

Request for Proposal



Request for Proposal (RFP) on behalf of the UK Space Agency

Subject: Centre for Earth Observation and Instrumentation.

Sourcing reference number: PR16084

UK Shared Business Services Ltd (UK SBS)

www.ukpbs.co.uk

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UKSBS
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Section 6 – Selection and award questionnaires

Section 6 – Selection questionnaire

6.1 Introduction

The Selection questionnaires are located in the within the e-sourcing tool.

Guidance on completion of the question is available at
<http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx>

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

PART 'A' ORGANISATION AND CONTACT DETAILS

SEL1.1	Please complete the below table																							
Bidder guidance	Bidders should answer "not applicable" where a response is not applicable																							
Scoring criteria	For information only																							
Bidder response	<table border="1"> <tr> <td colspan="2">Table</td> </tr> <tr> <td>Full Name of the Supplier Completing the RFP</td> <td></td> </tr> <tr> <td>Registered Company Address line 1</td> <td></td> </tr> <tr> <td>Registered Company Address line 2</td> <td></td> </tr> <tr> <td>Registered Company Address line 3</td> <td></td> </tr> <tr> <td>Registered Company Address line 4</td> <td></td> </tr> <tr> <td>Registered Company Address line 5</td> <td></td> </tr> <tr> <td>Registered Company Address line 6</td> <td></td> </tr> <tr> <td>Bidders Company Number</td> <td></td> </tr> <tr> <td>Bidders Charity Number</td> <td></td> </tr> <tr> <td>Bidders VAT Number</td> <td></td> </tr> </table>		Table		Full Name of the Supplier Completing the RFP		Registered Company Address line 1		Registered Company Address line 2		Registered Company Address line 3		Registered Company Address line 4		Registered Company Address line 5		Registered Company Address line 6		Bidders Company Number		Bidders Charity Number		Bidders VAT Number	
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SEL1.2	Name of the Bidders immediate and parent company + Ultimate Parent Company	
Bidder guidance	<p>The Bidder should state not applicable where the response is not applicable.</p> <p>Any information submitted over and above the specified limit will be disregarded and not evaluated</p>	
Scoring criteria	For information only	
Bidder Response	Free text	

SEL1.3	Please Select from the below options to indicate your trading status
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Bidder Guidance	The Bidder should select from the following options; i) a public limited company ii) a limited company iii) a limited liability partnership iv) other partnership v) sole trader vi) Other (please specify in the comments box)
Scoring Criteria	For information only
Bidder Response	Selection

SEL1.4	Please select from the below options to indicate whether any of the following classifications apply to you
Bidder guidance	Please select from the following options: i) Voluntary, Community and Social Enterprise (VCSE) ii) Small or Medium Enterprise (SME)* iii) Sheltered workshop iv) Public service mutual <small>*See EU definition of SME: http://ec.europa.eu/enterprise/policies/sme/facts-figures-analysis/sme-definition/</small>
Scoring criteria	For information only
Bidder response	Selection

SEL1.5	State the contact details for enquires in relation to your response to this questionnaire.	
Bidder guidance	The Bidder should state the contact name, title, postal address, e-mail address and telephone number	
Scoring criteria	For information only	
Bidder response	Contact name	Free text
Bidder response	Contact title	Free text
Bidder	E-mail address	Free text

response		
Bidder response	Telephone number	Number

SEL1.6	<p>Please select from the options below to indicate whether you are</p> <p>a) Bidding as a Prime Contractor and will deliver 100% of the key contract deliverables yourself or</p> <p>b) Bidding as a Prime Contractor and will use third parties to deliver <u>some</u> of the services t or</p> <p>c) Bidding as Prime Contractor but will operate as a Managing Agent and will use third parties to deliver <u>all</u> of the services</p> <p>; or</p> <p>d) Bidding as a consortium but not proposing to create a new legal entity; or</p> <p>e) Bidding as a consortium and intend to create a Special Purpose Vehicle (SPV).</p>
Bidder guidance	<p>The Bidder shall either respond a, b, c, d or e.</p> <p>If the bidders selects an option other than A, please provide details of your proposed bidding model as an attachment that includes members of the supply chain, the percentage of work being delivered by each sub-contractor and the key contract deliverables each sub-contractor will be responsible for.</p> <p>Please note that the authority may require the consortium to assume a specific legal form if awarded the contract, to the extent that it is necessary for the satisfactory performance of the contract.</p> <p>If your response is d please provide details of your consortium members and your lead member.</p> <p>If your response is e, please provide the details of d and the name of your Special Purpose Vehicle</p>
Scoring criteria	For information only
Bidder response	Drop down menu – a, b, c, d, e

