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E-mail:	epbi@dfid.gov.uk
NOTIFICATION TECHNICAL:	YES
NOTIFICATION PUBLICATION:	YES

Contract notice

Services

Directive 2014/24/EU

Section I: Contracting authority

I.1) **Name and addresses**

Department for International Development
Abercrombie House, Eaglesham Road
East Kilbride
G758EA
United Kingdom
Contact person: Emma Gannon
Telephone: +44 01355843701
E-mail: e-gannon@dfid.gov.uk
NUTS code: UKM95

Internet address(es):

Main address: <https://www.gov.uk/government/organisations/department-for-international-development>
Address of the buyer profile: <https://www.gov.uk/government/organisations/department-for-international-development/about/procurement>

I.2) **Joint procurement**

I.3) **Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://supplierportal.dfid.gov.uk/selfservice/>
Additional information can be obtained from the abovementioned address
Tenders or requests to participate must be submitted electronically via: <https://supplierportal.dfid.gov.uk/selfservice/>

I.4) **Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

I.5) **Main activity**

Other activity: International Development

Section II: Object

II.1) **Scope of the procurement**

II.1.1) **Title:**

DFID Commercial Agriculture for Smallholders and Agribusiness Programme (CASA)
Reference number: 8232

II.1.2) **Main CPV code**

75211200

II.1.3) **Type of contract**

Services

II.1.4) **Short description:**

The Department for International Development (DFID) has launched a new Commercial Agriculture for Smallholders and Agribusiness (CASA) programme which aims to increase sustainable investment in

agribusinesses with smallholder supply chains and increase the involvement of poorer smallholders in those supply chains, with demonstrably higher incomes. These outcomes will drive impacts of increased smallholder incomes, improved food security and inclusive and sustainable economic growth. Key cross-cutting priorities will be women's economic empowerment, nutrition and climate resilience.

The following components of the CASA programme are included in this procurement:

Component A) Country level value chain activities (Lot 1)

Component B) Emerging Smallholder Facility (Lot 2)

Component C) Learning, Communication and Monitoring activities (Lot 1)

II.1.5) Estimated total value

Value excluding VAT: 35 700 000.00 GBP

II.1.6) Information about lots

This contract is divided into lots: yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

II.2) Description

II.2.1) Title:

Lot 1 – Components A and C

Lot No: 1

II.2.2) Additional CPV code(s)

75211200

II.2.3) Place of performance

NUTS code: UKM95

II.2.4) Description of the procurement:

Note that activities relating to local community engagement will not be part of this procurement and DFID may issue additional accountable grants as part of the CASA programme. These will also need to be closely linked in management and oversight to maximise synergies and overall goal achievement.

DFID is now seeking the services of suppliers to implement Lot 1 (comprising of Components A and C) and Lot 2 (comprising of Component B) of the programme with mobilisation expected to be in October 2018.

Contracts for each lot shall be awarded for a period of 60 months (maximum available budget of £17.5 million for Lot 1 and of £8 million for Lot 2) – with the option to extend for up to 24 months (with a maximum indicative available budget for the extension period of £7 million for Lot 1 and of £3.2 million for Lot 2), dependent upon the requirement and at DFID's discretion – and will comprise of a six-month Inception / Engagement phase and 54-month Implementation phase. There will be break points after both the Inception / Engagement phase and after 30 months of Implementation.

Lot 1 – Components A and C

The objectives of Component A are to enable more, poorer smallholders with moderate to good potential to access commercial markets through involvement in appropriate value chains and to grow these markets by attracting investment into SME agribusinesses that trade with smallholder farmers and their organisations. The delivery of the programme will require the suppliers to scope, design and implement technical assistance in a targeted number of value chains supporting:

— SME agribusinesses to improve their business operations and prepare for and access investment from impact investors and local banks;

— Smallholders and organisations that represent them (e.g. cooperatives, producer organisations and contract farming schemes) to increase their trade with commercial markets and improve the productivity;

— Changes in the business enabling environment impacting on the target value chains.

Attention to and demonstration of impact on the cross-cutting priorities of women's economic empowerment in agriculture, nutrition impacts and climate-smart approaches are a must.

Component A activities will take place in 3 countries (Nepal, Malawi and Uganda) and in two value chains per country which have been identified following a series of sector analysis studies.

The objectives of Component C are to draw together and communicate a compelling case for increased investment in smallholder related agribusiness and agriculture using the learning from all CASA components, from DFID's wider commercial agriculture portfolio and from the experience of other organisations. This component includes:

— Conducting an annual learning programme of primary research, analysis and synthesis across a rolling set of themes and research questions;

— Conducting and updating an annual review of DFID's commercial agriculture portfolio and the key lessons emerging from it;

— Designing and implementing a communications strategy to influence investors, donors, governments, NGOs and academia to invest more resources and energy in smallholder related agribusiness and the commercialisation of smallholders;

— Monitoring of the whole CASA programme (Components A, B and C) and maximising synergies and cross learning to achieve the overall goal and deliver value for money in a complex, multi-component programme.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: 24 500 000.00 GBP

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 60

This contract is subject to renewal: no

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 5

Maximum number: 8

Objective criteria for choosing the limited number of candidates:

Available via <https://supplierportal.dfid.gov.uk/selfservice/>

II.2.10) Information about variants

Variants will be accepted: no

II.2.11) Information about options

Options: yes

Description of options:

The maximum available budget for Lot 1 is £17.5 million, inclusive of all applicable taxes, with the option to extend for up to 24 months.

