

DHSC Terms and Conditions for the Supply of Goods

The Authority	Department of Health and Social Care
The Supplier	Initia Ventures Ltd
Date	25th April 2020
Type of Goods	Gowns (Isolation Suit)

This Contract is made on the date set out above subject to the terms set out in the Order Form and schedules ("**Schedules**") contained in the document (DHSC Contract for Goods - Terms and Conditions April 2020.pdf) The Authority and the Supplier undertake to comply with the provisions of the Order Form and the Schedules in the performance of this Contract.

The Supplier shall supply to the Authority, and the Authority shall receive and pay for, the Goods on the terms of this Contract. For the avoidance of doubt, the Contract consists of the terms set out in the Order Form and the Schedules, together with the annexes as stated.

The Definitions in Schedule 3 apply to the use of all capitalised terms in this Contract.

Schedules

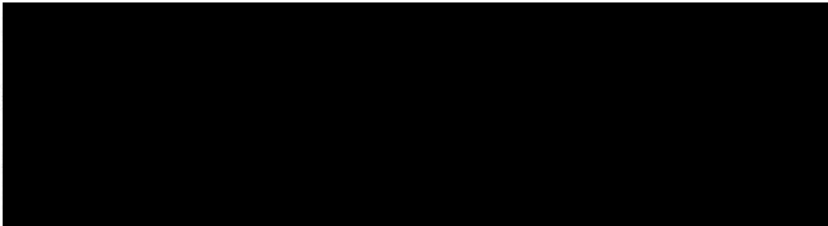
Schedule 1	Key Provisions
Schedule 2	General Terms and Conditions
Schedule 3	Definitions and Interpretations
Schedule 4	Additional Special Conditions

Schedules 2, 3 and 4 are contained in the document DHSC Contract for Goods - Terms and Conditions April 2020.pdf

Order Form

1. Contract Reference	DHSC/792A
2. Date	[date on which last party signs]
3. Buyer	Department of Health & Social Care, 39 Victoria Street, London, SW1H 0EU
4. Supplier	Initia Ventures Ltd, 5 Park Drive, Harrow, Middlesex HA2 7LT (Registered address: Aston House, Cornwall Avenue, London N3 1LF)
5. The Contract	The Supplier shall supply the deliverable described below on the terms set out in this Order Form as set out in Annex A. Unless the Contract otherwise requires, capitalised expressed used in this Order Form have the same meanings as in Schedule 3.

	In the event of any conflict between this Order Form and the Schedules, this Order Form shall prevail. Please do not attach any supplier terms and conditions to this Order Form as they will not be accepted by the Buyer and may delay conclusion of the Contract.
6. Deliverables	(Goods) BH500 Gowns (Isolation Suit) Delivered in accordance with the following instructions: Delivery Address: FOB Beijing Capital International Airport (IATA: PEK, ICAO: ZBAA) Supplier to liaise with the freight forwarder detailed below: On-Time Shanghai DHSC Contacts Date(s) of Delivery: As per delivery schedule in Annex A Packaging Instructions:
7. Specification	The specification of the Deliverables is as set out in Annex B
8. Term	The Term shall commence on 24th April 2020 And the Expiry Date shall be 30th September 2020 or after final shipment has been delivered in accordance with Annex A unless it is otherwise extended or terminated in accordance with the terms and conditions of the contract.

