



INVITATION TO TENDER

TRAINING - WORKING WITH KEY GROUPS

Ref CPD/004/119/117

**CONTRACT FOR
THE MINISTRY OF HOUSING, COMMUNITIES & LOCAL
GOVERNMENT**

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1. INTRODUCTION

- 1.1 Welcome to this Invitation to Tender (“ITT”) from the Ministry of Housing, Communities and Local Government referred to as the Authority in this ITT.
- 1.2 This Procurement will establish multiple Contract(s) for the purchase of new training packages to ensure that frontline staff working in local authorities and other delivery bodies have the skills to work with the key groups of homeless individuals and rough sleepers outlined in the Rough Sleeping Strategy. The Services are described in detail within Appendix B, Statement of Requirements.
- 1.3 The contract will be for a period of approximately 10 months with the potential option to extend for a further 12 months, subject to the outcome of the Spending Review.
- 1.4 These Contracts will be between the successful Contractor(s) and the Authority.
- 1.5 The Contracts are being offered under MHCLG Standard Terms and Conditions for Services which will govern any resultant Contract.
- 1.6 The Authority is managing this Procurement in accordance with the Public Contracts Regulations 2015.
- 1.7 This ITT contains the information and instructions that Potential Providers need to submit a compliant Tender. Words in this ITT which are capitalised have definitions either in the paragraph in which such words appear or in the glossary at paragraph 10
- 1.8 Please read this ITT carefully as non-compliance with the instructions contained in this document and all its Appendices may result in exclusion of a Potential Contractor’s Tender from this Procurement. If a Potential Contractor has read all of the instructions and information carefully but are still unsure at any point how to respond, please submit a question as described in paragraph 7. The Authority shall assume that Potential Providers fully accept this ITT and its Appendices where no questions are raised.
- 1.9 The Terms of Participation at Appendix A will apply throughout this Procurement. They set out further rights and obligations which apply to Potential Providers and the Authority. Potential Providers must confirm in the online ‘Key Participation Requirements’ questionnaire that the Terms of Participation have been accepted. Where a Potential Contractor does not answer “Yes” to this acceptance, they will be excluded from this Procurement.
- 1.10 If a Potential Contractor is participating in this Procurement as a member of a Group of Economic Operators, or are using Sub-Contractors please read the guidance in paragraph 6.
- 1.11 The Authority is using the Bravo e-Sourcing Suite to manage this Procurement and to communicate with all participants. No hard copy documents will be issued and all communications with the Authority (including the submission of Tenders) will be conducted via the Bravo e-Sourcing Suite. Potential Providers must ensure that the details of the point of contact nominated in the e-Sourcing Suite are accurate at all times as the Authority will not be under any obligation to contact any other point of contact.
- 1.12 Tender responses should be provided by uploading one or more attachments to the ‘ITT event’ within the Bravo e-Sourcing Suite.
- 1.13 Potential Providers are welcome to ask questions or seek clarification regarding this Procurement. See paragraph 7 for details on how to do so. Please make sure all of the ITT information and instructions have been read carefully first.

2. OVERVIEW OF INVITATION TO TENDER

2.1 The following appendices accompany this ITT:

2.1.1 Appendix A – Terms of Participation

2.1.1.1 Sets out the conditions of participation in this procurement.

2.1.2 Appendix B – Statement of Requirements

2.1.2.1 A detailed description of the services required by the Authority that the Contractor will be required to supply under the resulting Contract.

2.1.3 Appendix C – Terms and Conditions

2.1.3.1 Sets out the terms and conditions of Contract that will exist between the Authority and the Contractor.

2.1.4 Appendix D – Response Guidance

2.1.4.1 Sets out the methodology that will be adopted by the Authority to evaluate your response to each question.

2.1.4.2 **An attachment which includes responses to all of the questions within Appendix D must be uploaded for each Lot for which the Potential Provider is bidding.**

2.1.5 Appendix E – Pricing Schedule

2.1.5.1 Sets out a template for populating your price submission.

2.1.5.2 **A completed Appendix E – Price Schedule must be uploaded for each Lot for which the Potential Provider is bidding.**

3. REQUIREMENTS AND LOT STRUCTURE

3.1 A detailed description of the Services that a Contractor will be required to supply for each Lot is set out at Appendix B, Statement of Requirements.

