

IDENTITY
MEL 2023/24

V13



Install
Event



Virtual
Event



Details not
confirmed

KPI Reporting Targets	I	Event Code	Event Live	Event Close	Event Title	Venue	Event Times	Space (m)	Region / SRT	Event Type	Regular / Reserves	RN Present	Kit / Asset
Apr 2023													
		F/004	Redacted under FOIA section 43, Commercial Interests		Reach Society Annual Careers Conference	Royal National Hotel, Bedford Way, London, WC1H 0DG	10:00-16:00		South	Diversity	Regular & Reserves	No	Regional Kit
		F/004	Redacted under FOIA section 43, Commercial Interests		Association of College Sport - National Finals	Nottingham University	09:00 - 16:00		Midlands	Diversity	Regular & Reserves	No	Recruiting stands x2
Waiting on QR Code Link		F/247	Redacted under FOIA section 43, Commercial Interests		Exeter Jobs Fair	Sandy Park, sandy Park Way, Exeter, EX2 7NN	10:00-12:00	3x2	South	Generic	Regular & Reserve	No	Regional Kit
	v	F/222	Redacted under FOIA section 43, Commercial Interests		RAF Nursing Webinar	Ms Teams	18:30		NSRT	Nursing	Regular	No	Regional Kit
		F/001	Redacted under FOIA section 43, Commercial Interests		London Job Show - Westfield Shepherds Bush	Westfield Centre, Shepherds Bush, Ariel Way W12 7GF	11am-5pm both days	4x2	South	Generic	Regular & Reserve	No	Regional Kit
		F/005	Redacted under FOIA section 43, Commercial Interests		UCAS Newport (Cardiff)	NIAC - Cardiff Metropolitan University	9:30 - 15:00	3x2	Wales	UCAS	Regular	Attending - not sharing	Regional Kit
Waiting on QR Code Link		F/131	Redacted under FOIA section 43, Commercial Interests		University of Bath Careers and Placements Fair	University of Bath, Claverton Rooms BA2 7PJ	14:00 - 17:00	3x2	South	Graduate	Regular	No	Regional Kit
		F/232	Redacted under FOIA section 43, Commercial Interests		Retrieval Conference 2023	Golden Jubilee Conference Hotel, Glasgow	8:30 - 16:30	3x2	MDRT	Medical	Regular	No	Regional Kit
		F/221	Redacted under FOIA section 43, Commercial Interests		Dartmoor Ten Tors Event	Dartmoor, SW England - Okehampton Camp, Okehampton, Devon EX20 1QP	09:00-17:00		South	Generic	Regular	No	Regional Kit
May 2023													
	v	F/231	Redacted under FOIA section 43, Commercial Interests		RAF World	Ms Teams	18:30	Online	All	Generic	Regular	No	Regional Kit
Waiting on QR Code Link		F/236	Redacted under FOIA section 43, Commercial Interests		Balmoral Show	Balmoral Park, Lisburn	09:30-18:00	10x10	Northern Ireland	Generic	Regular	No	Regional Kit

Waiting on QR Code Link	F/245	Redacted under FOIA section 43, Commercial Interests	International Nurses Day	Mary Seacole House Lodge Road Birmingham B18 5SD	10:00-16:00	Table space 6x seats	NSRT	Nursing	Regular	No	Regional Kit
Waiting on QR Code Link	F/223	Redacted under FOIA section 43, Commercial Interests	NTCL Nursing Times Live Midlands	The Eastside Rooms, Woodcock Street, B7 4BL	10:00-16:00	3x2	NSRT	Nursing	Regular	Attending - not sharing	Regional Kit
	F/010	Redacted under FOIA section 43, Commercial Interests	RCN Congress 2023	Brighton Centre, Kings Road, Brighton, BN1 2GR	08:30-16:30	3x2	NSRT	Nursing	Reserves	No	Regional Kit
	F/241	Redacted under FOIA section 43, Commercial Interests	NW Major Trauma Management Event	Aintree Racecourse, Liverpool, L9 5AS	09:15 - 16:00	3x2	MDRT	Medical	Reserves	No	Regional Kit
	F/023	Redacted under FOIA section 43, Commercial Interests	University of Leeds Summer Careers Festival UK Careers Day	The Edge, University of Leeds, Willow Terrace Road, Leeds LS2 9JT	11:00 - 15:00	3x2	North	Graduate	Regular	No	Regional Kit
	F/012	Redacted under FOIA section 43, Commercial Interests	Primary Care and Public Health Conference	NEC Birmingham	3x2	8:45-16:00	MDRT	Medical	Regular	No	Regional Kit
	F/013	Redacted under FOIA section 43, Commercial Interests	Scottish Dental Show	Braehead Arena, Glasgow, G51 4BN	08:00 - 17:00 08:00 - 16:00	3x2	MDRT	Medical	Reserves	TBC	Regional Kit
	F/250	Redacted under FOIA section 43, Commercial Interests	Bournemouth 7s Festival	Chapel Gate, East Parley, Christchurch, Bournemouth BH23 6BL	TBC	TBC	South	Generic	Reserves	No	Regional Kit
	F/017	Redacted under FOIA section 43, Commercial Interests	Flavour Fest	Armada Way, Plymouth, Devon, PL1 2AA	15:00-16:00	Stage Slot (3-4pm) and 3x3 (Friday only)	South	Generic	Regular	TBC	Regional Kit
	I F/215	Redacted under FOIA section 43, Commercial Interests	Battle of the Atlantic	Liverpool Docks, L3 0AT	TBC	TBC	North	Generic	Regular	TBC	Typhoon & Op VR
	F/019	Redacted under FOIA section 43, Commercial Interests	Suffolk Show	Trinity Park, Felixstowe Rd, Ipswich IP3 8UH	07:00-17:30	3x2	Midlands	Skills	Regular	No	Regional Kit
Jun 2023											
	F/033	Redacted under FOIA section 43, Commercial Interests	Motorfest	Coventry	10:00 - 17:00	3x2	Midlands	Generic	Reserves	No	Regional Kit
	F/251	Redacted under FOIA section 43, Commercial Interests	Cardiff Mela 2023	Road Dahl Plass, cardiff Bay, Cardiff, CF10 5BZ	09:00-17:00	10x10	Wales	Generic	Regulars & Reserves	No	Regional Kit
	F/022	Redacted under FOIA section 43, Commercial Interests	Torbay (English Riviera) Air Show	Paignton Green, The Esplanade, Paignton, TQ4 6EQ	All day 4th and 5th	TBC	South	Airshow	Regular & Reserves	No	Regional Kit
	F/020	Redacted under FOIA section 43, Commercial Interests	Northern Ireland Graduate Recruitment Fair	Jordanstown Campus, Ulster University, Shore Rd, Newtownabbey BT37 0QB	11:00 - 15:00	3x2	Scotland	Graduate	Regular	No	Regional Kit
	F/016	Redacted under FOIA section 43, Commercial Interests	Aeromedical Conference 2023	Ford Dunton Technical Centre	TBC	2x2	MDRT	Medical	Regular	No	Regional Kit

	F/024	Redacted under FOIA section 43, Commercial Interests	RCS Royal Cornwall Show	The Royal Cornwall Showground, Whitecross, Wadebridge, PL27 7JE	09:00-17:00	TBC	South	Airshow	Regular	No	Regional Kit
	F/043	Redacted under FOIA section 43, Commercial Interests	UCAS Liverpool	ACC Liverpool, King's Dock, Port of Liverpool, Kings Dock St, Liverpool L3 4FP	09:30-15:00	3x2	North	UCAS	Regular	No	Regional Kit
I	F/026	Redacted under FOIA section 43, Commercial Interests	Cosford Airshow	RAF Cosford, Worcester Road, Wolverhampton, West Midlands WV7 3EX	TBC	20x20 TBC	Midlands	Airshow	Regular	No	Chinook & OP-VR
	F/252	Redacted under FOIA section 43, Commercial Interests	LJMU Nursing Fair	LJMU univeristy	TBC	TBC	NSRT	Nursing	Regular	No	Regional Kit
	F/256	Redacted under FOIA section 43, Commercial Interests	Jersey Skills Careers Fair	Radisson Hotel Jersey	13:00 - 18:00	TBC	South	Generic	Regular	No	Regional Kit
	F/047	Redacted under FOIA section 43, Commercial Interests	Cranfield Summer Technology Recruitment Fair	Cranfield University	12:00-16:00	TBC	Midlands	Engineering	Regular	No	Regional Kit
	F/029	Redacted under FOIA section 43, Commercial Interests	SHU Sheffield Hallam University Nursing Fair	Sheffield Hallam University, Howard St. S1 1WB	15:00-17:00	TBC	NSRT	Uni Nursing	Regular	No	Regional Kit
	F/030	Redacted under FOIA section 43, Commercial Interests	UCAS West and North Yorkshire	Leeds Beckett University, Headingley Campus, Sports Arena, Leeds, LS6 3QQ	09:30 - 15:00	2x1	North	UCAS	Regular	No	Regional Kit
	F/257	Redacted under FOIA section 43,	Elevate	Excel London		4.5x1.5	MDRT	Medical	Regular	No	Regional Kit
	F/038	Redacted under FOIA section 43, Commercial Interests	OHC Occupational Health Conference 2023	The Frederick Douglass Centre 2 Science Square Newcastle Helix Newcastle upon Tyne NE4 5TG	09:00 - 18:00 (expected end time)	3x2	MDRT	Medical	Regular	No	Regional Kit
	F/040	Redacted under FOIA section 43, Commercial Interests	UCAS Sheffield	FlyDSA Arena, Broughton Ln, Sheffield S9 2DF	09:30 - 15:00	9x2	North	UCAS	Regular	Yes Sharing 9x2 Bi-Service stand	Regional Kit
	F/090	Redacted under FOIA section 43, Commercial Interests	NTCL London	Park Plaza Victoria, London, SW1V 1EQ	09:30-16:00	3x2	NSRT	Nursing	Regular	No	Regional Kit
I	F/083	Redacted under FOIA section 43, Commercial Interests	Air Cadet Muster - RAF Benson	RAF Benson	TBC	TBC	South	Air Cadets	Regular	No	OP VR
I	F/237	Redacted under FOIA section 43, Commercial Interests	NI Armed Forces Day	Larne	TBC	TBC	Northern Ireland	Generic	Regular	No	Typhoon
	F/037	Redacted under FOIA section 43, Commercial Interests	Lincolnshire Show	Lincolnshire Showground, Grange-de-Lings Lincoln, LN2 2NA	8am - 6pm	12x9	Midlands	Airshow	Reserves	No	Regional Kit
	F/027	Redacted under FOIA section 43, Commercial Interests	UCAS Newcastle	Utilita Arena, Arena Way, Newcastle upon Tyne, NE4 7NA	09:30 - 15:00	4x3	North	UCAS	Regular	No	Regional Kit

	F/042	Redacted under FOIA section 43, Commercial Interests	BCU Birmingham City Uni Open Day	Birmingham City University University House, 15 Bartholomew Row Birmingham, B5 5JU	09:00 - 15:00	3x2	Midlands	Graduate	Regular	No	Regional Kit
I	F/041	Redacted under FOIA section 43, Commercial Interests	National Armed Forces Day Falmouth	Falmouth	TBC	TBC	South	Armed Forces Day	Regular	No	Typhoon and Op VR
I	F/035	Redacted under FOIA section 43, Commercial Interests	UCAS Birmingham	NEC Birmingham, North Ave, Marston Green, Birmingham B40 1NT	09:30 - 15:00	4x4	Midlands	UCAS	Regular	Attending - not sharing 4x4 Install	Hologram Stand (4x4)
	F/239	Redacted under FOIA section 43, Commercial Interests	UCAS Bangor (North Wales)	Bangor University	10:00-13:00	2x1	Wales	UCAS	Regular	Attending - not sharing	Regional Kit
	E/247	Redacted under FOIA section 43, Commercial Interests	UCAS Lincolnshire	University of Lincoln LN6 7TS	09:30-14:30	2x1	Midlands	UCAS	Regular	No	Regional Kit
I	F/046	Redacted under FOIA section 43, Commercial Interests	Royal Norfolk Show	Norfolk Showground, Dereham Road, Norwich, NR5 0TT	TBC	10x10 TBC	Midlands	Generic	Reserves	No	Hawk
	F/254	Redacted under FOIA section 43, Commercial Interests	STEP Up - Expo	Olympia London	09:00-17:30	3x2	South	Generic	Regular	Yes sharing on 6x2	Regional Kit
Jul 2023											
I	F/048	Redacted under FOIA section 43, Commercial Interests	Wales National Air Show (Swansea)	Swansea Bay, South Wales, SA2 8PP	TBC	Platinum Space	Wales	Airshow	Regular	No	Typhoon
	F/049	Redacted under FOIA section 43, Commercial Interests	NTCL North (Leeds)	The Royal Armouries, Leeds	10:00 - TBC	3x2	NSRT	Nursing	Regular	No	Regional Kit
I	F/050	Redacted under FOIA section 43, Commercial Interests	Silverstone F1	Silverstone Race Ground	TBC	TBC	Midlands	Generic	Regular & Reserves	Yes	Hawk
	F/246	Redacted under FOIA section 43, Commercial Interests	International Congress Liverpool	ACC Liverpool, King's Dock, Port of Liverpool, Kings Dock St, Liverpool L3 4FP	TBC	3x3	MDRT	Medical - Pscychiatrist	Regular	No	Regional Kit
	F/240	Redacted under FOIA section 43, Commercial Interests	Goodwood Festival Of Speed	Goodwood Racecourse	07:00 - 17:30	5x5	South	Generic	Regular	No	Regional Kit
I	F/053	Redacted under FOIA section 43, Commercial Interests	Royal International Air Tattoo (RIAT) Airshow	RIAT, Top Rd, Kempsford, Fairford, Gloucestershire, GL7 4EG	7:30am - 6:30pm on first day 7:30am-7:30pm	20x20 TBC	Midlands	Airshow	Regular	No	Chinook, Hawk, Op. VR
I	F/054	Redacted under FOIA section 43, Commercial Interests	Royal Welsh Show	Llanelwedd	TBC	TBC	Wales	Generic	TBC	No	Hawk
Aug 2023											
	F/056	Redacted under FOIA section 43, Commercial Interests	Festival of Wheels	Ipswich	TBC	3x2	Midlands	Generic	Reserves	No	Regional Kit
	F/058	Redacted under FOIA section 43, Commercial Interests	Leeds Pride 2023	Leeds	TBC	TBC	North	Diversity	Regular	No	Regional Kit
I	F/059	Redacted under FOIA section 43, Commercial Interests	Blackpool Airshow	Promenade, Blackpool, Lancashire, FY1 5AA	TBC	TBC	North	Airshow	Regular	No	Hawk
I	F/060	Redacted under FOIA section 43, Commercial Interests	Eastbourne Airbourne	Eastbourne Seafront, East Sussex, BN21 3YT	10:00-18:00	10x10 TBC	South	Airshow	Regular	No	Chinook
	F/234	Redacted under FOIA section 43, Commercial Interests	CarFest	Laverstoke Park Farm	12:00-22:30/10:00-23:00/10-22:30	3x5	South	Generic	Regular	No	Regional Kit
I	F/062	Redacted under FOIA section 43, Commercial Interests	Bournemouth Air Festival	Bournemouth Sea Front	10:00-18:00	10x10 TBC	South	Airshow	Regular	No	Chinook
Sep 2023											
	F/064	Redacted under FOIA section 43, Commercial Interests	UCAS Forth Valley	Stirling University	09:30 - 15:00	3x2	Scotland	UCAS	Regular	Attending - not sharing	Regional Kit