	The Buyer may extend the Contract for a period of up to 3 months by giving not less than 5 Business days notice in writing to the supplier prior to the Expiry Date. The terms and conditions of the Contract shall apply throughout any such extended period.	
9. Charges	The Charges for the Deliverables shall be set out in Annex C	
10. Payment	All invoices must be send quoting a valid purchase order number. [address] DHSC is mb-paymentqueries@dhsc.gov.uk Within 10 Business Days of receipt of your countersigned copy of the Contract, we will send you a unique Purchase Order number (the "PO Number"). You must in receipt of a valid PO Number before submitting an invoice. To avoid delay in payment it is important that the invoice is compliant and that it includes a valid PO Number, PO item number (if applicable) and the details (name and telephone number) of your Buyer contact (i.e. Contract Manager). Non-compliant invoices will be sent back to you, which may lead to a delay in payment. If you have a query regarding an outstanding payment please contact our Accounts Payable section by email to DHSC is mb-paymentqueries@dhsc.gov.uk	
11. Buyer Authorised Representative(s)	For general liaison your contact will continue to be <i>[Contract Manager name and contact details]</i> or, in their absence, <i>[secondary name and contact details].</i>	
12. Seller's Authorised Representative(s)	For general liaison your contact will continue to be 	
13. Address for notices	Buyer: Department of Health & Social Care, 39 Victoria Street, London, SW1H 0EU Attention: [title]	Supplier: Initia Ventures Ltd, 5 Park Drive, Harrow, Middlesex HA2 7LT

	Email: [email address]	Attention: [redacted] Managing Director Email: info@initiaventures.com
14. Key personnel	Buyer: Department of Health & Social Care, 39 Victoria Street, London, SW1H 0EU Attention: [title] Email: [email address]	Supplier: Initia Ventures Ltd, 5 Park Drive, Harrow, Middlesex HA2 7LT Attention: [redacted] Managing Director Email: info@initiaventures.com
15. Procedures and Policies	The Buyer may require the Supplier to ensure that any person employed in the delivery of the Deliverables has undertaken a Disclose and Barring Service check. The supplier shall ensure that no person who discloses that he/she has a conviction that is relevant to the nature of the Contract, relevant to the work of the Buyer, or is of a type otherwise advised by the Buyer (each such conviction a "Relevant conviction"), or is found by the Supplier to have a Relevant Conviction (whether as a result of a police check, a Disclosure and Barring Service check or otherwise) is employed or engaged in the provision of any part of the Deliverables.	

Signed by the authorised representative of THE AUTHORITY

Name:	[redacted]	Signature:	[redacted]
Position:	Deputy Director	Date	25th April 2020

Signed by the authorised representative of THE SUPPLIER

Name:	[redacted]	Signature	[redacted]
Position:	MANAGING DIRECTOR	Date	24/04/2020

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Schedule 1

Key Provisions

Standard Key Provisions

1 Application of the Key Provisions

- 1.1 The standard Key Provisions at Clauses 1 to 6 of this Schedule 1 shall apply to this Contract.
- 1.2 The optional Key Provisions at Clauses 7 to 12 of this Schedule 1 shall only apply to this Contract where they have been checked and information completed as applicable.
- 1.3 Extra Key Provisions shall only apply to this Contract where such provisions are set out at the end of this Schedule 1.

2 Order of precedence

- 2.1 Subject always to Clause 1.10 of Schedule 3 should there be a conflict between any other parts of this Contract the order of priority for construction purposes shall be:
 - 2.1.1 Order Form
 - 2.1.2 Schedule 1: Key Provisions;
 - 2.1.3 Schedule 2: General Terms and Conditions;
 - 2.1.4 Schedule 3: Definitions and Interpretations;
 - 2.1.5 any other documentation forming part of the Contract in the date order in which such documentation was created with the more recent documentation taking precedence over older documentation to the extent only of any conflict.
- 2.2 For the avoidance of doubt, the Order Form shall include, without limitation, the Authority's requirements in the form of its specification and other statements and requirements, the Supplier's responses, proposals and/or method statements to meet those requirements, and any clarifications to the Supplier's responses, proposals and/or method statements as included in these Terms and Conditions. Should there be a conflict between these parts of the Order Form, the order of priority for construction purposes shall be (1) the Authority's requirements; (2) any clarification to the Supplier's responses, proposals and/or method statements, and (3) the Supplier's responses, proposals and/or method statements

3 Quality assurance standards ☒ (only applicable to the Contract if this box is checked and the standards are listed)

- 3.1 The following quality assurance standards shall apply, as appropriate, to the manufacture, supply, and/or installation of the Goods:

EN 14126:2003

4 Purchase Orders ☒ (only applicable to the Contract if this box is checked)

- 4.1 The Authority shall issue a Purchase Order to the Supplier in respect of any Goods to be supplied to the Authority under this Contract. The Supplier shall comply with the terms of such Purchase Order as a term of this Contract. For the avoidance of doubt, any actions or work undertaken by the Supplier under this Contract prior to the receipt of a Purchase Order covering the relevant Goods shall be undertaken at the Supplier's risk and expense and the Supplier shall only be entitled to invoice for Goods covered by a valid Purchase Order.

