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**Market Testing – Supporting People at Home: Homecare and Reablement**

1. **Review of Services**

At Camden Council we’re reviewing our care and support at home for both ongoing (homecare) and shorter term (reablement) services. We’re interested in trying new ways of working in order to best support our residents, deliver against our strategic plan ‘[Supporting People, Connecting Communities’](https://www.camden.gov.uk/supporting-people-connecting-communities#:~:text=In%20Camden%2C%20we%20have%20a,was%20published%20in%20November%202020.) and enable our residents to live independently in their homes. All care delivered in Camden should be strengths-based, with the person at the centre of our decision making.

To do this, we are seeking feedback on our plans to procure two reablement contracts to support us to deliver short term care in people’s homes and one ongoing care and support contract to deliver ongoing care in Camden.

In Camden, our homecare and reablement support is organised in neighbourhoods and providers will support our residents on a local neighbourhood footprint. Each neighbourhood has a lead provider that has a key role in developing networks of care with health and care partners across both statutory and voluntary sector. To operate this contract, it is essential that providers will;

* have a branch or office in Camden or near the boarder
* contribute to the council’s objective of employing locally and
* commit to pay a minimum of London Living Wage to all staff (currently at £11.95 per hour)
* contribute towards travel costs of care staff

**Indicative Budget: Proposed Services**

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| --- | --- | --- | --- |
| Location:  London Borough of Camden | 1 contract for Homecare | Activity per annum  Contract Value per annum | Up to 2,120 homecare hours per week (average)  Up to £1.6m per annum |
| Location:  London Borough of Camden | 2 contracts for reablement | Activity per annum (total)  Contract Value per annum (total) | Up to 1,250 reablement hours per week (average)  (Each contract would provide 50% of the total activity.)  Up to £1m in per annum  (Each contract is approximately up to £500,000.) |
| Key dates (estimated) | Tender: Spring 2023  Go live: Autumn 2023 | Contract length | Approximately 18 months |

1. **Market testing**

Interested parties will not be prejudiced by any response or failure to respond to this soft market testing and a response to this notice does not guarantee any invitation to participate in any future public procurement process that the Council may conduct.

This notice does not constitute a call for competition to procure any services for the Council and the Council is not bound to accept any proposals offered. The Council is not liable for any costs, fees or expenses incurred by any party participating in the soft market testing exercise. Any procurement of any services by the Council in due course will be carried out strictly in accordance with the provisions of the Public Contracts Regulations 2015.

Any responses provided will not be treated as commercially confidential, unless expressed by the providing party,and may be used by the Council in the final service specifications used for the contracts, but no organisation will be individually identified.

We would like to receive feedback on the following areas (see questions below) and any other comments that you may have. Organisations will have the opportunity to ask clarification questions on the specification should a procurement process be undertaken.

1. **Questionnaire**

|  |  |
| --- | --- |
| 1. | * Would your organisation be interested in tendering for this contract and working with us to try new ways of working in:   + Homecare   + Reablement   + No |
| 2. | * Is your organisation currently in a position to mobilise this type of contract in Camden within the estimated time frame?   + Yes – homecare   + Yes – reablement   + No |
| 3. | * Would you be interested in attending a learning event about council procurement processes?   + Yes   + No   If yes, please describe the key points you would like us to cover should we hold this type of event: |
| 4. | Please add any further comments or questions you may have below: |

1. **Next Steps and Where to Send your Completed Questionnaire**

Following this market testing exercise Camden Council will consider options for developing the provision in question.

Please submit your completed questionnaire by email to the following by 2.00pm 24th January 2023.

[david.walsh@camden.gov.uk](mailto:david.walsh@camden.gov.uk)

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