

**SOFT MARKET TESTING EXERCISE**

**Substance Use: Birmingham’s Adult Treatment Service & Young People’s (12 – 25 years) Substance Use Service**

**Closing date for submission of response**

**12:00hrs (NOON) Monday 20th March 2023**

**Please note this soft market testing exercise has been issued as an information seeking exercise and is not part of a procurement process. There is no guarantee of any procurement activity taking place following this exercise.**

# Introduction

Birmingham City Council is interested in assessing the market to establish the options for the delivery of Adults Substance Use Treatment Service (18+) & Young People’s (12 – 25) Substance Use Service.

The Council is trialling the Young People’s (YP) service offering support to service users up to the age of 25 which will allow flexibility and continuity for those young people already engaged with the YP service and therefore offering choice for those YP who may not be ready to transition into the adult service and/or have additional needs i.e., mental health, housing, disability and vulnerabilities. This approach aligns with Preparing for Adulthood (PFA (14-30), Forward Thinking Birmingham (0-25) and Birmingham Housing Offer for young people up to the age of 25.

## Adults Substance Use

The Adults Substance Use Service is primarily delivered from 5 community hubs across the city and is for adults (18 and above) experiencing difficulties with drugs or alcohol with approximately 5,000 individuals accessing structured treatment with the following key commissioning intentions:

* Think Family; support families during the recovery process and reducing associated harms caused to children
* A Single System with a Lead Provider and sub-contracted Community Partners
* Focus on Recovery Outcomes

Specialist teams also cover:

* Rough Sleeping
* Buvidal
* Prison Leavers
* Women & Families
* Hospitals
* Individual Placement & Support
* Blue Light

## Young People’s (12 – 25 years) Substance Use Service

The Young People’s Substance Use Service is delivered by a single provider from a central location on the outskirts of Birmingham city centre and is a Single Point of Access (SPOC) for Young People up to the age of 25.

In order to be responsive to the needs of young people workers are peripatetic and fluid in their approach and have a presence in the 4 Youth Offending Team (YOT) bases across the city with a strong emphasis on a partnership approach across; accommodation/homelessness, exploitation,

substance use, mental health, crime, education and networks.

Approximately 264 young people access the service yearly with the following key commissioning intentions:

* Minimising the misuse of drugs, alcohol and tobacco
* Reducing risk/vulnerabilities in a holistic approach

# Parameters for both services:

## Financial Envelopes

The Adults Contract has a core value of approximately £15M per year plus additional funding from the Office for Health Inequalities and Disparities (OHID) up to a maximum of approximately £11,424,546 per year (up until the end of 2024/25) across the following 3 grants:

* Supplemental Substance Misuse Treatment and Recovery (SSMTR) Grant
* Rough Sleeping Drug and Alcohol Treatment Grant (RSDATG)
* Housing support funding for people in drug and alcohol treatment (additional SSMTR Grant Funding)

This gives a financial envelope of up to approximately £26,424,546 per year. At this stage the additional OHID funding is up to the end of 2024/25.

The Young People’s Contract has a core value of £697k per year plus additional funding from the Office for Health Inequalities and Disparities (OHID) up to a maximum of approximately £750k per year (up until the end of 2024/25) from the Supplemental Substance Misuse Treatment and Recovery (SSMTR) Grant.

This gives an approximate financial envelope of up to £1,447,000 per year. At this stage the additional OHID funding is up to the end of 2024/25.

## Provider Turnover

Based on the above approximate contract values of up to £26,424,546 and £1,447,000 respectively, there is an expectation that the prospective Adult Service Provider will have a turnover of a least £52,849,092 per year and the prospective Young People’s Service Provider will have a turnover of a least £2,894,000 per year.

## Contract Duration

To be confirmed, for a minimum period of 5 years with a potential option to extend for a yet to be determined period.

## Premises

For the Adults Substance Use Service there is an expectation that the Service Provider will maintain continuity of service by delivering from 5 locality hubs across the city. These locations are:

1. 255 Hospital Street, Birmingham B19 2YF
2. 111 Church Lane, Birmingham B33 9EJ
3. Office 1, Patrick Drive, Shady Lane, Birmingham B44 9ER
4. 113 Griffins Brook Ln, Birmingham B30 1QN
5. 52 Blucher Street, Birmingham B1 1QU

For the Young Peoples Substance Use Service there is an expectation that the Service Provider will operate from a location easily accessible to Birmingham city centre and that workers maintain the current peripatetic and fluid approach in relation to working with key partner organisations.

## Operating Model

The Adults Substance Use Service is a Lead Provider Model with sub-contracting arrangements.

The Young Peoples Substance Use Service is delivered by a single provider.

## Transfer of Undertakings (Protection of Employment) Regulations (TUPE)

There is an expectation that TUPE will apply to both contracts.

# Expressions of Interest Questionnaire

Birmingham City Council are looking for informal expressions of interest on the abovementioned services at this stage in order to establish the level of market interest. Please click on the link below to complete the expression of interest form on MS Forms

<https://forms.office.com/e/XLyX0p0gHd>

# e-Tendering System

The Soft Market Test (SMT) exercise is being issued via the Council’s e-tendering system In-tend with a link to an MS Form questionnaire. Interested organisations are requested to complete and submit the questionnaire using the link provided.

Responses from the questionnaire will only be made available to the relevant Council Public Health officers and/or their advisers in respect of this SMT exercise.

The ‘In-tend’ system is secure and free to use for organisations. If you have any questions on how to use this web site, please contact the In-Tend Support team at [cps@birmingham.gov.uk](mailto:ecatalogue@birmingham.gov.uk).

# Communications

All formal communications (including, but not limited to clarifications) to the Council are to be made in writing using the Council’s e-tendering system In-tend. Under no circumstances should Council Officers be contacted directly.

# Confidentiality

All information supplied by the Council in connection with this SMT exercise shall be regarded as confidential by the organisation (except that such information may as is necessary be disclosed for the purpose of obtaining information necessary for the preparation of the response).

All responses will be kept in confidence but may be taken into consideration by the Council.