

Prior Information Notice (PIN) for the provision of GP services at Whitehall Medical Practice in Shropshire

EU Supply Project Ref – 19968

Description of the procurement opportunity:

Arden and Greater East Midlands Commissioning Support Unit (AG CSU), acting on behalf of the NHS England North Midlands & NHS Shropshire Clinical Commissioning Group is seeking a provider to offer high quality and safe primary medical services (in accordance with Alternative Provider Medical Service Agreement) for circa 3,576 un-weighted (3,126.11 weighted) patients in the vicinity of Monkmoor, Shrewsbury, Shropshire from 01 October 2019. NHS England North Midlands and Shropshire Clinical Commissioning Group as delegated (now onwards will be referred to as “The commissioners”) will be the contracting and commissioning authority for the contract resultant from this procurement. It is anticipated that the tender documentation relating to this procurement will be available at <https://uk.eu-supply.com/login.asp?B=agcsu> in due course most preferably in April 2019.

Whitehall Medical Practice (‘the practice’) is one of 41 GP practices providing primary medical services within Shropshire CCG area. The Practice area extends to Bagley, Harlescott, Battlefields, Sundorne, Castlefields and Ditherington, Underdale, Monkmoor, Abbey Column, Sutton and Reabrook, Meole Radbrook, Porthill, Copthorne, Bowbrook and Quarry and Coton Hill. According to the 2011 census, the population of Shropshire is currently 306,100 and is forecasted to rise to 330,588 by 2030. There is significant housing growth close to the Whitehall Medical Practice. The main acute hospital provider is the Shrewsbury and Telford Hospitals NHS Trust. The Royal Shrewsbury Hospital is the main local hospital; community services are provided by Shropshire Community Health NHS Trust, and mental health services by the Midlands Partnership NHS Foundation Trust.

For this service provision AG CSU would like to encourage innovative solutions including consortia, strategic alliances and sub-contracts which will deliver value for money and improved services to patients. The services must be provided by GPs and Nurses and they will be required to deliver an outcome based service to include:

- ✓ High quality Primary Medical Services responsive to the needs of the local population,
- ✓ Provision of professional advice to patients and promotion of healthy living with the aim of tackling the underlying causes of ill health
- ✓ Provision of all essential and additional services
- ✓ All Enhanced Services commissioned by NHS England, the Clinical Commissioning Group (CCG) and the local authority
- ✓ Robust business management systems and processes for improved patient experience,
- ✓ Financial management – efficient use and maximisation of available resources. Maintain financial control within the available budget

The successful provider will be required to demonstrate that they can deliver a high-quality service on a continuous basis, ensure a sustainable workforce and be responsive to the needs of the local population in line with the service specification of the procurement. The providers will be required to establish and maintain best practices and use them for continuous service improvement during the term of the contract. The providers will also need to adopt applicable national guidance.

The commissioners encourage innovation and use of technology within service delivery. They are seeking patient centred solutions for the provision of service that consistently delivers high levels of patient satisfaction with the following aims:

- The increased and right access – the method of service delivery needs to be flexible to meet the varying patient needs,
- The right clinical assessment - specialist assessment for children and elderly patients or that with a disability,
- The right timing - the timely inspection and screening of vulnerable patients for prevention of any complications.

Contract value:

The contract will be based on global sum average 19/20 with a 10% premium. Annual uplifts will be made for the term of the contract in line with GMS Contract negotiations. Quality Outcomes Framework, Enhanced Services and premises payments are in addition. A condition of the procurement is that the new provider will provide the Zero Tolerance Enhanced Service from the premises covering all patients residing within the Shropshire CCG border. This will attract an additional payment above global sum.

The contract and its duration:

The commissioners are looking to procure services under the terms of an APMS contract for 4 years and 6 months.

Type of procurement procedure:

The procurement will be conducted in accordance with the “Schedule 3 - Social and Other Specific Services” of the Public Contracts Regulations 2015 (the “Regulations”).

Award criteria:

The most economically advantageous tender derived using the criteria stated in the specifications of the Invitation to Tender (ITT).

How to register your interest for this procurement?

Providers wishing to be considered for this opportunity must register with AG CSU’s e-Tendering portal by visiting following web link: <https://uk.eu-supply.com/login.asp?B=agcsu>
Once registered, providers should search for the procurement with ref: XYZ and follow the advice provided there.

The procurement relating to this PIN notice will be advertised on Contracts Finder (<https://online.contractsfinder.businesslink.gov.uk/>) and administered/conducted via the AG CSU’s e-Tendering portal known as EU Supply.

Additional Information:

- The contracting Authority intends to use an e-Tendering system for this procurement exercise and reserves the right to use a reverse auction.
- Variant bids will not be accepted.
- Tenders and all supporting information must be priced in sterling and completed in English (or full translation provided at no cost).
- Any contract entered into will be considered as a contract made in England in accordance with English Law and which shall be subject to the exclusive jurisdiction of the English Courts.
- AG CSU or the contracting Authority participating within this procurement exercise shall not be liable for any costs by those expressing an interest or concern for this contract opportunity.



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- The commissioners and AG CSU reserve the right at all times acting in their absolute discretion, not to award a contract, to make changes to the structure, format, procedures, CPV codes and timing of the procurement process and to cancel or vary the process in its entirety or any part of it.
- Your expression of interest as a result of this PIN does not guarantee inclusion of your organisation within this procurement. To participate within this procurement, your organisation must submit its bid in response to the tender, as and when it is advertised under this procurement