5 Time of the essence ☐ (only applicable to the Contract if this box is checked)

- 5.1 Time is of the essence as to any delivery dates under this Contract and if the Supplier fails to meet any delivery date this shall be deemed to be a breach incapable of remedy for the purposes of Clause 12.4 (i) of Schedule 2.

6 Specific time periods for inspection ☐ (only applicable to the Contract if this box is checked and Clause 12.1 of this Schedule 1 is completed)

- 6.1 The Authority shall visually inspect the Goods within **[time period during which any inspection must be carried out]** of the date of delivery of the relevant Goods.

7 Specific time periods for rights and remedies under Clause 4.6 of Schedule 2 ☐ (only applicable to the Contract if this box is checked and Clause 7.1 of this Schedule 1 is completed)

- 7.1 The Authority's rights and remedies under Clause 4.6 of Schedule 2 shall cease **[12 months]** from the date of delivery of the relevant Goods.

8 Termination for convenience ☐ (only applicable to the Contract if this box is checked and Clause 8.1 of this Schedule 1 is completed)

- 8.1 The Authority may terminate this Contract by issuing a Termination Notice to the Supplier at any time on **[one (1)/three (3)/six (6) months]** written notice. [Such notice shall not be served within [one (1)] year of the Commencement Date].
- 8.2 Should the Authority terminate this Contract in accordance with Clause 8.1 of this Schedule 1, then the Authority shall pay to the Supplier the termination sum calculated in accordance with Schedule **[insert schedule number.]**

9 Right to terminate ☐ (only applicable to the Contract if this box is checked)

- 9.1 Either Party may terminate this Contract by issuing a Termination Notice to the other Party if such other Party commits a material breach of this Contract in

circumstances where it is served with a valid Breach Notice having already been served with at least [two (2)] previous valid Breach Notices within the last twelve (12) calendar month rolling period as a result of any previous material breaches of this Contract which are capable of remedy (whether or not the Party in breach has remedied the breach in accordance with a Remedial Proposal). The twelve (12) month rolling period is the twelve (12) months immediately preceding the date of the [third] Breach Notice.

10 Consigned Goods ☐ (only applicable to the Contract if this box is checked)

- 10.1 Provided that such Consignment Request is consistent with the forecast requirement for the Goods (as set out in the Order Form and/or as calculated in accordance with any relevant processes set out in this document and/or as otherwise agreed by the Parties in writing), the Supplier shall deliver the Consigned Goods in accordance with Clause 2 of Schedule 2 in response to a Consignment Request for their eventual purchase and use by the Authority in accordance with the terms set out in this Contract.
- 10.2 For the avoidance of doubt, Clause 4 of Schedule 2 shall apply to the inspection, rejection, return and recall of the Consigned Goods.
- 10.3 The Authority shall, or shall procure that its third party provider shall, maintain any storage facilities throughout the term of this Contract where the Consigned Goods are to be stored in such manner that such storage facilities remain suitable to store the Consigned Goods.
- 10.4 Prior to the Consigned Goods being taken into use by the Authority, the Authority shall ensure that:
 - 10.4.1 the Consigned Goods are stored at the storage facilities in such a manner as to protect them from damage or deterioration;
 - 10.4.2 the Consigned Goods in its possession remain readily identifiable as the Supplier's property;
 - 10.4.3 any identifying marks or packaging on or relating to the Consigned Goods are not removed, defaced or obscured; and
 - 10.4.4 the Consigned Goods are kept in satisfactory condition in accordance with any reasonable and necessary instructions from the Supplier from time to time.
- 10.5 The Authority shall keep accurate stock records in relation to any Consigned Goods and shall provide the Supplier with a sales report ("**Sales Report**") each [week/month/quarter/other agreed period] detailing current stock levels and the Consigned Goods taken into use by the Authority. For the avoidance of doubt, a sale will take place at the point any Consigned Goods are taken into use by the Authority.
- 10.6 On receipt of the Sales Report, the Supplier may invoice the Authority the Contract Price for all of the Consigned Goods taken into use by the Authority (as set out in that Sales Report).
- 10.7 Each [week/month/quarter/other agreed period] the Authority shall take into use and purchase at the Contract Price at least the minimum quantity of Consigned