	F/065	Redacted under FOIA section 43, Commercial Interests	UCAS Edinburgh	Royal Highland Centre, Ingliston, Edinburgh, EH28 8NB	09:30 - 15:00	3x2	Scotland	UCAS	Regular	Yes Sharing 9x2 Bi-Service stand	Regional Kit
	F/066	Redacted under FOIA section 43, Commercial Interests	UCAS Aberdeen	University of Aberdeen	09:30 - 15:00	2x1	Scotland	UCAS	Regular	Attending - not sharing	Regional Kit
	F/061	Redacted under FOIA section 43, Commercial Interests	Insomnia	NEC, Birmingham	TBC	5x5	Midlands	Gaming	Regular	TBC	Bespoke 11x5 Hologram Stand
	F/067	Redacted under FOIA section 43, Commercial Interests	Basics Scotland Annual Conference and AGM 2023	Carnoustie Golf Hotel, Carnoustie	TBC	2x2	RAF Med Res	Medical	Reserves	No	Regional Kit
I	F/068	Redacted under FOIA section 43, Commercial Interests	The Scottish Ayr Show	Low Green, Ayr	TBC	TBC	Scotland	Airshow	Regular	No	Typhoon
	F/082	Redacted under FOIA section 43, Commercial Interests	Milton Keynes (MK) Job Show	314 Midsummer Boulevard, Milton Keynes MK9 2UB	TBC	4x3	South	Generic	Regular	No	Regional Kit
	F/052	Redacted under FOIA section 43, Commercial Interests	Southport Air Show	Southport Seafrost, Lancashire, PR8 1BS	TBC	TBC	North	Airshow	Regular	No	Regional Kit
	F/071	Redacted under FOIA section 43, Commercial Interests	UCAS Glasgow	SEC Centre, Exhibition Way, Glasgow, G3 8YW	09:30 - 15:00	3x2	Scotland	UCAS	Regular	Yes Sharing 9x2 Bi-Service stand	Regional Kit
	F/073	Redacted under FOIA section 43, Commercial Interests	UCAS Lanarkshire	University of the West of Scotland, Lanarkshire Campus	09:30 - 15:00	3x2	Scotland	UCAS	Regular	Attending - not sharing	Regional Kit
	F/074	Redacted under FOIA section 43, Commercial Interests	UCAS Ayrshire	University of the West of Scotland, Ayr Campus	09:30 - 15:00	2x1	Scotland	UCAS	Regular	No	Regional Kit
	F/075	Redacted under FOIA section 43, Commercial Interests	Duxford Battle of Britain Airshow 2023	Imperial War Museum Duxford, Duxford, Cambridge CB22 4QR	TBC	10x10 TBC	Midlands	Airshow	Reserves	No	Regional Kit
	F/076	Redacted under FOIA section 43, Commercial Interests	Derby Skills Festival Chesterfield	Proact Stadium, 1866 Sheffield Road, Chesterfield, S41 8NZ	TBC	3x2	Midlands	Skills	Regular & Reserve	No	Regional Kit
	F/077	Redacted under FOIA section 43, Commercial Interests	UCAS Moray	Moray College, UHI	09:30 - 15:00	2x1	Scotland	UCAS	Regular	Attending - not sharing	Regional Kit
	F/079	Redacted under FOIA section 43, Commercial Interests	UCAS Highlands	Inverness College, UHI	09:30 - 15:00	2x1	Northern Ireland	UCAS	Regular	Attending - not sharing	Regional Kit
	F/080	Redacted under FOIA section 43, Commercial Interests	UCAS Fife	Rothies Halls	09:30 - 15:00	2x1	Scotland	UCAS	Regular	Attending - not sharing	Regional Kit
	F/081	Redacted under FOIA section 43, Commercial Interests	APTUK Annual Conference	Mercure Bristol Grand Hotel	TBC	3x2	RAF Med Res	Generic	Reserves	No	Regional Kit
	F/084	Redacted under FOIA section 43, Commercial Interests	Derby Skills Festival	Queen's Park Sports Centre, Boythorpe Road, Chesterfield, S40 2ND & The Roundhouse, Derby College, Roundhouse Road, DE24 8JE	TBC	3x2	Midlands	Skills	Regular	No	Regional Kit
	F/085	Redacted under FOIA section 43, Commercial Interests	UCAS Dumfries	Easterbrook Hall	09:30 - 15:00	2x1	Scotland	UCAS	Regular	No	Regional Kit
	F/086	Redacted under FOIA section 43, Commercial Interests	UCAS Borders	Borders Event Centre	09:30 - 15:00	2x1	Scotland	UCAS	Regular	Attending - not sharing	Regional Kit
I	F/087	Redacted under FOIA section 43, Commercial Interests	NAS National Apprenticeship Show - West (Bristol)	Ashton Rd, Bristol BS3 2EJ	26th - 10:00-14:30, 15:30-18:00 27th - 10:00-14:00	4x2	South	Apprenticeship	Regular	Yes	Hologram stand (4x4)

F/109	Redacted under FOIA section 43, Commercial Interests	Scottish Graduate Fair 2023	Technology and Innovation Centre (TIC) University of Strathclyde 99 George Street Glasgow G1 1RD	11:00 - 16:00	3x2	Scotland	Graduate STEM	Regular & Reserve	No	Regional Kit
F/088	Redacted under FOIA section 43, Commercial Interests	UCAS Tayside	Perth College UHI, Academy of Sport and Wellbeing, Creiff Road, Perth, PH1 2NX	09:30 - 15:00	2x1	Scotland	UCAS	Regular	No	Regional Kit
F/007	Redacted under FOIA section 43, Commercial Interests	Truckfest	Newark & Notts Showground, NG24 2NY		20x10	Midlands	Generic	Reserves	No	Regional Kit
F/057	Redacted under FOIA section 43, Commercial Interests	University of Wolverhampton Careers Fair	Faculty of Education, Walsall Campus WP104	10:00-14:00	TBC	NSRT	Nursing	Regular	No	Regional Kit
F/031	Redacted under FOIA section 43, Commercial Interests	University of Lincoln Nursing Careers Conference	David Chiddick Building, Brayford Wharf E, Lincoln LN5	10:00 - 14:00	3x2	NSRT	Uni Nursing	Regular	No	Regional Kit

Oct 2023

F/114	Redacted under FOIA section 43, Commercial Interests	University of York Technology Autumn Grad Fair	Physics Exhibition Centre, YO10 5DD	11:00 - 15:00	3x2	North	Graduate STEM	Regular	No	Regional Kit
F/091	Redacted under FOIA section 43, Commercial Interests	Northern Ireland Schools Summit	Eikon Centre, Lisburn	TBC	3x2	Scotland	Generic	Regular	Yes	Regional Kit
F/218	Redacted under FOIA section 43, Commercial Interests	Edinburgh University Discover Careers	Edinburgh University	TBC	TBC	Scotland	Graduate	Regular	No	Regional Kit
F/140	Redacted under FOIA section 43, Commercial Interests	North Scotland Universities Careers Fair	Music Hall, Union Street, Aberdeen	14:30-19:00	TBC	Scotland	Graduate	Regular	No	Regional Kit
F/128	Redacted under FOIA section 43, Commercial Interests	C+K Event - Get Inspired 2023	John Smith's Stadium	16:30 - 19:30	TBC	North	Generic	Regular	Yes	Regional Kit
F/093	Redacted under FOIA section 43, Commercial Interests	University of Birmingham Autumn Careers Fair	The Great Hall, Ring Rd S, Birmingham B15 2TN	11:00 - 15:00	3x2	Midlands	BAME	Regular	No	Regional Kit
F/051	Redacted under FOIA section 43, Commercial Interests	Leeds Trinity University My Future Next Steps	TBC	15:00 - 18:00	TBC	North	Graduate	Regular	No	Regional Kit
F/217	Redacted under FOIA section 43, Commercial Interests	Heriot Watt University STEM & Business Careers Fair	Heriot Watt University	TBC	TBC	Scotland	Graduate	Regular	No	Regional Kit
F/230	Redacted under FOIA section 43, Commercial Interests	Skills Cymru (Llandudno)	Llandudno - Cymru	09:30-16:30	4x2	Wales	Skills	Regular	Yes	Hologram Stand
F/249	Redacted under FOIA section 43, Commercial Interests	UCAS Stornoway	The Nicolson Institute Stornoway	09:30 - 15:00	TBC	Scotland	UCAS	Regular	No	Regional Kit
F/219	Redacted under FOIA section 43, Commercial Interests	St Andrews University Grad Fair	St Andrews University	TBC	TBC	Scotland	Graduate	Regular	No	Regional Kit
F/096	Redacted under FOIA section 43, Commercial Interests	British Dentistry Show	ExCel London, One Western Gateway, Royal Victoria Dock, London, E16 1XL	09:00 - 17:00	3x2	MDRT	Medical	Regular and Reserves	Yes	Regional Kit

	F/101	Redacted under FOIA section 43, Commercial Interests	Glasgow Engineering & Technology Careers Fair	The Trades Hall of Glasgow, Glassford Street Glasgow G1 1UH	12:00 - 15:30	TBC	Scotland	Graduate	Regular	No	Regional Kit
	F/248	Redacted under FOIA section 43, Commercial Interests	NAEC National Apprenticeship Event & Conference	Millennium Point, Birmingham	09:30-15:00	3x2	Midlands	Apprenticeship	Regular	No	Regional Kit
	F/100	Redacted under FOIA section 43, Commercial Interests	Coventry Uni Careers Fest	Coventry University	TBC	3x2	Midlands	Graduate	Regular	No	Regional Kit
	F/251	Redacted under FOIA section 43, Commercial Interests	Drop in session Exeter University	The Forum, University of Exeter, Stacker Road, Exeter, EX4 4SZ	10:00-12:00	TBC	South	Graduate	Regular & Reserves	No	Regional Kit
I	F/126	Redacted under FOIA section 43, Commercial Interests	Skills Cymru (Cardiff)	Motorpoint Arena Cardiff, Mary Ann St, Cardiff, CF10 2EQ	09:30-16:30	4x2	Wales	Skills	Regular	Yes	Hologram Stand (4x4)
	F/097	Redacted under FOIA section 43, Commercial Interests	UK University and Apprenticeship Search Fair Leicester	King Power Stadium Leicester (provisional, but based on 2018 & 19 venue)	09:00-15:00	2x2	Midlands	Generic	Regular	No	Regional Kit
	F/107	Redacted under FOIA section 43, Commercial Interests	Best Practice	NEC, National Exhibition Centre, North Ave, Marston Green, Birmingham B40 1NT	09:00-17:30 09:00-16:30	6x3 (in total)	NSRT	Nursing	Regular & Reserve	No	Regional Kit
	F/108	Redacted under FOIA section 43, Commercial Interests	Best Practice	NEC, National Exhibition Centre, North Ave, Marston Green, Birmingham B40 1NT	09:00-17:30 09:00-16:30	6x3 (in total)	MDRT	Medical	Regular & Reserve	No	Regional Kit
	F/103	Redacted under FOIA section 43, Commercial Interests	Uni of Reading - Careers and Placement Fair	Palmer Building, University Of Reading, Whiteknights Campus, Reading RG6 6UR	10:00 - 16:00	2.5 x 1.5m	South	Graduate	Regular	No	Regional Kit
	F/112	Redacted under FOIA section 43, Commercial Interests	C+K Event - Get Inspired 2023	Dewsbury Town Hall	16:30 - 19:30	TBC	North	Generic	Regular	No	Regional Kit
	F/253	Redacted under FOIA section 43, Commercial Interests	UK Careers Fair - Belfast	Assembly Buidlings in Belfast City	TBC	TBC	Northern Ireland	Generic	Regular & Reserve	No	Regional Kit
	F/113	Redacted under FOIA section 43, Commercial Interests	LJMU Engineering and Technology Recruitment Fair	Britannia Adelphi Hotel, Liverpool	09:00 - 12:00	TBC	North	Graduate STEM	Regular	No	Regional Kit
	F/226	Redacted under FOIA section 43, Commercial Interests	University of Aberdeen - Med Careers Fair	Aberdeen AB24 3TU	TBC	TBC	MDRT	Uni Medical	Regular	No	Regional Kit
	F/110	Redacted under FOIA section 43, Commercial Interests	Bristol Jobs Fair	Ashton Gate Stadium	10:00 - 13:00	3x2	South	Gratuante	Regular & Reserve	No	Regional Kit
	F/116	Redacted under FOIA section 43, Commercial Interests	NTCL Nursing Times Live North West	The Mercure Piccadilly, Portland St, Manchester M1 4PH	10:00 - 16:30	3x2	NSRT	Nursing	Regular	Yes	Regional Kit
	F/121	Redacted under FOIA section 43, Commercial Interests	Loughborough Uni Autumn Careers Fair	Sir David Wallace Sports Hall	11:00-16:00	3x2	Midlands	Graduate	Regular	No	Regional Kit

F/122	Redacted under FOIA section 43, Commercial Interests	University of Exeter Careers and Placement Fair	The Great Hall and Sanctuary, University of Exeter, Stocker Road, Exeter, Devon EX4 4PZ.	11:30 - 15:30	2.5 x 1.5	South	Graduate	Regular	No	Regional Kit
F/123	Redacted under FOIA section 43, Commercial Interests	QUB Belfast Graduate Recruitment and Placement Fair	WHITLA & SOUTH DINING HALLS, Queen's University Belfast	14:00 - 18:00	3x2	Northern Ireland	Graduate STEM	Regular	No	Regional Kit
F/227	Redacted under FOIA section 43, Commercial Interests	University of Southampton - Med Careers Fair	Southampton Uni	TBC	TBC	MDRT	Uni Medical	Regular	No	Regional Kit
F/228	Redacted under FOIA section 43, Commercial Interests	University of Bristol - Med Careers Fair	University of Bristol	TBC	TBC	MDRT	Uni Medical	Regular	No	Regional Kit
F/253	Redacted under FOIA section 43, Commercial Interests	UK Careers Fair - Aberdeen	Aberdeen Oitodrie Stadium	TBC	TBC	Scotland	Generic	Regular & Reserve	No	Regional Kit
F/133	Redacted under FOIA section 43, Commercial Interests	Swansea University Careers Fair	Bay campus Address	10:30-14:30	3x2	Wales	Graduate	Regular	No	Regional Kit
F/150	Redacted under FOIA section 43, Commercial Interests	University of Exeter Careers Fair 2023	Penryn Campus, Penryn, Cornwall	11:00-14:00	2.5x1.5	South	Graduate STEM	Regular	No	Regional Kit
F/094	Redacted under FOIA section 43, Commercial Interests	Dundee Careers Fair	Bonar Hall, Park Place, Dundee, DD1 4HW	10:30 - 14:30	TBC	Scotland	Graduate	Regular	No	Regional Kit
F/102	Redacted under FOIA section 43, Commercial Interests	The Big Careers Fair Coventry University	Coventry University	TBC	TBC	Midlands	Graduate	Regular	No	Regional Kit
F/104	Redacted under FOIA section 43, Commercial Interests	RCGP Annual Primary Care Conference 2023	SEC Centre, Exhibition Way, Glasgow, G3 8YW	TBC	3x2	MDRT	Medical	Regular	No	Regional Kit
F/105	Redacted under FOIA section 43, Commercial Interests	University of Leeds Autumn Careers Fair	The Edge, University of Leeds, Willow Terrace Road, Leeds LS2 9JT	11:00 - 16:00	2x2	North	Graduate STEM	Regular	No	Regional Kit
F/106	Redacted under FOIA section 43, Commercial Interests	Surrey Uni Technology Careers Fair	University of Surrey, Guildford, Surrey GU2 7XH	TBC	3x2	South	Graduate	Regular	No	Regional Kit
F/111	Redacted under FOIA section 43, Commercial Interests	Bristol University Engineering Spotlight Series	TBC	10:00 - 16:00	TBC	South	Graduate STEM	Regular	No	Regional Kit
F/115	Redacted under FOIA section 43, Commercial Interests	GradJobs LIVE - NGR Exhibition - Birmingham	NEC Birmingham, Birmingham, B40 1NT	TBC	3x3	Midlands	Graduate	Regular	TBC	Regional Kit
F/117	Redacted under FOIA section 43, Commercial Interests	Trauma Care Conference	Yarnfield Park Conference Centre, Stone, Staffordshire, ST15 0NL	TBC	3x2	MDRT	Medical	Reserves	No	Regional Kit
F/118	Redacted under FOIA section 43, Commercial Interests	Newcastle University Find Your Futures Fair	Newcastle University	10:30 - 15:00	3x2	North	Generic	Regular	No	Regional Kit
F/119	Redacted under FOIA section 43, Commercial Interests	Southampton Uni - Autumn Careers Fair	Garden Court, Highfield Campus, University of Southampton	TBC	3x2	South	Graduate	Regular	No	Regional Kit

