFFORM 47ST ref F2.

2.7 Stage 7: Allowable Cost Review

The Authority's Cost Engineers have been engaged to review the Tenderer's cost model and underpinning Cost evidence. The Authority's Cost Engineers will then issue an Allowable Cost Report (ACR) to the Authority's Commercial team.

2.8 Stage 8: Period of Clarification & Negotiation

Once all the Authority evaluations have been completed, the negotiation stage will commence; this may include a combination of face to face and virtual negotiations and is anticipated to take place in the month of March 2023.

The Authority requests that the Tenderer provides facilities for negotiation meetings to take place in Bristol and will confirm the dates of any such meetings at the earliest opportunity including a provisional agenda.

2.9 Stage 9: Resubmission of Documentation/Cost Model

Following the period of Clarification and Negotiation, the Authority requires the Tenderer to resubmit documentation which should capture any changes agreed between the two parties.

2.10 Stage 10: Review of Resubmission

Following the resubmission of documentation/Cost Model, the Authority will undertake a review of all changes to ensure that all negotiated points have been reflected in the Tenderer's Proposal, engaging its Cost Engineers as necessary. The Authority will also work with its external legal counsel to incorporate any agreed changes arising from the submission and negotiations of the entries captured within Annex F to the DEFORM 47ST (Contractors Proposed Changes).

If changes are made that are subsequently not agreed upon and/or a level of compliance is not deemed to be acceptable then the Authority will invoke the rights detailed in the DEFFORM 47ST ref F2.

2.11 Stage 11: Internal Approvals/Assurance Process

Once the final negotiated position has been reached and the Authority is able to demonstrate VFM and compliance to the requirements of the SSCR, it shall proceed to acquire the required internal approvals necessary to proceed to Contract Award.

2.12 Stage 12: Announce Contract Award

Once the required internal approvals have been secured, the Authority shall announce its Contract Award decision.

2.13 Stage 13: Publication of Documentation

The Authority has an obligation to publish the Contract Award Documentation as part of the Governments Transparency Agenda, this must be done within 30 days. The Authority will redact the documents in accordance with Government Guidance ensuring that any information identified by the Tenderer in the 'Tenderers Commercially Sensitive Information' is redacted. The Authority will provide a copy of the documentation proposed for publication and allow the Tenderer to highlight any areas where they are not aligned. The Authority will be responsible for the final decision on what is published.

3. Overview of ITN Questions

Table 2 captures a summary of the Commercial and Project Questions.

Table 2 – Summary of ITN Questions

No.	Question Header	Question	Scoring Method
Commercial Questions			
1	Commercial	Completeness of Response	Pass/Fail
2	Commercial	Contractual Compliance	
3	Commercial	Insurance	Scored and then awarded Pass/Fail
Technical Questions			
1	Project Management	Project Management	Evaluated & Scored
2	Infrastructure	Building Information Modelling (BIM)	
3		Project Execution Plan (PEP)	
4		Interface Management – Building and Equipment	
5		Innovation in achieving a sustainable building	
6		Sustainability and Environment	
7	Equipment Procurement	Breathing Systems	
8		Hypobaric Training Capability	
9		Anthropometry and Integration System	
10		Climate Chamber System	
11		Acoustic System	

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12		Equipment Compliance	
13	Legislation	Legislation Compliance	
14	Health, Safety & Environmental	Health, Safety and Environmental	
15	Integrated Support	Integrated Support	
16	Social Value	Social Value	Scored and then awarded Pass/Fail

Additional Notes

- Word counts will be included for each question noting that the response shall be as per the DEFFORM 47ST instructions: stated at Section C1. There is a maximum page limit of 40 pages for the Data Item Deliverables (DID's), although the Authority expects the majority of the DID's to be shorter. The Tenderer is reminded that all responses should be tailored and focused on the RAF CAM scope of work.
- All evidence should provide clear and specific cross referencing.
- All bid documentation should be provided in draft. Draft definition is 'Preliminary version' and should be sufficiently mature to enable the Authority to effectively evaluate.

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4. Commercial Questions

Please see below.

Q1: Commercial – Completeness of Response

Aim

Ensure that all the information requested in the ITN has been provided by the Tenderer.

Background

N/A

Threshold

Pass

References

DEFFORM 47ST Requirements

Evidence Required

Obligations of DEFFORM 47ST met

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their response;

Confidence	Characteristics
Pass	Complete response provided, DEFFORM 47ST Requirements met
Fail	Incomplete response provided

Q2: Commercial – Contractual Compliance

Aim

Ensure that the Tenderer's level of compliance against the Terms and Conditions of the contract is acceptable to the Authority

Background

N/A

Threshold

Pass

References

DEFFORM 47ST Annex C Commercial Compliance Matrix
Draft Contract Part 1 and Part 2 and associated Schedules/Documents

Evidence Required

1. Confirmation of acceptance of Authority's Terms and Conditions. This should be captured on the Commercial Compliance Matrix (Annex C to the DEFFORM 47ST).
2. Explanation of any areas of Commercial partial/non-compliance, highlighting any risk introduced to the Authority.
3. Declaration and explanation of any proposed changes to the Terms and Conditions which should be captured on Annex F to the DEFFORM 47ST (Contractors Proposed Changes).
4. Provision of any relevant Reference Documentation.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their response;

Confidence	Characteristics
Pass	Offered level of compliance acceptable to the Authority.
Fail	Offered level of compliance unacceptable to the Authority

Q3: Commercial – Insurance

Aim

Contract with a supplier whose proposed Insurance solution will satisfy the requirements in this area.

Background

N/A.

Threshold

Moderate Confidence

References

Draft Contract documents

Evidence Required

The Contract consists of two parts, Part 1 is Infrastructure and Equipment Procurement, Part 2 is Equipment Maintenance and Support. The evidence required for Part 1 and Part 2 of the Contract is different as detailed below.

Evidence required specific to Part 1 of the Contract**Marking scheme for insurer identity**

The insurer or insurers proposed by the Tenderer against each class of insurance in the column headed “Insurer identity (including any excess layer insurers)” in the Insurance Requirements of Response Table are considered by the Authority based on its professional judgement (which may include the judgement of its professional insurance advisers) to be a reputable insurer(s) of sufficient standing for the class of insurance and the location of the services in question taking into consideration matters including, but not limited to, ownership, management, operating environment, reinsurance protection, lines of business, profitability and business philosophy (a “Reputable Insurer”). This will be evaluated on a **Pass/Fail** basis and the insurer proposed by the Tenderer in the Insurance Requirements Table for each category of insurance must be a Reputable Insurer to constitute a Pass.

Tenderer proposed maximum deductible threshold

The maximum deductible threshold proposed by the Tenderer for each and every occurrence for each class of insurance in the column headed “Proposed maximum deductible threshold” of the Insurance Requirements of Response Table is considered by the Authority based on its the professional judgement (which may include the judgement of its professional insurance advisers) to be reasonable in the insurance market prevailing at the point of the submission by the Tenderer of its response (a “Reasonable Maximum Deductible Threshold”). This will be evaluated on a **Pass/Fail** basis and each proposed maximum deductible threshold must be a Reasonable Maximum Deductible Threshold to constitute a Pass.

Amendments to Schedule 1 (Clause 15 Insurance Table (Required Insurances))

“Any amendments the Contractor makes to Schedule 1 other than the insertion of Reasonable Maximum Deductible Thresholds shall be assessed against the following criteria. The amendments will be assessed as a whole to determine the level of risk to the Authority in accordance with the Marking Scheme set out below.”

Part 1 - Infrastructure and Equipment Provision (to be completed by Tenderer)

Class of Required Insurance (Part 1 Insurance Provisions)	Period of policy / renewal frequency	Insurer(s) identity (including any excess layer or co-insurers)	Tenderer proposed maximum deductible threshold in respect of Clause 15 Insurance Table of Schedule 1	Agreement to the requirements of the insurance clauses at Clause 1 to 14 of Schedule 1 (or confirm areas for variation for MoD's consideration)	Agreement to the requirements of Clause 15 Insurance Table of Schedule 1 (or confirm areas for variation for MoD's consideration)
1. Contractors "All Risks" Insurance (CAR)					
2. Third Party Public and Products Liability Insurance					
3. Professional Indemnity Insurance					
4. Contractors Pollution Liability Insurance					
5. Goods in Transit Insurance (United Kingdom transits)					
6. Cargo Insurance (for transits originating outside of the United Kingdom)					
7. Insurances required by law					

Evidence required specific to Part 2 of the Contract**Marking scheme for insurer identity**

The insurer or insurers proposed by the Tenderer against each class of insurance in the column headed "Insurer identity (including any excess layer insurers)" in the Insurance Requirements of Response Table are considered by the Authority based on its professional judgement (which may include the judgement of its professional insurance advisers) to be a reputable insurer(s) of sufficient standing for the class of insurance and the location of the services in question taking into consideration matters including, but not limited to, ownership, management, operating environment, reinsurance protection, lines of business, profitability and business philosophy (a "Reputable Insurer"). This will be evaluated on a **Pass/Fail** basis and the insurer proposed by the Tenderer in the Insurance Requirements Table for each category of insurance must be a Reputable Insurer to constitute a Pass.

Tenderer proposed maximum deductible threshold

The maximum deductible threshold proposed by the Tenderer for each and every occurrence for each class of insurance in the column headed "Proposed maximum deductible threshold" of the Insurance Requirements of Response Table is considered by the Authority based on its the professional judgement (which may include the judgement of its professional insurance advisers) to be reasonable in the insurance market prevailing at the point of the submission by the Tenderer of its response (a "Reasonable Maximum Deductible Threshold"). This will be evaluated on a **Pass/Fail** basis and each proposed maximum deductible threshold must be a Reasonable Maximum Deductible Threshold to constitute a Pass.

