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HM Treasury

*Date 8<sup>th</sup> March 2016*

**HM TREASURY**

and

**McKinsey & Company, Inc. United Kingdom**

**SERVICE PROVISION FOR FINANCIAL MANAGEMENT REFORM COSTING  
PROGRAMME**

**FRAMEWORK AGREEMENT**

**(Agreement Ref: RM4681)**

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Framework Agreement

RM4681

Service Provision for Financial Management Reform Costing Programme

Version 1

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This Agreement is made on 8<sup>th</sup> March 2016

**BETWEEN:**

- (1) Her Majesty's Treasury (the "**Contracting Authority**"), whose offices are located at, 1 Horse Guards Road, London, SW1A 2HQ;
- (2) **McKinsey & Company, Inc. United Kingdom** which is a company registered in **USA** under company number **FC012665** and whose registered office is at **2711 Centerville Road, Suite 400, Wilmington, DE 19808, USA** (the "**Supplier**").

**RECITALS:**

- A. The Agent on behalf of the Contracting Authority placed a contract notice **2015/5 210-381381** on **26/10/2015** (the "**OJEU Notice**") in the Official Journal of the European Union seeking tenders from providers of Financial Management Reform Costing Programme interested in entering into a Framework arrangement for the supply of such Services to Other Contracting Authorities.
- B. NOT USED
- C. On **26/10/2015** the Contracting Authority issued an invitation to tender (the "Invitation to Tender") for the provision of Financial Management Reform Costing Programme.
- D. In response to the Invitation to Tender, the Supplier submitted a tender to the Contracting Authority on **27/11/2015** (set out in Framework Schedule 21 (Tender)) (the "**Tender**") through which it represented to the Contracting Authority that it is capable of delivery the Services in accordance with the Contracting Authority's requirements as set out in the Invitation to Tender and, in particular, the Supplier made representations to the Contracting Authority in the Tender in relation to its competence, professionalism and ability to provide the Services in an efficient and cost effective manner.
- E. On the basis of the Tender, the Contracting Authority selected the Supplier to enter into a Framework Agreement along with a number of other Suppliers appointed to the Framework Agreement to provide the Services to the Contracting Authority and/or Other Contracting Authorities from time to time on a Call Off Agreement basis in accordance with this Framework Agreement.
- F. This Framework Agreement sets out the award and Call Off ordering procedure for purchasing the Services which may be required by Other Contracting Authorities, the template terms and conditions for any Call Off Agreement which Other Contracting Authorities may enter into and the obligations of the Supplier during and after the Framework Period.
- G. It is the Parties' intention that there will be no obligation for any Contracting Authority to award any Call Off Agreements under this Framework Agreement during the Framework Period.

A. **PRELIMINARIES**

**1. DEFINITIONS AND INTERPRETATION**

**1.1 Definitions**

- 1.1.1 In this Framework Agreement, unless the context otherwise requires, capitalised expressions shall have the meanings set out in Framework Schedule 1 (Definitions) or the relevant Framework Schedule in which that capitalised expression appears.
- 1.1.2 If a capitalised expression does not have an interpretation in Framework Schedule 1 (Definitions) or the relevant Framework Schedule, it shall have the meaning given to it in this Framework Agreement. If no meaning is given to it in this Framework Agreement, it shall in the first instance be interpreted in accordance with the common interpretation within the relevant market sector/industry where appropriate. Otherwise, it shall be interpreted in accordance with the dictionary meaning.

## 1.2 Interpretation

- 1.2.1 In this Framework Agreement, unless the context otherwise requires:
- (a) the singular includes the plural and vice versa;
  - (b) reference to a gender includes the other gender and the neuter;
  - (c) references to a person include an individual, company, body corporate, corporation, unincorporated association, firm, partnership or other legal entity or Crown Body;
  - (d) a reference to any Law includes a reference to that Law as amended, extended, consolidated or re-enacted from time to time;
  - (e) the words “**including**”, “**other**”, “**in particular**”, “**for example**” and similar words shall not limit the generality of the preceding words and shall be construed as if they were immediately followed by the words “without limitation”;
  - (f) references to “**writing**” include typing, printing, lithography, photography, display on a screen, electronic and facsimile transmission and other modes of representing or reproducing words in a visible form and expressions referring to writing shall be construed accordingly;
  - (g) references to “**representations**” shall be construed as references to present facts; to “**warranties**” as references to present and future facts; and to “**undertakings**” as references to obligations under this Framework Agreement;
  - (h) references to “**Clauses**” and “**Framework Schedules**” are, unless otherwise provided, references to the clauses and schedules of this Framework Agreement and references in any Framework Schedule to paragraphs, parts, annexes and tables are, unless otherwise provided, references to the paragraphs, parts, annexes and tables of the Framework Schedule or the part of the Framework Schedule in which the references appear;
  - (i) any reference to this Framework Agreement includes Framework Schedule 1 (Definitions) and the Framework Schedules; and

- (j) the headings in this Framework Agreement are for ease of reference only and shall not affect the interpretation or construction of this Framework Agreement.
- 1.2.2 Subject to Clauses 1.2.3 and 1.2.4, in the event and to the extent only of a conflict between any of the provisions of this Framework Agreement, the conflict shall be resolved, in accordance with the following descending order of precedence:
  - (a) The Clauses and Framework Schedule 1 (Definitions);
  - (b) Framework Schedules 2 to 20 inclusive and 22
  - (c) Framework Schedule 21 (Tender)
- 1.2.3 If there is any conflict between the provisions of this Framework Agreement and provisions of any Call Off Agreement, the provisions of this Framework Agreement shall prevail over those of the Call Off Agreement save that:
  - (a) Any refinement to the Template Order Form and Template Call Off Terms permitted for the purposes of a Call Off Agreement under Clause 4 and Framework Schedule 5 (Call Off Procedure) shall prevail over Framework Schedule 4 (Template Order Form and Template Call-Off Terms); and
  - (b) Subject to Clause 1.2.4, the Call Off Agreement shall prevail over Framework Schedule 21 (Tender).
- 1.2.4 Where Framework Schedule 21 (Tender) contains provisions which are more favourable to the Contracting Authority in relation to the rest of the Framework Agreement, such provisions of the Tender shall prevail. The Contracting Authority shall in its absolute and sole discretion determine whether any provision in the Tender is more favourable to it in relation to this Framework Agreement.

## **2. DUE DILIGENCE**

2.1 The Supplier acknowledges that:

- 2.1.1 the Contracting Authority has delivered or made available to the Supplier all of the information and documents that the Supplier considers necessary or relevant for the performance or its obligations under this Framework Agreement;
- 2.1.2 it has made its own enquiries to satisfy itself as to the accuracy of the Due Diligence Information;
- 2.1.3 it has raised all relevant due diligence questions with the Contracting Authority before the Framework Commencement Date, has undertaken all necessary due diligence and has entered into this Call Off Agreement in reliance on its own due diligence alone;
- 2.1.4 it shall not be excused from the performance of any of its obligations under this Framework Agreement on the grounds of, nor shall the Supplier be entitled to recover any additional costs or charges, arising as a result of any:

- (a) misrepresentation of the requirements of the Supplier in the Invitation to Tender or elsewhere; and/or
- (b) failure by the Supplier to satisfy itself as to the accuracy and/or adequacy of the Due Diligence information and/or
- (c) failure by the Supplier to undertake its own due diligence.

### **3. SUPPLIER'S APPOINTMENT**

- 3.1 The Contracting Authority hereby appoints the Supplier as a potential provider of the Services and the Supplier shall be eligible to be considered for the award of Call Off Agreements by the Contracting Authority and Other Contracting Authorities during the Framework Period.
- 3.2 In consideration of the Supplier agreeing to enter into this Framework Agreement and to perform its obligations under it the Contracting Authority agrees to pay and the Supplier agrees to accept on the signing of this Framework Agreement the sum of one pound (£1.00) sterling (receipt of which is hereby acknowledged by the Supplier).

### **4. SCOPE OF FRAMEWORK AGREEMENT**

- 4.1 Without prejudice to Clause 45 (Third Party Rights), this Framework Agreement governs the relationship between the Contracting Authority and the Supplier in respect of the provision of the Services by the Supplier.
- 4.2 The Supplier acknowledges and agrees that:
  - 4.2.1 there is no obligation whatsoever on the Contracting Authority or on any Other Contracting Authority to invite or select the Supplier to provide any Services and/or to purchase any Services under this Framework Agreement and
  - 4.2.2 in entering into this Framework Agreement no form of exclusivity has been conferred on the Supplier nor volume or value guarantee granted by the Contracting Authority and/or Other Contracting Authorities in relation to the provision of the Services by the Supplier and that the Contracting Authority and other Contracting Authorities are at all times entitled to enter into other contracts and agreements with other suppliers for the provision of any or all Services which are the same as or similar to the Services.
- 4.3 In the event that any Other Contracting Authority makes an approach to the Supplier with a request for the supply of Equivalent Services, the Supplier shall promptly and in any event within five (5) Working Days of the request by the Other Contracting Authority, and before any supply of Equivalent Services is made, inform such Other Contracting Authority of the existence of this Framework Agreement and the Other Contracting Authority's ability to award Call Off Agreements for Services pursuant to this Framework Agreement.

### **5. CALL OFF PROCEDURE**

- 5.1 If the Contracting Authority or any Other Contracting Authority decides to source any of the Services through this Framework Agreement, then it shall be entitled at any time in its absolute and sole discretion during the Framework Period to award Call Off

Agreements for the Services from the Supplier by following Framework Schedule 5 (Call Off Procedure).

- 5.2 The Supplier shall comply with the relevant provisions in Framework Schedule 5 (Call Off Procedure).

## **6. ASSISTANCE IN RELATED PROCUREMENTS**

- 6.1 Where a Relevant Supplier is bidding to provide New Services in circumstances where the Supplier or an Affiliate of the Supplier is already providing (or due to provide) Legacy Services to a Contracting Authority, the Supplier shall promptly provide the relevant Contracting Authority and/or the Relevant Supplier with all reasonable information and assistance as may be required from time to time to enable the relevant Contracting Authority and/or the Relevant Supplier, as appropriate, to:

6.1.1 carry out appropriate due diligence with respect to the provision of the New Services;

6.1.2 effect smooth transfer and/or inter-operation (as the case may be) between the Legacy Services and the New Services;

6.1.3 carry out a fair Further Competition Procedure for the New Services; and

6.1.4 make a proper assessment as to the risk related to the New Services.

- 6.2 When performing its obligations in Clause 6.1 the Supplier shall act consistently, applying principles of equal treatment and non-discrimination, with regard to requests for assistance from and dealings with each Relevant Supplier.

## **7. REPRESENTATIONS AND WARRANTIES**

- 7.1 Each Party represents and warrants that:

7.1.1 it has full capacity and Contracting Authority to enter into and to perform this Framework Agreement;

7.1.2 this Framework Agreement is executed by its duly authorised representative;

7.1.3 there are no actions, suits or proceedings or regulatory investigations before any court or administrative body or arbitration tribunal pending or, to its knowledge, threatened against it (or, in the case of the Supplier, any of its Affiliates) that might affect its ability to perform its obligations under this Framework Agreement; and

7.1.4 its obligations under this Framework Agreement constitute its legal, valid and binding obligations, enforceable in accordance with their respective terms subject to applicable (as the case may be for each Party) bankruptcy, reorganisation, insolvency, moratorium or similar Laws affecting creditors' rights generally and subject, as to enforceability, to equitable principles of general application (regardless of whether enforcement is sought in a proceeding in equity of law).

- 7.2 The Supplier represents and warrants that:

- 7.2.1 it is validly incorporated, organised and subsisting in accordance with the Laws of its place of incorporation;
- 7.2.2 it has obtained and will maintain all licences, authorisations, permits, necessary consents (including, where its procedures so require, the consent of its Parent Company) and regulatory approvals to enter into and perform its obligations under this Framework Agreement;
- 7.2.3 it has not committed or agreed to commit a Prohibited Act and has no knowledge that an agreement has been reached involving the committal by it or any of its Affiliates of a Prohibited Act, save where details of any such arrangement have been disclosed in writing to the Contracting Authority before the Framework Commence Date;
- 7.2.4 its execution, delivery and performance of its obligations under this Framework Agreement does not and will not constitute a breach of an Law or obligation applicable to it and does not and will not cause or result in a breach of any agreement by which it is bound;
- 7.2.5 as at the Framework Commencement Date, all written statements and representations in any written submissions made by the Supplier as part of the procurement process, its Tender, and any other documents submitted remain true and accurate except to the extent that such statements and representations have been superseded or varied by this Framework Agreement;
- 7.2.6 if the Charges payable under this Framework Agreement exceed or are likely to exceed five (5) million pounds, as at the Framework Commencement Date, it has notified the Contracting Authority in writing of any Occasions of Tax Non-Compliance or any litigation that it is involved in connection with any Occasions of Tax Non-Compliance;
- 7.2.7 it has and shall continue to have all necessary Intellectual Property Rights including in and to any materials made available by the Supplier (and/or and Sub-Contractor) to the Contracting Authority which are necessary for the performance of the Supplier's obligations under this Framework Agreement;
- 7.2.8 it shall take all steps, in accordance with Good Industry Practice, to prevent the introduction, creation or propagation of any disruptive elements (including any virus, worms and/or trojans, spyware or other malware) into systems, data, software or the Contracting Authority's Confidential Information (held in electronic form) owned by or under the control of, or used by the Contracting Authority and/or Other Contracting Authorities.
- 7.2.9 it is not subject to any contractual obligation, compliance which is likely to have a material adverse effect on its ability to perform its obligations under this Framework Agreement;
- 7.2.10 it is not affected by an Insolvency Event and no proceedings or other steps have been taken and not discharged (nor, to the best of its knowledge, have been or are threatened) for the winding up of the Supplier or for its dissolution or for the appointment of a receiver, administrative receiver, liquidator, manager, administrator or similar officer in relation to any of the Supplier's assets or revenue;

- 7.2.11 for the duration of this Framework Agreement and any Call Off Agreements and for a period of twelve (12) Months after the termination or expiry of this Framework Agreement or, if later, any Call Off Agreements, the Supplier shall not employ or offer employment to any staff of the Contracting Authority or the staff of any Contracting Authority who has been associated with the procurement and/or provision of the Services without Approval or the prior written consent of the relevant Contracting Authority which shall not be unreasonably withheld; and
- 7.2.12 in performing its obligations under this Framework Agreement and any Call Off Agreements, the Supplier shall not (to the extent possible in the circumstances) discriminate between Other Contracting Authorities on the basis of their respective sizes.
- 7.3 Each of the representations and warranties set out in Clauses 7.1 and 7.2 shall be construed as a separate representation and warranty and shall not be limited or restricted by reference to, or inference from, the terms of any other representation, warranty or any undertaking in this Framework Agreement.
- 7.4 If at any time a Party becomes aware that a representation or warranty given by it under Clause 7.1 and 7.2 has been breached, is untrue or is misleading, it shall immediately notify the other Party of the relevant occurrence in sufficient detail to enable the other Party to make an accurate assessment of the situation.
- 7.5 For the avoidance of doubt, the fact that any provision within this Framework Agreement is expressed as a warranty shall not preclude any right of termination the Contracting Authority may have in respect of the breach of that provision by the Supplier which constitutes a material Default of this Framework Agreement.
- 7.6 Each time that a Call Off Agreement is entered into, the warranties and representations in Clauses 7.1 and 7.2 shall be deemed to be repeated by the Supplier with reference to the circumstances existing at the time.

## **8. GUARANTEE**

- 8.1 Where the Contracting Authority has notified the Supplier that the award of this Framework Agreement is conditional prior to the execution of the first Call Off Agreement the Supplier shall provide a valid Framework Guarantee, then on or prior to the execution of the first Call Off Agreement, as a condition for the award of this Framework Agreement, the Supplier must have delivered to the Contracting Authority:
- 8.1.1 an executed Framework Guarantee from a Framework Guarantor; and
- 8.1.2 a certified copy of extract the board minutes and/or resolution of the Framework Guarantor approving the execution of the Framework Guarantee.
- 8.2 Where a Contracting Authority has notified the Supplier that the award of the a Call Off Agreement by that Contracting Authority shall be conditional upon receipt of a valid Call Off Guarantee, then, on or prior to the execution of that Call Off Agreement, as a condition for the award of this Framework Agreement, the Supplier must have delivered to the Contracting Authority:
- 8.2.1 an executed Call Off Guarantee from a Call Off Guarantor; and

8.2.2 a certified copy extract of the board minutes and/or resolution of the Call Off Guarantor approving the execution of the Call Off Guarantee.

## **9. CYBER ESSENTIALS SCHEME CONDITION**

- 9.1 Where the Contracting Authority has notified the Supplier that prior to the execution of the first Call Off Agreement the Supplier shall provide a valid Cyber Essentials Scheme Basic Certificate or a Cyber Essential Scheme certificate equivalent, then on or prior to the execution of the first Call Off Agreement, as a condition for the award of this Framework Agreement, the Supplier must have delivered to the Contracting Authority evidence of the same.
- 9.2 Where the Supplier continues to Process Cyber Scheme Data during the Framework Period or the contract period of any Call Off Agreements the Supplier shall deliver to the Contracting Authority evidence of renewal of a valid Cyber Essentials Scheme Basic Certificate or a Cyber Essential Scheme certificate equivalent on each anniversary of the first applicable certificate obtained by the Supplier under Clause 9.1.
- 9.3 Where the Supplier is due to Process Cyber Essentials Scheme Data after the commencement date of the first Call Off Agreement but before the end of the Framework Period or contract period of the last Call Off Agreement, the Supplier shall deliver to the Contracting Authority evidence of:
- 9.3.1 a valid Cyber Essentials Basic Certificate or a Cyber Essential Scheme certificate equivalent (before the Supplier Processes any such Cyber Essentials Scheme Data); and
  - 9.3.2 renewal of a valid Cyber Essential Scheme Basic Certificate or a Cyber Essential Scheme certificate equivalent on each anniversary of the first Cyber Essentials Scheme certificate obtained by the Supplier under Clause 9.3.1.
- 9.4 In the event that the Supplier fails to comply with Clause 9.2 and 9.3 (as applicable), the Contracting Authority reserves the right to terminate this Framework Agreement for material Default.

## **B. FRAMEWORK PERIOD DURATION OF FRAMEWORK AGREEMENT**

### **10. FRAMEWORK PERIOD**

- 10.1 This Framework Agreement shall take effect on the Framework Commencement Date and shall expire, unless it is terminated earlier in accordance with the terms of this Framework Agreement or otherwise by operation of Law, either
- 10.1.1 at the end of the Initial Framework Period; or
  - 10.1.2 where the Contracting Authority elects to extend the Initial Framework Period in accordance with Clause 10.2 below at the end of the Extension Framework Period.
- 10.2 The Contracting Authority may extend the duration of this Framework Agreement for any period or periods up to a maximum of two (2) years in total from the expiry of the Initial Framework Period for a maximum of two (2) consecutive further terms, each of these terms being up to a maximum of twelve (12) months duration. Each of these

terms referred to as (“*Extension Framework Period*”) by giving the Supplier no less than three (3) Months’ written notice.

C. **FRAMEWORK AGREEMENT PERFORMANCE**

**11. FRAMEWORK AGREEMENT PERFORMANCE**

11.1 The Supplier shall perform its obligations under this Framework Agreement in accordance with:

11.1.1 the requirements of this Framework Agreement, including Framework Schedule 8 (Framework Management);

11.1.2 the terms and conditions of the respective Call Off Agreements;

11.1.3 Good Industry Practice;

11.1.4 all applicable Standards; and

11.1.5 in compliance with all applicable Law.

11.2 The Supplier shall bring to the attention of the Contracting Authority any conflict between any of the requirements of Clause 11.1 shall comply with the Contracting Authority’s decision on the resolution of any such conflict.

**12. KEY PERFORMANCE INDICATORS**

12.1 The Supplier shall at all times during the Framework Period comply with the Key Performance Indicators and achieve the KPI Targets set out in Part B Framework Schedule 2 (Services and Key Performance Indicators).

**13. STANDARDS**

13.1 The Supplier shall comply with the Standards at all times during the performance by the Supplier of the Framework Agreement and any Call Off Agreement, including any Standards set out in Part A of Framework Schedule 2 (Services and Key Performance Indicators).

13.2 Throughout the Framework Period, the Parties shall notify each other of any new or emergent standards which could affect the Supplier’s provision, or the receipt by a Contracting Authority under a Call Off Agreement, of the Services. The adoption of any such new or emergent standard, or changes to existing Standards, shall be agreed in accordance with the Variation Procedure.

13.3 Where a new or emergent standard is to be developed or introduced by the Contracting Authority, the Supplier shall be responsible for ensuring that the potential impact on the Supplier’s provision, or a Contracting Authority’s receipt under a Call Off Agreement, of the Services is explained to the Contracting Authority and/or Other Contracting Authorities (within a reasonable timeframe), prior to the implementation of the new or emergent Standard.

13.4 Where Standards referenced conflict with each other or with best professional or industry practice adopted after the Framework Commencement Date, then the later Standard or best practice shall be adopted by the Supplier. Any such alteration to any

Standard(s) shall require Approval and shall be implemented within an agreed timescale.

- 13.5 Where a standard, policy or document is referred to in Framework Schedule 2 (Services and Key Performance Indicators) by reference to a hyperlink, then if the hyperlink is changed and no longer provides access to the relevant Standard, policy or document, the Supplier shall notify the Contracting Authority and the Parties shall agree the impact of such change.

**14. NOT USED**

**15. CONTINUOUS IMPROVEMENT**

- 15.1 The Supplier shall at all times during the Framework Period comply with its obligations to continually improve the Services and the manner in which it provides the Services as set out in Framework Schedule 12 (Continuous Improvement and Benchmarking).

**16. CALL OFF PERFORMANCE UNDER FRAMEWORK AGREEMENT**

- 16.1 The Supplier shall perform all its obligations under all Call Off Agreements.
- 16.1.1 in accordance with the requirements of this Framework Agreement;
- 16.1.2 in accordance with the terms and conditions of the respective Call Off Agreements.
- 16.2 The Supplier shall draw any conflict in the application of any of the requirements of Clauses 16.1.1 and 16.1.2 to the attention of the Contracting Authority and shall comply with the Contracting Authority's decision on the resolution of any such conflict.

D. **FRAMEWORK AGREEMENT GOVERNANCE**

**17. FRAMEWORK AGREEMENT MANAGEMENT**

- 17.1 The Parties shall manage this Framework Agreement in accordance with Framework Schedule 8 (Framework Management).

**18. RECORDS, AUDIT ACCESS AND OPEN BOOK DATA**

- 18.1 The Supplier shall keep and maintain until the later of:
- 18.1.1 seven (7) years after the date of termination or expiry of this Framework Agreement; or
- 18.1.2 seven (7) years after the date of termination or expiry of the last Call Off Agreement to expire or terminate; or
- 18.1.3 such other date as may be agreed between the Parties,
- full and accurate records and accounts of the operation of this Framework Agreement, including the Call Off Agreements entered into with Other Contracting Authorities, the Services provided pursuant to the Call Off Agreements, and the amounts paid by each Contracting Authority under the Call off Agreements and those supporting tests and evidence that underpin the provision of the annual Self Audit Certificate and supporting Audit Report.

- 18.2 The Supplier shall keep the records and accounts referred to in Clause 18.1 in accordance with Good Industry Practice and Law
- 18.3 The Supplier shall provide the Contracting Authority with a completed and signed annual Self Audit Certificate in respect of each Contract Year. Each Self Audit Certificate shall be completed and signed by an authorised senior member of the Supplier's management team or by the Supplier's external auditor and the signatory must be professionally qualified in a relevant audit or financial discipline.
- 18.4 Each Self Audit Certificate should be based on tests completed against a representative sample of 10% of transactions carried out during the period of being audited or 100 transactions (whichever is less) and should provide assurance that:
- 18.4.1 Orders are clearly identified as such in the order processing and invoicing systems and, where required, Orders are correctly reported in the MI Reports;
  - 18.4.2 all related invoices are completely and accurately included in the MI Reports;
  - 18.4.3 all Charges to Contracting Authorities comply with any requirements under this Framework Agreement on maximum mark-ups, discounts, charge rates, fixed quotes (as applicable); and
  - 18.4.4 an additional sample of twenty (20) public sector orders identified from the Supplier's order processing and invoicing systems as orders not placed under this Framework Agreement have been correctly identified as such and that an appropriate and legitimately tendered procurement route has been used to place those orders and those orders should not otherwise have been routed via centralised mandated procurement processes executed by the Contracting Authority.
- 18.5 Each Self Audit Certificate should be supported by an Audit Report that provides details of the methodology applied to complete the review, the sampling techniques applied, details of any issues identified and remedial action taken.
- 18.6 NOT USED
- 18.7 The Contracting Authority shall use reasonable endeavours to ensure that the conduct of each Audit does not unreasonably disrupt the Supplier or delay the provision of the Services pursuant to the Call Off Agreements save insofar as the Supplier accepts and acknowledges that control over the conduct of Audits carried out by the Auditors is outside of the control of the Contracting Authority.
- 18.8 Subject to the Contracting Authority's obligations of confidentiality, the Supplier shall on demand provide the Auditors with all reasonable co-operation and assistance in relation to each Audit, including by providing:
- 18.8.1 all information within the scope of the Audit requested by the Auditor;
  - 18.8.2 reasonable access to any sites controlled by the Supplier and to equipment used in the provision of the Services; and
  - 18.8.3 access to the Supplier Personnel

18.9 NOT USED

18.10 If an Audit reveals that:

18.10.1 NOT USED

18.10.2 a material Default has been committed by the Supplier

then the Contracting Authority shall be entitled to terminate this Framework Agreement.

18.11 The Parties agree that they shall bear their own respective costs and expenses incurred in respect of compliance with their own obligations under this Clause, save as specified in Clause 18.9.

## 19. CHANGE

### 19.1 Variation Procedure

19.1.1 Subject to the provisions of this Clause 19 and, in respect of any change to the Framework Prices, subject to the provisions of Framework Schedule 3 ( Framework Prices and Charging Structure), the Contracting Authority may at its own instance or where in its sole and absolute discretion it decides to having been requested to do so by the Supplier, request a variation to this Framework Agreement provided always that such variation does not amount to a material change of this Framework Agreement within the meaning of the Regulations and the Law. Such a change once implemented is hereinafter called a “**Variation**”.

19.1.2 The Contracting Authority may request a Variation by completing and sending the Variation Form as set out in Framework Schedule 19 (Variation Form) to the Supplier giving sufficient information for the Supplier to assess the extent of the proposed Variation and any additional cost that may be incurred.

19.1.3 The Supplier shall respond to the Contracting Authority’s request pursuant to Clause 19.1.2 within the time limits specified in the Variation Form. Such time limits shall be reasonable and ultimately at the discretion of the Contracting Authority having regard to the nature of the proposed Variation.

19.1.4 In the event that:

- (a) the Supplier is unable to agree to or provide the Variation; and/or
- (b) NOT USED
- (c) the Contracting Authority may:
  - i. agree to continue to perform its obligations under this Framework Agreement without the Variation; or
  - ii. terminate this Framework Agreement with immediate effect.

### 19.2 Legislative Change

19.2.1 The Supplier shall neither be relieved of its obligations under this Framework Agreement nor be entitled to an increase the Framework Prices as the result of:

- (a) a General Change in Law; or
- (b) a Specific Change in Law where the effect of that Specific Change in Law on the Services is reasonably foreseeable at the Framework Commencement Date.

19.2.2 If a Specific Change in Law occurs or will occur during the Framework Period (other than as referred to in Clause 19.2.1(b)), the Supplier shall:

- (a) notify the Contracting Authority as soon as reasonably practicable of the likely effects of that change including whether any Variation is required to the Services, the Framework Prices or this Framework Agreement; and
- (b) provide the Contracting Authority with evidence:
  - i. that the Supplier has minimised any increase in costs or maximised any reduction in costs, including in respect of the costs of its Sub-Contractors;
  - ii. as to how the Specific Change in Law has affected the cost of providing the Services; and
  - iii. demonstrating that any expenditure that has been avoided, for example which would have been required under the provisions of Framework Schedule 12 (Continuous Improvement and Benchmarking), has been taken into account in amending the Framework Prices.

19.2.3 Any change in the Framework Prices or relief from the Supplier's obligations resulting from a Specific Change in Law (other than as referred to in Clause 19.2.1(b)) shall be implemented in accordance with Clause 19.1 (Variation Procedure).

#### E. **TAXATION AND VALUE FOR MONEY PROVISIONS**

#### **20. NOT USED**

#### **21. PROMOTING TAX COMPLIANCE**

21.1 This Clause 21 shall apply if the Charges payable under this Framework Agreement are or are likely to exceed five (5) million pounds during the Framework Period.

21.2 If, at any point during the Framework Period, an Occasion of Tax Non-Compliance occurs, the Supplier shall:

21.1.1 notify the Contracting Authority in writing of such fact within five (5) Working Days of its occurrence; and

21.1.2 promptly provide to the Contracting Authority:

- (a) details of the steps that the Supplier is taking to address the Occasion of Tax Non-Compliance, together with any mitigating factors that it considers relevant; and
- (b) such other information in relation to the Occasion of Tax Non-Compliance as the Contracting Authority may reasonably require.

21.3 In the event that the Supplier fails to comply with this Clause 21 and/or does not provide details of the proposed mitigating factors which in the reasonable opinion of the Contracting Authority are acceptable, then the Contracting Authority reserves the right to terminate this Framework Agreement for material Default.

