**Provider Details**

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| **Organisation Name & Trading Name (If Different)** |  | **UKPRN** |  |

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| **Contact Name** |  | **Job Title** |  |

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| **Registered Office Address** |  |

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| **Telephone** |  | **Email** |  |

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| **Nacro Contact** | Chris Morgan | **Job Title** | Head of Contracting & Partnerships |

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| **Telephone** | 0113 2392674 07807 249427 | **Email** | christopher.morgan@nacro.org.uk |

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| **Address** | Nacro, 334 Meanwood Road, Leeds, West Yorkshire, LS7 2JF |

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5. **PROGRAMME DESIGN AND OFFER**

The information contained in this document is based on current guidance issued by the Education Funding Agency ([Programme Guidance](https://www.gov.uk/guidance/16-to-19-education-funding-guidance)). Any subsequent version issued will supersede this and form part of the terms and conditions of our arrangements. This document forms part of the terms of any future contracting arrangement with your organisation. By submitting a delivery proposal your organisation is confirming acceptance of these terms and conditions.

**Cohort**

Your planned provision should target 16 – 18 year olds (plus 19 year olds who turned 19 before 31 August 2018) who require support to engage and progress to employment and/or further learning. Learners in receipt of an Education, Health and Care Plan are eligible to age 24.

We are seeking to fund delivery that provides core learning predominantly at Entry Level or Level 1, however programmes outside these levels will be considered if a rationale is provided demonstrating why this provision would be appropriate and progression to Level 2 or above is not possible directly without further support.

All programmes must be planned to end no later than 31st July 2019.

**Programme**

Programme activity is any activity you plan with learners as part of their learning and is supervised by you.

Study Programmes may cover a range of provision and take into account learners’ prior learning and current assessment. It is envisaged that where appropriate, and in line with need, learners will undertake learning at the level above their prior learning wherever possible.

A comprehensive schedule of initial assessment must be undertaken with all young people to ensure that programme aims, qualifications and support are individualised to learner need.

Both Study Programmes and Traineeships must include suitable (please refer to ESFA Condition of Funding guidance on GCSEs and stepping stone qualifications) Maths and English learning for all learners who have not achieved GCSE 9 – 4 (A – C previously) in that subject area. This can include GCSE learning or Functional Skills as appropriate.



Programmes may vary in size to meet learner and progression route requirements. However all programmes must meet the requirements of Raising Participation Age (RPA) either by providing a study programme of at least 540 learning hours over the academic year or ensure students move into and sustain progression into a further learning or employment which also meets RPA requirements.

The content of individual Study Programmes will be based on learners’ need and their initial and ongoing assessment and review. The central element of the programme will be an accredited learning aim or work experience, in line with planned progression preparation, which will be referred to as the **core aim** (In most cases this will be the learning aim with the largest proportion of hours attributed to it). The core aim will be supported by a range of planned additional activity which may be in an accredited or non-accredited format.

First and foremost this activity must support and develop learners’ employability and prepare and maximise their opportunities for progression. In many cases this will be in the context of a vocational area/sector. For all learners, but particularly for those who are vocationally unsure or require additional support and guidance a robust schedule of information, advice and guidance will be central to learner programmes with particular focus on key transition points such as entry to programme, induction, agreeing learning plan, ongoing reviews and progression planning. Learner’s timetables will demonstrate this activity, which may take the format of group or individual activity in an accredited or non-accredited format.

**Work Experience**

Access to employers and the world of work are fundamental elements of Study Programmes and relevant work experience must be provided for learners, appropriate to individual need and career progression.

Tenderers are advised to ensure delivery can meet this requirement ([further advice provided here](https://www.gov.uk/guidance/16-to-19-funding-study-programmes-work-experience)) and will assessed against this in the scoring process.

**Traineeships**

Traineeships are an education and training programme with work experience. The primary objective and measure of success for Traineeships is to secure positive outcomes for learners in the form of apprenticeships or other sustainable employment.

They are available for young people aged 16 to 18 (as well as young people with Learning Difficulty Assessments or Education, Health and Care Plans up to academic age of 25).

The core target group for Traineeships are young people who are not currently in employment and have little work experience, but who are focused on work or the prospect of it; are aged 16 to 18 and qualified below level 3; and have a reasonable chance of being ready for employment or an Apprenticeship within six months of engaging in a Traineeship. They are not intended for the most disengaged young people, who require very intensive support; those who already have the qualifications, skills and experience needed to start an Apprenticeship or find work; or those already in employment.

