

Invitation to Tender

Integrated material requirements planning (MRP) solution

Ref: 139

## **1 Background/ Introduction**

Tom Raffield are a Lighting and Furniture manufacturer in Falmouth, Cornwall, specialising in steam bent wooden products. With consistent recent growth we have recently moved premises and are looking to upgrade our manufacturing software system in order to increase productivity and further digitalise our processes across supply, manufacturing and dispatch.

We are looking for a supplier (which is SO27001 accredited) to supply, implement and support an integrated material requirements planning (MRP) solution incorporating Stock Control, Sales and Purchase Order Processing, Manufacturing and Production.

The commissioning of this work is part of a grant funded application process and therefore procurement will be subject to grant approval of the project as a whole. We will compare tenders received on a compliance basis only.

## 2 Project Specification

The specification for the software is as follows:

- MRP engine that reads current inventory and allocates against current orders as well as forecasts and raises a schedule of purchase orders needed to meet both.
- Process upgrade - Remove manual/ paper-based processes.
- Shop floor data collection - Allocate products and batch orders for shop floor to log in to that records time spent against job. Gives accurate data on time taken and productivity.
- Stock control - Digitalised batch control on all supplier deliveries. Allowing sight of each batch from raw material stock to finished good.
- Scheduling - Ability to create and adjust making schedule within the software. Both for make to order as well as make for stock batches. Ability to assign sub assembly/routing tasks within schedule.
- Forecasts - Ability to input sales forecasts as well as hold actual sales.
- Inventory - Have sight of inventory through all parts of production.
- Bill of Materials - Ability to create BOMs with multiple routing levels.
- Dispatch – Create a daily dispatch list/schedule for warehouse picking.
- Finished Goods - Stock and batch control
- Integration with Shopify either directly or through 3rd party application.
- Integration with Xero either direct, through 3rd party application or via CSV uploads
- Integration with 3rd party couriers (DPD, DHL)
- Reporting – Multi level reporting on all aspects of system.
- Migration – Full support in setting up new software and migrating from current to new system before going live.
- Support – Constant access to support as required post going live.

### 3 ITT Timetable

The anticipated timetable for submission of the tender and commission milestones are set out below:

Activity	Date
Date ITT available on Supplier Registration Service	05 May 2021
Last date for raising queries	13 May 2021
Last date for clarifications to queries	15 May 2021
Deadline to return ITT	19 May 2021 @ 1700
Evaluation of ITT	20 May 2021
Award of Contract	This is subject to successfully obtaining grant funding and will normally be no later than 90 days from contract evaluation

### 4 Conflicts of Interest

Please provide a statement with regards to a conflict of interest for this procurement through the provision of either:-

A Declaration that to your knowledge there is no conflict of interest between your company and Tom Raffield Ltd that is likely to influence the outcome of this procurement either directly or indirectly through financial, economic or other personal interest which might be perceived to compromise their impartiality and independence in the contexts of this procurement procedure.

Or

A Declaration that there is a likely conflict of interest between your company and Tom Raffield Ltd that is likely to influence the outcome of this procurement either directly or indirectly through financial, economic or other personal interest which might be perceived to compromise their impartiality and independence in the contexts of this procurement procedure, please provide details of this connection.

This will permit Tom Raffield Ltd to take, in the event of a conflict of interest, appropriate steps to ensure that the evaluation of any submission will be undertaken by an independent and impartial party.

## Exclusion

Tom Raffield Ltd shall exclude applicants from participation in this procurement procedure where they have established or are otherwise aware that the applicant, to include administrative, management or supervisory staff that have powers of representation, decision or control of the applicants company, has been the subject of a conviction by final judgment of one of the following reasons:-

- Participation in a criminal organisation
- Corruption
- Fraud
- Terrorist offences or offences linked to terrorist activities
- Money laundering or terrorist financing
- Child labour and other forms of trafficking in human beings

## 5 Consortium or sub-contracting

Where a consortium or sub-contracting approach is proposed, all information requested should be given in respect of the proposed prime contractor or consortium leader. Relevant information should also be provided in respect of consortium members or sub-contractors who will play a significant (greater than 25%) role in the delivery of the services under any ensuing Contract.

## 6 Tender Application Requirements

Please provide paper copies of your application which should include:

1. Confirmation that **you the supplier** are able to meet the requirements outlined in the brief above.
2. A **dated** response which includes **our company's full postal address** (albeit your submission might be by email) and included the **Reference: 139**
3. Details of who to **contact** in your company in relation to this tender
4. **Company registration Number and VAT number (if appropriate)**
5. **Total cost** of providing the goods/ services requested.
6. The **appropriate conflict of interest statement** (as detailed in section 4).