## **22. BENCHMARKING**

22.1 The Parties shall comply with the provisions of Framework Schedule 12 (Continuous Improvement and Benchmarking) in relation to the benchmarking of any or all of the Services.

## **23. FINANCIAL DISTRESS**

23.1 The Parties shall comply with the provisions of Framework Schedule 16 (Financial Distress) in relation to the assessment of the financial standing of the Supplier and the consequences of a change to that financial standing.

### **F. SUPPLY CHAIN MATTERS**

## **24. NOT USED**

## **25. SUPPLY CHAIN RIGHTS AND PROTECTION**

### **25.1 Appointment of Sub-Contractors**

25.1.1 The Contracting Authority has consented to the engagement of the Sub-Contractors listed in Framework Schedule 7 (Sub-Contractors).

25.1.2 Where during the Framework Period the Supplier wishes to enter into a new Sub-Contract or replace a Sub-Contractor, it must obtain prior written consent of the Contracting Authority and/or Other Contracting Authorities with whom it has entered into a Call Off Agreement and shall at the time of requesting such consent, provide the Contracting Authority with the information detailed in Clause 25.1.3. The decision of the Contracting Authority to consent or not will not be unreasonably withheld or delayed. The Contracting Authority may reasonably withhold their consent to the appointment of a Sub-Contractor if either of them considers that:

- (a) the appointment of a proposed Sub-Contractor may prejudice the provision of the Services or may be contrary to its interests;
- (b) the proposed Sub-Contractor is unreliable and/or has not provided reliable and/or reasonable services to its other customers; and/or
- (c) the proposed Sub-Contractor employs unfit persons.

25.1.3 The Supplier shall provide the Contracting Authority and/or Other Contracting Authorities with whom the Supplier has entered into a Call Off Agreement with the following information in respect of the proposed Sub-Contractor:

- (a) the proposed Sub-Contractor's name, registered office and company registration number;
- (b) the scope/description of any Services to be provided by the proposed Sub-Contractor;
- (c) where the proposed Sub-Contractor is an Affiliate of the Supplier, evidence that demonstrates to the reasonable satisfaction of the Contracting Authority that the proposed Sub-Contract has been agreed on "arm's-length" terms;
- (d) Sub-Contract price expressed as a percentage of the total projected Framework Price over the Framework Period; and
- (e) Credit Rating Threshold (as defined in Framework Schedule 16 (Financial Distress) of the Sub-Contractor.

25.1.4 If requested by the Contracting Authority and/or Other Contracting Authorities with whom the Supplier has entered into a Call Off Agreement, within ten (10) Working Days of receipt of the information provided by the Supplier pursuant to Clause 25.1.3, the Supplier shall also provide:

- (a) a copy of the proposed Sub-Contract; and
- (b) Any further information reasonably requested by the Contracting Authority and/or Other Contracting Authorities with whom the Supplier has entered into a Call Off Agreement.

25.1.5 The Supplier shall ensure that each new or replacement Sub-Contract shall include:

- (a) provisions which will enable the Supplier to discharge its obligations under this Framework Agreement;
- (b) a right under CRTPA for the Contracting Authority to enforce any provisions under the Sub-Contract which confer a benefit upon the Contracting Authority;
- (c) a provision enabling the Contracting Authority to enforce the Sub-Contract as if it were the Supplier;
- (d) a provision enabling the Supplier to assign, novate or otherwise transfer any of its rights and/or obligations under the Sub-Contract to the Contracting Authority;
- (e) obligations no less onerous on the Sub-Contractor than those imposed on the Supplier under this Framework Agreement in respect of:
  - i. the data protection requirements set out in Clause 27.5 (Protection of Personal Data);

- ii. the FOIA requirements set out in Clause 27.4 (Freedom of Information);
  - iii. the obligation not to embarrass the Contracting Authority or otherwise bring the Contracting Authority into disrepute set out in Clause 28 (Publicity and Branding);
  - iv. the keeping of records in respect of the Services being provided under the Sub-Contract, including the maintenance of Open Book Data; and
  - v. the conduct of audits set out in Clause 18 (Records, Audit Access and Open Book Data);
- (f) provisions enabling the Supplier to terminate the Sub-Contract on notice on terms no more onerous on the Supplier than those imposed on the Contracting Authority under Clauses 33 (Contracting Authority Termination Rights) and 35 (Consequences of Expiry or Termination) of this Framework Agreement;
  - (g) a provision restricting the ability of the Sub-Contractor to Sub Contract all or any part of the provision of the Services provided to the Supplier under the Sub-Contract without first seeking the written consent of the Contracting Authority;
  - (h) NOT USED

## 25.2 Supply Chain Protection

25.2.1 The Supplier shall ensure that all Sub-Contracts contain a provision:

- (a) requiring the Supplier to pay any undisputed sums which are due from the Supplier to the Sub-Contractor within a specified period not exceeding thirty (30) days from the receipt of a valid invoice;
- (b) requiring that any invoices submitted by a Sub-Contractor shall be considered and verified by the Supplier in a timely fashion and that undue delay in doing so shall not be sufficient justification for failing to regard an invoice as valid and undisputed;
- (c) requiring the Sub-Contractor to include any Sub-Contract which in turn awards suitable provisions to impose, as between the Parties to that Sub-Contract, requirements to the same effect as those required by sub-clauses (a) and (b) above; and
- (d) conferring a right to the Contracting Authority and/or Other Contracting Authorities with whom the Supplier has entered a Call Off Agreement to publish the Supplier's compliance with its obligation to pay undisputed invoices within the specified payment period.

25.2.2 The Supplier shall ensure that all Sub-Contracts with Sub-Contractors who Process Cyber Essentials Data contain provisions no less onerous on the Sub-Contractors than those imposed on the Supplier under this Framework Agreement in respect of the Cyber Essentials Scheme under Clause 9.

25.2.3 The Supplier shall pay any undisputed sums which are due from the Supplier to a Sub-Contractor within thirty (30) days from the receipt of a valid invoice.

25.2.4 Any invoices submitted by a Sub-Contractor to the Supplier shall be considered and verified by the Supplier in a timely fashion. Undue delay in doing so shall not be sufficient justification for the Supplier failing to regard an invoice as valid and undisputed.

25.2.5 Notwithstanding any provision of Clauses 27.2 (Confidentiality) and 28 (Publicity and Branding) if the Supplier notifies the Contracting Authority that the Supplier has failed to pay an undisputed Sub-Contractor's invoice within thirty (30) days of receipt, or the Contracting Authority otherwise discovers the same, the Contracting Authority shall be entitled to publish the details of the late payment or non payment(including on government websites and in the press).

### 25.3 Termination of Sub-Contracts

25.3.1 The Contracting Authority may require the Supplier to terminate:

- (a) a Sub-Contract where:
  - i. the acts or omissions of the relevant Sub-Contractor have caused or materially contributed to the Contracting Authority's rights of termination pursuant to any of the termination events in Clause 33 (Contracting Authority Termination Rights) except Clause 33.7 (Termination Without Cause); and/or
  - ii. the relevant Sub-Contractor or its Affiliates embarrassed the Contracting Authority or otherwise brought the Contracting Authority into disrepute by engaging in any act or omission which is reasonably likely to diminish the trust that the public places in the Contracting Authority, regardless of whether or not such act or omission is related to the Sub-Contractor's obligations in relation to the Services or otherwise; and/or
- (b) a Sub-Contract where there is a Change of Control or the relevant Sub-Contractor, unless:
  - i. the Contracting Authority has given its prior written consent to the particular Change of Control, which subsequently takes place as proposed; or
  - ii. the Contracting Authority has not served its notice of objection within six (6) months of the later of the date the Change of Control took place or the date on which the Contracting Authority was given notice of the Change of Control.

25.3.2 Where the Contracting Authority requires the Supplier to terminate a Sub-Contract or a Sub-Contract pursuant to Clause 23.3.1 above, the Supplier shall remain responsible for fulfilling all its obligations under this Framework Agreement including the provision of the Services.

### 25.4 Competitive Terms

- 25.4.1 If the Contracting Authority is able to obtain from any Sub-Contractor or any other third part more favourable commercial terms with respect to the supply of materials, equipment, software, goods or services used by the Supplier or the Supplier Personnel in the supply of the Services, then the Contracting Authority may:
- (a) require the Supplier to replace its existing commercial terms with its Sub-Contractor with the more favourable commercial terms obtained by the Contracting Authority in respect of the relevant item; or
  - (b) subject to Clause 25.3 (Termination of Sub-Contractors), enter into a direct agreement with that Sub-Contractor or third party in respect of the relevant item.
- 25.4.2 If the Contracting Authority exercises either option pursuant to Clause 25.4.1, then the Framework Prices shall be reduced by an amount that is agreed in accordance with Clause 19.1 (Variation Procedure).
- 25.4.3 The Contracting Authority's right to enter into a direct agreement for the supply of the relevant items is subject to:
- (a) the Contracting Authority shall make the relevant item available to the Supplier where this is necessary for the Supplier to provide the Services; and
  - (b) any reduction in the Framework Prices taking into account any unavoidable costs payable by the Supplier in respect of the substituted item, including in respect of any licence fees or early termination charges.

## 25.5 Retention of Legal Obligations

- 25.5.1 Notwithstanding the Supplier's right to Sub-Contract pursuant to this Clause 25, the Supplier shall remain responsible for all acts and omissions of its Sub-Contractors and the acts and omissions of those employed or engaged by the Sub-Contractors as if they were its own.

## G. INTELLECTUAL PROPERTY AND INFORMATION

### 26. INTELLECTUAL PROPERTY RIGHTS

#### 26.1 Allocation of title to IPR

- 26.1.1 Save as granted under this Framework Agreement, neither Party shall acquire any rights, title or interest in or to the Intellectual Property Rights of the other Party.
- 26.1.2 Where either Party acquires, by operation of Law, title to Intellectual Property Rights that is inconsistent with the allocation of title set out in Clause 26.1.1, it shall assign in writing such Intellectual Property Rights as it has acquired to the other Party on the request of the other Party (whenever made).

26.1.3 Subject to Clauses 26.1.4, neither Party shall have any rights to use any of the others Party's names, logos or trademarks on any of its products or services without the other Party's prior written consent.

26.1.4 Subject to full compliance with the Branding Guidance, the Supplier shall be entitled to use the Contracting Authority's logo exclusively in connection with the provision of the Services during the Framework Period and for no other purpose.

## 26.2 IPR Indemnity

26.2.1 The Supplier shall ensure and procure that the availability, provision and use of the Services and the performance of the Supplier's responsibilities and obligations hereunder shall not infringe any Intellectual Property Rights of any third party.

26.2.2 The Supplier shall during and after the Framework Period, on written demand indemnify the Contracting Authority against all Losses incurred by, awarded against or agreed to be paid by the Contracting Authority (whether before or after the making of the demand pursuant to the indemnity hereunder) arising from an IPR Claim.

26.2.3 If an IPR Claim is made, or the Supplier anticipates that an IPR Claim might be made, the Supplier may, at its own expense and sole option, either:

- (a) procure for the Contracting Authority the right to continue using the relevant item which is subject to the IPR Claim; or
- (b) replace or modify the relevant item with non-infringing substitutes provided that:
  - i. the performance and functionality of the replaced or modified item is at least equivalent to the performance and functionality of the original item;
  - ii. the replaced or modified item does not have an adverse effect on any other Services;
  - iii. there is no additional cost to the Contracting Authority; and
  - iv. the terms and conditions of this Framework Agreement shall apply to the replaced or modified Services.

26.2.4 If the Supplier elects to procure a licence in accordance with Clause 26.2.3(a) or to modify or replace an item pursuant to Clause 26.2.3(b), but this has not avoided or resolved the IPR Claim, then:

- (a) the Contracting Authority may terminate this Framework Agreement by written notice with immediate effect; and
- (b) without prejudice to the indemnity set out in Clause 26.2.2, the Supplier shall be liable for all reasonable and unavoidable costs of the substitute items and/or Services including the additional costs of procuring, implementing and maintaining the substitute items.

## 27. PROVISION AND PROTECTION OF INFORMATION

### 27.1 Provision of Management Information

27.1.1 The Supplier shall, at no charge to the Contracting Authority, submit to the Contracting Authority complete and accurate Management Information in accordance with the provisions of Framework Schedule 9 (Management Information).

27.1.2 The Supplier grants the Contracting Authority a non-exclusive, transferable, perpetual, irrevocable, royalty free licence to:

- (a) use and share with any Other Contracting Authority and Relevant Person; and/or
- (b) publish (subject to any information that is exempt from disclosure in accordance with the provisions of FOIA being redacted), any Management Information supplied to the Contracting Authority for the Contracting Authority's normal operational activities including but not limited to administering this Framework Agreement and/or all Call Off Agreements, monitoring public sector expenditure, identifying savings or potential savings and planning future procurement activity.

27.1.3 The Contracting Authority shall in its absolute and sole discretion determine whether any Management Information is exempt from disclosure in accordance with the provisions of the FOIA.

27.1.4 The Contracting Authority may consult with the Supplier to help with its decision regarding any exemptions under Clause 27.1.3 but, for the purpose of this Framework Agreement, the Contracting Authority shall have the final decision in its absolute and sole discretion.

### 27.2 Confidentiality

27.2.1 For the purposes of this Clause 27.2, the term "**Disclosing Party**" shall mean a Party which discloses or makes available directly or indirectly its Confidential Information and "**Recipient**" shall mean the Party which receives or obtains directly or indirectly Confidential Information.

27.2.2 Except to the extent set out in this Clause 27.2 or where disclosure is expressly permitted elsewhere in this Framework Agreement, the Recipient shall:

- (a) treat the Disclosing Party's Confidential Information as confidential and keep it in secure custody (which is appropriate depending upon the form in which such materials are stored and the nature of the Confidential Information contained in those materials); and
- (b) not disclose the Disclosing Party's Confidential Information to any other person except as expressly set out in this Framework Agreement or without obtaining the Disclosing Party's prior written consent;
- (c) not use or exploit the Disclosing Party's Confidential Information in any way except for the purposes anticipated under this Framework Agreement; and

- (d) immediately notify the Disclosing Party if it suspects or becomes aware of any unauthorised access, copying, use or disclosure in any form of any of the Disclosing Party's Confidential Information.

27.2.3 The Recipient shall be entitled to disclose the Confidential Information of the Disclosing Party where:

- (a) the Recipient is required to disclose the Confidential Information by Law, provided that Clause 27.4 (Freedom of Information) shall apply to disclosures required under the FOIA or the EIRs;
- (b) the need for such disclosure arises out of or in connection with:
  - i. any legal challenge or potential legal challenge against the Contracting Authority arising out of or in connection with this Framework Agreement;
  - ii. the examination and certification of the Contracting Authority's accounts (provided that the disclosure is made on a confidential basis) or for any examination pursuant to Section 6(1) of the National Audit Act 1983 of the economy, efficiency and effectiveness with which the Contracting Authority is making use of its resources; or
  - iii. the conduct of a Central Government Body review in respect of this Framework Agreement; or
- (c) the Recipient has reasonable grounds to believe that the Disclosing Party is involved in activity that may constitute a criminal offence under the Bribery Act 2010 and the disclosure is being made to the Serious Fraud Office.

27.2.4 If the Recipient is required by Law to make a disclosure of Confidential Information, the Recipient shall as soon as reasonably practicable and to the extent permitted by Law notify the Disclosing Party of the full circumstances of the require disclosure including the relevant Law and/or regulatory body requiring such disclosure and the Confidential Information to which such disclosure would apply.

27.2.5 Subject to Clauses 27.2.2 and 27.2.3, the Supplier may only disclose the Confidential Information of the Contracting Authority on a confidential basis to:

- (a) Supplier Personnel who are directly involved in the provision of the Services and need to know the Confidential Information to enable the performance of the Supplier's obligations under this Framework Agreement, and
- (b) its professional advisers for the purposes of obtaining advice in relation to this Framework Agreement.

27.2.6 Where the Supplier discloses the Confidential Information of the Contracting Authority pursuant to Clause 27.2.5, it shall remain responsible at all times for compliance with the confidentiality obligations set out in this Framework Agreement by the persons to whom disclosure has been made.

27.2.7 The Contracting Authority may disclose the Confidential Information of the Supplier:

- (a) to any Central Government Body or Other Contracting Authority on the basis that the information may only be further disclosed to Central Government Bodies or Other Contracting Authorities;
- (b) to the British Parliament and any committees of the British Parliament or if required by any British Parliamentary reporting requirement;
- (c) to the extent that the Contracting Authority (acting reasonably) deems disclosure necessary or appropriate in the course of carrying out its public functions;
- (d) on a confidential basis to a professional adviser, consultant, supplier or other person engaged by any of the entities described in Clause 27.2.7 (a) (including any benchmarking organisation) for any purpose relating to or connected with this Framework Agreement;
- (e) on a confidential basis for the purpose of the exercise of its rights under this Framework Agreement; or
- (f) to a proposed transferee, assignee or novatee of, or successor in title to the Contracting Authority,
- (g) and for the purpose of the foregoing, references to disclosure on a confidential basis shall mean disclosure subject to a confidentiality agreement or arrangement containing terms no less stringent than those placed on the Contracting Authority under this Clause 27.2.7.

27.2.8 For the avoidance of doubt, the Confidential Information that the Contracting Authority may disclose under Clause 27.2.7 shall include information relating to Call Off Agreements, including service levels, pricing information (which includes information on prices tendered in a Further Competition Procedure, even where such a Further Competition Procedure does not result in the award of a Call Off Agreement) and the terms of any Call Off Agreement may be shared with any Central Government Body or Other Contracting Authority from time to time.

27.2.9 Nothing in this Clause 27.2 shall prevent a Recipient from using any techniques, ideas or Know-How which the Recipient has gained during the performance of this Framework Agreement in the course of its normal business to the extent that this use does not result in a disclosure of the Disclosing Party's Confidential Information or an infringement of Intellectual Property Rights.

27.2.10 In the event that the Supplier fails to comply with Clauses 27.2.2 to 27.2.5, the Contracting Authority reserves the right to terminate this Framework Agreement for material Default.

## 27.3 Transparency

27.3.1 The Parties acknowledge and agree that, except for any information which is exempt from disclosure in accordance with the provisions of the FOIA, the content of this Framework Agreement and any Transparency Reports under it

is not Confidential Information and shall be made available in accordance with the procurement policy note 13/15

[https://www.gov.uk/government/uploads/system/uploads/attachment\\_data/file/458554/Procurement Policy Note 13 15.pdf](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/458554/Procurement_Policy_Note_13_15.pdf)

and the Transparency Principles referred to therein. The Contracting Authority shall determine whether any of the content of this Framework Agreement is exempt from disclosure in accordance with the provisions of the FOIA. The Contracting Authority may consult with the Supplier to inform its decision regarding any redactions but shall have the final decision in its absolute discretion.

27.3.2 Notwithstanding any other provision of this Framework Agreement, the Supplier hereby gives its consent for the Contracting Authority to publish this Framework Agreement in its entirety (but with any information which is exempt from disclosure in accordance with the provisions of the FOIA redacted), including any changes to this Framework Agreement agreed from time to time.

27.3.3 The Supplier acknowledges and agrees that publication of this Framework Agreement will include the publication of the name and contact details of the Supplier Representative (including its successors). Such details will not be redacted.

27.3.4 By executing this Framework Agreement, the Supplier confirms that it has obtained the Supplier Representative's consent and shall, prior to the appointment of any successor Supplier Representative obtain the successor's consent, permitting the publication of their name and contact details under this Clause 27.3 or otherwise, the Supplier shall take all necessary steps to ensure that publication will not cause the Contracting Authority or the Supplier to breach the Data Protection Act 1998.

27.3.5 The Supplier shall assist and cooperate with the Contracting Authority to enable the Contracting Authority to Publish this Framework Agreement

## 27.4 Freedom of Information

27.4.1 The Supplier acknowledges that the Contracting Authority is subject to the requirements of the FOIA and the EIRs. The Supplier shall:

- (a) provide all necessary assistance and cooperation as reasonably requested by the Contracting Authority to enable the Contracting Authority to comply with its Information disclosure obligations under the FOIA and EIRs;
- (b) transfer to the Contracting Authority all Requests for Information relating to this Framework Agreement that it receives as soon as practicable and in any event within two (2) Working Days of receipt;
- (c) provide the Contracting Authority with a copy of all Information belonging to the Contracting Authority requested in the Request for Information which is in the Supplier's possession or control in the form that the Contracting Authority requires within five (5) Working Days (or such other period as the Contracting Authority may reasonably specify) of the Contracting Authority's request for such Information; and

- (d) not respond directly to a Request for Information unless authorised in writing to do so by the Contracting Authority.

27.4.2 The Supplier acknowledges that the Contracting Authority may be required under the FOIA and EIRs to disclose Information (including Commercially Sensitive Information) without consulting or obtaining consent from the Supplier. The Contracting Authority shall take reasonable steps to notify the Supplier of a Request for Information (in accordance with the Secretary of State's Section 45 Code of Practice on the Discharge of the Functions of Public Authorities under Part 1 of the FOIA) to the extent that it is permissible and reasonably practical for it to do so but (notwithstanding any other provision in this Framework Agreement) for the purpose of this Framework Agreement, the Contracting Authority shall be responsible for determining in its absolute discretion whether any Commercially Sensitive Information and/or any other information is exempt from disclosure in accordance with the FOIA and/or the EIRs.

## 27.5 Protection of Personal Data

27.5.1 Where any Personal Data are Processed in connection with the exercise of the Parties' rights and obligations under this Framework Agreement, the Parties acknowledge that the Contracting Authority is the Data Controller and that the Supplier is the Data Processor.

27.5.2 The Supplier shall:

- (a) Process the Personal Data only in accordance with instructions from the Contracting Authority to perform its obligations under this Framework Agreement.
- (b) ensure that at all times it has in place appropriate technical and organisational measures to guard against unauthorised or unlawful Processing of the Personal Data and/or accidental loss, destruction or damage to the Personal Data;
- (c) not disclose or transfer the Personal Data to any third party or Supplier Personnel unless necessary for the provision of the Services and, for any disclosure or transfer of Personal Data to any third party, obtain the prior written consent of the Contracting Authority (save where such disclosure or transfer is specifically authorised under this Framework Agreement);
- (d) take reasonable steps to ensure the reliability and integrity of any Supplier Personnel who have access to the Personal Data and ensure that the Supplier Personnel:
  - i. are aware of and comply with the Supplier's duties under this Clause 27.5.2 and Clause 27.2 (Confidentiality);
  - ii. are informed of the confidential nature of the Personal Data and do not publish, disclose or divulge any of the Personal Data to any third party unless directed in writing to do so by the Contracting Authority or as otherwise permitted by this Framework Agreement; and

- iii. have undergone adequate training in the use, care, protection and handling of Personal Data (as defined in the DPA);
- (e) notify the Contracting Authority within five (5) Working Days if it receives:
  - i. from a Data Subject (or third party on their behalf) a Data Subject Access Request (or purported Data Subject Access Request), a request to rectify, block or erase any Personal Data or any other request, complaint or communication relating to the Contracting Authority's obligations under the DPA;
  - ii. any communication from the Information Commissioner or any other regulatory authority in connection with Personal Data; or
  - iii. a request from any third party for disclosure of Personal Data where compliance with such request is required or purported to be required by Law;
- (f) provide the Contracting Authority with full cooperation and assistance (within the timescales reasonably required by the Contracting Authority) in relation to any complaint, communication or request made (as referred to at Clause 27.5.2(e)), including by promptly providing:
  - i. the Contracting Authority with full details and copies of the complaint, communication or request;
  - ii. where applicable, such assistance as is reasonably requested by the Contracting Authority to enable the Contracting Authority to comply with the Data Subject Access Request within the relevant timescales set out in the DPA; and
  - iii. the Contracting Authority, on request by the Contracting Authority, with any Personal Data it holds in relation to a Data Subject; and
- (g) if requested by the Contracting Authority, provide a written description of the measures that the Supplier has taken and technical and organisational security measures in place, for the purpose of compliance with its obligations pursuant to this Clause 27.5.2 and provide to the Contracting Authority copies of all documentation relevant to such compliance including, protocols, procedures, guidance training and manuals.

27.5.3 The Supplier shall not Process or otherwise transfer any Personal Data in or to any country outside the European Economic Area or any country which is not determined to be adequate by the European Commission pursuant to Article 25(6) of Directive 95/46/EC (together "**Restricted Countries**"). If, after the Framework Commencement Date, the Supplier or any Sub-Contractor wishes to Process and/or transfer any Personal Data in or to anywhere outside the European Economic Area, the following provisions shall apply:

- (a) the Supplier shall propose a variation to the Contracting Authority which, if it is agreed by the Contracting Authority, shall be dealt with in

accordance with Clause 19.1 (Variation Procedure) and Clauses 27.5.3(b) to 27.5.3(d);

- (b) the Supplier shall set out in its proposal to the Contracting Authority for a Variation, details of the following:
    - i. the Personal Data which will be transferred and/or Processed in or to any Restricted Countries;
    - ii. the Restricted Countries to which the Personal Data will be transferred and/or Processed; and
    - iii. any Sub-Contractors or third parties who will be Processing and/or receiving Personal Data in Restricted Countries;
    - iv. how the Supplier will ensure an adequate level of protection and adequate safeguards in respect of the Personal Data that will be Processed in and/or transferred to Restricted Countries so as to ensure the Contracting Authority's compliance with the DPA;
  - (c) in providing and evaluating the Variation, the Parties shall ensure that they have regard to and comply with the Contracting Authority, Central Government Bodies and Information Commissioner Office policies, procedures, guidance and codes of practice on, and any approvals processes in connection with, the Processing in and/or transfers of Personal Data to any Restricted Countries; and
  - (d) the Supplier shall comply with such other instructions and shall carry out such other actions as the Contracting Authority may notify in writing, including:
    - i. incorporating standard and/or model clauses (which are approved by the European Commission as offering adequate safeguards under the DPA) into this Framework Agreement or a separate data processing agreement between the Parties; and
    - ii. procuring that any Sub-Contractor or other third party who will be Processing and/or receiving or accessing the Personal Data in any Restricted Countries either enters into:
      - a. a direct data processing agreement with the Contracting Authority on such terms as may be required by the Contracting Authority; or
      - b. a data processing agreement with the Supplier on terms which are equivalent to those agreed between the Contracting Authority and the Supplier relating to the relevant Personal Data transfer,
- and the Supplier acknowledges that in each case, this may include the incorporation of model contract provisions (which are approved by the European Commission as offering adequate safeguards under the DPA) and technical

and organisation measures which the Contracting Authority deems necessary for the purpose of protecting Personal Data.

27.5.4 The Supplier shall use its reasonable endeavours to assist the Contracting Authority to comply with any obligations under the DPA and shall not perform its obligations under this Framework Agreement in such a way as to cause the Contracting Authority to breach any of the Contracting Authority's obligations under the DPA to the extent the Supplier is aware, or ought reasonably to have been aware, that the same would be a breach of such obligations.

## **28. PUBLICITY AND BRANDING**

28.1 Subject to Clause 29 (Marketing), the Supplier shall not:

28.1.1 make any press announcements or publicise this Framework Agreement in any way; or

28.1.2 use the Contracting Authority's name or brand in any promotion or marketing or announcement of Orders,

without Approval (the decision of the Contracting Authority to Approve or not shall not be unreasonably withheld or delayed).

28.2 Each Party acknowledges to the other that nothing in this Framework Agreement either expressly or by implication constitutes an approval and/or endorsement of any products or services of the other Party (including the Services) and each Party agrees not to conduct itself in such a way as to imply or express any such approval and/or endorsement.

28.3 The Contracting Authority shall be entitled to publicise this Framework Agreement in accordance with any legal obligation upon the Contracting Authority, including any examination of this Framework Agreement by the National Audit Office pursuant to the National Audit Act 1983 or otherwise.

## **29. MARKETING**

29.1 The Supplier shall undertake marketing of this Framework Agreement and the services on behalf of the Contracting Authority and/or Other Contracting Authorities in accordance with the provisions of Framework Schedule 11 (Marketing).

29.2 The Supplier shall obtain the Contracting Authority's Approval prior to publishing any content in relation to this Framework Agreement using any media, including on any electronic medium, and the Supplier will ensure that such content is regularly maintained and updated. In the event that the Supplier fails to maintain or update the content, the Contracting Authority may give the Supplier notice to rectify the failure and if the failure is not rectified to the reasonable satisfaction of the Contracting Authority within one (1) Month of receipt of such notice, the Contracting Authority shall have the right to remove such content itself or require that the Supplier immediately arranges the removal of such content.