Goods specified in the Order Form for such period (if any) ("**Minimum Quantity**"). If the Supplier fails to supply the Authority with any Consigned Goods required by the Authority (including, without limitation, where the Authority obtains substitute goods from a third party as a result), the Minimum Quantity for the period in question shall be reduced by the quantity of the Consigned Goods that the Supplier fails to supply. Except to the extent that the Authority's failure to purchase the Minimum Quantity during any given period is caused by the Supplier's default or a Force Majeure Event, if the Authority purchases less than the Minimum Quantity for a given period, the Supplier may charge the Authority for any shortfall between:

- 10.7.1 the Contract Price of the Minimum Quantity in the relevant period; and
 - 10.7.2 the Contract Price for Consigned Goods purchased by the Authority in that period.
- 10.8 The Authority (on a first in first out basis) may return to the Supplier any Consigned Goods that it is unable to use ("**Returned Goods**") by giving written notice to that effect ("**Returns Notice**"). Upon receipt of a Returns Notice, the Supplier shall collect the Returned Goods at the Supplier's risk and expense within ten (10) Business Days of the date of the Returns Notice. If the Supplier requests and the Authority accepts that the Returned Goods should be disposed of by the Authority rather than returned to the Supplier, the Authority may invoice the Supplier for the costs associated with the disposal of the Returned Goods and the Supplier shall pay any such costs.
- 10.9 Risk in respect of any Returned Goods shall pass to the Supplier on the earlier of: (a) collection by the Supplier; or (b) immediately following the expiry of ten (10) Business Days from the date of the Returns Notice related to such Returned Goods. If Returned Goods are not collected within ten (10) Business Days of the date of the relevant Returns Notice, the Authority may return the Returned Goods to the Supplier at the Supplier's risk and expense and/or charge the Supplier for the cost of storage from the expiry of ten (10) Business Days from the date of the relevant Returns Notice. The Authority may invoice the Supplier for such return expenses and/or storage costs and the Supplier shall pay any such expenses or costs.
- 10.10 The Consigned Goods shall at all times be subject to the direction and control of the Supplier, and the Supplier may (at the Supplier's risk and expense), upon (10) Business Days written notice to the Authority, collect (on a first in first out basis) any Consigned Goods that have not been taken into use by the Authority within **[period]** of their delivery to the Authority and/or which have a remaining shelf life of less than **[period]**.
- 10.11 The Authority acknowledges that it holds Consigned Goods in its possession as bailee for the Consignor until such time as ownership passes in accordance with Clause 3.2 of Schedule 2.
- 10.12 On the termination or expiry of this Contract for whatever reason, all Consigned Goods not taken into use by Authority as at the point of such termination or expiry shall be deemed Returned Goods. Such Returned Goods shall be deemed the subject of a Returns Notice that shall be deemed to have been received by the Supplier with a notice date the same as the date of the expiry or earlier termination of this Contract. Clauses 12.8 and 12.9 of this Schedule 1 shall then apply accordingly and this Clause, together with Clauses 12.8 and 12.9 23.9 of this Schedule 1, shall survive the expiry or earlier termination of this Contract for these purposes.