3.2 The Services covered by this Procurement have been sub-divided into five Lots, namely:

LOT	DESCRIPTION
Lot 1	<p>Non-UK Nationals</p> <p>This training should be made available to specified staff who require a knowledge of different immigration status types and what support is available to homeless people and rough sleepers who are ineligible for mainstream benefits and homelessness services.</p> <p>The course must be suitable for staff with little or no prior knowledge, who work directly with non-UK nationals who are homeless or rough sleeping and are required to give advice on eligibility for services including healthcare, housing, welfare and homelessness services.</p>
Lot 2	<p>Domestic Abuse</p> <p>This training should be made available to specified staff who work with victims of domestic abuse. Delegates should require a better</p>

LOT	DESCRIPTION
	<p>understanding of the specific needs and challenges of such service users and how to effectively support them to prevent or relieve their homelessness.</p> <p>The course must be suitable for staff with little or no prior knowledge, who work directly with victims of domestic abuse and are required to give advice on housing options and homelessness.</p>
Lot 3	<p>Modern Slavery</p> <p>This training should be made available to specified staff who need to acquire a basic knowledge about the housing options and other statutory support options that are available to victims of modern slavery.</p> <p>The course must be suitable for staff with little or no prior knowledge, who work directly with victims of modern slavery and are required to give advice on housing options and homelessness.</p>
Lot 4	<p>Unpredictable Environments</p> <p>This training should be made available to specified staff who require a basic knowledge about the effects of New Psychoactive Substances and how to engage with people who are homeless or rough sleeping who are under the influence of these substances.</p> <p>The course must be suitable for staff with little or no prior knowledge, who work directly with people who are homeless or rough sleeping that use New Psychoactive Substances and are required to give advice on housing options and homelessness and engage rough sleepers with support services.</p>
Lot 5	<p>LGBT</p> <p>This training should be made available to specified staff who work with LGBT individuals. Delegates should require a better understanding of the specific needs and challenges of such service users and how to effectively support them to prevent or relieve their homelessness.</p> <p>The course must be suitable for staff with little or no prior knowledge, who work directly with LGBT people and are required to give advice on housing options and homelessness.</p>

3.3 Potential Providers have the opportunity to bid for one lot, all lots, or any combination of the Lots.

4. PROCUREMENT TIMETABLE

4.1 The timetable for this Procurement is set out in the table below.

- 4.2 This timetable may be changed by the Authority at any time. Changes to any of the dates will be made in accordance with the applicable procurement law. You will be informed through the e-Sourcing Suite if the Authority decides that changes to this timetable are necessary.

DATE	ACTIVITY
Sat 13 April 2019	Publication of Contracts Finder Notice inclusive of launch of Bravo e-Sourcing event
Sat 13 April 2019	Clarification period starts
w/c 22 April 2019	Supplier 'Clarification' Conference Call <i>Details to be confirmed</i>
Weds 01 May 2019 By 18.00 hrs	Clarification period closes (" Tender Clarifications Deadline ")
Fri 03 May 2019 By 18.00 hrs	Deadline for the publication of responses to Tender Clarification questions
Fri 10 May 2019 By 12.00 noon	Deadline for submission of Tenders to the Authority (" Tender Submission Deadline ")
By 31 May 2019	Proposed Award Date of Contracts
By 07 June 2019	Expected execution (signature) date for Contracts
Mid June 2019	Expected commencement date for Contracts

