Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Architecture	Please supply a Product Definition document for your Software Design Document.	Document Upload	High	P1	5=The Document provided is aligned with an industry recognised Design Approach/Methodology and not only covers all elements requested within the SOR to an excellent depth and relevance, but identifies further relevant elements providing the authority with additional confidence. This provides a high level of confidence. 4=The Document provided is aligned with an industry recognised Design Approach/Methodology and covers all elements requested within the SOR to a very good depth and relevance. This provides a good level of confidence. 3=The Document provided is aligned with an industry recognised Design Approach/Methodology and covers all elements requested within the SOR to a good depth and relevance. This provides an acceptable level of confidence. 2=The Document provided is aligned with a recognised Design Approach/Methodology but does not cover all elements requested within the SOR to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 1=The Document provided is not aligned with a recognised Design Approach/Methodology and / or does not cover all elements requested within the SOR to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 0=No response	Max no of A4 pages 3
Architecture	Please describe how your solution design proposes to realise the Solution Building Blocks (SBBs) identified for the BMA requirement. Indicate any dependencies between design components.	Document Upload	High	P1	5=Loose coupling between solution design components and that these components map one-to-one to the Solution Building Blocks (SBBs). SBB boundaries are respected. 3=Loose coupling between solution design components and that each component may be mapped to one or more of the SBBs. 1='Monolithic' solution design that can be mapped to some or all SBBs but has inter-dependencies (tight coupling) between some or all components. 0=No response	Max no of A4 pages 2, with only 1 diagram if necessary that is to be no larger than half a page.
Architecture	Please answer the following questions for the interfaces that your solution exposes: a) Are the interfaces built to a recognised industry standard (e.g. de jure or de facto standard)? b) Are the interfaces free from Intellectual Property Rights (IPR) restrictions? c) Are there commercial barriers for the MOD and its vendors to use the interfaces? d) Can the interfaces be used at a reasonable cost? e) Are the interfaces export and trade compliance free (e.g. ITAR free, or EAR free)?	Document Upload	High	P1	5=All interfaces can be freely used by MOD without excessive restriction (minimal commercial or compliance barriers). Some interfaces are built to recognised industry standards. 3=The majority of the interfaces can be freely used by MOD without excessive restriction (minimal commercial or compliance barriers). Some interfaces have export or trade compliance restrictions. 1=The majority of the interfaces have commercial or compliance restrictions on the use of the interfaces by MOD or its vendors. 0=No response	Max no of A4 pages 3, with only 3 diagrams if necessary that are to be no larger than half a page.
Architecture	Please describe how your solution proposes to use the Information Management Service Interface (IMSI) to store, manage and disseminate the information products associated with the BMA.	Document Upload	High	P1	5=A statement that describes a clear method and commitment to use the IMSI to store, manage and disseminate the majority of BMA Information Products (with examples given). The statement should make reference to discrete adapters or plug-in modules where existing functionality has been modified. The solution should show minimal reliance and use of other mechanisms for Information Management. 3=A statement that the solution will be adapted where possible (with examples given) to use the IMSI in addition to other (extant) mechanisms. Likely to be as a result of solution elements that cannot easily (or reasonably) be adapted, the solution will continue to be reliant on other mechanisms for Information Management. The statement should make reference to discrete adapters or plug-in modules where existing functionality has been modified. 1=A statement that the solution will not be adapted to use the IMSI and will rely on other mechanisms for Information Management for all BMA information products. 0=No Response	Max no of A4 pages 2, with only 1 diagram if necessary that is to be no larger than half a page.
Architecture	Please describe how your solution takes advantage of the Tactical Integration Framework (TIF) services to create a network aware application that exhibits graceful degradation of capability in disrupted and limited bandwidth communication environments.	Document Upload	High	P1	5=Fully network aware application (reflecting network feedback to user) using TIF services. Statement describing one or more user scenarios that propose network-aware functionality; User scenarios should detail: a) TIF services used b) Graduated levels of capabilities (caused by increasingly poor network communications); c) How the user is informed of network constraints. 3=Integrated application using some network aware services to manage tactical environment issues. Statement describing one or more user scenarios that manage some constraints of the tactical communications without significant user interaction. 1=Standard hosted application (not network-aware) no integration with TIF services. 0=No response	Max no of A4 pages 2, with only 1 diagram if necessary that is to be no larger than half a page.

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Architecture	Please describe how your solution will adopt and/or help define common look and feel standards for MORPHEUS.	Document Upload	High	P3	5=The response should include; a collaborative approach to agree standards; a configurable method to change look and feel (i.e. low impact change) and some knowledge of extant standards/guidelines (e.g. DEFSTAN 00-251, JSP 912 – Human Factors Integration for Defence Systems). 3=The response should include acknowledgement of evolving or changing standards, with less of an emphasis on bringing experience to bear to influence standards. A commitment to collaborative working with users. 1=What You See Is What You Get i.e. COTS product with limited configuration of look and feel. Little user or customer involvement in HFI. 0=No response	Max no of A4 pages 1, with only 1 diagram if necessary that is to be no larger than half a page.
Architecture	Please describe how your solution can be integrated with the core MORPHEUS directory and Identity and Access Management (IDaM) services. If possible include examples of other projects where you have achieved similar outcomes.	Document Upload	High	P1	5=Response that describes a robust and proven method for creating and managing user types and privileges with appropriate levels of control. Also describes credible method(s) for integrating with core IDAM services. Backed-up with relevant examples. 3=Response that describes a robust and proven method for creating and managing user types and privileges with appropriate levels of control. Also describes credible method(s) for integrating with core IDAM services. No relevant examples provided. 1=Response that describes a method for creating and managing user types and privileges with proposed solutions for integrating with the core IDAM services. No relevant examples provided. 0=No response	Max no of A4 pages 1, with only 1 diagram if necessary that is to be no larger than half a page.
Development & Delivery	Provide details of how and where you intend to develop and deliver the BMA capability? To include • What software methodology you intend to use • How you or your sub-contractors will engage with the user community to develop the capability	Document Upload	High	P1	5=The Tenderer has provided an excellent response utilising a planned development and delivery approach which clearly follows a proven industry recognised software development and project management methodology. Provided excellent evidenced information on sub-contractor engagement and how they will contribute to the development of the solution. 4=The Tenderer has provided a good response utilising a planned development and delivery approach which clearly follows a proven industry recognised software development and project management methodology. Provided good information on sub-contractor engagement and how they will contribute to the development of the solution. 3=The Tenderer has provided a satisfactory response utilising a planned development and delivery approach which follows an industry recognised software development and project management methodology. Provided satisfactory information on sub-contractor engagement and how they will contribute to the development of the solution. 2=The Tenderer has provided a moderate response utilising a planned development and delivery approach which follows a proven software development and project management methodology. Provided moderate information on sub-contractor engagement and how they will contribute to the development of the solution. 1=The Tenderer has provided a limited response utilising a development and delivery approach which follows a software development and project management methodology. Provided limited information on sub-contractor engagement and how they may contribute to the development of the solution. 0=No response	Max no of A4 pages 2, with only 1 diagram if necessary that is to be no larger than half a page.
