Financial Response Template

This spreadsheet will bring together the Tenderer's costs given in other areas of the Tender, to determine the cost element.

DEFFORM47 - here the Authority requires the Tenderer to state the total proposed Contract price as at Award, identifying the prices for the Schedule of Requirement Items (1, 2, 3, 4a and 5).
Item 1 - here the Authority requires the Tenderer to state their price for Item No 1, as listed in the Schedule of Requirements at Section 1 of the Terms and Conditions, broken down into the elements/activities/etc. which form the total.
Item 2 - here the Authority requires the Tenderer to state their price for Item No 2, as listed in the Schedule of Requirements at Section 1 of the Terms and Conditions, broken down into the elements/activities/etc. which form the total.
Item 3 - here the Authority requires the Tenderer to state their price for Item No.3, as listed in the Schedule of Requirements at Section 1 of the terms and conditions, and provide a breakdown of the labour, materials, elements/activities, etc., of which this price is comprised.
Item 4a - here the Authority requires the Tenderer to state their price for Item No 4a, as listed in the Schedule of Requirements at Section 1 of the Terms and Conditions, broken down into the elements/activities/etc. which form the total.
Item 5 - here the Authority requires the Tenderer to state their price for Item No 5, as listed in the Schedule of Requirements at Section 1 of the Terms and Conditions, broken down into the elements/activities/etc. which form the total.
Under/Over - here the Authority requires the Tenderer to state and breakdown the Price adjustments to apply if the actual number of Equipment Deliveries is Under/Over the baseline
FEPS-S Service Option Years - here the Authority requires the Tenderer to state and breakdown their prices for the FEPS-S Service Option Years, as listed in Tables 1a to 1c in Annex Q (Options).
FEPS-S Exit Service (max duration 9 Months) - here the Authority requires the Tenderer to state and breakdown their price for FEPS-S Exit Service, as at Table 2 in Annex Q (Options).
Labour - here the Authority requires the Tenderer to state the roles and rates for those employed in delivering any PDS, Ad hoc or ISP task, as per Contract Clauses 8.3 and 8.4, inclusive of profit and all overheads
Overhead - here the Authority requires the Tender to state their overhead costs, recovery methodology, and proposed Overhead recovery rate to be used in delivering any PDS or Ad hoc task, as per Contract Clause 8.3
G&A - General and Administration (2nd tier overhead) - here the Authority requires the Tender to state their G&A costs, recovery methodology, and proposed G&A recovery rate to be used in delivering any PDS or Ad hoc task, as per Contract Clause 8.3
Profit - here the Authority requires the Tender to state the Profit % to be applied in delivering any PDS or Ad hoc task, as per Contract Clause 8.3
Price Evaluation - here the values from the tabs; Item 1, Item 2, Item 3, Item 4a, Item 5, Under/Over, FEPS-S Service Option Years and FEPS-S Exit Service will be used to determine the Cost element of the tender, which shall be used in the calculation to determine the Tender score.

DEFFORM 47 Price

Item	Description	Quantity	Firm Price £ (ex-VAT)
1	Equipment transition in accordance with the provisions of the Equipment Transition Plan at Annex W to the Contract.	1	
2	Set up of Field Electrical Power Supplies – Support Service, in accordance with the provisions of the Statement of Work at Annex A to the Contract, to enable Delivery of Field Electrical Power Supplies – Support (Partial) requirement. (inclusive of Special Jigs, Tooling and Test Equipment at Annex V to the Contract)	1	
3	Delivery of Field Electrical Power Supplies – Support Service in accordance with the provisions of the Statement of Work at Annex A to the Contract, for four years and ten months from the achievement of the FEPS-S Service Commencement Date.	1	
4a	Inspection of [INFORMATION REDACTED] generators in the Non-serviceable fleet, with a report to the Authority on the required maintenance activities to repair [INFORMATION REDACTED] generators to Serviceable Condition, in accordance with FEPS-S Service Statement of Work (SoW) serial 041 - Remark c, at Annex A to the Contract.	1	
5	Salvage activity of [INFORMATION REDACTED] FEPS Generators from the Residual Fleet, in accordance with FEPS-S Service Statement of Work (SoW) serials 064 and 065 at Annex A to the Contract.	1	
		Total:	

Appendix 5 to D47 Annex D - Pricing Information - SOR Item 1 Pricing

Item 1 of Schedule of Requirements - Equipment transition in accordance with the provisions of the Equipment Transition Plan at Annex H - Appendix i to the Contract. (Firm, ex-VAT)	£ -

Please provide a price for the provision of SOR item 1, for the purposes of delivering the Contract, broken down into the elements/activities/etc. which form the total.