Amendments to Clause 30 and Schedule 13

"Any amendments the Contractor makes to Clause 30 and Schedule 13 other than the insertion of Reasonable Maximum Deductible Thresholds shall be assessed against the following criteria. The amendments will be assessed as a whole to determine the level of risk to the Authority in accordance with the Marking Scheme set out below."

Part 2 – Equipment Maintenance (to be completed by Tenderer)

Class of Required Insurance (Part 2 Insurance Provisions)	Period of policy / renewal frequency	Insurer(s) identity (including any excess layer or co-insurers)	Tenderer proposed maximum deductible threshold in respect of Clause 30 Insurance Table of Schedule 13	Agreement to the requirements of the insurance clauses at Clause 30 (or confirm areas for variation for MoD's consideration)	Agreement to the requirements of Clause 30 Insurance Table of Schedule 13 (or confirm areas for variation for MoD's consideration)
1. Third Party Public and Products Liability Insurance					
2. Professional Indemnity Insurance					
5. Insurances required by law					

When providing evidence all referenced evidence shall be provided with a specific reference.

Word count: Maximum of 5,000 words

Confidence Characteristics**Part 1 of the Contract Confidence Characteristics**

Confidence	Characteristics	Pass/Fail
High Confidence	No amendment to the Authority minimum insurance requirement other than 'the insertion of Reasonable Maximum Deductible Thresholds into Clause 15	Pass

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	Insurance Table (Required Insurances) of the Schedule 1 Contract	
Good Confidence	Amendment to the Authority minimum insurance requirement that is not considered to confer any adverse risk to the Authority or any material diminution in the required insurance cover of the Authority	Pass
Moderate Confidence	Amendment to the Authority minimum insurance requirement that is considered to confer some appreciable risk to the Authority or diminution in the required insurance cover of the Authority	Pass
Low Confidence	Insufficient detail or is considered to leave gaps in the level or extent of insurance cover which exposes the Authority to significant adverse risk or significantly material diminution in the required insurance cover of the Authority	Fail
Unacceptable	Unmarked. The above table has not been completed.	Fail

Part 2 of the Contract Confidence Characteristics

Confidence	Characteristics	Pass/Fail
High Confidence	No amendment to the Authority minimum insurance requirement other than 'the insertion of Reasonable Maximum Deductible Thresholds into Schedule 13	Pass
Good Confidence	Amendment to the Authority minimum insurance requirement that is not considered to confer any adverse risk to the Authority or any material diminution in the required insurance cover of the Authority	Pass
Moderate Confidence	Amendment to the Authority minimum insurance requirement that is considered to confer some appreciable risk to the Authority or diminution in the required insurance cover of the Authority	Pass
Low Confidence	Insufficient detail or is considered to leave gaps in the level or extent of insurance cover which exposes the Authority to significant adverse risk or significantly material diminution in the required insurance cover of the Authority	Fail

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Unacceptable	Unmarked. The above table has not been completed.	Fail
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5. Technical Questions

Please see below

Q1: Project Management: Project Management

Aim

To ascertain that the Tenderer can demonstrate to the Authority that the Project will be managed effectively, representing minimal risk in order to deliver the Contract Scope.

Background

The Tenderer shall demonstrate to the Authority how the Contract Scope will be delivered, providing a coherent response as to how the Project will be managed holistically to incorporate the key elements of equipment & infrastructure delivery and in-service support.

Threshold

Moderate Confidence

References

Scope
Technical Compliance Matrix Annex D to the DEFFORM 47ST

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 8,000 words. The Tenderer may use supporting tables and diagrams (not included in word count). Any cross references to responses to other ITN Evaluation Questions should be made clear.

1. Provide a clear, concise, and relevant explanation of how the Project will be managed and delivered.
2. Provide details and justification of any non-conformances with the Scope.
3. Provide a clear, concise, and relevant explanation of where innovation is proposed to be utilised and how this achieves a better outcome and secures Value for Money for the Authority.
4. Provide a clear and credible Programme that demonstrates how the Tenderer intends to meet the Authority's Completion Milestone of November 2025, populating dates for the additional milestones listed in Tables 1 and 2 of the RAF CAM Scope Part 1. Provide examples of similar projects where the Tenderer has maintained good schedule adherence.

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5. Provide a description of the Tenderers organisational structure including full visibility of how delivery of the interdependencies will be managed, including subcontractor organisations. This should include a list of key areas of responsibility and how they work together to deliver The System.
6. Provide a clear explanation of how the Tenderer intends to provide Earned Value Management data on equipment and infrastructure.
7. Provide an explanation as to how the Information Management System for Part 1 of the contract will be managed and maintained. The explanation should include how this interacts with other information management systems referenced in the Scope i.e. Asset Information Model Common Data Environment (AIM CDE). Use of existing systems that the Tenderer already uses is encouraged.
8. Provide a detailed Exit Plan in accordance with Schedule 17 (Exit Plan) on how the Tenderer will manage the closedown of the contract including any obligations on the Authority.
9. Please provide a copy of the proposed sub-contractor warranty. This will not form part of the specified word count.

Please include the following DIDs as part of the evidence required to evaluate this question.

- DID-001 – Stakeholder Engagement Plan
- DID-002 – Project Management Plan
- DID-003 – Accepted Programme
- DID-007 – Business Continuity & Disaster Recovery Management Plan
- DID-009 – Earned Value Management Plan
- DID-035 – Legislation Register
- DID-037 – Transport Plan
- DID-039 – Sub-Contractor Management Plan

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses;

Confidence	Characteristics	Total Marks Awarded
High Confidence	The Tenderer's response provides a clear response to the topics identified at points 1-9 above. A rationale is provided for decisions and direction, with reference to previous projects where appropriate. Draft DIDs have been responded to against the template provided by the Authority.	10

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Good Confidence	The Tenderer's response provides a clear response to most of the topics identified at points 1-9 above. A rationale is provided for decisions and direction, with reference to previous projects where appropriate. Draft DIDS have been responded to against the template provided by the Authority.	7
Moderate Confidence	The Tenderer's response provides a clear response to at least one of the topics identified at points 1-9 above. Limited rationale is provided for decisions and direction. Draft DIDS have been responded to against the template provided by the Authority.	5
Low Confidence	The Tenderer's response provides a response to at least one of the topics identified at points 1-9 above. But it does not provide clear strategic direction and introduces significant risk to the Project. Limited number of Draft DIDS have been responded to against the template provided by the Authority.	3
Unacceptable	The Tenderer's response is insufficiently detailed or too generic, it does not reflect the project scope. The lack of clarity introduces an unacceptable level of risk to the Project.	0

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Q2: Infrastructure: Building Information Modelling (BIM)

Aim

To ascertain that the Tenderer has sufficient understanding of the BIM process and its associated documentation requirements.

Background

BIM Level 2 is the UK Government mandated minimum level of BIM required on government funded projects.

As part of the ITN the Authority has delivered an Employer Information Requirements (EIR) document, that sets out the standards and processes for all information and data provision, and an Information Delivery Plan (IDP), that lists the actual information and data to be delivered, and the stages at which it is required. In addition, the Authority has delivered a BEP Evaluation Assessment Criteria spreadsheet, appended to this Evaluation Strategy (DEFFORM 47ST, Annex B, Appendix 3) which must be completed as part of the response to this ITN question. A guidance sheet has also been appended (DEFFORM 47ST, Annex B, Appendix 4) to provide assistance in the completion of the spreadsheet.

Threshold

Moderate Confidence

References

ISO 19650 - Building Information Modelling
JSP 850: Infrastructure and Estate Policy, Standards and Guidance – BIM application.

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The Tenderer shall deliver a pre-contract BIM Execution Plan (BEP) as part of the Tender. Through the BEP the Tenderer is required to provide a proposal that demonstrates the adoption and implementation of the Building Information Modelling (BIM) requirements ensuring processes, technologies and systems meet the Government's targets in accordance with the EIR and associated BEP evaluation Criteria (utilised for evaluation of the pre- and post-contract BEP).

Include your Pre-contract BEP (in compliance with the supplied BEP Evaluation criteria) noting this needs to include confirmation of your willingness to "Fully" meet the Authority's BIM Information Requirements (following contract award) and the Supplier adoption and utilisation of a PAS 1192-2 2013 (ISO 19650) compliant Common Data Environment. Noting that following contract award the Supplier (Lead Appointed Party) shall provide a

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fully compliant Post-contract BEP as part of the Mobilisation period before any work commences.

Details of how you will collaborate and support the Authority with the development of its Asset Information Model (AIM) for all the Authority's assets subject to this contract.

Details of how you will collaborate and support the Authority in the development of its BIM Standards against the ISO 19650 standards (as the DIO standards are updated against the ISO 19650 standards these will be incorporated as part of this contract).

