**CLARIFICATIONS TO TEN485 DATED 14 September 2020**

Question 1: Is the tender open for non UK based tenderers or must the tenderer be UK based or have a UK based partner?

Answer 1: Non UK based tenderers can submit a bid and there is no requirement for a UK based partner.

You will note that a primary requirement is to outline the tenderers role or involvement in the relevant local, regional and national space / aerospace clusters. In this case ‘relevant’ does should be read as ‘relevant within a UK context’.

Question 2: Would CDC look more favourably on a Contractor if it bid for both Lots 1 and 2?

Answer 2: No, each lot will be considered separately

Question 3: If a Contractor provides a response for both Lots 1 and 2, could CDC select it for just one of the Lots?

Answer 3: Yes

Question 4: Does an overview of AIT facilities in Cornwall already exist?

Answe4 4: No

Question 5: Why is the Market Research activity limited solely to AIT operations?

Answer 5: There is already interest from businesses in using AIT facilities

Question 6: Are AIT facilities already available at Newquay Airport?

Answer 6: No

Question 7: Why is Newport Airport selected as a focus for locating AIT activities in Cornwall?  Could other locations in Cornwall be considered?

Answer 7: Businesses cite proximity to an airport as a key factor in the decision to establish facilities for the assembly of Aerospace systems, and this is the site for the Spaceport around which satellite integration AIT activity is clustering. Other locations will not be considered as part of this work

Question 8: With its knowledge of the sector(s) is Aerospace Cornwall allowed to bid for this tender?  If it is, could other contractors team with Aerospace Cornwall?

Answer 8: No. This work is being commissioned for use by the Aerospace Cornwall team.

Question 9: Do the (up to five) potential airport users (mentioned in 5.1) already have operations in Cornwall?

Answer 9: No

Question 10: Is the total effort of the activity limited to the nominees and stakeholders mentioned in 5.1, or is there an expectation to engage with other stakeholders within and/or outside of Cornwall?

Answer 10: Engagement with other stakeholders, particularly those outside Cornwall, is a key element that the tenderer is requested to bring to the bid.

Question 11: Section 9.3 of the TEN485 scope of work document: Indemnity and Insurance. Would a lower level of Indemnity & Insurance cover be acceptable given the size and scope of the required work?

Answer 11: The Indemnity and Insurance cover outlined in the Invitation to Tender are the minimum amounts required. Any costs associated with acquiring adequate levels of cover should be built into the costings by the tenderer.