Item	Activity / Output, with Description	Date	Price £ (ex-VAT)
1.i			
1.ii			
..			
..			
		Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - SOR Item 2 Pricing

Item 2 of Schedule of Requirements - Set up of Field Electrical Power Supplies – Support Service, in accordance with the provisions of the Statement of Work at Annex A to the Contract, to enable Delivery of Field Electrical Power Supplies – Support Service (Partial) requirement. (inclusive of Special Jigs, Tooling and Test Equipment at Annex V to the Contract) (Firm, ex-VAT)	£ -

Please provide a price for the provision of SOR item 2, for the purposes of delivering the Contract, broken down into the elements/activities/etc. which form the total.

Item	Activity / Output, with Description	Date	Price £ (ex-VAT)
2.i			
2.ii			
..			
..			
		Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - SOR Item 3 Pricing

Item 3 of Schedule of Requirements - Delivery of Field Electrical Power Supplies – Support Service, in accordance with the provisions of the Statement of Work at Annex A to the Contract, for four years and ten months from the achievement of the FEPS-S Service Commencement Date. (ex-VAT)	£ -

Please provide a price for the provision of SOR item 3, for the purposes of delivering the Contract, with each year broken down into labour, materials, elements/activities, etc., of which this price is comprised.
Prices stated as Fixed are fixed at FEPS-S Service year 1 levels, subject to Variation as per clause 8.6 of Terms and Conditions.

If the Fixed prices for years 2 to 5 differ, please provide justification as to any annual increase or decrease, noting that Service Year 5 is only 10 months, and that prices must exclude any inflation.

FEPS-S Service Year	Breakdown		Firm/ Fixed	Price £ (ex-VAT)
1	**e.g. Activity a (labour)**	£ -	**Firm**	**0**
	e.g. Activity b (material)	£ -		
	..			
2			**Fixed**	**0**
3			**Fixed**	**0**
4			**Fixed**	**0**
5			**Fixed**	**0**
			Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - SOR Item 4a Pricing

the Non-serviceable fleet, with a report to the Authority on the required maintenance activities to repair [INFORMATION REDACTED] generators to Serviceable Condition, in accordance with FEPS-S Service Statement of Work (SoW) serial 041 - Remark c, at Annex A to the Contract. (Firm, ex-VAT)	£ -

Please provide a price for the provision of SOR item 4a, for the purposes of delivering the Contract, broken down into the elements/activities/etc. which form the total.

Item	Activity / Output, with Description	Date	Price £ (ex-VAT)
4a.i			
4a.ii			
..			
..			
		Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - SOR Item 5 Pricing

Item 5 of Schedule of Requirements - Salvage activity of [INFORMATION REDACTED] FEPS Generators from the Residual Fleet, in accordance with FEPS-S Service Statement of Work (SoW) serials 064 and 065 at Annex A to the Contract. (Firm, ex-VAT)	£ -

Please provide a price for the provision of SOR item 5, for the purposes of delivering the Contract, broken down into the elements/activities/etc. which form the total.