5. COMPLETING AND SUBMITTING A TENDER

- 5.1 To participate in this competitive tendering exercise, Potential Providers are required to submit a Tender which fully complies with the instructions in this ITT and its Appendices.
- 5.2 Potential Providers are strongly advised to read through all documentation first to ensure they understand how to submit a fully compliant Tender.
- 5.3 Remember:
- 5.3.1 It is the Potential Contractor's responsibility to ensure that a fully compliant Tender is submitted.
 - 5.3.2 Potential Providers must ensure that they are using the latest versions of this document and its Appendices, as the documentation may be updated from time to time.
 - 5.3.3 Allow plenty of time for the entering of responses into the e-Sourcing Suite – do not leave it until the day of the Tender Submission Deadline.
- 5.4 Additional Materials, Documents and Attachments.
- 5.4.1 Potential Providers must adhere to the following instructions;
 - 5.4.1.1 No additional attachments should be submitted with a Tender unless specifically requested by the Authority.
 - 5.4.1.2 Any additional documents requested by the Authority must be uploaded to the ITT event in the e-Sourcing Suite using a unique,

unambiguous and relevant file name as specified by the Authority in the question. They must be submitted in the format requested.

5.5 Data Entry

5.5.1 A fully compliant Tender must adhere to the following instructions;

5.5.1.1 All responses must be provided within a single attachment. Only information provided as an attachment supplied in accordance with the Authority's instructions will be taken into consideration for the purposes of evaluating a Tender.

5.5.1.2 The Tender must be submitted in the English (UK) language.

5.5.1.3 Potential Providers must answer all questions accurately and as fully as possible, within the word / page limits specified.

5.5.1.4 Potential Providers must not answer questions by cross referring to other answers or to other materials (e.g. annual company reports located on a web site). Each question answered must be complete in its own right.

5.5.1.5 The Authority may disregard any part of a response to a question which exceeds the specified word / character limit (i.e. the excess will be disregarded, not the whole response). The stated word / character limit includes spaces and punctuation.

5.6 Deadline for the submission of Tenders

5.6.1 All Tenders must be received by the Authority before the Tender Submission Deadline (see the Procurement Timetable in paragraph 4 for details).

5.7 Late Tenders:

5.7.1 Tenders received after the Tender Submission Deadline will be considered irregular and will be excluded from this Procurement.

5.7.2 Where Potential Providers are prevented from submitting their Tender by the Tender Submission Deadline as a result of a technical issue with the e-Sourcing suite, they must contact the Bravo helpdesk (0800 069 8630) immediately. Depending on the issue, the Authority may then agree alternative arrangements/dates for Tender submission.

5.7.3 No allowance shall be granted where the Potential Contractors' hardware, software, internet connection or staff absence prevent Tender submission by the Tender Submission Deadline.

5.8 Uploading and submitting a Tender

5.8.1 Potential Providers are responsible for ensuring that their Tender has been successfully completed in the Bravo e-Sourcing Suite prior to the Tender Submission Deadline.

5.8.2 All Tenders must be submitted to the Authority using the e-Sourcing Suite. Tenders submitted by any other means will not be accepted.

5.8.3 Elements of a Tender may be submitted or attached as required at any time before the Tender Submission Deadline using the e-Sourcing Suite.

5.8.4 Potential Providers may modify and resubmit a Tender at any time prior to the Tender Submission Deadline. Before the Tender Submission Deadline, Potential Providers must satisfy themselves that the Tender has been submitted including all responses and attached any requested attachments,

through the e-Sourcing Suite. Potential Providers cannot modify a Tender after the Tender Submission Deadline.

5.8.5 Potential Providers may withdraw from this Procurement by choosing not to submit a Tender by the Tender Submission Deadline.

5.8.6 Tenders must remain valid and capable of acceptance by the Authority for a period of 90 calendar days following the Tender Submission Deadline. An attempt to submit a Tender with a shorter validity period may lead to the exclusion of a Tender.

