

LANGUAGE:	EN
CATEGORY:	ORIG
FORM:	F02
VERSION:	R2.0.9.S03
SENDER:	ENOTICES
CUSTOMER:	ECAS_n002ckpb
NO_DOC_EXT:	2019-077243
SOFTWARE VERSION:	9.11.2
ORGANISATION:	ENOTICES
COUNTRY:	EU
PHONE:	/
E-mail:	strategicsourcingdoh@supplychain.nhs.uk
NOTIFICATION TECHNICAL:	/
NOTIFICATION PUBLICATION:	/

Contract notice

Supplies

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1) **Name and addresses**

NHS Supply Chain: Food is operated by Foodbuy Europe Limited, as agent, for and on behalf of Supply Chain Coordination Limited ("SCCL")

c/o Skipton House, 80 London Road

London

SE1 6LH

United Kingdom

E-mail: strategicsourcingdoh@supplychain.nhs.uk

NUTS code: UK

Internet address(es):

Main address: <https://www.gov.uk/government/organisations/department-of-health>

Address of the buyer profile: <https://www.gov.uk/government/organisations/department-of-health/about/>

I.2) **Information about joint procurement**

The contract is awarded by a central purchasing body

I.3) **Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=312507&ccsum=5809b7214366c44c100ccfa9b7c0c7da>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=312507&ccsum=5809b7214366c44c100ccfa9b7c0c7da>

Tenders or requests to participate must be submitted to the abovementioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=312507&ccsum=5809b7214366c44c100ccfa9b7c0c7da>

I.4) **Type of the contracting authority**

National or federal agency/office

I.5) **Main activity**

Health

Section II: Object

II.1) **Scope of the procurement**

II.1.1) **Title:**

Multi Temperature Distribution

II.1.2) **Main CPV code**

64120000

II.1.3) **Type of contract**

Supplies

II.1.4) Short description:

NHS Supply Chain:Food is seeking a distribution partner to deliver and manage Chilled, Frozen & Ambient food products into the NHS and its trusts for their catering needs.

This procurement is for: 1)the supply, storage and management of Chilled, Frozen & Ambient food products (“Distributor Managed Lines”)and distribution to trusts within the NHS.

2)the management and distribution to the Customer(s) of Nominated Lines which will be the subject of a separate procurement event detailed in the tender documents.

The Framework Agreement (FWA) will have an initial term of 24months with an option to extend incrementally for a further 24months.The FWA will be for a maximum term of 48months.It is anticipated that in the first 12months of the FWA the value will be in the region of £40,000,000.The full 48month term(if extended) the anticipated value is circa £300,000,000.These values are approximate only and are based on the recent historical usage information with a forecasted level of growth.

II.1.5) Estimated total value

Value excluding VAT: 300 000 000.00 GBP

II.1.6) Information about lots

This contract is divided into lots: yes

Tenders may be submitted for all lots

II.2) Description**II.2.1) Title:**

Multi Temperature Distribution

Lot No: 1

II.2.2) Additional CPV code(s)

15110000

03311000

15500000

03220000

15897200

15810000

03210000

15800000

II.2.3) Place of performance

NUTS code: UK

Main site or place of performance:

Various Locations in the UK

II.2.4) Description of the procurement:

This is a unique opportunity to become a national distribution partner which aims to deliver significant savings to the NHS and abide by the principles set out in the Carter Report.

This procurement will be known as the Multi Temperature Distribution (MTD) tender and the Authority will award a single supplier framework agreement to the most economically advantageous tenderer who will act as the single national distribution partner (the “Distributor”) for certain Chilled, Frozen and Ambient food products for the NHS (the “Framework Agreement” (FWA)).

This Multi Temperature Distribution (MTD) procurement is the first of two procurement's, establishing a single framework agreement for a distribution partner and supply of Distributor Managed Lines. NHS Supply Chain:

Food is following the Restricted Procedure pursuant to the Public Contracts Regulations 2015 for the award of this Framework Agreement. The first stage contains the Selection Questionnaire (SQ) or European Single Procurement Document (ESPD). Only for Applicants that submit an ESPD - if there are any additional questions to be completed within the SQ part 1,2 or 3 then it is the Applicant's responsibility to ensure you complete any questions in the SQ that are not covered in the ESPD. For applicants to be considered for this procurement and subsequently be invited to submit a bid for the second procurement, Applicants must complete in full the SQ or ESPD. For full details on the requirements of this stage please refer to the SQ instruction document. The top 5 scoring Applicants will be invited to submit tenders. Where more than 5 Applicants pass the selection criteria, the 5 Applicants achieving the highest score for the scored questions in Part 3 of the SQ will be invited to tender. Applicants who do not pass the SQ stage will be notified.

