



PARACHUTE EQUIPMENT SUPPORT CONTRACT

VARIANT BID

PRICING MATRIX

ASL-510121-VB03

June 2017

Airborne Systems Limited

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**PARACHUTE EQUIPMENT SUPPORT CONTRACT
FINANCE/PRICING INFORMATION**

1 ANNEX E1 PRICING MATRIX

Item	1 Year 1	2 Year 2	3 Year 3	4 Year 4	5 Year 5	6 Year 6	7 Year 7	8 Year 8	Comments
A. Non-variable costs, UK		[REDACTED]	Based on zero arisings. Parachute outputs incorporated in F						
B. Technical & Logistics Support		[REDACTED]							
C. Price per man-hour		[REDACTED]							
D. Transportation - UK		[REDACTED]	Per leg (journey which requires activity). 400 legs per year for tender assessment purposes.						
E. Transportation, mileage - UK		[REDACTED]	20,000 miles per year for tender assessment purposes						
F. Transportation - USA		[REDACTED]	Per leg (journey which requires activity). 50 legs per year for tender assessment purposes.						
G. Transportation, mileage - USA		[REDACTED]	8,500 miles per year for tender assessment purposes						
H. Estimated total man-hour requirement		[REDACTED]							
I. Set-up costs UK facility	[REDACTED]								
J. Set-up costs USA facility	[REDACTED]								
K. Non-variable cost, USA		[REDACTED]	Based on zero arisings. Parachute outputs incorporated in F						
L. Despatch and receipt of Cypres units to OEM		[REDACTED]	Price per batched items of 10 units. 30 instances per year for tender assessment purposes. OEM is Airtec GmbH.						
M. Total core cost UK only {A+B+(CxH)+(Dx400)+(Ex20,000)+I+(Lx30)+(Qx7500)}. NOTE: years 1-6 only	[REDACTED]								
N. Total core cost UK+USA (J+K+M+(Rx8)+(Sx20))+(Fx50)+(Gx8500)	[REDACTED]	Cell N10 Total cost of tender, not including optional years 7 and 8, is $\sum T_1:T_6$							
O. Ad hoc tasking, technical services		N/A	[Rates submitted against Item 8 on Schedule of Requirements to be inserted at Contract Award]						
P. Training per person		[REDACTED]	Daily rate						
Q. Priority Price		[REDACTED]	Assume 300 man-hours per day for tender assessment purposes, representing 25 instances of 100 parachutes.						
R. Enhanced USA capability price – LPS systems		[REDACTED]	Price for a single occurrence.						
S. Enhanced USA capability price – BT80/BT380 systems		[REDACTED]	Price for a single occurrence.						

NB: Only white cells require figures