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	<p>The Tenderer has provided a "Fully" compliant BEP response in accordance with the BEP Evaluation Assessment Criteria, which includes</p> <ul style="list-style-type: none"> • unequivocal willingness to fully meet the Authority's Information requirements and; • the utilisation of a PAS 1192: 2/ISO 19650 Fully Compliant Common Data Environment. <p>Additionally:</p> <ul style="list-style-type: none"> • The Tenderer demonstrates willingness and has "fully" demonstrated their capability to collaborate and support the Authority with its development of its Asset Information Model (AIM) for all the Authority's assets subject to this Contract. • The Tenderer shows a willingness and has "fully" demonstrated capability to collaborate and support the Authority in the development of its BIM Standards against the new ISO 19650. 	10
Good Confidence	<p>The Tenderer has achieved at least the "Sufficient" Pre-Contract Requirement score for their BEP response in accordance with the BEP Evaluation Assessment Criteria but includes:</p> <ul style="list-style-type: none"> • unequivocal willingness to fully meet the Authority's Information requirements and; • the utilisation of a PAS 1192: 2/ISO 19650 Fully Compliant Common Data Environment. <p>Additionally:</p> <ul style="list-style-type: none"> • The Tenderer demonstrates a willingness and has "partially" demonstrated their 	7

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	<p>capability to collaborate and support the Authority with its development of its Asset Information Model (AIM) for all the Authority's assets subject to this Contract.</p> <ul style="list-style-type: none"> The Tenderer shows a willingness and has partially demonstrated their capability to collaborate and support the Authority in the development of its BIM Standards against the new ISO 19650. 	
Moderate Confidence	<p>The Tenderer has achieved "Most" of the Pre-Contract Requirement score for their BEP response in accordance with the BEP Evaluation Assessment Criteria but includes:</p> <ul style="list-style-type: none"> unequivocal willingness to fully meet the Authority's Information requirements and; the utilisation of a PAS 1192: 2/ISO 19650 Fully Compliant Common Data Environment. <p>Additionally:</p> <ul style="list-style-type: none"> The Tenderer demonstrates <u>willingness</u> but has provided "limited" evidence of capability to collaborate and support the Authority with its development of its Asset Information Model (AIM) for all the Authority's assets subject to this Contract. The Tenderer shows a <u>willingness</u> but has provided "limited" evidence of capability to collaborate and support the Authority in the development of its BIM Standards against the new ISO 19650. 	5
Low Confidence	<p>The Tenderer has achieved "Some" of the Pre-Contract Requirement score for their BEP response in accordance with the BEP Evaluation Assessment Criteria but includes:</p> <ul style="list-style-type: none"> unequivocal willingness to fully meet the Authority's Information requirements and; the utilisation of a PAS 1192: 2/ISO 19650 Fully Compliant Common Data Environment. <p>Additionally:</p> <ul style="list-style-type: none"> The Tenderer demonstrates <u>willingness</u> but <u>fails</u> to demonstrate their capability to collaborate and support the Authority with its development of its Asset Information Model (AIM) for all the Authority's assets subject to this Contract. 	3

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	<ul style="list-style-type: none"> The Tenderer shows a willingness but <u>fails</u> to demonstrate their capability to collaborate and support the Authority in the development of its BIM Standards against the new ISO 19650. 	
Unacceptable	<p>The Tenderer provides “No or Very Limited Evidence” within their BEP response <u>or has not included</u>:</p> <ul style="list-style-type: none"> unequivocal willingness to fully meet the Authority’s Information requirements and; the utilisation of a PAS 1192: 2/ISO 19560 Fully Compliant Common Data Environment. <p>Or</p> <ul style="list-style-type: none"> The Tenderer “fails” to show willingness and/or demonstrate their capability to collaborate and support the Authority with its development of its Asset Information Model (AIM) for all the Authority’s assets subject to this contract. <p>The Tenderer “fails” to show a willingness and/or demonstrate their capability to collaborate and support the Authority in the development of its BIM Standards against the new ISO 19650.</p>	0

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Q3: Infrastructure: Project Execution Plan (PEP)

Aim

A Project Execution Plan (PEP) is required to explain the strategy behind the proposed Infrastructure management activities.

Background

This document shall be closely linked to the Project Management Plan (PMP) DID 002. Together they will provide a complete view of the management strategy to be applied to the project, focussing on their particular process topics. Together they should allow the Authority to fully understand the strategic approach to the management of the Project covering the full breadth of management topics.

Threshold

Moderate Confidence

References

JSP 850: Infrastructure and Estate Policy, Standards and Guidance.
Scope document Part 1 - Infrastructure PEP requirements for DID-036A.

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

A PEP shall be delivered for assessment by the Authority. It will be assessed for consistency and coherence with the PMP, and for its logical and practical approach to management of the Infrastructure activities. Through the PEP the Tenderer shall show that it has an achievable delivery plan, has considered the risks and opportunities, and understands the project Stakeholder Map.

The PEP shall focus on the Infrastructure activities and outline at least the following topics with Reference to the PMP where appropriate to avoid duplication:

- Infrastructure Stakeholders, including analysis of their influence and attitude towards the project.
- Project dependencies and interdependencies.
- Initial risks, issues, and assumptions, likely to refer to the related registers.
- An explanation of the Tenderer's Infrastructure management strategy and how it shall apply the RIBA 2020 Plan of Work. A brief explanation of the application of the stages and how the transition between stages shall be managed.
- Project Infrastructure organisation, including sub-contractor breakdown, with key role descriptions, terms of reference and authority levels.
- Evidence of how the Tenderer will secure the supply chain to attain Programmed project delivery.
- A summary of the H&S risk management process and H&S file creation, noting the role of the Client within that activity.

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- Infrastructure Strategies for acceptance (including GSL); assurance; stakeholder engagement and communications; project monitoring and control, including change control; information management.
- High level Programme, which includes key products, RIBA stages, activities, dependencies, and interfaces.
- Indicative drawings and layout, including intending quality of the finish for the infrastructure of the building which is sufficient to support the cost breakdown information.

Please include the following DIDs as part of the evidence required to evaluate this question:

- DID 036A – Project Execution Plan
- DID 036D – Government Soft Landing Plan
- DID 002 – Project Management Plan

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	The Tenderer provides a document that accurately reflects the full scope of the project, is based upon a sound rationale and DE&S procurement principles. It is comprehensive, coherent, includes the key stakeholder information and is tailored to the needs of the project and clearly aligned with and linked to the PMP, showing the relationships between the two documents. The Annexes are coherent with the main body text and provide a comprehensive Project strategy.	10
Good Confidence	The Tenderer provides a document that reflects the scope of the project and is based upon a sound rationale and DE&S procurement principles. It is comprehensive and coherent and includes the key stakeholder information. The Annexes are coherent with the main body text and provide a comprehensive Infrastructure strategy. However, it is not fully aligned to the PMP, and it is unclear that the two documents are coherent. There is a concern that the failure to fully align the PEP and PMP present a risk to Project delivery.	7
Moderate Confidence	Information is generic relying on the organisation's general experience and is not tailored to the specifics of the Project Aim and Scope. Some of the requested information topics are not explained fully or are missing. The document has discrepancies compared to the PMP. The annexes	5

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	may not be fully aligned to the main body document.	
Low Confidence	Information is generic relying on the organisation's general experience and is not tailored to the specifics of the Project Aim and Scope. Many of the requested topics have not been addressed and the level of detail lacks clarity of purpose. The document is not coherent with the PMP or lacks sufficient information for an assessment to be made. The lack of clarity introduces a significant level of risk to the Project.	3
Unacceptable	Insufficient information is provided to allow the Authority to understand the management strategy. This lack of information and understanding introduces an unacceptable level of risk to the Project.	0

Q4: Infrastructure: Interface management – Building and equipment

Aim

To provide assurance that the Tenderer has understood the value of interface management within the Project.

Background

The Project requires delivery of a building and a series of equipment systems, some under development, which must interface correctly into the fabric of the building. Suitable access must be provided and suitable physical and utility connections which must interface correctly to facilitate immediate use of the facility. Failure to manage these interfaces will lead to significant delays and re-work.

Threshold

Moderate Confidence

References

Scope document Part 1 - Interface Management Plan requirements for DID-036H

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The Tenderer shall deliver an interface management plan which clearly explains the process for the creation, maintenance, and delivery of a building/equipment interface management standard. The Plan shall identify how the Tenderer will apply good interface management to the Project. It shall explain how the interfaces will be identified, developed, and established and then monitored and adjusted within a change control mechanism. It shall explain how the equipment will be integrated into the building.

- An explanation of how the structural design will be used to support the RAFCAM outputs including but not limited; to consideration of people flows, proximity of office areas, amenity points and changing areas.

Please include the following DID as part of the evidence required to evaluate this question:

- DID-036H - Interface Management Plan

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	The Tenderer's Plan was clear and concise, explaining how the interfaces will be identified, developed, established, and brought under configuration control. Key personnel and internal	10

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	processes were identified which explained how the management task would be implemented.	
Good Confidence	The Tenderer's Plan was clear and concise, explaining how the interfaces will be identified, developed, established, and brought under configuration control. Key personnel and internal processes were identified. Implementation was not sufficiently clear.	7
Moderate Confidence	The Tenderer's Plan was concise, explaining how the interfaces will be identified, developed, established, and brought under configuration control. There was insufficient clarity on the key personnel involved and how it would be implemented. The response raised concerns over the ability of the Tenderer to maintain control of this critical aspect of the Project.	5
Low Confidence	The Tenderer's Plan failed to clearly explain how the interfaces will be identified, developed, established, and brought under configuration control. There was insufficient clarity on the key personnel involved and how it would be implemented. The lack of clarity and process detail introduces a significant level of risk to the Project.	3
Unacceptable	The Plan did not deliver the necessary clarity of purpose or understand the criticality of this topic. The lack of clarity introduces an unacceptable level of risk to the Project.	0

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Q5: Infrastructure: Innovation in achieving a sustainable building

Aim

To understand how the Tenderer will deliver an innovative solution to maximise building sustainability and climate resilience, including utility provision.

