



████████████████████  
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Our ref: 25109/L2/SSL/PS  
Date: 19<sup>th</sup> March 2020.

██████████  
Plant and Safety Ltd.  
Birmingham Road,  
Lichfield,  
Staffordshire,  
WS14 0LB.

**COMMERCIAL IN CONFIDENCE**

Dear ██████████

**Invitation to Tender for: Cableways Inspection and Service Framework Agreement (Lot 2 Midlands Region) (the “Procurement”)**

**OJEU Reference: 2019-042774**

**Award Decision**

The evaluation of tenders for the Procurement is complete and Defra is pleased to inform you that you have successfully gained a placement onto the framework for Lot 2 (Midlands Region).

Set out below is the full listing of Companies awarded a placement on Lot 2 of the framework, call off ranking, and evaluation scores.

Ranking	Supplier	Technical Score (60.0%)	Commercial Score (40.0%)	Total Score (100.0%)
1	Plant & Safety Ltd.	33.90%	40.00%	73.90%
2	Diptone Ltd.	41.10%	21.56%	62.67%

3	Imes International Ltd.	49.50%	09.63%	59.13%
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The evaluation of the tenders was conducted against the criteria and weightings detailed in the Invitation to Tender, detailed for your reference in the table below.

<b>Rating of Response</b>	<b>Score</b>
<b>The tenderer provides a response which in the opinion of the evaluators is:</b>	
<b>Excellent:</b> <i>Addresses all of the requirements and provides a response with relevant supporting information which does not contain any weaknesses, giving the Agency complete confidence that the requirements will be met.</i>	10
<b>Very Good:</b> <i>Addresses all of the requirements and provides a response with relevant supporting information, which contains very minor weaknesses, giving the Agency high confidence that the requirements will be met.</i>	8
<b>Good:</b> <i>Addresses all of the requirements and provides a response with relevant supporting information, which contains minor weaknesses, giving the Agency reasonable confidence that the requirements will be met.</i>	6
<b>Satisfactory:</b> <i>Substantially addresses the requirements and provides a response with relevant supporting information which may contain moderate weaknesses, but gives the Agency some confidence that the requirements will be met.</i>	4
<b>Weak:</b> <i>Partially addresses the requirements, or provides supporting information that is of limited relevance or contains significant weaknesses, and therefore gives the Agency low confidence that the requirements will be met.</i>	2
<b>Nil:</b> <i>No response or provides a response that gives the Agency no confidence that the requirements will be met.</i>	0

Annex A details your quality score and your weighted score against each of the criteria and includes comments of the evaluation panel. In order to demonstrate the characteristics and relative advantages of the winning tenderers, the weighted score of the winning tenderers against each of the criteria is also shown.

Under regulation 87 of the Public Contracts Regulations 2015, Defra must allow a “standstill” period of 10 days before it enters into a contract.

The standstill period will start on Thursday 19<sup>th</sup> March 2020 and is expected to finish at midnight on Monday 30<sup>th</sup> March 2020.

Therefore, this award decision is provisional and in particular is subject to the result of any challenge to the decision which Defra may receive during the standstill period. Defra will inform you if it amends the standstill period.

If Defra does not receive a challenge to the award decision during the standstill period we will contact you to discuss execution of the framework agreement.

It is imperative as the successful bidder that the supporting documentation to evidence statements made either in responding to the standard selection questionnaire or your tender are supplied during this standstill period.

Please note that Defra is not liable for any costs incurred by you (or any other commitments you may enter into) as a result of you submitting your tender and that Defra is under no obligation to you in relation to the Procurement before any framework agreement is executed by both parties.

Yours sincerely

[REDACTED]  
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[REDACTED]

Annex A.

	Plant & Safety Ltd.		
Question & Weighting	Evaluation Commentary	Score out of 10	Weighted Score
Q1 Experience & Capability (weighting 35%)	<p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p>	1	3.5
Q2 Methodology (weighting 20%)	<p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p>	1	2.0



Total Weighted Score	100.0		56.50
Total Score (Normalised out of 60%)	60.0%		<b>33.90%</b>