F/120	Redacted under FOIA section 43, Commercial Interests	University of Liverpool - EmployerConnect	The Crypt Hall, Liverpool Metropolitan Cathedral	10:00 - 16:00	3x2	North	Graduate STEM	Regular	No	Regional Kit
F/124	Redacted under FOIA section 43, Commercial Interests	University of Huddersfield Grad Jobs Fair	University in the Sports Hall, Student Central, 9 Queensgate, Huddersfield HD1 3DH	10:00 - 16:00	3x2	North	Graduate	Regular	No	Regional Kit
F/125	Redacted under FOIA section 43, Commercial Interests	Portsmouth Uni South East Careers Fair	Portsmouth Guildhall, Guildhall Square, Portsmouth PO1 2AB	TBC	2x2	South	Generic	Regular	No	Regional Kit
F/130	Redacted under FOIA section 43, Commercial Interests	Sheffield Hallam Careers Fair - Autumn 2023	Sheffield Hallam University, Careers Connect, City Campus, Howard street, Sheffield, S1 2LX	10:00 - 15:00	2x2	North	Graduate STEM	Regular	No	Regional Kit
F/132	Redacted under FOIA section 43, Commercial Interests	Uni of Sheffield Autumn Graduate Recruitment & Placement Fair	The University of Sheffield, Octagon Centre, Western Bank, Sheffield, S10 2NT	12:00 - 15:00	3x1	North	Graduate STEM	Regular	No	Regional Kit
F/028	Redacted under FOIA section 43, Commercial Interests	University of Manchester Graduate Fair	Manchester Academy, Oxford Road, Manchester, M13 9PR	11:00 - 16:00	3x2	North	Graduate	Regular	No	Regional Kit
F/144	Redacted under FOIA section 43, Commercial Interests	Durham University Careers and Internships Fair	Howlands Building, Howlands Farm, South Road, Durham DH1 3TQ	13:00 - 16:00	3x2	North	Graduate	Regular	No	Regional Kit
F/134	Redacted under FOIA section 43, Commercial Interests	Aston University The Big Careers Fair	Conference Aston, Conference Centre & Hotel, Aston Business School, Aston University, Aston Triangle, Birmingham B4 7ET	TBC	3x2	Midlands	Graduate	Regular	No	Regional Kit
F/135	Redacted under FOIA section 43, Commercial Interests	Lancaster University STEM Careers Fair	LICA Building, Lancaster University	11:00-15:00	3x2	North	Graduate STEM	Regular	No	Regional Kit
F/229	Redacted under FOIA section 43, Commercial Interests	Imperial College London Autumn Careers Fair	Queens Tower Rooms	17:00-19:30	TBC	MDRT	Uni Medical	Regular	No	Regional Kit
F/136	Redacted under FOIA section 43, Commercial Interests	University of Leeds STEM Careers Fair 2023	The Edge, University of Leeds, Willow Terrace Road, Leeds LS2 9JT	11:00 - 15:00	4x2	North	Graduate	Regular	No	Regional Kit
F/137	Redacted under FOIA section 43, Commercial Interests	Manchester Medical Careers Fair	Whitworth Hall, University of Manchester, Oxford Road, Manchester, M13 9PL	TBC	3x2	MDRT	Uni Medical	Regular	No	Regional Kit

	F/138	Redacted under FOIA section 43, Commercial Interests	Edinburgh Napier University - My Future Festival - Grad Fair	Edinburgh Corn Exchange 10 New Market Road, Edinburgh, EH14 1RJ	12:00-15:00	4ft	Scotland	Graduate STEM	Regular	No	Regional Kit
	F/142	Redacted under FOIA section 43, Commercial Interests	Northumbria Graduate Jobs and Placements Fair 2023	Sutherland Building, Newcastle-Upon-Tyne NE1 8ST	10:30-15:00	3x2	North	Generic	Regular	No	Regional Kit
Nov 2023											
	F/146	Redacted under FOIA section 43, Commercial Interests	Careers in Aerospace Live	4 Hamilton Place, London W1J 7BQ	10:00 - 16:00	3x2	South	Spec Recruiting	Regular	No	Regional Kit
	F/199	Redacted under FOIA section 43, Commercial Interests	University of Derby Careers Fair for Nurses	John Innes Centre at Norwich Research Park	TBC	TBC	NSRT	Uni Nursing	Regular	No	Regional Kit
	F/148	Redacted under FOIA section 43, Commercial Interests	Skills Scotland (Edinburgh)	Royal Highland Centre, Ingliston, Edinburgh, EH28 8NB	TBC	4x2	Scotland	Skills	Regular	Yes	Regional Kit
	F/036	Redacted under FOIA section 43, Commercial Interests	RGU Robert Gordon University Nursing Fair	Pittodrie Stadium, Aberdeen AB24 5QH (Aberdeen Asset Management Suite)	TBC	3x2	NSRT	Uni Nursing	Regular	No	Regional Kit
I	F/235	Redacted under FOIA section 43, Commercial Interests	NSCL Festival	NEC, Birmingham	7th - 10:00-14:30, 15:30-18:00 8th - 10:00-14:00	4x2	Midlands	Skills	Regular	No	Hologram Stand (4x2)
	F/141	Redacted under FOIA section 43, Commercial Interests	Skills Scotland (Aberdeen)	P & J Live at The Event Complex Aberdeen (TECA) East Burn Road, Stoneywood, Aberdeen, AB21 9FX	TBC	4x2	Scotland	Skills	Regular	Yes	Hologram Stand
	F/143	Redacted under FOIA section 43, Commercial Interests	Uni of Lincoln - Find Your Feet - Grad Fair	Engine Shed, University of Lincoln, Brayford Pool, Lincoln LN6 7TS	10:00 - 15:00	3x3	Midlands	Graduate	Regular	No	Regional Kit
	F/157	Redacted under FOIA section 43, Commercial Interests	UK University & Apprenticeship Search Fair - Brighton	Amex Stadium, Village Way, Brighton BN1 9BL	09:30-14:30	3x2	South	Graduate	Regular	Yes	Regional Kit
I	F/145	Redacted under FOIA section 43, Commercial Interests	Skills Scotland (Glasgow)	Scottish Event Campus, Glasgow, G3 8YW	09:30-16:30	4x2	Scotland	Skills	Regular	Yes	Hologram Stand (4x4)
	F/147	Redacted under FOIA section 43, Commercial Interests	Nottingham University Nursing Careers Fair	University of Nottingham, Nottingham NG7 2RD	14:00 - 16:00	3x2	NSRT	Uni Nursing	Regular	No	Regional Kit
	F/153	Redacted under FOIA section 43, Commercial Interests	NAS National Apprenticeship Show - North East (Newcastle)	Arena Way, Newcastle upon Tyne NE4 7NA	21st - 10:00 - 14:30, 15:30 - 18:00 22nd - 10:00 - 14:00	TBC	North	Apprenticeship	Regular	No	Regional Kit
	F/092	Redacted under FOIA section 43, Commercial Interests	NAS National Apprenticeship Show North West (Liverpool)	TBC	10th - 10:00 - 14:30, 15:30 - 18:00 11th - 10:00 - 14:00	4x2	North	Apprenticeship	Regular	No	Regional Kit

	F/149	Redacted under FOIA section 43, Commercial Interests	Sussex and Brighton Uni Careers Fair	American Express Community Stadium, Falmer, Brighton, BN1 9BL	10:00 - 16:00	3x2	South	Graduate	Regular	No	Regional Kit
	F/151	Redacted under FOIA section 43, Commercial Interests	University of Sunderland Graduate Recruitment and Placement Fair	City Space, City Campus, Sunderland, SR1 3RG	09:30 - 14:00	3x2	North	Graduate	Regular	No	Regional Kit
	F/152	Redacted under FOIA section 43, Commercial Interests	Somerset Careers Fair	Westlands Leisure Complex, Yeovil	09:00-18:00	3x2	South	Generic	Regular	No	Regional Kit
	F/155	Redacted under FOIA section 43,	RAF LearnLive	LearnLive	TBC	TBC	All	Generic	Regular	No	Regional Kit
	F/156	Redacted under FOIA section 43, Commercial Interests	University of Hull - Career Fair	Canham Turner Building, University of Hull, Cottingham Rd, Hull HU6 7RX	11:00 - 17:00	3x2	North	Graduate	Regular	No	Regional Kit
	F/158	Redacted under FOIA section 43, Commercial Interests	USW University of South Wales Careers Fair	Sports Centre, Treforest Campus, CF37 1DL	11:00-15:00	3x2	Wales	Graduate	Regular	No	Regional Kit
V	F/159	Redacted under FOIA section 43, Commercial Interests	The Language Show Live	London Olympia, Hammersmith Rd, London W14 8UX	TBC	4x2	South	Spec Recruiting	Regular	No	Regional Kit
	F/160	Redacted under FOIA section 43, Commercial Interests	WEMC World Extreme Medicine Conference	Dynamic Earth, 112 Holyrood Rd, Edinburgh EH8 8AS	08:45	3x2	MDRT	Medical	Regular	No	Regional Kit
	F/161	Redacted under FOIA section 43, Commercial Interests	World Skills UK Live - NEC	NEC Birmingham, Birmingham, B40 1NT	TBC	5x6	Midlands	Skills	Regular	TBC	Hologram Stand
	F/162	Redacted under FOIA section 43, Commercial Interests	Somerset Careers Fair	The Venue, Junction 24, Bridgwater	09:00-18:00	3x2	South	Generic	Regular	No	Regional Kit
	F/163	Redacted under FOIA section 43, Commercial Interests	Skills Northern Ireland	Belfast, Northern Ireland	TBC	4x4	Northern Ireland	Skills	Regular	TBC	Regional Kit
	F/255	Redacted under FOIA section 43,	Therapy Expo	NEC Birminham	TBC	TBC	MDRT	Medical	Regular	TBC	Regional Kit
I	F/164	Redacted under FOIA section 43, Commercial Interests	Skills London	ExCeL London, Royal Victoria Dock, 1 Western Gateway, London E16 1XL	09:30-16:00	4x2	South	Skills	Regular	Yes	Hologram Stand (4x2)
Dec 2023											
	F/166	Redacted under FOIA section 43, Commercial Interests	London Trauma Conference	The Royal Geographical Society, London	TBC	3x2	NSRT	Nursing	Regular	No	Regional Kit
	F/167	Redacted under FOIA section 43, Commercial Interests	University of Hull Fair for Health Professionals	Virtual offering (University of Hull campus)	10:00-15:00	3x2	NSRT	Nursing	Regular	No	Regional Kit
Jan 2024											
	F/169	Redacted under FOIA section 43, Commercial Interests	Autosport International 2024	NEC, National Exhibition Centre, North Ave, Marston Green, Birmingham B40 1NT, UK	TBC	7x12	Midlands	Engineering	Regular	No	Regional Kit
	F/170	Redacted under FOIA section 43, Commercial Interests	Durham University Careers and Internships Fair	Durham University	TBC	3x2	North	Graduate	Regular	No	Regional Kit
Feb 2024											

F/171	Redacted under FOIA section 43, Commercial Interests	NAS National Apprenticeship Show South West (Exeter)	Sandy Park, Exeter EX2 7NN	10:00-14:30	4x2	South	Apprenticeship	Regular	Yes	Regional Kit
F/094	Redacted under FOIA section 43, Commercial Interests	Dundee Nursing Fair	Bonar Hall, Park Place, Dundee, DD1 4HW	11:00 - 14:00	TBC	Scotland	Graduate	Regular	No	Regional Kit
E/322	Redacted under FOIA section 43, Commercial Interests	Loughborough Uni Spring careers Fair	Loughborough University campus	11:00-15:00	TBC	Midlands	Generic	Regular	No	Regional Kit
E/323	Redacted under FOIA section 43, Commercial Interests	University of Huddersfield Careers Fair	Sports Hall, Student Central, University of Huddersfield	11:00-15:00	3x2	North	Generic	Regular	No	Regional Kit
F/172	Redacted under FOIA section 43, Commercial Interests	KCL Nursing & Midwifery Fair King's College	The Great Hall, King's College London Strand, London WC2R 2LS	14:00-16:00	3x2	NSRT	Uni Nursing	Regular	No	Regional Kit
F/173	Redacted under FOIA section 43, Commercial Interests	LARF Leeds Apprenticeship Recruitment Fair	First Direct Arena, Arena Way, Clay Pit Lane, Leeds, LS2 8BY	14:00 - 20:00	4x2	North	Apprenticeship	Regular	TBC	Regional Kit
F/174	Redacted under FOIA section 43, Commercial Interests	QUB Belfast Graduate Recruitment and Placement Fair	WHITLA & SOUTH DINING HALLS, Queen's University Belfast	14:00 - 18:00	3x2	Northern Ireland	Graduate STEM	Regular	No	Regional Kit
F/175	Redacted under FOIA section 43, Commercial Interests	Cardiff Jobs Fair	Cardiff City Hall, Cathays Park, Cardiff, CF10 3ND	10:00 - 13:00	3x2	Wales	Generic	Regular	No	Regional Kit
F/176	Redacted under FOIA section 43, Commercial Interests	Exeter College Apprenticeship Expo	Exeter College Gym	TBC	6x4	South	Apprenticeship	Regular	No	Regional Kit
F/177	Redacted under FOIA section 43, Commercial Interests	Manchester University Graduate Fair	Manchester Academy, Oxford Road, Manchester, M13 9PR	TBC	3x2	North	Graduate	Regular	No	Regional Kit
F/178	Redacted under FOIA section 43, Commercial Interests	Manchester Medical University Careers Fair	Manchester Academy, University of Manchester campus	16:00-18:00	4x2	MDRT	Medical	Regular	No	Regional Kit
F/179	Redacted under FOIA section 43, Commercial Interests	University of Leicester Recruitment Fair	Main Campus University of Leicester	10:00-15:00	3x2	Midlands	Graduate	Regular	No	Regional Kit
F/180	Redacted under FOIA section 43, Commercial Interests	Sheffield Uni Medical Careers Fair	Uni of sheffield Western Bank Sheffield S10 2TN	17:30 - 19:30	3x2	MDRT	Graduate	Regular	No	Regional Kit
F/181	Redacted under FOIA section 43, Commercial Interests	Kirklees Apprenticeship Event	The John Smith's Stadium, Stadium Way, Huddersfield, HD1 6PC	17:00-20:00	3x2	North	Apprenticeship	Regular	No	Regional Kit
F/182	Redacted under FOIA section 43, Commercial Interests	UCAS Manchester	Manchester Central Convention	TBC	3x2	North	UCAS	Regular	TBC	Regional Kit
Mar 2024										
F/183	Redacted under FOIA section 43, Commercial Interests	Barts and London School of Medicine Careers Fair	TBC	TBC	3x2	MDRT	Uni Medical	Regular	No	Regional Kit
E/321	Redacted under FOIA section 43, Commercial Interests	Doncaster OD Live	Doncaster Racecourse	08:00 - 16:00	3x3	North	Generic	Regular	No	Regional Kit