This procurement is split into the following stages;

STAGE 1: Selection Questionnaire

STAGE 2: Selection Process

STAGE 3: Invite short-listed suppliers to tender (max of 5)

STAGE 4: Evaluation of Tender

STAGE 5: Award

This MTD procurement is the first of two procurement's, establishing a single FWA for a distribution partner and supplier of Distributor Managed Lines (DML). NHS Supply Chain: Food is following the Restricted Procedure pursuant to the Public Contracts Regulations 2015 for the award of this FWA.

Following this procurement, a second procurement will be launched for the supply of certain Nominated Lines (NL). The second procurement will be known as The Multi Temperature Products (MTP) procurement and will be for the supply of circa 200 selected NL including Chilled, Frozen and Ambient food products covering categories such as: Grocery, Milk & Dairy, Meat & Poultry, Fruit & Veg, Fish & Seafood, Cold Beverages, Confectionery, Hot Beverages and Sweet Products (the "NL"). The NL will be delivered to the Distributor who will manage orders from and delivery to the Customer(s). The NL are set out in the Nominated Line Descriptions Appendix. We have considered that it may not be possible to switch all trusts over to a single distributor on day one and there will therefore be a phased implementation of the new distribution solution. We have selected 35 NHS trusts for the initial phase ("First Phased Implementation") and these trusts are listed in the Phase 1 Top 35 Trust Delivery Requirements Appendix.

Following the award of both this procurement and the MTP procurement, the Distributor will launch the First Phased Implementation and will be available to supply the initial selected 35 NHS trusts. Once the First Phased Implementation has been successfully launched, we intend to roll out the new distribution solution to the following phases. Please refer to the Framework Agreement for further details.

This procurement exercise will be conducted on the NHS Supply Chain: Food's Procurement Portal at;

<https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=312507&ccsum=5809b7214366c44c100ccfa9b7c0c7da>

II.2.5) Award criteria

Criteria below

Price

II.2.6) Estimated value

Value excluding VAT: 300 000 000.00 GBP

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 24

This contract is subject to renewal: no

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 1

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

The top 5 scoring Applicants will be invited to submit tenders. Where more than 5 Applicants pass the selection criteria, the 5 Applicants achieving the highest score for the scored questions in Part 3B of the SQ will be invited to tender.

II.2.10) Information about variants

Variants will be accepted: no

II.2.11) Information about options

Options: yes

Description of options:

This Framework Agreement will have the option to extend incrementally for up to 48 months.

II.2.12) Information about electronic catalogues

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information

Section III: Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions:

List and brief description of conditions:

Applicants should refer to II.2 of this contract notice for further details in respect of appointment to the Framework Agreement. Applicants may bid for the lot and applicants should refer to the Invitation to Tender for more information in respect of this. The term of contracts formed under the Framework Agreement may continue beyond the end of the term of the Framework Agreement itself. NHS Supply Chain: Food expects to provide successful suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and commitment initiatives. Please refer to section 8 of the ITT in respect to this. NHS Supply Chain: Food will share savings information in order to assist its customers with making informed procurement decisions. NHS Supply Chain: Food intends to enter into arrangements under which it will be entitled to purchase supplies and/or services which it will make available for purchase by:

1) any NHS Trust (the "Customer(s)") identified in <https://www.england.nhs.uk/north/ccg-trust/trusts/>

Any Framework Agreement awarded pursuant to this procurement process will be between NHS Supply Chain: Food (acting as an agent of the Authority) and the successful Tenderer. Potential customer(s) entitled to use the Framework Agreement and place orders for the Goods are listed in the Framework Agreement. Each order placed will form a separate contract between the successful Tenderer and the relevant Customer for the relevant Distributor Managed Lines and/or any Nominated Lines ordered. NHS Supply Chain: Food will not be a party to the contract(s) placed by Customer(s) during the life of the Framework Agreement. Electronic ordering will be used and electronic invoicing will be accepted and electronic payment will be used. For the avoidance of doubt, and notwithstanding the estimate indicated at II.1.4 and II.1.5, NHS Supply Chain: Food does not guarantee any level of purchase through the framework and advises applicants that the framework shall be established on an exclusive basis. Tenders and all supporting documentation for the contract must be priced in sterling and written in English. Any agreement entered into will be considered a contract made in

