**Soft-Market Testing Exercise**

**Community Independent Living Services (CILS) within the London Borough of Richmond upon Thames. Adult Social Care and Public Health**

**CILS Health and Wellbeing Services**

*Introduction*

This early engagement notice relates to the future commissioning and procurement plans for the provision of Community Independent Living Services (CILS) Health and Wellbeing services within the London Borough of Richmond upon Thames.

The Authority is seeking to understand if there is a well-established market of suitably experienced organisations who deliver CILS and/or similar services and to gain insight into the level of interest of organisations in a potential future contract opportunity for provision of local Health and Wellbeing Services.

If your organisation is interested, a Service Brief alongside a short questionnaire, can be accessed via [Atamis Contracts Search (salesforce-sites.com)](https://lb-wandsworth.my.salesforce-sites.com/?SearchType=Projects).

Whilst the Authority is seeking expressions of interest to inform our decision-making process, organisations are to note that this is NOT a call to competition.

*Detailed brief and questionnaire*

The Community Independent Living Service (CILS) is a key part of Richmond Council’s approach to transforming adult social care and managing demand for targeted social care services. CILS enables people to remain, gain or regain independence; targeting preventative resources most effectively and ensuring value for money.

At its heart is a local vibrant voluntary and community sector (VCS) working in partnership with the council, the NHS, residents and other stakeholders to help residents access local services that enable them to improve or maintain their overall wellbeing and stay independent for longer.

In scope within this early engagement notice is a suite of health and wellbeing (H&WB) services that will form part of the wider offer of services that support residents to improve, maintain or reduce the decline in their health and well-being and live independently. The Council will contract with one local lead provider. It is expected that this Provider will work with other local VCS organisations in delivering the H&WB contract through a series of sub-contracts to deliver the requirements. CILS H&WB is currently a partnership of 20 local charities, supporting adults of all ages to live independently, improve wellbeing and stay connected with their local community. There is scope that this partnership is dynamic and new partners may be onboarded during the life of the contract through agreement with the lead provider, council and stakeholders. Our partnership offers a range of wellbeing, social and practical support across the London Borough of Richmond upon Thames to meet the needs of a range of adult residents and conditions. Health and wellbeing services include but are not limited to:

* Wellbeing activities, groups and sessions at a range of locations across Richmond upon Thames
* Social and wellbeing centres for older people
* Befriending and companionship
* Peer support network for people with a range of disabilities
* Specialist dementia support for those with a dementia diagnosis
* Transport for people with limited mobility
* Integrated therapy for individuals with neurological conditions
* Volunteering opportunities across the partnership
* Support and engagement for minority communities

LBRuT (the ‘council’) is undertaking a market consultation exercise to assess the potential interest in contracting to be the Lead Provider of the Community Independent Living Service (CILS Health and Wellbeing) contract. It should be noted that this early engagement notice and questionnaire is seeking to identify interest from a lead provider who may deliver and sub-contract for borough-wide Health and Wellbeing Services. The Council will contract with one lead provider. It is expected that this Provider will work with others in delivering the contract through a series of sub-contracts to deliver the requirements. Co-producing a vision for the service with stakeholders that reflects the service specification and the ambitions of the local community.

Subject to formal council approval, it is anticipated that the contract will commence on 1st November 2025 for an initial period of up to five (5) years. With an optional extension for up to a further five (5) years.

The estimated contract value is £1,243,767 per annum or £12.437m over the maximum contract period of 10 years. Applicants will be subject to standard financial qualification in line with the estimated value of this contract

It should be noted that an experienced local (Richmond upon Thames) organisation is essential to lead and deliver the partnership contract(s). The council believes a locally based organisation is best to lead the CILS partnership deliver services to residents with local VCS because it has a deep understanding of the community’s unique needs, preferences, and challenges. This familiarity allows for more tailored and effective solutions. Additionally, being embedded in the community fosters trust and engagement, encouraging residents to participate and provide feedback. Local organisations can also respond more quickly to issues as they arise and have established networks and relationships that facilitate collaboration and resource mobilisation. Overall, their proximity and connection to the community enable them to deliver more relevant, efficient, and impactful services.

Applicants will be subject to standard financial qualification in line with the estimated value of this contract

To respond to this notice, please complete the following short table to indicate your interest:

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| Based on the Service Brief which provides an overview of the Authority's commissioning and procurement plans, would your organisation be interested and in scope for tendering for CILS Health and Wellbeing (lead provider): | *(Please insert yes if this opportunity is of interest)* |
| Name of Person completing this response |  |
| Title / Role within your organisation  |  |
| Organisation Name |  |
| Your Contact Details |  |
| Delivery Questions  | Responses should be no more than250 words per question.  |
| 1. Please can you describe your organisations' knowledge, expertise, and experience in leading on the delivery of a service similar to the Richmond CILS H&WB partnership |  |
| 2. Please outline if your organisation has existing knowledge and expertise of working in the London Borough of Richmond upon Thames, and with local voluntary community organisations to effectively work with stakeholders in the public, private and voluntary sectors with particular note to health and social care services  |  |

Thank you for your interest. While we are seeking expressions of interest to inform our decision process. Prospective organisations are to note that this is NOT a call to competition.

Please submit your responses by 20 August 2024 via the Atamis procurement portal. <https://atamis.co.uk/>