Background

The Authority is seeking to maximise the potential of the building for sustainable and climate resilient design. The government has made clear its intention to significantly reduce levels of carbon emission through the innovative use of building design and construction. The Authority is keen to understand how the Tenderer intends to influence the design of this building so that it will contribute to the Government's aims for significant reduction in CO2 levels and optimised water management.

Threshold

Moderate Confidence

References

JSP 850: Infrastructure and Estate Policy, Standards and Guidance – BPS 0.1.
DREAM website.
Scope document Part 1 - Sustainability and Resilience requirements for DID-036G

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The Tenderer shall deliver a plan for Sustainability and Resilience which shall explain how the Tenderer will approach the application of low energy systems, renewable power sources, modern construction methods and minimised utility consumption within the building design. The Plan shall identify the techniques to be applied to the building design which support the Government's carbon reduction plans (Reference the UKGBC (UK Green Building Council) published framework document, "Net Zero Carbon Buildings – A Framework Definition" and the UK government Climate Change Act 2008). The Plan shall summarise the management process which will influence building design to deliver a sustainable solution.

The Plan shall highlight where sustainable and renewable practices and design opportunities will be considered, where these may be discarded and where they could be implemented.

The Plan shall identify any specific constraints which limit implementation of sustainable processes.

The Plan shall identify the impact on whole life cost with a breakdown between capital and support costs.

The Plan shall also explain the extent to which it will achieve the energy and other net zero carbon targets identified in the Infrastructure DID.

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Please include the following DID as part of the evidence required to evaluate this question:

- DID-036G – Sustainability and Resilience Plan

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	The Plan provides a comprehensive description of the Tenderer's approach to sustainability through design. It explains how they intend to identify and assess options, sentencing those options and then implementing them through the design process. It shall clearly show how the Tenderer will consider the impact on building maintenance (including building life), CO2 production levels, saving water and the local environment of designs options.	10
Good Confidence	The Plan provides a comprehensive description of the Tenderer's approach to sustainability through design. It explains how they intend to identify and assess options, sentencing those options and then implementing them through the design process. It may not show how the Tenderer will consider the impact on building maintenance (including building life), CO2 production levels, saving water and the local environment of designs options.	7
Moderate Confidence	The Plan provides a limited description of the Tenderer's approach to sustainability through design. It explains how they intend to identify and assess options, sentencing those options and then implementing them through the design process but without sufficient clarity. It may not provide sufficient information on how the Tenderer will consider design options for the impact on building maintenance (including building life), CO2 production levels, saving water and the local environment. The response introduces a manageable level of risk to the Project.	5
Low Confidence	The Plan provides a limited description of the Tenderer's approach to sustainability through design. It attempts to explain how they will identify and assess options, sentence those options and then implement them through the design process but without sufficient clarity or coherence. It does not provide sufficient information on how the Tenderer	3

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	will consider design options for the impact on building maintenance (including building life), CO2 production levels, saving water and the local environment. The lack of clarity introduces a significant level of risk to the Project.	
Unacceptable	Failure to deliver a coherent or limited sustainability and resilience strategy. The lack of clarity and coherence introduces an unacceptable level of risk to the Project.	0

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Q6: Infrastructure: Sustainability and Environment

Aim

The Tenderer is required to demonstrate their knowledge and experience of the application of the SEAT tools and identify how they will be applied to this project.

Background

The MOD must manage the impacts of its business as this affects the environment, society, and the economy; the three elements of sustainable development. To assist with decision-making and to assess (appraise) the effects of all programmes, plans and projects, the MOD has produced the MOD Sustainability and Environmental Appraisal Toolset (SEAT). This toolset includes the application of the Defence Related Environmental Assessment Methodology (DREAM). MOD policy dictates the use of the SEAT in this Project.

Threshold

Moderate Confidence

References

JSP 850: Infrastructure and Estate Policy, Standards and Guidance.
Scope document Part 1 - Sustainability and Environmental Appraisal Tools (SEAT) requirements for DID-040.

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

As part of the Tender proposal in response to the ITN the Tenderer shall, as a minimum, deliver a plan of work required to complete the SEAT activity which addresses the following:

1. The strategy, key personnel and their experience in the field, the SEAT milestones, and the SEAT deliverables to be established within the contract.
2. The plan shall explain how working groups would be established, managed, and reported against.
3. The plan shall explain how, working with the Authority, the Climate Impacts Risk Assessment Methodology (CIRAM) and DREAM reports would be updated during construction.

Please include the following DID as part of the evidence required to evaluate this question:

- DID 040 - Sustainability and Environmental Appraisal Tools (SEAT) Plan

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

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Confidence	Characteristics	Total Marks Awarded
High Confidence	The Tenderer's response provides a plan which incorporates a clear response to the topics identified at points 1-3 above. A rationale is provided for decisions and direction, with reference to previous projects where appropriate.	10
Good Confidence	The Tenderer's response provides a plan which incorporates clear responses to most of the topics identified at points 1-3 above. A rationale is provided for decisions and direction, with reference to previous projects where appropriate.	7
Moderate Confidence	The Tenderer's response provides a plan which incorporates a clear response to at least one of the topics identified at points 1-3 above. Limited rationale is provided for decisions and direction.	5
Low Confidence	The Tenderer's response provides a Plan which alludes to the required topics identified above. But it does not provide clear strategic direction and introduces significant risk to the Project.	3
Unacceptable	The plan is insufficiently detailed or too generic, it does not reflect the project scope. The lack of clarity introduces an unacceptable level of risk to the Project.	0

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Q7: Equipment: Breathing Systems

Aim

To contract with a supplier who will deliver the most beneficial Hypoxia training System, Single point pressure breathing System and Multipoint Pressure breathing system.

Background

The Hypoxia Training capability is to simulate the effects of a reduced oxygen environment by delivering breathing air with increasing percentage of Nitrogen to produce equivalent Oxygen percentages from sea level up to altitudes of 40,000ft.

The Multi Point Pressure Breathing system provides higher pressure air with standard oxygen content to practice Pressure Breathing for high altitude, unpressurised environments with multiple students being trained concurrently.

The Single Point Pressure Breathing system provides pressurised air to simulate the breathing required at altitude in an unpressurised aircraft where air is forced into the lungs and effort required to expel it. The single point breathing system also simulates inflation of pilots G garments.

Threshold

Moderate Confidence

References

This criterion is addressed by the following System Requirements;

Hypoxia Training Capability, Related Requirements.	OMOP	Priority
282, 285, 286	Yes	1
281, 284, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302.	No	1
283	Yes	2

Single Point Breathing System, Related Requirements.	OMOP	Priority
127	Yes	1
126, 129, 131, 132, 136, 137	No	1

Multipoint Pressure Breathing System, Related Requirements.	OMOP	Priority
109, 116	Yes	1
110, 111, 112, 113, 114, 115, 117, 118, 119, 120, 121, 122	No	1

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 15,000 words

The response to this criterion shall;

- Confirm the compliance and the measure of performance being offered for each related requirement.
- Provide design schematics of the Breathing System solution.
- Explain how the Breathing Systems will operate.
- Describe in detail how the solution will fulfil the related requirements.
- Make specific references to any associated Supporting Plans and Documents to substantiate any statements made within the response. Ensure to reference the paragraph numbers and not just the document.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	Confidence that the highest measure of performance is achieved on all the related requirements.	10
Good Confidence	Confidence that the OMOP is achieved for requirements: 282, 283, 127, 109 and 116	7
Moderate Confidence	Confidence that the OMOP will be achieved for 20 of the P1 requirements.	5
Low Confidence	Confidence that the TMOP will be achieved for all requirements.	3
Unacceptable	The proposed solution is unable to realise an acceptable measure of performance.	0

Q8: Equipment: Hypobaric Training Capability

Aim

To contract with a supplier who will deliver the most beneficial Hypobaric Training Capability.

Background

The Hypobaric Training capability is to simulate altitude change, to demonstrate the effects of changes in atmospheric pressure, including a gradual ascent, descent, and a rapid decompression (RD).

Threshold

Moderate Confidence

References

This criterion is addressed by the following System Requirements;

Related Requirements	OMOP	Priority
6, 7, 8, 13, 14, 17, 21, 22, 28, 31, 33, 34, 35, 43, 47, 52, 63, 68, 70, 71, 72, 78, 80, 91, 98, 100, 101, 103, 104.	Yes	1
10, 11, 12, 15, 16, 19, 20, 25, 30, 32, 37, 38, 40, 41, 42, 44, 45, 48, 49, 50, 54, 55, 56, 58, 59, 60, 64, 65, 66, 67, 69, 73, 74, 76, 82, 83, 84, 85, 88, 89, 90, 93, 94, 97, 102.	No	1
86.	Yes	2
9.	No	2

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The response to this criterion shall;

- Confirm the compliance and the measure of performance being offered for each related requirement.
- Provide a schematic of the design for the Hypobaric Training System.
- Explain how the Hypobaric Training System will operate.
- Describe in detail how the system design will fulfil the related requirements.
- Make specific references to any associated Supporting Plans and Documents to substantiate any statements made within the response. Ensure to reference the paragraph numbers and not just the document.