The core content of Traineeships is a high quality work experience placement, work preparation training, and English and maths provision (if required, see Programme information above). We would expect that you are able to bring these elements together in the best way to engage and support individual trainees.

Traineeships can last between six weeks and six months, and are funded as part time programmes under the pricing schedule below. A traineeship will be considered completed when the learner progresses to one of the defined outcomes, in this instance the success and progression payments will be combined.

Work experience within a traineeship should be a high quality learning experience tailored to the needs of each individual. We expect that traineeships will contain at least 100 hours work experience with an expectation that the work experience will not exceed 240 hours in total duration. Longer placements may be necessary to prepare young people for work, but these would need to be based on clearly identified learner needs.

**Funding Model**

The following arrangements will be adopted:

* Service fee applied to the Full Funding Rate (income paid to Nacro by the ESFA, includes all available disadvantage, area and learner retention uplifts, excludes English and Maths bonus).
* Funding split 75% delivery and 25% outcome.
* Delivery funding paid on profile monthly between the month a learner qualifies as a start and their programme planned end date (usually the latest qualification planned end date). For early leavers funding will be reconciled to the month of the learner’s last day of evidenced attendance.
* Learners must meet the qualifying period to be eligible for funding:

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| Planned length  less than 2 weeks | Student not funded |  |
| Planned length  2 - 23 weeks | Student must be on  programme for 2 weeks | Learner must have completed induction and commenced initial assessment activity leading to completion of enrolment form and creation of ILP. |
| Planned length  24+ weeks | Student must be on  programme for 6 weeks | Learner must have completed induction and the majority of initial assessment activity leading to completion of enrolment form and creation of ILP. |

Total funding available per learner will be based on the delivery location:

Non-London



Inner London



Outer London



* Outcome funding based on English and Maths requirements:



* For Traineeships, the 25% outcome will be paid on the submission of suitable evidence of the trainee completing their Traineeship:
  + the trainee completes the planned hours on the core aim and progresses to a successful outcome – which is retained in funding terms and positive in quality terms, or
  + the trainee completes the planned hours on the core aim but does not progress to a successful outcome – which is retained in funding terms, but negative in quality terms, or
  + the trainee leaves the core aim early and progresses to a successful outcome – which is retained in funding terms and positive in quality terms, or
  + the trainee leaves early and does not achieve a successful outcome - which is negative in retention terms and negative in quality terms
* Additional English and Maths achievement bonus linked to overall programme size and set at a maximum of 2 per learner in any one contract year
* Partner allocated maximum contract value based on agreed profile allocation
* Partner allocated minimum number of starts
* Funding drawn down based on number of participants falling into full and part time funding bands

Partners must complete a mandatory electronic Learning Agreement and comprehensive initial assessment with all learning which will be used to report the qualification package, planned and timetable hours.

**Early leavers must be notified to Nacro no later than four weeks from their last day of attendance. Failure to do so could result in 100% of funding being clawed back.**

**Key Performance Indicators**

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| **Qualification Achievement Rate** | **75%** |
| **Attendance:** | **80%** |
| **Work Experience:** | **100%** |
| **Positive Progression:** | **80%** |

Each Partner should ensure that robust systems are in place to monitor and meet the above KPIs. Performance against the terms of these contract arrangements will be monitored closely by Nacro.

1. **TECHINICAL AND PROFESSIONAL ABILITY**

Answer each of the following statements in the expandable boxes, paying attention to the word limit stated use the boxes provided. Answer questions individually and do not submit promotional materials or non-relevant information.

115 points (125 for providers tendering for Traineeships) are available, with the minimum threshold being 87 (94) to pass this stage.

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| **Evaluation Weighting** | **Programmes Tendering For** | |
| 5 High Relevance  4 Medium – High Relevance  3 Medium Relevance  2 Low – Medium Relevance  1 Low Relevance | **Study Programmes** | Yes / No |
| **Traineeships**  **(16 – 18 Only)** | Yes / No |