## **H. LIABILITY AND INSURANCE**

### **30. LIABILITY**

- 30.1 Neither Party excludes or limits its liability for:
- 30.1.1** death or personal injury caused by its negligence, or that of its employees, agents or Sub-Contractors (as applicable);
  - 30.1.2** bribery or Fraud by it or its employees; or
  - 30.1.3** any liability to the extent it cannot be excluded or limited by Law.
- 30.2 The Supplier does not exclude or limit its liability in respect of the indemnity of Clause 26.2 (IPR Indemnity) and in each case whether before or after the making of a demand pursuant to the indemnity therein.
- 30.3 Subject to Clauses 30.1 and 30.2, each Party's total aggregate liability in respect of all Losses incurred under or in connection with this Framework Agreement as a result of Defaults or Contracting Authority Cause (as the case may be) shall in no event exceed:
- 30.3.1 in relation to any Default or Contracting Authority Cause (as the case may be) occurring from the Framework Commencement Date to the end of the first Contract Year, the higher of one hundred thousand pounds (£100,000) and a sum equal to one hundred and twenty five percent (125%) of the Estimated Year 1 Call Off Agreement Charge;
  - 30.3.2 in relation to any Default or Contracting Authority Cause (as the case may be) occurring in each subsequent Contract Year following the end of the first Contract Year, that commences during the remainder of the Framework Period, the higher of the sum of one hundred thousand pounds (£100,000) in each such Contract Year and a sum equal to one hundred and twenty five percent (125%) of the Call Off Agreement Charge in the previous Contract Year; and
  - 30.3.3 in relation to any Default or Contracting Authority Cause occurring in each Contract Year that commences after the end of the Framework Period, the higher of one hundred thousand pounds (£100,000) in each such Contract Year and a sum equal to one hundred and twenty five percent (125%) of the Call Off Agreement in the last Contract Year commencing during the Framework Period.
- 30.4 Subject to Clause 30.1, neither Party shall be liable to the other Party for any:
- 30.4.1 indirect, special or consequential Loss;
  - 30.4.2 loss of profits, turnover, savings, business opportunities or damage to goodwill (in each case whether direct or indirect).
- 30.5 Subject to Clause 30.3, and notwithstanding Clause 30.4, the Supplier acknowledges that the Contracting Authority may, amongst other things, recover from the Supplier the following Losses incurred by the Contracting Authority to the extent that they arise as a result of a Default by the Supplier.
- 30.5.1 NOT USED
  - 30.5.2 any additional operational and/or administrative costs and expenses incurred by the Contracting Authority may, amongst other things, recover from the

Supplier the following Losses incurred by the Contracting Authority to the extent that they arise as a result of a Default by the Supplier.

30.5.3 any wasted expenditure or charges;

30.5.4 the additional cost of procuring Replacement Services for the remainder of the Framework Period, which shall include any incremental costs associated with such Replacement Services above those which would have been payable under this Framework Agreement;

30.5.5 any compensation or interest paid to a third party by the Contracting Authority;

30.5.6 any fine, penalty or costs incurred by the Contracting Authority pursuant to Law.

30.6 Each Party shall use all reasonable endeavours to mitigate any loss or damage suffered arising out of or in connection with this Framework Agreement.

30.7 NOT USED

30.8 For the avoidance of doubt, the Parties acknowledge and agree that this Clause 30 shall not limit the Supplier's liability to a Contracting Authority under any Call Off Agreement and the Supplier's liability under a Call Off Agreement shall be as provided for in that Call Off Agreement only.

## **31. INSURANCE**

31.1 The Supplier shall effect and maintain insurances in relation to the performance of its obligations under this Framework Agreement and any Call Off Agreement, and shall procure that Sub-Contractors shall effect and maintain insurances in relation to the performance of their obligations under any Sub-Contract, in accordance with Schedule 14 (Insurance Requirements).

31.2 The terms of any insurance or the amount of cover shall not relieve the Contractor of any liabilities arising under this Framework Agreement or any Call Off Agreements.

### **I. REMEDIES**

## **32. CONTRACTING AUTHORITY REMEDIES**

32.1 Without prejudice to any other rights or remedies arising under this Framework Agreement, including under Clause 33.2 (Termination on Material Default), if the Supplier fails to achieve a KPI Target on two or more occasions within any twelve (12) Month rolling period, the Supplier acknowledges and agrees that the Contracting Authority shall have the right to exercise (in its absolute and sole discretion) all or any of the following remedial actions:

32.1.1 The Contracting Authority shall be entitled to require the Supplier, and the Supplier agrees to prepare and provide to the Contracting Authority, an Improvement Plan within ten (10) Working Days of a written request by the Contracting Authority for such Improvement Plan. Such Improvement Plan shall be subject to Approval and the Supplier will be required to implement any Approved Improvement Plan, as soon as reasonably practicable.

32.1.2 The Contracting Authority shall be entitled to require the Supplier, and the Supplier agrees to attend, within a reasonable time one (12) or more meetings at the request of the Contracting Authority in order to resolve the issues raised by the Contracting Authority in its notice to the Supplier requesting such meetings.

32.1.3 The Contracting Authority shall be entitled to serve an Improvement Notice on the Supplier and the Supplier shall implement such requirements for improvement as set out in the Improvement Notice.

32.1.4 In the event that the Contracting Authority has, in its absolute and sole discretion, invoked one or more of the remedies set out above and the Supplier either:

- (a) fails to implement such requirements for improvement as set out in the Improvement Notice; and/or
- (b) fails to implement an Improvement Plan Approved by the Contracting Authority;

then (without prejudice to any other rights and remedies of termination provided in this Framework Agreement), the Contracting Authority shall be entitled to terminate this Framework Agreement material Default.

## J. **TERMINATION AND SUSPENSION**

### 33. **CONTRACTING AUTHORITY TERMINATION RIGHTS**

#### 33.1 **Termination in Relation To Guarantee**

33.1.1 Where the Contracting Authority has procured a Framework Guarantee from the Supplier under Clause 8.1 (Guarantee), the Contracting Authority may terminate this Framework Agreement by issuing a Termination Notice to the Supplier where:

- (a) the Framework Guarantor withdraws the Framework Guarantee for any reason whatsoever;
- (b) the Framework Guarantor is in breach or anticipatory breach of the Framework Guarantee;
- (c) an Insolvency Event occurs in respect of the Framework Guarantor;
- (d) the Framework Guarantee becomes invalid or unenforceable for any reason whatsoever; or
- (e) the Supplier fails to provide the documentation required by Clause 8.1 by the date so specified by the Contracting Authority;

and in each case the Framework Guarantee (as applicable) is not replaced by an alternative guarantee agreement acceptable to the Contracting Authority and/or Other Contracting Authorities.

33.1.2 Where a Contracting Authority has procured a Call Off Guarantee from the Supplier under Clause 8.2 (Guarantee), the Contracting Authority may

terminate this Framework Agreement by issuing a Termination Notice to the Supplier where:

- (a) the Call Off Guarantor withdraws the Call Off Guarantee for any reason whatsoever;
- (b) the Call Off Guarantor is in breach or anticipatory breach of the Call Off Guarantee;
- (c) an Insolvency Event occurs in respect of the Call Off Guarantor; or
- (d) the Call Off Guarantee becomes invalid or unenforceable for any reason whatsoever;
- (e) the Supplier fails to provide the documentation required by Clause 8.2 by the date so specified by the Contracting Authority;

and in each case the Call Off Guarantee (as applicable) is not replaced by an alternative guarantee agreement acceptable to the Contracting Authority.

### **33.2 Termination on Material Default**

33.2.1 The Contracting Authority may terminate this Framework Agreement for material Default by issuing a Termination Notice to the Supplier where:

- (a) the Supplier fails to accept a Call Off Agreement pursuant of Framework Schedule 5 (Call Off Procedure);
- (b) the Contracting Authority terminates a Call Off Agreement for the Supplier's breach of that Call Off Agreement;
- (c) an Audit reveals that the Supplier has underpaid an amount equal to or greater than five per cent (5%) of the Call Off Agreement Charge due;
- (d) NOT USED
- (e) the Supplier refuses or fails to comply with its obligations as set out in Framework Schedule 12 (Continuous Improvement and Benchmarking);
- (f) in the event of two or more failures by the Supplier to meet the KPI Targets whether the failures relate to the same or different KPI targets, in any rolling period of three (3) months;
- (g) the Contracting Authority expressly reserves the right to terminate this Framework Agreement for material Default including pursuant to:
  - i. Clause 9.4 (Cyber Essentials Scheme Condition);
  - ii. Clause 19.1.4 (Variation Procedure);
  - iii. Clause 32.1.4 (Contracting Authority Remedies);
  - iv. Clause 27.2.10 (Confidentiality);

- v. Clause 40.6.2 (Prevention of Fraud and Bribery);
  - vi. Clause 36.1.2 (Compliance With Law);
  - vii. Clause 41.3 (Conflicts of Interest);
  - viii. paragraph 6.2 of Framework Schedule 9 (Management Information); and/or
  - ix. anywhere that is stated in this Framework Agreement that the Supplier by its act or omission will have committed a material Default;
- (h) the Supplier commits a material Default of any of the following Clauses or Framework Schedules:
- i. Clause 7 (Representations and Warranties) except Clause 7.2.6;
  - ii. Clause 11 (Framework Agreement Performance);
  - iii. NOT USED
  - iv. Clause 18 (Records, Audit Access and Open Book Data)
  - v. NOT USED
  - vi. Clause 21 (Promoting Tax Compliance);
  - vii. NOT USED
  - viii. Clause 25 (Supply Chain Rights and Protection);
  - ix. Clause 27.1 (Provision of Management Information);
  - x. Clause 27.4 (Freedom of Information);
  - xi. Clause 27.5 (Protection of Personal Data);
  - xii. Paragraph 1.2 of Part B of Framework Schedule 2 (Services and Key Performance Indicators);
  - xiii. NOT USED
- (i) the representation and warranty given by the Supplier pursuant to Clause 7.2.6 is materially untrue or misleading, and the Supplier fails to provide details of proposed mitigating factors which in the reasonable opinion of the Contracting Authority are acceptable;
- (j) the Supplier commits any material Default which is not, in the reasonable opinion of the Contracting Authority, capable of remedy; and/or

- (k) the Supplier commits Default, including a material Default, which in the opinion of the Contracting Authority is remediable but has not remedied such Default to the satisfaction of the Contracting Authority within twenty (20) Working Days, or such other period as may be specified by the Contracting Authority, after issue of a written notice from the Contracting Authority to the Supplier specifying the remediable Default and requesting it to be remedied in accordance with any instructions of the Contracting Authority.

### **33.3 Termination in Relation to Financial Standing**

33.3.1 The Contracting Authority may terminate this Framework Agreement by issuing a Termination Notice to the Supplier where in the reasonable opinion of the Contracting Authority there is a material detrimental change in the financial standing and/or the credit rating of the Supplier which:

- (a) Adversely impacts on the Supplier's ability to supply Services under this Framework Agreement; or
- (b) Could reasonably be expected to have an adverse impact on the Suppliers ability to supply the Services under this Framework Agreement.

### **33.4 Termination on Insolvency**

33.4.1 The Contracting Authority may terminate this Framework Agreement by issuing a Termination Notice to the Supplier where an Insolvency Event affecting the Supplier occurs.

### **33.5 Termination on Change of Control**

33.5.1 The Supplier shall notify the Contracting Authority immediately in writing and as soon as the Supplier is aware (or ought to reasonably to be aware) that it is anticipating, undergoing, undergoes or has undergone a Change of Control and provided such notification does not contravene any Law.

33.5.2 The Supplier shall ensure that any notification made pursuant to Clause 33.5.1 shall set out full details of the Change of Control including the circumstances suggesting and/or explaining the Change of Control.

33.5.3 The Contracting Authority may terminate this Framework Agreement under Clause 33.5 by issuing a Termination Notice to the Supplier within six (6) Months of:

- (a) being notified in writing that a Change of Control is anticipated or is in contemplation or has occurred; or
- (b) where no notification has been made, the date that the Contracting Authority becomes aware that a Change of Control is anticipated or in contemplation or has occurred,

but shall not be permitted to terminate where an Approval was granted prior to the Change of Control.

### **33.6 Termination for breach of Regulations**

33.6.1 The Contracting Authority may terminate this Framework Agreement by issuing a Termination Notice to the Supplier on the occurrence of any of the statutory provisos contained in Regulation 73 (1) (a) to (c).

### **33.7 Termination Without Cause**

33.7.1 The Contracting Authority shall have the right to terminate this Framework Agreement with effect from at any time following nine (9) Months after the Framework Commencement Date by giving at least three (3) Months' written notice to the Supplier.

### **33.8 Partial Termination**

33.8.1 Where the Contracting Authority has the right to terminate this Framework Agreement, the Contracting Authority is entitled to terminate all or part of this Framework Agreement pursuant to this Clause 33.8 provided always that, if the Contracting Authority elects to terminate this Framework Agreement in part, the parts of this Framework Agreement not terminated or suspended can, in the Contracting Authority's reasonable opinion, operate effectively to deliver the intended purpose of the surviving parts of this Framework Agreement.

33.8.2 The Parties shall endeavor to agree the effect of any Variation necessitated by a partial termination in accordance with Clause 19.1 (Variation Procedure) including the effect that the partial termination may have on the provision of any other Services and the Framework prices provided that:

- (a) the Supplier shall not be entitled to an increase in the Framework Prices in respect of the Services that have not been terminated if the partial termination arises due to the exercise of any of the Contracting Authority's termination rights under Clause 33 (Contracting Authority Termination Rights) with the exception of Clause 33.7 (Termination Without Cause); and
- (b) the Supplier shall not be entitled to reject the variation.

## **34. SUSPENSION OF SUPPLIER'S APPOINTMENT**

34.1 If the Contracting Authority is entitled to terminate this Framework Agreement pursuant to Clause 33 (Contracting Authority Termination Rights), the Contracting Authority may instead elect in its sole discretion to suspend the Supplier's ability to accept Orders under this Framework Agreement by giving notice in writing to the Supplier, and the Supplier agrees that it shall not be entitled to enter into any new Call Off Agreement during the period specified in the Contracting Authority's notice.

34.2 Any suspension under Clause 34.1 shall be without prejudice to any right of termination which has already accrued, or subsequently accrues, to the Contracting Authority.

34.3 The Parties acknowledge that suspension shall not affect the Supplier's obligation to perform any existing Call Off Agreements concluded prior to the suspension notice.

34.4 If the Contracting Authority provides notice to the Supplier in accordance with this Clause 34.1, the Supplier's appointment under this Framework Agreement shall be suspended for the period set out in the notice or such other period notified to the Supplier by the Contracting Authority in writing from time to time.

34.5 For the avoidance of doubt, no period of suspension under this Clause 34 shall result in an extension of the Framework Period.

## **35. CONSEQUENCES OF EXPIRY OR TERMINATION**

35.1 Notwithstanding the service of a notice to terminate this Framework Agreement, the Supplier shall continue to fulfil its obligations under this Framework Agreement until the date of expiry or termination of this Framework Agreement or such other date as required under this Clause 35.

35.2 Termination or expiry of this Framework Agreement shall not cause any Call Off Agreements to terminate automatically. For the avoidance of doubt, all Call Off Agreements shall remain in force unless and until they are terminated or expire in accordance with the provisions of the Call Off Agreement.

35.3 If the Contracting Authority terminates this Framework Agreement under Clause 33.2 (Termination on Material Default) and then makes other arrangements for the supply of the Services to Other Contracting Authorities, the Supplier shall indemnify the Contracting Authority in full upon demand for the cost of procuring, implementing and operating any alternative or replacement Services to the Services and no further payments shall be payable by the Contracting Authority until the Contracting Authority has established and recovered from the Supplier the full amount of such cost.

35.4 Within ten (10) Working Days of the date of termination or expiry of this Framework Agreement, the Supplier shall return to the Contracting Authority any and all of the Contracting Authority's Confidential Information in the Supplier's possession, power or control, either in its then current format or in a format nominated by the Contracting Authority, and any other information and all copies thereof owned by the Contracting Authority, save that it may keep one copy of any such data or information to the extent reasonably necessary to comply with its obligations under this Framework Agreement or under any Law, for a period of up to twelve (12) Months (or such other period as Approved by the Contracting Authority and is reasonably necessary for such compliance).

35.5 Termination or expiry of this Framework Agreement shall be without prejudice to any rights, remedies or obligations of either Party accrued under this Framework Agreement prior to termination or expiry.

35.6 Termination or expiry of this Framework Agreement shall be without prejudice to the survival of any provision of this Framework Agreement which expressly (or by implication) is to be performed or observed notwithstanding termination or expiry of this Framework Agreement, including the provisions of:

35.6.1 Clauses 1 (Definitions and Interpretation), 7 (Representations and Warranties), 9 (Cyber Essentials Scheme Condition), 11 (Framework Agreement Performance), 18 (Records, Audit Access and Open Book Data), 23 (Financial Distress), 26 (Intellectual Property Rights), 27.1 (Provision of Management Information), 27.2 (Confidentiality), 27.3 (Transparency), 27.4 (Freedom of Information), 27.5 (Protection of Personal Data), 30 (Liability), 31 (Insurance), 35 (Consequences of Expiry or Termination), 36 (Compliance), 38 (Waiver and Cumulative Remedies), 40 (Prevention of Fraud and Bribery), 42 (Severance), 44 (Entire Agreement), 45 (Third Party Rights), 46 (Notices), 47 (Complaints Handling), 48 (Dispute Resolution) and 49 (Governing Law and Jurisdiction); and

35.6.2 Framework Schedules 2 (Services and Key Performance Indicators), 3 (Framework Prices and Charging Structure), 7 (Sub-Contractors), 8 (Framework Management), 9 (Management Information), 10 (Annual Self Audit Certificate), 12 (Continuous Improvement and Benchmarking), 13 (Guarantee), 14 (Insurance Requirements), 16 (Financial Distress), 17 (Commercially Sensitive Information) and 21 (Tender).

K. **MISCELLANEOUS AND GOVERNING LAW**

**36. COMPLIANCE**

**36.1 Compliance with Law**

36.1.1 The Supplier shall comply with all applicable Law in connection with the performance of this Framework Agreement.

36.1.2 In the event that the Supplier or the Supplier Personnel fails to comply with Clause 36.1.1, this shall be deemed to be a material Default and the Contracting Authority reserves the right to terminate this Framework Agreement by giving notice in writing to the Supplier.

**36.2 Equality and Diversity**

36.2.1 The Supplier shall:

- (a) perform its obligations under this Framework Agreement (including those in relation to the provision of the Services) in accordance with:
  - i. all applicable equality Law (whether in relation to race, sex, gender reassignment, religion or belief, disability, sexual orientation, pregnancy, maternity, age or otherwise); and
  - ii. any other requirements and instructions which the Contracting Authority reasonably imposes in connection with any equality obligations imposed on the Contracting Authority at any time under applicable equality Law;
- (b) Take all necessary steps, and inform the Contracting Authority of the steps taken, to prevent unlawful discrimination designated as such by any court or tribunal, or the Equality and Human Rights Commission or (any successor organisation).

**36.3 Official Secrets Act and Finance Act**

36.3.1 The Supplier shall comply with the provisions of:

- (a) the Official Secrets Acts 1911 to 1989; and
- (b) section 182 of the Finance Act 1989

**37. ASSIGNMENT AND NOVATION**

37.1 The Supplier shall not assign, novate, or otherwise dispose of or create any trust in relation to any or all of its rights, obligations or liabilities under this Framework Agreement or any part of it without Approval.

37.2 The Contracting Authority may assign, novate or otherwise dispose of any or all of its rights, liabilities and obligations under this Framework Agreement or any part thereof to:

37.1.1 any Other Contracting Authority; or

37.1.2 any Central Government Body or other body established by the Crown or under statute in order substantially to perform any of the functions that had previously been performed by the Contracting Authority; or

37.1.3 any private sector body which substantially performs the functions of the Contracting Authority,

and the Supplier shall, at the Contracting Authority's request, enter into a novation agreement in such form as the Contracting Authority shall reasonably specify in order to enable the Contracting Authority to exercise its rights pursuant to this Clause 37.2.

37.3 A change in the legal status of the Contracting Authority such that it ceases to be a Contracting Authority shall not, subject to Clause 37.4 affect the validity of this Framework Agreement and this Framework Agreement shall be binding on any successor body to the Contracting Authority.

37.4 If the Contracting Authority assigns, novates or otherwise disposes of any of its rights, obligations or liabilities under this Framework Agreement to a body which is not a Contracting Authority or if a body which is not a Contracting Authority succeeds the Contracting Authority (both "Transferee" in the rest of this Clause) the right of termination of the Contracting Authority in Clause 33.4 (Termination on Insolvency) shall be available to the Supplier in the event of the insolvency of the Transferee (as if the references to Supplier in Clause 33.4 (Termination on Insolvency)) and to Supplier or Framework Guarantor or Call Off Guarantor in the definition of Insolvency Event were references to the Transferee.

## **38. WAIVER AND CUMULATIVE REMEDIES**

38.1 The rights and remedies under this Framework Agreement may be waived only by notice in accordance with Clause 46 (Notices) and in a manner that expressly states that a waiver is intended. A failure or delay by a Party in ascertaining or exercising a right or remedy provided under this Framework Agreement or by Law shall not constitute a waiver of that right or remedy, nor shall it prevent or restrict the further exercise thereof.

38.2 Unless otherwise provided in this Framework Agreement, rights and remedies under this Framework Agreement are cumulative and do not exclude any rights or remedies provided by Law, in equity or otherwise.

## **39. RELATIONSHIP OF THE PARTIES**

39.1 Except as expressly provided otherwise in this Framework Agreement, nothing in this Framework Agreement, nor any actions taken by the Parties pursuant to this Framework Agreement, shall create a partnership, joint venture or relationship of employer and employee or principal and agent between the Parties, or authorise either

Party to make representations or enter into any commitments for or on behalf of any other Party.

#### **40. PREVENTION OF FRAUD AND BRIBERY**

40.1 The Supplier represents and warrants that neither it, nor to the best of its knowledge any Supplier Personnel, have at any time prior to the Framework Commencement Date:

40.1.1 committed a Prohibited Act or been formally notified that it is subject to an investigation or prosecution which relates to an alleged Prohibited Act; and/or

40.1.2 been listed by any government department or agency as being debarred, suspended, proposed for suspension or debarment, or otherwise ineligible for participation in government procurement programmes or contracts on the grounds of a Prohibited Act.

40.2 The Supplier shall not during the Framework Period:

40.2.1 commit a Prohibited Act; and/or

40.2.2 do or suffer anything to be done which would cause the Contracting Authority or any of the Contracting Authority's employee, consultants, contractors, Sub-Contractors or agents to contravene any of the relevant Requirements or otherwise incur any liability in relation to the Relevant Requirements.

40.3 The Supplier shall during the Framework Period:

40.3.1 establish, maintain and enforce policies and procedures which are adequate to ensure compliance with the Relevant Requirements and prevent the occurrence of a Prohibited Act;

40.3.2 require that its Sub-Contractors establish, maintain and enforce the policies and procedures referred to in Clause 40.3.1;

40.3.3 keep appropriate records of its compliance with its obligations under Clause 40.3.1 and make such records available to the Contracting Authority on request;

40.3.4 if so required by the Contracting Authority, within twenty (20) Working Days of the Framework Commencement Date, and annually thereafter, certify in writing to the Contracting Authority, the compliance with this Clause 40.3 of all persons associated with the Supplier or its Sub-Contractors who are responsible for supplying the Services in connection with this Framework Agreement. The Supplier shall provide such supporting evidence of compliance as the Contracting Authority may reasonably request; and

40.3.5 have maintain and where appropriate enforce an anti-bribery policy (which shall be disclosed to the Contracting Authority on request) to prevent it and any Supplier Personnel or any person acting on the Supplier's behalf from committing a Prohibited Act.

40.4 The Supplier shall immediately notify the Contracting Authority in writing if it becomes aware of any breach of Clauses 40.1, 40.2 and 40.3.2, or has reason to believe that it has or any of the Supplier Personnel has:

- 40.4.1 been subject to an investigation or prosecution which relates to an alleged Prohibited Act;
  - 40.4.2 been listed by any government department or agency as being debarred, suspended, proposed for suspension or debarment, or otherwise ineligible for participation in government procurement programmes or contracts on the grounds of a Prohibited Act; and/or
  - 40.4.3 received a request or demand for any undue financial or other advantage of any kind in connection with the performance of this Framework Agreement or otherwise suspects that any person or Party directly or indirectly connected with this Framework Agreement has committed or attempted to commit a Prohibited Act.
- 40.5 If the Supplier makes a notification to the Contracting Authority pursuant to Clause 40.4, the Supplier shall respond promptly to the Contracting Authority's enquiries, co-operate with any investigation, and allow the Contracting Authority to audit any books, records and/or any other relevant documentation in accordance with Clause 18 (Records, Audit Access and Open Book Data).
- 40.6 If the Supplier breaches Clause 40.1, the Contracting Authority may by notice:
- 40.6.1 require the Supplier to remove from the performance of this Framework Agreement any Supplier Personnel whose acts or omissions have caused the Supplier's breach; or
  - 40.6.2 immediately terminate this Framework Agreement for material Default.
- 40.7 Any notice served by the Contracting Authority under Clause 40.6 shall specify the nature of the Prohibited Act, the identity of the Party who the Contracting Authority believes has committed the Prohibited Act and the action that the Contracting Authority has elected to take (including, where relevant, the date on which this Framework Agreement shall terminate)

## **41. CONFLICTS OF INTEREST**

- 41.1 The Supplier shall take appropriate steps to ensure that neither the Supplier nor the Supplier Personnel are placed in a position where (in the reasonable opinion of the Contracting Authority) there is or may be an actual conflict, or a potential conflict, between the pecuniary or personal interests of the Supplier or the Supplier Personnel and the duties owed to the Contracting Authority and Other Contracting Authorities under the provisions of this Framework Agreement or any Call Off Agreement.
- 41.2 The Supplier shall promptly notify and provide full particulars to the Contracting Authority or the relevant Other Contracting Authority if such conflict referred to in Clause 41,1 arises or may reasonably be foreseen as arising.
- 41.3 The Contracting Authority reserves the right to terminate this Framework Agreement immediately by giving notice in writing to the Supplier and/or to take such other steps it deems necessary where, in the reasonable opinion of the Contracting Authority there is or may be an actual conflict or a potential conflict between the pecuniary or personal interests of the Supplier and the duties owed to the Contracting Authority under the provisions of this Framework Agreement or any Call Off Agreement. The action of the

Contracting Authority pursuant to this Clause 41.3 shall not prejudice or affect any right of action or remedy which shall have accrued or shall thereafter accrue to the Contracting Authority.

## **42. SEVERANCE**

- 42.1 If any provision of this Framework Agreement (or part of any provision) is held to be void or otherwise unenforceable by any court of competent jurisdiction, such provision (or part) shall to the extent necessary to ensure that the remaining provisions of this Framework Agreement are not void or unenforceable be deemed to be deleted and the validity and/or enforceability of the remaining provisions of this Framework Agreement shall not be affected.
- 42.2 In the event that any deemed deletion under Clause 42.1 is so fundamental as to prevent the accomplishment of the purpose of this Framework Agreement or materially alters the balance of risks and rewards in this Framework Agreement, either Party may give notice to the other Party requiring the Parties to commence good faith negotiations to amend this Framework Agreement so that, as amended, it is valid and enforceable, preserves the balance of risks and rewards in this Framework Agreement and, to the extent that is reasonably practicable, achieves the Parties' original commercial intention.
- 42.3 If the Parties are unable to resolve any Dispute arising under this Clause 42 within twenty (20) Working Days of the date of the notice given pursuant to Clause 42.2, this Framework Agreement shall automatically terminate with immediate effect. The costs of termination incurred by the Parties shall lie where they fall if this Framework Agreement is terminated pursuant to this Clause 42.3.

## **43. FURTHER ASSURANCES**

- 43.1 Each Party undertakes at the request of the other, and at the cost of the requesting Party to do all acts and execute all documents which may be necessary to give effect to the meaning of this Framework Agreement.

## **44. ENTIRE AGREEMENT**

- 44.1 This Framework Agreement constitutes the entire agreement between the Parties in respect of the subject matter and supersedes and extinguishes all prior negotiations, course of dealings or agreements made between the Parties in relation to its subject matter, whether written or oral.
- 44.2 Neither Party has been given, nor entered into this Framework Agreement in reliance on, any warranty, statement, promise or representation other than those expressly set out in this Framework Agreement.
- 44.3 Nothing in this Clause 44 shall exclude any liability in respect of misrepresentations made fraudulently.

## **45. THIRD PARTY RIGHTS**

- 45.1 The provisions of:

45.1.1 Clauses: 4 (Scope of Framework Agreement), 5 (Call off Procedure), 5 (Assistance in Related Procurements), 7 (Representations and Warranties), 8

(Guarantee), 16 (Call Off Performance Under Framework Agreement Performance), 18 (Records, Audit Access and Open Book Data), 27.5 (Protection of Personal Data), 31 (Insurance), 36.2 (Equality and Diversity) and 45 (Third Party Rights); and

45.1.2 Framework Schedules 3 (Framework Prices and Charging Structure), 5 (Call Off Procedure), 13 (Guarantee), 14 (Insurance Requirements), and 21 (Tender),

(together “**Third Party Provisions**”) confer benefits on persons named in such provisions other than the Parties (each such person a “Third Party Beneficiary”) and are intended to be enforceable by Third Parties Beneficiaries by virtue of CRTPA.

45.2 Subject to Clause 45.1, a person who is not Party to this Framework Agreement has no right to enforce any term of this Framework Agreement under the CRTPA but this does not affect any right or remedy of any person which exists or is available otherwise than pursuant to the CRTPA.

45.3 No Third Party Beneficiary may enforce, or take any step to enforce, any Third Party Provision without Approval, which may, if given, be given on and subject to such terms as the Contracting Authority may determine.

45.4 Any amendments or modifications to this Framework Agreement may be made, and any rights created under Clause 45.1 may be altered or extinguished, by the Parties without the consent of any Third Party Beneficiary.

45.5 The Contracting Authority may act as agent and trustee for each Third Party Beneficiary and/or enforce on behalf of that Third Party Beneficiary any Third Party Provision and/or recover any Loss suffered by that Third Party Beneficiary in connection with a breach of any Third Party Provision.

## 46. NOTICES

46.1 Except as otherwise expressly provided within this Framework Agreement, any notices issued under this Framework Agreement must be in writing. For the purpose of this Clause 46, an e-mail is accepted as being “in writing”.