E/325	Redacted under FOIA section 43, Commercial Interests	Staffordshire University Health Careers Fair	Black Health Kane Campus Staffordshire University	11:00 - 14:00	3x2	NSRT	Medical	Regular	No	Regional Kit
E/223	Redacted under FOIA section 43, Commercial Interests	Rossllyn Park National Schools 7s Rugby Tournament	Priory Lane, London. SW15 5JH			South	Generic	Regular & Reserve	No	Regional Kit
E/314	Redacted under FOIA section 43, Commercial Interests	Get Up to Speed with STEM	Magna Science Adventure Centre, Sheffield	TBC	3x2	North	Skills	Regular	No	Regional Kit
F/185	Redacted under FOIA section 43, Commercial Interests	NAS National Apprenticeship Show - London & SE (Sandown Park)	Sandown Park, Portsmouth Rd, Esher KT10 9AJ	TBC	4x2	South	Apprenticeship	Regular	TBC Shared 5x3m = £2747.25 each (bespoke size available)	Regional Kit
F/187	Redacted under FOIA section 43, Commercial Interests	North Kirklees Apprenticeship Event	Dewsbury Town Hall, Dewsbury, WF12 8DG	17:00-20:00	3x2	North	Apprenticeship	Regular	no	Regional Kit
F/188	Redacted under FOIA section 43, Commercial Interests	Careers Wales - Choose Your Future Carmarthenshire 2024 Event	Supporters Village Arena, Parc Y Scarlets, Llanelli	09:00-18:00	3x2	Wales	Generic	Regular	No	Regional Kit
F/189	Redacted under FOIA section 43, Commercial Interests	Uni of Teesside Nursing Recruitment Fair	University of Teesside Middlesbrough Campus	TBC	3x2	NSRT	Uni Nursing	Regular	No	Regional Kit
F/190	Redacted under FOIA section 43, Commercial Interests	SHU Sheffield Hallam University Nursing Fair	Collegiate Campus, Sheffield Hallam University	TBC	3x2	NSRT	Nursing	Regular	No	Regional Kit
F/191	Redacted under FOIA section 43,	What Career Live	NEC Birmingham	TBC	4x3	Midlands	Generic	Regular	TBC	Regional Kit
F/192	Redacted under FOIA section 43, Commercial Interests	NSCL National Apprenticeship & College Leaver Show - Wales	ICC WALES, NEWPORT	TBC	4x2	Wales	Apprenticeship	Regular	TBC Shared 5x3m = £2747.25 each (bespoke size available)	Regional Kit
F/193	Redacted under FOIA section 43, Commercial Interests	Newcastle Uni Spring Graduate Recruitment Fair	Newcastle University Students' Union, King's Rd, Newcastle upon Tyne NE1 8QB	11:30	3x2	North	Graduate	Regular	No	Regional Kit
F/194	Redacted under FOIA section 43, Commercial Interests	Norfolk & Suffolk Skills and Careers Fest	Royal Norfolk Agricultural Association Norfolk Showground, Dereham Road, Norwich NR5 0TT	09:30-15:30 09:30 - 13:30	5x5 / 10x10	Midlands	Generic	Regular	No	Regional Kit
F/195	Redacted under FOIA section 43, Commercial Interests	Apprenticeships Be Inspired	Sheffield Wednesday Football Ground (provisional)	12:00-16:00	3x2	North	Apprenticeship	Regular	No	Regional Kit
F/196	Redacted under FOIA section 43, Commercial Interests	Calderdale Apprenticeship Event	The Shay Stadium, Shaw Hill, Halifax, HX1 2YT	17:00-20:00	3x2	North	Apprenticeship	Regular	TBC	Regional Kit
F/197	Redacted under FOIA section 43, Commercial Interests	UCAS Northern Ireland	Eikon Exhibition Centre	TBC	3x2	Northern Ireland	UCAS	Regular	TBC	Regional Kit
F/198	Redacted under FOIA section 43, Commercial Interests	Careers Wales - Choose Your Future Apprenticeships	Cardiff City Hall, Cathays Park, Cardiff, CF10 3ND	TBC	3x2	Wales	Generic	Regular	No	Regional Kit

F/199	Redacted under FOIA section 43, Commercial Interests	University of Derby Careers Fair for Nurses	John Innes Centre at Norwich Research Park	TBC	TBC	NSRT	Uni Nursing	Regular	No	Regional Kit
F/201	Redacted under FOIA section 43, Commercial Interests	North of England Dentistry Show	Manchester Central Convention Complex	09:00-16:00	TBC	MDRT	Medical	Regular	No	Regional Kit
F/202	Redacted under FOIA section 43, Commercial Interests	UCAS Brighton	Brighton Centre	TBC	3x2	South	UCAS	Regular	TBC	Regional Kit
F/203	Redacted under FOIA section 43, Commercial Interests	Cardiff University Futures Fair	Cardiff University Centre - Student Life building	11:00-15:00	3x2	Wales	Graduate	Regular	No	Regional Kit
F/204	Redacted under FOIA section 43, Commercial Interests	Liverpool Uni Your Future Festival - Spring Careers Fair	University of Liverpool	10:00-14:30	3x2	North	Graduate	Regular	No	Regional Kit
F/207	Redacted under FOIA section 43, Commercial Interests	UCAS Derby (East Midlands)	Royal Way, Derby DE24 8JB	TBC	3x2	Midlands	UCAS	Regular	TBC	Regional Kit
F/208	Redacted under FOIA section 43, Commercial Interests	The Apprenticeship, Employment and Skills Show - Telford	The International Centre, St Quentin Gate, Telford TF3 4JH	12:00-19:30	TBC	Midlands	Apprenticeship	Regular	No	Regional Kit
F/209	Redacted under FOIA section 43, Commercial Interests	UK University and Apprenticeship Search Fair (Leicester)	King Power Stadium Leicester (provisional, but based on 2018 & 19 venue)	TBC	2x2	Midlands	Graduate/Gen eric/Apprenticeship	Regular	TBC	Regional Kit
F/210	Redacted under FOIA section 43, Commercial Interests	UCAS Exeter	Westpoint Centre	TBC	3x2	South	UCAS	Regular	TBC	Regional Kit
F/211	Redacted under FOIA section 43, Commercial Interests	UCAS Worcester	Uni of Worcester Arena Hylton Rd, Worcester, WR2 5JN	TBC	2x1	Midlands	UCAS	Regular	TBC	Regional Kit
F/212	Redacted under FOIA section 43, Commercial Interests	UCAS (East) London	ExCeL London, Royal Victoria Dock, 1 Western Gateway, London, E16 1XL	TBC	3x2	South	UCAS	Regular	TBC	Regional Kit
F/213	Redacted under FOIA section 43, Commercial Interests	NSCL National Apprenticeship & College Leaver Show - Scotland	Scottish Event Campus Glasgow	TBC	4x2	Scotland	Apprenticeship	Regular	TBC Shared 5x3m = £2747.25 each (bespoke size available)	Regional Kit
F/214	Redacted under FOIA section 43, Commercial Interests	Skills Hull & East Riding (Humber)	University of Hull, Cottingham Road, HU6 7RX	28th - 17:00-19:00 29th - 09:30-15:00	3x2	North	Skills	Regular	TBC	Regional Kit



P = Physical
H = Hybrid
V = Virtual



Recruitment Schedule 2023-24

Event	Start Date	End Date	Event Location / Platform	Event Times	Area	Lead	Attendees	RAF Attending	Stand Size	Stand Type	Assets	Virtual Event Offering	Cost £	PER	Remarks
Jun-23															
P	UCAS East London	Redacted under FOIA section 43, Commercial Interests	University of East London	TBC	GLSE	ESR	ESR RFA (Paul Sexton)	Yes	2x1	Trestle & Pop up	TBC	N/A	£1,142		
P	BFRS National Employment Fair Colchester	Redacted under FOIA section 43, Commercial Interests	Corporal Budd VC Gymnasium, Berechurch Road, Colchester	10:30-14:00	CEE	RISST	RISST RFA (Paul Sexton)	No	TBC	2x2	TBC	N/A	£770		
P	University of York: Graduate Jobs Fair	Redacted under FOIA section 43, Commercial Interests	University of York	11:00-15:00	NENI	ESR	Nathan Price	No	2x2	Space only	TBC	N/A	£275		
P	BBC Good Food Show NEC	Redacted under FOIA section 43, Commercial Interests	NEC Birmingham	TBC	WWE	Logs	Logs	Yes	TBC	Install	N/A	N/A	£4,819		
P	UCAS Sheffield	Redacted under FOIA section 43, Commercial Interests	Utilita Arena Sheffield	TBC	NENI	NENI	Nathan Price (ESR) Daniel Palmer (ESR)	Yes	9x2	Space only	N/A	N/A	£2,036.43		£4,072.86 for booking across RAF shared stand
P	Pub in the Park	Redacted under FOIA section 43, Commercial Interests	Royal Victoria Park, Bath	TBC	SW	RM	RM	No	4x4	Space only		N/A	£2,112		
P	NTCL London & South East	Redacted under FOIA section 43, Commercial Interests	Park Plaza Victoria	TBC	GLSE	NMD	NMD	No	TBC	TBC	N/A	N/A	£4,950.00		
P	UK University & Apprenticeship Search - Brighton	Redacted under FOIA section 43, Commercial Interests	Amex Stadium	TBC	GLSE	GLSE	ESR	No	TBC	2x2	TBC	N/A	£770.00		
P	UK University & Apprenticeship Search - Brighton	Redacted under FOIA section 43, Commercial Interests	Amex Stadium	TBC	GLSE	RFA	RFA	No	TBC	2x2	TBC	N/A	£770.00		
P	University of Southampton medical event	Redacted under FOIA section 43, Commercial Interests	University of Southampton	08:45	GLSE	NMD	Elaine Grist	No	3x2	Trestle & Pop up	N/A	N/A	FOC		
P	Pathfinders Armed forces & veterans resettlement Expo	Redacted under FOIA section 43, Commercial Interests	Home Park Plymouth Argyle FC	09:30 - 12:30	SW	RISST	Julia Warren (RISST) Kim Hilland (SW) Catherine Sibson (SW)	No	TBC	TBC	N/A	N/A	£874.50		
P	Pathfinders Armed forces & veterans resettlement Expo	Redacted under FOIA section 43, Commercial Interests	Home Park Plymouth Argyle FC	09:30 - 12:30	SW	RFA	Paul Sexton	No	TBC	TBC	N/A	N/A	£874.50		
P	UK University & Apprenticeship Search - London	Redacted under FOIA section 43, Commercial Interests	Tottenham Hotspur Stadium	TBC	GLSE	GLSE	ESR	No	TBC	TBC	TBC	N/A	£770.00		
P	UCAS Birmingham	Redacted under FOIA section 43, Commercial Interests	NEC Birmingham	09:30-15:00	WWE	WWE	ESR Lt Asker	Yes	4x4	Install	TBC	N/A	£4,219		
P	UCAS Bangor	Redacted under FOIA section 43, Commercial Interests	Bangor University	TBC	WWE	WWE	ESR CPO Axworthy	Yes	2x1	Trestle & Pop up	TBC	N/A	£339.41		
P	Festival Of Apprenticeships - Birmingham	Redacted under FOIA section 43, Commercial Interests	Millennium Point	09:30-15:30	WWE	WWE	ESR CPO Ireson	No	3x2	Trestle & pop-up	TBC	N/A	£1,100		
P	SEND Next Choices	Redacted under FOIA section 43, Commercial Interests	Leeds first direct arena	10:00-18:00	NENI	NENI	CPO Dave Paterson	Yes	2x3	Trestle & Pop up	N/A	N/A	FOC		
P	BADS Annual Conference - Glasgow	Redacted under FOIA section 43, Commercial Interests	Glasgow Caledonian University	08:15-18:10	SCO	NMD	NMD	No	3x2	Trestle & Pop up	N/A	N/A	£1,100		
P	The Wales Swim (LCW Expo)	Redacted under FOIA section 43, Commercial Interests	The Athlete Village, Tenby	9:00-17:00	WWE	WWE	CPO Julia Warren (RISST)	No	TBC	TBC	N/A	N/A	£825		
P	Step Up Expo	Redacted under FOIA section 43, Commercial Interests	London Olympia	10:00 - 17:00	GLSE	RFA	RFA	Yes	3x2	Shell scheme	N/A	N/A	£1,647		For whole stand cpst = £3,294.50 but we are
Jul-23															
P	South West Dentistry Show	Redacted under FOIA section 43, Commercial Interests	Aston Gate Stadium, Bristol	09:00 - 16:00	SW	NMD	TBC	No	3x2	Trestle & pop-up	N/A	N/A	£3,135		
P	Association of Anaesthetists Trainee Conference	Redacted under FOIA section 43, Commercial Interests	Hilton Leeds City	TBC	NENI	NMD	Fay Bond Andrew Sutherland	No					£2,194.50		
P	Formula 1	Redacted under FOIA section 43, Commercial Interests	Silverstone	TBC	GLSE	GLSE	Eng SAT: WO Fuller (Jock's)	Yes	4x4	Gazebo	N/A	N/A	FOC		
P	Foodies Festival	Redacted under FOIA section 43, Commercial Interests	Tatton Park, Cheshire	TBC	NENI	Logs	Logs	No		Install		N/A	£3,256.00		
P	Connexions Careers Expo	Redacted under FOIA section 43, Commercial Interests	Sandwell Valley Park Salfers Lane	12:00 - 17:00	WWE	WWE	WWE	TBC	TBC	Trestle & Pop up	TBC	N/A	FOC		
Aug-23															
P	Edinburgh Foodies Festival	Redacted under FOIA section 43, Commercial Interests	Inverleith Park, Arboretum Place	TBC	SCO	Logs	Logs	Maybe		Install		N/A	£3,256.00		

	Event	Start Date	End Date	Event Location / Platform	Event Times	Area	Lead	Attendees	RAF Attending	Stand Size	Stand Type	Assets	Virtual Event Offering	Cost £	PER	Remarks
P	AIPP Annual Conference	Redacted under FOIA section 43, Commercial Interests		University of York	13:00-17:00 07:30-09:30	NENI	NMD	NMD	No	TBC	Trestle & Pop up	TBC	N/A	£3,850.00		
P	Eastbourne Air Show	Redacted under FOIA section 43, Commercial Interests		Eastbourne	TBC	GLSE	GLSE	Julia Warren RSM Fay Bond NMD Andy Sutherland NMD	TBC	TBC	TBC	TBC	N/A	£1,276		
P	Victorious Festival	Redacted under FOIA section 43, Commercial Interests		Southsea Seafront, Portsmouth PO5 3PA	10:00-23:00	GLSE	TBC	TBC	No	3x3	TBC	TBC	N/A	£5,500		
Sep-23																
P	UCAS Forth Valley	Redacted under FOIA section 43, Commercial Interests		Forth Valley College, Falkirk	09:30-15:00	SCO	SCO	ESR	Yes	2x1	Trestle & Pop up	TBC	N/A	£339.41		
P	UCAS Edinburgh	Redacted under FOIA section 43, Commercial Interests		Royal Highland Centre, Edinburgh	09:30-15:00	SCO	SCO	ESR	Yes	TBC	Trestle & Pop up	TBC	N/A	£1,861.60		£3,723.17 for RAF to share stand (RAF paid this)
P	UCAS Aberdeen	Redacted under FOIA section 43, Commercial Interests		RGU Sports Hall, Aberdeen	09:30-15:00	SCO	SCO	ESR	Yes	2x1	TBC	TBC	N/A	£339.41		
P	The Big Eat	Redacted under FOIA section 43, Commercial Interests		Royal Victoria Country Park, Netley Abbey	10:00-16:00	GLSE	Logs	Logs	No	4x4	Kitchen Install	Kitchen	N/A	£110.00		
P	BACCN - Nursing Critical Care	Redacted under FOIA section 43, Commercial Interests		Nottingham NTU	TBC	CEE	NMD	NMD	No	3x3	Trestle & Pop up	N/A	N/A	£2,530.00		
P	UCAS Glasgow	Redacted under FOIA section 43, Commercial Interests		SEC Glasgow	09:30-15:00	SCO	SCO	ESR	Yes	9x2	TBC	TBC	N/A	£1,861.60		£3,723.17 for RAF to share stand (RN paid this)
P	UCAS Lanarkshire	Redacted under FOIA section 43, Commercial Interests		University of the West of Scotland	09:30-15:00	SCO	SCO	ESR	Yes	2x1	Trestle & Pop up	TBC	N/A	£1,830.73		
P	NTCL South (Brighton)	Redacted under FOIA section 43, Commercial Interests		Hilton Brighton	10:00-16:00	GLSE	NMD	NMD	No	TBC	TBC	TBC	N/A	£4,950.00		
P	UCAS Moray	Redacted under FOIA section 43, Commercial Interests		Moray College UHI, Elgin	09:15-15:15	SCO	SCO	ESR	Yes	2x1	TBC	TBC	N/A	£339.41		
P	UCAS Highlands	Redacted under FOIA section 43, Commercial Interests		Inverness College UHI	09:30-15:30	SCO	SCO	SCO	Yes	2x1	TBC	TBC	N/A	£339.41		
P	UCAS Fife	Redacted under FOIA section 43, Commercial Interests		Roths Halls, Glenrothes	10:00-15:00	SCO	SCO	ESR	Yes	2x1	Trestle & Pop up	TBC	N/A	£339.41		
P	UCAS Borders	Redacted under FOIA section 43, Commercial Interests		Borders Event Centre, Kelso	09:30-15:00	SCO	SCO	ESR	Yes	2x1	Trestle & Pop up	TBC	N/A	£339.41		
P	NAS (Bristol)	Redacted under FOIA section 43, Commercial Interests		Ashton Rd, Bristol BS3 2EJ	26th - 10:00-14:30, 15:30-18:00 27th - 10:00-14:00	SW	SW	ESR	Yes	4x2	TBC	TBC	N/A	£3,294.50		
P	UK University & Apprenticeship Search Manchester	Redacted under FOIA section 43, Commercial Interests		Old Trafford Stadium	09:30-14:30	NENI	NENI	ESR	No	TBC	TBC	TBC	N/A	£770.00		
Oct-23																
P	NI School Summit	Redacted under FOIA section 43, Commercial Interests		Eikon Centre	TBC	NENI	NMD	Logs NMD SM	Yes	TBC	TBC	TBC	TBC	£3,894.00		For furniture extra £330
P	UK University & Apprenticeship Search Bristol	Redacted under FOIA section 43, Commercial Interests		Ashton Gate Stadium	09:30-14:30	SW	SW	ESR	No	No	TBC	TBC	N/A	£770.00		
P	Skills Cymru, Llandudno	Redacted under FOIA section 43, Commercial Interests		Venue Cymru	09:30-14:30	WWE	WWE	WWE	TBC Shared	Yes	Shell Scheme	TBC	N/A	£1,574.10		
P	C+K Apprentice Event - Get inspired	Redacted under FOIA section 43, Commercial Interests		The John Smith Stadium, Stadium Way, Huddersfield, HD1 6PG	16:30-19:30	NENI	NENI	ESR	Yes	Yes	TBC	TBC	N/A	£99.00		
P	UK University & Apprenticeship Search - Newcastle	Redacted under FOIA section 43, Commercial Interests		St James Park	TBC	NENI	ESR	ESR	No	No	TBC	TBC	N/A	£770.00		
P	London Dentistry Show	Redacted under FOIA section 43, Commercial Interests		Excel London	TBC	GLSE	NMD	NMD	Yes	3x2	Shell scheme	TBC	N/A	£544.50		Extra for electricity
P	Equal Engineers Glasgow	Redacted under FOIA section 43, Commercial Interests		The Trades Hall of Glasgow	TBC	SCO	ESR	ESR	No	4x2	Trestle & Pop up	TBC	N/A	£907.50		
P	Skills Cymru, Cardiff	Redacted under FOIA section 43, Commercial Interests		Motorpoint Arena, Cardiff	09:30-18:00 09:30-14:30	WWE	WWE	WWE	TBC Shared	3x3	Install	TBC	N/A	£5,385.60		
P	Suffolk skills and careers festival	Redacted under FOIA section 43, Commercial Interests		Trinity Park, Ipswich	09:00-15:00	CEE	CEE	CEE	No	3x2	Trestle & Pop up	TBC	N/A	£385.00		
P	UK University & Apprenticeship Search Leeds	Redacted under FOIA section 43, Commercial Interests		Elland Road	09:30-14:30	NENI	NENI	ESR	No	3x2	Trestle & Pop up	TBC	N/A	£770.00		

