



# Invitation to Quote

Questions

**Invitation to Quote (ITQ) on behalf of British Antarctic Survey  
(component part of Natural Environment Research Council)**

**Subject UK SBS Charter of Research Vessel for Whale Research off  
South Georgia (2019)**

**Sourcing reference number UK SBS PR17116**

## Section 6 – Evaluation questionnaire

Bidders should note that the evaluation questionnaire is located within the **e-sourcing questionnaire**.

Guidance on completion of the questionnaire is available at <http://www.ukpbs.co.uk/services/procure/Pages/supplier.aspx>

**PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY**

### COMMERCIAL QUESTIONNAIRE

SEL1.1	<b>Please state the full legal name and address and contact details of the organisation tendering (or organisation acting as lead contact where a consortium bid is being submitted).</b>																								
Bidder guidance	The information should be based on the details of the organisation bidding (or organisation acting as lead contact where a consortium bid is being submitted). This is the legal entity with whom we will Contract if successful.																								
Scoring criteria	For information only																								
Bidder response	<table border="1" style="width: 100%; background-color: yellow;"> <tr> <td colspan="2">Table</td> </tr> <tr> <td>Bidders full legal name</td> <td></td> </tr> <tr> <td>Address line 1</td> <td></td> </tr> <tr> <td>Address line 2</td> <td></td> </tr> <tr> <td>Address line 3</td> <td></td> </tr> <tr> <td>Address line 4</td> <td></td> </tr> <tr> <td>Town / City</td> <td></td> </tr> <tr> <td>Country</td> <td></td> </tr> <tr> <td>Post code (or equivalent)</td> <td></td> </tr> <tr> <td>Bidder contact</td> <td></td> </tr> <tr> <td>Telephone No.</td> <td></td> </tr> <tr> <td>Email</td> <td></td> </tr> </table>	Table		Bidders full legal name		Address line 1		Address line 2		Address line 3		Address line 4		Town / City		Country		Post code (or equivalent)		Bidder contact		Telephone No.		Email	
Table																									
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SEL1.2	<p><b>In the last three years, has any finding of unlawful discrimination been made against your organisation by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? And/or;</b></p> <p><b>In the last three years, has your organisation had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination?</b></p>																								
Bidder guidance	<p>The Bidder shall answer <b>Yes</b> or <b>No</b></p> <p><b>Yes</b> – Fail</p> <p><b>No</b> – Pass</p> <p>*If you have answered “yes” please provide, as an attachment to this question, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.</p> <p>If the investigation upheld the complaint against your organisation, please use the attachment to explain what action (if any) you have taken to prevent</p>																								

	unlawful discrimination from reoccurring. You may be excluded if you are unable to demonstrate to the Contracting Authority's satisfaction that appropriate remedial action has been taken to prevent similar unlawful discrimination reoccurring.
Scoring Criteria	Mandatory Pass / Fail
Bidder response	Yes / No

<b>SEL3.11</b>	If you are Commercial organisation with a minimum financial turnover of £36M, please confirm that you are compliant with Section 54 of the Modern Slavery Act 2015.
Bidder guidance	The Bidder shall choose from the following options; A. N/A – our turnover is less than £36M B. Yes – information attached C. No (with justification) – we are not compliant but will be prior to commencement of a contract D. No – we are not and will not be compliant at the time of award of the contract
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Selection

<b>SEL5.1</b>	<p>SEL5.1 - Please provide details of up to three contacts from which references can be sought.</p> <p>The contacts should be for charters that have required you to sail near whales for research purposes in the waters off South Georgia or similar scope in similar sea conditions in line with the scope of work set out in the specification and should be from the past five years.</p> <p>The named contacts should be able to provide written evidence to confirm the accuracy of the information provided below.</p> <p>Bidder Guidance - The Bidder shall ensure all reference(s) comply with the requirements of having a similar scope to this procurement.</p> <p>If you cannot provide at least one example, in no more than 500 words please provide an explanation for this e.g. your organisation is a new start-up or you have provided services in the past but not under a contract.</p> <p>Scoring Criteria - Mandatory Pass/Fail</p>		
	<b>Contract 1</b>	<b>Contract 2</b>	<b>Contract 3</b>

<b>Name of customer organisation</b>			
<b>Point of contact in the organisation</b>			
<b>Position in the organisation</b>			
<b>E-mail address</b>			
<b>Description of contract</b>			
<b>Contract Start date</b>			
<b>Contract completion date</b>			
<b>Estimated contract value</b>			