46.2 Subject to Clause 46.3, the following table sets out the method by which notices may be served under this Framework Agreement and the respective deemed time and proof of service:

Manner of delivery	Deemed time of delivery	Proof of Service
Email (Subject to Clause 46.3)	9:00am on the first Working Day after sending	Dispatched as a pdf attachment to an e-mail to the correct e-mail address without any error message.
Personal Delivery	On delivery, provided delivery is between 9.00am and 5.00pm on a Working Day. Otherwise, delivery will occur at 9.00am on the next Working Day	Properly addressed and delivered as evidenced by signature of a delivery receipt
Royal Mail Signed For 1 <sup>st</sup> Class or other prepaid, next	At the time recorded by the delivery service, provided that delivery is between	Properly addressed prepaid and delivered as evidence

Working Day service providing proof of delivery	9.00am and 5.00pm on a Working Day. Otherwise, delivery will occur at 9.00am on the same Working Day (if delivery before 9.00am) or on the next Working Day (if after 5.00pm)	by signature of a delivery receipt.
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46.3 The following notices may only be served as an attachment to an email if the original notice is then sent to the recipient by personal delivery or Royal Mail Signed For 1<sup>st</sup> Class or other prepaid in the manner set out in the table in Clause 46.2 within twenty four (24) hours of transmission of the email.

46.3.1 any Termination, Notice under Clause 33 (Contracting Authority Termination Rights), including in respect of partial termination.

46.3.2 any notice in respect of:

- (a) Suspension of Supplier's appointment (Clause 34)
- (b) Waiver (Clause 38);
- (c) (Default or Contracting Authority Cause; and

46.3.3 any Dispute Notice

46.4 Failure to send any original notice in accordance with Clause 46.3 shall invalidate the service of the related e-mail transmission. The deemed time of delivery of such notice shall be the deemed time of delivery of the original notice sent by personal delivery or Royal Mail Signed For 1<sup>st</sup> Class delivery (as set out in the table in Clause 46.2) or, if earlier, the time of response or acknowledgement by the receiving Party to the email attaching the notice.

46.5 This Clause 46 does not apply to the service of any proceedings or other documents in any legal action or, where applicable, any arbitration or other method of dispute resolution (other than the service of a Dispute Notice under Framework Schedule 18 (Dispute Resolution Procedure))

46.6 For the purposes of this Clause 46, the address of each Party shall be:

46.6.1 For the Contracting Authority :

**HM TREASURY**

1 Horse Guards Road  
London  
SW1A 2HQ

For the attention of: Costing Unit

46.6.2 For the Supplier:

McKinsey & Company  
Address: No.1 Jermyn Street London, SQ1Y 4UH, United Kingdom

For the attention of: **[REDACTED]**

46.7 Either Party may change its address for service by serving a notice in accordance with this Clause 46.

46.8 This Clause 46 does not apply to the service of any proceedings or other documents in any legal action or, where applicable, any arbitration or other method of dispute resolution (other than the service of a Dispute Notice under the Dispute Resolution Procedure)

#### **47. COMPLAINTS HANDLING**

47.1 Either Party shall notify the other Party of any Complaints made by Other Contracting Authorities, which are not resolved by operation of the Supplier's usual complaints handling procedure within five (5) Working Days of becoming aware of that Complaint and, if the Supplier is the Party providing the notice, such notice shall contain full details of the Supplier's plans to resolve such Complaint.

47.2 Without prejudice to any rights and remedies that a complainant may have at Law (Including under this Framework Agreement and/or a Call Off Agreement), and without prejudice to any obligation of the Supplier to take remedial action under the provisions of this Framework Agreement and/or a Call Off Agreement, the Supplier shall use its best endeavours to resolve the Complaint within ten (10) Working Days and in so doing, shall deal with the Complaint fully, expeditiously and fairly.

47.3 Within two (2) Working Days of a request by the Contracting Authority, the Supplier shall provide full details of a Complaint to the Contracting Authority, including details of steps taken to achieve its resolution.

#### **48. DISPUTE RESOLUTION**

48.1 The Parties shall resolve Disputes arising out of or in connection with this Framework Agreement in accordance with the Dispute Resolution Procedure.

48.2 The Supplier shall continue to provide the services in accordance with the terms of this Framework Agreement until a Dispute has been resolved.

#### **49. GOVERNING LAW AND JURISDICTION**

49.1 This Framework Agreement and any issues, disputes or claims ( whether contractual or non- contractual) arising out of or in connection with it or its subject matter or formation shall be governed by and construed in accordance with the Laws of England and Wales

49.2 Subject to Clause 48 (Dispute Resolution) and Framework Schedule 18 (Dispute Resolution Procedure) (including the Contracting Authority's right to refer the Dispute to arbitration), the Parties agree that the courts of England and Wales shall have exclusive jurisdiction to settle any Dispute or claim (whether contractual or non-contractual) that arises out of or in connection with this Framework Agreement or its subject matter or formation.

#### **50. EXIT MANAGEMENT**

50.1 The Supplier shall comply with the exit management provisions set out in Clause 45.5 (Exit Management) of the Schedule 4 (Template Order form and Template Call off terms) for the duration of this Framework Agreement.

IN WITNESS of which this Framework Agreement has been duly executed by the Parties.

Signed duly authorised for and behalf of the SUPPLIER

Signature: [REDACTED]  
Name: [REDACTED]  
Position: [REDACTED]  
Date: [REDACTED]

Signed for and on behalf of the CONTRACTING AUTHORITY

Signature: [REDACTED]  
Name: [REDACTED]  
Position: [REDACTED]  
Date: [REDACTED]

## FRAMEWORK SCHEDULE 1: DEFINITIONS

1. In accordance with Clause 1.1 (Definitions), in this Framework Agreement including its Recitals the following expressions shall have the following meanings

<b>“Admin Fees”</b>	means the costs incurred by the Contracting Authority in dealing with MI Failures calculated in accordance with the tariff of administration charges published by the Contracting Authority at the following link: <a href="http://CCS.cabinetoffice.gov.uk/i-am-supplier/management-information/admin-fees">http://CCS.cabinetoffice.gov.uk/i-am-supplier/management-information/admin-fees</a> ;
<b>“Affiliates”</b>	means in relation to a body corporate any other entity which directly or indirectly Controls, is Controlled by, or is under direct or indirect common Control of that body corporate from time to time;
<b>“Approval”</b>	means the prior written consent of the Contracting Authority and “Approve” and “Approved” shall be construed accordingly;
<b>“Audit”</b>	means an audit carried out pursuant to Clause 18 (Records, Audit Access and Open Book Data)
<b>“Audit Report”</b>	means a report summarising the testing completed and the actions arising following an Audit;
<b>“Auditor”</b>	means the Contracting Authority, and/or Other Contracting Authority who is a party to a Call Off Agreement, and/or the National Audit Office, and/or any auditor appointed by the Audit Commission, and/or the representatives of any of them;
<b>“Contracting Authority”</b>	means THE MINISTER FOR HM TREASURY (“HM Treasury”), whose offices are located at 1 Horse Guards Road, London. SW1A 2HQ
<b>“Contracting Authority Cause”</b>	means any breach of the obligations of the Contracting Authority (including but not limited to any fundamental breach or breach of a fundamental term) or any other default, act, omission, misrepresentation, negligence, or negligent statement of the Contracting Authority in or the subject matter of this Framework Agreement or the subject matter of this Framework Agreement and in respect of which the Contracting is liable to the supplier;
<b>“Contracting Authority Personal Data”</b>	means any Personal Data supplied for the purposes of or in connection with this Framework Agreement by the Contracting Authority to the supplier.

<b>“Contracting Authority Representative”</b>	means the representative appointed by the Contracting Authority from time to time in relation to this Framework Agreement.
<b>“Confidential Information”</b>	personnel, and Suppliers of the Contracting Authority and/or Other Contracting Authorities, including all IPR, together with all information derived from any of the above, and any other information clearly designated as being confidential (whether or not it is marked “confidential”) or which ought reasonably to be considered to be confidential.
<b>“Branding Guidance”</b>	means the Contracting Authority’s guidance in relation to the use of branding available at <a href="http://gcloud.civilservice.gov.uk/files/2012/10/supplier-guides-April-2012.pdf">http://gcloud.civilservice.gov.uk/files/2012/10/supplier-guides-April-2012.pdf</a>
<b>“Call Off Guarantee”</b>	means a deed of guarantee in favour of a Contracting Authority in the form set out in Framework Schedule 13 (Guarantee) and granted pursuant to Clause 3 (Representations and Warranties) of the Template Call Off terms;
<b>“Call Off Guarantor”</b>	means the person acceptable to a Contracting Authority to give a Call Off Guarantee;
<b>“Call Off Agreement”</b>	means a legally binding agreement (entered into pursuant to the provisions of this Framework Agreement) for the provision of the Services made between a Contracting Authority and the Supplier pursuant to Framework Schedule 5 ( Call Off Procedure)
<b>“Call Off Procedure”</b>	means the process for awarding a Call Off Agreement pursuant to Clause 5 (Call Off Procedure) and Framework Schedule 5 (Call Off Procedure);
<b>“CEDR”</b>	means the Centre for Effective Dispute Resolution
<b>“Central Government Body”</b>	means a body listed in one of the following sub – categories of the Central Government classification of the Public Sector Classification Guide, as published and amended from time to time by the Office for National Statistics: <ul style="list-style-type: none"> <li>(a) Government Department;</li> <li>(b) Non-Departmental Public Body or Assembly Sponsored Public Body (advisory, executive, or tribunal)</li> <li>(c) Non-Ministerial Department; or</li> <li>(d) Executive Agency</li> </ul>

<b>“Change in Law”</b>	means any change in Law which impacts on the supply of the Services and performance of the Template Call Off Terms which comes into force after the Framework Commencement Date;
<b>“Change of Control”</b>	means a change of control within the meaning of Section 450 of the Corporation Tax Act 2010;
<b>“Charges”</b>	means the charges raised under or in connection with a Call Off Agreement from time to time, which Charges shall be calculated in a manner which is consistent with the Charging Structure;
<b>“Charging Structure”</b>	means the structure to be used in the establishment of the charging model which is applicable to each Call off Agreement, which structure is set out in Framework Schedule 3 (Framework Prices and Charging Structure)
<b>“Commercially Sensitive Information”</b>	means the Supplier’s Confidential Information listed in Framework Schedule 17 (Commercially Sensitive Information) Comprised of commercially sensitive information: <ul style="list-style-type: none"> <li>a) Relating to the Supplier, its IPR or its business or information which the Supplier has indicated to the Contracting Authority that, if disclosed by the Contracting Authority, would cause the Supplier significant commercial disadvantage of material financial loss; and</li> <li>b) That constitutes a trade secret</li> </ul>
<b>“Comparable Supply”</b>	means the supply of Services to another customer of the Supplier that are the same or similar to the Services;
<b>“Complaint”</b>	means any formal written complaint raised by a Contracting Authority in relation to the performance of this Framework Agreement or any Call Off Agreement in accordance with Clause 47 (Complaints Handling);
<b>“Confidential Information”</b>	means the Contracting Authority’s Confidential Information and/or the Supplier’s Confidential Information, as the context requires;
<b>“Continuous Improvement Plan”</b>	means a plan for improving the provision of the services and/or reducing the Charges produced by the Supplier pursuant to Framework Schedule 12 (Continuous Improvement and Benchmarking);
<b>“Contract Year”</b>	means a consecutive period of twelve (12) Months commencing on the Framework Commencement Date or each anniversary thereof;
<b>“Contracting Authorities”</b>	means bodies list in the OJEU Notice and <b>“Contracting Authority”</b> “shall be construed accordingly;

<b>“Control”</b>	means control in either of the senses defined in sections 450 and 1124 of the Corporation Tax Act 2010 and “Controlled” shall be construed accordingly;
<b>“CPI”</b>	means the Consumer Prices Index as published by the Office of National Statistics <a href="http://www.statistics.gov.uk/instantfigures.asp">http://www.statistics.gov.uk/instantfigures.asp</a>
<b>“Costing Centre of Excellence”</b>	Consists of Contracting Authority and other HMG personnel with a purpose to ensure that internal costing capability is raised, Costing Projects are undertaken according to the best practice, and costing capability is shared more widely across HMG;
<b>“Costing Project”</b>	means a short project undertaken to improve the understandings of costs in an area of public spending with a view to improve efficiency of public spend;
<b>“Costing Programme”</b>	Means the approach to improving costing capability across HMG, of which the costing projects are the principle part of the programme;
<b>“Costs”</b>	<p>means the following costs (without double recovery) to the extent that they are reasonably and properly incurred by the Supplier in providing the Services:</p> <p>a) The cost to the Supplier or the Sub-Contractor (as the context requires), calculated per Man Day, of engaging the Supplier Personnel, including:</p> <ul style="list-style-type: none"> <li>i. Base salary paid to the Supplier Personnel;</li> <li>ii. Employer’s national insurance contributions;</li> <li>iii. Pension contributions;</li> <li>iv. Car allowances;</li> <li>v. Any other contractual employment benefits;</li> <li>vi. Staff training;</li> <li>vii. Work place accommodation;</li> <li>viii. Work place IT equipment and tools reasonably necessary to provide the Services (but not including items included within limb (b) below); and</li> <li>ix. Reasonable recruitment costs, as agreed with the Other Contracting Authorities under any Call Off Agreements;</li> </ul> <p>b) Costs incurred in respect of those Supplier Assets which are detailed on the Registers (“Supplier Assets” and</p>

	<p>“Register” shall have the meaning given to them under Call Off Schedule 1 (Definitions) and which would be treated as capital costs according to generally accepted accounting principles with the UK, which shall include the cost to be charged in respect of Supplier Assets by the Supplier to the Other Contracting Authorities or (to the extent that risk and title in any Supplier Asset is not held by the Supplier) any cost actually incurred by the Supplier in respect of those Supplier Assets;</p> <p>c) Operational, costs which are not included within (a) or (b) above, to the extent that such costs are necessary and properly incurred by the Supplier in the provision of the services;</p> <p>d) NOT USED</p> <p>but excluding:</p> <ul style="list-style-type: none"> <li>i. Overhead;</li> <li>ii. Financing or similar costs;</li> <li>iii. Maintenance and support costs to the extent that these relate to maintenance and/or support Services provided beyond the Framework Period and term of any Call Off Agreements whether in relation to Supplier Assets or otherwise</li> <li>iv. Taxation;</li> <li>v. Fines and penalties;</li> <li>vi. Amounts payable under the benchmarking provisions of Framework Schedule 12 (Continuous Improvement and Benchmarking); and</li> <li>vii. Non-cash items (including depreciation, amortisation, impairments and movements in provisions);</li> </ul> <p>e) Costs incurred in respect of those Supplier Assets which are detailed on the Registers (“Supplier Assets” and “Register” shall have the meaning given to them under Call Off Schedule 1 (Definitions) and which would be treated as capital costs according to generally accepted accounting principles with the UK, which shall include the cost to be charged in respect of Supplier Assets by the Supplier to the Other Contracting Authorities or (to the extent that risk and title in any Supplier Asset is not held</p>
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	<p>by the Supplier) any cost actually incurred by the Supplier in respect of those Supplier Assets;</p> <p>f) Operational, costs which are not included within (a) or (b) above, to the extent that such costs are necessary and properly incurred by the Supplier in the provision of the services;</p> <p>g) NOT USED</p> <p>but excluding:</p> <ul style="list-style-type: none"> <li>i. Overhead;</li> <li>ii. Financing or similar costs;</li> <li>iii. Maintenance and support costs to the extent that these relate to maintenance and/or support Services provided beyond the Framework Period and term of any Call Off Agreements whether in relation to Supplier Assets or otherwise</li> <li>iv. Taxation;</li> <li>v. Fines and penalties;</li> <li>vi. Amounts payable under the benchmarking provisions of Framework Schedule 12 (Continuous Improvement and Benchmarking); and</li> <li>vii. Non-cash items (including depreciation, amortisation, impairments and movements in provisions);</li> </ul>
<b>“Crown”</b>	means the government of the United Kingdom (Including the Northern Ireland Assembly and Executive Committee, the Scottish Executive and the National Assembly for Wales), including, but not limited to, government ministers and government departments and particular bodies, persons, commissions or agencies from time to time carrying out functions on its behalf.
<b>“Crown Body”</b>	means any department, office or executive agency of the Crown;
<b>“CRTPA”</b>	means the Contracts (Rights of Third Parties) Act 1999;
<b>“Customer”</b>	has the same meaning as Other Contracting Authorities
<b>“Cyber Essentials Scheme”</b>	means the Cyber Essentials Scheme developed by the Government which provides a clear statement of the basic controls all organisations should implement to mitigate the risk from common internet based threats. Details of the Cyber Essentials Scheme can be found here:

	<a href="https://www.gov.uk/government/publications/cyber-essentials-scheme-overview">https://www.gov.uk/government/publications/cyber-essentials-scheme-overview</a> ;
<b>“Cyber Essentials Scheme Basic Certificate”</b>	means the certificate awarded on the basis of self-assessment, verified by an independent certification body under the Cyber Essentials Scheme and is the basic level of assurance;
<b>“Cyber Essentials Scheme Data”</b>	means sensitive and personal information and other relevant information as referred to in the Cyber Essentials Scheme;
<b>“Cyber Essentials Scheme Plus Certificate”</b>	means the certification awarded on the basis of external testing by an independent certification body of the Supplier’s cyber security approach under the Cyber Essentials Scheme and is a more advanced level of assurance;
<b>“Data Controller”</b>	has the meaning given to it in the Data Protection Act 1998, as amended from time to time;
<b>“Data Processor”</b>	has the meaning given to it in the Data Protection Act 1998 as amended from time to time;
<b>“Data Protection Legislation”</b>	means the Data Protection Act 1998, as amended from time to time and all applicable laws and regulations relating to processing of personal data and privacy, including where applicable the guidance and codes of practice issued by the Information Commissioner or relevant Government department in relation to such legislation;
<b>“Data Subject”</b>	has the meaning given to it in the Data Protection Act 1998, as amended from time to time;
<b>“Data Subject Access Request”</b>	means a request made by a Data Subject in accordance with rights granted pursuant to the DPA to access his or her Personal Data;
<b>“Day Rate”</b>	has the meaning used in Framework Agreement Schedule 3 (Framework Price and Charging Structure);
<b>“Default”</b>	means any breach of the obligations of the Supplier (including but not limited to any fundamental breach or breach of a fundamental term) or any other default, act, omission, misrepresentation, negligence, or negligent statement of the Supplier or the Supplier Personnel in connection with or in relation to this Framework Agreement and in respect of which the Supplier is liable to the Contracting Authority;
<b>“Dispute”</b>	means any dispute, difference or question of interpretation arising out of or in connection with this Framework Agreement, including any dispute, difference or question of interpretation relating to the Services, failure to agree in accordance with the procedure for variations in Clause 16.1 (Variation Procedure) or any matter where this Framework Agreement directs the Parties to resolve an issue by reference to the Dispute Resolution Procedure;

<b>“Dispute Notice”</b>	means a written notice served by one Party on the other stating that the Party serving the notice believes that there is a Dispute;
<b>“Dispute Resolution Procedure”</b>	means the dispute resolution procedure set out in Framework Schedule 18 (Dispute Resolution);
<b>“DOTAS”</b>	means the Disclosure of Tax Avoidance Schemes rules which require a promoter of tax schemes to tell HMRC of any specified notifiable arrangements or proposals and to provide prescribed information on those arrangements or proposals within set time limits as contained in Part 7 of the Finance Act 2004 and in secondary legislation made under vires contained in Part 7 of the Finance Act 2004 and as extended to national insurance contributions by the National Insurance Contributions (Application of Part 7 of the Finance Act 2004) Regulations 2012, SI 2012/1868) made under Section 132A of the Social Security Administration Act 1992;
<b>“DPA”</b>	means the Data Protection Act 1998 as amended from time to time;
<b>“Due Diligence Information”</b>	means any information supplied to the Supplier by or on behalf of the Contracting Authority prior to the Framework Commencement Date;
<b>“Environmental Information Regulations or EIRs”</b>	means the Environment Information Regulations 2004 together with any guidance and/or codes of practice issued by the Information Commissioner or relevant Government department in relation to such regulations.
<b>“Equivalent Services”</b>	means services which the Supplier can supply which are the same or similar to the services;
<b>“Financial Distress Event”</b>	means the occurrence or one or more of the events listed in paragraph 3 of Schedule 16 (Financial Distress);
<b>“Extension Framework Period”</b>	means such period or periods up to a maximum of two years in total as may be specified by the Contracting Authority pursuant to Clause 10.10.32 (Framework Period)
<b>“FOIA”</b>	means the Freedom of Information Act 2000 as amended from time to time and any subordinate legislation made under that Act from time to time together with any guidance and/or codes of practice issued by the Information Commissioner or relevant Government department in relation to such legislation .
<b>“Framework”</b>	means the framework arrangements, established by the Contracting Authority for the provision of the Services to Other Contracting Authorities by Suppliers (including the Supplier) pursuant to the OJEU Notice;

<b>“Framework Agreement”</b>	means this agreement consisting of the Clauses together with the Framework Schedules and any appendices and annexes to the same;
<b>“Framework Commencement Date”</b>	Means 8 <sup>th</sup> March 2016
<b>“Framework Guarantee”</b>	means a deed of guarantee in favour of the Contracting Authority in the form set out in Framework Schedule 13 (Framework Guarantee) granted pursuant to Clause 8 (Guarantee);
<b>“Framework Guarantor”</b>	means any person acceptable to the Contracting Authority to give a Framework Guarantee;
<b>“Framework Period”</b>	means the period from the Framework Commencement Date until the expiry or earlier termination of this Framework Agreement;
<b>“Framework Price(s)”</b>	means the price(s) applicable to the provision of the services set out in Framework Schedule 3 (Framework Prices and Charging Structure);
<b>“Framework Schedules”</b>	means the schedules to this Framework Agreement;
<b>“Framework Suppliers”</b>	means the suppliers (including the Supplier) appointed under this Framework Agreement or agreements on the same or similar terms to this Framework Agreement as part of the Framework;
<b>“Fraud”</b>	means any offence under Laws creating offences in respect of fraudulent acts (including the Misrepresentation Act 1967) or at common law in respect of fraudulent acts including acts of forgery;
<b>“Further Competition Award Criteria”</b>	means the award criteria set out in Part B of Framework Schedule 6 (Award Criteria);
<b>“Further Competition Procedure”</b>	means the further competition procedure described in paragraph 1.1 of Framework Schedule 5 (Call Off Procedure);
<b>“General Anti-Abuse Rule”</b>	means (a) the legislation in Part 5 of the Finance Act 2013; and (b) any future legislation introduced into parliament to counteract tax advantages arising from abusive arrangements to avoid national insurance contributions;
<b>“General Change in Law”</b>	means a Change in Law where the change is of a general legislative nature (including taxation or duties of any sort affecting the Supplier) or which affects or related to a Comparable Supply;
<b>“Good Industry Practice”</b>	means standards, practices, methods, and procedures conforming to the Law and the exercise of the degree of skill and care, diligence, prudence and foresight which would reasonably and ordinarily be expected from a skilled and experienced person or body engaged within the relevant industry or business sector;

<b>“Services Requirements”</b>	means the requirements of the Contracting Authority or any Other Contracting Authority (as appropriate) for the services from time to time;
<b>“Government”</b>	means the government of the United Kingdom (including the Northern Ireland Assembly and Executive Committee, the Scottish Executive and the National Assembly for Wales), including government ministers and government departments and other bodies, persons, commissions or agencies from time to time carrying out functions on its behalf;
<b>“Grade”</b>	has the meaning used in Framework Agreement Schedule 3 (Framework Price and Charging Structure);
<b>“Halifax Abuse Principle”</b>	means the principle explained in the CJEU Case C-255/02 Halifax and others;
<b>“HMG”</b>	means Her Majesty’s Government;
<b>“Holding Company”</b>	has the meaning given to it in section 1159 of the Companies Act 2006;
<b>Improvement Plan”</b>	means the plan required by the Contracting Authority from the Supplier which shall detail how the Supplier will improve the provision of the services pursuant to Clause 32.1.1 (Contracting Authority Remedies);
<b>“Improvement Notice”</b>	means the notice issued by the Contracting Authority to the Supplier pursuant to Clause 32.1.3 (Contracting Authority Remedies) which will detail how the supplier shall improve the provision of the services;
<b>“Information”</b>	has the meaning given under section 84 of the Freedom of Information Act 2000 as amended from time to time;
<b>“Initial Framework Period”</b>	means the period from the Framework Commencement Date until its second anniversary;
<b>“Insolvency Event”</b>	means in respect of the supplier or Framework Guarantor (as applicable): a) a proposal is made for a voluntary arrangement within Part I of the Insolvency Act 1986 or of any other composition scheme or arrangement with, or assignment for the benefit of, its creditors; or b) a shareholders’ meeting is convened for the purpose of considering a resolution that it be wound up or a resolution for its winding-up is passed (other than as part of, and exclusively for the purpose of, a bona fide reconstruction or amalgamation; or

	<ul style="list-style-type: none"> <li>c) a petition is presented for its winding up (which is not dismissed within fourteen (14) Working days of its service) or an application is made for the appointment of a provisional liquidator or a creditors' meeting is convened pursuant to section 98 of the Insolvency Act 1986; or</li> <li>d) a receiver, administrative receiver or similar officer is appointed over the whole or any part of its business or assets; or</li> <li>e) an application order is made either for the appointment of an administrator or for an administrator order, an administrator is appointed, or notice of intention to appoint an administrator is given; or</li> <li>f) it is or becomes insolvent within the meaning of section 123 of the Insolvency Act 1986; or</li> <li>g) being a "small company" within the meaning of section 382 (3) of the Companies Act 2006, a moratorium comes into force pursuant to Schedule A1 of the Insolvency Act 1986; or</li> <li>h) where the Supplier or Framework Guarantor is an individual or partnership, any event analogous to those listed in limbs (a) to (g) (inclusive) occurs in relation to that individual or partnership; or</li> <li>i) any event analogous to those listed in limbs (a) to (h) (inclusive) occurs under the law of any other jurisdiction</li> </ul>
<p><b>"Intellectual Property Rights" or "IPR"</b></p>	<p>means:</p> <ul style="list-style-type: none"> <li>a) copyright, rights related to or affording protection similar to copyright, rights in databases, patents and rights in inventions, semi-conductor topography rights, trade marks, rights in Internet domain names and website addresses and other rights in trade names, designs, Know-How, trade secrets and other rights in Confidential Information;</li> <li>b) applications for registration, and the right to apply for registration, for any of the rights listed at (a) that are capable of being registered in any country of jurisdiction; and</li> <li>c) all other rights having equivalent or similar effect in any country or jurisdiction</li> </ul>

<b>“Invitation to Tender” or “ITT”</b>	has the meaning given to it in Recital C to this Framework Agreement;
<b>“IPR Claim”</b>	means any claim of infringement or alleged infringement (including the defence of such infringement or alleged infringement) of any IPR used to provide the Services or as otherwise provided and/or licensed by the Supplier (or to which the Supplier has provided access) to the Contracting Authority in the fulfilment of its obligations under this Framework Agreement;
<b>“Key Performance Indicators” or “KPIs”</b>	means the performance measurements and targets set out in Part B of Framework Schedule 2 (Services and Key Performance Indicators);
<b>“Know-How”</b>	means all ideas, concepts, schemes, information, knowledge, techniques, methodology, and anything else in the nature of know-how relating to the Services but excluding know-how already in the other Party’s possession before the Framework Commencement Date;
<b>“KPI Target”</b>	means the acceptable performance level for a KPI as set out in relation to each KPI;
<b>“Law”</b>	means any law subordinate legislation within the meaning of Section 21(1) of the Interpretation Act 1978, bye-law, enforceable right within the meaning of Section 2 of the European Communities Act 1972, regulation, order, European Communities Act 1972, regulation, order, regulatory policy, mandatory guidance or code of practice, judgment of a relevant court of law or directives or requirements with which the Supplier is bound to comply;
<b>“Legacy Services”</b>	means Services similar to the New Services and/or Services which interface with or are intended to interface with or be replaced by the New Services;
<b>“Losses”</b>	means all losses, liabilities, damages, costs, expenses (including legal fees), disbursements, costs of investigation, litigation, settlement, judgment, interest and penalties whether arising in contract, tort (including and negligence), breach of statutory duty, misrepresentation or otherwise and “Loss” shall be interpreted accordingly;
<b>“Man Day”</b>	means 8 Man hours whether or not such hours are worked consecutively and whether or not they are worked on the same day;
<b>“Man Hours”</b>	means the hours spent by the Supplier Personnel properly working on the provision of the Services including time spent travelling (other than to and from the Supplier’s offices, or to and from the Sites) but excluding lunch breaks;