	Event	Start Date	End Date	Event Location / Platform	Event Times	Area	Lead	Attendees	RAF Attending	Stand Size	Stand Type	Assets	Virtual Event Offering	Cost £	PER	Remarks
P	NTLC (Manchester)	Redacted under FOIA section 43, Commercial Interests		The Mercure Piccadilly, M1 4PH	10:00-16:30	NENI	NMD	NMD	Yes	3x2	Trestle & Pop up	TBC	N/A	£4,400.00		
P	NAS Liverpool	Redacted under FOIA section 43, Commercial Interests		Exhibition Centre Liverpool	09:30-14:30 09:30-13:00	NENI	NENI	NENI	TBC Shared	4x2	Shell Scheme	TBC	N/A	£3,294.50		
p	UK University & Apprenticeship Search Liverpool	Redacted under FOIA section 43, Commercial Interests		Anfield Stadium	09:30-14:30	NENI	ESR	ESR	No	3x2	Trestle & Pop up	TBC	N/A	£770.00		
P	UK University & Apprenticeship Search London	Redacted under FOIA section 43, Commercial Interests		Tottenham Hotspur Stadium	09:30-14:30	GLSE	ESR	ESR	No	TBC	TBC	TBC	N/A	£770.00		
P	Apprenticeship & Education Event	Redacted under FOIA section 43, Commercial Interests		Millennium Point, Birmingham	09:30-15:00	WWE	WWE	WWE	No	3x2	Trestle & Pop up	TBC	N/A	£1,089.00		
P	Equal Engineers Manchester	Redacted under FOIA section 43, Commercial Interests		The Bridgewater Hall, Lower Mosley Street Manchester	10:00-15:30	NENI	ESR	ESR	No	4x2	Trestle & Pop up	TBC	N/A	£907.50		
p	Southampton Uni - Health Sciences Careers Fair	Redacted under FOIA section 43, Commercial Interests		Garden Court, Highfield Campus, University of Southampton	10:00 - 14:00	GLSE	NMD	NMD	No	3x2	N/A	TBC	N/A	FOC		
p	The Graduate & Apprentice Engineer Show	Redacted under FOIA section 43, Commercial Interests		Holywell Park Conference Centre, Loughborough	TBC	CEE	ESR	ESR	No	TBC	TBC	TBC	N/A	TBC		
p	Pathfinder Armed Forces & Veterans Resettlement Expo	Redacted under FOIA section 43, Commercial Interests		JobServe Community Stadium, Colchester	09:30-12:30	GLSE	RISST	RIST	No	6X2	Trestle & Pop up	TBC	N/A	£874.50		
Nov-23																
V/P	Women in Engineering & Technology	Redacted under FOIA section 43, Commercial Interests		London Bank University	14:00 - 17:30	GLSE	ESR	ESR	No	N/A	N/A	N/A	Yes	£7,150.00		
P	Skills Scotland Edinburgh	Redacted under FOIA section 43, Commercial Interests		Royal Highland Centre, Edinburgh	09:30-14:30	SCO	SCO	SCO	Yes	3x3	Shell Scheme	TBC	N/A	£1,574.10		
p	National Schools & College Leavers Festival	Redacted under FOIA section 43, Commercial Interests		NEC Birmingham	TBC	WWE	WWE	WWE	YES	4x3	Shell Scheme	N/A	N/A	£5,494.50		
P	Skills Scotland Aberdeen	Redacted under FOIA section 43, Commercial Interests		P&J Live	09:30-14:30	SCO	SCO	SCO	Yes	3x3	Shell Scheme	TBC	N/A	£1,574.10		
P	C+K Get inspired - Calderdale	Redacted under FOIA section 43, Commercial Interests		The Shay Stadium, Halifax	16:30 - 19:30	NENI	NENI		Maybe							
p	UK University & Apprenticeship Search Northampton	Redacted under FOIA section 43, Commercial Interests		University Of Northampton	09:30-14:30	CEE	CEE	ESR	No	TBC	Trestle & Pop up	TBC	N/A	£770.00		
P	What Career Live London (Autumn)	Redacted under FOIA section 43, Commercial Interests		Olympia London	09:30-15:00, 10:00-16:00	GLSE	GLSE	GLSE Logs PM	No	3x3	Install	TBC	N/A	£3,316.50		
P	World Extreme medical conference	Redacted under FOIA section 43, Commercial Interests		Dynamic Earth, Holyrood Road, Edinburgh EH8 8AS	TBC	SCO	NMD	TBC	Maybe	3x2			N/A	TBC		
P	BFRS National Employment Fair Catterick	Redacted under FOIA section 43, Commercial Interests		Catterick	09:30-13:30	NENI	RISST	RISST	No	TBC	TBC	N/A	N/A	£770		
P	UWE Engineering Careers Fair	Redacted under FOIA section 43, Commercial Interests		UWE Bristol	TBC	SW	ESR	ESR Cpl Bugler Stuart	No							
p	UK University & Apprenticeship Search Brighton	Redacted under FOIA section 43, Commercial Interests		Amex Stadium	09:30-14:30	GLSE	ESR	ESR	Yes	3x2	Trestle & Pop up	TBC	N/A	£770.00		
p	The Wind Band Festival 2023	Redacted under FOIA section 43, Commercial Interests		The Queen at Chester Hotel	TBC	NENI	RMBS	TBC	No	3x2	Trestle & Pop up	N/A	N/A	£220		
P	Skills Scotland Glasgow	Redacted under FOIA section 43, Commercial Interests		SEC Centre, Glasgow	09:30-15:00	SCO	SCO	SCO Logs	Yes	3x3	Install	TBC	N/A	£5,385.60		
P	Create Your Future Manchester	Redacted under FOIA section 43, Commercial Interests		Manchester Central	TBC	NENI	NENI	TBC	No				N/A		TBC	
P	Skills London	Redacted under FOIA section 43, Commercial Interests		ExCel London	09:30-16:00	GLSE	GLSE	GLSE Logs	Yes	3x3	Install	TBC	N/A	£5,703.00	Clickers 1,044 visitors to stand	
P	Equal Engineers London	Redacted under FOIA section 43, Commercial Interests		Conway Hall, London	10:00-15:30	GLSE	ESR	ESR RFA	No	4x2	Trestle & Pop up	TBC	N/A	£907.50		
p	Nottingham University Nursing Careers Fair	Redacted under FOIA section 43, Commercial Interests		University of Nottingham, NG7 2RD	14:00-16:00	CEE	NMD	NMD	Maybe	3x2	Trestle & Pop up	TBC	N/A	TBC		
P	National School & College Leaver Show (NAS) South	Redacted under FOIA section 43, Commercial Interests		Ascot Racecourse, Berkshire	09:30-18:00, 09:30-13:00	GLSE	GLSE	GLSE RM	No	4x2	Shell Scheme	TBC	N/A	£3,294.50		
P	BSDHT	Redacted under FOIA section 43, Commercial Interests		Manchester	08:30-17:30	NENI	NMD	NMD	No	3x2	Trestle & Pop up	N/A	N/A	£1,925		

	Event	Start Date	End Date	Event Location / Platform	Event Times	Area	Lead	Attendees	RAF Attending	Stand Size	Stand Type	Assets	Virtual Event Offering	Cost £	PER	Remarks
P	WEST (Women in Engineering, Science & Technology) Networking	Redacted under FOIA section 43, Commercial Interests		Aston University	Aston University	WWE	ESR	ESR RFA (TBC)	No	3x2	Trestle & Pop up		N/A	TBC		
Dec-23																
P	Dartmoor Multi Academy Trust Careers Fair	Redacted under FOIA section 43, Commercial Interests		TBC	TBC	SW	SW	SW RM	No				N/A	TBC		
Jan-24																
Feb-24																
P	NAS South West	Redacted under FOIA section 43, Commercial Interests		Sandy Park, Exeter	TBC	SW	SW	SW	Yes	3x3	Install	TBC	N/A	£3,406.50		
P	Unibrass 2024 contest	Redacted under FOIA section 43, Commercial Interests		Warwick Artd Centre Coventry	09:00-22:00	WWE	RMBS	RMBS	No	TBC	Trestle & Pop up			£300.00	25	
P	Music & Drama Awards	Redacted under FOIA section 43, Commercial Interests		London Marriott Hotel Grosvenor Square	TBC	GLSE	RMBS	RMBS	No	TBC	TBC		N/A	£3,245.00		
P	Music & Drama Education Expo	Redacted under FOIA section 43, Commercial Interests		The Business and Design Centre, London	TBC	GLSE	RMBS	RMBS	No	TBC	TBC		N/A	£3,316.50		
P	UK University & Apprenticeship Search Manchester	Redacted under FOIA section 43, Commercial Interests		Old Trafford Stadium	09:30-14:30	NENI	NENI	ESR	No	TBC	TBC	TBC	N/A	£770.00		
P	Leeds Apprenticeship Recruitment Fair	Redacted under FOIA section 43, Commercial Interests		Leeds first direct arena, Arena Way, Clay Pit Lane, Leeds, LS2 8BY	14:00-20:00	NENI	NENI	ESR	Yes	2x2	Trestle & Pop up	TBC	N/A	TBC		
Mar-24																
P	Rotary Club of Wellingborough 32nd Rotary Music Festival	Redacted under FOIA section 43, Commercial Interests		The Castle Theatre, Wellingborough	TBC	CEE	RMBS	RMBS								
P	IFEX Belfast Titanic Centre	Redacted under FOIA section 43, Commercial Interests		Titanic Centre	TBC	NENI	Logs	Logs			Install		N/A	TBC		
P	UCAS Lisburn (Belfast)	Redacted under FOIA section 43, Commercial Interests		Eikon Exhibition Centre, Lisburn	10:00-13:30	NENI	NENI	ESR	Yes	3x2	Install	N/A	N/A	£3,298.90		
P	UCAS Worcester	Redacted under FOIA section 43, Commercial Interests		University of Worcester	TBC	WWE	WWE	ESR	Yes	TBC	Space only		N/A	TBC		
P	The National Outdoor Expo	Redacted under FOIA section 43, Commercial Interests		NEC Birmingham	TBC	WWE	TBC	RM	TBC	TBC	TBC	TBC	N/A	TBC		
P	National Youth Brass Band Championship	Redacted under FOIA section 43, Commercial Interests		Stockport Grammar School, Greater Manchester	TBC	NENI	RMBS	RMBS	No	3x3	Trestle & Pop up	N/A	N/A	£165.00		
P	NAS Central	Redacted under FOIA section 43, Commercial Interests		Marshall Arena, Milton Keynes	09:30-14:30 09:30-13:00	CEE	CEE	CEE	TBC	3x3	Install		N/A	£6,072.00		
P	Apprenticeship Show Telford	Redacted under FOIA section 43, Commercial Interests		The International Centre, Telford	12:00-19:30	WWE	WWE	WWE		TBC	TBC		N/A	TBC		
P	What Career Live	Redacted under FOIA section 43, Commercial Interests		Birmingham, NEC	TBC	WWE	WWE	WWE	TBC	3x3	Install	TBC	N/A	£3,316.50		

Royal Air Force

Asset Review – December 2022 – 002CF

1. Contents

- 1. Contents..... 1
- 2. Chinook Facsimile3
- 3. Chinook Facsimile Fuel Pods4
- 4. Chinook Facsimile Mini Gun – Electric & Static5
- 5. Chinook Facsimile Z-Frames6
- 6. Typhoon Facsimile7
- 7. Hawk Facsimile8
- 8. OP VR Inflatable Tent & Interior Fit Out9
- 9. Inflatable Structure – 8m Domes..... 10
- 10. Inflatable Structure – 4m Domes x 4 11
- 11. Outdoor Install Equipment - OP VR Modular Plastic Flooring..... 12
- 12. Outdoor Install Equipment – Tensa Barriers. Signage Toppers. 12
- 13. Outdoor Install Equipment – Café Barriers 13
- 14. Outdoor Install Equipment – Power Distribution & Cable Ramping 14
- 15. Outdoor Install Equipment – Generators. Jerry Cans. Spill Kits..... 15
- 16. Outdoor Install Equipment – Furniture 16
- 17. Outdoor Install Equipment – Inflatable Furniture 17
- 18. Outdoor Install Equipment – Feather Flags and Bases 18
- 19. Outdoor Install Equipment – Truss square 19
- 20. Outdoor Install Equipment – Barriers.....20
- 21. Outdoor Install Equipment – Public Address Systems20
- 22. Outdoor Install Equipment – Water Bowser (Grey Water Only)21
- 23. OP VR Bases & Chairs (No tech)22
- 24. Virtual Reality Headsets, Laptops, Rumble Packs23
- 25. RAF New Stand24
- 26. New Stand - 6m x 5m24
- 27. New Stand - 4m x 4m25
- 28. New Stand -4m x2m25
- 29. No Ordinary Job Stand26
- 30. Reveal Wheel.....27
- 31. Bay table28
- 32. Archways.....29
- 33. Monolith.....30
- 34. Planar Screens / Video Wall31

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35. Wishbone' Plinths.....32

36. Reception counter.....33

37. Pilots of the Caribbean Walling34

38. White Timber Cladding Boxes35

39. Literature Pull Ups36

40. A Frame Graphic Panel.....36

41. SkyTech Pop Up37

42. RAF Recruitment Pop Up37

43. Outdoor Install Equipment – Old Inflatable Domes38

44. Tote Bags.....38

45. Competition Desk.....39

46. Starship Photo Booth39



2. Chinook Facsimile

Interactive Chinook facsimile aircraft. Used throughout 2022 summer air show period. On board diesel generator powering hydraulics for rear pylon, rotor blades & interior. Internal fitout of bench seating, 8 x screens, sound system, electric powered mock minigun. 1 x iPad running presentation content for all screens. 1 x Tractor unit to pull. 1 x 18t box / curtain for ancillaries.