Confidence Characteristics

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The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	Confidence that the highest measure of performance is achieved on all the related requirements.	10
Good Confidence	Confidence that the OMOP is achieved for requirements: 7, 8, 9, 13, 14, 21, 34, 35, 43, 47, 52.	7
Moderate Confidence	Confidence that the OMOP will be achieved for 10 of the P1 requirements.	5
Low Confidence	Confidence that the TMOP will be achieved for all requirements.	3
Unacceptable	The proposed solution is unable to realise an acceptable measure of performance.	0

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Q9: Equipment: Anthropometry and Integration System

Aim

To contract with a supplier who will deliver the most beneficial Helmet Drop Test and Anthropometry and Integration Systems.

Background

The Anthropometry and Integration System capability is to enable the measurement of humans with required equipment to ensure that they can operate equipment safely.

The Helmet Drop Test System is used to simulate impacts to support Air Accident and Investigation. It provides the ability to test the helmets beyond the standard and enable analyse.

Threshold

Moderate Confidence

References

This criterion is addressed by the following System Requirements;

Anthropometry and Integration Related Requirements	OMOP	Priority
164, 165, 168, 169, 173	Yes	1
166, 167, 170	No	1

Helmet Drop Test, Related Requirements.	OMOP	Priority
305, 308	Yes	1
182, 306, 307, 309, 310, 311	No	1

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 10,000 words

The response to this criterion shall;

- Confirm the compliance and the measure of performance being offered for each related requirement.
- Provide a schematic of the design for the Anthropometry and Integration System.
- Explain how the Anthropometry and Integration System will operate.
- Describe in detail how the system design will fulfil the related requirements.

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- Make specific references to any associated Supporting Plans and Documents to substantiate any statements made within the response. Ensure to reference the paragraph numbers and not just the document.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses;

Confidence	Characteristics	Total Marks Awarded
High Confidence	Confidence that the highest measure of performance is achieved on all the related requirements.	10
Good Confidence	Confidence that the OMOP is achieved for requirements: 168 and 164.	7
Moderate Confidence	Confidence that the OMOP will be achieved for 4 of the P1 requirements.	5
Low Confidence	Confidence that the TMOP will be achieved for all requirements.	3
Unacceptable	The proposed solution is unable to realise an acceptable measure of performance.	0

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Q10: Equipment Procurement: Climate Chamber System

Aim

To contract with a supplier who will deliver the most beneficial Climate Chamber System.

Background

The Climate Chamber system is used to stress test aircrew worn equipment in the extremes of temperature ranging from -20 Celcius to +55 Celcius.

Threshold

Moderate Confidence

References

This criterion is addressed by the following System Requirements;

Related Requirements	OMOP	Priority
194, 196, 204	Yes	1
186, 187, 188, 189, 192, 198, 199, 202, 203, 205	No	1

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The response to this criterion shall;

- Confirm the compliance and the measure of performance being offered for each related requirement.
- Provide a schematic of the design for the Climate Chamber System.
- Explain how the Climate Chamber System will operate.
- Describe in detail how the system design will fulfil the related requirements.
- Make specific references to any associated Supporting Plans and Documents to substantiate any statements made within the response. Ensure to reference the paragraph numbers and not just the document.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	Confidence that the highest measure of performance is achieved on all the related requirements.	10

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Good Confidence	Confidence that the OMOP is achieved for requirements: 194 and 196	7
Moderate Confidence	Confidence that the OMOP will be achieved for 1 of the P1 requirements.	5
Low Confidence	Confidence that the TMOP will be achieved for all requirements.	3
Unacceptable	The proposed solution is unable to realise an acceptable measure of performance.	0

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Q11: Equipment Procurement: Acoustic System

Aim

To contract with a supplier who will deliver the most beneficial Acoustic System

Background

The Acoustic System is either used as a silent chamber to allow the calibration of noise sensitive equipment or as a high noise reverberant environment to allow the testing of hearing protective and communications equipment.

Threshold

Moderate Confidence

References

This criterion is addressed by the following System Requirements;

Related Requirements	OMOP	Priority
231, 235, 239, 242	Yes	1
227, 228, 230, 232, 233, 234, 236, 237, 238, 239, 241, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252.	No	1
240	No	2

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The response to this criterion shall;

- Confirm the compliance and the measure of performance being offered for each related requirement.
- Provide a schematic of the design for the Acoustic System.
- Explain how the Acoustic System will operate.
- Describe in detail how the system design will fulfil the related requirements.
- Make specific references to any associated Supporting Plans and Documents to substantiate any statements made within the response. Ensure to reference the paragraph numbers and not just the document.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded

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High Confidence	Confidence that the highest measure of performance is achieved on all the related requirements.	10
Good Confidence	Confidence that the OMOP is achieved for all the P1 requirements.	7
Moderate Confidence	Confidence that the OMOP will be achieved for 2 of the P1 requirements.	5
Low Confidence	Confidence that the TMOP will be achieved for all requirements.	3
Unacceptable	The proposed solution is unable to realise an acceptable measure of performance.	0

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Q12: Equipment: Acceptance

Aim

To contract with a supplier who will achieve acceptance of the capability in the required timescales via an appropriate methodology with minimal risk to the Authority.

Background

The chosen supplier will need to work closely with the Authority to ensure the successful acceptance of the capability, as outlined in the ITEAP Framework. The Authority needs to be satisfied that the relevant plans clearly articulate a sensible and robust method of progressively testing, evaluating and accepting the System in accordance with appropriate verification and validation criteria.

Threshold

Moderate Confidence

References

Test Evaluation Acceptance Plan (DID-027)
Verification and Validation Requirements Matrix (DID-029)
Test Plan(DID-032)
Test Schedule (DID-030)
Test Case Procedure (DID-033)

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

Outline Test, Evaluation and Acceptance Plan (TEAP), including a Verification and Validation Requirements Matrix (VVRM), detailing the processes and activities that will be carried out. Detail of all testing, integration, acceptance and reliability testing processes including milestones.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
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High Confidence	<p>The Authority evaluates that all of the following statements are true:</p> <p>The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate a workable solution for achieving acceptance.</p> <ol style="list-style-type: none"> 1. The processes and plans outlined are aligned to the Authority's ITEAP, VVRM, Schedule and extant procedures. 2. The scheduled activities required to achieve acceptance of the capability prior to Equipment Delivery Date, are entirely appropriate. 3. The roles, responsibilities and experience of the resources described leave the Authority with very little doubt that ITEA will be managed and delivered appropriately. 4. The supplier will work effectively with all stakeholders and organisations required to achieve successful integration and acceptance. 	10
Good Confidence	<p>The Authority evaluates that the following statement is true:</p> <ol style="list-style-type: none"> a. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate a workable solution for achieving acceptance. <p>The Authority judges that 3 of the following statements are true:</p> <ol style="list-style-type: none"> b. The processes and plans outlined are aligned to the Authority's ITEAP, VVRM, Schedule and extant procedures. c. The scheduled activities required to achieve acceptance of the capability prior to Equipment Delivery Date, are entirely appropriate. d. The roles, responsibilities and experience of the resources described leave the Authority with very little doubt that ITEA will be managed and delivered appropriately. e. The supplier will work effectively with all stakeholders and organisations 	7

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	required to achieve successful integration and acceptance.	
Moderate Confidence	<p>The Authority evaluates that the following statement is true:</p> <ol style="list-style-type: none"> 1. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate a workable solution for achieving acceptance. <p>The Authority evaluates that 2 of the following statements are true:</p> <ol style="list-style-type: none"> 1. The processes and plans outlined are aligned to the Authority's ITEAP, VVRM, Schedule and extant procedures. 2. The scheduled activities required to achieve acceptance of the capability prior to Equipment Delivery Date, are entirely appropriate. 3. The roles, responsibilities and experience of the resources described leave the Authority with very little doubt that ITEA will be managed and delivered appropriately. 4. The supplier will work effectively with all stakeholders and organisations required to achieve successful integration and acceptance 	5
Low Confidence	<p>The Authority evaluates that the following statement is true:</p> <ol style="list-style-type: none"> 1. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate a workable solution for achieving acceptance. <p>The Authority evaluates no more than 1 of the following statements are true:</p> <ol style="list-style-type: none"> 2. The processes and plans outlined are aligned to the Authority's ITEAP, VVRM, Schedule and extant procedures. 3. The scheduled activities required to achieve acceptance of the capability 	3

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	<p>prior to Equipment Delivery Date, are entirely appropriate.</p> <p>4. The roles, responsibilities and experience of the resources described leave the Authority with very little doubt that ITEA will be managed and delivered appropriately.</p> <p>5. The supplier will work effectively with all stakeholders and organisations required to achieve successful integration and acceptance</p>	
Unacceptable	The Authority evaluates that the conditions under which the score above will be awarded have not been met.	0

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Q13: Legislation: Legislation Compliance

Aim

To contract with a supplier who will demonstrate compliance with the Legislation applicable to the project, within the required timescales, using the appropriate documentation, with minimal risk to the Authority.

Background

The chosen supplier will be required to work with the Authority to ensure Legislation compliance with Reference A, iaw References B and C. The Authority must be satisfied that the relevant plans clearly articulate a robust method of detailing Legislation Compliance and of highlighting and accepting any Non-Compliances.

