

Section Heading and Section Weighting	Question	Weighting	Response Instructions
Safety and Environmental Management (10%)	Please provide a summary of your company's Health and Safety Policy for carrying out scheduled maintenance, repair and defect rectification of boats. Outline the key elements of the policy and confirm that it complies with all current UK Health and Safety Legislation.		Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.5.2 – Question 2 Please provide a summary of your Environmental Policy for carrying out scheduled maintenance, repair and defect rectification of boats. Include detail of how the Environmental Policy integrates with other organisational policies including waste management.	50%	To be uploaded via an attachment. Your response (excluding copies of ISO14001:2015 accreditation certificates) is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.5.2 – Question 3 Please provide copies of ISO 14001:2015 accreditation certificates. Where no certification exists, the Potential Provider shall detail the steps they would take to obtain the recognised ISO 14001:2015 certification prior to contract award, expected February 2024.	Pass/Fail	To be uploaded via an attachment. In an appropriate response, the Potential Provider will submit a copy of their ISO accreditation certificate. Where no certification exists, the Potential Provider shall detail the steps they would take to obtain the recognised ISO 9001:2015 certification prior to contract award, expected February 2024. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
Section 2.6 Security (10%)	DSP 2.6.1 – Question 1 Please detail and provide evidence of the security arrangements, processes and systems currently in place to manage the physical	100%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set

ANNEX B

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	and information security of the company's site(s), facilities, materials, equipment and vessels in their custody.		to 2 cm. Anything over this limit will not be evaluated.

Economic and Financial DPQQ Evaluation Criteria**1. Section 1.10 - Part 1 Form D: Economic and Financial Standing Evaluation**

Questions relating to economic and financial standing

1.1. Each Potential Provider Entity must provide responses to questions DPQQ_4.1 - DPQQ_4.2(c) in order for the Authority to carry out its financial health assessment. If a Potential Provider Entity fails to provide the requested information, the Authority shall exclude the Potential Provider from further participation in the Procurement.

Evaluation of economic and financial standing.

1.2. The Authority will use the information provided in the responses to questions DPQQ_4.1 - DPQQ_4.2(c) to assess the financial standing of each Potential Provider Entity in accordance with the qualification standards set out in Figure 1 below. The resulting assessment will lead to a PASS/FAIL evaluation based on whether the Potential Provider Entity has demonstrated, through meeting the qualification standards, that it has sufficient economic and financial standing to provide services of the technical scope and scale of In-Service Support of Workboats. Subject to paragraphs 1.3, 1.4 and 2, the Authority reserves the right to exclude a Potential Provider Entity that does not meet the qualification standards set out in Figure 1 below.

Assessment	Methodology	Qualification standard
All financial information	The Authority will review all financial information obtained from the response provided to questions DPQQ 4.1-4.2, the Potential Provider Entity accounts and the Company Watch credit rating check in order to establish a holistic view of the state of the Potential Provider Entity's financial health.	Failure to provide the financial information requested in this DPQQ will result in the Potential Provider Entity failing to meet this qualification standard.
Turnover	The Authority will review each Potential Provider Entity's turnover for the three full financial years prior to the date of this DPQQ.	Where the Potential Provider Entity intends to provide all or some of In-Service Support services of Workboats via a joint-venture company, Consortium Member, or other special purpose vehicle, the Authority will apply the assessment equally to the Potential Provider Entity. Accordingly, where the value of a Potential Provider Entity's intended contractual obligations and financial liabilities exceeds 50% of its annual turnover, the Potential Provider Entity will not meet this qualification standard. If the estimated annual contract value of £2,400,000 for this procurement exceeds fifty per cent (50%) of a Potential Provider's annual turnover, the Potential Provider will not meet this qualification standard.
Liquidity ratios	A Potential Provider Entity's current assets are divided by	The Authority requires a Potential Provider Entity to have:

Assessment	Methodology	Qualification standard
	current liabilities to establish if there are sufficient assets to cover all of the Potential Provider Entity's liabilities as they fall due over the course of one year.	<ul style="list-style-type: none"> a minimum current ratio of 1.0; and a minimum acid test ratio of 0.8. If these ratios are not met, the Potential Provider Entity will not meet this qualification standard.
Company Watch	Company Watch "H-Score" (an overall measure of a business' financial health – for more information, see www.companywatch.net/analYTics-insight/h-score).	If a Potential Provider Entity does not have a score of 20 or above, the Potential Provider Entity will not meet this qualification standard.

Figure 1: Economic and financial standing qualification standards

1.3. If a Potential Provider Entity meets all of the qualification standards set out in Figure 1 above, they will be awarded a PASS. Subject to paragraph 1.4 below, if a Potential Provider Entity does not meet one or more of the qualification standards set out in Figure 1 above, the Authority may award a FAIL for this evaluation.

1.4. The Authority may choose not to award a FAIL despite a Potential Provider Entity not meeting a qualification standard if:

1.4.1. the Potential Provider Entity can provide a parent company guarantee that:

1.4.1.1. meets the requirements set out in paragraph 2 below; and

1.4.1.2. in the Authority's opinion, gives the Authority sufficient comfort that the risks associated with the Potential Provider not meeting the qualification standard(s) will be effectively managed by the guarantee; and/or

1.4.2. the Authority considers that there are appropriate mitigating factors demonstrating that the reason(s) behind not meeting the qualification standard(s) are either:

1.4.2.1. unlikely to recur; or

1.4.2.2. unlikely to expose the Authority to a significant degree of risk if a contract were to be awarded to the Potential Provider at the end of the procurement.

2. Parent company guarantees and bank Guarantees

2.1. The Authority may also require a parent company guarantee from a Potential Provider Entity's ultimate parent company. The Authority may require this in a number of circumstances, including where:

2.1.1. There is a failure to meet one or more of the qualification standards described at paragraph 1.2 above;