Item	Activity / Output, with Description	Date	Price £ (ex-VAT)
5.i			
5.ii			
..			
..			
		Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - Under/Over

The pricing for Item 3 and FEPS-S Service Option Years are based on an assumed annual number of Equipment Deliveries of [INFORMATION REDACTED], as at Annex G to the Contract.
Should the actual number of Equipment Deliveries be more than [INFORMATION REDACTED]lower or higher than baseline, the price for that year shall be adjusted, depending on the percentage under/over the baseline, in accordance with Clause 8.2.2 of Terms and Conditions.
Please state below the adjustments to apply **per percent** under or over the baseline.
Prices stated as Fixed are fixed at FEPS-S Service year 1 levels, and subject to Variation as per clause 8.6 of Terms and Conditions.
If the Fixed prices for years 2 to 8 differ, please provide justification as to any annual increase or decrease, noting that Service Year 5 is only 10 months, and that prices must exclude any inflation.
Any variation takes place after the deliveries adjustment, and is not considered in the example below.

### EXAMPLE FOR ILLUSTRATION ONLY ###					
	Year 1 Firm	**Year 2 Fixed**	**Year 3 Fixed**	**Year 4 Fixed**	**Year 5 Fixed**
per % Under (-)	£1,000	£1,000	£1,000	£1,000	£1,000
per % Over (+)	£900	£900	£900	£900	£900
In this example,if Actual number of Equipment Deliveries for Year 1 was [INFORMATION REDACTED], this is [INFORMATION REDACTED]% under the [INFORMATION REDACTED] baseline, and therefore the price for Year 1 would be reduced by £[INFORMATION REDACTED]. ([INFORMATION REDACTED] x £1000)					

5 Years FEPS-S Service (SOR Item 3)					
	Year 1 Firm	**Year 2 Fixed**	**Year 3 Fixed**	**Year 4 Fixed**	**Year 5 Fixed**
per % Under (-)	£0.00	£0.00	£0.00	£0.00	£0.00
per % Over (+)	£0.00	£0.00	£0.00	£0.00	£0.00

Option Periods				
	Year 6 Fixed	**Year 7 Fixed**	**Year 8 Fixed**	
per % Under (-)	£0.00	£0.00	£0.00	
per % Over (+)	£0.00	£0.00	£0.00	

Justification / Breakdown to support

Appendix 5 to D47 Annex D - Pricing Information - FEPS-S Service Option Years

FEPS-S Service Option Years - Delivery of Field Electrical Power Supplies – Support Service in accordance with the provisions of the Statement of Work at Annex A to the Contract, for three option years from 1st July 2029. (Fixed, ex-VAT)	£ -

Please provide a price for the provision of FEPS-S Service Option years, for the purposes of delivering the Contract, with each year broken down into labour, materials, elements/activities, etc. of which this price is comprised.

Prices stated as Fixed are fixed at FEPS-S Service year 1 levels, subject to Variation as per clause 8.6 of Terms and Conditions.
If the Fixed prices for years 6 to 8 differ, please provide justification as to any annual increase or decrease, noting that prices must exclude any inflation.

FEPS-S Service Option Year	Breakdown		Firm/ Fixed	Price £ (ex-VAT)
6	e.g. Activity a (labour)	£ -	Fixed	0
	e.g. Activity b (material)	£ -		
	..			
7			Fixed	0
8			Fixed	0
			Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - FEPS-S Exit Service Option

FEPS-S Exit Service (max duration 9 Months) - Provision of all works required to effect the Exit Management Plan, held at Annex X of the Contract, over a maximum duration of 9 months. (Fixed, ex-VAT)	£ -

Please provide a price for the provision of FEPS-S Exit Service (maximum duration 9 months) Option, for the purposes of effecting the Exit Managemet Plan of the Contract, broken down into the labour, materials, elements/activities, etc. of which this price is comprised. Prices stated as Fixed are fixed at FEPS-S Service year 1 levels, subject to Variation as per clause 8.6 of Terms and Conditions.

FEPS-S Exit Service	Breakdown	Firm/Fixed	Price £ (ex-VAT)
Ex.i	e.g. Activity a (labour)	**Fixed**	
Ex.ii	e.g. Activity b (material)	**Fixed**	
..		**Fixed**	
..		**Fixed**	
		Total:	0.00

Appendix 5 to D47 Annex D - Pricing Information - Overhead

PDS / Ad-hoc Tasks - Overhead

Please state your Overhead costs, recovery methodology, and proposed Overhead recovery rate (with justification) to be used in delivering any PDS or Ad hoc task, as per Contract Clause 8.3.

