

Appendix B - CHP LTHW PM + Design - Tender Scoring Matrix					Tender 1 - ABC			Tender 2 - LMN			Tenderer 3 - XYZ		
Category	Category percentage	Subcategory	% of category %	Overall % available	Total cost / Score	%	Notes	Total cost / Score	%	Notes	Total cost / Score	%	Notes
Commercial aspects	50%	Contract Cost (Inverse Proportion): <i>Cheapest tender gets 100% of the overall available. Remaining proposals get a proportion of the 30% available based on comparison to cheapest proposal.</i>	60%	30.0%	£ 40	30.00%	Example only	£ 50	24.00%	Example only	£ 60	20.00%	Example only
		Contract Price Breakdown <i>A full breakdown of contract cost and costs per cost item and a schedule of standard hourly / daily and out of hours rates is provided :</i> <i>0 - Not offered</i> <i>1 - Significant omissions</i> <i>2 - Minor omissions</i> <i>3 - Fully completed</i>	10%	5.0%	3.00	5%	Example only	2.00	3%	Example only	1.00	2%	Example only
		Payment terms: <i>0 - Not acceptable</i> <i>1 - Acceptable in part but some amendments required</i> <i>2 - Acceptable but not as envisaged in ITT document</i> <i>3 - As envisaged in ITT document</i>	10%	5.0%	3.00	5%	Example only	2.00	3%	Example only	1.00	2%	Example only
		Insurance requirements at acceptable levels (Public, Employers, Contractors All Risks, Professional Indemnity): <i>0 - No details</i> <i>1 - Requires uplift / more details</i> <i>2 - Acceptable</i> <i>3 - Exceeds minimum levels</i>	10%	5.0%	3.00	5%	Example only	2.00	3%	Example only	1.00	2%	Example only
		Pirbright T&Cs: <i>0 - Not Accepted by the Tenderer</i> <i>1 - Accepted with major changes requested by the Tenderer</i> <i>2 - Accepted with minor changes requested by the Tenderer</i> <i>3 - Fully Accepted by Tenderer</i>	10%	5.0%	3.00	5%	Example only	2.00	3%	Example only	1.00	2%	Example only
Quality of Tender	50%	Quality of Proposal (how specification will be met): <i>0 - Very poor quality proposal</i> <i>1 - Proposal / presentation of proposal is disjointed/difficult to understand</i> <i>2 - Proposal is clear but technical content is limited</i> <i>3 - Proposal is clear and technical content is high</i>	40%	20.00%	3.00	20%	Example only	2.00	13%	Example only	1.00	7%	Example only
		Tender documents completed: <i>0 - Not offered</i> <i>1 - 50% completed</i> <i>2 -80% completed</i> <i>3 - 100% completed</i>	5%	2.50%	3.00	3%	Example only	2.00	2%	Example only	1.00	1%	Example only
		Team & Training Records: <i>0 - No details offered</i> <i>1 - Limited details given</i> <i>2 - Full details given, but experience not fully relevant</i> <i>3 - Full details given and experience fully relevant</i>	10%	5.00%	3.00	5%	Example only	2.00	3%	Example only	1.00	2%	Example only
		Case study1: <i>0 - Not offered</i> <i>1 - Project not relevant</i> <i>2 - Relevant project in a dissimilar industry</i> <i>3- Relevant project in a similar industry</i>	7.5%	3.75%	3.00	4%	Example only	2.00	3%	Example only	1.00	1%	Example only
		Case study 2: <i>0 - Not offered</i> <i>1 - Project not relevant</i> <i>2 - Relevant project in a dissimilar industry</i> <i>3- Relevant project in a similar industry</i>	7.5%	3.75%	3.00	4%	Example only	2.00	3%	Example only	1.00	1%	Example only
		Case study 3: <i>0 - Not offered</i> <i>1 - Project not relevant</i> <i>2 - Relevant project in a dissimilar industry</i> <i>3- Relevant project in a similar industry</i>	7.5%	3.75%	3.00	4%	Example only	2.00	3%	Example only	1.00	1%	Example only
		ISO 45001 / BS18001 Accreditation (Safety): <i>0 - None / not offered / alternative system not fully relevant</i> <i>1 - Alternative system but not fully relevant</i> <i>2 - ISO 45001 but not fully relevant or fully relevant alternative system</i> <i>3 - ISO 45001 fully relevant</i>	5.0%	2.50%	3.00	3%	Example only	2.00	2%	Example only	1.00	1%	Example only
		ISO9001 Accreditation (Quality): <i>0 - None / not offered / alternative system not fully relevant</i> <i>1 - Alternative system</i> <i>2 - ISO9001 but not fully relevant or fully relevant alternative system</i> <i>3 - ISO9001 fully relevant</i>	5.0%	2.50%	3.00	3%	Example only	2.00	2%	Example only	1.00	1%	Example only
		Example RAMS <i>0 - not offered</i> <i>1 - Poor</i> <i>2 - Acceptable</i> <i>3 - Good</i>	13%	6.25%	3.00	6%	Example only	2.00	4%	Example only	1.00	2%	Example only
		100.0%		100.0%		100.00%		70.67%		43.33%			