<b>FOI1.1</b>	<p><b>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)</b>  Information provided in the course of the procurement process may be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004 if requested under an FOI request or EIR request.  Please note that some of the information provided may be protected under the FOI Act exemptions and EIR Exceptions. More information on applying the exemptions or exceptions can be found under the Information Commissioners Office (ICO) website <a href="http://ico.org.uk">http://ico.org.uk</a>  Please confirm you have been informed that information provided under this Bid may be disclosed under the FOI Act 2000 and Environmental Information Regulations 2004 and agree to it being published irrespective of submitting a successful or unsuccessful Bid.</p>
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

<b>FOI1.2</b>	<p><b>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR) EXEMPTIONS</b>  Please complete this section <u>only</u> if you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1.  If you have not agreed to your information to be disclosed under the</p>
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	<p><b>FOI Act or EIR in Question FOI1.1 please complete a field 'N/A' (Not applicable)</b></p> <p><b>If you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why? If you are not relying on any exemptions or exceptions please complete each field 'N/A' (Not applicable)</b></p>	
Bidder guidance	<p>The Bidder shall provide details of their proposed exemptions/exception in the table below.</p> <p>The Bidder (irrespective of submitting a successful or unsuccessful Bid) shall note that if the Contracting Authority believes that the suggested Exemptions or Exceptions have not been applied properly as per the Act or Regulation, the Contracting Authority will disclose the requested information unless another exemption or exception can be applied by the Contracting Authority.</p> <p>Be aware that by completing FOI1.1 and answering 'Yes' you have agreed for UK SBS to disclose the provided information under the Freedom of Information Act 2000 or Environmental Information Regulation 2004, therefore you will not be approached for consent.</p>	
Scoring criteria	For information only	
Bidder response	Confidential Information	Justification for exemption/exception under FOI Act
	Commercially sensitive information	Justification for exemption/exception under FOI Act

<b>AW1.1</b>	<p><b>FORM OF BID</b></p> <p><b>I declare that to the best of my knowledge the answers submitted in this ITQ are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to bid for the Contracting Authority's requirement and I am signing on behalf of my organisation. I understand that the Contracting Authority may reject this ITQ if there is a failure to answer all relevant questions fully or if I provide false/misleading information.</b></p> <p><b>I understand that the Government's transparency agenda requires that sourcing documents, including ITQ templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by the Contracting Authority, including the ITQ, and any contract entered into by the Contracting Authority or its customers with its preferred supplier once the procurement is complete.</b></p> <p><b>By submitting a response to this ITQ I agree that our participation may be made public.</b></p> <p><b>I understand that the answers given in this response will not be published on the web site (but may fall to be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004).</b></p> <p><b>By submitting a response to this ITQ I agree and accept the</b></p>
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	<p>justification for the Contracting Authority's evaluation criteria.  By submitting a response to this ITQ I agreed and accept that the Contracting Authority reserves the right to change without notice the procedure for awarding the Contract, to reject any or all bids for the Contract, to stop the process and not award the Contract (in whole or in part) at any time without any liability on its part.  By submitting a response to this ITQ I agree and accept that nothing in this process is intended to form any express or implied contractual relationship between the Parties unless and until a Contract is awarded. The Contracting Authority is not liable for any costs resulting from cancellation of this process nor any costs incurred by Bidders taking part in this procurement process.  I understand that where sourcing documents issued by the Contracting Authority or contracts with its suppliers fall to be disclosed the Contracting Authority will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.</p>
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

<b>AW1.3</b>	<p><b>CERTIFICATE OF BONA FIDE BID</b></p> <p>The essence of procurement is that the customer shall receive bona fide competitive Bids, from all those Bidding. In recognition of this principle, we certify that this is a bona fide bid, intended to be competitive and that we have not fixed or adjusted the amount of bid by or under or in accordance with any agreement with any other person.</p> <p>We also certify that we have not done and we undertake that we will not do at any time before the hour and date specified for the return of this bid any of the following:</p> <ul style="list-style-type: none"> <li>(a) Communicate to a person other than the person calling for these bids the amount or approximate amount of the proposed bid, except where the disclosure, in confidence, of the approximate amount of the bid was necessary to obtain insurance premium quotations for the preparation of the bid;</li> <li>(b) Enter into any agreement or arrangement with any other person that he shall refrain from bidding or as to the amount of any bid to be submitted;</li> <li>(c) Offer to pay or agree to pay or give any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or have caused to be done in relation to any other bid or proposed bid for the said supply / service any act or thing of the sort described above.</li> </ul> <p>In this certificate, the word "person" includes any persons and any body or association, corporate or unincorporated, and any "agreement or arrangement" includes any such transaction, formal or informal, and whether legally binding or not. We acknowledge that the Contracting Authority will be entitled to cancel the contract and to recover from us the amount of any loss resulting from such cancellation if we or our representatives (whether with our without our knowledge) shall have practiced collusion in Bidding for this contract or any other contract with the Contracting Authority or shall employ any corrupt or illegal practices either in the obtaining or execution of this contract or any other contract with the Contracting Authority. We agree that the Contracting Authority may disclose the Bidders information/documentation (submitted to the Contracting Authority during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related</p>
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	<b>purposes.</b>
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