Development & Delivery	Please provide a deterministic schedule based on the most likely activity durations but also to include the minimum and maximum activity durations in separate columns. Provide evidence- schedule narrative (incl 3 point estimates on activity durations (using the most likely estimate) and risk adjusted (probabilistic - contracted against) schedule for your proposed solution in MS Project 2013 format.	Document Upload	High	P2	5=provide robust schedule + narrative + evidence/justification 4=provide robust schedule + narrative 3=provide a robust (one that meets the ISS Schedule Policy) schedule 2=provide a schedule that is less than 80% compliancy against the ISS Schedule Policy 1=provide a schedule that is less than 50% compliancy against the ISS Schedule Policy 0=No response	MS Project Schedule
Development & Delivery	Please provide a post mitigation risk adjusted (probabilistic) schedule at an 80% confidence value for your proposed solution in MS Project 2013 format.	Document Upload	High	P2	5=provide robust schedule + schedule risk assessment narrative + evidence/justification 4=provide robust schedule + schedule risk assessment narrative 3=provide a robust (one that meets the ISS Schedule Policy) schedule 2=provide a schedule that is less than 80% compliancy against the ISS Schedule Policy 1=provide a schedule that is less than 50% compliancy against the ISS Schedule Policy 0=No response	MS Project Schedule

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Development & Delivery	Please provide your Project Management Plan (in the format indicated within Schedule 2).	Document Upload	High	P1	5=The Plan / Strategy provided is aligned with an industry recognised Project Management Methodology and not only covers all elements requested within the SOR to an excellent depth and relevance, but identifies further relevant elements providing the authority with additional confidence. This provides a high level of confidence. 4=The Plan / Strategy provided is aligned with an industry recognised Project Management Methodology and covers all elements requested within the SOR to a very good depth and relevance. This provides a good level of confidence. 3=The Plan / Strategy provided is aligned with an industry recognised Project Management Methodology and covers all elements requested within the SOR to a good depth and relevance. This provides an acceptable level of confidence. 2=The Plan / Strategy provided is aligned with a recognised Project Management Methodology but does not cover all elements requested within the SOR to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 1=The Plan / Strategy provided is not aligned with a recognised Project Management Methodology and / or does not cover all elements requested within the SOR to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 0=No response	Max no of A4 pages 15, with only 3 diagrams if necessary that are to be no larger than half a page 2 of which however are allowed to be full A3.
Development & Delivery	Please provide your Software Development Plan (in the format indicated within Schedule 2).	Document Upload	High	P1	5=The Plan / Strategy provided is aligned with an industry recognised Software Development Methodology and not only covers all elements requested within the SOR to an excellent depth and relevance, but identifies further relevant elements providing the authority with additional confidence. This provides a high level of confidence. 4=The Plan / Strategy provided is aligned with an industry recognised Software Development Methodology and covers all elements requested within the SOR to a very good depth and relevance. This provides a good level of confidence. 3=The Plan / Strategy provided is aligned with an industry recognised Software Development Methodology and covers all elements requested within the SOR to a good depth and relevance. This provides an acceptable level of confidence. 2=The Plan / Strategy provided is aligned with a recognised Software Development Methodology but does not cover all elements requested within the SOR to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 1=The Plan / Strategy provided is not aligned with a recognised Software Development Methodology and / or does not cover all elements requested within the SOR to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 0=No response	Max no of A4 pages 15, with only 3 diagrams if necessary that are to be no larger than half a page.
Development & Delivery	Please supply a template document detailing your format for your Weekly Project Management Review/Report. Template to include recommendations for burn up/down tracking categories.	Document Upload	High	P3	5=Detailed Response, covering more than the minimum described in the SOR/Schedule 8 3=Response sent covers the minimum content described in the SOR/Schedule 8 0=No response	MS Word Document
Development & Delivery	Please supply a template document detailing your format for your Monthly Project Management Review & Report. Template to include recommendations for burn up/down tracking categories.	Document Upload	High	P3	5=Detailed Response, covering more than the minimum described in the SOR/Schedule 8 3=Response sent covers the minimum content described in the SOR/Schedule 8 0=No response	MS Word Document
Development & Delivery	Please describe how you plan to demonstrate project progress to completion during the project. Ensure you cover how you will apply appropriate competences and indicating how they are to be applied and improved by your team.	Document Upload	High	P3	5=Statused baselined schedule and technical performance metrics including evidence and justification. 4=Statused baselined schedule and technical performance metrics including justification. 3=Statused baseline schedule and technical performance metrics. 2=Statused baseline schedule or technical performance metrics. 1=Progress metrics 0=No response	Max no of A4 pages 3
Development & Delivery	Please provide your Risk Register (in the format indicated within Schedule 2) used in assembling your proposal in the format indicated in the SOR. For your proposal the Comments field shall be used to identify what component part of the proposal the risk belongs to.	Document Upload	High	P2	5=Fully populated and comprehensive Risk Register cross referenced to the Schedule tasks with comprehensive evidence or narrative to support the impact assessments. 4=Fully populated and comprehensive (demonstrating a thorough risk assessment has been conducted against the schedule) Risk Register cross referenced to the Schedule tasks with minimal evidence to support the impact assessments. 3=Fully populated Risk Register cross referenced to the Schedule with minimal evidence to support the impact assessments. 2=Fully populated Risk Register cross referenced to the Schedule tasks 1=Risk Register Submitted 0=No response	Excel Spreadsheet
Development & Delivery	Please respond to the Statement of Requirement within Schedule 2 with your Statement of Work.	Document Upload	High	P2	5=SoW with comprehensive (definitively describing each and every activity) cross referencing to the SOR and Requirements Set, WBS, Schedule, Risks and CMDAL. 4=SoW with extensive (full description) cross referencing to the SOR and Requirements Set, WBS and Schedule. 3=SoW fully cross referenced to the SOR and Requirements Set with minimal omissions. 2=SoW cross referenced to the WBS or Schedule tasks 1=SoW Submitted 0=No response	Max no of A4 pages 10

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Development & Delivery	Please provide all assumptions made within any and all of your proposal. Please provide your Contractor's Master Data and Assumptions List (CMDAL) in the format indicated within Schedule 2. For your proposal the Comments field shall be used to identify what component part of the proposal the assumption belongs to.	Document Upload	High	P2	5=Fully populated and comprehensive CMDAL cross referenced to the Schedule and proposal with comprehensive evidence or narrative to support the assumptions. 4=Fully populated and comprehensive (demonstrating a thorough consideration of the requirement and its delivery) CMDAL cross referenced to the Schedule and proposal with minimal evidence to support the assumptions. 3=Fully populated CMDAL cross referenced to the Schedule and proposal with minimal evidence to support the assumptions. 2=Fully populated CMDAL cross referenced to the Schedule tasks 1=Partially populated CMDAL Submitted 0=No response	Excel Spreadsheet
Development & Delivery	Please confirm all GFA requirements your organisation need by populating Schedule 7 to the contract. You must assign the GFA required from the Authority against the individual deliverables it is needed for. Responses which fail to take this approach will be marked as failed.		High	Key	Pass/Fail	Populate Schedule 7
