Field Electrical Power Supplies – Support (FEPS-S)

SOCIAL VALUE EVALUATION

1. Overview of Social Value

1.1 Social value has a lasting impact on individuals, communities, and the environment. Government has an opportunity and responsibility to maximise benefits effectively and comprehensively through its commercial activity.

1.2 The Social Value Model (SVM) details Themes, Policy Outcomes and Model Award Criteria (MACs);

Social Value Model (SVM), Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940827/Guide-to-using-the-Social-Value-Model-Edn-1.1-3-Dec-20.pdf

Guide to Using the Social Value Model, Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940826/Social-Value-Model-Edn-1.1-3-Dec-20.pdf

Social Value Model Quick Reference Table, Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940828/Social-Value-Model-Quick-Reference-Table-Edn-1.1-3-Dec-20.pdf

1.3 The use of the SVM is mandatory in all central government procurements using Public Contracting Regulations (PCR) 2015 and Defence and Security Public Contracting Regulations (DSPCR) 2011 above financial threshold and exempt procurements.

2. Social Value in FEPS-S

2.1 Of the 5 Social Value Themes, defence is focusing on themes 2, 3 and 4:

1) COVID-19 recovery
2) Tackling economic inequality
3) Fighting climate change
4) Equal opportunity
5) Wellbeing

2.2 From these three themes, the specific Policy Outcomes and MACs which apply to FEPS-S are as follows:

SVM Theme	Policy Outcome	MAC Reference & Title
2) Tackling economic inequality	Increase supply chain resilience and capacity	**3.4)** Demonstrate collaboration throughout the supply chain, and a fair and responsible approach to working with supply chain partners in delivery of the contract.
3) Fighting climate change	Effective stewardship of the environment	**4.1)** Deliver additional environmental benefits in the performance of the contract including working towards net zero greenhouse gas emissions.
4) Equal opportunity	Tackle workforce inequality	**6.1)** Demonstrate action to identify and tackle inequality in employment, skills and pay in the contract workforce.

Table 1 Selected SVM MACs for this procurement.

2.3 Please provide a Social Value Plan (template provided at Appendix ii at Annex H to the Contract) which addresses each of the three SVM Themes and associated MACs, identified in Table 1.

2.4 Your Social Value Plan must be in three clearly defined theme segments, with each meeting the requirements as detailed in section 3 of this appendix.

2.5 You should provide convincing arguments, including suitable evidence, of **What** your understanding of Social Value is, in relation to this procurement, and **How** you will instil confidence in the Authority in your ability to deliver against the Social Value requirements for this procurement.

2.6 A Social Value Key Performance Indicator (KPI), held at Annex N to the Contract, will assess performance against the Standard Reporting Metrics (SRM) for each theme, through the life of the Contract. It is therefore important that measurable commitments are included within your response.

2.7 The Social Value Score will account for 10% of the overall quality/non cost tender score.

2.8 The scoring criteria is detailed in section 4 of this appendix. Please use this and the information provided in the guidance linked under section 1.2 of this appendix to compile your responses. The SVM Quick Reference Table contains response guidance for tenderers, including illustrative examples of evidence to provide.

3. Social Value Plan MAC Requirements

3.1 Each of the three theme segments of your Social Value Plan must meet the relevant MAC requirements as in tables 2 to 4 below.

Theme:	**Tackling Economic Inequality**
Policy Outcome:	Increase supply chain resilience and capacity
MAC:	**3.4** Demonstrate collaboration throughout the supply chain, and a fair and responsible approach to working with supply chain partners in delivery of the contract
Weighting	50%

Requirement

Using a maximum 3,000 words in 11 pt. Arial, describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Award Criteria.