5.9 Confidentiality

5.9.1 Potential Providers must not collude with nor disclose the fact of their intention to submit a Tender to other Potential Contractors.

5.9.2 The Authority may disclose information provided by a Potential Contractor where there is express provision to do so in accordance with Regulation 21 (2).

6. **CONTRACTING ARRANGEMENTS (SUB-CONTRACTORS AND GROUPS OF ECONOMIC OPERATORS)**

6.1 The Authority is happy to receive and welcomes Tenders from economic operators collaborating as a Group of Economic Operators or sub-contracting elements of their obligations. Where one of these approaches is adopted the remaining provisions of this paragraph must be followed.

6.2 The Tender must be completed in the name and 'voice' of the economic operator (as defined in the Regulations) or, in the case of a Group of Economic Operators, the economic operators-members that, if awarded, will ultimately enter into a Contract with the Authority and therefore assume liability for performance of the Contract (the "**Potential Provider**"), subject to paragraph 9.6 below.

6.3 With the exception of Sub-Contractors identified in the Tender (and subject to paragraph 6.7), no organisation other than the Contractor will be able to provide the Services through the Contract, whether, for example, a group company, subsidiary, parent company, holding company, associated company, franchise or fellow franchisee, strategic partner or organisation in any other relationship with the Contractor whatsoever. For the avoidance of doubt, the use of any kind of group companies associated with the Potential Contractor can be only as Sub-Contractors identified in the Tender.

6.4 Sub-contracting proposals:

6.4.1 Potential Providers need to complete the relevant question in the 'Information Only' questionnaire if they propose to use one or more Sub-Contractors.

6.4.2 The Authority does not require all sub-contractors to be disclosed. Potential Providers need only disclose those sub-contractors who directly contribute to the Potential Contractor's ability to meet their obligations under the Contract. Please read the definition of Sub-Contractor in paragraph 10, glossary.

6.4.3 If a Potential Contractor needs to rely on the capability and/or experience of one or more Sub-Contractors in the Tender to demonstrate ability to provide the Services in accordance with the requirements of the question and the Contract, Potential Providers must inform the Authority in the Tender.

6.4.4 The Tender must clearly identify when Potential Providers are relying on a Sub-Contractor in the Tender response to a question, giving the name of the Sub-Contractor and explaining the Sub-Contractor's role, capability and experience as the context of the question requires.

- 6.4.5 At its discretion, the Authority may seek assurances that identified Sub-Contractors are not in breach of any condition or situation as described in regulation 57 of the Regulations. Where such a breach exists the Authority may request the removal of the identified Sub-Contractor or exclude the Tender.
- 6.5 Group of Economic Operator proposals:
- 6.5.1 If a Group of Economic Operators wish to act jointly to provide the Services they may do so with all parties signing the resultant Contract and assuming joint and several responsibility for performance of the Contract.
- 6.5.2 Please note that, in accordance with Regulation 19 (6), the Authority may require the Group of Economic Operators to assume a specific legal form for the purpose of concluding the Contract. In this case, the Authority is also likely to require the members of the Group of Economic Operators to nominate a Contract Guarantor for the single legal entity's performance of the Contract.
- 6.5.3 The Group of Economic Operators should nominate a Lead Contact to lead the tender process. If the Group of Economic Operators plans to collaborate on a joint and several basis, then the Group of Economic Operators should nominate a Lead Contact to complete the Tender on behalf of all the other members of the Group of Economic Operators.
- 6.5.4 The Lead Contact should complete the relevant question in the 'Information Only' questionnaire to provide details of the members of the proposed Group of Economic Operators who will be jointly and severally responsible for the entire Contract requirements, including the percentage of contractual obligations assigned to each member of the Group of Economic Operators.
- 6.5.5 Where the Lead Contact relies on the capability and/or experience of one or more members of the Group of Economic Operators to demonstrate the Group of Economic Operators' ability to provide the Services in accordance with the requirements of the ITT and the Contract, it must inform the Authority in its Tender.
- 6.5.6 More specifically, the Tender submitted by the Lead Contact must clearly identify in response to any question, when it is relying on another member of the Group of Economic Operators, the name of the particular member and explain the member's role, capability and experience as the context of the question requires.
- 6.6 Queries
- 6.6.1 It is difficult for these instructions to deal with all potential Group of Economic Operators and sub-contracting scenarios. If Potential Providers are unsure how to classify and communicate their contracting arrangements in the Tender, contact the Authority at the earliest opportunity in accordance with paragraph 7.
- 6.7 Changes to the contracting arrangements
- 6.7.1 The Authority recognises that arrangements in relation to sub-contracting and Groups of Economic Operators may be subject to future change, and may not be finalised until a later date. However, any changes to those arrangements may affect the Contractor's ability to deliver the requirements. Potential Providers must tell the Authority about any changes to the proposed sub-contracting or to the Group of Economic Operators. The Authority will assess the new information provided and reserves the right to exclude the Potential Contractor prior to any award of Contract.