<b>“Management Information”</b>	or “MI” means the management information specified in Framework Schedule 9 (Management Information);
<b>“MI Failure”</b>	means when an MI report: <ul style="list-style-type: none"> <li>a) contains any material errors or material omissions or a missing mandatory field; or</li> <li>b) is submitted using an incorrect MI reporting Template; or</li> </ul> <p>Is not submitted by the reporting date (including where a Nil Return should have been filed);</p>
<b>“MI Report”</b>	means a report containing Management Information submitted to the Contracting Authority in accordance with Framework Schedule 9 (Management Information);
<b>“MI Reporting Template”</b>	means the form of report set out in the Annex to Framework Schedule 9 (Management Information) setting out the information the Supplier is required to supply to the Contracting Authority;
<b>“Ministry of Justice Code”</b>	means the Ministry of Justice’s Code of Practice on the Discharge of the Functions of Public Authorities under Part 1 of the Freedom of Information Act 2000 as amended from time to time;
<b>“Month”</b>	means a calendar month and “Monthly” shall be interpreted accordingly;
<b>“New Services”</b>	means services which a Contracting Authority wishes to procure from a third party which are the same or similar to the services;
<b>“Nil Return”</b>	has the meaning given to it in paragraph 3.3 of Framework Schedule 9 (Management Information);
<b>“Occasion of Tax Non – Compliance”</b>	means where <ul style="list-style-type: none"> <li>a) any tax return of the Supplier submitted to a Relevant Tax Constructing Authority on or after 1 April 2013 to be incorrect as a result of: <ul style="list-style-type: none"> <li>a Relevant Tax Contracting Authority successfully challenging the supplier under the general Anti-Abuse Rule or the Halifax abuse principle or under any tax rules or legislation in any jurisdiction that have an effect equivalent or similar to the General Anti – Abuse Rule or the Halifax abuse principle;</li> </ul> </li> </ul> <p>the failure of an avoidance scheme which the Supplier was involved in, and which was, or should have been, notified to a Relevant Tax Contracting Authority under the DOTAS or any equivalent or similar regime in any jurisdiction; and/or</p>

	<p>b) any tax return of the Supplier submitted to a Relevant Tax Contracting Authority on or after 1 October 2012 which gives rise, on or after 1 April 2013, to a criminal conviction in any jurisdiction for tax related offences which is not spent at the Framework Commencement Date or to a civil penalty for fraud or evasion;</p>
<b>“OJEU Notice”</b>	has the meaning given to it in Recital A to this Framework Agreement;
<b>“Open Book Data”</b>	<p>means complete and accurate financial and non-financial information which is sufficient to enable the Contracting Authority to verify the Charges already paid or payable and Charges forecast to be paid during the Framework Period and term of any Call Off Agreements, including details and all assumptions relating to:</p> <p>a) the Supplier’s costs broken down against each Service and/or deliverable, including actual capital expenditure (including capital replacement costs) and the unit cost and total actual costs of all services</p> <p>b) operating expenditure relating to the provision of the Services including an analysis showing:</p> <p>the unit costs and quantity of any bought-in services;</p> <p>manpower resources broken down into the number and grade/role of all Supplier Personnel (free of any contingency) together with a list of agreed rates against each manpower grade;</p> <p>a list of Costs underpinning those rates for each manpower grade, being the agreed rate less the Supplier Profit Margin and</p> <p>c) Overheads;</p> <p>d) all interest, expenses and any other third party financing costs incurred in relation to the provision of the Services;</p> <p>e) the Supplier Profit achieved over the Framework Period and term of any Call Off Agreements and on an annual basis;</p> <p>f) confirmation that all methods of Cost apportionment and Overhead allocation are consistent with and not more onerous than such methods applied generally by the Supplier;</p> <p>g) an explanation of the type and value of risk and contingencies associated with the provision of the</p>

	<p>Services, including the amount of money attributed to each risk, and/or contingency; and</p> <p>h) the actual Costs profile for each Service Period under any Call Off Agreements</p>
<b>“Order”</b>	means an order for the provision of the Services placed by a Contracting Authority with the Supplier under a Call Off Agreement;
<b>“Other Contracting Authorities”</b>	means all Other Contracting Authorities except the Contracting Authority and <b>“Other Contracting Authority”</b> shall be construed accordingly;
<b>“Overhead”</b>	means those amounts which are intended to recover a proportion of the Supplier’s or the Sub-Contractor’s (as the context requires) indirect corporate costs (including financing, marketing, advertising, research and development and insurance costs and any fines or penalties) but excluding allowable indirect costs apportioned to facilities and administration in the provision of Supplier Personnel and accordingly included with limb (a) of the definition of <b>“Costs”</b> ;
<b>“Party”</b>	means the Contracting Authority or the Supplier and <b>“Parties”</b> shall mean both of them;
<b>“Personal Data”</b>	has the meaning given to it in the Data Protection Act 1998 as amended from time to time;
<b>“Processing”</b>	has the meaning given to it in the Data Protection Legislation but, for the purposes of this Framework Agreement, it shall include both manual and automatic processing and <b>“Process”</b> and <b>“Processed”</b> shall be interpreted accordingly;
<b>“Prohibited Act”</b>	<p>means:</p> <p>a) to directly or indirectly offer, promise or give any person working for or engaged by a Contracting Authority and/or the Contracting Authority a financial or other advantage to:</p> <ul style="list-style-type: none"> <li>i. Induce that person to perform improperly a relevant function or activity; or</li> <li>ii. Reward that person for improper performance of a relevant function or activity;</li> </ul> <p>b) Or</p> <p>c) Committing any offence:</p> <ul style="list-style-type: none"> <li>i. Under the Bribery Act 2010; or</li> </ul>

	<ul style="list-style-type: none"> <li>iii. Under legislation creating offences concerning Fraud; or</li> <li>iv. At common law concerning Fraud; or</li> <li>v. Committing (or attempting or conspiring to commit) Fraud;</li> </ul>
<b>“Regulations”</b>	means the Public Contracts Regulations 2015 and/or the Public Contracts (Scotland) Regulations 2012 (as the context requires) as amended from time to time;
<b>“Relevant Person”</b>	means any employee, agent, servant, or representative of the Contracting Authority, or of any Other Contracting Authority or other public body;
<b>“Relevant Requirements”</b>	means all applicable Law relating to bribery, corruption and fraud, including the Bribery Act 2010 and any guidance issued by the Secretary of State for Justice pursuant to section 9 of the Bribery Act 2010;
<b>“Relevant Tax Contracting Authority”</b>	means HMRC or, if applicable, the tax Contracting Authority in the jurisdiction in which the Supplier is established.
<b>“Relevant Supplier”</b>	means a third party bidding to provide New Services;
<b>“Replacement Services”</b>	means any services which are substantially similar to any of the Services and which are received in substitution for the services following the expiry or termination of this Framework Agreement;
<b>“Replacement Supplier”</b>	means any third party provider of Replacement Services appointed by or at the direction of the Contracting Authority from time to time;
<b>“Reporting Date”</b>	means the date to which the relevant Management Information relates, or such other date as may be agreed between the Parties;
<b>“Requests for Information”</b>	means a request for information relating to this Framework Agreement or the provision of the Services or an apparent request for such information under the Code of Practice on Access to Government Information, FOIA or the EIRs;
<b>“Restricted Countries”</b>	shall have the meaning given to it in Clause 27.5.3 (Protection of Personal Data);
<b>“Self Audit Certificate”</b>	means the certificate in the form as set out in Framework Schedule 10 (Annual Self Audit Certificate) to be provided to the Contracting Authority in accordance with Clause 18 (Records, Audit Access and Open Book Data);
<b>“Service Period”</b>	has the meaning given to it in Framework Schedule 4 (Template Order Form and Template Call Off Terms) as

	refined by a Contracting Authority in a Call Off Agreement between that Contracting Authority and the Supplier;
<b>“Services”</b>	means the services described in Framework Schedule 2 (Services and Key Performance Indicators) which the Supplier shall make available to Other Contracting Authorities;
<b>“Specific Change in Law”</b>	means a Change in Law that relates specifically to the business of the Contracting Authority and which would not affect a comparable supply;
<b>“Standards”</b>	means: <ul style="list-style-type: none"> <li>a) Any standards published by BSI British Standards, the National Standards Body of the United Kingdom, the international organisation for Standardisation or other reputable or equivalent bodies ( and their successor bodies) that a skilled and experienced operator in the same type of industry or business sector as the Supplier would reasonably and ordinarily be expected to comply with;</li> <li>b) Any standards detailed in the specification in Framework Schedule 2 ( Services and Key Performance Indicators)</li> <li>c) Any Standards detailed by a Contracting Authority in a Call Off Agreement following a Further Competition Procedure</li> <li>d) Any relevant Government codes of practice and guidance applicable from time to time.</li> </ul>
<b>“Statement of Requirements”</b>	means a statement issued by the Contracting Authority or any Other Contracting Authority detailing its Services Requirements issued in accordance with the Call off Procedure;
<b>“Sub-Contract”</b>	means any contract or agreement (or proposed contract or agreement), other than this Framework Agreement or a Call Off Agreement, pursuant to which a third party: <ul style="list-style-type: none"> <li>a) Provides the Services (or any part of them):</li> <li>b) Provides facilities or services necessary for the provision of the Service (or any part of them); and/or</li> <li>c) Is responsible for the management, direction or control of the provision of the Services (or any part of them);</li> </ul>
<b>“Sub-Contractor”</b>	means any person other than the Supplier, who is a party to a Sub-Contract and the servants or agents of that person

<b>“Supplier”</b>	means the person firm or company stated in the preamble to this Framework Agreement;
<b>“Supplier Action Plan”</b>	means a document, maintained by the Contracting Authority, capturing information about the relationship between the Parties including, but not limited to strategic objectives, actions, initiatives, communication channels, risks and supplier performance;
<b>“Supplier Personnel”</b>	means all persons employed or engaged by the Supplier together with the Supplier’s servants, agents, suppliers, consultants and Sub – Contractors ( and all persons employed by any Sub-contractors (and all persons employed by any Sub-Contractor together with the Sub-Contractor’s servants, consultants, agents, suppliers and sub-contractors) used in the performance of its obligations under this Framework Agreement or any Call Off Agreements;
<b>“Supplier Profit”</b>	means, in relation to a period, the difference between the total Charges ( in nominal cash flow terms but excluding any Deductions ( as defined in Call Off Schedule 1(Definitions)) and total Costs (in nominal cash flow terms) in respect of any Call Off Agreements for the relevant period;
<b>“Supplier Profit Margin”</b>	means, in relation to a period, the Supplier Profit for the relevant period divided by the total Charges over the same period in respect of any Call Off Agreements and expressed as a percentage;
<b>“Supplier Representative”</b>	means the representative appointed by the Supplier from time to time in relation to this Framework Agreement;
<b>“Supplier’s Confidential Information”</b>	means any information, however it is conveyed, that relates to the business, affairs, developments, trade secrets, Know-How, personnel and suppliers of the Supplier, including IPRs, together with information derived from the above and any other information clearly designated as being confidential (whether or not it is marked as “ confidential”) or which ought reasonably to be considered confidential;
<b>“Template Call off Terms”</b>	means the template terms and conditions in Annex 2 to Framework Schedule 4 (Template Order Form and Template Call Off terms);
<b>“Template Order Form”</b>	means the template form in Annex 1 to Framework Schedule 4 (Template Order Form and Template Call Off terms);
<b>“Tender”</b>	means the tender submitted by the Supplier to the Contracting Authority on a copy of which is set out in Framework Schedule 21 (Tender);
<b>“Termination Notice”</b>	means a written notice of termination given by one Party to the other, notifying the Party receiving the notice of the intention of the Party giving the notice to terminate this

	Agreement on a specified date and setting out the grounds for termination;
<b>“Transparency Principles”</b>	means the principles set out at <a href="https://www.gov.uk/government/publications/transparency-of-suppliers-and-government-to-the-public">https://www.gov.uk/government/publications/transparency-of-suppliers-and-government-to-the-public</a> (and as may be amended from time to time) detailing the requirements for the proactive release of information under the Government’s transparency commitment to publish contract information;
<b>“Transparency Reports”</b>	means the information relating to the Services and performance of this Framework Agreement which the Supplier is required to provide to the Contracting Authority in accordance with the reporting requirements in Framework Schedule 22;
<b>“Variation”</b>	has the meaning given to it in Clause 19.1.1 (Variation Procedure)
<b>“Variation Form”</b>	means the form that will be completed and signed by the Parties to effect a Variation which shall be in the form set out in Framework Schedule 19 (Variation Form)
<b>“Variation Procedure”</b>	means the procedure for carrying out a Variation as set out in Clause 19.1 (Variation Procedure);
<b>“VAT”</b>	means value added tax in accordance with the provisions of the Value Added Tax Act 1994;
<b>“Working Days”</b>	means any day other than a Saturday, Sunday or public holiday in England and Wales.

**FRAMEWORK SCHEDULE 2: SERVICES AND KEY PERFORMANCE INDICATORS  
PART A – SERVICES**

**1. GENERAL**

- 1.1 The purpose of this Part A of Framework Schedule 2 (Services and Key Performance Indicators) is to lay down the characteristics of the services that the Supplier will be required to make available to all Other Contracting Authorities under this Framework Agreement together with any specific Standards applicable to the Services.
- 1.2 The Services and any Standards set out in paragraph 2 below may be refined (to the extent permitted and set out in Framework Schedule 5 (Call Off Procedure)) by a Contracting Authority during a Further Competition Procedure to reflect its Services Requirements for entering a particular Call Off Agreement.

**2. SPECIFICATION**

***Refer to separate document Framework Schedule 2 Part A Services Version 1***

**PART B – KEY PERFORMANCE INDICATORS**

**1. GENERAL**

- 1.1 The purpose of this Part B is to set out the KPIs by which the Supplier’s overall performance under this Framework Agreement shall be monitored and managed. The Contracting Authority reserves the right to adjust, introduce new, or remove KPIs throughout the Framework Period, however any significant changes to KPIs shall be agreed between the Contracting Authority and the Supplier in accordance with the Clause 19.1 (Variation Procedure).
- 1.2 The Supplier shall comply with all its obligations related to KPIs set out in this Framework Agreement including Framework Schedule 8 (Framework Management) and shall use all reasonable endeavours to meet the KPI Targets identified in the table below.
- 1.3 The KPIs from which performance by the Supplier of this Framework Agreement will be reported against are set out below:

Key Performance Indicator (KPI)	Target
1. <b>Post Assignment Review Report (PARR)</b> Deliver within agreed timescales to the Contracting Authority.	Submitted 21 days following completion of the Costing Project.
2. <b>Score of PARR</b> The PARR document is scored by the Contracting Authority.	Supplier to achieve passes in all sections of the PARR.
3. <b>Submission of PARR to Costing Centre of Excellence</b> Where a Costing Project is undertaken by Other Contracting Authorities and completed PARR must be submitted to the Contracting Authority’s Costing Centre of Excellence.	Submitted 28 days following completion of the Costing Project.

- 1.4 The Supplier shall use the Post Assignment Review Report (PARR) template below (unless otherwise specified in writing by the Contracting Authority).

## ANNEX A TO PART B – POST ASSIGNMENT REVIEW FORM (PARR)

The Supplier will be responsible for completing this form within 21 days of the end of the project. The Contracting Authority will score the evidence and discuss the results with the Supplier.

### Part 1 – Assignment Details

Name of Supplier	
Name of Contracting Authority	
Name of Project/Assignment	
Date of start of Services	
Date of completion of Services	
Agreed price of Services	
Date PARR signed off	
Supplier signature	
Contracting Authority signature	

### Part 2 – Post Assignment Review Scoring

Each part of the Post Assignment Review Report (PARR) will be evidenced by the Supplier, and scored by the Contracting Authority and/or Other Contracting Authorities

Score	Meaning	Explanation
0	Fail	Pass criteria not met.
1	Pass	Pass criteria met criteria met.

### Part 3 – Overall PARR Summary

Maximum Score Available	5
Minimum Score Acceptable	5
Total Achieved (from Part 4)	

## Part 4 - The Supplier's Performance

Suppliers will be assessed on the Performance Measurements below. The Supplier shall be required as a minimum to achieve a PASS in each of the five (5) Performance Measure areas. A PASS mark will be awarded where a Supplier can provide the evidence outlined.

Performance Measurements	Evidence	Measure / Scoring Criteria	Score (0-1)
<b>1. Outputs</b>	<p>PASS requires:</p> <ol style="list-style-type: none"> <li>1. Final report consistent with Terms of Reference (TOR). Where there are inconsistencies, documented decisions by the Steering Committee</li> <li>2. 2+ interim reports, seeking steers from the Steering Committee</li> <li>3. Costing Project methodological annex, drawing out lessons learnt</li> <li>4. Cost model</li> </ol>	<ol style="list-style-type: none"> <li>1. Have you delivered the required final outputs, as detailed in the ToR agreed by the Steering Committee?</li> <li>2. Have you delivered 2+ interim Steering Committee reports, presented to the Steering Committee for decisions at regular intervals throughout the project?</li> <li>3. Have you delivered a Costing Project methodological annex?</li> <li>4. Have you delivered a coherent, cost model demonstrating the underlying evidence and assumptions driving recommendations?</li> </ol>	
<b>2. Engagement</b>	<p>PASS requires:</p> <ol style="list-style-type: none"> <li>1. Agreement documented in the minutes from final Steering Committee</li> <li>2. Actions and lead officials documented in the minutes from final Steering Committee</li> </ol>	<ol style="list-style-type: none"> <li>1. Has the final output been signed off by all key stakeholders?</li> <li>2. Are there clear actions, with named leads, to implement the recommendations from the project?</li> </ol>	
<b>3. Insight</b>	<p>PASS requires:</p> <ol style="list-style-type: none"> <li>1. Recommendations in the report clearly state savings / effectiveness opportunity and potential time scale (eg 3-5 years)</li> </ol>	<ol style="list-style-type: none"> <li>1. Has the project delivered recommendations that should lead to (cashable) savings or efficiency or effectiveness improvements in the short and long-term?</li> </ol>	

<b>4. Skills Transfer</b>	PASS requires: 1. HMG personnel embedded in project team 2. Action learning plan for Costing Centre of Excellence personnel agreed pre-project and discussed post Costing Project	1. Have you embedded any personnel as part of this Costing Project? 2. Agreed learning plan with post Costing Project evidence of learning?	
<b>5. Dissemination</b>	PASS requires: 1. Cascade results via events organised by Costing Centre of Excellence (eg wider HMG seminar, teach-in for departmental personnel)	1. Have results been cascaded within relevant departments and agencies and across wider HMG?	
<b>Lessons learnt</b>		Are there any lessons to take away from this Costing Project?	Not scored

#### Part 5 – Information only assessment – Good performance

Suppliers will be assessed on the Objectives below for information only purposes. The evidence outlined below provides a guide to Suppliers detailing the additional evidence the Contracting Authority and/or Other Contracting Authorities wishes to see above and beyond the minimum criteria as outlined in Part 4 above.

<b>Objectives</b>	<b>Evidence required for good performance</b>
<b>Engagement</b>	1. Positive feedback from key stakeholders. 2. Follow up plan for actions to ensure impact.
<b>Insight</b>	1. Analysis of investment required to realise savings and effectiveness opportunities. 2. Profile of investment and savings over time. 3. Recommendations taken forward by Steering Committee.
<b>Skills Transfer</b>	1. Clear progression plan agreed with members of personnel for subsequent Costing Projects. 2. Positive feedback from HMG personnel embedded in the Costing Project Team.
<b>Dissemination</b>	1. Identification of potential stakeholders for engage with post project and engagement plan established

	and implemented within the Costing Centre of Excellence.
<b>Lessons learnt</b>	1. Lessons from the project which can be applied to subsequent projects to drive improvements.

## FRAMEWORK SCHEDULE 3: FRAMEWORK PRICES AND CHARGING STRUCTURE

### 1. DEFINITIONS

1.1 The following terms used in this Framework Schedule 3 shall have the following meanings:

**“Base Location”** means the Suppliers usual place of work and/or premises at which the Services are to be performed;

### 2. GENERAL PROVISIONS

2.1 The Framework Prices set out in Annex 3 to this Framework Schedule 3 are the maximum that the Supplier may charge pursuant to any Call Off Agreement.

2.2 The Supplier acknowledges and agrees that any price submitted in relation to a Further Competition held in accordance with Framework Schedule 5 (Call Off Agreement) shall be equal to or lower than the Framework Prices.

2.3 The Framework Prices are those paid/payable by the Contracting Authority or Other Contracting Authorities when Costing Projects are called off under a Call Off Agreement.

2.4 The Supplier acknowledges and agrees that the Framework Prices cannot be increased during the Framework Period.

### 3. PRICING MECHANISM FOR THE CALCULATION OF FRAMEWORK PRICES

3.1 Framework Prices shall be calculated using the pricing mechanism specified in Table 1 in Annex 2 to this Framework Schedule 3 and on the basis of the rates and prices specified in Annex 2 to this Framework Schedule 3, as more particularly set out in this Framework Schedule 3.

3.2 NOT USED.

3.3 The Framework Price will be based on a standard economic unit of a rate per day per grade of Supplier personnel.

3.4 Day Rates cannot be exceeded throughout the life of this Framework Agreement.

3.5 Day Rates exclude all breaks.

3.6 Day Rates shall be based on a Working Day consisting of eight (8) hours (excluding breaks). Day Rates shall be inclusive of travel and related expenses from the Base Location to the Contracting Authority’s and/or Other Contracting Authorities premises.

3.7 The Day Rates shall include all associated costs in the provision of personnel and the Services in general, including, but not limited to account management, internal processes and provision of Management information. No additional charges shall be paid by the Contracting Authority or Other Contracting Authorities.

- 3.8 The Supplier shall not charge for more than eight (8) working hours in one day. The Day Rate for each grade of the Suppliers Personnel, where the Supplier has secured place on this Framework Agreement (in each case exclusive of VAT) are set out in Annex 2 of this Schedule.

#### **4. COSTS AND EXPENSES**

- 4.1 The Framework Prices shall include all costs and expenses relating to the Services provided to Other Contracting Authorities and/or Supplier's performance of all its obligations under any Call Off Agreements and no further amounts shall be payable by a Contracting Authority to the Supplier in respect of such performance, including in respect of matters such as:

4.1.1 any incidental expenses that the Supplier incurs, including travel, subsistence and lodging, document or report reproduction, shipping, desktop or office equipment costs required by the Supplier Personnel, network or data interchange costs or other telecommunications charges; or

4.1.2 any incidental expenses that the Supplier incurs, including travel, subsistence and lodging, document or report reproduction, shipping, desktop or office equipment costs required by the Supplier Personnel, network or data interchange costs or other telecommunications charges; or

4.1.3 any amount for any services provided or costs incurred by the Supplier prior to the Commencement Date of any Call Off Agreement.

#### **5. NOT USED**

#### **6. NOT USED**

#### **7. NOT USED**

#### **8. NOT USED**

#### **9. NOT USED**

#### **10. NOT USED**

#### **11. CHARGES UNDER CALL OFF AGREEMENTS**

11.1 For the avoidance of any doubt any change to the Framework Prices implemented pursuant to this Framework Schedule 3 are made independently of, and, subject always to paragraphs 2.1 and 2.2 of this Framework Schedule 3 and shall not affect the Charges Payable by a Contracting Authority under a Call Off Agreement in force at the time a change to the Framework Prices is implemented.

11.2 Any variation to the Charges payable under a Call Off Agreement must be agreed between the Supplier and the relevant Contracting Authority and implemented in accordance with the provisions applicable to the Call Off Agreement.

#### **12. E-COMMERCE TRANSACTIONS WITH CENTRAL GOVERNMENT BODIES**

- 12.1 The Supplier acknowledges and agrees that the Government's wide strategy of 'Digital by Default' (<https://www.gov.uk/government/publications/government-digital-strategy>) endorses a commitment to implement e-commerce systems, including, for example, purchase-to-pay (P2P) automated systems, as the preferred transacting model for all Government's purchasing transactions. The intent is to migrate, wherever practically possible, all Government's purchasing to an e-commerce environment.
- 12.2 The Supplier acknowledges and agrees that when contracting with Central Government Bodies, the latter may use a specific e-commerce application and the Supplier shall be required to comply with the relevant requirements set out by the relevant Central Government Body in their Statement of Requirements during the Further Competition Procedure and/or terms of the relevant Call Off Agreement.

**ANNEX 1: NOT USED**

## ANNEX 2: FRAMEWORK PRICES

TABLE 1:

Staff Grade	Day Rate (£)
Director / Partner	[REDACTED]
Managing Consultant / Accountant / Auditor	[REDACTED]
Principal Consultant / Accountant / Auditor	[REDACTED]
Senior Consultant / Accountant / Auditor	[REDACTED]
Consultant / Accountant / Auditor	[REDACTED]
Junior Consultant / Accountant / Auditor	[REDACTED]

*Refer to separate document McKinsey - Pricing Matrix*

**ANNEX 3: NOT USED**

**FRAMEWORK SCHEDULE 4: TEMPLATE ORDER FORM AND TEMPLATE CALL OFF  
TERMS**

**ANNEX 1: TEMPLATE ORDER FORM**

*Refer to separate document Framework Agreement Schedule 4 Order Form and Call Off  
Terms Version 1*

## **ANNEX 2: TEMPLATE CALL OFF TERMS**

## FRAMEWORK SCHEDULE 5: CALL OFF PROCEDURE

### 1. AWARD PROCEDURE

1.1 If the Contracting Authority or any Other Contracting Authorities decides to source the Services through this Framework Agreement then it will award its Services Requirements in accordance with the procedure in this Framework Schedule 5 (Call Off Procedure) and the requirements of the Regulations and the Guidance. For the purposes of this Framework Schedule 5, "Guidance" shall mean any guidance issued or updated by the UK Government from time to time in relation to the Regulations.

### 2. FURTHER COMPETITION PROCEDURE

#### Contracting Authority's Obligation

2.1 Any Contracting Authority and/or Contracting Authorities awarding a Call Off Agreement under this Framework Agreement through a Further Competition Procedure shall:

2.1.1. develop a Statement of Requirements setting out its requirements for the Services and identify the Framework Suppliers capable of supplying the Services;

2.1.2. amend or refine the Template Call Off Form and Template Call Off Terms to reflect its Services Requirements only to the extent permitted by and in accordance with the requirements of the Regulations and Guidance;

2.1.3. invite tenders by conducting a Further Competition Procedure for its Services Requirements in accordance with the Regulations and Guidance and in particular:

(a) specify if a Supplier presentation is required as part of the Further Competition Procedure; and

(b) if an Electronic Reverse Auction is not used, the Contracting Authority shall:

(i) invite the Framework Suppliers identified in accordance with paragraph 2.1.1 to submit a tender in writing for each proposed Call Off Agreement to be awarded by giving written notice by email to the relevant Supplier Representative of each Framework Supplier;

(ii) set a time limit for the receipt by it of the tenders which takes into account factors such as the complexity of the subject matter of the proposed Call Off Agreement and the time needed to submit tenders; and

(iii) keep each tender confidential until the time limit set out for the return of tenders has expired.

2.1.4. apply the Further Competition Award Criteria to the Framework Suppliers' compliant tenders submitted through the Further Competition Procedure as

the basis of its decision to award a Call Off Agreement for its Services Requirements;

2.1.5. on the basis set out above, award its Call Off Agreement to the successful Framework Supplier in accordance with paragraph 6 which Call Off Agreement shall:

- (a) state the Services Requirements;
- (b) state the tender submitted by the successful Framework Supplier;
- (c) state the charges payable for the Services Requirements in accordance with the tender submitted by the successful Framework Supplier; and
- (d) incorporate the Template Call Off Form and Template Call Off Terms (as may be amended or refined by the Contracting Authority in accordance with paragraph 2.1.2 above) applicable to the Services,

2.1.6. provide unsuccessful Framework Suppliers with written feedback in relation to the reasons why their tenders were unsuccessful.

### **The Supplier's Obligations**

2.2 The Supplier shall in writing, by the time and date specified by the Contracting Authority following an invitation to tender pursuant to paragraph 2.1.3 above, provide the Contracting Authority with either:

2.2.1. a statement to the effect that it does not wish to tender in relation to the relevant Services Requirements; or

2.2.2. the full details of its tender made in respect of the relevant Statement of Requirements. In the event that the Supplier submits such a tender, it should include, as a minimum:

- (a) an email response subject line to comprise unique reference number and Supplier name, so as to clearly identify the Supplier;
- (b) a brief summary, in the email (followed by a confirmation letter), stating that the Supplier is bidding for the Statement of Requirements;
- (c) a proposal covering the Services Requirements;
- (d) CVs of key personnel – as a minimum any lead consultant, with others, as considered appropriate along with required staff levels; and

2.2.3. The Supplier shall ensure that any prices submitted in relation to a Further Competition Procedure held pursuant to this paragraph 2 shall be based on the Charging Structure as set out in Framework Schedule 3 (Framework Prices and Charging Structure).

2.2.4. The Supplier agrees that:

- (a) all tenders submitted by the Supplier in relation to a Further Competition Procedure held pursuant to this paragraph 2 shall remain open for acceptance by the Contracting Authority for ninety (90) Working Days (or such other period specified in the invitation to tender issued by the relevant Contracting Authority in accordance with the Call Off Procedure); and
- (b) all tenders submitted by the Supplier are made and will be made in good faith and that the Supplier has not fixed or adjusted and will not fix or adjust the price of the tender by or in accordance with any agreement or arrangement with any other person. The Supplier certifies that it has not and undertakes that it will not:
  - (i) communicate to any person other than the person inviting these tenders the amount or approximate amount of the tender, except where the disclosure, in confidence, of the approximate amount of the tender was necessary to obtain quotations required for the preparation of the tender; and
  - (ii) enter into any arrangement or agreement with any other person that he or the other person(s) shall refrain from submitting a tender or as to the amount of any tenders to be submitted.

**3. NOT USED**

**4. NO AWARD**

4.1. Notwithstanding the fact that the Contracting Authority and/or Other Contracting Authorities has followed a procedure as set out above in paragraph 2 above, the Contracting Authority and/or Other Contracting Authorities shall be entitled at all times to decline to make an award for its Services Requirements. Nothing in this Framework Agreement shall oblige any Contracting Authority and/or Other Contracting Authorities to award any Call Off Agreement.

