

#### THE NATIONAL ARCHIVES

#### DIGITAL CAMERAS, FURNITURE, SOFTWARE, SUPPORT

#### DEADLINE FOR TENDER SUBMISSIONS – 5PM (UK TIME), 16 JANUARY 2019

### CLARIFICATION QUESTIONS AND RESPONSES

The National Archives has received a number of clarification questions related to this opportunity. Those questions, and their associated responses, can be found below.

#### LOT 2

- **Q1**: *ITT* Section 4.1.1 Up to A1 size table pneumatic book handling system. Would a solution be accepted which is other than pneumatic?
- A1: We currently have an internal built in air supply. However, if a solution would be beneficial and/or enhance efficiencies then yes it would be acceptable. Please describe your proposed solution and its benefits in detail.
- **Q2**: *ITT* Section 4.1.3 Book cradle fully adjustable and can be placed anywhere on base platen (and rotated). Would alternative solutions other than rotating the book table?
- **A2**: Rotation is not the issue. The requirement is to have a free book cradle to physically move around the base. This is to enable us to cope with the size differences of pages within documents while maintaining capture output rates.
- **Q3**: ITT Section 4.3 Please specify your price per unit, including whether and how volume discounts become applicable. Please kindly provide us with more detailed information on what quantities volume offers would be appreciated by TNA.
- A3: We have asked for a unit price and any volume discounts in order that we may take on overview of all Lots, once bids have been received, and allocate budgets accordingly. At the moment it is not possible to specify purchase quantities (if any) under each Lot.

# LOT 3

**Q4**: Please can you clarify with what cameras IMAGE CAPTURE/PROCESSING SOFTWARE (LOT 3) is to be used in conjunction with?

A4: As you will have seen from the Invitation to Tender we are also seeking digital cameras, so cannot be much more specific about the inputs for the software at this stage. The basic requirements are as stated in the Invitation to Tender. For further clarity, we need a capture software that can produce auto-deskew and auto-cropped processed images to Tiff, JPEG, JPEG2000 and pdf formats. We suggesti you submit for the opportunity (should you choose to do so) giving us as much detail as possible about the capabilities of your software, bearing in mind the requirements as stated and the information above.

## LOT 4

- **Q5**: Would alternative camera systems other than the PHASE ONE IQ3 100MP camera system be accepted if the proposed solution will be equal or better?
- **A5**: Since our camera room is already fitted with a number of Phase One IQ3 cameras, this Lot is designed to allow us potentially to increase this number while maintaining consistency. We recognise this Lot may seem restrictive, which is why we have included Lot 1 for other camera types.
- **Q6**: *ITT* Section 6.1.1 Current column large format system. Please kindly specify more in detail the required characteristics for the column.
- **A6**: The column is a bespoke mounting arm. The only requirement for a camera to fit this mounting arm is that the body is equipped with a standard, 'tripod-style' screw mount.
- **Q7**: ITT Section 6.1.2 Digital Back has 11,608 x 8,708 array sensor with image file output of up to 300 MB (TIF 24 bit RGB) 'Live View' (at 100% image size) and ELECTRONIC shutter feature. Would alternative solutions be accepted if the proposed solution will be equal or better?
- A7: Since our camera room is already fitted with a number of Phase One IQ3 cameras, this Lot is designed to allow us potentially to increase this number while maintaining consistency. We recognise this Lot may seem restrictive, which is why we have included Lot 1 for other camera types.
- **Q8**: *ITT* Section 6.1.3 XF camera body and Schneider LS 55mm lens. Would alternative solutions be accepted if the proposed solution will be equal or better?
- **A8:** Alternatives are acceptable as long as they are compatible with the Phase One IQ3 100MP camera.

- **Q9**: *ITT* Section 6.1.5 Latest (Version 12) Capture One software. Would alternative software solutions other than Capture One be accepted?
- A9: The Phase One IQ3 100MP only works with the Capture One software.
- **Q10**: *ITT* Section 6.3 Please specify your price per unit, including whether and how volume discounts become applicable. Please kindly provide us with more detailed information on what quantities volume offers would be appreciated by TNA.
- A10: We have asked for a unit price and any volume discounts in order that we may take on overview of all Lots, once bids have been received, and allocate budgets accordingly. At the moment it is not possible to specify purchase quantities (if any) under each Lot.

#### LOT 5

**Q11**: Can you please confirm on Lot 5 the current make and model of the lights you have? **A11**: They are Karlite Daylight 4 lamps on bespoke ICAM made frames.