



PARACHUTE EQUIPMENT SUPPORT CONTRACT

VARIANT BID

OVERVIEW

ASL-510121-VB02

June 2017

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**PARACHUTE EQUIPMENT SUPPORT CONTRACT
VARIANT BID - OVERVIEW**

1.1 GENERAL NOTE

- 1 ASL has provided herein, a Variant Bid for the Authority's consideration, which offers an alternative approach to meeting the Authority's requirements.
- 2 This Variant Bid is distinct, separate and severable from ASL's standard offer and submitted in accordance with ITT C17CSAE/0027, 1.2 DEFFORM 47 Section C5 (Variant Bids).
- 3 The information below provides an overview of our Variant Bid in comparison to ASL's standard bid 508310, the impact to price for such Variant Bid and an assessment of the documentation that is modified by this proposed Variant Bid. All other aspects of the Variant Bid not modified herein are as per ASL's standard bid 508310.

1.2 PROPOSAL

- 1 [REDACTED]

1.3 PRICE

- 1 The pricing for row I. Set-Up Costs UK Facility contained within the Pricing Matrix at Volume 3, Chapter 3 of our standard bid (ASL-508310-CP03) will be **reduced** by [REDACTED]. The new price for row I. Set-Up Costs UK Facility will be:
[REDACTED]
- 2 The Tender Price indicated on DEFFORM 47 Annex A (Offer) of our standard bid (ASL-508310-CP01) will therefore be reduced to:
[REDACTED]

1.4 DOCUMENTATION

- 1 The table below highlights where material is different from that of the standard bid in support of this Variant Bid:

Document	Section/Reference	Change
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
	[REDACTED]	[REDACTED]
Volume 3, Chapter 1 – DEFFORM 47 Annex A (Offer) (ASL-508310-CP01) and General Note		Replace with DEFFORM 47 Annex A (Offer) and associated notes contained within ASL-510121-VB01
Volume 3, Chapter 3 – Finance Pricing Information – Pricing Matrix (Annex E1) (ASL-508310-CP03)	1	Replace with Pricing Matrix (Annex E1) contained within ASL-510121-VB03
Volume 3, Chapter 4 – Other Commercial Information (ASL-508310-CP04)	1.9 Para. 1	Removed in its entirety and replace with “GFA dependencies are set forth in Annex H which is provided within ASL-508310-CP15”
Volume 3, Chapter 4 – DEFFORM 539A Tenderer’s Commercially Sensitive Information Form (ASL-508310-CP05)		Replace with DEFFORM 539A Tenderer’s Commercially Sensitive Information Form contained within ASL-510121-VB05
Volume 3, Chapter 4 – Other Commercial Information - Annex H – GFA List (ASL-508310-CP15)	1.1 Para. 2	Remove
	1.2	Remove “No GFA is required” and Insert any agreed GFA listing of Authority owned cages
Volume 3, Chapter 4 – Other Commercial Information - Schedule of Requirements (ASL- 508310-CP016)		Replace with Schedule of Requirements contained within ASL-510121-VB04

1.5 FURTHER INFORMATION

- 1 As detailed above, this Variant Bid is distinct, separate and severable from ASL’s standard offer and submitted in accordance with ITT C17CSAE/0027, 1.2 DEFFORM 47 Section C5 (Variant Bids).
- 2 Should this Variant Bid be agreeable to the Authority, ASL would propose that the Authority and ASL agree any necessary changes to any subsequently awarded contract documentation.