<b>AW3.1</b>	<p><b>In the event of a Bidder successfully providing the most advantageous offer to the Contracting Authority against a procurement requirement, the Bidder is expected to provide an answer to the attached questions as a validation check prior to the award of any Contract.</b></p> <p><b>If the Bidder fails to meet the Contracting Authority’s expectations we reserve the right to not award the Contract to the relevant Bidder and either award to the Bidder with the second most advantageous response or run a new procurement.’</b></p>
Bidder guidance	The Bidder is not required to complete the validation check at this stage but will be required to respond to the questions in the event of providing the most advantageous offer to the Contracting Authority’s against a procurement requirement. <b>Yes</b> – Pass <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes I have understood that I need to complete the validation check in the event of providing the most advantageous offer to the Contracting Authority against a procurement requirement.

<b>AW4.1</b>	<b>Please confirm your acceptance of the attached Contract Terms.</b>
Bidder guidance	The Bidder shall answer <b>Yes, No with justification</b> or <b>No</b> <b>Yes</b> – Pass <b>No with justification</b> – Pass. See question AW4.2 for details of what amounts to a valid justification. <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No with justification, No

<b>AW4.2</b>	<b>Where a Bidder has answered question AW4.1 with ‘no with justification’ they must detail the justification and the proposed change to the clause.</b>
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Bidder guidance	<p>A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation).</p> <p>Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) the Contracting Authority considers both the following requirements are satisfied:</p> <ul style="list-style-type: none"> <li>• the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and</li> <li>• the changes submitted do not create significant risk for the Contracting Authority and are reasonably necessary and proportionate to ensure the Bidder complies with the legal requirements and statutory regulations.</li> </ul> <p>Where a Bidder has answered Question AW4.1 with 'Yes' or 'No' it must answer 'not applicable' to achieve a Pass to question AW4.2 (noting that an answer of 'No' to question AW4.1 has already resulted in a fail).</p> <p>In the event of a Bidder answering Yes or No to Question AW4.1 and then providing a proposed mark up, rejection of a clause or a justification for a change then the response will be a Fail.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	<p>Drop down menu          'N/A'          'I have answered AW4.1 'No with justification' and attach modifications / requested / justification'.</p>

## PRICE QUESTIONNAIRE

<p><b>AW5.2</b></p>	<p><b>Bidders are required to complete the Excel Pricing Schedule attached in the Bidder Response section.</b></p> <p><b>All prices shall be exclusive of VAT.</b></p> <p><b>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</b></p>																								
<p>Bidder guidance</p>	<p>Bidders shall confirm they have completed the Pricing Schedule including full breakdown of charter costs.</p> <p>Bidders are to state if any mobilisation cost will be charged and provided information on the method of apportionment of the mobilisation charges.</p> <p>Any mobilisation charges should be shown as a separate cost on the Excel pricing schedule and the total of all cost should not exceed the limit of the declared budget range.</p> <p>The scoring methodology for this question shall be: The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p> <p>In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (<math>80/100 \times 50 = 40</math>)</p> <p>The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.</p> <p>The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price. The lowest score possible is 0.</p> <p>For example, assuming the lowest bid is £100,000.</p> <table border="1" data-bbox="411 1693 1391 2024"> <thead> <tr> <th>Bid Price</th> <th>Differential to the lowest price which meets the mandatory pass criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>£100,000</td> <td>0</td> <td>100</td> </tr> <tr> <td>£120,000</td> <td>20%</td> <td>80</td> </tr> <tr> <td>£140,000</td> <td>40%</td> <td>60</td> </tr> <tr> <td>£150,000</td> <td>50%</td> <td>50</td> </tr> <tr> <td>£175,000</td> <td>75%</td> <td>25</td> </tr> <tr> <td>£200,000</td> <td>100%</td> <td>0</td> </tr> <tr> <td>£300,000</td> <td>200%</td> <td>0</td> </tr> </tbody> </table>	Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score	£100,000	0	100	£120,000	20%	80	£140,000	40%	60	£150,000	50%	50	£175,000	75%	25	£200,000	100%	0	£300,000	200%	0
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Scoring criteria	Maximum Marks <b>Marks 20 %</b>
Bidder response	Yes

