

**MARKET ENGAGEMENT BRIEF - RBWM**

**RBWM -INTRODUCTION**

**“Building a borough for everyone – where residents and businesses grow, with opportunities for all”.**

The Royal Borough of Windsor and Maidenhead (RBWM) is committed to ensuring that we deliver the most effective services for residents which improve outcomes, whilst ensuring best value for money.

The current contracts for Domiciliary (Home based) Care and Support services expire in August 2022 and prior to recommissioning, we wish to undertake a Market Engagement to discuss potential service delivery model(s) and gain your thoughts about possible opportunities, challenges, and risks.

The attached RBWM Slide Pack provides a broad overview of RBWM’s current position and our emerging thinking.

Please note that this Brief, or any documents included, should not be treated as a Tender Specification, nor an exhaustive nor final list of our service requirements. This is a market engagement exercise not a tender process. Please be assured that all the information you provide to us will be treated in the strictest confidence.

**MARKET ENGAGEMENT -SUPPLIER’S INPUT**

Thank you for the interest in the Royal Borough of Windsor and Maidenhead, we very much appreciate your participation in this process to inform our commissioning model.

In order to gain a broad understanding of your organisation, we would like you to provide a written response to a few initial questions please - as listed below . Once we have collected and collated all the information, we’d like to engage further with some or all of the respondents to gain further insights. Due to continued Covid-19 restrictions, all meetings will be held virtually during w/c 5 July and w/c 12 July (we have allocated one hour for these meetings). The deadline for your written response is cob 28th of June . Please send your responses to [procurement@rbwm.gov.uk](mailto:procurement@rbwm.gov.uk) .

**Our initial questions** :

1. Please advise the name of your organisation and the contact details?
2. How many people are you currently providing a Domiciliary Care service for and how many hours per week does this equate to?
3. What is your last year’s revenue from Domiciliary Care services?
4. How would you describe your current position in the Domiciliary Care market?
5. What do you consider as the biggest challenges in the current market from the supply perspective ?
6. What are your thoughts on the issues presented in the slide 7 ( from RBWM Slide Pack)?
7. What do you currently consider as the “best in class” contract in terms of the service delivery model, length of contract, payment arrangements, performance monitoring etc and why?

**Supplier Answers:**

1)

2)

3)

4)

5)

6)

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