Development & Delivery	Please provide your response (the Contractor's ITEAP) to the Authority's Integrated Test Evaluation and Acceptance Plan (ITEAP) detailing your approach to Test, Evaluation and Acceptance within your overall engineering approach.	Document Upload	High	P2	5=The Plan / Strategy provided is aligned with an industry recognised Test Methodology and not only covers all elements requested within the Authority's ITEAP to an excellent depth and relevance, but identifies further relevant elements providing the authority with additional confidence. This provides a high level of confidence. 4=The Plan / Strategy provided is aligned with an industry recognised Test Methodology and covers all elements requested within the Authority's ITEAP to a very good depth and relevance. This provides a good level of confidence. 3=The Plan / Strategy provided is aligned with an industry recognised Test Methodology and covers all elements requested within the Authority's ITEAP to a good depth and relevance. This provides an acceptable level of confidence. 2=The Plan / Strategy provided is aligned with a recognised Test Methodology but does not cover all elements requested within the Authority's ITEAP to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 1=The Plan / Strategy provided is not aligned with a recognised Test Methodology and / or does not cover all elements requested within the Authority's ITEAP to an acceptable depth and relevance. This does not provide an acceptable level of confidence. 0=No response	Max no of A4 pages 25 to include both text and diagrams as the supplier sees fit
Development & Delivery	The Authority considers the Project Manager role as key. Please provide the CV for your Project Manager. The CV should cover at least an 8 year career history. As a minimum please ensure the following information is included: • Roles (indicating level e.g. Junior/Senior) • UK Vetting status (note minimum is SC for personnel expected to be involved with onsite activities) • Recognised Professional Qualification held • No of years experience • Client type (e.g. industry, government)	Document Upload	High	P2	5=Recognised specific to role Industry qualification, Experienced (5+ yrs) and delivered into Government, all information requested present. 4=Recognised specific to role Industry qualification, Experienced (3+ yrs) and delivered into Government, all information requested present. 3=Recognised specific to role Industry qualification, Experience (3+ yrs) no Government delivery but industry delivery, all information requested present. 2=No recognised specific to role Industry qual, Experience (3+ yrs) no govt del but industry, all information requested present. 1=No recognised specific to role qual, no delivery to Government or Industry, min experience <3 yrs all information requested present. 0=No response	Max no of A4 pages 3
Development & Delivery	The Authority considers the Product Manager role as key. Please provide the CV for your Product Manager. The CV should cover at least an 8 year career history. As a minimum please ensure the following information is included: • Roles (indicating level e.g. Junior/Senior) • UK Vetting status (note minimum is SC for personnel expected to be involved with onsite activities) • Recognised Professional Qualification held • No of years experience • Client type (e.g. industry, government)	Document Upload	High	P2	5=Recognised specific to role Industry qualification, Experienced (5+ yrs) and delivered into Government, all information requested present. 4=Recognised specific to role Industry qualification, Experienced (3+ yrs) and delivered into Government, all information requested present. 3=Recognised specific to role Industry qualification, Experience (3+ yrs) no Government delivery but industry delivery, all information requested present. 2=No recognised specific to role Industry qual, Experience (3+ yrs) no govt del but industry, all information requested present. 1=No recognised specific to role qual, no delivery to Government or Industry, min experience <3 yrs all information requested present. 0=No response	Max no of A4 pages 3
Development & Delivery	The Authority considers the Software Engineering Manager role as key. Please provide the CV for your Software Engineering Manager. The CV should cover at least an 8 year career history. As a minimum please ensure the following information is included: • Roles (indicating level e.g. Junior/Senior) • UK Vetting status (note minimum is SC for personnel expected to be involved with onsite activities) • Recognised Professional Qualification held • No of years experience • Client type (e.g. industry, government)	Document Upload	High	P2	5=Recognised specific to role Industry qualification, Experienced (5+ yrs) and delivered into Government, all information requested present. 4=Recognised specific to role Industry qualification, Experienced (3+ yrs) and delivered into Government, all information requested present. 3=Recognised specific to role Industry qualification, Experience (3+ yrs) no Government delivery but industry delivery, all information requested present. 2=No recognised specific to role Industry qual, Experience (3+ yrs) no govt del but industry, all information requested present. 1=No recognised specific to role qual, no delivery to Government or Industry, min experience <3 yrs all information requested present. 0=No response	Max no of A4 pages 3

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Development & Delivery	The Authority considers the Contract Manager role as key. Please provide the CV for your Contract Manager. The CV should cover at least an 8 year career history. As a minimum please ensure the following information is included: • Roles (indicating level e.g. Junior/Senior) • UK Vetting status (note minimum is SC for personnel expected to be involved with onsite activities) • Recognised Professional Qualification held • No of years experience • Client type (e.g. industry, government)	Document Upload	High	P2	5=Recognised specific to role Industry qualification, Experienced (5+ yrs) and delivered into Government, all information requested present. 4=Recognised specific to role Industry qualification, Experienced (3+ yrs) and delivered into Government, all information requested present. 3=Recognised specific to role Industry qualification, Experience (3+ yrs) no Government delivery but industry delivery, all information requested present. 2=No recognised specific to role Industry qual, Experience (3+ yrs) no govt del but industry, all information requested present. 1=No recognised specific to role qual, no delivery to Government or Industry, min experience <3 yrs all information requested present. 0=No response	Max no of A4 pages 3
Development & Delivery	The Authority considers the Security Manager role as key. Please provide the CV for your Security Manager. The CV should cover at least an 8 year career history. As a minimum please ensure the following information is included: • Roles (indicating level e.g. Junior/Senior) • UK Vetting status (note minimum is SC for personnel expected to be involved with onsite activities) • Recognised Professional Qualification held • No of years experience • Client type (e.g. industry, government)	Document Upload	High	P2	5=Recognised specific to role Industry qualification, Experienced (5+ yrs) and delivered into Government, all information requested present. 4=Recognised specific to role Industry qualification, Experienced (3+ yrs) and delivered into Government, all information requested present. 3=Recognised specific to role Industry qualification, Experience (3+ yrs) no Government delivery but industry delivery, all information requested present. 2=No recognised specific to role Industry qual, Experience (3+ yrs) no govt del but industry, all information requested present. 1=No recognised specific to role qual, no delivery to Government or Industry, min experience <3 yrs all information requested present. 0=No response	Max no of A4 pages 3
Development & Delivery	Provide details of how and where you intend to develop and deliver the Enhanced Dismounted capability? To include • What software methodology you intend to use • How you or your sub-contractors will engage with the user community to develop the capability	Document Upload	High	P3	5=The Tenderer has provided an excellent response utilising a planned development and delivery approach which clearly follows a proven industry recognised software development and project management methodology. Provided excellent evidenced information on sub-contractor engagement and how they will contribute to the development of the solution. The response clearly identifies how the BMA and Enhanced Dismounted capability approaches are linked. 4=The Tenderer has provided a good response utilising a planned development and delivery approach which clearly follows a proven industry recognised software development and project management methodology. Provided good information on sub-contractor engagement and how they will contribute to the development of the solution. The response clearly identifies how the BMA and Enhanced Dismounted capability approaches are linked. 3=The Tenderer has provided a satisfactory response utilising a planned development and delivery approach which follows an industry recognised software development and project management methodology. Provided satisfactory information on sub-contractor engagement and how they will contribute to the development of the solution. The response identifies how the BMA and Enhanced Dismounted capability approaches are linked. 2=The Tenderer has provided a moderate response utilising a planned development and delivery approach which follows a proven software development and project management methodology. Provided moderate information on sub-contractor engagement and how they will contribute to the development of the solution. 1=The Tenderer has provided a limited response utilising a development and delivery approach which follows a software development and project management methodology. Provided limited information on sub-contractor engagement and how they may contribute to the development of the solution. 0=No response	Max no of A4 pages 5, with only 3 diagrams if necessary that are to be no larger than half a page 1 of which however is allowed to be full A3.