The maximum indicative available budget for the extension period for Lot 1 is £7 million inclusive of all applicable taxes.

II.2.12) Information about electronic catalogues

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information

II.2) Description**II.2.1) Title:**

Lot 2 – Component B

Lot No: 2

II.2.2) Additional CPV code(s)

75211200

II.2.3) Place of performance

NUTS code: UKM95

II.2.4) Description of the procurement:

Note that activities relating to local community engagement will not be part of this procurement and DFID may issue additional accountable grants as part of the CASA programme. These will also need to be closely linked in management and oversight to maximise synergies and overall goal achievement.

DFID is now seeking the services of suppliers to implement Lot 1 (comprising of Components A and C) and Lot 2 (comprising of Component B) of the programme with mobilisation expected to be in October 2018.

Contracts for each lot shall be awarded for a period of 60 months (maximum available budget of £17.5 million for Lot 1 and of £8 million for Lot 2) – with the option to extend for up to 24 months (with a maximum indicative available budget for the extension period of £7 million for Lot 1 and of £3.2 million for Lot 2), dependent upon the requirement and at DFID's discretion – and will comprise of a six-month Inception / Engagement phase and 54-month Implementation phase. There will be break points after both the Inception / Engagement phase and after 30 months of Implementation.

Lot 2 – Component B

The objectives of Component B are to increase the smallholder impact of existing development finance and impact investment deals and to thereby raise expectations regarding the level of development impact that can be achieved from future investments. The delivery of this component will require the establishment of an Emerging Smallholder Facility which will work with the investment community to identify, scope, design and implement projects with invested companies that benefit smallholder farmers. These benefits may include, amongst others, increasing the volume of purchases from smallholders, improving market access to poorer smallholders, including women, in roles along the value chain, and improving the productivity and quality of smallholder suppliers and related to that their incomes. Component B also includes working with local communities to improve their engagement in agribusiness deals – these activities will be delivered through an accountable grant with IIED and are not part of this procurement exercise. However, the Emerging Smallholder Facility and IIED will work together to maximise impact wherever appropriate.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: 11 200 000.00 GBP

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 60

This contract is subject to renewal: no

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 5

Maximum number: 8

Objective criteria for choosing the limited number of candidates:

Available via <https://supplierportal.dfid.gov.uk/selfservice/>

- II.2.10) **Information about variants**
Variants will be accepted: no
- II.2.11) **Information about options**
Options: yes
Description of options:
The maximum available budget for Lot 2 is £8 million, inclusive of all applicable taxes, with the option to extend for up to 24 months.
The maximum indicative available budget for the extension period for Lot 2 is £3.2 million inclusive of all applicable taxes.
- II.2.12) **Information about electronic catalogues**
- II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no
- II.2.14) **Additional information**

Section III: Legal, economic, financial and technical information

- III.1) **Conditions for participation**
- III.1.1) **Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**
List and brief description of conditions:
Available via <https://supplierportal.dfid.gov.uk/selfservice/>
- III.1.2) **Economic and financial standing**
Selection criteria as stated in the procurement documents
- III.1.3) **Technical and professional ability**
Selection criteria as stated in the procurement documents
- III.1.5) **Information about reserved contracts**
- III.2) **Conditions related to the contract**
- III.2.1) **Information about a particular profession**
- III.2.2) **Contract performance conditions:**
- III.2.3) **Information about staff responsible for the performance of the contract**
Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV: Procedure

- IV.1) **Description**
- IV.1.1) **Type of procedure**
Restricted procedure
- IV.1.3) **Information about a framework agreement or a dynamic purchasing system**
- IV.1.4) **Information about reduction of the number of solutions or tenders during negotiation or dialogue**
- IV.1.6) **Information about electronic auction**
- IV.1.8) **Information about the Government Procurement Agreement (GPA)**
The procurement is covered by the Government Procurement Agreement: yes
- IV.2) **Administrative information**
- IV.2.1) **Previous publication concerning this procedure**
Notice number in the OJ S: 2017/S 164-338052

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- IV.2.2) **Time limit for receipt of tenders or requests to participate**
Date: 23/04/2018
Local time: 14:00
- IV.2.3) **Estimated date of dispatch of invitations to tender or to participate to selected candidates**
Date: 28/05/2018
- IV.2.4) **Languages in which tenders or requests to participate may be submitted:**
English
- IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**
Duration in months: 6 (from the date stated for receipt of tender)
- IV.2.7) **Conditions for opening of tenders**

Section VI: Complementary information

- VI.1) **Information about recurrence**
This is a recurrent procurement: no
- VI.2) **Information about electronic workflows**
- VI.3) **Additional information:**
- VI.4) **Procedures for review**
- VI.4.1) **Review body**
Gerry O'Connor, Department for International Development
Eaglesham Road
East Kilbride
G75 8EA
United Kingdom
- VI.4.2) **Body responsible for mediation procedures**
Gerry O'Connor, Department for International Development
Eaglesham Road
East Kilbride
G75 8EA
United Kingdom
- VI.4.3) **Review procedure**
- VI.4.4) **Service from which information about the review procedure may be obtained**
- VI.5) **Date of dispatch of this notice:**
16/03/2018