Please include:

- your ‘Method Statement’, stating how you will achieve this and how your commitment meets the Award Criteria, and
- a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to:
  - timed action plan
  - use of metrics
  - tools/processes used to gather data
  - reporting

• feedback and improvement • transparency • how you will influence staff, suppliers, customers and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training and education, partnering/collaborating, volunteering. Your response should include activities that demonstrate and describe your existing or planned: • Understanding of opportunities to drive greater collaboration in the supply chain. • Measures to ensure supply chain relationships relating to the contract will be collaborative, fair and responsible.
Standard Reporting Metrics: • For each of the following categories: • start-ups • SMEs • VCSEs; and • mutuals: • The number of contract opportunities awarded under the contract. • The value of contract opportunities awarded under the contract in £. • Total spend under the contract, as a percentage of the overall contract. • Percentage of all companies in the supply chain under the contract with a current Cyber Essentials certification. [where relevant] • Number of companies in the supply chain under the contract with a current Cyber Essentials certification. [where relevant] • Percentage of all companies in the supply chain under the contract with a current Cyber Essentials Plus certification. [where relevant] • Number of companies in the supply chain under the contract with a current Cyber Essentials Plus certification. [where relevant] • Percentage of all companies in the supply chain under the contract to have adopted the National Cyber Security Centre's 10 steps. [where relevant] • Number of companies in the supply chain under the contract to have adopted the National Cyber Security Centre's 10 steps. [where relevant]
Scoring Guidance Please see section 4 of the Social Value Evaluation appendix.

Table 2: Tackling Economic Inequality MAC requirement

Theme:	**Fighting Climate Change**
Policy Outcome:	Effective stewardship of the environment
MAC:	4.1 Deliver additional environmental benefits in the performance of the contract including working towards net zero greenhouse gas emissions.
Weighting	25%

Requirement

Using a maximum 3,000 words in 11 pt. Arial, describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Award Criteria.

Please include:

- your 'Method Statement', stating how you will achieve this and how your commitment meets the Award Criteria, and
- a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to:
  - timed action plan
  - use of metrics
  - tools/processes used to gather data
  - reporting
  - feedback and improvement
  - transparency
- how you will influence staff, suppliers, customers and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training and education, partnering/collaborating, volunteering.

Your response should include activities that demonstrate and describe your existing or planned:

- Understanding of additional environmental benefits in the performance of the contract, including working towards net zero greenhouse gas emissions.
- Collaborative way of working with the supply chain to deliver additional environmental benefits in the performance of the contract, including working towards net zero greenhouse gas emissions.
- Delivery of additional environmental benefits through the performance of the contract, including working towards net zero greenhouse gas emissions.

Standard Reporting Metrics:

- Number of people-hours spent protecting and improving the environment under the contract, by UK region.
- Number of green spaces created under the contract, by UK region.
- Annual:
  - Reduction in emissions of greenhouse gases arising from the performance of the contract, measured in metric tonnes carbon dioxide equivalents (MTCDE).
  - Reduction in water use arising from the performance of the contract, measured in litres.
  - Reduction in waste to landfill arising from the performance of the contract, measured in metric tonnes.

Scoring Guidance

Please see section 4 of the Social Value Evaluation appendix.

Table 3: Fighting Climate Change MAC requirement

Theme:	**Equal opportunity**
Policy Outcome:	Tackle workforce inequality
MAC:	6.1 Demonstrate action to identify and tackle inequality in employment, skills and pay in the contract workforce.
Weighting	25%

Requirement

Using a maximum 3,000 words in 11 pt. Arial, describe the commitment your organisation will make to ensure that opportunities under the contract deliver the Policy Outcome and Award Criteria.

Please include:

- your 'Method Statement', stating how you will achieve this and how your commitment meets the Award Criteria, and
- a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to:
  - timed action plan
  - use of metrics
  - tools/processes used to gather data
  - reporting
  - feedback and improvement
  - transparency
- how you will influence staff, suppliers, customers and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training and education, partnering/collaborating, volunteering.

Your response should include activities that demonstrate and describe your existing or planned:

- Understanding of the issues affecting inequality in employment, skills and pay in the market, industry or sector relevant to the contract, and in the tenderer's own organisation and those of its key sub-contractors.
- Measures to tackle inequality in employment, skills and pay in the contract workforce.