1. Overhead Costs

2. Overhead Recovery Method

3. Overhead Percentage and Justification

%

Appendix 5 to D47 Annex D - Pricing Information - Labour Rates

PDS / Ad-Hoc / ISP - Labour Rates. All inclusive of Overhead, G&A, profit and exclusive of VAT.

Labour rates to be used for any Post Design Services (PDS) or Ad hoc task (Clause 8.3) and Incident Sentencing Process (ISP) repair (Clause 8.4).

Note: Any PDS, Ad-Hoc or ISP task undertaken will use the applicable rate for that year of FEPS-S Service.
FEPS-S Service year 1 runs from 1st September 2024 until 31st August 2025, FEPS-S Service year 2 runs from 1st September 2025 until 31st August 2026, etc. (year 5 is only 10 months, and ends 30th June 2029). To align to the publication of Index rates, this shall be classed as Q3 2024 – Q2 2025, Q3 2025 – Q2 2026, etc.
As Year 5 is only 10 months, this means Option Periods start in Q2 and not Q3.

"FEPS-S 9" is included to provide rates if the "FEPS-S Exit Service" option is taken up at the end of 8 years' support and tasks are required.

Rates stated as Fixed are fixed at Q3 2023 levels, subject to Variation as per clause 8.6 of Terms and Conditions, therefore **only** enter rates for FEPS-S 1 and FEPS-S 2 years.

Role / Grade	Work Summary	Hourly Rate each FEPS-S Service Year								
							Options Periods			
		FEPS-S 1	FEPS-S 2	FEPS-S 3	FEPS-S 4	FEPS-S 5	FEPS-S 6	FEPS-S 7	FEPS-S 8	FEPS-S 9
		Q3-24	Q3-25	Q3-26	Q3-27	Q3-28	Q2-29	Q2-30	Q2-31	Q2-32
		£ Firm	£ Fixed	£ Fixed	£ Fixed	£ Fixed	£ Fixed	£ Fixed	£ Fixed	£ Fixed
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00	0.00

Appendix 5 to D47 Annex D - Pricing Information - G&A

PDS / Ad-hoc Tasks - General & Administration (G&A) / 2nd Tier Overhead

Please state your G&A costs, recovery methodology, and proposed G&A recovery rate (with justification) to be used in delivering any PDS or Ad hoc task, as per Contract Clause 8.3.

1.G&A Costs

2.G&A Recovery Method

3. G&A Percentage and Justification

%

Appendix 5 to D47 Annex D - Pricing Information - Profit

PDS / Ad-hoc Tasks - Profit

Please state your Profit rate (with justification) to be used in delivering any PDS or Ad hoc task, as per Contract Clause 8.3

1.Profit and Justification
%

Appendix 5 to D47 Annex D - Pricing Information - Price Evaluation

Price Evaluation - This is the value of the Contract that will be used as the Cost element in the Contract Evaluation process, to determine the Tender Score. It is designed to produce a price, based on a range of Equipment Delivery levels, over the maximum Contract length, and include Exit services. Values are drawn from the "Item 1", "Item 2", "Item 3", "Item 4a", "Item 5", "Option Years", "UnderOver" and FEPS-S Exit tabs. (ex-VAT). This is calculated automatically.	£ -

SOR Item 1 - Equipment Transition		
	ITEM 1	£ -

SOR Item 2 - FEPS-S Service Start Up		
	ITEM 2	£ -

SOR Item 3 - FEPS-S Service (Including Option Years)

Year	price	%under	%over		Reconciliation: if baseline	Reconciliation: if 10% under	Reconciliation: if 10% over		Average
1	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
2	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
3	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
4	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
5	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
6	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
7	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
8	£ -	£ -	£ -		£0.00	£ -	£ -		£ -
							ITEM 3 + opt		£ -

SOR Item 4a - Inspection		
	ITEM 4a	£ -

SOR Item 5 - Salvage		
	ITEM 5	£ -

Option - FEPS-S Exit Service		
	FEPS-S Exit	£ -