



1 Horse Guards Road
London
SW1A 2HQ

Breas Medical Ltd
Barclays Bank Chambers
Bridge Street
Stratford Upon Avon
CV37 6AH | UK

27th March 2020

SUBJECT TO CONTRACT

Dear [REDACTED],

RE: Ventilators – Letter of Comfort

Many thanks to you and your team for the excellent efforts that you have put into responding to the crucial Ventilator Challenge. We are delighted that your products appear suitable and would like to give you and your supply chain comfort to continue.

Specifically:

- We commit to purchasing 1,000 units each of the Vivo 65 model and Nippy 4 model, as it meets the issued Rapidly Manufacture Ventilation Supply (RMVS) specification v2.1 and regulatory approval from the MHRA.
- We would like to support you as you activate your supply chain and we urge these manufacturers to prioritise components that can be used to produce ventilators. A letter has been prepared as such, which we will share with you.
- This is subject to use of the existing NHS framework (“Non-Invasive Ventilation and Sleep Therapy”) prices as discussed.
- We commit to enabling the expansion of your production capacity through the establishment of two additional production lines, one for the Vivo 65 unit and one for the Nippy 4 unit. This cost has been quoted as [REDACTED] USD but shall be paid in pounds sterling.
- The above start-up costs are being paid are subject to the fact they are recoverable should the additional production capacity of the products not be realised.
- The UK Government has first-refusal to purchase products manufactured from these new lines.

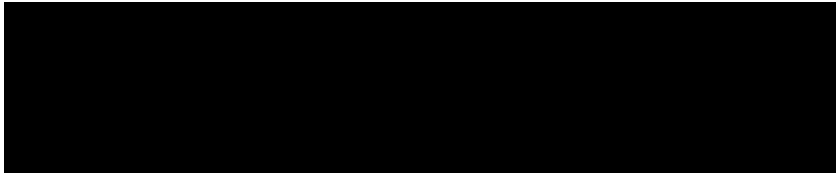
It would be helpful if you could send me a commercial proposal - if you need support with this, please let us know. In this could you ensure you confirm:

- Your commitment to delivering the total volume of 1000 units of each product by the end of June 2020 to the UK government.
- What other help you will need from us.

On receipt of these, my commercial team will work with you to finalise contracts which will be on the basis of NHS standard terms and conditions of supply and purchase as amended for the purchase of medical devices such as ventilators.

Please note that this letter is not intended to create legal relations between Cabinet Office and Breas Medical Limited and is subject to the entering into of a formal contract as set out above.

Very kind regards,

A large black rectangular redaction box covering the signature area.A small black rectangular redaction box covering the name of the signatory.

Government Chief Commercial Officer.