**5. RESPONSIBILITY FOR AWARDS**

5.1. The Supplier acknowledges that each Contracting Authority and/or Other Contracting Authorities is independently responsible for the conduct of its award of Call Off Agreements under this Framework Agreement and that the Contracting Authority and/or Other Contracting Authorities is not responsible or accountable for and shall have no liability whatsoever in relation to:

- 5.1.1. the conduct of Other Contracting Authorities in relation to this Framework Agreement; or
- 5.1.2. the conduct of the Other Contracting Authorities in relation to this Framework Agreement; or
- 5.1.3. the performance or non-performance of any Call Off Agreements between the Supplier and Other Contracting Authorities entered into pursuant to this Framework Agreement.

**6. CALL OFF AWARD PROCEDURE**

6.1. Subject to paragraphs 1 to 5 above, a Contracting Authority and/or Other Contracting Authorities may award a Call Off Agreement with the Supplier by sending (including electronically) a signed order form substantially in the form (as

may be amended or refined by the Contracting Authority and/or Other Contracting Authorities in accordance with paragraph 2.1.2 above) of the Template Order Form set out in Framework Schedule 4 (Template Order Form and Template Call Off Terms). The Parties agree that any document or communication (including any document or communication in the apparent form of a Call Off Agreement) which is not as described in this paragraph 6 shall not constitute a Call Off Agreement under this Framework Agreement.

- 6.2. On receipt of an Order form as described in paragraph 6.1 from a Contracting Authority and/or Other Contracting Authorities the Supplier shall accept the Call Off Agreement by promptly signing and returning (including by electronic means) a copy of the Order form to the Contracting Authority and/or Other Contracting Authorities concerned.
- 6.3. On receipt of the signed Order form from the Supplier, the Contracting Authority and/or Other Contracting Authorities shall send (including by electronic means) a written notice of receipt to the Supplier within two (2) Working Days and a Call Off Agreement shall be formed.

## **FRAMEWORK SCHEDULE 6: AWARD CRITERIA**

### **1. GENERAL**

- 1.1 This Framework Schedule 6 is designed to assist the Contracting Authority and/or Other Contracting Authorities seeking to award a Call Off Agreement on the basis of reopening competition under a Further Competition Procedure in accordance with the Call Off Procedure.
- 1.2 A Call Off Agreement shall be awarded on the basis of most economically advantageous tender (“MEAT”) from the point of view of the Contracting Authority and/or Other Contracting Authorities.
- 1.3 This Framework Schedule 6 includes details of the evaluation criteria and any weightings that will be applied to that criteria.

**PART A: NOT USED**

## PART B: FURTHER COMPETITION AWARD CRITERIA

1. The Framework Agreement competition was conducted on the basis of 70% Quality and 30% Price criteria weightings.
2. At Further Competition it is open for the Contracting Authority and/or Other Contracting Authorities to determine the criteria and weightings (including any sub-criteria and sub-weightings) within the ranges set out in the table below:

<b>Criteria Number</b>	<b>Criteria</b>	<b>Percentage Weightings - to be set by the Contracting Authority and/or Other Contracting Authorities conducting the further competition</b>
A	Quality	50% - 90%
B	Price	10% - 50%

## FRAMEWORK SCHEDULE 7: SUB-CONTRACTORS

1. In accordance with Clause 25.1 (Appointment of Sub-Contractors), the Supplier is entitled to sub-contract its obligations under this Framework Agreement and any Call Off Agreements entered into pursuant to this Framework Agreement, to the Sub-Contractors listed below:

Name and Full Contact Details	Obligation
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

## FRAMEWORK SCHEDULE 8: FRAMEWORK MANAGEMENT

### 1. INTRODUCTION

1.1 The following definitions shall apply in addition to the definitions contained in the Framework Schedule 1 (Definitions):

**“Supplier Framework Manager”** has the meaning given to it in paragraph 2.1.1 of this Framework Schedule 8; and

**“Supplier Review Meetings”** has the meaning given to it in paragraph 2.2.1 of this Framework Schedule 8.

1.2 The successful delivery of this Framework Agreement will rely on the ability of the Supplier and the Contracting Authority in developing a strategic relationship immediately following the conclusion of this Framework Agreement with the Supplier and maintaining this relationship throughout the Framework Period.

1.3 To achieve this strategic relationship, there will be a requirement to adopt proactive framework management activities which will be informed by quality Management Information, and the sharing of information between the Supplier and the Contracting Authority.

1.4 This Framework Schedule 8 outlines the general structures and management activities that the Parties shall follow during the Framework Period.

### 2. FRAMEWORK MANAGEMENT

#### 2.1 Framework Management Structure:

2.1.1 The Supplier shall provide a suitably qualified nominated contact (the **“Supplier Framework Manager”**) who will take overall responsibility for delivering the Services required within this Framework Agreement, as well as a suitably qualified deputy to act in their absence.

2.1.2 The Supplier shall put in place a structure to manage the Framework in accordance with the Framework Agreement Schedule 2 (Services and Key Performance Indicators).

2.1.3 A full governance structure for the Framework will be agreed between the Parties during the Framework Agreement implementation stage.

2.1.4 Following discussions between the Parties following the Framework Commencement Date, the Contracting Authority shall produce and issue to the Supplier a draft Supplier Action Plan. The Supplier shall not unreasonably withhold its agreement to the draft the Supplier Action Plan. The Supplier Action Plan shall, unless the Contracting Authority otherwise Approves, be agreed between the Parties and come into effect within two weeks from receipt by the Supplier of the draft Supplier Action Plan.

2.1.5 The Supplier Action Plan shall be maintained and updated on an ongoing basis by the Contracting Authority. Any changes to the Supplier Action Plan shall be notified by the Contracting Authority to the Supplier. The Supplier shall not unreasonably withhold its agreement to any changes to the Supplier Action Plan. Any such changes shall, unless the Contracting Authority otherwise Approves, be agreed between the Parties and come into effect within two weeks from receipt by the Supplier of the Contracting Authority's notification.

## 2.2 Supplier Review Meetings

2.2.1 Regular performance review meetings will take place at the Contracting Authority's premises throughout the Framework Period and thereafter until the Framework Expiry Date ("**Supplier Review Meetings**").

2.2.2 The exact timings and frequencies of such Supplier Review Meetings will be determined by the Contracting Authority following the conclusion of the Framework Agreement. It is anticipated that the frequency of the Supplier Review Meetings will be once every month or less. The Parties shall be flexible about the timings of these meetings.

2.2.3 The purpose of the Supplier Review Meetings will be to review the Supplier's performance under this Framework Agreement and, where, applicable, the Supplier's adherence to the Supplier Action Plan. The agenda for each Supplier Review Meeting shall be set by the Contracting Authority and communicated to the Supplier in advance of that meeting.

2.2.4 The Supplier Review Meetings shall be attended, as a minimum, by the Contracting Authority Representative(s) and the Supplier Framework Manager.

## 3. KEY PERFORMANCE INDICATORS

3.1 The KPIs applicable to this Framework Agreement are set out in Framework Schedule 2 (Services and Key Performance Indicators).

3.2 The Supplier shall establish processes to monitor its performance against the agreed KPIs. The Supplier shall at all times ensure compliance with the standards set by the KPIs.

3.3 The Contracting Authority shall review progress against these KPIs to evaluate the effectiveness and efficiency of which the Supplier performs its obligations to fulfil this Framework Agreement.

3.4 The Supplier's achievement of KPIs shall be reviewed during the Supplier Review Meetings, in accordance with paragraph 2.2 above, and the review and ongoing monitoring of KPIs will form a key part of the framework management process as outlined in this Framework Schedule 8.

3.5 The Contracting Authority reserves the right to adjust, introduce new, or remove KPIs throughout the Framework Period, however any significant changes to KPIs shall be agreed between Contracting Authority and the Supplier.

- 3.6 The Contracting Authority reserves the right to use and publish the performance of the Supplier against the KPIs without restriction.

#### **4. EFFICIENCY AND TRACKING PERFORMANCE MEASURES**

- 4.1 The Supplier shall cooperate in good faith with the Contracting Authority to develop efficiency tracking performance measures for this Framework Agreement. This shall include but is not limited to:
- 4.1.1 tracking reductions in product volumes and product costs, in order to demonstrate that Other Contracting Authorities are consuming less and buying more smartly;
  - 4.1.2 developing additional KPIs to ensure that the Framework Agreement supports the emerging target operating model across central government (particularly in line with centralised sourcing and category management, procurement delivery centres and payment processing systems and shared service centres).
- 4.2 The list in paragraph 4.1 is not exhaustive and may be developed during the Framework Period.
- 4.3 The metrics that are to be implemented to measure efficiency shall be developed and agreed between the Contracting Authority and the Supplier. Such metrics shall be incorporated into the list of KPIs set out in Framework Schedule 2 (Services and Key Performance Indicators).
- 4.4 The ongoing progress and development of the efficiency and tracking performance measures shall be reported through framework management activities as outlined in this Framework Schedule 8.

#### **5. ESCALATION PROCEDURE**

- 5.1 In the event that the Contracting Authority and the Supplier are unable to agree the performance score for any KPI during a Supplier Review Meeting, the disputed score shall be recorded and the matter shall be referred to the Contracting Authority Representative and the Supplier Representative in order to determine the best course of action to resolve the matter (which may involve organising an ad-hoc meeting to discuss the performance issue specifically).
- 5.2 In cases where the Contracting Authority Representative and the Supplier Representative fail to reach a solution within a reasonable period of time, the matter shall be dealt with in accordance with the procedure set out the Clause 48 (Dispute Resolution).

## **FRAMEWORK SCHEDULE 9: MANAGEMENT INFORMATION**

### **1. GENERAL REQUIREMENTS**

- 1.1 The Supplier shall operate and maintain appropriate systems, processes and records to ensure that it can, at all times, deliver timely and accurate Management Information to the Contracting Authority in accordance with the provisions of this Framework Schedule 9.
- 1.2 The Supplier shall also supply such Management Information as may be required by a Contracting Authority in accordance with the terms of a Call Off Agreement.

### **2. MANAGEMENT INFORMATION AND FORMAT**

- 2.1 The Supplier agrees to provide timely, full, accurate and complete MI Reports to the Contracting Authority which incorporates the data, in the correct format, required by the MI Reporting Template. The initial MI Reporting Template is set out in the Annex to this Framework Agreement Schedule 9.
- 2.2 The Contracting Authority may from time to time make changes to the MI Reporting Template including to the data required or format of the report and issue a replacement version of the MI Reporting Template to the Supplier. The Contracting Authority shall give notice in writing of any such change to the MI Reporting Template and shall specify the date from which the replacement MI reporting Template must be used for future MI Reports which date shall be at least thirty (30) calendar days following the date of the notice.
- 2.3 If the MI Reporting Template is amended by the Contracting Authority at any time, then the Supplier agrees to provide all future MI Reports in accordance with the most recent MI Reporting Template issued by the Contracting Authority.
- 2.4 The Contracting Authority may provide the Supplier with supplemental guidance for completing the MI Reporting Template or submitting MI Reports from time to time which may for example indicate which fields are mandatory and which are optional. The Supplier agrees to complete the Quarterly MI Report in accordance with any such guidance.
- 2.5 The Supplier may not make any amendment to the current MI Reporting Template without the prior Approval of the Contracting Authority.
- 2.6 The Contracting Authority shall have the right from time to time (on reasonable written notice) to amend the nature of the Management Information which the Supplier is required to supply to the Contracting Authority.

### **3. FREQUENCY AND COVERAGE**

- 3.1 All MI Reports must be completed by the Supplier using the MI Reporting Template and returned to the Contracting Authority on or prior to the Reporting Date each quarter during the Framework Period and thereafter, until all transactions relating to Call Off Agreements have permanently ceased.

- 3.2 The MI Report should be used (among other things) to report Orders received and transactions occurring during the quarter to which the MI Report relates, regardless of when the work was actually completed. For example, if an invoice is raised for October, but the work was actually completed in the months of July, August or September, the Supplier must report the invoice in October's quarterly MI Report. Each Order received by the Supplier must be reported only once when the Order is received.
- 3.3 The Supplier must return the MI Report for each quarter even where there are no transactions to report in the relevant quarter (a "Nil Return").
- 3.4 The Supplier must inform the Contracting Authority of any errors or corrections to the Management Information.
  - 3.4.1 in the next MI Report due immediately following discovery of the error by the Supplier; or
  - 3.4.2 as a result of the Contracting Authority querying any data contained in an MI Report.

#### **4. SUBMISSION OF THE QUARTERLY MI REPORT**

- 4.1 The completed MI Report shall be completed electronically and returned to the Contracting Authority.
- 4.2 The Contracting Authority reserves the right (acting reasonably) to specify that the MI Report be submitted by the Supplier using an alternative communication to that specified in paragraph 4.1 above such as email. The Supplier agrees to comply with any such instructions provided they do not materially increase the burden on the Supplier.

#### **5. DEFECTIVE MANAGEMENT INFORMATION**

- 5.1 The Supplier acknowledges that it is essential that the Contracting Authority receives timely and accurate Management Information pursuant to this Framework Agreement because Management Information is used by the Contracting Authority to inform strategic decision making and allows it to calculate the Call Off Agreement Charge.
- 5.2 Following an MI Failure the Contracting Authority may issue reminders to the Supplier or require the Supplier to rectify defects in the MI Report provided to the Contracting Authority. The Supplier shall rectify any deficient or incomplete MI Report as soon as possible and not more than five (5) Working Days following receipt of any such reminder.

##### **Meetings**

- 5.3 The Supplier agrees to attend meetings between the Parties in person to discuss the circumstances of any MI Failure(s) at the request of the Contracting Authority (without prejudice to any other rights the Contracting Authority may have). If the Contracting Authority requests such a meeting the Supplier shall propose measures to ensure that the MI Failures are rectified and do not occur in the future.

The Parties shall document these measures and continue to monitor the Supplier's performance.

### **Admin Fees**

- 5.4 If, in any rolling three (3) Month period, two (2) or more MI Failures occur, the Supplier acknowledges and agrees that the Contracting Authority shall have the right to invoice the Supplier Admin Fees and (subject to paragraph 5.5) in respect of any MI Failures as they arise in subsequent Months.
- 5.5 If, following activation of the Contracting Authority's right to charge Admin Fee(s) in respect of MI Failures pursuant to paragraph 5.4, the Supplier submits the quarterly MI Report for two (2) consecutive Months and no MI Failure occurs then the right to charge the Admin Fee(s) shall lapse. For the avoidance of doubt the Contracting Authority shall not be prevented from exercising such right again during the Framework Period of the conditions in paragraph 5.4 are met.
- 5.6 The Supplier acknowledges and agrees that the Admin Fees are a fair reflection of the additional costs incurred by the Contracting Authority as a result of the Supplier failing to supply Management Information as required by this Framework Agreement.
- 5.7 The Contracting Authority shall notify the Supplier if any Admin Fees arise pursuant to paragraph 5.4 above and shall be entitled to invoice the Supplier for such Admin Fees. Any exercise by the Contracting Authority of its right under this paragraph 5.7 shall be without prejudice to any other rights that may arise pursuant to the terms of this Framework Agreement.

## **ANNEX 1: MI REPORTING TEMPLATE**

***Refer to separate document Management Information Template Version 1***

**FRAMEWORK SCHEDULE 10: ANNUAL SELF AUDIT CERTIFICATE**

**[To be signed by head of Internal Audit, Finance Director or company's external auditor]**

**[Guidance note: Please seek guidance from the CCS audit team in relation to this point]**

Dear Sirs

In accordance with the Framework Agreement entered into on [insert Framework Commencement Date dd/mm/yyyy] between [insert name of Supplier] and the Contracting Authority, we confirm the following:

1. In our opinion based on the testing undertaken [name of Supplier] has in place suitable systems for identifying and recording the transactions taking place under the provisions of the above Framework Agreement.
2. We have tested the systems for identifying and reporting on framework activity and found them to be operating satisfactorily.
3. We have tested a sample of [ ] [insert number of sample transactions tested] Orders and related invoices during our audit for the financial year ended [insert financial year] and confirm that they are correct and in accordance with the terms and conditions of the Framework Agreement.
4. We have tested from the Order processing and invoicing systems a sample of [ ] [insert number of sample transactions tested] public sector orders placed outside the Framework Agreement during our audit for the financial year ended [insert financial year] and confirm they have been identified correctly as orders placed outside the Framework Agreement, an appropriate and legitimately tendered procurement route has been used to place those orders, and those orders should not otherwise have been routed via centralised and mandated procurement processes executed by the Contracting Authority.
5. We have also attached an Audit Report which provides details of the methodology applied to complete the review, the sampling techniques applied, details of any issues identified and remedial action taken.

**[Guidance Note: see Clause 18 (Records, Audit Access and Open Book Data) for details of what is required]**

Name:.....

Signed:.....

Head of Internal Audit/ Finance Director/ External Audit firm (delete as applicable)

Date:.....

Professional Qualification held by Signatory:.....

***Note to Suppliers: where CCS identifies independently that data accuracy supporting this certificate is flawed we will consider action on a case by case basis, and in some cases where the issues identified are clearly systematic we will consider whether this behaviour goes beyond poor commercial practice and will seek further guidance from the GLD.***



## **FRAMEWORK SCHEDULE 11: MARKETING**

### **1. INTRODUCTION**

1.1 This Framework Schedule 11 describes the activities that the Supplier will carry out as part of its ongoing commitment to the marketing of the Services to Other Contracting Authorities.

### **2. MARKETING**

2.1 Marketing contact details:

2.1.1 [REDACTED]

2.1.2 [REDACTED]

2.1.3 [REDACTED]

### **3. CONTRACTING AUTHORITY PUBLICATIONS**

3.1 The Contracting Authority will periodically update and revise marketing materials. The Supplier shall supply current information for inclusion in such marketing materials when required by the Contracting Authority.

3.2 Such information shall be provided in the form of a completed template, supplied by the Contracting Authority together with the instruction for completion and the date for its return.

3.3 Failure to comply with the provisions of paragraphs 3.1 and 3.2 may result in the Supplier's exclusion from the use of such marketing materials.

### **4. SUPPLIER PUBLICATIONS**

4.1 Any marketing materials in relation to this Framework Agreement that the Supplier produces must comply in all respects with the Branding Guidance. The Supplier will periodically update and revise such marketing materials.

4.2 The Supplier shall be responsible for keeping under review the content of any information which appears on the Supplier's website and which relates to this Framework Agreement and ensuring that such information is kept up to date at all times.

## FRAMEWORK SCHEDULE 12: CONTINUOUS IMPROVEMENT AND BENCHMARKING

### 1. DEFINITIONS

1.1 In this Framework Schedule 12, the following expressions shall have the following meanings:

<b>“Benchmarked Rates”</b>	means the Framework Prices for the Benchmark Services
<b>“Benchmark Review”</b>	means a review of the Services carried out in accordance with this Framework Schedule 12 to determine whether those Services represent Good Value
<b>“Benchmarked Services”</b>	means any Service included within the scope of a Benchmark Review pursuant to this Framework Schedule 12
<b>“Comparable Rates”</b>	means rates payable by the Comparison Group for Comparable Services that can be fairly compared with the Framework Prices
<b>“Comparable Supply”</b>	means the supply of Services to another customer of the Supplier that are the same or similar to the Services
<b>“Comparable Services”</b>	means Services that are identical or materially similar to the Benchmark Services (including in terms of scope, specification, volume and quality of performance) provided that if no identical or materially similar Services exist in the market, the Supplier shall propose an approach for developing a Comparable Services benchmark
<b>“Comparison Group”</b>	means a sample group of organisations providing Comparable Services which consists of organisations which are either a similar size to the Supplier or which are similarly structured in terms of their business and their service offering so as to be fair comparators with the Supplier, or which, are best practice organisations
<b>“Equivalent Data”</b>	means data derived from an analysis of the Comparable Rates and/or the Comparable Services (as applicable) provided by the Comparison Group

<b>“Good Value”</b>	means that the Benchmarked Rates are within the Upper Quartile
<b>“Upper Quartile”</b>	means, in respect of Benchmarked Rates, that based on analysis of Equivalent Data, the Benchmarked Rates, as compared to the range of prices for Comparable Services, are within the top 25% in terms of best value for money for the recipients of the Comparable Services

## 2. BACKGROUND

- 2.1 The Supplier acknowledges that the Contracting Authority wishes to ensure that the Services, represent value for money to the taxpayer throughout the Framework Period.
- 2.2 This Framework Schedule 12 (Continuous Improvement and Benchmarking) sets out the following processes to ensure this Framework Agreement represents value for money throughout the Framework Period and subsequently while any Call Off Agreements remain in force;
- 2.1.1 Benchmarking
  - 2.1.2 Continuous Improvement;

## 3. BENCHMARKING

### 3.1 Frequency Purpose and Scope of Benchmark Review

- 3.1.1 The Supplier shall carry out Benchmark Reviews of the Services when so requested by the Contracting Authority.
- 3.1.2 The Contracting Authority shall not be entitled to request a Benchmark Review during the first six (6) Month period from the Framework Commencement Date nor at intervals of less than twelve (12) Months after any pervious Benchmark Review.
- 3.1.3 The purpose of a Benchmark Review will be to establish whether the Benchmarked Services are, individually and/or as a whole, Good Value.
- 3.1.4 The Services that are to be the Benchmarked Services will be identified by the Contracting Authority in writing.

### 3.2 Benchmarking Process

- 3.2.1 The Supplier shall produce and send the Contracting Authority for Approval, a draft plan for the Benchmark Review.
- 3.2.2 The plan must include:
- (a) a proposed timetable for the Benchmark Review;
  - (b) a description of the benchmarking methodology to be used;

- (c) a description that demonstrates objectively and transparently that the benchmarking methodology to be used is capable of fulfilling the benchmarking purpose; and
  - (d) a description of how the Supplier will scope and identify the Comparison Group.
- 3.2.3 The Contracting Authority must give notice in writing to the Supplier within ten (10) Working Days after receiving the draft plan, advising whether it Approves the draft plan, or, if it does not approve the draft plan, suggesting amendments to that plan. The Contracting Authority may not unreasonably withhold or delay its Approval of the draft plan and any suggested amendments must be reasonable.
- 3.2.4 Where the Contracting Authority suggests amendments to the draft plan under paragraph 3.2.3, the Supplier must produce an amended draft plan. Paragraph 3.2.2 shall apply to any amended draft plan.
- 3.2.5 Once it has received the Approval of the draft plan, the Supplier shall:
- (a) finalise the Comparison Group and collect data relating to Comparable Rates. The selection of the Comparable Rates (both in terms of number and identity) shall be a matter for the Supplier's professional judgement using:
    - i. market intelligence
    - ii. the Supplier's own data and experience;
    - iii. relevant published information; and
    - iv. pursuant to paragraph 3.2.7 below, information from other suppliers or purchasers on Comparable Rates;
  - (b) by applying the adjustment factors listed in paragraph 3.2.7 and from an analysis of the Comparable Rates, derive the Equivalent Data;
  - (c) using the Equivalent Data to calculate the Upper Quartile;
  - (d) determine whether or not each Benchmarked Rate is, and/or the Benchmarked Rates as a whole are, Good Value.
- 3.2.6 The Supplier agrees to use its reasonable endeavours to obtain information from other suppliers or purchasers on Comparable Rates.
- 3.2.7 In carrying out the benchmarking analysis the Supplier may have regard to the following matters when performing a comparative assessment of the Benchmarked Rates and the Comparable Rates in order to derive Equivalent Data:

- (a) the contractual terms and business environment under which the Comparable Rates are being provided (including the scale and geographical spread of the customers);
- (b) exchange rates;
- (c) any other factors reasonably identified by the Supplier, which, if not taken into consideration, could unfairly cause the Supplier's pricing to appear non-competitive.

### 3.3 Benchmarking Report:

- 3.3.1 For the purposes of this Framework Schedule 12 **“Benchmarking Report”** shall mean the report produced by the Supplier following the Benchmark Review and as further described in this Framework Schedule 12;
- 3.3.2 The Supplier shall prepare a Benchmarking Report and deliver it to the Contracting Authority, at the time specified in the plan Approved pursuant to paragraph 3.2.3 of this Schedule 12, setting out its findings. Those findings shall be required to:
  - (a) include a finding as to whether or not a Benchmarked Service and/or whether the Benchmarked Services as a whole are, Good Value;
  - (b) if any of the Benchmarked Services are, individually or as a whole, not Good Value, specify the changes that would be required to make that Benchmarked Service or the Benchmarked Services as a whole Good Value; and
  - (c) include sufficient detail and transparency so that the Contracting Authority can interpret and understand how the Supplier has calculated whether or not the Benchmarked Services are, individually or as a whole, Good Value.
- 3.3.3 The Parties agree that any changes required to this Framework Agreement identified in the Benchmarking Report may be implemented at the direction of the Contracting Authority in accordance with Clause 19.1 (Variation Procedure).
- 3.3.4 The Contracting Authority shall be entitled to publish the results of any benchmarking of the Framework Prices to Other Contracting Authorities.

## 4. CONTINUOUS IMPROVEMENT

- 4.1 The Supplier shall adopt a policy of continuous improvement in relation to the Services pursuant to which it will regularly review with the Contracting Authority the Services and the manner in which it is providing the Services with a view to reducing the Contracting Authority's costs, the costs of Other Contracting Authorities (including the Framework Prices) and/or improving the quality and

efficiency of the Services. The Supplier and the Contracting Authority will provide to each other any information which may be relevant to assisting the objectives of continuous improvement and in particular reducing costs.

- 4.2 Without limiting paragraph 4.1, the Supplier shall produce at the start of each Contract Year a plan for improving the provision of Services and/or reducing the Charges produced by the Supplier pursuant to this Schedule 12 under all Call Off Agreements and reducing the Framework Prices (without adversely affecting the performance of the Framework Agreement or any Call Off Agreement) during that Contract Year (“**Continuous Improvement Plan**”) for the Approval of the Contracting Authority. The Continuous Improvement Plan shall include, as a minimum, proposals in respect of the following:
- 4.2.1 identifying the emergence of new and evolving technologies which could improve the Services;
  - 4.2.2 identifying changes in behaviour at Other Contracting Authorities that result in a cost saving and a reduction in the Framework Prices;
  - 4.2.3 improving the way in which the Services are sold via the Framework Agreement that may result in reduced Framework Prices;
  - 4.2.4 identifying and implementing efficiencies in the Supplier’s internal processes and administration that may lead to cost savings and reductions in the Framework Prices;
  - 4.2.5 identifying and implementing efficiencies in the way the Contracting Authority and/or Other Contracting Authorities interact with the Supplier that may lead to cost savings and reductions in the Framework Prices;
  - 4.2.6 identifying and implementing efficiencies in the Supplier’s supply chain that may lead to cost savings and reductions in the Framework Prices;
  - 4.2.7 baselining the quality of the Supplier’s Services and its cost structure and demonstrating the efficacy of its Continuous Improvement Plan on each element during the Framework Period; and
  - 4.2.8 measuring and reducing the sustainability impacts of the Supplier’s operations and supply-chains pertaining to the Services, and identifying opportunities to assist Other Contracting Authorities in meeting their sustainability objectives.
- 4.3 The initial Continuous Improvement Plan for the first (1<sup>st</sup>) Contract year shall be submitted by the Supplier to the Contracting Authority for approval within ninety (90) Working Days of the first Order or six (6) Months following the Framework Commencement Date, whichever is earlier.
- 4.4 The Contracting Authority shall notify the Supplier of its Approval or rejection of the proposed Continuous Improvement Plan or any updates to it within twenty (20) Working Days of receipt. Within ten (10) Working Days of receipt of the Contracting Authority’s notice of rejection and of the deficiencies of the proposed Continuous Improvement Plan, the Supplier shall submit to the Contracting Authority a revised

Continuous Improvement Plan reflecting the changes required. Once Approved by the Contracting Authority, the programme shall constitute the Continuous Improvement Plan for the purposes of this Agreement.

- 4.5 Once the first Continuous Improvement Plan has been Approved in accordance with paragraph 4.4:
  - 4.5.1 the Supplier shall use all reasonable endeavours to implement any agreed deliverables in accordance with the Continuous Improvement Plan; and
  - 4.5.2 the Parties agree to meet as soon as reasonably possible following the start of each quarter (or as otherwise agreed between the Contracting Authority and the Supplier) to review the Supplier's progress against the Continuous Improvement Plan.
- 4.6 The Supplier shall update the Continuous Improvement Plan as and when required but at least once every Contract Year (after the first (1st) Contract Year) in accordance with the procedure and timescales set out in paragraph 4.2.
- 4.7 All costs relating to the compilation or updating of the Continuous Improvement Plan and the costs arising from any improvement made pursuant to it and the costs of implementing any improvement, shall have no effect on and are included in the Framework Prices.
- 4.8 Should the Supplier's costs in providing the Services to Other Contracting Authorities be reduced as a result of any changes implemented by the Contracting Authority and/or Other Contracting Authorities, all of the cost savings shall be passed on to Other Contracting Authorities by way of a consequential and immediate reduction in the Framework Prices for the Services.

**FRAMEWORK SCHEDULE 13: GUARANTEE**

[Guidance Note: This is a draft form of a guarantee which can be used to procure either a Framework Guarantee or a Call Off Guarantee, and so it will need to be amended to reflect the Beneficiary's requirements. See Clause 8 of the Framework Agreement and Clause 4 of the Template Call Off Terms.]

