

ARMOUR CENTRE SUPPORT CONTRACT (ASC) - 701434377

Technical Requirements of Response (ROR) and Social Value

Technical (Maximum score available 10000)

Serial No	Title (SOR Section)	Question	Maximum Words	Weighting
1	Entirety of SOR	<p>Please indicate, by selecting either option YES or NO, in the event you are successfully awarded the Contract, whether you will or will not, unreservedly, deliver in full all the mandatory requirements as set out in <u>Schedule 2 – Statement of Requirement</u></p> <p>YES - You will, unreservedly, deliver in full all the mandatory requirements set out in Schedule 2 (SOR).</p> <p>NO - You will not, or cannot, deliver in full all the mandatory requirements as set out in Schedule 2 (SOR).</p>	N/A	PASS/FAIL
2	Contract Mgmt. and Admin (SOR Section 1)	<p>Provide a detailed Method Statement that clearly demonstrates how your solution delivers the full provision of Contract Management and Admin, in accordance with the terms of the specification detailed at section 1 of the SOR. Your response should also include an explanation of:</p> <ol style="list-style-type: none">1 How you propose to manage the contract.2 How you will deliver course loading services.3 How you will deliver the support to training delivery (AV support and medics).	2500	6
3	Training Design and Development (SOR Section 2)	<p>Provide a detailed Method Statement that clearly demonstrates how your solution delivers the full provision of Training Design and Development, in accordance with the terms of the specification detailed at section 2 of the SOR, noting the locational requirements of Para 31 of the SOR.</p> <p>Your response should also include an explanation of how you will drive innovation and best practice into design, by developing innovative methods of training delivery, specifically addressing the methods and media to be used for delivery.</p>	2500	10
4	AFVSR Training Delivery	<p>Provide a detailed Method Statement that clearly demonstrates how your solution delivers the full provision of AFVSR Training Delivery, in accordance with the terms of the specification detailed at section 3 of the SOR. Your response should also include an explanation of how you will deliver the following:</p>	4000	25

Serial No	Title (SOR Section)	Question	Maximum Words	Weighting
	(SOR Section 3)	<ol style="list-style-type: none"> 1. Delivery and support of Communication and Information Systems (CIS) training (instruction). 2. Delivery and support of Driving and Maintenance (D&M) training (instruction). 3. Delivery and support of Gunnery training (instruction and support to ranges). 4. Drive innovation and best practice into delivery of the training requirement. 		
5	Stores Mgmt. Technical (SOR Section 4)	<p>Provide a detailed Method Statement that clearly demonstrates how your solution delivers the full provision of Stores Management (technical) in accordance with the terms of the specification detailed at section 4 of the SOR.</p> <p>Your response should also include an explanation of how you will deliver the following:</p> <ol style="list-style-type: none"> 1. The management of the Arms Store Service. 2. Maintain a lifting and recovery equipment capability throughout the duration of the contract. 	2500	7
6	Stores Mgmt. General (SOR Section 5)	<p>Provide a detailed Method Statement that clearly demonstrates how your solution delivers the full provision of Stores Management General, in accordance with the terms of the specification detailed at section 5 of the SOR.</p> <p>Your response should also include an explanation of the following:</p> <ol style="list-style-type: none"> 1. Your approach to the management of ammunition stores and accounting 2. How you will ensure the safe management of fuel and lubricants. 3. How you will deliver the fire extinguisher maintenance service. 4. How you will deliver the support services as detailed in section 5; sign writing, carpentry and model making. 5. How you will deliver accommodation services. 	2500	7
7	Physical Training and Gym Services (SOR Section 6)	<p>Provide a Method Statement that clearly demonstrates how your solution delivers the full provision of Physical Training and Gym Services, in accordance with the terms of the specification detailed at section 6 of the SOR.</p> <p>Your response should also include an explanation of how you will ensure that SQEP and continual professional development are maintained across the life of the contract.</p>	1000	3

Serial No	Title (SOR Section)	Question	Maximum Words	Weighting
8	AFV Vehicle Support (SOR Section 7)	<p>Provide a detailed Method Statement that clearly demonstrates how your solution delivers the full provision AFV Vehicle Support, in accordance with the terms of the specification detailed at section 7 of the SOR.</p> <p>Your response should also include an explanation of the following:</p> <ol style="list-style-type: none"> 1. Within limitations of material availability, how will the armoured training fleet will be managed to deliver 100% Level 1 vehicle availability? 2. How your AFV Vehicle Support solution will maintain equipment availability to enable training delivery. 3. How you will balance the use of suitably qualified maintenance personnel to deliver secondary tasks such as the provision of drivers to meet training delivery (as per reference N on page 5 of the SOR). 	2500	10
9	Motor Transport (SOR Section 8)	<p>Provide a Method Statement that clearly demonstrates how your solution delivers the full provision of Motor Transport, in accordance with the terms of the specification detailed at section 8 of the SOR.</p> <p>Your response should also include an explanation of the following:</p> <ol style="list-style-type: none"> 1. How will routine and scheduled maintenance Motor Transport equipment be reconciled against the requirement to deliver the same for the armoured training fleet? 	1500	3
10	Continuous Service Improvement (betterment)	Provide a detailed description of how you would deliver continuous service improvement over the life of the contract.	1500	7
11	Transition Plan	<p>Provide a Transition Plan, with key milestones, describing all key activity (see Note 1) to ensure seamless service transition from the current to future Service Provider by Vesting Day.</p> <p>Your response should include an explanation of the following:</p> <ol style="list-style-type: none"> 1. How you will achieve transition in no longer than six months (see Note 2). 	2500 (word allowance is additional to any	4

