**Schedule of Requirement - Additional Option Pricing**

Additional provision and delivery of virtual simulated training in accordance with the Statement of Requirements at Schedule 1 to the Contract. When any option below is taken this will be issued by amendment and added as a new line item to the Schedule of Requirements table in the main body of the Terms and Conditions. Any option will be taken up in accordance with clause 4.2.4 of the Terms and Conditions. Please note that any options may be taken at any point in the year and training events will be taken up on a per event basis.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Option No.** | **Option** | Core  Year 1  Firm Price  (Ex VAT)  **One off capital cost** for the provision of increased concurrency | Core  Year 1  Firm Price  (Ex VAT)  **Cost per event** | Core  Year 2  Firm Price  (Ex VAT)  One off capital cost for the provision of increased concurrency  **If option not taken in previous year** | Core  Year 2  Firm Price  (Ex VAT)  **Cost per event** | Core  Year 3  Firm Price  (Ex VAT)  One off capital cost for the provision of increased concurrency  **If option not taken in previous years** | Core  Year 3  Firm Price  (Ex VAT)  **Cost per event** | Core  Year 4  Fixed Price  IAW Condition 4.4 VOP  (Ex VAT)  One off capital cost for the provision of increased concurrency  **If option not taken in previous years** | Core  Year 4  Fixed Price  IAW Condition 4.4 VOP  (Ex VAT)  **Cost per event** | Option Year  Year 5  Fixed Price  IAW Condition 4.4 VOP  (Ex VAT)  One off capital cost for the provision of increased concurrency  **If option not taken in previous years** | Option Year  Year 5  Fixed Price  IAW Condition 4.4 VOP  (Ex VAT)  **Cost per event** | Option Year  Year 6  Fixed Price  IAW Condition  4.4 VOP  (Ex VAT)  One off capital cost for the provision of increased concurrency  **If option not taken in previous years** | Option Year  Year 6  Fixed Price  IAW Condition  4.4 VOP  (Ex VAT)  **Cost per event** |
| 1 | +100 additional events p.a. (200 total) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 2 | 5 concurrent events per week (250 events p.a.) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 3 | 6 concurrent events per week (300 events p.a.) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 4 | 7 concurrent events per week (350 events p.a.) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 5 | 8 concurrent events per week (400 events p.a.) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 6 | 9 concurrent events per week (450 events p.a.) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 7 | 1 distributed event (federated across 2 locations, both UK based) | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |

Table 2 – Capital Costs for Steps between the options (If no prior option has been taken)

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Option** | Core  Year 1  Firm Price  (Ex VAT) | Core  Year 2  Firm Price  (Ex VAT) | Core  Year 3  Firm Price  (Ex VAT) | Core  Year 4  Fixed Price  IAW Condition 4.4 VOP  (Ex VAT) | Option Year  Year 5  Fixed Price  IAW Condition 4.4 VOP  (Ex VAT) | Option Year  Year 6  Fixed Price  IAW Condition  4.4 VOP  (Ex VAT) |
| 1 | If option 2 from table 1 taken previously – Cost of the capital difference between option 2 – option 3 from Table 1  5-6 concurrent events per week | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 2 | If option 3 from table 1 taken previously – Cost of the capital difference between option 3 – option 4 from Table 1  6-7 concurrent events per week | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 3 | If option 4 from table 1 taken previously – Cost of the capital difference between option 4 – option 5 from Table 1  7 -8 concurrent events per week | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |
| 4 | If option 5 from table 1 taken previously – Cost of the capital difference between option 5 – option 6 from Table 1  8 – 9 concurrent events per week | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** | **Redacted** |

**Assumptions**Additional events have no more than 55 training audience members.  
Additional events are the same as Core events. Locations as part of Core are UK (to include Northern Ireland), Germany, Cyprus and Brunei.   
The cost to increase the concurrent events shall include any initial hardware costs.  
No increase to VR capability.  
The values in Table 1 for Capital Cost assumes no prior option has been taken. Hence the Values in Table 2 capture this step change but does not form part of the scoring criteria.