11 Electronic product information ☐ (only applicable to the Contract if this box is checked)

- 11.1 Where requested by the Authority, the Supplier shall provide the Authority the Product Information in such manner and upon such media as agreed between the Supplier and the Authority from time to time for the sole use by the Authority.
- 11.2 The Supplier warrants that the Product Information is complete and accurate as at the date upon which it is delivered to the Authority and that the Product Information shall not contain any data or statement which gives rise to any liability on the part of the Authority following publication of the same.
- 11.3 If the Product Information ceases to be complete and accurate, the Supplier shall promptly notify the Authority in writing of any modification or addition to or any inaccuracy or omission in the Product Information.
- 11.4 The Supplier grants the Authority a perpetual, non-exclusive, royalty free licence to use and exploit the Product Information and any Intellectual Property Rights in the Product Information for the purpose of illustrating the range of goods and services (including, without limitation, the Goods) available pursuant to the Authority's contracts from time to time.
- 11.5 Before any publication of the Product Information (electronic or otherwise) is made by the Authority, the Authority will submit a copy of the relevant sections of the Authority's product catalogue to the Supplier for approval, such approval not to be unreasonably withheld or delayed. For the avoidance of doubt the Supplier shall have no right to compel the Authority to exhibit the Product Information in any product catalogue as a result of the approval.
- 11.6 If requested in writing by the Authority, and to the extent not already agreed as part of writing, the Supplier and the Authority shall discuss and seek to agree in good faith arrangements to use any Electronic Trading System

12 Supply of PPE Goods ☒ (only applicable to the Contract if this box is checked)

Regulatory Requirements

- 12.1 The Supplier acknowledges and understands that when procuring PPE the Authority is required to ensure the PPE Goods are compliant with and meet applicable legal and regulatory requirements.
- 12.2 The Supplier shall supply the PPE Goods to Authority in accordance with the terms of this Contract and in accordance with the relevant requirements of applicable laws and regulations applicable to the supply of PPE, including, as applicable, the EU PPE Regulation 2016/425, the Personal Protective Equipment (Enforcement) Regulations 2018 and the Medical Device Regulations 2002 (together the "PPE Laws").
- 12.3 Without prejudice to the generality of clause 12.2 the Supplier shall ensure for PPE Goods supplied:
- 12.3.1 the appropriate conformity assessment procedure(s) applicable to the PPE Goods have been followed;

12.3.2 all declarations of conformity and approvals required by PPE Laws are in place prior to the delivery of any PPE Goods to the Authority;

12.3.3 where required by PPE Laws, there is a CE mark affixed to the PPE Goods in accordance with the PPE Laws; and

12.3.4 where, necessary current EC-type examinations certificates are in place for the PPE Goods.

12.4 If there are any PPE Goods supplied to the Authority hereunder that require a CE mark under more than one set of regulations, due to the nature of those PPE Goods, including and not limited to:

- PPE Laws;
- Control of Lead at Work Regulations 2002;
- Ionising Radiations Regulations 2017;
- Control of Asbestos Regulations 2012;
- Control of Substances Hazardous to Health Regulations 2002; and
- any other relevant regulations,

the Supplier shall ensure that the CE marking for any such PPE Goods is affixed in accordance with the relevant requirements and shall indicate that the PPE Goods also fulfils the provisions of that other regulation or regulations.

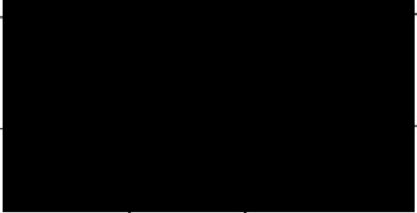
Goods bought to the market before 21 April 2019

12.5 The Supplier shall provide details, including any EC-type examination certificates and approval decisions issued under Directive 89/686/EEC and Directive 93/42/EEC (if applicable), and corresponding national implementing legislation, of any PPE Goods supplied under this Contract that have been placed on the market before 21 April 2019 and products already in the distribution chain by that date confirming that these can continue to be supplied as PPE to the Authority until 21 April 2023, unless their certificate or approval will expire before that date.

Other Specific Requirements

12.6 The Supplier shall offer to the Authority spares and consumables required for any of the PPE Goods supplied to the Authority. The Supplier agrees any charging rate for the spares and consumables shall be inclusive of all packaging and standard delivery.