Evolution	Provide details of your plans to evolve the solution beyond the EvO baseline version. To include details of: • Your vision of how you see your solution developing in line with future technological advances; • How you will engage with the user community to learn from their experiences and develop the solution accordingly; • Your approach for providing regular security, bug fixing, new functionality, usability and performance updates; • Where possible give examples of successful projects that you have continued to develop and support post going live.	Document Upload	Low	P2	5=A detailed and viable plan for the continuous development of your BMA solution to ensure it evolves with emerging technology, user requirements and threat. 4=A detailed plan for the continuous development of your BMA solution to ensure it meets changing user requirements. 3=A description of how you intend to continuously develop your BMA solution 2=A description of how your product could be further developed 1=BMA solution cannot be developed beyond deployed baseline 0=No response	Max no of A4 pages 2

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Evolution	Provide a description of the approach which would be taken for completing a High Complexity activity, along with the rationale for number of hours and other costs and any assumptions and risks identified. High Level Task Descriptor: Implement lightweight route and logistics planning tools aimed at fast deploying comms/G6 nodes for the Armoured Strike Brigade capability, including a simplified user interface suitable for small touch screens.	Pricing Template	Low	P2	5=Description of approach supported by clear and justifiable basis for estimate including assumptions, risks and evidence provided to support hours. 4=Description of approach supported by clear and justifiable basis for estimate including assumptions & risks. 3=Description of approach supported by clear and justifiable basis for estimate with some consideration of assumptions or risks. 2=Description of approach supported by clear and justifiable basis for estimate. 1=No explanation provided to support quantification. 0=No response	Max no of A4 pages 1
Evolution	Provide a description of the approach which would be taken for completing a Medium Complexity activity, along with the rationale for number of hours and other costs and any assumptions and risks identified. Medium Level Task Descriptor: Implement a new functional module; a new plug-in that enhances the existing route planning functions to calculate a route based on the best contiguous RF coverage for the selected radio and channel configuration.	Pricing Template	Low	P2	5=Description of approach supported by clear and justifiable basis for estimate including assumptions, risks and evidence provided to support hours. 4=Description of approach supported by clear and justifiable basis for estimate including assumptions & risks. 3=Description of approach supported by clear and justifiable basis for estimate with some consideration of assumptions or risks. 2=Description of approach supported by clear and justifiable basis for estimate. 1=No explanation provided to support quantification. 0=No response	Max no of A4 pages 1
Evolution	Provide a description of the approach which would be taken for completing a Low Complexity activity, along with the rationale for number of hours and other costs and any assumptions and risks identified. Low Level Task Descriptor: Implement new format templates for the information products in the mission analysis phase.	Pricing Template	Low	P2	5=Description of approach supported by clear and justifiable basis for estimate including assumptions, risks and evidence provided to support hours. 4=Description of approach supported by clear and justifiable basis for estimate including assumptions & risks. 3=Description of approach supported by clear and justifiable basis for estimate with some consideration of assumptions or risks. 2=Description of approach supported by clear and justifiable basis for estimate. 1=No explanation provided to support quantification. 0=No response	Max no of A4 pages 1
Integrated Logistic Support	Provide an Integrated Support Plan (ISP) (in the format indicated within Schedule 19 and conforming to DEFSTAN 00-600).	Document Upload	Low	P2	5= A comprehensive draft plan that require no amendment from a functional perspective. It follows the Product Description (PD) exactly and it provides a level of detail that should not require a further uplift for CA+1, notwithstanding that it may need to be updated at points during the project. It will almost certainly contain additional paragraphs/sections of relevant information given that the PD is not exhaustive. It will show in some detail how ILS aspects will be integral to the overall project and how it will translate to a supportable software application once it enters service. 4= A draft plan that requires little functional amendment and follow the provided Product Description (PD) exactly. It may require very minor uplift for CA+1 but only as a result of very minor deficiencies, likely resulting from Clarification Questions. There is likely to be some additional information given that the PD is not exhaustive. it will show how the ILS aspects will be considered and how the process will link into the overall project, thus translating into a supportable software application once it enters service. 3= A draft plan that provide the necessary level of detail regarding the processes and output required for the project and it follows the structure of the provided PD. There may be minor deficiencies, which may be functional and/or presentational but they do not detract from the overall quality of the respective bid, nor do they reduce our confidence in the ability of the contractor to deliver the necessary output. An uplift of the plan would still probably be required for CA+1 to address all the outputs of the CQs and the minor deficiencies identified. 2= A partially complete response whereby they have provided a draft plan that in most respects follow the provided PD, however, it lacks detail and is little more than a framework document. It will require significant uplift in order to meet the required standard and therefore it would be deemed an unacceptable response. 1= Incomplete response which lacks depth and does not follow the provided PD. 0= No Response	Max no of A4 pages 10, with only 2 diagrams if necessary that are to be no larger than half a page.

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Integrated Logistic Support	Provide a Configuration Management Plan (CMP) (in the format indicated within Schedule 2).		Low	P2	5= A comprehensive draft plan that require no amendment from a functional perspective. It follows the product description (in Schedule 2) exactly and it provides a level of detail that should not require a further uplift for CA+1, notwithstanding that it may need to be updated at points during the project. It will almost certainly contain additional paragraphs/sections of relevant information given that the description is not exhaustive. It will show in some detail how Configuration Management aspects will be integral to the overall project and how it will translate to a supportable software application once it enters service. 4= A draft plan that requires little functional amendment and follow the provided product description (in Schedule 2) exactly. It may require very minor uplift for CA+1 but only as a result of very minor deficiencies, likely resulting from Clarification Questions. There is likely to be some additional information given that the description is not exhaustive. it will show how the Configuration Management aspects will be considered and how the process will link into the overall project, thus translating into a supportable software application once it enters service. 3= A draft plan that provide the necessary level of detail regarding the processes and output required for the project and it follows the structure of the provided product description (in Schedule 2). There may be minor deficiencies, which may be functional and/or presentational but they do not detract from the overall quality of the respective bid, nor do they reduce our confidence in the ability of the contractor to deliver the necessary output. An uplift of the plan would still probably be required for CA+1 to address all the outputs of the CQs and the minor deficiencies identified. 2= A partially complete response whereby they have provided a draft plan that in most respects follow the provided product description (in Schedule 2), however, it lacks detail and is little more than a framework document. It will require significant uplift in order to meet the required standard and therefore it would be deemed an unacceptable response. 1= Incomplete response which lacks depth and does not follow the provided product description (in Schedule 2). 0= No Response	Max no of A4 pages 5, with only 1 diagram if necessary that is to be no larger than half a page.
Integrated Logistic Support	Provide a Human Factors Integration Plan (HFIP) (in the format indicated within Schedule 2).	Document Upload	Low	P2	5= A comprehensive draft plan that require no amendment from a functional perspective. It follows the product description (in Schedule 2) exactly and it provides a level of detail that should not require a further uplift for CA+1, notwithstanding that it may need to be updated at points during the project. It will almost certainly contain additional paragraphs/sections of relevant information given that the description is not exhaustive. It will show in some detail how Configuration Management aspects will be integral to the overall project and how it will translate to a supportable software application once it enters service. 4= A draft plan that requires little functional amendment and follow the provided product description (in Schedule 2) exactly. It may require very minor uplift for CA+1 but only as a result of very minor deficiencies, likely resulting from Clarification Questions. There is likely to be some additional information given that the description is not exhaustive. it will show how the Configuration Management aspects will be considered and how the process will link into the overall project, thus translating into a supportable software application once it enters service. 3= A draft plan that provide the necessary level of detail regarding the processes and output required for the project and it follows the structure of the provided product description (in Schedule 2). There may be minor deficiencies, which may be functional and/or presentational but they do not detract from the overall quality of the respective bid, nor do they reduce our confidence in the ability of the contractor to deliver the necessary output. An uplift of the plan would still probably be required for CA+1 to address all the outputs of the CQs and the minor deficiencies identified. 2= A partially complete response whereby they have provided a draft plan that in most respects follow the provided product description (in Schedule 2), however, it lacks detail and is little more than a framework document. It will require significant uplift in order to meet the required standard and therefore it would be deemed an unacceptable response. 1= Incomplete response which lacks depth and does not follow the provided product description (in Schedule 2). 0= No Response	Max no of A4 pages 5, with only 1 diagram if necessary that is to be no larger than half a page.