## 7 Tender Scoring Criteria

The tender will be scored only on their compliance to the specification set out in section 2 and awarded to the lowest compliant tender.

## 8 Tender Returns

Tenders may be returned by email or post, or by delivery in person.

Tenders are to be returned by:-

Latest date to be returned: 19 May 2021

Latest time to be returned: 1700 pm

If submitting by **email**, tenders should be sent electronically to [Chris@tomraffield.com](mailto:Chris@tomraffield.com) with the following message **clearly noted in the Subject box**;

**Integrated material requirements planning (MRP) solution: Ref:139**

Tenderers are advised to request an acknowledgement of receipt when submitting by email.

If submitting by post or in person, the Tender must be enclosed in a sealed envelope, only marked as follows:-

**Tender - Strictly Confidential – Integrated material requirements planning (MRP) solution: Ref: 139**

Addressed to:

Chris Pritchard  
Tom Raffield Ltd  
F3 Church View Business Park  
Bickland Water Rd  
Falmouth  
TR11 4FZ

The envelope should not give any indication to the Tenderer's identity. Marking by the carrier will not disqualify the tender.

If delivery **by hand** please obtain an official Receipt at point of delivery.

## **9 Clarification**

There will not be any negotiations of any of the substantive terms of the Tender Documents. Only clarification queries will be answered. Any clarification queries arising from the Tender Documents which may have a bearing on the offer should be raised as soon as possible in writing. The deadline for clarification questions is 6 days before the submission date. All e-mailed queries should be sent to:-

Name: Chris Pritchard

E-mail: [chris@tomraffield.com](mailto:chris@tomraffield.com)

No representation by way of explanation or otherwise to persons or corporations tendering or desirous of tendering as to the meaning of the tender, Contract or other Tender Documents or as to any other matter or thing to be done under the proposed contract shall bind us unless such representation is in writing and duly signed by Chris Pritchard of Tom Raffield Ltd. All such correspondence shall be returned with the Tender Documents and shall form part of the Contract.

Tenderers must provide a single point of contact in their organisation for all contact between the Tenderer and Tom Raffield Ltd.

Responses to any queries will be shared through Supplier Registration Service website.

## **10 Disclaimer**

The issue of this documentation does not commit Tom Raffield Ltd to award any contract pursuant to the bid process or enter into a contractual relationship with any provider of the service. Nothing in the documentation or in any other communications made between Tom Raffield Ltd or its agents and any other party, or any part thereof, shall be taken as constituting a contract, agreement or representation between Tom Raffield Ltd and any other party (save for a formal award of contract made in writing by or on behalf of Tom Raffield Ltd).

Bidders must obtain for themselves, at their own responsibility and expense, all information necessary for the preparation of their tender responses. Information supplied to bidders by Tom Raffield Ltd or any information contained in Tom Raffield Ltd's publications are supplied only for general guidance in the preparation of the tender response. Bidders must satisfy themselves by their own investigations as to the accuracy of any such information and no responsibility is accepted by Tom Raffield Ltd for any loss or damage of whatever kind and howsoever caused arising from the use by bidders of such information.

Bidders shall be responsible for their own costs and expenses in connection with or arising out of their response. Tom Raffield Ltd reserves the right to vary or change all or any part of the basis of the procedures for the procurement process at any time or not to proceed with the proposed procurement at all.

Cancellation of the procurement process (at any time) under any circumstances will not render Tom Raffield Ltd liable for any costs or expenses incurred by bidders during the procurement process.

Enclosures:

1. Compliance Matrix

Specification requirements	Company responses				
	Insert company name	Insert company name	Insert company name	Insert company name	Insert company name
	Compliant response for each part of specification? Yes/ No	Compliant response for each part of specification? Yes/ No	Compliant response for each part of specification? Yes/ No	Compliant response for each part of specification? Yes/ No	Compliant response for each part of specification? Yes/ No
• MRP engine that reads current inventory and allocates against current orders as well as forecasts and raises a schedule of purchase orders needed to meet both.					
• Process upgrade					
• Shop floor data collection					
• Stock control					
• Scheduling					
• Forecasts					
• Inventory					
• Bill of Materials					
• Dispatch					
• Finished Goods					
• Integration with Shopify					
• Integration with Xero					
• Integration with 3rd party couriers (DPD, DHL)					
• Reporting					
• Migration support					
• Support – Constant access to support as required post going live.					
Conflict of Interest Statement					
Price Excl VAT					
Price Incl VAT					
Signed:					
Dated:					
Company XXXXX is the cheapest, complaint tender and is therefore our preferred option.					