<b>AW5.3</b>	<b>Please can you provide the daily costs associated with extending the contract by up to 5 days</b>							
Bidder guidance	<p>The Bidder shall <b>complete the pricing schedule with the costs associated with the extra 5 days.</b></p> <p><b>Where the vessel has already arrived in the port of departure (Port Stanley), please confirm the marginal cost per day for extending the charter by five days.</b></p> <p>This is a mandatory requirement of the specification</p>							
Scoring criteria	<p>The scoring methodology for this question shall be:</p> <p>The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p> <p>In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: <math>\text{Score/Total Points multiplied by 50}</math> (<math>80/100 \times 50 = 40</math>)</p> <p>The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.</p> <p>The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price.</p> <p>Bidders that cannot provide an additional 5 days will score 0</p> <p>For example, assuming the lowest bid is £100,000.</p> <table border="1" data-bbox="411 1883 1401 2018"> <thead> <tr> <th>Bid Price</th> <th>Differential to the lowest price which meets the mandatory pass criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>£100,000</td> <td>0</td> <td>100</td> </tr> </tbody> </table>		Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score	£100,000	0	100
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	£140,000	40%	60
	£150,000		50
		50%	
	£175,000	75%	25
	£200,000	100%	0
	£300,000	200%	0
Maximum Marks <b>5.00</b>			

<b>AW5.4</b>	<p><b>Payment terms with be on delivery of the service in stages (as shown in AW5.2)</b></p> <p>Please propose a stage payment model where the customer is not required to pre-pay.</p>
Bidder guidance	<p>Payments for any aspect of this requirement will not be made in advance and bidders are required to provide a stage payment model on this bases.</p> <p>The scoring methodology for this question shall be: The Bidder shall answer <b>Yes</b>, or <b>No</b></p> <p><b>Yes</b> – Pass – plus attachments detailing stage payment model</p> <p><b>No</b> – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes

## QUALITY QUESTIONNAIRE

<b>AW6.0</b>	<b>Please confirm your compliance to the specification including <u>all</u> Mandatory requirements of Section 4 Specification.</b>
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

<b>AW6.1</b>	Confirm that both the yacht and the Master/Navigator have experience of sailing in the South Georgia Waters.
Bidder guidance	This a mandatory requirement of the bid  Bidder should also provide details of how they intend to deal with sailing in South Georgia waters, including details of the proposed master and their experience.  Please include details of places of shelter which could be used in bad weather, the weather conditions when the vessel would be comfortable operating around Shag Rocks and the weather conditions when the vessel would be comfortable operating at different distances from the coast to the north of the island.  Response to be provided on up to 4 sides of A4
Scoring criteria	<b>Yes with acceptable attachment</b> – Pass <b>Yes without acceptable attachment</b> – Fail <b>No</b> – Fail  Mandatory Pass/Fail
Bidder response	<b>Yes with acceptable attachment / Yes without acceptable attachment / No</b>  plus attachment

<b>AW6.2</b>	<b>Please provide details about the vessel you intend to supply for this requirement</b>
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Bidder guidance	<p>Please provide details of the vessel including;</p> <ul style="list-style-type: none"> <li>• age,</li> <li>• condition and</li> <li>• supply a schematic showing the layout.</li> </ul> <p>Please also include:</p> <ol style="list-style-type: none"> <li>1. a description of the proposed procedures for heave to and hold the vessel position while acoustic equipment is deployed and recovered</li> <li>2. describe the procedures for motor sail with minimum sail to steady vessel motion</li> <li>3. provide details of fuel capacity</li> </ol>
Scoring criteria	For information only
Bidder response	Attachments unlimited for information