England according to English law and will be subject to the exclusive jurisdiction of the English Courts. NHS Supply Chain: Food is not liable for any costs (including any third party costs fees or expenses incurred by those expressing an interest, participating or tendering for this contract opportunity. NHS Supply Chain: Food reserves the right to terminate the procurement process (or part of it), to change the basis of and the procedures for the procurement process at any time, or to procure the subject matter of the contract by alternative means if it appears that it can be more advantageously procured by alternative means. The procurement will be a MEAT (Most Economically Advantageous Tender). As part of the evaluation of the tender, there are a number of mandatory 'Technical Questions' that are not scored but are evaluated on a pass/ fail basis. All complaint tenders that pass the 'Technical Questions', will have their pricing submission evaluated and tender with the lowest price will be successful. All communications must be made through NHS Supply Chain: Food's Procurement portal Scanmarket using the 'Messaging' button facility linked to this particular contract notice. Please note that the maximum number of suppliers as set out in IV.1.3 is an estimate only.

III.1.2) **Economic and financial standing**

Selection criteria as stated in the procurement documents

III.1.3) **Technical and professional ability**

Minimum level(s) of standards possibly required:

The Contracting Authority reserves the right to require groupings of entities to take a particular form, or to require one party to undertake primary legal liability or to require that each party undertakes joint and several liability.

III.1.5) **Information about reserved contracts**

III.2) **Conditions related to the contract**

III.2.2) **Contract performance conditions:**

The Framework Agreement includes obligations with respect to contract performance for successful suppliers.

III.2.3) **Information about staff responsible for the performance of the contract**

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Restricted procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

IV.1.4) **Information about reduction of the number of solutions or tenders during negotiation or dialogue**

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 049-111836](#)

IV.2.2) **Time limit for receipt of tenders or requests to participate**

Date: 01/07/2019

Local time: 15:00

IV.2.3) **Estimated date of dispatch of invitations to tender or to participate to selected candidates**

Date: 12/07/2019

IV.2.4) **Languages in which tenders or requests to participate may be submitted:**

English

IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 10 (from the date stated for receipt of tender)

IV.2.7) **Conditions for opening of tenders**

Section VI: Complementary information

VI.1) **Information about recurrence**

This is a recurrent procurement: yes

VI.2) **Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) **Additional information:**

Scanmarket Registration

1) Use URL <https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=312507&ccsum=5809b7214366c44c100ccfa9b7c0c7da> to access the NHSSC:Food's Procurement

portal

2) If not yet registered with Scanmarket;

Select 'Register as new supplier' and click the 'Supplier registration' button

Complete all the relevant fields on the supplier registration page, then click Next.

Applicants will gain immediate access to the event but will need to click either 'I intent to participate' (which will allow applicants access to the event including all documents and questionnaires) or 'I do not wish to participate' button.

Password Set Up

To re-enter the event, Applicants will need to use the Scanmarket link as provided in this contract notice.

Applicants will have 3 options and will need to click the third option 'Forgot Password'.

Applicants will be prompted for an email address, Applicants must use the email address they provided at the registration stage, then click 'Reset'. Applicants will receive an email titled 'Access to Scanmarket' with a link to reset their password where they will need to input a username (email address used at registration stage) and then input a new password, click 'save password'.

Applicants will then be directed to the account summary page which has 3 tabs; Profile, Questionnaire and Dashboard. The 'Profile' tab will contain the Applicant's details that were input at Registration stage. The 'Questionnaire' tab has 1 mandatory field that asks for a 'brief overview of your company and the services and products offered'. To complete this question, click the pencil icon on the right to edit the field. The 'Dashboard' tab will show the events Applicants have registered for and accepted the 'intent to participate'. Click the name of the procurement and Applicants will be taken back to the event page where Applicants can complete their tender submission.

VI.4) **Procedures for review**

VI.4.1) **Review body**

N/A

N/A

United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

Precise information on deadline(s) for review procedures:

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

31/05/2019