**[INSERT THE NAME OF THE GUARANTOR]**

**-AND-**

**[INSERT NAME OF THE BENEFICIARY]**

**DEED OF GUARANTEE**

## DEED OF GUARANTEE

THIS DEED OF GUARANTEE is made the day of 20[ ]

### BETWEEN

- (1) [Insert the name of the Guarantor] [a company incorporated in England and Wales] with number [insert company no] whose registered office is at [insert details of the Guarantor's registered office here] [OR] [a company incorporated under the laws of [insert country], registered in [insert country] with number [insert number] at [insert place of registration], whose principal office is at [insert office details] (“Guarantor”); in favour of
- (2) [The Contracting Authority] [insert name of Contracting Authority who is Party to the Guaranteed Agreement] whose principal office is at [ ] (“Beneficiary”)

**[Guidance Note: Where this deed of guarantee is used to procure a Framework Guarantee in favour of the Contracting Authority, this paragraph numbered (2) above will set out the details of the Contracting Authority. Where it is used to procure a Call Off Guarantee in favour of a Contracting Authority this paragraph numbered (2) above will set out the details of the relevant Contracting Authority]**

### WHEREAS:

- (A) The Guarantor has agreed, in consideration of the Beneficiary entering into the Guaranteed Agreement with the Supplier, to guarantee all of the Supplier's obligations under the Guaranteed Agreement.
- (B) It is the intention of the Parties that this document be executed and take effect as a deed.

Now in consideration of the Beneficiary entering into the Guaranteed Agreement, the Guarantor hereby agrees with the Beneficiary as follows:

### 1. DEFINITIONS AND INTERPRETATION

In this Deed of Guarantee:

1.1 unless defined elsewhere in this Deed of Guarantee or the context requires otherwise, defined terms shall have the same meaning as they have for the purposes of the Guaranteed Agreement;

1.2 the words and phrases below shall have the following meanings:

**[Guidance Note: Insert and/or settle Definitions, including from the following list, as appropriate to either Framework Guarantee or Call Off Guarantee]**

<b>“Contracting Authority”</b>	has the meaning given to it in the Framework Agreement;
<b>“Beneficiary”</b>	means [the Contracting Authority] [insert name of the Contracting Authority with whom the Supplier entered into a Call Off Agreement] and “Beneficiaries” shall be construed accordingly;
<b>“Call Off Agreement”</b>	has the meaning given to it in the Framework Agreement;
<b>“Framework Agreement”</b>	means the Framework Agreement for the Services dated on or about the date hereof made between the Contracting Authority and the Supplier;
<b>“Guaranteed Agreement”</b>	means [the Framework Agreement] [the Call Off Agreement] made between the Beneficiary and the Supplier on [insert date];
<b>“Guaranteed Obligations”</b>	means all obligations and liabilities of the Supplier to the Beneficiary under the Guaranteed Agreement together with all obligations owed by the Supplier to the Beneficiary that are supplemental to, incurred under, ancillary to or calculated by reference to the Guaranteed Agreement;
<b>“Services”</b>	has the meaning given to it in the Framework Agreement;

1.3 references to this Deed of Guarantee and any provisions of this Deed of Guarantee or to any other document or agreement (including the Guaranteed Agreement) are to be construed as references to this Deed of Guarantee, those provisions or that document or agreement in force for the time being and as amended, varied, restated, supplemented, substituted or novated from time to time

1.4 unless the context otherwise requires, words importing the singular are to include the plural and vice versa;

1.5 references to a person are to be construed to include that person’s assignees or transferees or successors in title, whether direct or indirect;

1.6 the words “other” and “otherwise” are not to be construed as confining the meaning of any following words to the class of thing previously stated where a wider construction is possible;

1.7 unless the context otherwise requires, reference to a gender includes the other gender and the neuter;

1.8 unless the context otherwise requires, references to an Act of Parliament, statutory provision or statutory instrument include a reference to that Act of Parliament,

statutory provision or statutory instrument as amended, extended or re-enacted from time to time and to any regulations made under it.

1.9 unless the context otherwise requires, any phrase introduced by the words “including”, “includes”, “in particular”, “for example” or similar, shall be construed as illustrative and without limitation to the generality of the related general words;

1.10 references to Clauses and Schedules are, unless otherwise provided, references to Clauses of and Schedules to this Deed of Guarantee; and

1.11 references to liability are to include any liability whether actual, contingent, present or future.

## **2. GUARANTEE AND INDEMNITY**

2.1 The Guarantor irrevocably and unconditionally guarantees and undertakes to the Beneficiary to procure that the Supplier duly and punctually performs all of the Guaranteed Obligations now or hereafter due, owing or incurred by the Supplier to the Beneficiary.

2.2 The Guarantor irrevocably and unconditionally undertakes upon demand to pay to the Beneficiary all monies and liabilities which are now or at any time hereafter shall have become payable by the Supplier to the Beneficiary under or in connection with the Guaranteed Agreement or in respect of the Guaranteed Obligations as if it were a primary obligor.

2.3 If at any time the Supplier shall fail to perform any of the Guaranteed Obligations, the Guarantor, as primary obligor, irrevocably and unconditionally undertakes to the Beneficiary that, upon first demand by the Beneficiary it shall, at the cost and expense of the Guarantor:

2.3.1 fully, punctually and specifically perform such Guaranteed Obligations as if it were itself a direct and primary obligor to the Beneficiary in respect of the Guaranteed Obligations and liable as if the Guaranteed Agreement had been entered into directly by the Guarantor and the Beneficiary; and

2.3.2 as a separate and independent obligation and liability, indemnify and keep the Beneficiary indemnified against all losses, damages, costs and expenses (including VAT thereon, and including, without limitation, all court costs and legal fees on a solicitor and own client basis, together with any disbursements,) of whatever nature which may result or which such Beneficiary may suffer, incur or sustain arising in any way whatsoever out of a failure by the Supplier to perform the Guaranteed Obligations save that, subject to the other provisions of this Deed of Guarantee, this shall not be construed as imposing greater obligations or liabilities on the Guarantor than are purported to be imposed on the Supplier under the Guaranteed Agreement.

2.4 As a separate and independent obligation and liability from its obligations and liabilities under Clauses 2.1 to 2.3 above, the Guarantor as a primary obligor irrevocably and unconditionally undertakes to indemnify and keep the Beneficiary indemnified on demand against all losses, damages, costs and expenses (including VAT thereon, and including, without limitation, all legal costs and expenses), of whatever nature, whether arising under statute, contract or at common law, which such Beneficiary may suffer or incur if any obligation guaranteed by the Guarantor is or becomes unenforceable, invalid or illegal as if the obligations guaranteed has not become unenforceable, invalid or illegal provided that the Guarantor's liability shall be no greater than the Supplier's liability would have been if the obligation guaranteed had not become unenforceable, invalid or illegal.

### **3. OBLIGATION TO ENTER INTO A NEW CONTRACT**

3.1 If the Guaranteed Agreement is terminated for any reason, whether by the Beneficiary or the Supplier, or if the Guaranteed Agreement is disclaimed by a liquidator of the Supplier or the obligations of the Supplier are declared to be void or voidable for any reason, then the Guarantor will, at the request of the Beneficiary enter into a contract with the Beneficiary in terms mutatis mutandis the same as the Guaranteed Agreement and the obligations of the Guarantor under such substitute agreement shall be the same as if the Guarantor had been original obligor under the Guaranteed Agreement or under an agreement entered into on the same terms and at the same time as the Guaranteed Agreement with the Beneficiary.

### **4. DEMANDS AND NOTICES**

4.1 Any demand or notice served by the Beneficiary on the Guarantor under this Deed of Guarantee shall be in writing, addressed to:

4.1.1 [Address of the Guarantor in England and Wales]

4.1.2 [Facsimile Number]

4.1.3 For the Attention of [insert details]

or such other addressed in England and Wales or facsimile number as the Guarantor has from time to time notified to the Beneficiary in writing in accordance with the terms of this Deed of Guarantee as being an address or or facsimile number for the receipt of such demands or notices.

4.2 Any notice or demand served on the Guarantor or the Beneficiary under this Deed of Guarantee shall be deemed to have been served:

4.2.1 if delivered by hand, at the time of delivery; or

4.2.2 if posted, at 10.00am on the second Working Day after it was put into the post; or

4.2.3 if sent by facsimile, at the time of dispatch, if dispatched before 5.00pm on any Working Day, and in any other case at 10.00am on the next Working Day.

4.3 In proving service of a notice or demand on the Guarantor or the Beneficiary it shall be sufficient to prove that delivery was made, or that the envelope containing the notice or demand was properly addressed and posted as a prepaid first class recorded delivery letter or that the facsimile message was properly addressed and despatched, as the case may be.

4.4 Any notice purported to be served on the Beneficiary under this Deed of Guarantee shall only be valid when received in writing by the Beneficiary.

## **5. BENEFICIARY'S PROTECTIONS**

5.1 The Guarantor shall not be discharged or released from this Deed of Guarantee by any arrangement made between the Supplier and the Beneficiary (whether or not such arrangement is made with or without the assent of the Guarantor) or by any amendment to or termination of the Guaranteed Agreement or by any forbearance or indulgence whether as to payment, time, performance or otherwise granted by the Beneficiary in relation thereto (whether or not such amendment, termination, forbearance or indulgence is made with or without the assent of the Guarantor) or by the Beneficiary doing (or omitting to do) any other matter or thing which but for this provision might exonerate the Guarantor.

5.2 This Deed of Guarantee shall be a continuing security for the Guaranteed Obligations and accordingly:

5.2.1 it shall not be discharged, reduced, or otherwise affected by any partial performance (except to the extent of such partial performance) by the Supplier of the Guaranteed Obligations or by any omission or delay on the part of the Beneficiary in exercising its rights under this Deed of Guarantee;

5.2.2 it shall not be affected by any dissolution, amalgamation, reconstruction, reorganisation, change in status, function, control or ownership, insolvency, liquidation, administration, appointment of a receiver, voluntary arrangement, any legal limitation or other incapacity, of the Supplier, the Beneficiary, the Guarantor or any other person;

5.2.3 if, for any reason, any of the Guaranteed Obligations shall prove to have been or shall become void or unenforceable against the Supplier for any reason whatsoever, the Guarantor shall nevertheless be liable in respect of that purported obligation or

liability as if the same were fully valid and enforceable and the Guarantor were principal debtor in respect thereof; and

5.2.4 the rights of the Beneficiary against the Guarantor under this Deed of Guarantee are in addition to, shall not be affected by and shall not prejudice, any other security, guarantee, indemnity or other rights or remedies available to the Beneficiary.

5.3 The Beneficiary shall be entitled to exercise its rights and to make demands on the Guarantor under this Deed of Guarantee as often as it wishes and the making of a demand (whether effective, partial or defective) in respect of the breach or non-performance by the Supplier of any Guaranteed Obligation shall not preclude the Beneficiary from making a further demand in respect of the same or some other default in respect of the same Guaranteed Obligation.

5.4 The Beneficiary shall not be obliged before taking steps to enforce this Deed of Guarantee against the Guarantor to obtain judgment against the Supplier or the Guarantor or any third party in any court, or to make or file any claim in a bankruptcy take any action whatsoever against the Supplier or the Guarantor or any third party to resort to any other security or guarantee or other means of payment. No action (or inaction) by the Beneficiary in respect of any such security, guarantee or other means of payment shall prejudice or affect the liability of the Guarantor hereunder.

5.5 The Beneficiary's rights under this Deed of Guarantee are cumulative and not exclusive of any rights provided by law and may be exercised from time to time and as often as the Beneficiary deems expedient.

5.6 Any waiver by the Beneficiary of any terms of this Deed of Guarantee or any Guaranteed Obligations shall only be effective if given in writing and then only for the purpose and upon the terms and conditions, if any, on which it is given.

5.7 Any release, discharge or settlement between the Guarantor and the Beneficiary shall be conditional upon no security, disposition or payment to the Beneficiary by the guarantor or any other person being void, set aside or ordered to be refunded pursuant to any enactment or law relating to liquidation, administration or insolvency or for any other reason whatsoever and if such condition shall not be fulfilled the Beneficiary shall be entitled to enforce this Deed of Guarantee subsequently as if such release, discharge or settlement had not occurred and any such payment had not been made. The Beneficiary shall be entitled to retain this security after as well as before the payment, discharge or satisfaction of all monies, obligations and liabilities that are or may become due owing or incurred to the Beneficiary from the Guarantor for such period as the Beneficiary may determine.

## **6. GUARANTOR INTENT**

6.1 Without prejudice to the generality of Clause 5 (Beneficiary's protections), the Guarantor expressly confirms that it intends that this Deed of Guarantee shall extend from time to time to any (however fundamental) variation, increase,

extension, or addition of or to the Guaranteed Agreement and any associated fees, costs and/or expenses.

## **7. RIGHTS OF SUBROGATION**

7.1 The Guarantor shall, at any time when there is any default in the performance of any of the Guaranteed Obligations by the Supplier and/or any default by the Guarantor in the performance of any of its obligations under this Deed of Guarantee, exercise any rights it may have:

7.1.1 of subrogation and indemnity;

7.1.2 to take the benefit of, share in or enforce any security or other guarantee or indemnity for the Supplier's obligations; and

7.1.3 to prove in the liquidation or insolvency of the Supplier;

only in accordance with the Beneficiary's written instructions and shall hold any amount recovered as a result of the exercise of such rights on trust for the Beneficiary and pay the same to the Beneficiary on first demand. The Guarantor hereby acknowledges that it has not taken any security from the Supplier and agrees not to do so until Beneficiary receives all moneys payable hereunder and will hold any security taken in breach of this Clause on trust for the Beneficiary.

## **8. DEFERRAL OF RIGHTS**

8.1 Until all amounts which may be or become payable by the Supplier under or in connection with the Guaranteed Agreement have been irrevocably paid in full, the Guarantor agrees that, without the prior written consent of the Beneficiary, it will not:

8.1.1 exercise any rights it may have to be indemnified by the Supplier;

8.1.2 claim any contribution from any other guarantor of the Supplier's obligations under the Guaranteed Agreement;

8.1.3 take the benefit (in whole or in part and whether by way of subrogation or otherwise) of any rights of the Beneficiary under the Guaranteed Agreement or of any other guarantee or security taken pursuant to, or in connection with, the Guaranteed Agreement;

8.1.4 demand or accept repayment in whole or in part of any indebtedness now or hereafter due from the Supplier; or

8.1.5 claim any set-off or counterclaim against the Supplier;

8.2 If the Guarantor receives any payment or other benefit or exercises any set off or counterclaim or otherwise acts in breach of this Clause 8, anything so received and any benefit derived directly or indirectly by the Guarantor therefrom shall be held on trust for the Beneficiary and applied in or towards discharge of its obligations to the Beneficiary under this Deed of Guarantee.

## **9. REPRESENTATIONS AND WARRANTIES**

9.1 The Guarantor hereby represents and warrants to the Beneficiary that:

- 9.1.1 the Guarantor is duly incorporated and is a validly existing company under the laws of its place of incorporation, has the capacity to sue or be sued in its own name and has power to carry on its business as now being conducted and to own property and other assets;
- 9.1.2 the Guarantor has full power and Contracting Authority to execute, deliver and perform its obligations under this Deed of Guarantee and no limitation on the powers of the Guarantor will be exceeded as a result of the Guarantor entering into this Deed of Guarantee;
- 9.1.3 the execution and delivery by the Guarantor of this Deed of Guarantee and the performance by the Guarantor of its obligations under this Deed of Guarantee including, without limitation entry into and performance of a contract pursuant to Clause 3, have been duly authorised by all necessary corporate action and do not contravene or conflict with:
  - (a) the Guarantor's memorandum and articles of association or other equivalent constitutional documents;
  - (b) any existing law, statute, rule or regulation or any judgement, decree or permit to which the Guarantor is subject; or
  - (c) the terms of any agreement or other document to which the Guarantor is a Party or which is binding upon it or any of its assets;
- 9.1.4 all governmental and other authorisations, approvals, licences and consents, required or desirable, to enable it lawfully to enter into, exercise its rights and comply with its obligations under this Deed of Guarantee, and to make this Deed of Guarantee admissible in evidence in its jurisdiction of incorporation, have been obtained or effected and are in full force and effect; and
- 9.1.5 this Deed of Guarantee is the legal valid and binding obligation of the Guarantor and is enforceable against the Guarantor in accordance with its terms.

## **10. PAYMENTS AND SET-OFF**

- 10.1 All sums payable by the Guarantor under this Deed of Guarantee shall be paid without any set-off, lien or counterclaim, deduction or withholding, howsoever arising, except for those required by law, and if any deduction or withholding must be made by law, the Guarantor will pay that additional amount which is necessary to ensure that the Beneficiary receives a net amount equal to the full amount which

it would have received if the payment had been made without the deduction or withholding.

10.2 The Guarantor shall pay interest on any amount due under this Deed of Guarantee at the applicable rate under the Late Payment of Commercial Debts (Interest) Act 1998, accruing on a daily basis from the due date up to the date of actual payment, whether before or after judgment.

10.3 The Guarantor will reimburse the Beneficiary for all legal and other costs (including VAT) incurred by the Beneficiary in connection with the enforcement of the Deed of Guarantee.

## **11. GUARANTOR'S ACKNOWLEDGEMENT**

11.1 The Guarantor warrants, acknowledges and confirms to the Beneficiary that it has not entered into this Deed of Guarantee in reliance upon, nor has it been induced to enter into this Deed of Guarantee by any representation, warranty or undertaking made by or on behalf of the Beneficiary (whether express or implied and whether pursuant to statute or otherwise) which is not set out in the Deed of Guarantee.

## **12. ASSIGNMENT**

12.1 The Beneficiary shall be entitled to assign or transfer the benefit of this Deed of Guarantee at any time to any person without the consent of the Guarantor being required and any such assignment or transfer shall not release the Guarantor from its liability under this Guarantee.

12.2 The Guarantor may not assign or transfer any of its rights and/or obligations under this Deed of Guarantee.

## **13. SEVERANCE**

13.1 If any provision of this Deed of Guarantee is held invalid, illegal or unenforceable for any reason by any court of competent jurisdiction, such provision shall be severed and the remainder of the provisions hereof shall continue in full force and effect as if this Deed of Guarantee had been executed with the invalid, illegal or unenforceable provision eliminated.

## **14. THIRD PARTY RIGHTS**

14.1 A person who is not a Party to this Deed of Guarantee shall have no right under the Contracts (Rights of third Parties) Act 1999 to enforce any term of this Deed of Guarantee, This Clause does not affect any right or remedy of any person which exists or is available otherwise than pursuant to that Act.

## **15. GOVERNING LAW**

15.1 This Deed of Guarantee and any non-contractual obligations arising out of or in connection with it shall be governed by and construed in all respects in accordance with English law.

15.2 The Guarantor irrevocably agrees for the benefit of the Beneficiary that the courts of England shall have jurisdiction to hear and determine any suit, action or

proceedings and to settle any dispute which may arise out of or in connection with this Deed of Guarantee and for such purposes hereby irrevocably submits to the jurisdiction of such courts.

15.3 Nothing contained in this Clause shall limit the rights of the Beneficiary to take proceedings against the Guarantor in any other court of competent jurisdiction, nor shall the taking of any such proceedings in one or more jurisdictions preclude the taking of proceedings in any other jurisdiction, whether concurrently or not (unless precluded by applicable law).

15.4 The Guarantor irrevocably waives any objection which it may have now or in the future to the courts of England being nominated for the purpose of this Clause on the ground of venue or otherwise and agrees not to claim that any such court is not a convenient or appropriate forum.

**15.5 [The Guarantor hereby irrevocably designates, appoints and empowers [the Supplier] [a suitable alternative to be agreed if the Supplier's registered office is not in England or Wales] either at its registered office or on facsimile number [insert fax no.] from time to time to act as its authorised agent to receive notices, demands, service of process and any other legal summons in England and Wales for the purposes of any legal action or proceeding brought or to be brought by the Beneficiary in respect of this Deed of Guarantee. The Guarantor hereby irrevocably consents to the service of notices and demands, service of process or any other legal summons served in such a way.]**

**[Guidance Note: Include the above provision when dealing with the appointment of English process agent by a non English incorporated Guarantor]**

IN WITNESS whereof the Guarantor has caused this instrument to be executed and delivered as a Deed the day and year first before written.

EXECUTED as a DEED by

[Insert name of the Guarantor] acting by [Insert/print names]

Director

Director/Secretary

## FRAMEWORK SCHEDULE 14: INSURANCE REQUIREMENTS

### 1. OBLIGATION TO MAINTAIN INSURANCES

- 1.1 Without prejudice to its obligations to the Contracting Authority under this Framework Agreement, including its indemnity obligations, the Supplier shall for the periods specified in this Schedule 14 take out and maintain, or procure the taking out and maintenance of the insurances as set out in Annex 1 (Required Insurances) and any other insurances as may be required by applicable Law (together the “**Insurances**”). The Supplier shall ensure that each of the Insurances is effective no later than the Framework Commencement Date.
- 1.2 The Insurances shall be maintained in accordance with Good Industry Practice and (so far as is reasonably practicable) on terms no less favourable than those generally available to a prudent contractor in respect of risks insured in the international insurance market from time to time.
- 1.3 The Insurances shall be taken out and maintained with insurers who are of good financial standing and of good repute in the international insurance market.
- 1.4 The Supplier shall ensure that the public and products liability policy shall contain an indemnity to principals clause under which the Contracting Authority shall be indemnified in respect of claims made against the contracting authority in respect of death or bodily injury or third party property damage arising out of or in connection with the Services and for which the Supplier is legally liable.

### 2. GENERAL OBLIGATIONS

- 2.1 Without limiting the other provisions of this Framework Agreement, the Supplier shall:
  - 2.1.1 take or procure the taking of all reasonable risk management and risk control measures in relation to the Services as it would be reasonable to expect of a prudent contractor acting in accordance with Good Industry Practice, including the investigation and reports of relevant claims to insurers;
  - 2.1.2 promptly notify the insurers in writing of any relevant material fact under any Insurances of which the Supplier is or becomes aware; and
  - 2.1.3 hold all policies in respect of the Insurances and cause any insurance broker effecting the Insurances to hold any insurance slips and other evidence of placing cover representing any of the Insurances to which it is a party.

### 3. FAILURE TO INSURE

- 3.1 The Supplier shall not take any action or fail to take any action or (insofar as is reasonably within its power) permit anything to occur in relation to it which would entitle any insurer to refuse to pay any claim under any of the Insurances.
- 3.2 Where the Supplier has failed to purchase any of the Insurances or maintain any of the Insurances in full force and effect, the Contracting Authority may elect (but shall not be obliged) following written notice to the Supplier to purchase the relevant Insurances, and the Contracting Authority shall be entitled to recover the reasonable premium and other reasonable costs incurred in connection therewith as a debt due from the Supplier.

#### **4. EVIDENCE OF POLICIES**

- 4.1 The Supplier shall upon the Framework Commencement Date and within 15 Working Days after the renewal of each of the insurances, provide evidence, in a form satisfactory to the Contracting Authority, that the insurances are in force and effect and meet in full the requirements of this Framework Schedule 14. Receipt of such evidence by the Contracting Authority shall not in itself constitute acceptance by the Contracting Authority or relieve the Supplier of any of its liabilities and obligations under this Agreement.

#### **5. AGGREGATE LIMIT OF INDEMNITY**

- 5.1 Where the minimum limit of indemnity required in relation to any of the Insurances is specified as being “in the aggregate”:
  - 5.1.1 if a claim or claims which do not relate to this Framework Agreement are notified to the insurers which, given the nature of the allegations and/or the quantum claimed by the third party(ies), is likely to result in a claim or claims being paid by the insurers which could reduce the level of cover available below that minimum, the Supplier shall immediately submit to the Contracting Authority:
    - (a) details of the policy concerned; and
    - (b) its proposed solution for maintaining the minimum limit of indemnity specified; and
  - 5.1.2 if and to the extent that the level of insurance cover available falls below that minimum because a claim or claims which do not relate to this Framework Agreement are paid by insurers, the Supplier shall:
    - (a) ensure that the insurance cover is reinstated to maintain at all times the minimum limit of indemnity specified for claims relating to this Framework Agreement; or
    - (b) if the Supplier is or has reason to believe that it will be unable to ensure that insurance cover is reinstated to maintain at all times the minimum limit of indemnity specified, immediately submit to the Contracting Authority full details of the policy concerned and its proposed solution for maintaining the minimum limit of indemnity specified.

## **6. CANCELLATION**

- 6.1 The Supplier shall notify the Contracting Authority in writing at least five (5) Working Days prior to the cancellation, suspension, termination or non-renewal of any of the Insurances.

## **7. INSURANCE CLAIMS**

- 7.1 The Supplier shall promptly notify to insurers any matter arising from, or in relation to, the Services and/or this Framework Agreement for which it may be entitled to claim under any of the Insurances. In the event that the Contracting Authority receives a claim relating to or arising out of the Services or this Framework Agreement, the Supplier shall co-operate with the Contracting Authority and assist it in dealing with such claims including without limitation providing information and documentation in a timely manner.
- 7.2 Except where the Contracting Authority is the claimant party, the Supplier shall give the Contracting Authority notice within twenty (20) Working Days after any insurance claim in excess of £10, 000 relating to or arising out of the provision of the Services or this Framework Agreement on any of the Insurances or which, but for the application of the applicable policy excess, would be made on any of the Insurances and (if required by the Contracting Authority) full details of the incident giving rise to the claim.
- 7.3 Where any Insurance requires payment of a premium, the Supplier shall be liable for and shall promptly pay such premium.
- 7.4 Where any Insurance is subject to an excess or deductible below which the indemnity from insurers is excluded, the Supplier shall be liable for such excess or deductible. The Supplier shall not be entitled to recover from the Contracting Authority any sum paid by way of excess or deductible under the Insurances whether under the terms of this Framework Agreement or otherwise.

## **ANNEX 1: REQUIRED INSURANCES**

### **PART A: THIRD PARTY PUBLIC & PRODUCTS LIABILITY INSURANCE**

#### **1. INSURED**

1.1 The Supplier

#### **2. INTEREST**

2.1 To indemnify the Insured in respect of all sums which the Insured shall become legally liable to pay as damages, including claimants costs and expenses, in respect of accidental:

2.1.1 death or bodily injury to or sickness, illness or disease contracted by any person;

2.1.2 loss of damage to property;

happening during the periods of insurance (as specified in Paragraph 5 of this Annex 1 to this Schedule 14) and arising out of or in connection with the provision of the Services and in connection with this Framework Agreement.

#### **3. LIMIT OF INDEMNITY**

3.1 Not less than £1,000,000.00 in respect of any one occurrence, the number of occurrences being unlimited, but £1,000,000.00 any one occurrence and in the aggregate per annum in respect of products and pollution liability.

#### **4. TERRITORIAL LIMITS**

4.1 Primarily in the UK but some possibility outside the UK

#### **5. PERIOD OF INSURANCE**

5.1 From the Framework Commencement Date for the Framework Period and renewable on an annual basis unless agreed otherwise by the Contracting Authority in writing.

#### **6. COVER FEATURES AND EXTENSIONS**

6.1 Indemnity to principals clause.

#### **7. PRINCIPAL EXCLUSIONS**

7.1 War and related perils.

7.2 Nuclear and radioactive risks.

7.3 Liability for death, illness, disease or bodily injury sustained by employees of the Insured during the course of their employment.

7.4 Liability arising out of the use of mechanically propelled vehicles whilst required to be compulsorily insured by applicable Law in respect of such vehicles.

7.5 Liability in respect of predetermined penalties or liquidated damages imposed under any contract entered into by the Insured.

- 7.6 Liability arising out of technical or professional advice other than in respect of death or bodily injury to persons or damage to third party property.
- 7.7 Liability arising from the ownership, possession or use of any aircraft or marine vessel.
- 7.8 Liability arising from seepage and pollution unless caused by a sudden, unintended and unexpected occurrence.

**8. MAXIMUM DEDUCTIBLE THRESHOLD**

- 8.1 Not to exceed £250 threshold to be agreed with Supplier for each and every third party property damage claim (personal injury claims to be paid in full).

## **PART B: PROFESSIONAL INDEMNITY INSURANCE**

### **1. INSURED**

1.1 The Supplier

### **2. INTEREST**

2.1 To indemnify the Insured for all sums which the Insured shall become legally liable to pay (including claimants' costs and expenses) as a result of claims first made against the Insured during the Period of Insurance by reason of any negligent act, error, and/or omission arising from or in connection with the provision of the Services.

### **3. LIMIT OF INDEMNITY**

3.1 Not less than £1,000,000.00 in respect of any one claim and in the aggregate per annum.

### **4. TERRITORIAL LIMITS**

4.1 Primarily in the UK but some possibly outside the UK.

### **5. PERIOD OF INSURANCE**

5.1 From the date of this Framework Agreement and renewable on an annual basis unless agreed otherwise by the Contracting Authority in writing (a) throughout the Framework Period or until earlier termination of this Framework Agreement and (b) for a period of 6 years thereafter.

### **6. COVER FEATURES AND EXTENSIONS**

6.1 Retroactive cover to apply to any claims made policy wording in respect of this Framework Agreement or retroactive date to be no later than the Framework Commencement Date.

### **7. PRINCIPAL EXCLUSIONS**

7.1 War and related perils.

7.2 Nuclear and radioactive risks.

### **8. MAXIMUM DEDUCTIBLE THRESHOLD**

8.1 Not to exceed £250 threshold to be agreed with Supplier each and every claim.

## **PART C: UNITED KINGDOM COMPULSARY INSURANCES**

### **1. GENERAL**

- 1.1 The Supplier shall meet its insurance obligations under applicable Law in full, including, UK employers' liability insurance and motor third party liability insurance.