<b>AW6.3</b>	Confirm that both the proposed master or navigator of the yacht and the yacht have experience of sailing in close proximity with whales (<5m)
Bidder guidance	<p>This a mandatory requirement of the bid</p> <p>Bidder should also provide details how they intend to sail within &lt; 5 metres of the whales, including details of the proposed master or navigator and their experience. Include details of the view forward from the steering position and ability to communicate with the foredeck from that position. Describe the best vantage point from the vessel for searching for whales in terms of safety, elevation, shelter and ability to brace in bad weather.</p>
Scoring criteria	<p><b>Yes with acceptable attachment</b> – Pass</p> <p><b>Yes without acceptable attachment</b> – Fail</p> <p><b>No</b> – Fail</p> <p>Mandatory Pass/Fail</p>
Bidder response	<p><b>Yes with acceptable attachment / Yes without acceptable attachment / No</b></p> <p>plus attachment</p>

<b>AW6.4</b>	NERC would like a permanent workstation in a fully protected location on the vessel reserved for acoustic monitoring. Equipment will include a laptop with radio receivers. The workstation will also require a cable to the masthead VHF antenna (AW 6.6) refers. Please confirm if successful you will satisfy this requirement and provide supporting details.
Bidder guidance	Bidder should supply details of the area and accessibility of the workstation to score a Yes  No with justification – bidder to provided alternative suggestion which can provide the same functionality as described  No - not available
Scoring criteria	Yes with acceptable attachment – 100  No with justification with acceptable attachment - 100  No- 0
Bidder response	Yes with attachment  No with justification with attachment  No  (attachments limited to 2 sides of A4)  <b>Maximum Marks 10.00</b>

<b>AW6.5</b>	Please confirm you are able to establish a feed from GPS and other navigational instruments
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b>  <b>Yes</b> – 100 with details of NMEA feed and other navigational instruments  <b>No</b> – 0
Scoring criteria	0 – 100
Bidder response	Yes with details about NMEA feed and other navigational instruments up to two A4 sides, or No  <b>Maximum Marks 4.00</b>

<b>AW6.6</b>	Please confirm you are able to provide a mounted VHF antenna on top of the mast. Please specify the height in metres above sea level.
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes -100</b> - can provide mounted VHF antenna on top of Mast – Score 100 with details of VHF antenna and height of mast <b>No – 0</b> - not able to supply this.
Scoring criteria	0 – 100
Bidder response	Yes with details of VHF antenna and height of mast up to two A4 sides, No <b>Maximum Marks 4.00</b>

<b>AW6.7</b>	Are you able to able to secure one -80C DEWAR flask (~40 cm diameter) to the deck of the vessel?
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – 100 with details of securement location <b>No</b> – 0
Scoring criteria	0 – 100
Bidder response	Yes with details up to two A4 sides or No <b>Maximum Marks 4.00</b>

<b>AW6.8</b>	Please confirm that you can deploy a hydrophone consisting of a 200m cable, weighing 30kgs behind the boat. This will be coiled on deck when not in use.
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – 100 with details

	<b>No – 0</b>
Scoring criteria	0 - 100
Bidder response	Yes with details up to two A4 sides or No <b>Maximum Marks 3.00</b>

<b>AW6.9</b>	Please confirm you can provide a rigid hulled inflatable boat from 5m - 6m which is easy to retrieve. The boat will allow for close approaches to cetaceans, will be powered by an outboard motor capable of keeping the boat at planning speeds with a complement of five people.
Bidder guidance	The Bidder shall answer  <b>Yes</b> you can provide boat from 5m to 6m: 100. Please supply details of the inflatable boat and outboard including power and fuel type.  <b>No – 0</b>
Scoring criteria	0 – 100 Boat from 5m to 6m - Score 100 Other – Score 0
Bidder response	Yes plus attachment limited to 2 sides of A4 / No <b>Maximum Marks 10.00</b>

<b>AW6.10</b>	Please confirm that the vessel has the capability to permit close quarters satellite tagging of whales from the bow. Please give details of the procedures for this and provide evidence of past deployments to support your confirmation where possible.
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes – 100</b> with details <b>No – 0</b>

Scoring criteria	0 - 100
Bidder response	Yes with details up to two A4 sides or No <b>Maximum Marks 10.00</b>

<b>PROJ1.0</b>	<b>Describe what provisions and facilities there will be on board for scientists.</b>
Bidder guidance	Provide details of what provisions will be made for the scientists during the charter. Include details of sleeping accommodation, work spaces and other facilities available for them to use. Please also include any relevant pictures and/or diagrams.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the ITQ document. taking into account quality and functionality of facilities and habitability of the vessel.
Bidder response	Attachments are limited to 2 sides of A4, excluding pictures and diagrams. <b>Maximum Marks 30.00</b>