Integrated Logistic Support	Provide your Human Factors Style Guide.	Document Upload	Low	Key	Pass/Fail	Max no of A4 pages 10

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Integrated Logistic Support	Provide a Technical Documentation Management Plan (TDMP) (in the format indicated within Schedule 2).	Document Upload	Low	P2	5= A comprehensive draft plan that require no amendment from a functional perspective. It follows the Product Description (PD) exactly and it provides a level of detail that should not require a further uplift for CA+1, notwithstanding that it may need to be updated at points during the project. It will almost certainly contain additional paragraphs/sections of relevant information given that the PD is not exhaustive. It will show in some detail how Technical Documentation aspects will be integral to the overall project and how it will translate to a supportable software application once it enters service. 4= A draft plan that requires little functional amendment and follow the provided Product Description (PD) exactly. It may require very minor uplift for CA+1 but only as a result of very minor deficiencies, likely resulting from Clarification Questions. There is likely to be some additional information given that the PD is not exhaustive. It will show how Technical Documentation aspects will be considered and how the process will link into the overall project, thus translating into a supportable software application once it enters service. 3= A draft plan that provide the necessary level of detail regarding the processes and output required for the project and it follows the structure of the provided PD. There may be minor deficiencies, which may be functional and/or presentational but they do not detract from the overall quality of the respective bid, nor do they reduce our confidence in the ability of the contractor to deliver the necessary output. An uplift of the plan would still probably be required for CA+1 to address all the outputs of the CQs and the minor deficiencies identified. 2= A partially complete response whereby they have provided a draft plan that in most respects follow the provided PD, however, it lacks detail and is little more than a framework document. It will require significant uplift in order to meet the required standard and therefore it would be deemed an unacceptable response. 1= Incomplete response which lacks depth and does not follow the provided PD. 0= No Response	Max no of A4 pages 5, with only 1 diagram if necessary that is to be no larger than half a page.
In-Service Support	Provide an explanation of how the BMA will be supported once In-Service by providing a Software Support Plan (in the format indicated within Schedule 2).	Document Upload	Low	P2	5= A comprehensive draft plan that require no amendment from a functional perspective before Contract Award. It follows the Product Description (PD) exactly and it provides a level of detail that should not require a further uplift for CA+1, notwithstanding that it may need to be updated at points during the project. It will almost certainly contain additional paragraphs/sections of relevant information given that the PD is not exhaustive. It will show in some detail, with credible options, how the BMA will be supported once it enters service. 4= A draft plan that requires little functional amendment and follow the provided Product Description (PD) exactly. It may require very minor uplift for CA+1 but only as a result of very minor deficiencies, likely resulting from Clarification Questions. There is likely to be some additional information given that the PD is not exhaustive. it will show how the BMA will be supported once it enters service.. 3= A draft plan that provide the necessary level of detail regarding the processes and output required for the project and it follows the structure of the provided PD. There may be minor deficiencies, which may be functional and/or presentational but they do not detract from the overall quality of the respective bid, nor do they reduce our confidence in the ability of the contractor to deliver the necessary output. An uplift of the plan would still probably be required for CA+1 to address all the outputs of the CQs and the minor deficiencies identified. 2= A partially complete response whereby they have provided a draft plan that in most respects follow the provided PD, however, it lacks detail and is little more than a framework document. It will require significant uplift in order to meet the required standard and therefore it would be deemed an unacceptable response. 1= Incomplete response which lacks depth and does not follow the provided PD. 0= No Response	Max no of A4 pages 5, with only 1 diagram if necessary that is to be no larger than half a page.
Development & Delivery	Please describe your proposed licence model from a technical ONLY standpoint. For example scalability, flexibility, future development, ease of administration.	Document Upload	High	P2	5=Response provided proposes full scalability and flexibility with ease of administration and future development and includes examples where the model is in use 3=Response provided proposes full scalability and flexibility with ease of administration without considerable change(s). 1=Response provided does not allow for scalability, flexibility and ease of administration without considerable change(s) 0=No response	Max no of A4 pages 1
Commercial	Explain how the licencing model drives prices including any scalability drivers, breakpoints and any other relevant factors.	Document Upload	High	P2	5=A detailed response fully addressing how the licence model is affected by scaling and breakpoints and/or any other relevant factor. 3=A good response adequately addressing how the licence model is affected by volumetrics. 1=A poor response provided which does not indicate any factors of how the licencing model is affected by volumetrics. 0=No response	Max no of A4 pages 1 page text plus up to 2 pages of necessary tables.

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Quality Management	Please provide a Draft Quality Management Plan in accordance with the QA requirements detailed in Schedule 2 and standards described in Schedule 15.	Document Upload	High	P2	5=The response fully addresses all the requirements of the criteria to give the Authority high levels of confidence that the aim is fully understood and is achievable, conformant and manageable. The response is at a mature level for this stage of the project and offers potential innovation or benefit to the authority. The organisation presents evidence of continuous improvement in its quality management plan. 4=The response fully addresses all the requirements of the criteria to give the Authority high levels of confidence that the aim is fully understood and is achievable, conformant and manageable. The response is at a mature level for this stage of the project and offers potential innovation or benefit to the authority. The organisation presents a proactive intent to continually improve its quality management plan. 3=The response adequately addresses all the requirements of the criteria to give the Authority good levels of confidence that the aim is understood and is achievable, conformant and manageable. Any shortfalls identified in the proposal are unlikely to affect a successful outcome. The response is at an appropriate level for this stage of the project and offers potential benefit to the Authority 2=The response partially addresses the majority of the requirements of the criteria to give the Authority reasonable levels of confidence that the aim is potentially understood and may potentially be achievable, with improvements would potentially be conformant and manageable. Shortfalls identified in the proposal could potentially be managed to achieve a successful outcome. The response is slightly below the level expected for this stage of the project. 1=A poor response which fails to adequately address the requirements of the criteria and gives the Authority concerns that the aim is not understood and is unlikely to be achievable, conformant or manageable. Shortfalls identified in the proposal are unlikely to be managed to achieve a successful outcome. The response is well below the level expected for this stage of the project. 0=No response	Max no of A4 pages 15, with only 3 diagrams if necessary that are to be no larger than half an A4 page 2 of which however are allowed to be full A3.
Requirements	For each Epic, please describe how your proposed solution will meet the Epic. Your response should clearly demonstrate your understanding of the User Stories and your approach to meeting them referring to the usability criteria below. Please clearly indicate each Epic Number and User Story you are referring to in your response utilising the Epic Response Template provided. Usability criteria includes but not limited to: • Minimise repetitive tasks • Minimise manual input • Configurability • Pre-population of data • Automation • Data validation • Commonly used HMI conventions	Mandatory Requirement	High	Key	5=Meets the Epic by providing a clear, concise response and meets all the usability critiera. 4=Meets the Epic by providing a clear, concise response and meets more than 50% of the usability critiera. 3=Meets the Epic by providing a clear, concise response and meets 3 or more of the usability critiera. 2=Does not meet the Epic OR meets less than 3 of the usability critiera. 1=Does not meet the Epic AND meets less than 3 of the usability critiera. 0=No Response	The entire response (irrespective of the number of Epics) is limited to 100 A4 pages. Each Epic should be identified using its Epic Number utilising the template provided.