**FRAMEWORK SCHEDULE 15: NOT USED**

## FRAMEWORK SCHEDULE 16: FINANCIAL DISTRESS

### 1. DEFINITIONS

1.1 In this Framework Schedule 16, the following definitions shall apply:

- “Credit Rating Threshold”** means the minimum credit rating level for the Supplier and the Framework Guarantor/Call Off Guarantor as set out in Annex 2 and for each Sub-Contractor as set out in Schedule 7 (Sub-Contractors); and
- “Financial Distress Service Continuity Plan”** means a plan setting out how the Supplier will ensure the continued performance and delivery of the Services in accordance with this Framework Agreement in the event that a Financial Distress Event occurs;
- “Rating Agencies”** means the rating agencies listed in Annex 1.

### 2. CREDIT RATING AND DUTY TO NOTIFY

- 2.1 The Supplier warrants and represents to the Contracting Authority for the benefit of the Contracting Authority that as at the Framework Commencement Date the long term credit ratings issued for the Supplier and Framework Guarantor/Call Off Guarantor by each of the Rating Agencies are as set out in Annex 2.
- 2.2 The Supplier shall promptly notify (or shall procure that its auditors promptly notify) the Contracting Authority in writing if there is any downgrade in the credit rating issued by any Rating Agency for either the Supplier or the Framework Guarantor/Call Off Guarantor (and in any event within five (5) Working Days of the occurrence of the downgrade).
- 2.3 If there is any downgrade credit rating issued by any Rating Agency for either the Supplier or the Framework Guarantor/ Call Off Guarantor the Supplier shall ensure that the Supplier’s auditors Framework Guarantor/Call Off Guarantor auditors (as the case may be) thereafter provide the Contracting Authority within 10 Working Days of the end of each Contract Year and within 10 Working Days of written request by the Contracting Authority ( such requests not to exceed 4 in any Contract Year) with written calculations of the quick ratio for the Supplier or the Framework Guarantor/ Call Off Guarantor as the case may be as at the end of each Contract Year or such other date as may be requested by the Contracting Authority. For these purposes the “quick ratio” on any date means :

$$\frac{A + B + C}{D}$$

where:

- A Is the value at the relevant date of all cash in hand and at the bank of the Supplier or the Framework Guarantor/ Call off Guarantor (as the case may be);

- B Is the value of all marketable securities held by the Supplier or the Framework Guarantor/Call off Guarantor (as the case may be) determined using closing prices on the Working Day preceding the relevant date;
- C Is the value at the relevant date of all account receivables of the Supplier Framework Guarantor / Call off Guarantor (as the case may be); and
- D Is the value at the relevant date of the current liabilities of the Supplier or the Framework Guarantor/Call off Guarantor (as the case may be).

2.4 The Supplier shall:

2.4.1 regularly monitor the credit ratings of the Supplier, Framework Guarantor/ Call Off Guarantor and each Sub-Contractor with the Rating Agencies; and

2.4.2 promptly notify (or shall procure that its auditors promptly notify) the Contracting Authority in writing following the occurrence of a Financial Distress Event or Sub-Contractor Financial Distress Event or any fact, circumstance or matter which could cause a Financial Distress Event or a Sub – Contractor Financial Distress Event ( and in any event, ensure that such notification is made within 10 Working Days of the date on which the Supplier first becomes aware of the Financial Distress Event, the Sub – Contractor Financial Distress Event or the fact, circumstance or matter which could cause a Financial Distress Event or a Sub-Contractor Financial Distress Event).

2.5 For the purposes of determining whether a Financial Distress Event has occurred pursuant to the provisions of paragraph 3.1.1, the credit rating of the Supplier, the Framework Guarantor/Call Off Guarantor or relevant Sub-Contractor (as the case may be) shall be deemed to have dropped below the applicable Credit Rating Threshold if any of the Rating Agencies have rated the Supplier, the Framework Guarantor/Call Off Guarantor or relevant Sub-Contractor (as the case may be) at or below the applicable Credit Rating Threshold.

### 3. CONSEQUENCES OF A FINANCIAL DISTRESS EVENT

3.1 In the event of:

3.1.1 the credit rating of the Supplier, the Framework Guarantor/ Call Off Guarantor or any Sub-Contractor dropping below the applicable Credit Rating Threshold;

3.1.2 the Supplier, the Framework Guarantor/Call Off Guarantor or any Sub-Contractor issuing a profits warning to a stock exchange or making any other public announcement about a material deterioration in its financial position or prospects;

- 3.1.3 there being a public investigation into improper financial accounting and reporting, suspected fraud or any other impropriety of the Supplier, the Framework Guarantor/Call Off Guarantor or any sub-contractor
- 3.1.4 the Supplier, the Framework Guarantor/Call Off Guarantor or any Sub-Contractor committing a material breach of covenant to its lenders;
- 3.1.5 a Sub-Contractor notifying the Contracting Authority that the Supplier has not satisfied any sums properly due under a specified invoice and not subject to a genuine dispute; or
- 3.1.6 any of the following:
  - (a) commencement of any litigation against the Supplier, the Framework Guarantor/ Call Off Guarantor or any Sub-Contractor with respect to financial indebtedness or obligations under a service contract;
  - (b) non-payment by the Supplier, the Framework Guarantor/Call Off Guarantor or any Sub-Contractor of any financial indebtedness;
  - (c) any financial indebtedness of the Supplier, the Framework Guarantor/Call Off Guarantor or any Sub-Contractor becoming due as a result of an event of default; or
  - (d) the cancellation or suspension of any financial indebtedness in respect of the Supplier, the Framework Guarantor/ Call Off Guarantor or any Sub-Contractor,

In each case which the Contracting Authority reasonably believes (or would be likely reasonably to believe) could directly impact on the continued performance and delivery of the Services in accordance with this Framework Agreement;

Then, immediately upon notification of the Financial Distress Event (Or if the Contracting Authority becomes aware of the Financial Distress Event without notification and brings the event to the attention of the Supplier), the Supplier shall have the obligations and the Contracting Authority shall have the rights and remedies as set out in paragraphs 3.3 to 3.6.

- 3.2 In the event of a late or non-payment of a Sub-Contractor pursuant to paragraph 3.1.5 the Contracting Authority shall not exercise any of its rights or remedies under paragraph 3.3 without first giving the Supplier ten (10) Working Days to:
  - 3.2.1 rectify such late or non-payment; or
  - 3.2.2 demonstrate to the Contracting Authority's reasonable satisfaction that there is a valid reason for late or non-payment.
- 3.3 The Supplier shall procure that the Framework Guarantor/Call Off Guarantor and/or any relevant Sub-Contractor shall):
  - 3.3.1 at the request of the Contracting Authority meet with the Contracting Authority as soon as reasonably practicable ( and in any event within three (3) Working Days of the initial notification (or awareness) of the Financial Distress Event or such other period as the Contracting Authority may permit and notify to the Supplier in writing) to review the effect of the Financial

Distress Event on the continued performance and delivery of the Services in accordance with this Framework Agreement; and

3.3.2 where the Contracting Authority reasonably believes (taking into account the discussions and any representations made under paragraph 3.3.1) that the Financial Distress Event could impact on the continued performance and delivery of the Services in accordance with this Framework Agreement:

- (a) submit to the Contracting Authority for its Approval, a draft Financial Distress Service Continuity Plan as soon as reasonably practicable (and in any event, within ten (10) Working Days of the initial notification (or awareness) of the Financial Distress Event or such other period as the Contracting Authority may permit and notify to the Supplier in writing); and
- (b) provide such financial information relating to the Supplier or the Framework Guarantor/ Call Off Guarantor as the Contracting Authority may reasonably require.

3.4 The Contracting Authority shall not withhold its Approval of a draft Financial Distress Service Continuity Plan unreasonably. If the Contracting Authority does not approve the draft Financial Distress Service Continuity Plan, it shall inform the Supplier of its reasons and the Supplier shall take those reasons into account in the preparation of a further draft Financial Distress Service Continuity Plan, which shall be resubmitted to the Contracting Authority within five (5) Working Days of the rejection of the first or subsequent (as the case may be) drafts. This process shall be repeated until the Financial Distress Service Continuity Plan is Approved by the Contracting Authority or referred to the Dispute Resolution Procedure pursuant to paragraph 3.5.

3.5 If the Contracting Authority considers that the draft Financial Distress Service Continuity Plan is insufficiently detailed to be properly evaluated, will take too long to complete or will not remedy the relevant Financial Distress Event, then it may either agree a further time period for the development and agreement of the Financial Distress Service Continuity Plan or escalate any issues with the draft Financial Distress Service Continuity Plan using the Dispute Resolution Procedure.

3.6 Following Approval of the Financial Distress Service Continuity Plan by the Contracting Authority, the Supplier shall:

3.6.1 on a regular basis ( which shall not be less than monthly), review the Financial Distress Service Continuity Plan and assess whether it remains adequate and up to date to ensure the continued performance and delivery of the Services in accordance with this Framework Agreement;

3.6.2 where the Financial Distress Service Continuity Plan is not adequate or up to date in accordance with paragraph 3.6.1, submit an updated Financial Distress Service Continuity Plan to the Contracting Authority for its Approval, and the provisions of paragraphs 3.5 and 3.6 shall apply to the review and Approval process for the updated Financial Distress Service Continuity Plan; and

- 3.6.3 comply with the Financial Distress Service Continuity Plan (including any updated Financial Distress Service Continuity Plan)
- 3.7 Where the Supplier reasonably believes that the relevant Financial Distress Event under paragraph 3.1 (or the circumstance or matter which has caused or otherwise led to it) no longer exists, it shall notify the Contracting Authority and subject to the agreement of the Parties, the Supplier may be relieved of its obligations under paragraph 3.6.

#### **4. TERMINATION RIGHTS**

- 4.1 The Contracting Authority shall be entitled to terminate this Framework Agreement for material Default if:
  - 4.1.1 the Supplier fails to notify the Contracting Authority of a Financial Distress Event in accordance with paragraph 2.4;
  - 4.1.2 The Parties fail to agree a Financial Distress Service Continuity Plan (or any updated Financial Distress Service Continuity Plan) in accordance with paragraphs 3.3. to 3.5; and/or
  - 4.1.3 The Supplier fails to comply with the terms of the Financial Distress Service Continuity Plan (or any updated Financial Distress Service Continuity Plan) in accordance with paragraph 3.6.3

#### **5. PRIMACY OF CREDIT RATINGS**

- 5.1 Without prejudice to the Supplier's obligations and the Contracting Authority's rights and remedies under paragraph 3, if, following the occurrence of a Financial Distress Event pursuant to Paragraphs 3.1.1 to 3.1.6, the Rating Agencies review and report subsequently that the credit ratings do not drop below the relevant Credit Rating Threshold, then:
  - 5.1.1 the Supplier shall be relieved automatically of its obligations under paragraphs 3.3 to 3.6; and
  - 5.1.2 the Contracting Authority shall not be entitled to require the Supplier to provide financial information in accordance with paragraph 3.3.2 (b)

## **ANNEX 1: RATING AGENCIES**

[Rating Agency 1]

[Rating Agency 2]

**ANNEX 2: CREDIT RATINGS & CREDIT RATING THRESHOLDS**

Entity	Credit Rating (long term)	Credit Rating Threshold
Supplier		
Framework Guarantor/Call Off Guarantor		

## FRAMEWORK SCHEDULE 17: COMMERCIALLY SENSITIVE INFORMATION

### 1. INTRODUCTION

- 1.1 In this Framework Schedule 17 (Commercially Sensitive Information) the Parties have sought to identify the Supplier's Confidential Information that is genuinely commercially sensitive and the disclosure of which would be the subject of an exemption under the FOIA.
- 1.2 Where possible, the Parties have sought to identify when any relevant Information will case to fall into the category of Information to which this Framework Schedule 17 applies.
- 1.3 Without prejudice to the Contracting Authority's obligation to disclose information in accordance with FOIA or Clause 27.4 (Freedom of Information), the Contracting Authority will, in its sole discretion, acting reasonably, seek to apply the relevant exemption set out in the FOIA to the following Information:

No.	Date	Item(s)	Duration of Confidentiality
1.	7/12/2015	Our previous experience and client case studies	Indefinite time period
2.	7/12/2015	Pricing	Indefinite time period
3.	7/12/2015	Our approach, trade secrets and methodologies	Indefinite time period
4.	7/12/2015	Detailed company information	Indefinite time period
5.	7/12/2015	Personal data	Indefinite time period

**[Guidance note: Any information provided in this Framework Schedule should be information which would be exempt under the FOIA. If the information would not be exempt under FOIA the Contracting Authority may publish it under Clause 27.3 (Transparency) of this Framework Agreement.]**

**[Guidance note: where any information listed in this Framework Schedule 17 is considered to be Management Information for the purposes of Clause 27.1 of the Framework Agreement and is provided by the Supplier to the Contracting Authority, the Contracting Authority may disclose the Management Information to Other Contracting Authorities in accordance with Clause 27.1.2 of this Framework Agreement.]**

## FRAMEWORK SCHEDULE 18: DISPUTE RESOLUTION PROCEDURE

### 1. DEFINITIONS

1.1 In this Framework Schedule 18, the following definitions shall apply:

- “CEDR”** means the Centre for Effective Dispute Resolution of International Dispute Resolution Centre, 70 Fleet Street, London, EC4Y 1EU;
- “Counter Notice”** has the meaning given to it in paragraph 6.2;
- “Exception”** means a deviation of project tolerances in accordance with PRINCE2 methodology in respect of this Framework Agreement or in the supply of the Services;
- “Expedited Dispute Timetable”** means the accelerated timetable for the resolution of disputes as set out in paragraph 2.6;
- “Expert”** means the person appointed by the Parties in accordance with paragraph 5.2 of this Framework Schedule 18;
- “Mediation Notice”** has the meaning given to it in paragraph 3.2 and
- “Mediator”** means the independent third party appointed in accordance with paragraph 4.2 of this Framework Schedule 18.

### 2. INTRODUCTION

2.1 If a Dispute arises then:

- 2.1.1 the Contracting Authority Representative and the Supplier Representative shall attempt in good faith to resolve the Dispute; and
- 2.1.2 if such attempts are not successful within a reasonable time either Party may give to the other a Dispute Notice.

2.2 The Dispute Notice shall set out:

- 2.2.1 the material particulars of the Dispute;
- 2.2.2 the reasons why the Party serving the Dispute Notice believes that the Dispute has arisen; and
- 2.2.3 if the Party serving the Dispute Notice believes that the Dispute should be dealt with under the Expedited Dispute Timetable as set out in paragraph 2.6, the reason why.

2.3 Unless agreed otherwise in writing, the Parties shall continue to comply with their respective obligations under this Framework Agreement regardless of the nature of the Dispute and notwithstanding the referral of the Dispute to the Dispute Resolution Procedure set out in this Framework Schedule 18.

2.4 Subject to paragraph 3.2 the Parties shall seek to resolve Disputes:

2.4.1 first by commercial negotiation (as prescribed in paragraph 3);

2.4.2 then by mediation (as prescribed in paragraph 4); and

2.4.3 lastly by recourse to arbitration (as prescribed in paragraph 6) or litigation (in accordance with Clause 49 (*Governing Law and Jurisdiction*)).

Specific issues shall be referred to Expert Determination (as prescribed in paragraph 5) where specified under the provisions of this Framework Agreement and may also be referred to Expert Determination where otherwise appropriate as specified in paragraph 5 (Expert Determination).

2.5 In exceptional circumstances where the use of the times in this Framework Schedule 18 would be unreasonable, including (by way of example) where one Party would be materially disadvantaged by a delay in resolving the Dispute, the Parties may agree to use the Expedited Dispute Timetable. If the Parties are unable to reach agreement on whether to use of the Expedited Dispute Timetable within five (5) Working Days of the issue of the Dispute Notice, the use of the Expedited Dispute Timetable shall be at the sole discretion of the Contracting Authority.

2.6 If the use of the Expedited Dispute Timetable is determined in accordance with paragraph 2.5 or is otherwise specified under the provisions of this Framework Agreement, then the following periods of time shall apply in lieu of the time periods specified in the applicable paragraphs of this Framework Schedule 18:

2.6.1 in paragraph 3.2.3, ten (10) Working Days;

2.6.2 in paragraph 4.2, ten (10) Working Days;

2.6.3 in paragraph 5.2, five (5) Working Days; and

2.6.4 in paragraph 6.2, ten (10) Working Days.

2.7 If at any point it becomes clear that an applicable deadline cannot be met or has passed, the Parties may (but shall be under no obligation to) agree in writing to extend the deadline. Any agreed extension shall have the effect of delaying the start of the subsequent stages by the period agreed in the extension.

### **3. COMMERCIAL NEGOTIATIONS**

3.1 Following the service of a Dispute Notice, the Contracting Authority and the Supplier shall use reasonable endeavours to resolve the Dispute as soon as

possible, by discussion between the Contracting Authority's Director of Public Spending and the Supplier's Director or equivalent role, such discussions being commercial negotiations.

3.2 If:

3.2.1 either Party is of the reasonable opinion that the resolution of a Dispute by commercial negotiation, or the continuance of commercial negotiations, will not result in an appropriate solution; or

3.2.2 the Parties have already held discussions of a nature and intent (or otherwise were conducted in the spirit) that would equate to the conduct of commercial negotiations in accordance with this paragraph 3; or

3.2.3 the Parties have not settled the Dispute in accordance with paragraph 3.1 within thirty (30) Working Days of service of the Dispute Notice,

either Party may serve a written notice to proceed to mediation (a "Mediation Notice) accordance with paragraph 4.

#### **4. MEDIATION**

4.1 If a Mediation Notice is served, the Parties shall attempt to resolve the dispute in accordance with CEDR's Model Mediation Agreement which shall be deemed to be incorporated by reference into this Framework Agreement.

4.2 If the Parties are unable to agree on the joint appointment of a Mediator within thirty (30) Working Days from service of the Mediation Notice then either Party may apply to CEDR to nominate the Mediator.

4.3 If the Parties are unable to reach a settlement in the negotiations at the mediation, and only if the Parties so request and the Mediator agrees, the Mediator shall produce for the Parties a non-binding recommendation on terms of settlement. This shall not attempt to anticipate what a court might order but shall set out what the Mediator suggests are appropriate settlement terms in all of the circumstances.

4.4 Any settlement reached in the mediation shall not be legally binding until it has been reduced to writing and signed by, or on behalf of, the Parties (in accordance with the procedure for variations under Clause 16.1 (Variation Procedure) where appropriate). The Mediator shall assist the Parties in recording the outcome of the mediation.

#### **5. EXPERT DETERMINATION**

5.1 If a Dispute relates to any aspect of the technology underlying the provision of the Services or otherwise relates to an ICT technical, financial technical or other aspect of a technical nature (as the Parties may agree) and the Dispute has not been resolved by discussion or mediation, then either Party may request (which request will not be unreasonably withheld or delayed) by written notice to the other that the Dispute is referred to an Expert for determination.

- 5.2 The Expert shall be appointed by agreement in writing between the Parties, but in the event of a failure to agree within ten (10) Working Days), or if the person appointed is unable or unwilling to act, the Expert shall be appointed on the instructions of the President of the British Computer Society (or any other association that has replaced the British Computer Society).
- 5.3 The Expert shall act on the following basis:
- 5.3.1 he/she shall act as an expert and not as an arbitrator and shall act fairly and impartially;
- 5.3.2 the Expert's determination shall (in the absence of a material failure by either Party to follow the agreed procedures) be final and binding on the Parties;
- 5.3.3 the Expert's shall decide the procedure to be followed in the determination and shall be requested to make his/her determination within thirty (30) Working Days of his/her appointment or as soon as reasonably practicable thereafter and the Parties shall assist and provide the documentation that the Expert requires for the purpose of the determination;
- 5.3.4 any amount payable by one Party to another as a result of the Expert's determination shall be due and payable within twenty (20) Working Days of the Expert's determination being notified to the Parties;
- 5.3.5 the process shall be conducted in private and shall be confidential; and
- 5.3.6 the Expert shall determine how and by whom the costs of the determination, including his/her fees and expenses, are to be paid.

## **6. ARBITRATION**

- 6.1 The Contracting Authority may at any time before court proceedings are commenced refer the Dispute to arbitration in accordance with the provisions of paragraph 6.4.
- 6.2 Before the Supplier commences court proceedings or arbitration, it shall serve written notice on the Contracting Authority of its intentions and the Contracting Authority shall have fifteen (15) Working Days following receipt of such notice to serve a reply (a "Counter Notice") on the Supplier requiring the Dispute to be referred to and resolved by arbitration in accordance with paragraph 6.4 or be subject to the jurisdiction of the courts in accordance with Clause 49 (Governing Law and Jurisdiction). The Supplier shall not commence any court proceedings or arbitration until the expiry of such fifteen (15) Working Day period.
- 6.3 If:
- 6.3.1 the Counter Notice requires the Dispute to be referred to arbitration, the provisions of paragraph 6.4 shall apply;
- 6.3.2 the Counter Notice requires the Dispute to be subject to the exclusive jurisdiction of the courts in accordance with Clause 49 (Governing Law and Jurisdiction), the Dispute shall be so referred to the courts and the Supplier shall not commence arbitration proceedings;

- 6.3.3 the Contracting Authority does not serve a Counter Notice within the fifteen (15) Working Day period referred to in paragraph 6.2, the Supplier may either commence arbitration proceedings in accordance with paragraph 6.4 or commence court proceedings in the courts in accordance with Clause 49 (Governing Law and Jurisdiction) which shall (in those circumstances) have exclusive jurisdiction.
- 6.4 In the event that any arbitration proceedings are commenced pursuant to paragraphs 6.1 to 6.3, the Parties hereby confirm that:
- 6.4.1 all disputes, issues or claims arising out of or in connection with this Framework Agreement (including as to its existence, validity or performance) shall be referred to and finally resolved by arbitration under the Rules of the London Court of International Arbitration (“**LCIA**”) (subject to paragraphs 6.4.5, 6.4.6 and 6.4.7);
- 6.4.2 the arbitration shall be administered by the LCIA;
- 6.4.3 the LCIA procedural rules in force at the date that the Dispute was referred to arbitration shall be applied and are deemed to be incorporated by reference into this Framework Agreement and the decision of the arbitrator shall be binding on the Parties in the absence of any material failure to comply with such rules;
- 6.4.4 if the Parties fail to agree the appointment of the arbitrator within ten (10) days from the date on which arbitration proceedings are commenced or if the person appointed is unable or unwilling to act, the arbitrator shall be appointed by the LCIA;
- 6.4.5 the chair of the arbitral tribunal shall be British;
- 6.4.6 the arbitration proceedings shall take place in London and in the English language; and
- 6.4.7 the seat of the arbitration shall be London.

## **7. URGENT RELIEF**

- 7.1 Either Party may at any time take proceedings or seek remedies before any court or tribunal of competent jurisdiction:
- 7.1.1 for interim or interlocutory remedies in relation to this Framework Agreement or infringement by the other Party of that Party’s Intellectual Property Rights; and/or
- 7.1.2 where compliance with paragraph 2.1 and/or referring the Dispute to mediation may leave insufficient time for that Party to commence proceedings before the expiry of the limitation period.

**FRAMEWORK SCHEDULE 19: VARIATION FORM**

Variation Form No:

.....  
BETWEEN:

HM Treasury (“**The Contracting Authority**”)

And

[insert name of Supplier] (“**The Supplier**”)

1. This Framework Agreement is varied as follows and shall take effect on the date signed by both Parties:

**[Guidance Note: Insert details of the Variation]**

2. Words and expressions in this Variation shall have the meanings given to them in the Framework Agreement.
3. The Framework Agreement, including any previous Variations, shall remain effective and unaltered except as amended by this Variation.

Signed by an authorised signatory for and on behalf of the Contracting Authority

Signature \_\_\_\_\_

Date \_\_\_\_\_

Name (in Capitals) \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Signed by an authorised signatory to sign for and on behalf of the Supplier

Signature \_\_\_\_\_

Date \_\_\_\_\_

Name (in Capitals) \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

## FRAMEWORK SCHEDULE 20: CONDUCT OF CLAIMS

### 1. INDEMNITIES

- 1.1 This Schedule shall apply to the conduct by a Party from whom an indemnity is sought under this Framework Agreement or any Call Off Agreement (the “**Indemnifier**”), of claims made by a third person against a party having (or claiming to have) the benefit of the indemnity (the “**Beneficiary**”).
- 1.2 If the Beneficiary receives any notice of any claim for which it appears that the Beneficiary is, or may become, entitled to indemnification under this Framework Agreement or any Call Off Agreement (a “**Claim**”), the Beneficiary shall give notice in writing to the Indemnifier as soon as reasonably practicable and in any event within ten (10) Working Days of receipt of the same.
- 1.3 Subject to Paragraph 1.5, on the giving of a notice by the Beneficiary, where it appears that the Beneficiary is or may be entitled to indemnification from the Indemnifier in respect of all (but not part only) of the liability arising out of the Claim, the Indemnifier shall (subject to providing the Beneficiary with a secured indemnity to its reasonable satisfaction against all costs and expenses that it may incur by reason of such action) be entitled to dispute the Claim in the name of the Beneficiary at the Indemnifier’s own expense and take conduct of any defence, dispute, compromise or appeal of the Claim and of any incidental negotiations relating to the Claim. If the Indemnifier does elect to conduct the Claim, the Beneficiary shall give the Indemnifier all reasonable cooperation, access and assistance for the purpose of such Claim, and the Beneficiary shall not make any admission which could be prejudicial to the defence or settlement of the Claim without the prior written consent of the Indemnifier.
- 1.4 With respect to any Claim conducted by the Indemnifier pursuant to Paragraph 1.3:
- 1.4.1 the Indemnifier shall keep the Beneficiary fully informed and consult with it about material elements of the conduct of the Claim;
- 1.4.2 the Indemnifier shall not bring the name of the Beneficiary into disrepute;
- 1.4.3 the Indemnifier shall not pay or settle such Claim without the prior written consent of the Beneficiary, such consent not to be unreasonably withheld or delayed; and
- 1.4.4 the Indemnifier shall conduct the Claim with all due diligence.
- 1.5 The Beneficiary shall be entitled to have conduct of the Claim and shall be free to pay or settle any Claim on such terms as it thinks fit and without prejudice to its rights and remedies under this Framework Agreement or any Call Off Agreement if:
- 1.5.1 the Indemnifier is not entitled to take conduct of the Claim in accordance with Paragraph 1.3;

1.5.2 the Indemnifier fails to notify the Beneficiary in writing of its intention to take conduct of the relevant Claim within ten (10) Working Days of the notice from the Beneficiary or if the Indemnifier notifies the Beneficiary in writing that it does not intend to take conduct of the Claim; or

1.5.3 the Indemnifier fails to comply in any material respect with the provisions of Paragraph 1.4.

## **2. RECOVERY OF SUMS**

2.1 If the Indemnifier pays to the Beneficiary an amount in respect of an indemnity and the Beneficiary subsequently recovers (whether by payment, discount, credit, saving, relief or other benefit or otherwise) a sum which is directly referable to the fact, matter, event or circumstances giving rise to the Claim, the Beneficiary shall forthwith repay to the Indemnifier whichever the lesser is of:

2.1.1 an amount equal to the sum recovered (or the value of the discount, credit, saving, relief, other benefit or amount otherwise obtained) less any out-of-pocket costs and expenses properly incurred by the Beneficiary in recovering or obtaining the same; and

2.1.2 the amount paid to the Beneficiary by the Indemnifier in respect of the Claim under the relevant indemnity.

## **3. MITIGATION**

3.1 Each of the Contracting Authority and/or Other Contracting Authority and the Supplier shall at all times take all reasonable steps to minimise and mitigate any loss for which the relevant Party is entitled to bring a claim against the other Party pursuant to the indemnities in this Schedule.

## FRAMEWORK SCHEDULE 21: TENDER

### 1. GENERAL

- 1.1 This Framework Schedule 21 sets out a copy of the Supplier's Tender including the Supplier's response to the whole award questionnaire.
- 1.2 In addition to any other obligation on the Supplier under this Framework Agreement and any Call Off Agreement the Supplier shall provide the Services to the Contracting Authority and/or Other Contracting Authorities in accordance with the Tender.

***Refer to separate document McKinsey Tender Responses***

## FRAMEWORK SCHEDULE 22: TRANSPARENCY REPORTS

### 1. GENERAL

- 1.1 Within three (3) months of the Framework Commence Date or the date so specified by the Contracting Authority the Supplier shall submit to the Contracting Authority for Approval (such Approval not to be unreasonably withheld or delayed) draft Transparency Reports consistent with the content requirements and format set out in Annex 1 of this Schedule 22 below.
- 1.2 If the Contracting Authority rejects any proposed Transparency Report submitted by the Supplier, the Supplier shall submit a revised version of the relevant report for further Approval by the Contracting Authority within five (5) days of receipt of any notice of rejection taken account of any recommendations for revision and improvement to the report provided by the Contracting Authority. This process shall be repeated until the Parties have agreed versions of each Transparency Report.
- 1.3 The Supplier shall provide accurate and up-to-date versions of each Transparency Report to the Contracting Authority at the frequency referred to in Annex 1 of this Schedule 22 below.
- 1.4 Any dispute in connection with the preparation and/or approval of Transparency Reports shall be resolved in accordance with the Dispute Resolution Procedure.
- 1.5 The requirements in this Schedule 22 are in addition to any other reporting requirements set out in this Framework Agreement.

## ANNEX 1: LIST OF TRANSPARENCY REPORTS

Title of Report	Content	Format	Frequency
[Headline Service performance]	■	■	■
[Charges]	■	■	■
[Sub-Contractors]	■	■	■
[Technical]	■	■	■
[Performance management arrangements]	■	■	■