6.7.2 Where awarded a Contract, any changes to arrangements in relation to sub-contracting and Group of Economic Operators arrangements which are made following the award will be dealt with in accordance with the Authority's contract management standards.

6.8 Declaration of Compliance

6.8.1 The Authority requires either the Potential Contractor or Lead Contact to confirm that each Sub-Contractor and/or member of the Group of Economic Operators named in the Tender has read, understood and complied with the statements contained within the Declaration of Compliance (Appendix A, Annex 1). This is done via the online 'Key Participation Requirements' questionnaire. If a "Yes" answer to this confirmation is not provided, the Potential Contractor will be excluded from this Procurement. This provides the Authority with assurance that statements made by or in relation to the Sub-Contractors and/or members of the Group of Economic Operators are accurate and that they have participated in this Procurement in accordance with the ITT and the Terms of Participation, Appendix A.

7. QUESTIONS AND CLARIFICATIONS

- 7.1 Potential Providers may raise questions or seek clarification regarding any aspect of this Procurement at any time prior to the Tender Clarifications Deadline (see the Procurement Timetable as set out in paragraph 4). Questions must be submitted using the messaging facility provided within the e-Sourcing Suite. Potential Providers should ensure that, where applicable, they include the question number in their correspondence. This is provided in Appendix D – Response Guidance.
- 7.2 Questions of a technical nature relating to use of the e-Sourcing suite should be directed to the eTendering Helpdesk in the first instance and may be raised at any time during the procurement process. The contact details for the Bravo eTendering Helpdesk are Tel: 0800 069 8630 / help@bravosolution.co.uk.
- 7.3 To ensure that all Potential Providers have equal access to information regarding this Procurement, the Authority will publish all its responses to questions asked and or clarifications raised by Potential Providers in the "Attachments" section of the on line e-Sourcing Suite.
- 7.4 If Potential Providers ask any questions and or raise clarifications Potential Providers are asked do not refer to their identity in the body of the question.
- 7.5 Questions asked and or clarifications raised may be responded to in batches by the Authority, rather than one at a time.
- 7.6 If a Potential Contractor wishes to ask a question or seek clarification in confidence they must notify the Authority and provide justification for withholding the question and any response. If the Authority does not consider that there is sufficient justification for withholding the question and the corresponding response, the Authority will inform the Potential Contractor, who will have an opportunity to withdraw the question or clarification. If the question and or clarification is not withdrawn, then the response will be issued to all Potential Contractors.
- 7.7 Potential Providers are responsible for monitoring the e-Sourcing Suite and the 'Questions and Answers' document in particular, for any responses to questions, general clarifications or other information issued by the Authority. Answers to such questions may contain important information that could affect how Potential Providers complete their Tender.