Threshold

Moderate Confidence

References

A.	20211208-RAFCAM Relocation Safety & Environmental Legislation, Regulation and Standards Register (Legislation Register)
B.	Legislation Compliance Report and Register DID-017
C.	Legislation Register DID-035

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

- The throughlife maintenance of the Legislation Register, Reference A, iaw Reference B, demonstrated in the Legislation Report, Reference D, iaw Reference C.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	<p>The Authority evaluates that all of the following statements are true:</p> <ol style="list-style-type: none"> The Legislation Register and Legislation Compliance Report have been completed to an appropriate level of detail to meet the Document Requirements of References B and C, applicable to the stage of the project. 	10

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	<ol style="list-style-type: none"> 2. The Legislation Register provided at ITN return identifies compliance with all legislation. 3. The Legislation Register provided at ITN return identifies all non-compliances with legislation. 4. The Legislation Compliance Report should provide justifiable reasoning for any non-compliances. 5. The Legislation Compliance Report must demonstrate that standards and management arrangements are in place, as far as reasonably practicable, which are at least as good as those required by the legislation or, where legislation is not applied to maintain operational capability, alternative relevant legislation or internal standards and a justifiable argument providing a balance between risks and benefits is to be provided. 6. Evidence provided in support of the bid is judged to be of sufficient integrity to meet the requirements for the project. 	
Good Confidence	<p>The Authority evaluates that the following statement is true:</p> <p>The Legislation Register and Legislation Compliance Report have been completed to an appropriate level of detail to meet the Document Requirements of References B and C, applicable to the stage of the project.</p> <p>The Authority judges that four of the following statements are true:</p> <ol style="list-style-type: none"> 1. The Legislation Register provided at ITN return identifies compliance with all legislation. 2. The Legislation Register provided at ITN return identifies all non-compliances with legislation. 3. The Legislation Compliance Report should provide justifiable reasoning for any non-compliances. 4. The Legislation Compliance Report must demonstrate that standards and management 	7

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	<p>arrangements are in place, as far as reasonably practicable, which are at least as good as those required by the legislation or, where legislation is not applied to maintain operational capability, alternative relevant legislation or internal standards and a justifiable argument providing a balance between risks and benefits is to be provided.</p> <p>5. Evidence provided in support of the bid is judged to be of sufficient integrity to meet the requirements for the project.</p>	
Moderate Confidence	<p>The Authority evaluates that the following statement is true:</p> <p>The Legislation Register and Legislation Compliance Report have been completed to an appropriate level of detail to meet the Document Requirements of References B and C, applicable to the stage of the project.</p> <p>The Authority judges that three of the following statements are true:</p> <ol style="list-style-type: none"> 1. The Legislation Register provided at ITN return identifies compliance with all legislation. 2. The Legislation Register provided at ITN return identifies all non-compliances with legislation. 3. The Legislation Compliance Report should provide justifiable reasoning for any non-compliances. 4. The Legislation Compliance Report must demonstrate that standards and management arrangements are in place, as far as reasonably practicable, which are at least as good as those required by the legislation or, where legislation is not applied to maintain operational capability, alternative relevant legislation or internal standards and a justifiable argument providing a balance between risks and benefits is to be provided. 5. Evidence provided in support of the bid is judged to be of sufficient integrity to meet the requirements for the project. <p>The Authority evaluates that the following statement is true:</p>	5

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	The Legislation Register and Legislation Compliance Report have been completed to an appropriate level of detail to meet the Document Requirements of References B and C, applicable to the stage of the project.	
Low Confidence	<p>The Authority evaluates that the following statement is true:</p> <p>The Legislation Register and Legislation Compliance Report have been completed to an appropriate level of detail to meet the Document Requirements of References B and C, applicable to the stage of the project.</p> <p>The Authority evaluates that two of the following statements are true:</p> <ol style="list-style-type: none"> 1. The Legislation Register provided at ITN return identifies compliance with all legislation. 2. The Legislation Register provided at ITN return identifies all non-compliances with legislation. 3. The Legislation Compliance Report should provide justifiable reasoning for any non-compliances. 4. The Legislation Compliance Report must demonstrate that standards and management arrangements are in place, as far as reasonably practicable, which are at least as good as those required by the legislation or, where legislation is not applied to maintain operational capability, alternative relevant legislation or internal standards and a justifiable argument providing a balance between risks and benefits is to be provided. 5. Evidence provided in support of the bid is judged to be of sufficient integrity to meet the requirements for the project. 	3
Unacceptable	The Authority evaluates that the conditions under which the score above will be awarded have not been met.	0

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Q14: Health, Safety & Environmental: Health, Safety & Environmental

Aim

The aim is for the chosen supplier to demonstrate compliance, manage, plan for and create the necessary documentation to meet MOD requirements for Safety and Environmental (S&E) Management of the RAFCAM relocation project.

Background

S&E management within the MOD is mandatory.

The chosen supplier, together with the MOD has responsibility for the safety of all deliverable Products Services and/or Systems (PSS).

The chosen supplier shall demonstrate to the Authority, that it can work closely with the Authority and understands the S&E requirements and shall work within the MOD Standards and processes **[Ref: A-H]**. The chosen supplier shall identify S&E Hazards, controls and provide the necessary supporting documentation to enable the acceptance and ongoing management in accordance the references detailed below

Threshold

Moderate Confidence

References

A. DEF STAN 00-051 Environmental Management Requirements for Defence Systems
B. DEF STAN 00-056 Safety Management Requirements for Defence Systems Pt 1&2
C. FsAST Safety & Environmental Management System (SEMS)
D. DSA01.1 Defence Policy for Health, Safety and Environmental Protection
E. DSA 02: Defence Land Safety Regulator Policy and Regulations for Health, Safety and Environmental Protection
F. DSA03 DLSR LSSR Land System Safety and Environmental Protection Defence Codes of Practice (DCoP) (Previously JSP 454 Part 2)
G. Acquisition and Safety and Environmental Management System (ASEMS)
H. POEMS & POSMS
I. DID-014 Safety and Environmental Management Plan
J. DID-015 Safety Case report
K. DID-016 Hazard and Accident Log
L. Project Safety Environmental Management Plan (PSEMP)

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

The chosen supplier shall demonstrate to the Authority that the necessary evidence, certificates, test data, and equipment document sets shall be provided to allow the

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equipment and facilities to be operated safely and with minimum impact on the environment in compliance with standards, Processes and DIDs [Ref: A-L].

Provide a response that:

- Details how the supplier will manage the S&E requirements throughout the duration of the contract.
- Documents the approach to meeting the requirements for S&E support.
- Details the management processes to be used and describes how these will align with DE&S governance, policy and processes.
- Details S&E risks identified for the contract duration.

The S&E response shall provide evidence that S&E requirements have been understood and captured.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	<p>The Authority judges that all of the following statements are true:</p> <ol style="list-style-type: none"> 1. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate compliance, the ability to manage and take the relevant actions to create the necessary documentation to meet MOD requirements for Safety and Environmental (S&E) Management of the RAFCAM relocation project. 2. The S&E solution and supporting documentation demonstrate an entirely appropriate and coherent approach, representing minimal risk to the Authority. 3. The S&E processes and plans outlined are aligned to the Authority's Plans, processes and procedures are suitable. 4. The scheduled activities required to support PESC/S&E meetings and supporting S&E documentation are entirely appropriate. 5. The roles, responsibilities and experience of the resources clearly demonstrated shall be managed and delivered appropriately. 6. The supplier shall work effectively with all stakeholders and organisations required to achieve a capability that is safe to work in and operate with minimal environmental impact. 	10
Good Confidence	<p>The Authority judges that the following statement is true:</p>	7

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	<p>1. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate compliance, the ability to manage and take the relevant actions to create the necessary documentation to meet MOD requirements for Safety and Environmental (S&E) Management of the RAFCAM relocation and associated equipment.</p> <p>The Authority judges that 4 of the following statements are true:</p> <p>2. The S&E solution and supporting documentation demonstrate an entirely appropriate and coherent approach, representing minimal risk to the Authority.</p> <p>3. The S&E processes and plans outlined are aligned to the Authority's Plans, processes and procedures are suitable.</p> <p>4. The scheduled activities required to support PESC/S&E meetings and supporting S&E documentation are entirely appropriate.</p> <p>5. The roles, responsibilities and experience of the resources clearly demonstrate shall be managed and delivered appropriately.</p> <p>6. The supplier shall work effectively with all stakeholders and organisations required to achieve a capability that is safe to work in and operate with minimal environmental impact.</p>	
Moderate Confidence	<p>The Authority judges that the following statement is true:</p> <p>1. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate compliance, the ability to manage and take the relevant actions to create the necessary documentation to meet MOD requirements for Safety and Environmental (S&E) Management of the RAFCAM relocation and associated equipment.</p> <p>The Authority judges that 3 of the following statements are true:</p>	5

	<ol style="list-style-type: none"> 2. The S&E solution and supporting documentation demonstrate an entirely appropriate and coherent approach, representing minimal risk to the Authority. 3. The S&E processes and plans outlined are aligned to the Authority's Plans, processes and procedures are suitable. 4. The scheduled activities required to support PESC/S&E meetings and supporting S&E documentation are entirely appropriate. 5. The roles, responsibilities and experience of the resources clearly demonstrate shall be managed and delivered appropriately. <p>The supplier shall work effectively with all stakeholders and organisations required to achieve a capability that is safe to work in and operate with minimal environmental impact.</p>	
Low Confidence	<p>The Authority judges that the following statement is true:</p> <ol style="list-style-type: none"> 1. The plans are of an entirely appropriate level of detail for this stage of the project and demonstrate compliance, the ability to manage and take the relevant actions to create the necessary documentation to meet MOD requirements for Safety and Environmental (S&E) Management of the RAFCAM relocation and associated equipment. <p>The Authority judges no more than 2 of the following statements are true:</p> <ol style="list-style-type: none"> 2. The S&E solution and supporting documentation demonstrate an entirely appropriate and coherent approach, representing minimal risk to the Authority. 3. The S&E processes and plans outlined are aligned to the Authority's Plans, processes and procedures are suitable. 4. The scheduled activities required to support PESC/S&E meetings and supporting S&E documentation are entirely appropriate. 5. The roles, responsibilities and experience of the resources clearly demonstrate shall be managed and delivered appropriately. <p>The supplier shall work effectively with all stakeholders and organisations required to achieve a capability that is safe to work in and operate with minimal environmental impact.</p>	3

Unacceptable	The Authority judges that the conditions under which the score above will be awarded have not been met.	0
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Q15: Integrated Support: Integrated Support

Aim

The aim is for the Contractor to manage, plan for and create a support solution which allows RAF CAM to meet their demand profile for equipment through expert asset management. This will transform the existing solution and optimise the demand and approval process of equipment over the term of the contract to maximise value for the Authority. The equipment should be designed to be supportable. When design cannot be influenced, ILS analysis will seek to optimise the way in which that equipment is supported.

