

OFFICIAL

Industry Clarification Questions and Answers
GPA GovPass Cards and Associated Goods
Contract Reference: C1000733

Ref	Industry Clarification Question	Authority Response
1	<p>Can subcontracting be utilised for specific components of the project?</p> <ul style="list-style-type: none"> - If so, are there any restrictions or guidelines we should be aware of? 	<p>The Supplier is entitled to sub-contract its obligations under this Contract to subcontractors, ensuring they comply with the obligations under this Contract as set out in Section 8 of the Attachment 6 Mid-Tier Core Terms V1.2. Please refer to Attachment 6 Mid-Tier Schedule 27 Key Subcontractors V1.0 for further information around restrictions and Section 8 of C1000733 Attachment 5 Standard Questionnaire V2.0 viewable on Contracts Finder.</p>
2	<p>Our company has recently started trading, and our financial history is limited. How does the procurement process accommodate companies with a short financial trading history?</p>	<p>Please provide alternative means demonstrating financial status if this is not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status). This information has been added to C1000733 Attachment 5 Standard Questionnaire V2.0 and is viewable on Contracts Finder.</p>
3	<p>Could you please provide the estimated value of the contract? This information will help us assess our capacity and commitment appropriately.</p>	<p>The maximum contract value is £2m (ex-VAT) over the 5 year contract term.</p>
4	<p>Who is the current supplier and how long have they been supplying the work?</p>	<p>Previously, cards and printers have been supplied by Universal Smart Cards Limited who have supplied the initial 100,000 cards for this project.</p>
5	<p>Cards are encoded and pre-personalised with DTC printer</p> <ul style="list-style-type: none"> ○ Is this just black ink, it refers to greyscale but we assume that it is black. ○ Is the pre-perso on one side or both? (the artwork suggests its just the back of the card) ○ Are these printers performing all the encoding, if so, why are only 2 encoders required across all 10 DTC printers. ○ It asks for laminate (1000 cards), is this required? What is being laminated? Is it just the back of the card? 	<p>Yes - our DTC printers perform all the encoding and print on two sides in black ink. Our retransfer printers are used for our internal bureau service or are installed in building pass offices for final personalization.</p> <p>Not all of the printers are used for encoding.</p> <p>Yes, laminate is required, the front of the card will be laminated.</p>

6	<p>We assume the retransfer printer applying the photo, colour elements, the expiry date and the name?</p> <ul style="list-style-type: none"> ○ It makes sense for this side to be laminated. ○ There are ribbons that can provide the colour print and laminate in one process. ○ Why is there are need for an encoder at this stage? Is it doing some secondary encoding? 	Please see the answer to question 5 above.
7	Is it possible to provide a "ISO 27001 certification" instead of "Cyber Essentials certification"?	Yes, with the supporting Statement of applicability (SOA) to support the ISO27001 Certification. Please refer to Section 10 of Attachment C1000733 Statement of Requirements GovPass Cards and Associated Goods V2.0 which has been updated and is viewable on Contracts Finder
8	<p>I have a few questions that will help quote the correct products regarding the attached Price Schedule.</p> <p>Numbers 7,8,9 & 10 are these just blank access control cards to be quoted on or preprinted access control cards please.</p>	Number 7, 8, 9 & 10 refer to blank access control cards as detailed within section 3 of the C1000733 Statement of Requirements GovPass Cards and Associated Goods V2.0 which provides full details of the requirement.
9	<p>Numbers 17,18,19,20,,21,22,23,24,25,26,27,28,29,30,31</p> <p>It is mentioned that proposed printer models, 1,2 and 3, please can you confirm which printers they would prefer as there are many different manufacturers of card printers and it would prove difficult to assess like for like.</p>	Please refer to Section 3.12 of the C1000733 Statement of Requirements GovPass Cards and Associated Goods v2.0 document for information around the minimum requirements for the three printers requested.
10	<p>Please can I ask whether specification 7.1 for Quality should be considered a mandatory requirement for the GovPass tender. There are no systems being provided or system integrations as part of the specification, the contract is essentially buying and selling of goods. I feel this requirement will preclude suppliers from bidding. We do hold ISO 27001 and Cyber Essentials certification. If at a later date the winning supplier is required to encode the cards and/or provide print management software, then if successful in our bid we would commit to carrying out the certification below. I'm discussing this point with the hardware manufacturers Matica and Evolis to see whether they even hold this certificate.</p>	Evaluation Assurance Level (EAL) 5+ Common Criteria documentation, as detailed in the C1000733 Statement of Requirements GovPass Cards and Associated Goods V2.0 document is a mandatory requirement.