Royal Air Force – Interactive Chinook Facsimile			
Dimensions	In Transit – 18m x 2.5 m x 4.6m Display – 27.5m x 16.5m x 4.9m	Condition	Good / Fair. Various levels of refurb done.
Date Last Used	August 2022	Potential Works	MOT & Operational service due March 2023
Recommendation	Continue to store		



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3. Chinook Facsimile Fuel Pods

4 x Custom timber, carpet lined wheeled crates containing all the side pods for the Chinook facsimile. In need of small refurb to catches, latches and castor wheels.

Royal Air Force – Interactive Chinook Facsimile Fuel Pod Crates			
Dimensions	Various	Condition	Fair / Poor
Date Last Used	August 2022	Potential Works	Repairs as above
Recommendation	Continue to store		

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4. Chinook Facsimile Mini Gun – Electric & Static

Custom made mock mini gun using a 12V battery to rotate barrels on aircraft style switches and trigger button. In need of further integration into Chinook for easier fitment as well as electrical integration into battery supply to aid charging or quick replacement.

Static Minigun used prior to the electric version being made. Not used for some time. Recommendation to dispose.

Royal Air Force – Chinook Facsimile Mini Guns			
Dimensions	N/A	Condition	Good
Date Last Used	August 2022	Potential Works	As above
Recommendation	Continue to store 12v Minigun. Dispose of older version.		



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5. Chinook Facsimile Z-Frames

5 x Display Z-Frame panels used in the queue for the Chinook facsimile. Metal framework powder coated white with graphic panels to front. Not used since pre-2018. In need of refresh.

Royal Air Force – Z-Frames			
Dimensions	N/A	Condition	Poor
Date Last Used	Unknown	Potential Works	Repairs / work as above
Recommendation	Continue to store		



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6. Typhoon Facsimile

Interactive Typhoon Facsimile. Used throughout 2022 summer air show period. On board generator powering hydraulic wings, tail & interior. All install items stored on the trailer. Content on 3 x screens in the cockpit from media players. 1 x Tractor unit to pull.

Royal Air Force – Interactive Typhoon Facsimile			
Dimensions	In Transit - 18m x 2.5m x 4.4m On Display 15.5m x 10.4m x 6.0m	Condition	Good / Fair. Various levels of refurb done.
Date Last Used	August 2022	Potential Works	MOT & Operational service due March 2023
Recommendation	Continue to store. Investigate option for a new leisure battery to power the asset whilst at a show to save on using on board generator.		

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7. Hawk Facsimile

Interactive Hawk Facsimile. Used throughout 2022 summer air show period. Onboard cockpit tablet displaying content. Uses land power or solar panel. All install items stored on trailer. 1 x Tractor to pull. 1 x Wide Load Escort.

Royal Air Force – Interactive Hawk Facsimile			
Dimensions	In Transit - 18m x 3.8m x 4.4m On Display 11.8m x 9.3m x 4.3m	Condition	Various levels of refurb done.
Date Last Used	August 2022	Potential Works	MOT & Operational service due March 2023
Recommendation	Continue to store		

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8. OP VR Inflatable Tent & Interior Fit Out

Plastic grey modular flooring & ramping. Structural ballast baseplates and weights. Inflatable dome structure with top cover and air blower. Exterior & interior graphics. Internal truss structure. Lighting. Wiring loom. Floor fans. Rubber floor matting. Storage chest. 12 x VR chair bases (max).

Royal Air Force – OP VR Install Structure and Fitout			
Dimensions	Installed - 9m x 6m x 4m	Condition	Good / Fair
Date Last Used	August 2022	Potential Works	Cover clean down.
Recommendation	Continue to store		



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9. Inflatable Structure – 8m Domes

2 x 8m Inflatable domes used for outdoor air show events where required. Plastic black modular flooring with edge ramping for one dome (note that footprint of flooring is slightly smaller than dome itself). Used mainly for Recruitment Area supporting the OP VR or Chinook install.

Royal Air Force – Inflatable 8m domes			
Dimensions	8m dome	Condition	Good
Date Last Used	August 2022	Potential Works	None
Recommendation	Continue to store		

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10. Inflatable Structure – 4m Domes x 4

4 x 4m Inflatable domes (Axion) used for outdoor air show events where required. Used as holding area for main OP VR dome, Back of House storage area and crew tent, as well as Recruitment Area for shows where space is limited (Bournemouth / Eastbourne).

Royal Air Force – Inflatable 4m Domes			
Dimensions	4m Dome	Condition	Good / Fair
Date Last Used	August 2022	Potential Works	None
Recommendation	Continue to store		

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11. Outdoor Install Equipment - OP VR Modular Plastic Flooring

Outdoor heavy duty modular plastic flooring to support the outdoor installs. Two sets. One in grey for the OP VR dome. One in black for the supporting structures and install. See above in OP VR and Dome images. Good / Fair Condition. Continue to store.

12. Outdoor Install Equipment – Tensa Barriers. Signage Toppers.

Branded Tensa barriers for crowd management for all installs. Various sets purchased through the years in differing colours and specification. Continue to store and update graphics on toppers.

IMG_01 - Black rubber base. Black screw thread post. Light blue webbing. Flight cased. 25 x units.

IMG_02 - Black or white metal base, White post. Light blue webbing. Custom pallets. 50 x units

IMG_03 - Tensa topper graphic frames and graphics. 11 x units.

IMG_04 - Sanitiser station topper. 5 x units

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IMG 01



IMG 02



IMG 03



IMG 04



13. Outdoor Install Equipment – Café Barriers

Chrome Café Barrier posts and horizontal supports. 15 x vertical posts. 23 x horizontal bars. Various branding panels (square & rectangle). Continue to store and update graphics.



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14. Outdoor Install Equipment – Power Distribution & Cable Ramping

Cable trunks of distribution boards and outdoor rated cabling to support all outdoor installs. Selection of 32A single, 16A single, and 13A cables, connectors and distribution boards. Cable ramping. Solid timber ramps and flexible rubber ramps. Continue to store.



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15. Outdoor Install Equipment – Generators. Jerry Cans. Spill Kits.

3 x Pramac P6000S Diesel generators on wheels favoured for the air show installs to support the wider RAF teams. Good condition. 1 x unbranded diesel generator. Fair condition. All serviced yearly along with facsimiles. Jerry cans in flight cases to support generator refuelling with jerry can nozzles, safety glasses and spill kits to support. Continue to store.



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16. Outdoor Install Equipment – Furniture

Furniture to support the air show installs and the New Stand.

9 x metal chairs. 2 x tables.



1 x Metal table with wooden top.



12 x metal chairs with wooden slats.



12 x Blue plastic cube seats.



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2 x White high stools (used for the New Stand)



17. Outdoor Install Equipment – Inflatable Furniture

Inflatable furniture used by recruitment teams during air show installs.

4 x Inflatable Stools (one in need of repair)



2 x Inflatable counter / desk (one in need of repair)



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2 x Inflatable Poseur Tables



18. Outdoor Install Equipment – Feather Flags and Bases

Feather flag poles with bases and stakes. Used for outdoor installs with concrete or water filled bases. 4 x units of image in top left used most recently. Numerous other with older branding. Need update.

4 x Units.



4 x units



4 x units



1 x unit



5 x units



10 x units



4 x units



10 x units



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19. Outdoor Install Equipment – Truss square

Tri-Lite truss square for branding opportunity and photo backdrop. Photo below from Airbourne 2017. Heras fencing feet used for ballast. Recommend to pull out of storage for full pre build to asses condition and potential integrate into 2023 air show season.

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20. Outdoor Install Equipment – Barriers

Blue barriers for enclosing build areas of outdoor installs. 11 x units.



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21. Outdoor Install Equipment – Public Address Systems

3 x Portable Public address systems with microphones.



22. Outdoor Install Equipment – Water Bowser (Grey Water Only)

Water bowser used for events where grey water needs to be disposed of offsite.



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23. OP VR Bases & Chairs (No tech)

3 x timber wheeled crates housing 12 x Grey VR chair bases (rear loaded) and gaming seats. Used for outdoor OP VR installs. Crates in need of small refurb to catches, latches and castor wheels.

6 x Blue VR chair bases (front loaded) and gaming seats used for the indoor New Stand installs.



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24. Virtual Reality Headsets, Laptops, Rumble Packs

Equipment used across the account for the outdoor OP VR and the indoor New Stand installs. Consists of 12 x HTC Vive headsets, 24 x controllers and 12 x laptops in Peli cases. Along with 15 x separate rumble packs. HTS & laptops currently leased from Harmony Studios with contract terminating in May 2023. Option to purchase the equipment at end of contract term. Kit in working order but becoming dated and requires regular maintenance.

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25. RAF New Stand

New stand produced in early 2020. Modular layouts now available in 6mx5m, 4mx4m and 4mx2m layouts. Consists of Expo Floor 40mm raised platform flooring and ramps. BeMatrix framework for all walling with solid and tensile fabric graphic panels. Counters and furniture for engagement. 5 x 70' screens playing looped content from Bright sign media servers along with internal PA system for audio. OP VR bases, chairs and VR headsets. Philips Hue lighting. iPads for web content. Single Hypervsn hologram fans behind dome and 18 x Hologram fans on main triangle unit. Smaller stands use the same equipment but in fewer units.

Royal Air Force – New Stand			
Dimensions	Various	Condition	Good
Date Last Used	Dec 2022	Potential Works	Graphic update.
Recommendation	Continue to store		

26. New Stand - 6m x 5m

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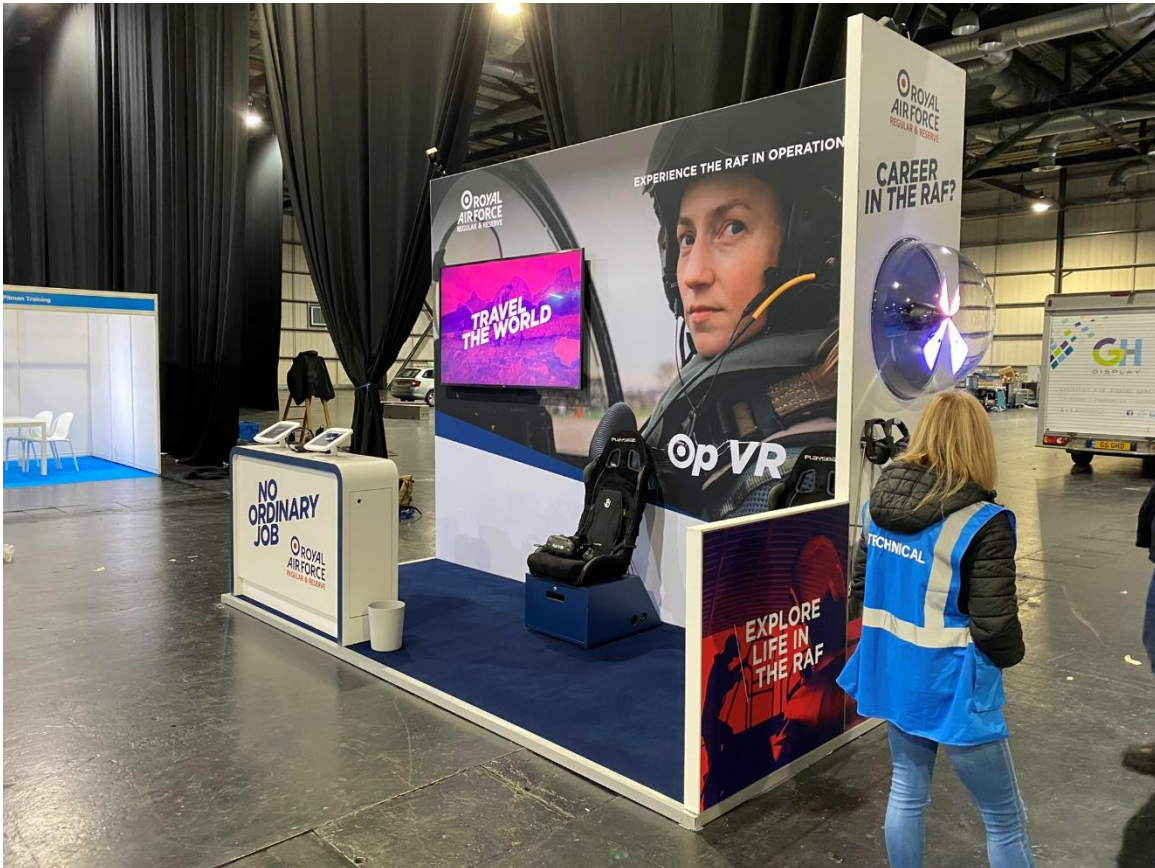


27. New Stand - 4m x 4m



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28. New Stand - 4m x 2m



29. No Ordinary Job Stand

Old stand produced pre-Identity. Raised platform floor. BeMatrix walling panels with aluminium angled kickplate bases. Solid panel graphics. Central tower with custom timber floor and screen pods. Shop-Lite truss for cable run above the stand. Not used since 2019. Central tower used for Big Bang 2022 with no tech. Recommendation to repurpose and dispose.

Royal Air Force – NOJ Stand			
Dimensions	Various	Condition	Poor
Date Last Used	Pre 2019	Potential Works	Repurpose / Dispose
Recommendation	Repurpose BeMatrix parts. Dispose of graphics.		

The Human Experience Agency



30. Reveal Wheel

Spinning Reveal Wheel produced in 2020, and then used @ Big Bang 2022.

Royal Air Force – Reveal Wheel			
Dimensions	1.4m x 1.2m	Condition	Good
Date Last Used	June 2022	Potential Works	Re-graphic
Recommendation	Continue to store.		

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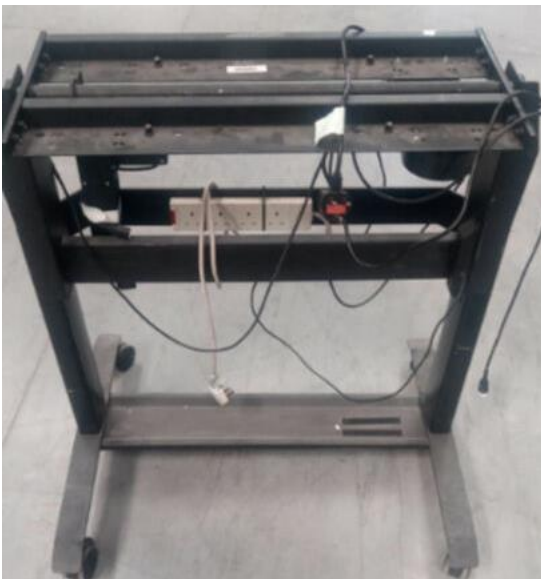


31. Bay table

Bi-Service asset. Interactive Bay Table touchscreen and soundbar. RN & RAF missions integrated in the software. Controlled from desktop / tower PC with keyboard and mouse. Bay table frameworks also in storage with no timber or graphic surround.

Royal Air Force – Bay Table			
Dimensions	1.2m x 1.2m 1m	Condition	Fair
Date Last Used	Unknown	Potential Works	Software update. Re-graphic
Recommendation	Continue to store.		

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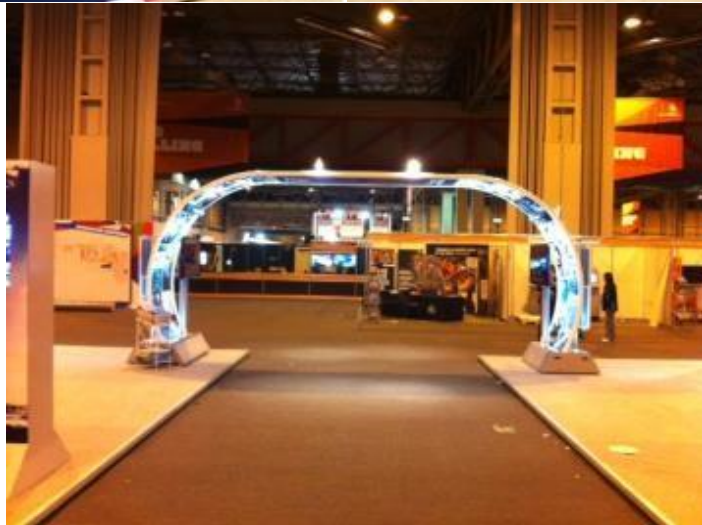


32. Archways

Bi-Service assets. Used occasionally with the old NOJ BeMatrix stand. Grey angled base with white metalwork curved frames for graphics, tv's, lightboxes & lighting. Can be configured to create an archway with additional straight sections. RN have approved for their sections to be Disposed / Repurposed / Recycled as no longer required.