Background

The Contractor needs to proactively manage equipment assets, ancillaries, and the support solution to ensure supply, maximise utilisation and improve value for money throughout the contract, whilst at the same time minimising whole life costs.

References

Project RAF CAM Scope
Project RAF CAM Integrated Logistic Support Plan
Def Stan 00-600
Defence Logistics Framework
All other references described within the ILS Plan and supporting DID's.

Threshold

Moderate Confidence

Evidence Required

All evidence should provide clear and specific cross referencing.

Word count: Maximum of 5,000 words

Please provide information on how Aviation Medicine Engineering Section (AMES) and RAF CAM equipment operators are going to be integrated into the maintenance programme for in scope equipment. It is acceptable to reference out to the DID and or supporting annexes/appendix for this question.

This should cover:

- a. Overview of maintenance programme
- b. Preventative Maintenance
 - i. Overview of Preventative Maintenance activities assigned to AMES/RAF CAM equipment operators

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- ii. Rationale for Preventative Maintenance activities assigned to AMES/ RAF CAM equipment operators
 - iii. Actions to be taken to ensure AMES/ RAF CAM equipment operators are able to perform required Preventative Maintenance activities.
 - iv. Any interactions/dependencies between AMES/ RAF CAM equipment operators and the bidders' organisation/personnel for Preventative Maintenance activities.
- c. Corrective Maintenance
- i. Overview of Corrective Maintenance activities assigned to AMES/ RAF CAM equipment operators
 - ii. Rationale for Corrective Maintenance activities assigned to AMES/ RAF CAM equipment operators
 - iii. Actions to be taken to ensure AMES/ RAF CAM equipment operators are able to perform required Corrective Maintenance activities.
 - iv. Any interactions/dependencies between AMES/ RAF CAM equipment operators and the bidders' organisation/personnel for Corrective Maintenance activities.

Please include the following DIDs as part of the evidence required to evaluate this question.

- DID 038 – Integrated Support Plan
 - Annex A – Supportability Analysis Plan
 - Annex B – Availability, Reliability and Maintainability Plan
 - Annex C – Reliability Centred Maintenance Plan
 - Annex D – Support and Test Equipment Plan
 - Annex E – Technical Documentation Plan
 - Annex F – Packaging, Handling, Storage and Transportation Plan
 - Annex G – Training Management and Training Equipment Plan
 - Annex H – Configuration Management Plan
 - Annex I – Obsolescence Management Plan
 - Annex J – Software Support Plan
 - Annex K – Disposal Plan
 - Annex L – Supply Management Plan
 - Annex M – Human Factors Integration Plan
 - Annex N – Supportability Case
 - Appendix 1 – Spares Provisioning List

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Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their responses:

Confidence	Characteristics	Total Marks Awarded
High Confidence	<p>The Authority evaluates that the following statement is true:</p> <ul style="list-style-type: none"> - The DID, associated Annex/appendix and/or evidence is compliant with the authorities DID, associated Annex/appendix and/or evidence requirement. <p>The Authority evaluates that all of the following statements are true:</p> <ul style="list-style-type: none"> - The response includes sufficient and appropriate evidence to support any statements made. - The type and quality of the response provides least risk for greatest value. - There is a robust and resilient plan for the undertaking and application of Integrated Support activities. 	10
Good Confidence	<p>The Authority evaluates that the following statement is true:</p> <ul style="list-style-type: none"> - The DID, associated Annex/appendix and/or evidence is compliant with the authorities DID, associated Annex/appendix and/or evidence requirement. <p>The Authority evaluates that two of the following statements are true:</p> <ul style="list-style-type: none"> - The response includes sufficient and appropriate evidence to support any statements made. - The type and quality of the response provides least risk for greatest value. - There is a robust and resilient plan for the undertaking and application of Integrated Support activities. 	7

Moderate Confidence	<p>The Authority evaluates that the following statement is true:</p> <ul style="list-style-type: none"> - The DID, associated Annex/appendix and/or evidence is compliant with the authorities DID, associated Annex/appendix and/or evidence requirement. <p>The Authority evaluates that one of the following statements are true:</p> <ul style="list-style-type: none"> - The response includes sufficient and appropriate evidence to support any statements made. - The type and quality of the response provides least risk for greatest value. - There is a robust and resilient plan for the undertaking and application of Integrated Support activities. 	5
Low Confidence	<p>The Authority evaluates that the following statement is true:</p> <ul style="list-style-type: none"> - The DID, associated Annex/appendix and/or evidence is compliant with the authorities DID, associated Annex/appendix and/or evidence requirement. <p>The Authority evaluates that none of the following statements are true:</p> <ul style="list-style-type: none"> - The response includes sufficient and appropriate evidence to support any statements made. - The type and quality of the response provides least risk for greatest value. - There is a robust and resilient plan for the undertaking and application of Integrated Support activities. 	3
Unacceptable	The Authority evaluates that the answer provided is poor and lacks sufficient detail to provide an acceptable level of confidence.	0

Q16: Social Value: Social Value

Overview

Social value has a lasting impact on individuals, communities, and the environment. Government has a huge opportunity and responsibility to maximise benefits effectively and comprehensively through its commercial activity. A missed opportunity to deliver social value may lead to costs that the taxpayer has to absorb elsewhere through public procurement.

A competitive and diverse supply landscape can help to deliver innovation in public services, manage risk and provide greater value for taxpayers' money.

As a result, the Social Value Model (SVM) has been created which details 5 Themes, 8 Policy Outcomes and 24 Model Award Criteria (MACs). The SVM MACs are questions which relate to Social Value. The use of the SVM is mandatory in all central government procurements using Public Contracting Regulations (PCR) 2015 and Defence and Security Public Contracting Regulations (DSPCR) 2011 above financial threshold and exempt procurements.

In Defence we are focusing on three, out of the five, priority Social Value themes that are most relevant for Defence:

- Tackling economic inequality.
- Fighting climate change; and
- Equal opportunity.

The scoring mechanism is listed below, under Appendix A. Please use this and the information provided within the SVM to compile your responses to the SVM MAC questions asked. In compiling your answer, please refer to the SVM Quick Reference Table. Under Model Response Guidance for tenderers and evaluators examples of types of evidence the tender evaluators are looking for can be found.

In accordance with the DEFFORM 47ST, please ensure that your written submission is in 11pt Arial.

For this procurement, the following SVM MAC have been selected as being appropriate.

Theme		Policy Outcome	MAC Reference	MAC Title	Scored and then awarded Pass/Fail
2	Tackling economic inequality	Create new businesses, new jobs, and new skills	2.3	Support educational attainment relevant to the contract, including training schemes that address skills gaps and result in recognised qualifications.	Pass/Fail
			3.1	Create a diverse supply chain to deliver the contract including new businesses and entrepreneurs' start-ups, SMEs, VCSEs and mutuals.	Pass/Fail
			3.2	Support innovation and disruptive technologies throughout the supply chain to deliver lower cost and/or higher quality goods and services	Pass/Fail
			3.3	Support the development of scalable and future-proofed new methods to	Pass/Fail

				modernise delivery and increase productivity	
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Further Social Value Guidance can be found:

- a) Social Value Model (SVM), Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940827/Guide-to-using-the-Social-Value-Model-Edn-1.1-3-Dec-20.pdf
- b) Guide to Using the Social Value Model, Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940826/Social-Value-Model-Edn-1.1-3-Dec-20.pdf
- c) Social Value Model Quick Reference Table, Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940828/Social-Value-Model-Quick-Reference-Table-Edn-1.1-3-Dec-20.pdf

Aim

The aim of the following SVM MACs is to understand the Return on Investment (ROI) that this procurement programme will provide within the geographical location(s) that is will be delivered from.

In your written response you should provide convincing arguments so as to instil confidence in the Customer in your ability to deliver this Social Value benefit for this procurement.

A list of some of the key response documents that the Customer would expect you to provide are provided below. However, within the overall limit of pages you should supplement your written submission with other documents you consider will build confidence in your ability to maximise ROI.

You should provide, for each question:

- your ‘Method Statement,’ stating how you will achieve this and how your commitment meets the SVM Model Award Criteria (MAC), and
- a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to:
 - timed action plan
 - use of metrics
 - tools/processes used to gather data
 - reporting
 - feedback and improvement
 - transparency
- how you will influence staff, suppliers, customers, and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training, and education, partnering/collaborating, volunteering.

From the information that you provide, the evaluators will assess, qualitatively, your answer, based on the information that you provided.