Requirements	Please indicate against the Users Stories whether your solution is fully, partially or non-compliant with the acceptance criteria. All partially compliant User Stories should describe what your are compliant with in no more than 250 words.	Mandatory Requirement	High	Key	5=Fully Compliant (against acceptance criteria) 2= Partially Compliant 0=Non compliant	Max 250 words per User Story
Requirements	Please confirm your solution will not prohibit future development or changes to the system to achieve full compliance.	Mandatory Requirement	High	Key	Pass/Fail	
Requirements	Please indicate against the Non-Functional Requirements whether your solution is fully, partially or non-compliant. All partially compliant NFRs should describe what you are compliant with in no more than 250 words.	Mandatory Requirement	High	Key	5=Fully Compliant (against acceptance criteria) 2= Partially Compliant 0=Non compliant	Max 250 words per NFR

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Safety	How will the Contractor undertake through-life Safety Management as required by Def Stan 00-056 Pt 1 Issue 7, Pt 2 Issue 5 and Def Stan 00-055 Issue 4	Document Upload	Medium	P1	5= The Plan / Strategy is aligned with a MOD Safety Management methodology and not only covers all elements requested within the SOR to an excellent depth, knowledge and relevance, but identifies further relevant elements providing the authority with additional confidence 4= The Plan / Strategy provided is aligned with a MOD Safety Management methodology and covers all elements requested within the SOR to a very good depth, knowledge and relevance 3= The Plan / Strategy provided is aligned with a MOD Safety Management methodology and covers all elements requested within the SOR to a good depth / knowledge and relevance 2= The Plan / Strategy provided is aligned with a recognised Safety Management methodology but does not cover all the elements requested with the SOR to an acceptable depth / knowledge or relevance 1= The Plan / Strategy provided is not aligned with a recognised Safety Management methodology and / or does not cover any elements covered within the SOR 0= No response	Max no of A4 pages 2
Safety	How will the Contractor undertake through-life Operational Safety ensuring that the Safety Risk is at least Tolerable and ALARP	Document Upload	Medium	P1	5= The Plan / Strategy is aligned with a MOD Safety Management methodology and not only covers all elements requested within the SOR to an excellent depth, knowledge and relevance, but identifies further relevant elements providing the authority with additional confidence 4= The Plan / Strategy provided is aligned with a MOD Safety Management methodology and covers all elements requested within the SOR to a very good depth, knowledge and relevance 3= The Plan / Strategy provided is aligned with a MOD Safety Management methodology and covers all elements requested within the SOR to a good depth / knowledge and relevance 2=The Plan / Strategy provided is aligned with a recognised Safety Management methodology but does not cover all the elements requested with the SOR to an acceptable depth / knowledge or relevance 1=The Plan / Strategy provided is not aligned with a recognised Safety Management methodology and / or does not cover any elements covered within the SOR 0=No response	Max no of A4 pages 2
Safety	How will the Contractor undertake data integrity management such that SIL 2 is maintained and that other applications utilising BMA provided services don't compromise the Application's Safety Case.	Document Upload	Medium	P1	5= The Plan / Strategy is aligned with a MOD Safety Management methodology and not only covers all elements requested within the SOR to an excellent depth, knowledge and relevance, but identifies further relevant elements providing the authority with additional confidence 4= The Plan / Strategy provided is aligned with a MOD Safety Management methodology and covers all elements requested within the SOR to a very good depth, knowledge and relevance 3= The Plan / Strategy provided is aligned with a MOD Safety Management methodology and covers all elements requested within the SOR to a good depth / knowledge and relevance 2= The Plan / Strategy provided is aligned with a recognised Safety Management methodology but does not cover all the elements requested with the SOR to an acceptable depth / knowledge or relevance 1= The Plan / Strategy provided is not aligned with a recognised Safety Management methodology and / or does not cover any elements covered within the SOR 0= No response	Max no of A4 pages 2
Security	As a supplier to MOD you are required to submit a Supplier Assurance Questionnaire (SAQ) using the Defence Cyber Protection Partnership (DCPP) online tool, which can be found at: https://suppliercyberprotection.service.xgov.uk/. When completing the SAQ you must input the following risk Assessment Reference (RAR): **RAR-78BK3Y4U**. If you are unable to demonstrate compliance with any controls associated with their allocated Cyber Risk Profile, you must submit a Cyber Implementation Plan (CIP) in addition to the SAQ. The CIP and must provide evidence as to how you will achieve compliance by Contract Award. Ensure you submit both SAQ and CIP if applicable with your proposal.	Document Upload	Medium	Key	Pass/Fail	Submit and return with proposal your SAQ
Security	Please describe your proposed approach of obtaining independent security assurance of your BMA solution.	Document Upload	Medium	P2	5=Detailed response making reference to independent testing by a CHECK provider, in the context of a wider testing strategy (e.g. referring to internal automated security testing performed at different stages of development). 3=Makes reference to independent testing by a CHECK provider, but does not provide much wider detail on security testing. 1=Does not make reference to independent testing by a CHECK provider 0=No response	Max no of A4 pages 2
Security	Please confirm your organisations adherence to the Security Aspects Letter (attached to the Tender Pack at Schedule 4 to the ITN) by signing and returning the letter.	Document Upload	Medium	Key	Pass/Fail	

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Standards	Please ensure all your deliverables adhere to the appropriate standards detailed in Schedule 15	Mandatory Requirement	Medium	Key	Pass/Fail	Proposal to comply with Schedule 15
Supply Chain	Please describe your approach to managing obsolescence within the Supply Chain and how you will build-in resilience.	Document Upload	Medium	P2	5= The Plan / Strategy is aligned with a MOD / Industry recognised obsolescence methodology and not only covers all elements requested within the SOR to an excellent depth, knowledge and relevance, but identifies further relevant elements providing the authority with additional confidence 4= The Plan / Strategy provided is aligned with a MOD / Industry recognised obsolescence methodology and covers all elements requested within the SOR to a very good depth, knowledge and relevance 3= The Plan / Strategy provided is aligned with a MOD / Industry recognised obsolescence methodology and covers all elements requested within the SOR to a good depth / knowledge and relevance 2=The Plan / Strategy provided is aligned with a recognised obsolescence methodology but does not cover all the elements requested with the SOR to an acceptable depth / knowledge or relevance 1=The Plan / Strategy provided is not aligned with a recognised obsolescence methodology and / or does not cover any elements covered within the SOR 0=No response	Max no of A4 pages 2, with only 1 diagram if necessary that is to be no larger than half a page.