SEL1.7	If applicable, is your business registered with the appropriate trade or professional register(s) in the EU member state where it is established (as set out in Annex XI of directive 2014/24/EU) under the conditions laid down by that member state).
Bidder	Bidders from the UK shall answer ' not applicable '

guidance	<p>Bidders from outside the UK shall answer either Yes or No.</p> <p>If Bidders answer Yes they should provide the registration number in the comment box</p> <p>Any information submitted over and above the specified limit will be disregarded and not evaluated</p>
Scoring criteria	For information only
Bidder response	Free text

SEL1.8	<p>Is it a legal requirement in the State where you are established for you to be licensed or a member of a relevant organisation in order to provide the requirement in this procurement?</p>
Bidder guidance	<p>Bidders shall answer either Yes or No.</p> <p>If Bidders answer Yes please provide additional details within the comment box of what is required and confirmation that you have complied with this.</p> <p>Any information submitted over and above the specified limit will be disregarded and not evaluated</p>
Scoring criteria	For information only
Bidder response	Free text

PART 'B' – GROUNDS FOR MANDATORY REJECTION

SEL2.1	<p>Grounds for mandatory rejection – Bidder guidance – UK SBS is required by law (under the Public Contracts Regulations 2015) to exclude you from participating further in a procurement if you cannot answer 'no' to every question in this section (SEL2.2 to SEL2.10.) If you answer "yes" to any of these questions, it is very unlikely that your application will be accepted. You may wish to seek clarification before completing this form.</p> <p>Any supporting information in response to Q SEL2.2 to SEL2.10 should be provided in SEL2.11.</p>
Bidder guidance	Bidders shall answer Yes they understand this requirement
Bidder response	Yes

SEL2.2	<p>Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of conspiracy within the meaning of section 1 or 1A of the Criminal Law Act 1977 or article 9 or 9A of the Criminal Attempts and Conspiracy (Northern Ireland) Order 1983 where that conspiracy relates to participation in a criminal organisation as defined in Article 2 of Council Framework Decision 2008/841/JHA on the fight against organised crime.</p>
Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

SEL2.3	<p>Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of corruption within the meaning of section 1(2) of the Public Bodies Corrupt Practices Act 1889 or section 1 of the Prevention of Corruption Act 1906 OR been convicted of the common law offence of bribery.</p>
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Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

SEL2.4	<p>Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of the offence of bribery within the meaning of sections 1, 2 or 6 of the Bribery Act 2010 or section 113 of the Representation of the People Act 1983.</p>
Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

SEL2.5	<p>Within the past five years, has your organisation or any directors or partner or any other person who has powers administrative, management or supervisory of representation, decision or control been convicted of the offence of fraud, where the offence relates to fraud affecting the financial interests of the European Communities financial interests of the European Union as defined by Article 1 of the Convention on the protection of the financial interests of the European Communities. In relation to;</p> <p>(a) the common law offence of cheating the Revenue; (b) the common law offence of conspiracy to defraud; (c) fraud or theft within the meaning of the Theft Act 1968, the Theft Act (Northern Ireland) 1969, the Theft Act 1978 or the Theft (Northern Ireland) Order 1978; (d) fraudulent trading within the meaning of section 458 of the Companies Act 1985, article 451 of the Companies (Northern Ireland) Order 1986 or section 993 of the Companies Act 2006; (e) fraudulent evasion within the meaning of section 170 of the</p>
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	<p>Customs and Excise Management Act 1979 or section 72 of the Value Added Tax Act 1994;</p> <p>(f) an offence in connection with taxation in the European Union within the meaning of section 71 of the Criminal Justice Act 1993;</p> <p>(g) destroying, defacing or concealing of documents or procuring the execution of a valuable security within the meaning of section 20 of the Theft Act 1968 or section 19 of the Theft Act (Northern Ireland) 1969;</p> <p>(h) fraud within the meaning of section 2, 3 or 4 of the Fraud Act 2006;</p> <p>or</p> <p>(i) the possession of articles for use in frauds within the meaning of section 6 of the Fraud Act 2006, or the making, adapting, supplying or offering to supply articles for use in frauds within the meaning of section 7 of that Act.</p>
Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