Royal Air Force – Archways x 2 (an additional 4 units owned by RN)			
Dimensions	1.2m x .8m x 3m	Condition	Fair /Poor
Date Last Used	Unknown	Potential Works	N/A
Recommendation	Dispose / Repurpose / Recycle		

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33. Monolith

Bi Service asset. Metal framework tower used alongside the old BeMatrix stand. Steel base plate (heavy) angled grey base with foamex graphics and recessed tv screen. Desktop / tower pc for running content. Keyboard and mouse. Outdated tech. RN have approved for their tower to be Disposed / Repurposed / Recycled.

Royal Air Force – Monolith x 2			
Dimensions	1.6m .6m 2m	Condition	Framework – Fair Graphics - Poor
Date Last Used	Unknown	Potential Works	N/A
Recommendation	Dispose/Repurpose/Recycle		



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34. Planar Screens / Video Wall

Bi-Service Asset. A 2-x screen video wall display with touchscreen angled plinth and surround. Interior metal framework angled grey base and foamex graphic panels. Used with the old BeMatrix stand. AV to the interior. Very old & cumbersome system. Outdated tech. Damages to 1 x screen. RN have approved for this to be Disposed / Repurposed / Recycled.

Royal Air Force – Planar Screens			
Dimensions	4m x .6m x 2.5m	Condition	Fair / Poor
Date Last Used	Unknown	Works	Complete re-fit
Recommendation / Action	Repurpose / Dispose / Recycle.		

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35. Wishbone' Plinths

2 x Wishbone plinths produced pre-Identity which house a touchscreen. Stored in wheeled timber crates. Keyboard and mouse included within the flight case for the screen.

Royal Air Force – Planar Screens			
Dimensions	.6m x 1.2m x .5m	Condition	Fair
Date Last Used	Unknown	Works	None
Recommendation / Action	Repurpose / Dispose / Recycle.		

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36. Reception counter

Branded reception counter in laminate finish with cupboards and shelves in wheeled timber crate.

Royal Air Force – Reception Counter			
Dimensions	1.2m x 1m x .6.	Condition	Fair
Date Last Used	Unknown	Works	None
Recommendation / Action	Continue to store		



The Human Experience Agency



37. Pilots of the Caribbean Walling

Solid timber walling panels with coffin locks, fixings, lights & brackets. Outdated stand as produced pre-Identity and not used @ Identity. Recommend disposal.

Royal Air Force – Pilots of the Caribbean Walling			
Dimensions	Oversize pallet (heavy)	Condition	Poor
Date Last Used	Unknown	Works	None
Recommendation / Action	Dispose		



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38. White Timber Cladding Boxes

5 x large timber cladding panel boxes stored on oversize pallets. Produced for an installation (pre covid) to cover structural building pillars in the NEC. Highly recommend disposal as no longer required.

Royal Air Force – White Timber Cladding Boxes			
Dimensions	Oversize pallets	Condition	Poor
Date Last Used	Unknown	Works	None
Recommendation / Action	Dispose		



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39. Literature Pull Ups

Pull up literature storage stands. 6 x units (grey). 2 x units (Perspex). Continue to store,



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40. A Frame Graphic Panel

Metal A-Frame framework for tensile fabric graphic. 2 x units. Continue to store,



41. SkyTech Pop Up

RAF Skytech Pop Up Expand Stand - Tub, tub top, spider pop up frame, magnetic frame supports & graphics. Continue to store and re-graphic if required.



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42. RAF Recruitment Pop Up

RAF Recruitment Pop Up Expand Stand - Tub, tub top, spider pop up frame, magnetic frame supports & graphics. Continue to store and re-graphic if required.



43. Outdoor Install Equipment – Old Inflatable Domes

4 x Old 4m domes which were replaced pre-Identity with the newer Axion version. Old branding and discoloured (purple). Recommend to dispose.



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44. Tote Bags

Branded draw string tote bags. 35 x units. Continue to store.



45. Competition Desk

White plastic desk with graphics. In need of clean and re-graphic. Continue to store



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46. Starship Photo Booth

Backdrop for a photobooth. Produced pre-Identity. Not been used. Recommend to dispose.



Royal Navy

Asset Review - November 2022 – 004JT

1. Contents

1.	Contents	1
2.	New Stand A – 3m x 3m	2
3.	New Stand A – 4m x 4m	3
4.	New Stand A – 5m x 5m	4
5.	New Stand A – Pods	5
6.	New Stand A – Marines Green LED Line	6
7.	Turbine Plinth	7
8.	Multi-Purpose Plinth	8
9.	New Interactive Turbine Models	9
10.	Surplus Kitchen items	10
11.	Main Kitchen	11
12.	Reception Counter	12
13.	ABCD Game Console. Battle Stations	13
14.	Buzzer Wire Game	14
15.	Bay Table	15
16.	Old Stand (BeMatrix) B	16
17.	Powered Plastic Cases	17
18.	Submarine Stand – World Skills 2019	18
19.	Pop Up Backdrops	20
20.	Furniture	21
21.	Tablecloths	24

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2. New Stand A – 3m x 3m

Part of the kit for the Royal Navy New Stand A produced in 2020.

Royal Navy – New Stand A (Aluvision) – 3m x 3m			
Dimensions	3m x 3m	Condition	Good
Date Last Used	Currently on tour	Potential Works	Touchscreen app amends / development
Recommendation	Continue to store		In development

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3. New Stand A – 4m x 4m

Part of the kit for the Royal Navy New Stand A produced in 2020.

Royal Navy – New Stand A (Aluvision) – 4m x 4m			
Dimensions	4m x 4m	Condition	Good
Date Last Used	Currently on tour	Potential Works	Touchscreen app amends / development
Recommendation	Continue to store		In development

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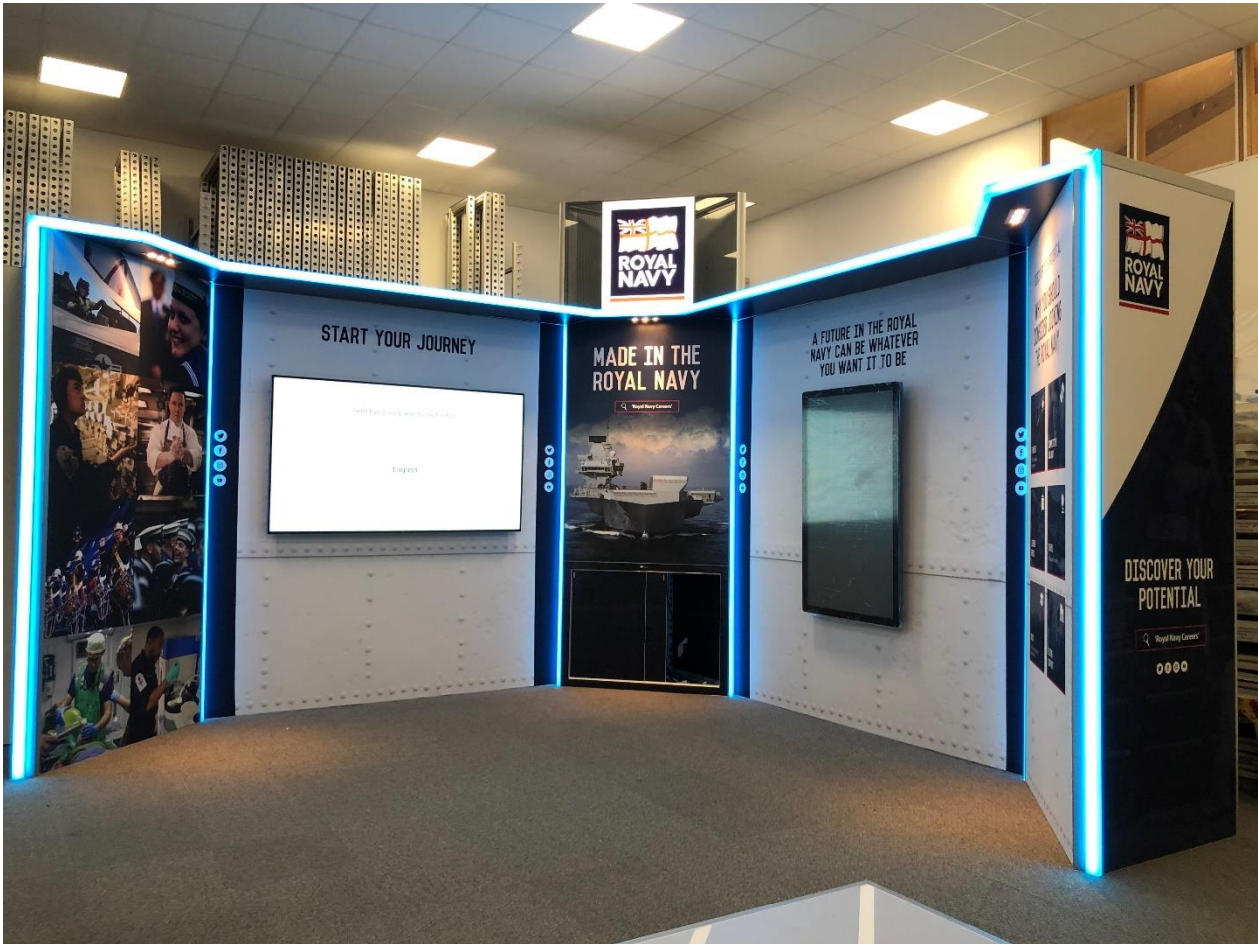


4. New Stand A – 5m x 5m

Part of the kit for the Royal Navy New Stand A produced in 2020. Not yet been deployed.

Royal Navy – New Stand A (Aluvision) – 5m x 5m			
Dimensions	5m x 5m	Condition	Good
Date Last Used	Currently on tour	Potential Works	Touchscreen app amends / development
Recommendation	Continue to store		In development

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5. New Stand A – Pods

Part of the kit for the Royal Navy New Stand A produced in 2020. Not yet been deployed.

Royal Navy – New Stand A (Aluvision) – Pods			
Dimensions	Various	Condition	Good
Date Last Used	Currently on tour	Potential Works	Touchscreen app amends / development
Recommendation	Continue to store		In development

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6. New Stand A – Marines Green LED Line

Additional sections of LED illuminated edge trim have been produced for the New Stand but for use by the Royal Marines. Please note, none of the graphics in the image below have been produced. The additional LED line can only be used with the 5m x 5m stand. Green LED line not yet been deployed.

Royal Navy – New Stand A (Aluvision) – Marines Green LED Line			
Dimensions	5m x 5m only	Condition	New
Date Last Used	Currently on tour	Potential Works	None
Recommendation	Continue to store		



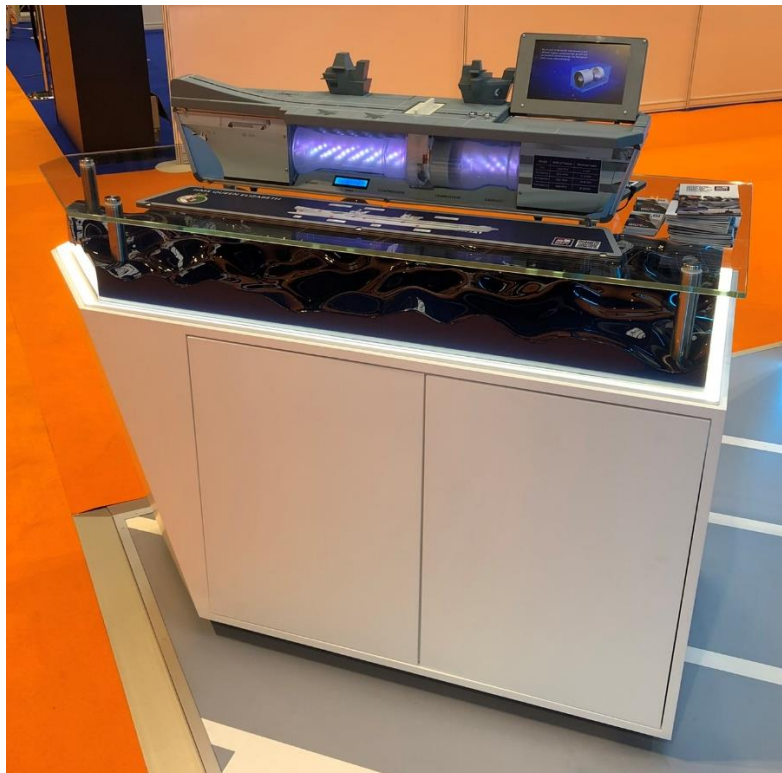
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7. Turbine Plinth

Plinth produced to showcase the new turbine models on the New Stand. White cabinet base, blue 3D wave texture top with glass top. Interior storage and shelving. Can be used without the 3D texture and glass top if required.

Royal Navy – Turbine Plinth x 1			
Dimensions	1.4m x .6m x 1m	Condition	Good
Date Last Used	Currently on tour	Potential Works	None
Recommendation	Continue to store		



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8. Multi-Purpose Plinth

Plinth produced to support the New Stand with interior storage and literature holders.

Royal Navy – Multi-Purpose Plinth x 1			
Dimensions	.36m x .36m x 1m	Condition	Good
Date Last Used	Currently on tour	Potential Works	None
Recommendation	Continue to store		



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9. New Interactive Turbine Models

Interactive turbine models produced by previous agency. 12 x units in total in storage. Looped video content on screen and aluminium turbine blades for the interaction.

Royal Navy – Interactive Turbine Models x 12			
Dimensions	.36m x .36m x 1m	Condition	New
Date Last Used	Sept 2022	Potential Works	N/A
Recommendation	Request from the RN to no longer be used on events. To be discussed.		
Action Post Meeting	All units to be placed into deep storage @ Identity till further update – Completed Dec 2022		

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10. Surplus Kitchen items

These are the surplus items which are left over from RN visit to Swallows , after creating the main kitchen unit, which will be deployed in 2023.

Surplus Includes: 2 x Wooden Crates, 2 x Corner units, 1 x Sink unit, 1 x Front unit, 1 x Unit with doors

Royal Navy – Surplus Kitchen items			
Dimensions		Condition	Used / Fair
Date Last Used		Potential Works	
Recommendation	Continue to store.		

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11. Main Kitchen

Main kitchen unit delivered to Identity March 2023.

Main kitchen includes: 5 x Units – 1 x Fridge, 1 x Double sink unit, 1 x Front counter, 2 x corners.

Royal Navy – Main Kitchen			
Dimensions	3mx3m	Condition	Used / Fair
Date Last Used	Unknown	Potential Works	PAT testing.
Recommendation	Continue to store. To be fully reviewed by Identity for electrics and plumbing. Graphics to be reviewed by the client and updated if required		



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12. Reception Counter

Large white and blue laminate reception counter with rear under counter storage.

Royal Navy – Reception Counter x 1			
Dimensions	1.8m x .6m x .92m	Condition	Used / Fair
Date Last Used	2019	Potential Works	None
Recommendation	Continue to store.		



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13. ABCD Game Console. Battle Stations.

Arcade game style unit with integrated screen (not touch), soundbar, and A-D interactive push buttons. Two units in storge. One is the 'Master', the second is a 'Slave'. Operates quiz style timed questions. Desktop / tower computer running the software. 2 x iPads to change questions in the software. Keyboard, mouse & network switch. Used for Operation Alchemy.

Royal Navy – ABCD Game Console x 2			
Dimensions	1.8m x .6m x .92m	Condition	Fair
Date Last Used	OP Alchemy 2019	Potential Works	Software update.
Recommendation	Continue to store.		
Action Post Meeting	Graphic Update. Identity to check software & content for gameplay, up to date and relevant content or if new games can be added. – Graphics have been updated (New image below)		

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14. Buzzer Wire Game

Buzzer wire game of the Queen Elizabeth aircraft carrier with two metal wires and handles. Can go on top of any tabletop / countertop. AA batteries required.