Training	Please describe how you will deliver the Training Needs Analysis (TNA)	Document Upload	Medium	P2	5=Tenderer provided a thorough explanation and showed a deep understanding of the following areas: - the deliverables required specific to the BMA - the time it will take to complete the TNA - the TNA methodology/management, including interactions with Authority and other parties - how this TNA may fit within a wider consolidated TNA - where the risks are to completing the TNA, e.g. availability of SMEs 3=Tenderer provided some explanation of the TNA delivery and showed a reasonable understanding of the following areas: - the deliverables required specific to the BMA - the time it will take to complete the TNA - the TNA methodology/management, including interactions with Authority and other parties - how this TNA may fit within a wider consolidated TNA - where the risks are to completing the TNA, e.g. availability of SMEs 1=Tenderer provided limited explanation and showed only a little understanding of the following areas: - the deliverables required specific to the BMA - the time it will take to complete the TNA - the TNA methodology/management, including interactions with Authority and other parties - how this TNA may fit within a wider consolidated TNA - where the risks are to completing the TNA, e.g. availability of SMEs 0=No Response	Max no of A4 pages 1
Training	The tenderer is to provide details of the Training Materials for their proposed solution (examples of each medium should be supplied if they exist), or, how would the tenderer provide training materials if they do not exist?	Document Upload	Medium	P2	5=Training material can be manipulated by the Authority for development purposes. It can easily be divided into modules. Training materials are a combination of modern training methods and media e.g. interactive simulations, emulations, applications, video, 3D visual aids. Training material is easy to use and enables users to train intuitively (with the aim of limited instructor assistance). 3=Training material can be manipulated by the Authority for development purposes. Training materials have some elements of modern methods and media. 1=Training material can be manipulated by the Authority for development purposes. 0=No Response	Provide electronic examples where they exist and/or max 2 A4 pages of description
Training	How will the tenderer deliver the required training support, as detailed in the Schedule 2, to the Authority and 3rd Parties and what resources will you use to do it?	Document Upload	Medium	P2	5=Tenderer provided a thorough explanation of how they will provide SMEs on the BMA and the training of the product to the Authority when required and provided CVs and a commitment of availability of individuals who will be responsible for supporting any Working Groups. 3=Tenderer provided some explanation of how their SMEs will support training and provided a commitment that they will be available to support the Working Groups. 1=Tenderer provided limited explanation as to how their SMEs will support training. 0=No Response	Max no of A4 pages 0.5 page for description plus any necessary CVs which are to be a max of 1 A4 page
Training	Option – Through-Life support How will the tenderer deliver updates to the Training Needs Analysis (TNA) and Training Materials to support the solution through-life?	Document Upload	Medium	P2	5=Tenderer provided a thorough explanation of how they will support training through the updating of the TNA and Training Materials, configuration management and how this will be managed and provided to the Authority and in what timeframe. 3=Tenderer provided some explanation of how they will support training though-life and showed a reasonable level of understanding as to how they will update the TNA and Training Materials and provide to the Authority. 1=Tenderer provided limited explanation of how they will support training through-life, and showed little understanding as to how they will support the TNA and Training Materials 0=No Response	Max no of A4 pages 0.5

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Training	Option - Training Delivery. How would the tenderer deliver training to defence personnel for the BMA to meet the needs of the Operational Field Trials and Conversion of the rest of the force elements?	Document Upload	Medium	P2	5 = Tenderer provided a thorough explanation of how they will deliver training to the required force elements, taking into account the different users within Army, Navy, Air Force. The response understood the need to wait for the Training Needs Report but the tenderer's experience of training delivery considered a likely approach, including: methods; media; locations; class sizes; hours of training. 3 = Tenderer provided some explanation of how they will deliver training to the force elements and showed a reasonable level of experience of BMA training to a similar organisation. 1 = Tenderer provided limited explanation of training delivery to the force elements and showed limited experience of training delivery. 0=No Response	Max no of A4 pages 1
Training	Option - Training Delivery Support. How will the tenderer deliver any updated training to support your solution through-life?	Document Upload	Medium	P2	5 = Tenderer provided a thorough explanation of how they will support training delivery within the wider In-Service Support package. Response considered small, medium and large updates to the BMA. 3 = Tenderer provided some explanation of how they will support training delivery within the wider In-Service Support package. 1 = Tenderer provided limited explanation of how they will support training delivery through-life. 0=No Response	Max no of A4 pages 0.5
Presentation	Covering the following areas: • Attendance • Evolving Command and Control Doctrine • Supporting the Dismount Environment • Imteroperability with Nato AND 5-Eyes Nations • Supporting MOD and ISS Strategy	Presentation	High	P1	5=The Bidder has attended the BMA Presentation with all the required key personnel providing the Authority with a full insight on how the Bidders team will operate. The bidder demonstrated excellent practical application and understanding of the principles and processes within ISO 440001, clearly intends to utilise recognised industry proven software development and Project Management delivery methodologies. The presentation demonstrated excellent depth and understanding of the Subject matter and how the BMA solution will be adapted to meet its demands and gives the Authority an excellent level of confidence in the supplier delivering on their solution. The Bidder demonstrated an excellent level of professionalism / presentational skills. 4=The Bidder has attended the BMA Presentation with all the required key personnel providing the Authority with a full insight on how the Bidders team will operate. The bidder demonstrated a good practical application and understanding of the principles and processes within ISO 440001, clearly intends to utilise recognised industry proven software development and Project Management delivery methodologies. The presentation demonstrated good depth and understanding of the Subject matter and how the BMA solution will be adapted to meet its demands and gives the Authority good level of confidence in the supplier delivering on their solution. The Bidder demonstrated a good level of professionalism / presentational skills. 3=The Bidder has attended the BMA Presentation with all the required key personnel providing the Authority with a full insight on how the Bidders team will operate. The bidder demonstrated an acceptable practical application and understanding of the principles and processes within ISO 440001, intends to utilise recognised industry proven software development and Project Management delivery methodologies. The presentation demonstrated an acceptable depth and understanding of the Subject matter and how the BMA solution will be adapted to meet its demands and gives the Authority and acceptable level of confidence in the supplier delivering on their solution. The Bidder demonstrated an acceptable level of professionalism / presentational skills that are acceptable. 2=The Bidder has attended the BMA Presentation with two thirds of the required key personnel providing the Authority with some insight on how the Bidders team will operate. The bidder demonstrated moderate practical application and understanding of the principles and processes within ISO 440001, utilising proven software development and Project Management delivery methodologies. The presentation demonstrated moderate depth and understanding of the Subject matter and / or demonstrated moderate professionalism / presentational skills. 1=The Bidder has attended the BMA Presentation with a third of the required key personnel providing the Authority with a limited insight on how the Bidders team will operate. The bidder demonstrated limited practical application and understanding of the principles and processes within ISO 440001, utilising software development and Project Management delivery methodologies. The presentation demonstrated limited depth and understanding of the Subject matter and / or demonstrated limited professionalism / presentational skills. 0=The Bidder has attended the BMA Presentation with none of the required key personnel providing the Authority with no indication of how the Bidders team will operate. The bidder demonstrated no practical application or understanding of the principles and processes within ISO 440001, utilising software development and project delivery methodologies. The presentation demonstrated no, or very weak understanding of the Subject matter and / or demonstrated poor professionalism / presentational skills.	Slide presentation typically using MS Office suite

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Commercial	Please provide a priced WBS against your SOW including a mapping to the headings given in the "Profiled Prices" sheet within the Pricing Template i.e.: • Development • Integration & Testing • TNA • Training Development Material • First of Type Testing • Warranty	Document Upload	High	Key	Pass/Fail	Excel Spreadsheet
Commercial	Please provide your rates card for the personnel the Authority consider key and also the rates card of all such roles and grades expected to work on the project. Minimum expected is: • 5 key personnel • project support personnel • software engineers • test specialists • safety specialists	Commercial Component	High	Key	Pass/Fail	Excel Spreadsheet
Commercial	If any prices given in the Pricing Template are £0 (zero) against the initial contract or commercial options please explain why there is no cost in the Pricing Template.	Pricing Template	High	Key	Pass/Fail	Pricing Template