Annex A – Purchase Order Form

Line Number	Specification	Delivery Schedule	Total Quantity	FIRM Price (£) Ex VAT	
				Per Item	Total
01	Gowns (Isolation Suits) BH500 – Batch 1 (50% on order, 50% balance prior to shipment)	Week commencing 11-May			1,628,000
02	Gowns (Isolation Suits) BH500 – Batch 2 (50% on order, 50% balance prior to shipment)	Week commencing 25-May			2,442,000
03	Gowns (Isolation Suits) BH500 – Batch 3 (50% on order, 50% balance prior to shipment)	Week commencing 15 th June			4,070,000
04	Gowns (Isolation Suits) BH500 – Batch 4 (50% on order, 50% balance prior to shipment)	Week commencing 6 th July			4,070,000
05	Gowns (Isolation Suits) BH500 – Batch 5 (50% on order, 50% balance prior to shipment)	Week commencing 27 th July			4,070,000
	Total FOB SHANGHAI				£16,280,000
	Payment as follows: 50% of total value on receipt of order				
	Remaining 50% of each Batch on production to DHSC of documents listed below.				

DOCUMENTS TO SETTLE:

We will provide the following documents to settle:

1. Air forwarder cargo receipt
2. Commercial invoice
3. Packing list
4. SGS inspection report which will cover weight, condition of the items, pictures for the record, quantity – by random selection.

Sizes

In each shipment gowns will be a ratio of 30% Medium, 40% Large, 30% X Large

Annex B – Specification

医用防护服产品简介



产品型号	符合中国标准	符合欧盟标准	符合美国标准	产品规格	产品特点
BH800	GB 19082	EN14126 喷射致密 EN14605/466 Coverall Type3	ASTM F1670-98 ASTM F1671-97A ASTM F903-1999 AAMI PB-70 Medical Protective Clothing	S-160 M-165 L-170 XL-175 XXL-180 XXXL-185	☒ 78g重SMS复合型非织造布 ☒ 专用热封胶带 ☒ 拉链前门保护，双面胶密封设置 ☒ 高弹性，高强高韧 ☒ 抗静电处理
BH500		EN14126 粉尘致密 EN13982 ISO 13982-1 Coverall Type5	AAMI PB-70 Isolation Gown	S-160 M-165 L-170 XL-175 XXL-180 XXXL-185	☒ 68g重SMS复合型非织造布 ☒ PE涂层增强抗液体穿透性能 ☒ 拉链前门保护，双面胶密封设置 ☒ 高弹性，高强高韧 ☒ 抗静电处理

如其他国家要关注技术参数，需要同时满足：

- 1、通过相当 EN14126 防护标准的测试
- 2、通过相当 EN14605、EN13982、EN13034-1&2 标准的测试；



CE 一致性声明 (CE Declaration of Conformity for Coveralls)



Annex C – Charges

Charges as per quote dated 10th April 2020

Dear Nial

Thanks for the call earlier today. As discussed, I've provided the details below and attached the other information as requested.

PRICING:

Price for the BH500 [REDACTED]

Delivery: Customs cleared. Delivered to Beijing Capital International Airport (IATA: PEK, ICAO: ZBAA)

Price for the BH800 [REDACTED]

Delivery: Customs cleared. Delivered to Beijing Capital International Airport (IATA: PEK, ICAO: ZBAA)

CURRENCY: GBP (Pound Sterling)

PAYMENT TERMS: 50% advance (against order confirmation), 50% CAD (cash against documents)

Schedule as per email dated 24th April 2020

Delivery schedule for these 1million units

BH500	Total weight (MT)	Week commencing 11-May	[REDACTED]
		Week commencing 25-May	[REDACTED]
		Week commencing 15-June	[REDACTED]
		Week commencing 06-July	[REDACTED]
		Week commencing 27-July	[REDACTED]
		TOTAL	[REDACTED]

DHSC Contract for Goods (April 2020)