Standard Reporting Metrics:

- Total percentage of full-time equivalent (FTE) people from groups under-represented in the workforce employed under the contract, as a proportion of the total FTE contract workforce, by UK region.
- Number of full-time equivalent (FTE) people from groups under-represented in the workforce employed under the contract, by UK region.
- Total percentage of people from groups under-represented in the workforce on apprenticeship schemes (Level 2, 3, and 4+) under the contract, as a proportion of the all people on apprenticeship schemes (Level 2, 3, and 4+) within the contract workforce, by UK region.
- Number of people from groups under-represented in the workforce on apprenticeship schemes (Level 2, 3, and 4+) under the contract, by UK region.
- Total percentage of people from groups under-represented in the workforce on other training schemes (Level 2, 3, and 4+) under the contract, as a proportion of the all people on other training schemes (Level 2, 3, and 4+) within the contract workforce, by UK region.

• Number of people from groups under-represented in the workforce on other training schemes (Level 2, 3, and 4+) under the contract, by UK region. • Percentage of all companies in the supply chain under the contract to have committed to the five foundational principles of good work. • Number of companies in the supply chain under the contract to have committed to the five foundational principles of good work. • Percentage of the supply chain for which supply chain mapping has been completed to the appropriate tier or to source in order to reduce the risks of modern slavery. • Number of people-hours devoted to supporting victims of modern slavery under the contract.
Scoring Guidance Please see section 4 of the Social Value Evaluation appendix.

Table 4: Equal opportunity MAC requirement

4. SOCIAL VALUE SCORING CRITERIA

4.1 The Tenderer must ensure that they address the SVM MAC requirements detailed at Tables 2-4. Any additional information which is not specific to the Contract being procured, or over 3,000 words (per MAC response), will not be considered. Graphics are excluded from the word count.

4.2 The Tenderer's responses must be tailored to meeting the Policy Outcomes for this procurement. It is not sufficient to only reference/use their Corporate Social Responsibility (CSR) and or Environmental, Social and Governance (ESG) documents.

4.3 Each MAC will be assessed individually and scored in accordance with the Social Value Scoring Criteria detailed in Table 5 below.

4.4 Tenderers are required to achieve the minimum score of 70 (Good) against each MAC to be deemed compliant, in line with the Evaluation Methodology set out at Annex D to the DF47.

4.5 Tenderers achieving a score below the minimum score of 70 (Good) against any MAC will be deemed not compliant in line with the Evaluation Methodology set out at Annex D to the DF47.

	Criteria for awarding score	Score
Excellent:	The response exceeds what is expected for the criteria. Leaves no doubt as to the capability and commitment to deliver what is required. The response therefore shows: • Very good understanding of the requirements. • Excellent proposals demonstrated through relevant evidence. • Considerable insight into the relevant issues. • The response is also likely to propose additional value in several respects above that expected. • The response addresses the social value policy outcome. • Shows in-depth market experience.	100
Good:	The response meets what is expected for the criteria. There are no significant areas of concern, although there may be limited minor issues that need further exploration or attention later in the procurement process. The response therefore shows: • Good understanding of the requirements. • Sufficient competence demonstrated through relevant evidence. • Some insight demonstrated into the relevant issues. • The response addresses most of the social value policy outcome. • Shows general market experience.	70
Poor:	The response meets some elements of the requirement but gives concern in a number of significant areas. There are reservations because of one or all of the following: • There is at least one significant issue needing considerable attention. • Proposals do not demonstrate competence or understanding. • The response is light on detail and/or unconvincing. • The response makes limited reference to the social value policy outcome. • Shows limited or no market experience.	30
Fail	The response completely fails to meet the required standard or does not provide a proposal.	0

Table 5 – Social Value Scoring Criteria

4.6 Each MAC has been assigned a weighting, which is used to calculate the final Social Value Score. This Social Value Score will account for 10% of the overall quality/non cost tender score.

4.7 Example Social Value Score calculation:

MAC	Score Achieved	Weighting	Final Weighted Score
3.4	70	50%	35
4.1	100	25%	25
6.1	70	25%	17.5
		Total Social Value Score	**77.5**

4.8 Example of accounting for Social Value Score within total quality/non cost tender score:

Element	Score	Weighting	Final Weighted Score
Social Value	77.5	10%	7.75
Technical Performance	63.5	90%	57.15
		Total Quality/Non-Cost Tender Score	**64.9**