



**Demonstrate Scalability of Charge Recovery Neural Network**

**Commercial Proposal**

Req. RQ0000012244

PBN: 736147877PG0001

**Bornea Dynamics Limited**

116 Albert Street, Suite 300  
Ottawa, Ontario  
K1P 5G3 Canada





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**Please Direct All Inquiries To:**

**Redacted under FOIA Section 40 - Personal Information**

Bornea Dynamics Limited

116 Albert Street, Suite 300

Ottawa, Ontario

K1P 5G3 Canada

**Compiled:** July 25, 2022

**Authors:** Redacted under FOIA Section 40 - Personal Information



## 1.0 – Financial Proposal

### 1. Proposal

Registered Company Name	Bornea Dynamics Limited
Registered Address	116 Albert Street Suite 300 Ottawa, Ontario K1P 5G3 Canada
Registered Company Number	736147877 Canada
Proposal Reference (attached)	BD-UK-00004
Proposed Task Start Date	19/08/2022
Proposed Task End Date	19/08/2024

### 2. Cost Proposal

#### SUMMARY

TOTAL COST OF TASK	
Firm Price Quotation (ex VAT) – <u>Core Activity Only</u>	£ 317,929.22
Firm Price Quotation (ex VAT) – <u>Including Options (if applicable)</u>	£ 176,073.28
OR	
Ascertained Cost (maximum price payable (ex VAT)) – <u>Core Activity Only (Cost+ Negotiable)</u>	£ 320,000.00
Ascertained Cost (maximum price payable (ex VAT)) – <u>Including Options (if applicable) (Cost+ Negotiable)</u>	£ 180,000.00



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**COST BREAKDOWN**

Please provide a full breakdown of all costs associated with this Task. Inserting additional rows into the Table below, as required

Please identify whether each row forms part of the Task core activity or is an optional item.

**Redacted under FOIA Section 43 - Commercial Interests**



**Bornea Dynamics**  
Procure Innovation

**Req. RQ0000012244**

**Redacted under FOIA Section 43 - Commercial Interests**



### Assumptions and Dependencies (if applicable)

The rates proposed are based on an assumed two-year, 24 month effort to complete the project. Should the timeline be altered, rate quantities and number of dedicated resources to the project can be adjusted to accommodate the difference.

We assume no travel is required to complete the project, and have therefore not included it within this budget. If needed, travel can be added for senior resources to present the report in-person to the government project team in the UK. Furthermore, demonstrations can occur in person and travel would need to be added for this.

### Milestone (M/S) Payment Notes:

- 1) Dstl will not make any form of Payment on Contract award.
- 2) M/S Payment cost to be qualified as Value for Money (VFM) justifiable charge.
- 3) Where Equipment is purchased in support of this Task, full payment will only be made following Contractor confirmed receipt of Equipment. If a deposit has to be paid at time of Contractor placing the Order, then this deposit payment, at the Authority's discretion, may be approved if supported by documentation as proof of Contractor payment.
- 4) For tasks of less than 6 month duration, M/S payments are at the discretion of the Authority.

## 3. Additional Information

### 3.1 Government Furnished Assets (GFA)

Please state below whether GFA is required from the Authority. If 'Yes', please provide a complete list.

All GFA must be recorded in a formal list whilst in the possession of the Contractor.

For any purchased materials which will become GFE, please provide the known pricing within section 2. Cost Proposal.

GFA to be Issued - No

If 'yes' – add details below. If 'supplier to specify' or 'no,' delete all cells below.

If 'Yes' – provide details here. N/A

### 3.2 Contractor's Personnel and Government Establishments

If performance of the Contract requires access to the Authority's site(s) please confirm insurance is in place in accordance with the R-Cloud Agreement Terms and Conditions



<b>Access Not Required</b>	
<b>3.3</b>	<b>Commercially Sensitive Information</b>
Is any Commercial Sensitive Information included within your proposal?	
<b>No</b>	
If 'Yes', please provide the following information:	
Description of Commercially Sensitive Information:	
N/A	
Cross Reference(s) to location of sensitive information in proposal:	
N/A	
Explanation of Sensitivity:	
N/A	
Details of potential harm resulting from disclosure:	
N/A	
Period of Confidence (if applicable):	
N/A	
Contact Details for Transparency/Freedom of Information matters:	
Name: N/A	
Position: N/A	
Address: N/A	
Telephone Number: N/A	



Email Address: N/A

### **3.4 Security - Research Workers Process**

For Tasks where a Research Workers Form has been provided, please complete and return as per the process outlined in Part A (Task Overview).

One form is required per Research Worker.

**Please return the completed Tasking Response Form by via the RCloud Portal for the relevant task.**

**Acceptance by the Authority of the proposal to the bidder will be through the issue of an R-Cloud notification containing a purchase order number, which must be quoted on any relevant invoices.**

**The RCloud (version 4) Agreement Terms and Conditions shall apply<sup>1</sup>.**

## **2.0 – Commercial Compliance**

A process and project management plan consistent with the requirements in the associated task order document is proposed in the attached technical proposal.

An appropriate health and safety plan is in effect at Bornea Dynamics, for all employees. This plan will be leveraged for work completed under this project.

The ethicality and legality of use of our proposed technology in implementation is evaluated and discussed in the context of the project in the attached technical bid.

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<sup>1</sup> [https://rcloud-v4.dstl.gov.uk/assets/documents/RCloud\\_Agreement\\_Terms\\_and\\_Conditions\\_v4.pdf](https://rcloud-v4.dstl.gov.uk/assets/documents/RCloud_Agreement_Terms_and_Conditions_v4.pdf)





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