Serial No	Title (SOR Section)	Question	Maximum Words (timed schedule)	Weighting
		<p>2. How you will engage and communicate with existing personnel that will work on the new contract.</p> <p>3. How SQEP will be achieved for Vesting Day and maintained throughout the duration of the contract.</p> <p>4. Any risks, issues, dependencies and assumptions for the transition period.</p> <p>Note 1: The Transition Plan should include at the very least the following elements: Activity (what); Start and End Date; Owner; Activity Detail/Actions (how); Stakeholders; Authority Dependencies (if applicable).</p> <p>Note 2: The transition plan should be no longer than 6 months but could be shorter. Please provide details of how transition could be optimised to condense this timeframe, with any risks, dependencies and assumptions shown. The periodicity of this transition timeline is for information only and will not be scored.</p>		
12	Social Value	<p>Provide a detailed description and timed action plan that clearly demonstrates how your organisation will help local communities in tackling economic inequality (see model award criteria).</p> <p>Your response shall be evaluated on the following:</p> <ol style="list-style-type: none"> 1. Support for UK economic COVID Recovery 2. The creation of opportunities for entrepreneurship and help new organisations to grow, supporting economic growth and business creation. 3. The support for educational attainment relevant to the contract, including training schemes that address skills gaps and result in recognised qualifications. This should include opportunities for the existing workforce and the local community. 4. The Social Value action plan should include specific tasks and timings for how you will work with staff, suppliers, customers and communities through the delivery of the contract to support the model award criteria, e.g. engagement, training and education, partnering/collaborating, volunteering. 	<p>2500</p> <p>(word allowance is additional to any Social Value Action Plan)</p>	18

Evaluation Criteria - Questions 2 - 9 (Minimum scores are required at Stage One of the Evaluation and at the Final Stage. See DEFFORM 47 Sections D.6 and D.25 for details)

Banding	Mark	Scoring Guide for Technical Questions
Excellent	100	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The method statement is comprehensive and highly relevant and meet or exceed all of the requirements within the appropriate SOR Section with no deficiencies of a material nature; and • Based on the preceding criteria, the response generates a very high degree of confidence in the quality of the service that would be delivered by the Potential Provider.
Good	70	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The method statement is comprehensive and relevant and covers most (but not all) requirements within the appropriate SOR Section with limited areas of deficiency; and • Based on the preceding criteria, the response generates a good degree of confidence in the quality of the service that would be delivered by the Potential Provider.
Fair	30	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The method statement is partially complete and partially relevant and covers only some of the requirements within the appropriate SOR Section with material (but not major) areas of deficiency; and • Based on the preceding criteria, the response generates a limited degree of confidence in the quality of the service that would be delivered by the Potential Provider.
Poor	10	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The method statement is mostly incomplete and only partially relevant and covers few of the requirements within the appropriate SOR Section with major areas of deficiency; and • Based on the preceding criteria, the response generates little confidence in the quality of the service that would be delivered by the Potential Provider.
Not scored	0	<p>The Potential Provider fails to provide a response. The Potential Provider fails to provide a response, or the response is irrelevant to the appropriate SOR Section, or demonstrates that the proposal is manifestly incapable of delivering the requirements within the appropriate SOR Section.</p>

Evaluation Criteria - Questions 10-12 (Minimum scores are required at Stage One of the Evaluation and at the Final Stage. See DEFFORM 47 Sections D.6 and D.25 for details)

Banding	Mark	Scoring Guide for Technical Questions
Excellent	100	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The response comprehensively and appropriately meets the requirement and proposes actions that are meaningful, relevant, and achievable, with no areas of concern of a material nature; and • Based on the preceding criteria, the response generates a very high degree of confidence in the Potential Provider's ability to deliver the requirement.
Good	70	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The response comprehensively and appropriately meets the requirement and proposes actions that are meaningful, relevant, and achievable with only limited areas of concern; • Based on the preceding criteria, the response generates a good degree of confidence in the Potential Provider's ability to deliver the requirement.
Fair	30	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The response partially meets the requirement and proposes actions that are appropriate, meaningful, relevant, and achievable with material (but not major) areas of concern; • Based on the preceding criteria, the response generates a limited degree of confidence in the Potential Provider's ability to deliver the requirement.
Poor	10	<p>The Potential Provider has provided a response that meets each of the following:</p> <ul style="list-style-type: none"> • The response is mostly incomplete and proposes actions that are not appropriate, meaningful, relevant, and achievable with major areas of concern; • Based on the preceding criteria, the response generates little confidence in the Potential Provider's ability to deliver the requirement.
Not scored		The Potential Provider fails to provide a response, or the response is irrelevant to the appropriate question

