

SSRO-C-127 DIGITAL BOARD SOFTWARE TENDER CLARIFICATION QUESTIONS AND ANSWERS - REVISED DOCUMENTATION

Ref.	Date Received	Question Detail	Answer
Q1	14/12/2023	<p>We are working to win public sector IT projects and are looking to understand the valid turnover eligibility condition from below when we are approaching any tenders/bids through Economical partnership option.</p> <p>Scenario: when approaching a tender of value 100K GBP as a main lead bidder by joining 2 other independent subject matter expertise businesses (A & B) based in UK, who agreed to deliver a 70% of work split by 30:40 (A : B)</p> <p>In above such scenario, what option of turnover eligibility from below is true to demonstrate our eligibility criteria!!</p> <p>Option 1:</p> <ul style="list-style-type: none"> • Economical partnership option will help the main bidder/group to claim the turnover eligibility with cumulative turnovers of all economical partners, including main bidder. <p>Option 2:</p> <ul style="list-style-type: none"> • Our company to demonstrate the entire financial eligibility (a min double of turnover the project value = 200K turnover eligibility) & 	<p>The tender documentation makes no reference to a, and the SSRO does not insist on, any minimum turnover eligibility.</p>

		<ul style="list-style-type: none"> • Business A, to demonstrate a min turnover of 60K (because their work is 30K only from 100K) • Business B, to demonstrate a min turnover of 80K (because their work is 40K only from 100K) <p>Option 3:</p> <ul style="list-style-type: none"> • All 3 businesses (main bidder and economical partners), means our company & business A & business B, must demonstrate individual turnover eligibility criteria of 200K, even if/when they work for part of project. <p>We appreciate for your response and support.</p>	
<p>Q2</p>	<p>14/12/2023</p>	<p>I am writing to inquire about the [Digital Board Software - Tender Exercise - Revised Documentation] (SSRO - C - 127) that was recently posted on [https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&p=1].</p> <p>While our company is interested in submitting a bid for this project.</p> <p>I have a couple more questions regarding the project:</p>	<p>The SSRO will consider bids that propose a sub-contracting arrangement. Bidders who intend to rely on sub-contractors must comply with the requirements set out in the procurement documents, including (but not limited to):</p> <ul style="list-style-type: none"> • Paragraphs 4.32 to 4.35 of the Invitation to Tender; and • Paragraph 4.15 of the Invitation to Tender (in relation to ISO27001 and Cyber Essentials Plus accreditation). <p>All bidders must be able to fulfil all the service requirements as described in the Specification document.</p> <p>For bidders whose solution is reliant on third parties based outside of the UK, attention is drawn to Schedule 3 of the Contract Terms. The SSRO requires that Personal Data may only be stored or accessed from the UK, unless the conditions described in Annex A are satisfied.</p>

		<p>1. Is the project open for subcontracting, and if so, can it be subcontracted to an Indian company?</p> <p>2. Should the subcontractor also hold the clarifications mentioned in the Project?</p> <p>Thank you for your time and consideration. I look forward to hearing from you soon.</p>	
Q3	14/12/2023	<p>I am writing to inquire about the [Digital Board Software - Tender Exercise - Revised Documentation] (SSRO - C - 127) that was recently posted on [https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&p=1].</p> <p>While our company is interested in submitting a bid for this project, I am looking for subcontracting the project.</p> <p>Can it be subcontracted to an UK registered company whose resources are working remotely from India?</p> <p>I would greatly appreciate it if you could provide me with this information as soon as possible.</p> <p>Thank you for your time and consideration. I look forward to hearing from you soon.</p>	Please see the answer above.

Q4	<p>In document “0. SSRO-C-127 ITT Digital Board Software .pdf” paragraph 4.25 it states:</p> <ul style="list-style-type: none">• “The Tender must be based on prices which include Value Added Tax (VAT).” <p>However, on the first summary tab of the spreadsheet “3 SSRO-C-127 Appendix 3 Pricing Schedule.xlsx” for costings the guidance says (point 8.):</p> <ul style="list-style-type: none">• “The submission must be based on prices which exclude Value Added Tax.” <p>Can you confirm if we should be pricing this to include or exclude VAT, and also if the £38K total mentioned in the tender summary is including or excluding VAT?</p>	<p>All prices submitted as part of this tender are to <u>include</u> VAT. A revised pricing schedule has been published on Contracts Finder to reflect this.</p> <p>The published contract value of £38,000 <u>includes</u> VAT.</p>
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