The successful Potential Provider’s method statement will form the basis of Key Performance Indicators and jointly managed throughout the life of the contract.

Confidence Characteristics

The Tenderer shall demonstrate and evidence the following characteristics within their response;

Confidence	Characteristics
Pass	'Method Statement' provided is assessed as meeting the SVM Model Award Criteria (MAC),
Fail	'Method Statement' provided is assessed as not meeting the SVM Model Award Criteria (MAC),

Threshold

Pass

Evaluation of the Social Value Response

The Social Value Questions will be evaluated as Pass/Fail. If the Tenderer's response is initially scored by the Authority as a Fail, the Authority reserves the right to seek Clarification to enable a final decision to be made.

Theme		Policy Outcome			
1	Tackling economic inequality	Create new businesses, new jobs, and new skills		OFFICIAL 2.3	Support educational attainment relevant to the contract, including training schemes that address skills gaps and result in recognised qualifications.
		Model Award Criteria (MAC) Question		<p>Using a maximum of 2,500 words to describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Model Award Criteria.</p> <p>Please include:</p> <ul style="list-style-type: none"> your 'Method Statement', stating how you will achieve this and how your commitment meets the Model Award Criteria, and a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to: <ul style="list-style-type: none"> timed action plan use of metrics tools/processes used to gather data reporting feedback and improvement transparency <p>how you will influence staff, suppliers, customers, and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training, and education, partnering/collaborating, volunteering.</p>	
		Sub-Criteria for MAC:		Education and training	
		Model Response Guidance:		<p>Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> Understanding of employment and skills issues, and of the education and training issues relating to the contract. Illustrative examples: demographics, skills shortages, new opportunities in high growth sectors, groups under-represented in the workforce (e.g., prison leavers, disabled people), geographic/local community and skills/employment challenges. Support for educational attainment relevant to the contract, including training schemes that address skills gaps and result in recognised qualifications. Activities to support relevant sector related skills growth and sustainability in the contract workforce. 	
		Illustrative examples:		<ul style="list-style-type: none"> Careers talks, curriculum support, literacy support, safety talks and volunteering. Delivery of apprenticeships, traineeships, and T Level industry placement opportunities (Level 2, 3 and 4+) in relation to the contract. 	
		Suggested Reporting Metrics		<ul style="list-style-type: none"> Number of full-time equivalent (FTE) employment opportunities created under the contract, by UK region. Number of apprenticeship opportunities (Level 2, 3, and 4+) created or retained under the contract, by UK region. Number of training opportunities (Level 2, 3, and 4+) created or retained under the contract, other than apprentices, by UK region. 	

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				<ul style="list-style-type: none"> Number of people-hours of learning interventions delivered under the contract, by UK region.
			Potential Provider's Response:	<p><i>In complying your answer, please refer to the Social Value Model Quick Reference Table, under Model Response Guidance for tenderers and evaluators for examples of types of evidence the tender evaluators are looking for: The written submission should be in 11pt Arial to meet the response requirement.</i></p>

The Potential Providers must ensure that they answer the SVM MACs required. Any additional information which is not specific to the procurement will not be considered. This may include reference/use to the Potential Providers Corporate Social Responsibility document (CSR).

Theme		Policy Outcome				
2	Tackling economic inequality	Increase supply chain resilience and capacity		MAC	3.1	Create a diverse supply chain to deliver the contract including new businesses and entrepreneur's start-ups, SMEs, VCSEs and mutuals.
		3.1	Model Award Criteria (MAC) Question	<p>Using a maximum of 2,500 words to describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Model Award Criteria.</p> <p>Please include:</p> <ul style="list-style-type: none"> your 'Method Statement', stating how you will achieve this and how your commitment meets the Model Award Criteria, and a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to: <ul style="list-style-type: none"> timed action plan use of metrics tools/processes used to gather data reporting feedback and improvement transparency <p>how you will influence staff, suppliers, customers, and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation,</p>		

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Theme		Policy Outcome			
				training, and education, partnering/collaborating, volunteering.	
			Sub-Criteria for MAC:	Diverse supply chains	
			Model Response Guidance:	<p>Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> • Understanding of the types of businesses in the market and the level of participation by new businesses, entrepreneurs, start-ups, SMEs, VCSEs and mutuals. • Activities to identify opportunities to open sub-contracting under the contract to a diverse range of businesses, including new businesses, entrepreneurs, start-ups, SMEs, VCSEs and mutuals. • Plans for engaging a diverse range of businesses in engagement activities prior to appointing supply chain members (including activities prior to award of the main contract and during the contract term). • Activities that demonstrate a collaborative way to work with a diverse range of businesses as part of the supply chain. 	
			Illustrative examples:	<p>Co-design and co-creation of services; collaborative performance management; appropriate commercial arrangements; inclusive working methods; and use of inclusive technology.</p> <ul style="list-style-type: none"> • Advertising of supply chain opportunities openly and to ensure they are accessible to a diverse range of businesses, including advertising sub-contracting opportunities on Contracts Finder. • Ensuring accessibility for disabled business owners and employees. • Structuring of the supply chain selection process in a way that ensures fairness (e.g. anti-corruption) and encourages participation by a diverse range of businesses, including with regard to new businesses, entrepreneurs, start-ups, SMEs, VCSEs and mutuals. 	
			Suggested Reporting Metrics	<p>For each of the following categories: ○ start-ups ○ SMEs ○ VCSEs; and ○ mutuals:</p> <ul style="list-style-type: none"> ■ The number of contract opportunities awarded under the contract. ■ The value of contract opportunities awarded under the contract in £. ■ Total spend under the contract, as a percentage of the overall contract spend. 	
				<i>In complying your answer, please refer to the Social Value Model Quick Reference Table, under Model Response</i>	

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Theme		Policy Outcome				
			Potential Provider's Response:	<i>Guidance for tenderers and evaluators for examples of types of evidence the tender evaluators are looking for: The written submission should be in 11pt Arial to meet the response requirement.</i>		

Theme		Policy Outcome				
3	Tackling economic inequality	Increase supply chain resilience and capacity		MAC	3.2	Support innovation and disruptive technologies throughout the supply chain to deliver lower cost and/or higher quality goods and services
			Model Award Criteria (MAC) Question	<p>Using a maximum of 2,500 words to describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Model Award Criteria.</p> <p>Please include:</p> <ul style="list-style-type: none"> your 'Method Statement', stating how you will achieve this and how your commitment meets the Model Award Criteria, and a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to: <ul style="list-style-type: none"> timed action plan use of metrics tools/processes used to gather data reporting feedback and improvement transparency <p>how you will influence staff, suppliers, customers, and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training, and education, partnering/collaborating, volunteering.</p>		
			Sub-Criteria for MAC:	Innovation and disruptive technologies		

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Theme		Policy Outcome			
			Model Response Guidance:	Activities that demonstrate and describe the tenderer's existing or planned: <ul style="list-style-type: none"> • Understanding of opportunities to drive innovation and greater use of disruptive technologies, green technologies, efficiency and quality to deliver lower cost and/or higher quality goods and services. • Creation of a design and tendering environment that is conducive to tenders that offer innovation and disruptive technologies. • Measures to ensure the development of scalable and future-proofed new methods to modernise delivery and increase productivity. 	
			Illustrative examples:	Outcomes-based specifications enabling alternative approaches to be offered; co-design with users and communities; approaches that invite innovative approaches to be proposed and developed; activities that promote collaboration to access new technologies/green technologies and/or approaches.	
			Suggested Reporting Metrics		
			Potential Provider's Response:	<p><i>In complying your answer, please refer to the Social Value Model Quick Reference Table, under Model Response Guidance for tenderers and evaluators for examples of types of evidence the tender evaluators are looking for: The written submission should be in 11pt Arial to meet the response requirement.</i></p>	

Theme		Policy Outcome			
4	Tackling economic inequality	Modernising delivery and increasing productivity		MAC	3.3
			Model Award Criteria (MAC) Question	<p>Support the development of scalable and future-proofed new methods to modernise delivery and increase productivity</p> <p>Using a maximum of 2,500 words to describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Model Award Criteria.</p> <p>Please include:</p> <ul style="list-style-type: none"> • your 'Method Statement', stating how you will achieve this and how your commitment meets the Model Award Criteria, and • a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to: 	

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Theme		Policy Outcome			
				<ul style="list-style-type: none"> • timed action plan • use of metrics • tools/processes used to gather data • reporting • feedback and improvement • transparency <p>how you will influence staff, suppliers, customers, and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training, and education, partnering/collaborating, volunteering.</p>	
			Sub-Criteria for MAC:	Modernising delivery and increasing productivity	
			Model Response Guidance:	<p>Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> • Understanding of scalable and future-proofed new methods to drive greater modernisation of delivery and increase productivity. • Approach to organisational learning and continuous improvement. • Creation of a design and tendering environment that is conducive to the development of scalable and future-proofed new methods to modernise delivery and increase productivity 	
			Illustrative examples:	Outcomes-based specifications enabling alternative approaches to be offered; co-design with users and communities; approaches that invite innovative approaches to be proposed and developed; activities that promote collaboration to access new technologies/green technologies and/or approaches.	
			Suggested Reporting Metrics		
			Potential Provider's Response:	<p><i>In complying your answer, please refer to the Social Value Model Quick Reference Table, under Model Response Guidance for tenderers and evaluators for examples of types of evidence the tender evaluators are looking for: The written submission should be in 11pt Arial to meet the response requirement.</i></p>	

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