

**RFI0043**

**REQUEST FOR INFORMATION**

**Movable Walls & Ancillary Doors and Windows**

**RFI Title:** RFI0043

**Issue Date:** 03/07/2024

**Reference:** [RFI0043]

**Version:** 1.0

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# Introduction

This RFI is not a bidding opportunity but a means by which industry can provide information. Any resulting procurement activity will be conducted competitively.

**Please note:**

**This RFI is an information gathering exercise, no further discussions with industry are currently planned at this stage however any future procurement activity will be advertised in line with public procurement regulations on the Defence Sourcing Portal and Contracts Finder.**

1. Background

The Modern Urban Combat (MUC) compound is used to allow Royal Marines (RM) and other defence and civil organisations to train and develop commando force skills and experience.

The Authority is seeking information from industry in regards of Movable walls & ancillary doors & windows to inform its approach to any possible future requirements in this area.

Please see Key User Requirement (KUR)s document at **Appendix 1** of this document.

1. The RFI intended outcomes

This RFI aims to achieve the following three (3) outcomes:

1. Develop further the Authority’s understanding of the different technologies and capabilities available in the market, both current and emerging.
2. Align Authority requirements with industry standards and processes.
3. Enable the Authority to develop a procurement strategy that will deliver best value for money for Defence and which supports an equitable and transparent approach to working with industry.
4. RFI Procedure

Responses to this RFI will be reviewed by subject matter experts from different functional areas within Navy Command Headquarters.

If upon review of your submission any clarifications or additional information is required, you will be contacted using the details provided in your RFI response.

Any details provided in response to this RFI will be used for information purposes only and will not be used to determine the potential Suppliers who will be invited to bid, should the Authority proceed to tender.

The results and analysis of this RFI shall not constitute any form of pre-qualification exercise.

Any formal procurement process will be undertaken in accordance with the relevant Procurement Law.

Nothing in this RFI, or any other engagements with Industry prior to a formal procurement process, shall be construed as commitment by the Authority in relation to any future requirement(s) or any future procurement(s).

The decision by any organisation to respond or not to this RFI in no way impacts the evaluation process which would be followed in the event of a formal procurement.

1. How to submit responses to this RFI

Respondents should provide responses in accordance with the format provided in **Annex A** quoting the RFI reference on all documentation and emails**.**

Please do not submit additional documents such as company overviews; the purpose of the RFI is to collect information related to the technical solution (the KUR) to inform the Authority’s thinking, any additional documents will not be included in the review process.

Any responses received after the deadline will be passed to the subject matter experts for information, however we cannot guarantee they will be considered in informing next steps.

Once completed, please return electronically to the e-mail address(es) shown below in **section 9,** no later than 12:00, 29th July 2024

Responses will be acknowledged electronically by return e-mail.

Please refer to **Annex 1** for Key User Requirements

1. Confidentiality & Proprietary Information

No information included in your response, or in discussions connected to it, will be disclosed to any other third party.

Please do not disclose any commercially sensitive information. Any information submitted from the supplier may be used within MOD procurement documentation, for example Statement of Requirement.

**For this RFI, any documentation submitted should be of the classification OFFICIAL.**

1. Costs of preparing your RFI response

Any costs relating to the preparation and submission of a response to this RFI are the sole responsibility of the respondent.

1. Contact

Quoting the RFI reference, please submit

1. any requests for clarification
2. all responses to this RFI and
3. any questions regarding Classification of document(s) intended for submission, to:

[NAVYCOMRCL-RFI@mod.gov.uk](mailto:NAVYCOMRCL-RFI@mod.gov.uk)

1. Annex A

**RFI0043 Movable Walls & Ancillary Doors and Windows**

|  |  |
| --- | --- |
| **Question** | **Answer** |
| Company Name |  |
| Company Address |  |
| Is the company a Small - Medium Enterprise (satisfies two or more of the following requirements: not more than 250 employees, a turnover of less than £36 million or a balance sheet of less than £18 million)? |  |
|  | |
| Name of Company representative completing the RFI |  |
| Contact details (e-mail and telephone number) |  |
| Company web site address |  |
|  | |
| Main products/services/line of business |  |
| Main market sector |  |
| Number of years in this market sector |  |
| **QUESTIONS** | |
| 1. What are the key features of Movable Walls & Ancillary Doors & Windows that the Authority should consider in any future procurement activity? | |
|  | |
| 2. With reference to the Key User Requirement (KUR) document at **Appendix 1** of this document, are there any KURs that you feel should be amended/adjusted/added? | |
|  | |
| 3. What future developments are on the horizon for this type of equipment within the next 1-3 years? | |
|  | |
| 4. Is there anything further that you would like the Authority to note that would inform the development of any future requirement/ tender documentation suite? | |
|  | |
| 5. The current draft KURs developed by the Authority seek both partially fixed and free-standing equipment – in your experience what factors should the Authority consider in relation to these options? | |
|  | |
| 6. What should the Authority look for in relation to reconfiguration training, and what does your organisation provide in this space? | |
|  | |
| 7. What should the Authority look for in relation to a standard warranty period for this type of equipment? | |
|  | |
| 8. Please provide an indication of average lead times to provide equipment based on your market experience. | |
|  | |

**Appendix 1**

# **712183450 – Movable Walls & Ancillary Doors and Windows\_RFI**

**Draft Key User Requirements**

|  |  |  |
| --- | --- | --- |
| **Serial** | **Heading** | **Description** |
| 1 | Structure | Robust structure capable of facilitating dismounted close combat training (must), including unarmed combat (desirable). |
| 2 | Moveable walls and ancillary doors and windows to be free standing and/or capable of being partially fixed to infrastructure. |
|  | Reconfigurable to enable instructors and staff to change room/building layout without contractor support. |
| 3 | Single storey structure. |
| 4 | Open roof to enable top-down viewing by instructors/assurance personnel. |
| 5 | Modulated to facilitate Methods of Entry (MoE: manual and hydraulic), Mouse hole entry, dry (blank/sim) training. |
| 6 | Modularized for the integration of new walls, doors, windows etc as technology improves. |
| 7 | Durability | Weather resistant to facilitate use with open infrastructure (e.g. barn/open warehouse). |
| 8 | Lifespan of 5 years based on use 5 days per week (47 wk per annum). |
| 9 | Maintenance/ support | Maintenance/support and fault rectification for a period of 5 years.  Call outs within working hours. Call outs to be actioned within 24 hours (desirable). |
| 10 | Additional Capability requirements | Marker Round Training Systems (MRTS) capable. |
| 11 | Frangible ammunition capable (desirable). |
| 12 | Simulator Battle Noise (L36A1), Simulator Battle Noise (L35A1), L111 Practice grenade & L162 Practice Fuse, L108 Practice Distraction Grenade, Smoke Grenade capable. |
| 13 | Transportability | Able to be transported by low flatbed transporter (desirable). |