Waterbeach Station: Market Testing Questionnaire

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| **1.0 Tendering Strategy** |
| *The current intended tendering strategy is a single stage design and build using the restricted procedure.* *It is Cambridgeshire County Council* (*CCC’s) intention is to appoint a Contractor to undertake PACE stages ES5, ES6, ES7 and ES8, this will include the production of construction ready design, completion of construction, demobilisation and handover, and formal project closeout.* |
| * 1. Please comment whether this strategy is attractive to your business.

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| * 1. Please advise on any elements of the arrangement which you believe may cause a necessary alteration to this strategy.
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| * 1. Do you believe that this approach will assist the client in de-risking the project?
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| * 1. Do you believe it would be beneficial to the delivery of the project if an open procedure was adopted, instead of the restricted?
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| **2.0 Social Value** |
| Suppliers should note that CCC evaluates Social Value within its tender process where appropriate and utilises the services of the Social Value Portal (SVP) as part of the process.SVP run monthly training sessions for bidders/Suppliers on Social Value, please see [here](https://outlook.office365.com/owa/calendar/SupplierEngagementCalendar%40socialvalueportal.com/bookings/) for details of the sessions that you can join to understand more about Social Value. Additionally, there is further resources from SVP here as well [Win More Bids (socialvalueportal.com)](https://bidder.socialvalueportal.com/). |
| 2.1 The Authority wishes to seek the market’s views on the potential use of the Social Value within the eventual tender process for this type of service. The Authority has the potential to utilise the Social Value Portal and a set of TOMs (Themes, Outcomes and Measurements).Do you believe Social Value can be assessed as part of the evaluation for any eventual tender process? Please provide reasoning for your response and the recommended model/type of questions you feel should be utilised.  |  |
| 2.2 For services similar or equivalent to those that the Authority is proposing, have you provided social value in some form to another public body, if so has this added value and what lessons can the Authority learn from your experience of enacting social value in these types of contract?  |  |
| 2.3 If The Authority evaluate social value using Social Value Portal (SVP), the successful provider will be required to contract with SVP and pay an annual fee equivalent to 0.2% of the annual contract value.Would this discourage you from bidding for this contract? NOTE: there is no fee to submit a tender response, the fee only applies to the successful provider |  |
| 2.4 If Social Value is assessed as part of the tender process what information/assistance would be of benefit to bidders?  |  |
| 1. **Liability Package**
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| * 1. This Project is being delivered under an Asset Protection Agreement (APA) with Network Rail. Responsibilities within the APA will be flowed down into the Construction Contract, and it is intended that a limit of liability is set at 125% of the prices. Please comment on any areas where you would expect risk to be retained by the Council rather than being passed to the Contractor, and the level of liability.
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| * 1. There will be suite of ancillary agreements including collateral warranties and performance bond or parent company guarantee in favour of both the client and operators. Would this affect your organisations appetite for this scheme?
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| * 1. It is expected that the insurance level requirements will be as follows:

Public Liability at £155mProfessional Indemnity at £10mIn addition to the expected Contractor All Risk Insurance products usually expected.Would this affect your organisations appetite for this scheme? |  |
| **4.0 Contract Model and Option Selection** |
| It is anticipated that the contract will be let under the NEC4 ECC Option A (Lump Sum) form of contract |
| * 1. Please comment given the information provided if you agree with this option for the contract form.
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| * 1. Are you prepared to provide £10m PI, £10m EL, £10m PL and CAR and NR requirement for £155m PL insurance
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| * 1. The Contractor will be expected to provide warranties to the asset owner. Please can you state if this would be something a Contractor like yours would typically provide. If not, please state the reasons why.
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| **5.0 Key Material Lead Times** |
| *CCC are looking to understand any material pressures currently being experienced and/or due to be experienced throughout the duration of the scheme.*  |
| * 1. What materials are currently causing you the largest lead times? Are you aware of any mitigating strategies to alleviate the delay to these lead times?
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| * 1. What key construction materials are experiencing unexpected inflationary effect?
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| * 1. Are there any materials which you believe our Designers should seek to avoid specifying?
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| * 1. Are you willing to accept performance specifications and accept responsibility for identifying products and materials which meet those performance measures?
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| **6.0 Market Situational Awareness** |
| CCC would like to understand the markets current stability, in terms of resource availability, security of work and market competition. |
| * 1. Market competition - We are aware of other similar project’s both regionally and nationally that could impact on the market’s capacity for the Project. Please can you indicate below your view on the main projects that you would consider are in direct competition with the Project and why?
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| * 1. Supplier capacity - What percentage of your company’s work capacity has already been secured for the period of the package that you are interested in/this project?
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| * 1. Specialist plant and subcontractor availability - Please identify any specific types of plant, materials or specialist subcontractors that are currently in high demand that could present a risk to the delivery of the Project. What recommendations would you make to the Great Cambridge Partnership for managing these risks to the timely delivery of this project.
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| * 1. Please can you advise on particular parameters of a tender which either attract your attention or dissuade you from considering being a participant. You may refer to value, design risk, project nature, particular terms and conditions, among other things that you typically look for or seek to avoid.
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| * 1. Please advise any challenges you anticipate the project may face (if any), based upon the proposed location of Waterbeach Station
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