

Tender Scoring Matrix - Fire Alarms and Associated Systems Maintenance Contract 2024						Tenderer 1		Tenderer 2			Tenderer 3		
Category	Category Percentage	Subcategory	% of category %	Overall % available	Total cost / Score	% Notes	Total cost / Score	% Notes	Total cost / Score	% Notes			
Cost	30%	Contract Cost (Inverse Proportion): Cheapest quote gets 100% of the overall available. Remaining proposals get a proportion of the 30% available based on comparison to cheapest proposal.		100%	30.0%	£50.00	30.00%	£60.00	25.00%	£70.00	21.43%		
Commercial aspects	20%	Pirbright T&C Acceptance 0 - No Acceptance statement or not accepted 1 - Accepted with significant changes 2 - Accepted with minor changes 3 - Fully Accepted	20%	4.0%	3.00	4.00%	2.00	2.67%	1.00	1.33%			
		Pirbright Confidentiality Statement Acceptance 0 - No Acceptance statement or not accepted 1 - Accepted with significant changes 2 - Accepted with minor changes 3 - Fully Accepted	10%	2.0%	3.00	2.00%	2.00	1.33%	1.00	0.67%			
		Contract Price Breakdown: 0 - Not offered. 1 - Significant omissions 2 - Minor omissions 3 - Fully completed	20%	4.0%	3.00	4.00%	2.00	2.67%	1.00	1.33%			
		Payment terms: 0 - Not acceptable. 1 - Acceptable in part but some amendments required. 2 - Acceptable but not as envisaged in ITT document 3 - As envisaged in ITT document.	15%	3.0%	3.00	3.00%	2.00	2.00%	1.00	1.00%			
		Insurance requirements at acceptable levels (Public, Employers, Contractors All Risks etc) 0 - No details 1 - Requires uplift / more details 2 - Acceptable 3 - Exceeds minimum levels	15%	3.0%	3.00	3.00%	2.00	2.00%	1.00	1.00%			
		Hourly rates & mark ups for works outside of contract : 0 - None 1 - High 2 - Average 3 - Low	20%	4.0%	3.00	4.00%	2.00	2.67%	1.00	1.33%			
		Quality of Proposal (how specification will be met): See "Quality of Proposal" Tab	30%	15.0%	3.00	15.00%	2.00	10.00%	1.00	5.00%			
		Team Details, Training Records & contact details 0 - No details offered. 1 - Limited details given. 2 - Full details given, but experience not fully relevant. 3 - Full details given and experience fully relevant.	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
		ISO9001 Accreditation: 0 - None / not offered 1 - Alternative system but not fully relevant 2 - ISO 9001 but not fully relevant or fully relevant alternative system 3 - ISO9001 fully relevant	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
		ISO14001 Accreditation (Environment): 0 - None / not offered / alternative system not fully relevant 1 - Alternative system 2 - ISO 14001 but not fully relevant or fully relevant alternative system 3 - ISO14001 fully relevant	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
Technical / Quality aspects	50%	ISO45001 / BS18001 Accreditation (Safety): 0 - None / not offered / alternative system not fully relevant 1 - Alternative system but not fully relevant 2 - ISO 14001 but not fully relevant or fully relevant alternative system 3 - ISO14001 fully relevant	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
		Industry Specific Accreditations: 0 - No other accreditations offered. 1 - Not relevant 2 - Relevant 3 - Multiple relevant	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
		Example Test Report Formats for all systems involved 0 - Not offered. 1 - Poor 2 - Acceptable 3 - Good	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
		Example RAMS 0 - Not offered. 1 - Poor 2 - Acceptable 3 - Good	10%	5.0%	3.00	5.00%	2.00	3.33%	1.00	1.67%			
100.0%				100.00%		100.00%		71.67%		44.76%			

add additional tenderers as required.