- 7.8 The Authority reserves the right to contact Potential Providers at any time for clarification on all or any part of their Tender during this Procurement and which is likely to require a prompt response.

8. OVERVIEW OF THE EVALUATION PROCESS

- 8.1 The Contract will be awarded on the basis of the most economically advantageous tender. That is to say, when considering all the factors, the proposal that enables the Authority to achieve best value for money.
- 8.2 The evaluation procedure is divided into the following key stages, which the Authority may nevertheless decide to run concurrently;
- 8.2.1 Compliance/validation – The Authority will check the Tender to ensure it is compliant with the ITT and that the responses are valid. This includes satisfying all the participation requirements listed in the online 'Key Participation Requirements' questionnaire. Non-compliant Tenders may be excluded from this Procurement by the Authority.
- 8.2.2 Quality Evaluation – An Evaluation Panel provided by the Authority will assess the Tender responses in accordance with Appendix D, Response Guidance, applying the Consensus Marking Procedure described within that document.
- 8.2.3 Price Evaluation – The Authority will make a commercial assessment of prices offered and award scores according to Appendix D, Response Guidance.
- 8.3 Final Score
- 8.3.1 The Quality Score awarded for a Lot will be added to the Price Score for the same Lot to determine the final score for each Potential Contractor in the applicable Lot ("**Final Score**").
- 8.3.2 A summary of the total scores available for each questionnaire set out in Appendix D, Response Guidance, is as follows:

Questionnaire Number	Questionnaire Title	Total Score Available	Questionnaire Weighting (%)
1	Key Participation Requirements	Pass/Fail	N/A
2	Conflicts of Interest	Pass/Fail	N/A
3	Information Only	N/A	N/A
4	Delivery and Approach	400	30
5	Evaluation and Reporting	300	20
6	Project Management	300	15
7	Project Team	200	5
8	Social Value	200	5
9	Price	25	25
		TOTAL	100 %

9. FINAL DECISION TO AWARD

- 9.1 Following evaluation of Tenders in accordance with the evaluation process set out in this ITT, the Potential Contractor who offers the most economically advantageous Tender will be awarded a Contract.

- 9.2 The most economically advantageous Tenders for a particular Lot will be the Potential Contractor scoring the highest ranking Final Score provided that they have achieved a Final Score of 50% or higher (“**Minimum Pass Score**”)
- 9.3 Where the Final Score achieved by multiple Potential Providers ranks them in equal in the applicable Lot and all such Potential Providers have achieved a Minimum Pass Mark of 50% or higher, then the Potential Provider with the highest score for the Price element will be deemed the winner and awarded the Contract.
- 9.4 The Authority will inform all Potential Providers simultaneously via the e-Sourcing Suite of its intention to award a Contract.
- 9.5 Should the Potential Contractor ranked first decline to accept a Contract, then it will be offered to the next ranked Potential Contractor so long as the minimum pass score has been met, until it has been accepted.
- 9.6 The conclusion of a Contract is subject to formal award/signature (including the satisfaction of any conditions precedent) and subject to provision of due ‘certificates, statements and other means of proof’ where Potential Providers have to this point relied on self-certification.