Royal Navy – Buzzer Wire Game			
Dimensions	1.2m x .7m x .7m	Condition	Fair
Date Last Used	Unknown	Potential Works	Re-graphic.
Recommendation	Continue to store.		
Action Post Meeting	Flag to RN teams that this asset is good for STEM activities & events. Awaiting Client response		



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15. Bay Table

Bi-Service asset. Interactive Bay Table touchscreen and soundbar. RN & RAF missions integrated in the software. Controlled from desktop / tower PC with keyboard and mouse. Bay table frameworks also in storage with no surround.

Royal Navy – Bay Table			
Dimensions	1.2m x 1.2m x 1m	Condition	Fair
Date Last Used	Unknown	Potential Works	Software update. Re-graphic.
Recommendation	Continue to store.		
Action Post Meeting	Re-Graphic. Check software & content for gameplay, up to date and relevant content or if new games can be added.		

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16. Old Stand (BeMatrix) B

Old exhibition stand rolled out by previous agency. Constructed from BeMatrix walling frameworks, angled checker plate bases, foamex panel graphics, halogen stalk lights to the top of the walling and tv playing looped video.

Royal Navy – Old Stand (BeMatrix)			
Dimensions	3m x 3m x 2.4m	Condition	Fair / Poor
Date Last Used	Unknown	Works	Unpack all parts and photograph.
Recommendation / Action	Repurpose / Dispose / Recycle.		
Action Post Meeting	No longer required. Graphics disposed. Framework to be sold.		

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17. Powered Plastic Cases

Peli-case style transport cases which have been converted into interactive gaming stations. Majority of tech / AV has been decommissioned and removed. All cases are a different specification / fitout. Damages to screens. 9 x white cases, 1 x black case. Previously noted to 'contact Paula Trewin for insight'.

Royal Navy – Powered Plastic Crates x 10.			
Dimensions	1m x 1m x .6m	Condition	Incomplete / not working
Date Last Used	Unknown	Potential Works	Complete re-fit.
Recommendation	Dispose / Repurpose / Recycle.		
Action Post Meeting	To go in deep storage		



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18. Submarine Stand – World Skills 2019

Part of the installation for the WorldSkills 2019 show to include mock submarine, white U-shaped VR covers, large format ensign (flag), various sections of walling and paneling.

Royal Navy – WorldSkills 2019 Kit			
Dimensions	Various	Condition	Used
Date Last Used	Nov 2019	Potential Works	Pre-Build. Complete refurb
Recommendation	Dispose / Repurpose / Recycle.		
Action Post Meeting	Continue to store for future opportunities.		

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19. Pop Up Backdrops

Consisting of a number of pull up banners, pop up spier frames with magnetic graphics, curve and snake fabric sock stands. Can have new graphics produced if products are still available for the system.

Royal Navy – Pop Up Stands / Spider Frames			
Dimensions	Various	Condition	Used
Date Last Used	Unknown	Potential Works	Re-graphic
Recommendation	Re/Graphic / Dispose / Repurpose / Recycle.		
Action Post Meeting	Continue to store. Items to be rebranded where required.		

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20. Furniture

Various pieces of exhibition furniture to include, high tables, high stools, café barriers, Tensa barriers, tablet bounce pads.

Royal Navy – Furniture			
Dimensions	Various	Condition	Used
Date Last Used	Unknown	Potential Works	
Recommendation	Dispose / Repurpose / Recycle.		
Action Post Meeting	Continue to store.		



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21. Tablecloths

Royal Navy – Tablecloths			
Dimensions	Various	Condition	Used
Date Last Used	Unknown	Potential Works	Wash
Recommendation	Dispose / Repurpose / Recycle.		
Action Post Meeting	Continue to store. <i>Some taken by Nancy on the day of the meeting.</i>		

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Annex E - RM615 Call Off Schedule 20 (Call-Off Specification) 'RAF Marketing Strategy'

RAF MARKETING STRATEGY

INTRODUCTION

1. The RAF is a wholly base-fed organisation which has a constant need to maintain manning levels by recruiting circa 10% of mandated strength each year. During 20/21 – 24/25, R&S Marketing will face the enduring task of attracting applications in the following critical categories:

- a. Aircrew for existing and new aircraft types.
- b. Operationally critical trades, such as Engineering (where there are national shortages), Cyber Communications, Intelligence and many roles within the STEM space.
- c. BAME and women candidates to meet mandated Ministerial targets.
- d. Rejoiners.
- e. Lateral Entrants.

2. **Astra.** Astra is the campaign to build the Next Generation Air Force, nominally the RAF of 2035. It will embrace networks and data, mobilise space and cyber, modernise bases, transform the RAF way in warfare and supercharge interoperability with other warfighting domains, Services and allies. Astra will have a progressively significant impact on force structure and associated manpower requirements, all of which will radically alter the face of the RAF and may require extensive adjustments to the way in which RAF career opportunities are marketed to the general public. The Astra programme is now underway, and indicative targets for emergent personnel requirements have already been set for the period 2020-25. Against such a dynamic backdrop, the challenge faced by R&S Marketing is how to remain fully informed of, and prepared for impending changes, while still continuing to meet in-year ITTs for existing branches and trade groups.

STRATEGY

3. **Overview.** R&S Marketing Strategy is delivered via a multi-channel communications and engagement programme, backed by econometric analysis, which is designed to deliver RAF Into Training Targets (ITT) for Regulars and Reservists. In order to meet annual and long-term critical manning targets, this programme supports an ongoing recruitment campaign to raise awareness that the RAF is a large and credible UK employer. In terms of key characteristics this programme is:

- a. Inclusive of all media touch points across the full spectrum of owned/earned/paid channels.

- b. Developed to build both long term awareness whilst delivering a constant flow of potential recruits throughout the year.
- c. Focused on STEM and apprenticeships, which relate to priority trade groups.
- d. Inclusive of BAME, women, and all social/educational backgrounds.
- e. Driving action from potential recruits, whilst reassuring influential secondary audiences (eg, parents and guardians).

4. **Recruitment Journey.** R&S Marketing Strategy assumes a recruitment journey in 3 stages:

Phase 1: Attract. Attract the attention of the right candidates and encourage them to embark upon their recruitment journey.

Phase 2: Engage. Persuade and help high quality candidates to continue moving along their recruitment journey.

Phase 3: Convert. Prepare and encourage the right individuals to complete the final steps to attestation.

DELIVERY

5. **Communication Targets.** To set clear communication targets, R&S Marketing uses econometric modelling. Six years of recruiting data is analysed to model the conversion ratios of the recruitment journey from expressions of interest (EOI), to application, and finally entry to service. This model is used to identify the number of entrants to service whose interest was directly triggered by Marketing activity; the remainder, whose applications are attributable to other factors, are defined as The Base. Based on this data, evidence-based communications objectives may be set for the volume of EOIs/applications required from Marketing activity to meet ITTs, and the cost of the requisite activity can be costed. Of note, The Base is assessed to be in long term decline, meaning there are fewer people who are predisposed to apply. As a result, the role of Marketing grows ever more crucial in persuading 'non-Base' candidates to join the RAF.

6. **Target Audience (TA).** The primary TA for RAF Regulars is young adults, aged 16-24, who represent a cross-section of society, reflecting a balance of gender, ethnicity, and social/educational background. For Reserves, the target group is adults aged 25-54 (with a core focus on 35-44) year olds. An important secondary audience is parents/gatekeepers. A consistent trend in recent years has been the steady decrease in the size of younger age groups, with a diminished pool of potential recruits in the future. Moreover, greater efforts will be made to recruit women and BAME candidates who represent a demographic the Armed Forces have traditionally struggled to attract. Of note, there is ever-increasing competition at national level for potential candidates with STEM skills/qualifications; a large proportion of RAF roles require such skills, which places the Service in competition with numerous private sector employers.

7. **Apprenticeships.** In response to the growing prominence of apprenticeships in the RAF (approx. 60% of all RAF Airmen/Airwomen applicants will go on to do an apprenticeship in the early years of their RAF career), we have developed specific communications activities to remain competitive in the market for recruiting potential apprentices. The RAF is a Top 100 Apprenticeship Employer and is rated OFSTEAD outstanding.

8. **Channels.** R&S Marketing activity employs the following channels of communication:

a. **TV.** Econometric modelling shows that despite the evolving TV landscape and increased costs, TV remains the most significant volume contributor of EOIs.

b. **Video on Demand (VOD).** As the cost of reaching younger TAs on TV increases and youth video consumption continues to evolve, a Marketing presence in VOD is key to reaching lighter TV viewers.

c. **Audio.** While traditional radio facilitates regionalised broadcast activity aimed at Reserves recruiting, R&S Marketing continue to review how best to use radio, including digital radio, as an advertising medium.

d. **Social Media.** Social media are forms of electronic communication (such as websites for social networking and microblogging) through which users create online communities to share information, ideas, personal messages, and other content (such as videos). R&S Marketing activity on social media takes place in the following areas, helping to validate the RAF brand, and telling consumers that the RAF is active and focused on communicating with interested parties:

(1) **Paid.** Platforms such as Facebook/Twitter are essential channels for reaching a younger audience. With 19m active 18-24 year old users across Facebook and Instagram every day, this channel delivers reach and engagement with the preferred TA. Econometric results show that the cost per applicant of paid social media is significantly lower than other channels.

(2) **Earned.** Social media platforms allow the RAF to tell more immersive stories such as the 'No Ordinary Job' videos by aligning the lifestyle, values and benefits of the RAF to the passion points of the target audience. They can then share these within their own networks.

(3) **Owned.** R&S Marketing activity on Facebook and Twitter have the highest fan interaction rate of all the Armed Forces.

e. **Media Partnerships.** Aligning with key youth platforms through partnerships enables the RAF to tell a more detailed recruiting story using

authentic and credible voices. Partnerships with organisations such as UCAS, The Student Room, Gradcracker and Not Going To Uni provide fertile ground for publicising Officer recruitment, STEM, and apprenticeships, generating high volumes of EOIs for priority roles at relatively low cost.

f. **TV Sponsorship.** Following the success of activity with E4, C5 and Discovery Channel, R&S Marketing continue to seek out and exploit appropriate opportunities for TV sponsorship.

g. **Face to Face (F2F) Engagement.** As well as enabling the RAF to compete with other employers in attendance, Events such as Careers Fairs and Air Shows, often provide the first opportunity for potential applicants to engage F2F with “real” serving RAF personnel.

h. **Search Marketing.** Search Marketing plays an important role in persuading interested parties to apply, guiding them efficiently to relevant information on the RAF Careers Website.

9. **Careers Website.** Using the channels of communication detailed above, interested parties are “driven” towards visiting the RAF Careers Website which remains the primary information tool to educate and support potential applicants as they research and apply for roles within the RAF. The website communicates the Role and Mission of the RAF and positions the latter as an employer brand, whilst demonstrating the breadth of roles available to applicants for both Regular and Reserve service. Having accessed up-to-date, comprehensive information concerning RAF careers, candidates ideally progress to registering their interest in specific areas of employment with the Call Centre, thereby initiating the application process.

10. **Strategic Direction.** As well as being heavily influenced by the factors noted in paras 1-2, the strategic direction of R&S Marketing during 20/21 – 24/25 will in no small measure be determined by the recommendations made in the Final Report on Recruitment Transformation, the most significant of which include:

a. **Events.** Further refining R&S commitment to external events by empowering key SMEs at HQ and local level to have greater input in deciding which events to support, and reducing R&S commitment of personnel and other resources to events with negligible recruiting value.

b. **Head-Hunting.** Further deployment of head-hunting capability in terms of access to platforms such as LinkedIn, which will be of growing importance in attracting rejoiners and lateral entrants.

c. **Target Audience.** Reviewing and further developing R&S capability to target and attract wider age groupings.

d. **Printed Literature.** Reviewing the provision of printed literature, which is both expensive and soon out of date, and further expand the use of digital media.

e. **RAF Careers Website.** Improved resourcing of the RAF Careers Website, given its profile as the single Point of Entry to the RAF for all interested parties and the requirement for enhanced content.

Annex F - RM615 Call Off Schedule 20 (Call-Off Specification) 'RN Marketing Strategy'

Redacted under FOIA section 40, Personal Information



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17 June 21

Dear R&A colleagues,

RN RECRUITMENT AND ATTRACTION STRATEGY- 2021-24

This has certainly been a year to remember but I for one believe it has not all been bad. Along with the many personal and professional challenges we have faced, we have also been offered many opportunities and it is these opportunities that I want to us to recognise and build upon as I lay out my strategy for RN Recruitment and Attraction over the next 3 years.

Tasked with delivering the "Join Well" element of the wider RN transformation programme, we will look to deliver a generational shift in approach in the way we attract and recruit personnel into the senior Service.

In order to do this we need to move at pace but at the same time not lose sight of our day to day business. This is why my strategy begins with three clear priorities in terms of what I want us to focus on delivering as we simultaneously adjust our business through transformation. As we get immersed in the detail of transformation, we need to always remember that everything we do must work towards the delivery of one of these priorities - if it doesn't, we must question why we are doing it and consider stopping it. My priorities are detailed in full within the strategy but summarised here, in priority order:

1. **Targets:** Achieve 100% of recruiting targets across all cadres.
2. **D&I:** Achieve greater levels of diversity in our applications
3. **Join Well:** Ensure a first-rate recruiting experience regardless of outcome

So, how are we going to achieve all of this? To help us deliver these priorities in an ever changing world, we need to change the way we do things because, to paraphrase an old adage; 'we will not deliver a different outcome if we don't do things differently'.

CV19, presented us with a huge challenge but also forced us to look towards technology to allow us to continue recruiting in a virtual world. This offered us the chance to trial virtual capabilities in a real world environment. Some of it worked and some of it didn't, but we are now taking those lessons on board and applying them in a range of work streams to make us more efficient, inclusive and effective.

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This strategy lays out the key workstreams as separate entities but hopefully you will see that each element is inter-related and dependent on the success of another area. The backbone of our transformation will be the replacement of our current defence recruitment IT system (**DRS**) with the new Recruitment Information Technology System (**RITS**).

By enabling us to make the recruitment process over 90% virtual, we can then look to change our physical foot print and laydown. This will enable us to move out of the majority of our AFCOs, keeping just 15 as admin hubs for the restructured teams and potentially act as future bases for the interactive experiences.

Throughout all of this we must work together and work smarter. This is why the Attract, Specialist Recruiters and Recruiting Field Force teams will work more closely together, blurring the historical boundaries of responsibility and acting as force multipliers for each other.

However, as experienced recruiters, we know that whilst some recruits may fly through the virtual recruiting world, some will require additional support. Often but not exclusively in our 'under-represented' groups. Because increasing diversity is extremely important to us, this is where we will look to add additional support in the form of mentoring teams and the development of an innovative careers experience.

We will also ensure that we retain an "eyes on" element with our potential recruits by enhancing and repositioning the RNAC for both Officers and JRs whilst also re-badging the PRMC to become an RN/RM Candidate Preparation Course (CPC). These touch points will provide us with an opportunity to meet our potential recruits, and they us, before they join, whilst importantly ensuring they are fully prepared for the challenge ahead.

Complementing the changes to the RNAC we will also look to modernise the AIB. This will be re-badged as the Officer Assessment Centre (OAC) and will very much build upon the experiences gained through virtual interview trials ensuring that the process is robust, resulting in an efficient but effective virtual selection process.

I know that much of this means change for many of you, whether that is adjusting your working routine or using new technology but I also know that I can't do this alone. I therefore ask you to engage with the process, lending your expertise and experience to make it the best it can be.

Within the document I have laid out ambitious timelines within which we need to implement these changes. This is necessary for us to be able to have an embedded system which we either carry forward into the Armed Forces Recruiting Process (AFRP) in 2024 or carry on as we are with a world class recruiting process fit for the future.

I therefore ask you to take some time to read this document and the accompanying annexes and in the first instance, ask your Chain of Command if you have any questions. However, I know what I am asking of you and therefore remind you that my door is always open to hear your comments, feedback and questions: navy-cnrtalk2me@mod.gov.uk

Yours sincerely

Redacted under FOIA section 40, Personal Information

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