Commercial	Please confirm whether or not any exchange rates have been applied? If yes, please indicate the row(s) in the "Profiled Prices" sheet which are subject to currency conversion, the value(s), and the assumed rate(s) applied.	Pricing Template	High	Key	Pass/Fail	Pricing Template
Commercial	Please identify and quantify any price efficiencies you will achieve in delivering the solution using the proposed approach. Include any risks associated with achieving these efficiencies (or provide reference(s) to where these are captured in the risk register).	Pricing Template	High	P3	5=efficiencies identified, explained and quantified with risks also identified 3=efficiencies identified, explained and quantified 1=efficiencies identified 0=No response	Pricing Template
Commercial	Please identify the factors that influence the price associated with scaling up the solution (i.e. the cost drivers).	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	The bidder has confirmed they have provided all of the relevant factors that influence the In-service software support prices (i.e. the cost drivers).	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	Please identify both the fixed and variable elements in the in-service support prices, for the variable elements also explain fully the scaling drivers.	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	Please identify any dependencies/constraints on the initial contract that may impact on the Authorities ability to take up the Enhanced Dismount User Capability Development option.	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	Please state whether the licencing model/pricing for the Enhanced Dismount capability is the same or different from that of the "Solution Scaling" option. If different, please explain the model and how it influences the prices. Identifying any breakpoints.	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	Please state what drives the costs associated with Enhanced Dismount support solution.	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	Should the In-Service Support Option not be taken up in the future, what impacts will this have upon the price of the Enhanced Dismount Solution if it is taken forward.	Document Upload	High	Key	Pass/Fail	Max no of A4 pages 1
Commercial	Please provide your Business Continuity Plan for this Contract relating to any non-Authority sites you will deliver the work at.	Document Upload	High	Key	Pass/Fail	Page count as required

Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
Commercial	Partnering and compliance with ISO44001 The Authority is seeking for the winning Contractor to work in a collaborative manner with the Authority and other key suppliers within the Authority supply chain during the delivery of the MORPHEUS BMA. The Authority requires the bidder to explain how they will approach the delivery of the services under the Contract in a collaborative manner as well as confirming their willingness to attain ISO44001 during the term of the Contract utilising the evidence produced under the Contract.	Document Upload	High	P2	5=The Bidder has confirmed their willingness to achieve ISO 44001 accreditation as part of the delivery of the Contract. The Bidder has provided a detailed response on how they will achieve a collaborative relationship with the Authority taking account of factors within the requirements of ISO 44001 to support this. This would include all of the following; • How the Bidder will initially establish a partnering relationship through its management, leadership, communication and ways of working, including the pursuit of common undertakings with the MOD. • How the relationship will be established at the outset, through the development of a detailed Relationship Management Plan founded on the principles of ISO44001 and with clear actions, roles, responsibilities and timeframes. • How the Bidder intends to establish, embed and maintain a collaborative culture based on shared values, attitudes and approaches through the service over time. • How the Bidder intends to utilise collaborative working, information sharing and innovation initiatives under the Contract. • How the Bidder intends to develop a collaborative process for identifying cost efficiency and wider innovation opportunities with the MOD. • The Bidder's proposed plan and approach to conflict resolution. • How the Bidder intends to measure the maturity of the relationship through the life of the Contract. • Where applicable, the Bidder is requested to cross-reference other associated solutions or plans. 4=The Bidder has confirmed their willingness to achieve ISO 44001 accreditation as part of the delivery of the Contract. The Bidder has provided a detailed response on how they will achieve a collaborative relationship with the Authority taking account of factors within the requirements of ISO 44001 to support this. This would include most of the following; • How the Bidder will initially establish a partnering relationship through its management, leadership, communication and ways of working, including the pursuit of common undertakings with the MOD. • How the relationship will be established at the outset, through the development of a detailed Relationship Management Plan founded on the principles of ISO44001 and with clear actions, roles, responsibilities and timeframes. • How the Bidder intends to establish, embed and maintain a collaborative culture based on shared values, attitudes and approaches through the service over time. • How the Bidder intends to utilise collaborative working, information sharing and innovation initiatives under the Contract. • How the Bidder intends to develop a collaborative process for identifying cost efficiency and wider innovation opportunities with the MOD. • The Bidder's proposed plan and approach to conflict resolution. • How the Bidder intends to measure the maturity of the relationship through the life of the Contract. • Where applicable, the Bidder is requested to cross-reference other associated solutions or plans. 3=The Bidder has confirmed their willingness to achieve ISO 44001 accreditation as part of the delivery of the Contract. The Bidder has provided a response on how they will achieve a collaborative relationship with the Authority taking account of factors within the requirements of ISO 44001 to support this. This would include some of the following; • How the Bidder will initially establish a partnering relationship through its management, leadership, communication and ways of working, including the pursuit of common undertakings with the MOD. • How the relationship will be established at the outset, through the development of a detailed Relationship Management Plan founded on the principles of ISO44001 and with clear actions, roles, responsibilities and timeframes. • How the Bidder intends to establish, embed and maintain a collaborative culture based on shared values, attitudes and approaches through the service over time. • How the Bidder intends to utilise collaborative working, information sharing and innovation initiatives under the Contract. • How the Bidder intends to develop a collaborative process for identifying cost efficiency and wider innovation opportunities with the MOD. • The Bidder's proposed plan and approach to conflict resolution. • How the Bidder intends to measure the maturity of the relationship through the life of the Contract. • Where applicable, the Bidder is requested to cross-reference other associated solutions or plans.	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Category	Question	Response Expected	Category Importance	Weighting Priority	Scoring Criteria	Remarks/Multi-Choice options
					2=The Bidder has failed to confirmed their willingness to achieve ISO 44001 accreditation as part of the delivery of the Contract. The Bidder has provided a response on how they will achieve a collaborative relationship with the Authority taking account of factors within the requirements of ISO 44001 to support this. This may include some of the following; • How the Bidder will initially establish a partnering relationship through its management, leadership, communication and ways of working, including the pursuit of common undertakings with the MOD. • How the relationship will be established at the outset, through the development of a detailed Relationship Management Plan founded on the principles of ISO44001 and with clear actions, roles, responsibilities and timeframes. • How the Bidder intends to establish, embed and maintain a collaborative culture based on shared values, attitudes and approaches through the service over time. • How the Bidder intends to utilise collaborative working, information sharing and innovation initiatives under the Contract. • How the Bidder intends to develop a collaborative process for identifying cost efficiency and wider innovation opportunities with the MOD. • The Bidder's proposed plan and approach to conflict resolution. • How the Bidder intends to measure the maturity of the relationship through the life of the Contract. • Where applicable, the Bidder is requested to cross-reference other associated solutions or plans. 1=The Bidder has failed to confirmed their willingness to achieve ISO 44001 accreditation as part of the delivery of the Contract. The Bidder has provided a response on how they will achieve a collaborative relationship with the Authority taking account of factors within the requirements of ISO 44001 to support this. This may include some of the following; • How the Bidder will initially establish a partnering relationship through its management, leadership, communication and ways of working, including the pursuit of common undertakings with the MOD. • How the relationship will be established at the outset, through the development of a detailed Relationship Management Plan founded on the principles of ISO44001 and with clear actions, roles, responsibilities and timeframes. • How the Bidder intends to establish, embed and maintain a collaborative culture based on shared values, attitudes and approaches through the service over time. • How the Bidder intends to utilise collaborative working, information sharing and innovation initiatives under the Contract. • How the Bidder intends to develop a collaborative process for identifying cost efficiency and wider innovation opportunities with the MOD. • The Bidder's proposed plan and approach to conflict resolution. • How the Bidder intends to measure the maturity of the relationship through the life of the Contract. • Where applicable, the Bidder is requested to cross-reference other associated solutions or plans. 0 = The response does not address the criteria or fails to respond entirely.	