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| **Background: Please tell us about your organisation’s aims and objectives and how this delivery meets these.**  ***This is for information only and is not scored.*** |
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| **Q1. Please outline your marketing and recruitment strategy, including your experience of recruiting learners to meet contract targets.**  ***250 Word limit, 5 points available*** |
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| **Q2. Please outline your target cohort and experience providing education and skills in this context.**  ***250 Word limit, 10 points available*** |
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| **Q3. Provide your intended qualification and curriculum offer (excluding maths and English)**  ***10 points available*** | | | |
| **Title** |  | **Learning Aim Reference** |  |
| **Level** |  | **Last Date of Registration** |  |
| **Direct Claim Status** |  | **Delivery Staff Subject Specialism** |  |
| **Assessor Competency** |  | **IV Competency** |  |
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| **Title** |  | **Learning Aim Reference** |  |
| **Level** |  | **Last Date of Registration** |  |
| **Direct Claim Status** |  | **Delivery Staff Subject Specialism** |  |
| **Assessor Competency** |  | **IV Competency** |  |
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| **Level** |  | **Last Date of Registration** |  |
| **Direct Claim Status** |  | **Delivery Staff Subject Specialism** |  |
| **Assessor Competency** |  | **IV Competency** |  |
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| **Please outline your planned non qualification delivery** | | | |
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| **Q4. Please outline your Maths and English offer (including GCSEs where applicable), including initial assessment and targeting setting strategies, progress tracking and previous achievement rates by level.**  ***250 Word limit, 10 points available*** |
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| **Q5. Please provide your employer engagement and work experience strategy, demonstrating how you are able to meet contractual requirements.**  ***250 Word limit, 5 points available (15 points for providers applying for Traineeships)*** |
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| **Q6. Please outline your Information Learning Technology offer and how this is used to enhance the learning experience for all learners.**  ***250 Word limit, 5 points available*** |
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| **Q7. Please tell us how you provide learner support for:** |
| 1. **Information, Advice and Guidance**   ***200 Word limit, 5 points available*** |
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| 1. **High Needs Students Support**   ***200 Word limit, 5 points available*** |
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| 1. **ESOL, additional learning needs**   ***200 Word limit, 5 points available*** |
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| 1. **Safeguarding**   ***300 Word limit, 10 points available*** |
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| 1. **Enrichment Activities**   ***200 Word limit, 5 points available*** |
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| **Q8. Please outline your strengths in relation to effective leadership and management**  ***250 Word limit, 10 points available*** |
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| **Q9. Please outline your strengths in relation to the quality of teaching, learning and assessment**  ***250 Word limit, 10 points available*** |
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| **Q10. Please outline your strengths in relation to learners’ personal development, behaviour and welfare**  ***250 Word limit, 10 points available*** |
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| **Q11. Please outline your strengths in relation to outcomes for learners**  ***250 Word limit, 10 points available*** |
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1. **TIMETABLE**

All dates indicative only and subject to change.

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| **Action** | **Date(s)** |
| **PQQ & Tender Submission**   * Advert published and documents available through suitable channels and Nacro Partners Website * Closing date and time for receipt of PQQ’s**\*** * PQQ assessment period * Successful/unsuccessful letters issued and feedback offered | * 01/04/2019 * 12/04//2019 17:00 * 13/04/2019 – 30/04/2019 * 19/04/2019 – 30/04/2019 |
| **Tender Evaluation**   * Tender evaluation period | * 13/04/2019 – 30/04/2019 |
| **Contract Award Period**   * Intent to award contract and unsuccessful letters sent out * Pre-contract meeting * Final contract awarded | * 19/04/2019 – 30/04/2018 * 13/04/2019 – 30/04/2018 * 01/05/2019 |
| **Start of Contract** | **From 01/05/2019** |

1. **FORM OF TENDER**

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| 1. I/We confirm that my organisation wishes to be considered as a Nacro contractor, and declare that the information contained in this document is correct to the best of My/Our knowledge.  2. If My/Our application is successful in passing the tendering stages, I/We acknowledge that Nacro may accept a tender or tenders in whole or in part, or may not accept any tender whatsoever. No tenderer will be reimbursed any costs incurred in preparing or submitting a tender.  3. I/We acknowledge that this is only an invitation to tender and I/We reserve the right to withdraw My/Our organisation from the application process at any stage up to the signing of a formal subcontract agreement with Nacro.  4. I acknowledge that submission of this document does not infer a contact agreement with Nacro, nor does it guarantee that any contract will be offered in the future.  5. I/We understand that in order to consider this tender Nacro may require to discuss with me/us to ascertain how I/we can best achieve the exact needs of Nacro, as well as agreeing other matters not referred to in the ITT such as deadlines, damages for non-compliance, etc. I/We agree that such negotiations may result in the ITT being amended, deleted or added to. I/We understand that if we cannot agree on matters raised during such negotiations then Nacro shall be under no obligation to enter into a contract.  Having examined and understood your Invitation to Tender (ITT) we hereby submit a tender for the Nacro Study Programme and Traineeships services.  Electronic signature acceptable. | | | |
| **Applicant signature**  (Director or senior manager) | |  | |
| **Position** | |  | |
| **Date** |  | **Print name** |  |