

## Technical Assistance Facility 2 (TAF 2)

### Pre-market Engagement Questionnaire

Please respond to these questions by **COP Friday 7th July**. You can also **email any questions to [hthcommercial@beis.gov.uk](mailto:hthcommercial@beis.gov.uk)**. Please send all questions by **COP Friday 7th July**.

Q No.	1. Supplier Information
1	Do you intend on issuing a bid for this opportunity? If not, then can you please give some rationale as to why (e.g. a conflict of interest)?
2	Do you believe your organisation has experience working within this field of expertise and are you able to provide credible case studies and testimonials?
3	From your perspective which type of content and in which medium/format is the most engaging and relevant to energy retrofit stakeholders and should be included as part of this package?
	2. Commercial & Contract
4	What type of KPI's would the market expect to see in this contract? What KPIs would you suggest to ensure quality?
5	What type of Service Level Agreement elements would the market expect to see in this contract? What type of Service Level Agreements would you suggest to ensure quality of outputs?
6	Is the pricing approach for each service package suitable, or do you have any recommendations on these pricing approaches? (You can find the document on payment models in the email where the questionnaire was sent out)
7	How would you expect to see the pricing approach for each service package if forecasting may be inaccurate?
8	If the department were to adopt a payment by results pricing model for some of the service packages (e.g., comms & engagement), how would the market like to see this implemented?
9	What is the most suitable incentivisation model the market would like to see as part of the contract?
10	How would you like to see innovation and continuous improvement encouraged through the contract based on your past experience?
11	What do you think would be a suitable split in terms of contract value across the six service packages? (e.g., 20% on SP1, 30% SP2 etc.)
	3. Procurement Procedure Approach
12	What risks can you see on the procurement timeline (inc. mobilisation) that would mean there is a lack of interest from tenderers with the market?
13	If you were to give suggestions of considerations when formulating the ITT what would this be? How can we make sure that we can challenge ourselves in the creation of the ITT?
14	Is there any risk around using the CCS RM6313 DMR DPS and CCS terms that DESNZ should be aware of e.g., Liability Values?
	4. Requirements
15	Are the requirements for TAF 2 clear? If not, where is further clarity required? What, if anything, has the Buyer missed or overlooked?
16	Do you have any suggestions for additions that would be beneficial to the service, for example innovative services or products?
17	How could the requirements be delivered locally, regionally and nationally?
18	If we were to extend the scope of the requirements to work with the supply chain, what capacity do you have to a) provide supply chain optimisation strategies and support Prospective Applicants to overcome supply chain



	barriers and/or b) support supply chain development through direct engagement on capacity and skills with suppliers?
19	If short term resource deployment is included as a requirement, what information should the department include in the requirement to brief effectively? What would you expect the payment model to be and what mechanisms would you be able to put in place to ensure it is only used as a last resort and that its effectiveness can be evaluated?
20	What capabilities do you have to support the design of and content creation for the knowledge hub?
21	Are there any service packages that would need to be sub-contracted out?
	<b>5. Mobilisation</b>
22	What critical factors would influence a successful mobilisation in a restricted timescale?

