

National Archives Opportunity – HPE SN3600Bs to replace Brocade 300s

The National Archives, Kew, Richmond, Surrey TW9 4DU has a requirement for the supply, delivery and installation of hardware as specified below, together with an HPE support service for this hardware.

This hardware is to replace our existing Brocade 300s as the nearest like-for-like replacement as recommended by Broadcom.

System and service requirements:

HPE Part number	Description	Quantity
R4G55A	HPE SN3600B 16Gb 24/8 8p SW SFP FC Swch	4
R4G55A#05Y	2.4m Jumper (IEC320 C13/C14 M/F CEE 22)	4
Q1Z10AAE	HPE SN3600B 8-port FC Upgrade E-LTU	4
QK724A	HPE B-series 16Gb SFP SW XCVR	24
QK725A	HPE B-series 16Gb SFP LW 10km XCVR	8
HA113A1	HPE Installation SVC	1
HA113A1#5GA	HPE LowEnd SAN/Edge Switch/HAFM Inst SVC	4
AG466A	HPE Door/dock Small Delivery SVC	4
H1K92A3	HPE 3Y Proactive Care 24x7 SVC	1
H1K92A3#ZHF	HPE SN3600B 32Gb FC Switch Support	4

Please supply your contract price for all elements of this requirement, i.e. the supply and delivery of the hardware, the installation services, and the associated HPE support service. Please clearly identify the costs for each of these elements separately, in the order expressed above. Please specify lead times for each hardware item, and confirm that you will be able to deliver all items simultaneously (not separately). Only the items as listed above are acceptable. All items must be new (not refurbished, reconditioned, or similar).

Our preference is for all items must be delivered to our Kew site on or before 1 December 2021. You must tell us the latest date by which you need to receive a Purchase Order in order to meet this delivery deadline.

Your submitted contract price must include any and all duties and levies (except UK VAT, which should be excluded) which may be payable on your proposed solution as submitted. If some or all of your proposed solution includes goods or services which are sourced from outside the UK, you must tell us (a) which goods/services are sourced from outside the UK, (b) the associated commodity code(s), (c) the associated duties and levies payable and (d) confirmation that your contract price includes all such duties and levies (except UK VAT). For the avoidance of doubt, your contract price should reflect the equivalent of Incoterm DDP (Delivery Duty Paid) and therefore the full cost to The National Archives should your bid be successful.

With regard to the HPE support service specifically, we are **not** seeking Partner Support. Third party organisations wishing to bid for this opportunity **must** provide HPE support on a pass-through basis. Please provide pricing for a service period of 36 months.

If you have any clarification questions, please submit these to procurement@nationalarchives.gov.uk by **17.00 (UK time) on Wednesday 25 August 2021**.

Please respond to this requirement by submitting your proposal to procurement@nationalarchives.gov.uk by **17.00 (UK time) on Thursday 2 September 2021** specifying your proposed hardware delivery timetable and pricing. We have a preference for delivery and installation in full by 1 December 2021. If your pricing is only valid for a limited time, you must make this clear in your submission.

We anticipate making an award decision by **Friday 10 September 2021**.

Bids will be evaluated on the following basis:

Price – 90%

Ability to deliver and install by 1 December 2021 – 10%

Price will be scored as follows: the lowest priced compliant bid will receive an unweighted score of 10 out of 10. Higher priced bids will have their score out of 10 reduced by the proportion by which they are more expensive, i.e. a price which is 20% higher than the lowest bid will receive an unweighted score of 8 out of 10 (20% lower score).

Delivery will be scored as follows: bids which can deliver by our preferred date will receive an unweighted score of 10 out of 10. Bids with a later delivery date will have their score out of 10 reduced by 1 point for each calendar month or part thereof later than our preferred date.

The contract will be governed by our standard terms and conditions, which can be found [here](#).

TNA reserves the right, at its sole discretion, not to appoint and to achieve the outcomes of the project through other methods.