10. GLOSSARY

Appendix	means a document made available to Potential Providers in relation to this Procurement via the e-Sourcing Suite,
Authority	means the Ministry of Housing, Communities and Local Government as described in Section 1.1 whose offices are located at 2 Marsham Street, London, SW1P 4DF;
Consensus Marking Procedure	means the evaluation procedure described in Appendix D, Response Guidance;
Contract	means the contractually-binding terms and conditions set out at Appendix C of this ITT to be entered into between the Authority and the successful Potential Contractor(s) at the conclusion of this Procurement;
Contractor	means a Potential Contractor with whom the Authority has concluded a Contract;
Contract Schedule	means a schedule to the Contract;
DSPCR	Means the “Defence and Security Public Contracts Regulations 2011”
EIR	means the Environmental Information Regulations 2004 together with any guidance and/or codes of practice issued by the Information Commissioner or relevant Government department in relation to such regulations;
e-Sourcing Suite	means the online tender management and administration system used by the Authority;
Evaluation Panel	means a committee of people who have declared any potential conflicts of interest and who have declared a competency to evaluate tender submissions on behalf of the Authority.
Final Score	means the score achieved by a Tender at the conclusion of the Evaluation process calculated in accordance with paragraph 8.
FoIA	means the Freedom of Information Act 2000 as amended and any subordinate legislation made thereunder from time to time together with any guidance and/or codes of practice issued by the Information Commissioner or relevant Government department in relation to such legislation;
Services	means the services that may be provided by Contractors, as set out at Appendix B, Statement of Requirements.

Group	means in relation to a company, that company, any subsidiary or holding company from time to time of that company, and any subsidiary from time to time of a holding company of that company. Holding company and subsidiary shall mean a "holding company" and "subsidiary" that latter term being defined in section 1159 of the Companies Act 2006;
Group of Economic Operators	means a group of economic operators acting jointly and severally to provide the Services;
Invitation to Tender or ITT	means this invitation to tender document together with its Attachments, published by the Authority in relation to this Procurement;
Lead Contact	means the member of the Group of Economic Operators who is authorised in writing by each of the other members to that Group of Economic Operators to provide the Tender (including the responses to the Selection Questionnaire and the Award Questionnaire)
Lot	means a discrete sub-division of the Services which are the subject of this Procurement as described in the OJEU Contract Notice.
Marking Scheme	means the range of marks that may be given to a Potential Contractor by the Authority according to Appendix D, Evaluation Guidance.
Maximum Score Available	means the maximum potential score (weighting) that can be awarded for a response to a question as set out in the table at paragraph 7.
Potential Provider	has the meaning in paragraph 6.2.
Price Evaluation	means part of the Award Stage used to evaluate the charges tendered by a Potential Provider;
Price Score	means the score awarded to a Potential Contractor at the conclusion of the Price Evaluation process calculated in accordance with Appendix D, Evaluation Guidance.
Procurement	means the process used to establish a Contract that facilitates the supply of the Services.
Procurement Lead	means the CCS commercial lead running the procurement;
Public Contracts Directive	means Directive 2014/24/EU of the European Parliament and of the Council;
Quality Evaluation	means the qualitative evaluation of a Tender undertaken during the Evaluation process;
Quality Score	means the score awarded to a Potential Contractor at the conclusion of the Quality Evaluation process calculated in accordance with paragraph 8.2.1.
Regulations	means the Public Contracts Regulations 2015 (http://www.legislation.gov.uk/ukSI/2015/102/contents/made) as amended from time to time;

Small Medium Enterprise or SME	means an economic organisation falling within the category of micro, small and medium-sized enterprises defined by the Commission Recommendation of 6 May 2003. See also http://ec.europa.eu/enterprise/policies/sme/facts-figures-analysis/sme-definition/ ;
Sub-Contractor	means a third party which: <ul style="list-style-type: none"> a) provides the Goods and/or Services (or any part of them); b) provides facilities or services necessary for the provision of the Goods and/or Services (or any part of them); and/or c) is responsible for the management, direction or control of the Goods and/or Services (or any part of them); pursuant to any contract or agreement (or proposed contract or agreement), other than the Contract or a Call Off Contract;
Tender	means the Potential Contractor's formal offer in response to the Invitation to Tender;
Tender Clarifications Deadline	means the time and date set out in paragraph 4.2 for the latest submission of clarification questions;
Tender Submission Deadline	means the time and date set out in paragraph 4.2 for the latest uploading of Tenders; and
Voluntary Community Social Enterprise or VCSE	means a non-governmental organisation that is value-driven and which principally reinvests its surpluses to further social, environmental or cultural objectives.