SEL2.6	<p>Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of any offence:</p> <p>(a) listed—</p> <p style="padding-left: 40px;">(i) in section 41 of the Counter Terrorism Act 2008; or</p> <p style="padding-left: 40px;">(ii) in Schedule 2 to that Act where the court has determined that there is a terrorist connection; or</p> <p>(b) any offence under sections 44 to 46 of the Serious Crime Act 2007 which relates to an offence covered by subparagraphs SEL2.6(a) above.</p>
Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS</p>
Scoring criteria	Mandatory Pass / Fail
Bidder	Drop down menu - Yes / No

response	
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SEL2.7	Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of money laundering within the meaning of Section 340(11) and 415 of the Proceeds of Crime Act 2002.
Bidder guidance	Bidders shall answer Yes or No If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

SEL2.8	Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of an offence in connection with the proceeds of criminal conduct within the meaning of section 93A, 93B or 93C of the Criminal Justice Act 1988 or article 45, 46 or 47 of the Proceeds of Crime (Northern Ireland) Order 1996.
Bidder guidance	Bidders shall answer Yes or No If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No.

SEL2.9	Within the past five years, has your organisation or any directors or partner or any other person who has administrative, management or supervisory powers of representation, decision or control been convicted of; (a) an offence under section 4 of the Asylum and Immigration (Treatment of Claimants, etc.) Act 2004; (b) an offence under section 59A of the Sexual Offences Act 2003; (c) an offence under section 71 of the Coroners and Justice Act 2009;
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	<p>(d) an offence in connection with the proceeds of drug trafficking within the meaning of section 49, 50 or 51 of the Drug Trafficking Act 1994; or</p> <p>(e) any other offence within the meaning of Article 57(1) of the Public Contracts Directive—</p> <p>(i) as defined by the law of any jurisdiction outside England and Wales and Northern Ireland; or</p> <p>(ii) created, after the day on which these Regulations were made, in the law of England and Wales or Northern Ireland.</p>
Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No.

SEL2.10	<p>Are you in breach of your obligations relating to the payment of taxes or social security contributions and / or has it been established by a judicial or administrative decision, having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which your organisation is established, that your organisation is in breach of obligations related to the payment of tax or social security contributions?</p>
Bidder guidance	<p>Bidders shall answer Yes or No</p> <p>If you answer 'yes' to this question it is very unlikely that your application will be accepted, and you should contact us for advice before completing this form. Any response with a 'Yes' answer must be supported with appropriate supporting text in response to SEL2.11 to justify the response is reasonable to UK SBS</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No.

SEL2.11	<p>If you have selected Yes to any of the questions SEL2.2 to SEL2.10 you should set out the full facts of the relevant incident and any remedial actions taken. The information provided will be taken into account by UK SBS in considering whether or not your response will be permitted to proceed any further.</p>
Bidder guidance	<p>If the Bidder has answered 'No' to questions SEL2.2 to SEL2.10 they should answer 'Not applicable'.</p> <p>Maximum character count – 4096 characters</p>
Scoring criteria	Supporting information to SEL2.2 to SEL2.10
Bidder response	Text

PART 'C' – GROUNDS FOR DISCRETIONARY REJECTION

SEL3.1	Grounds for discretionary rejection – UK SBS is entitled to exclude you from consideration if any of the following apply but may decide to allow you to proceed further. If you cannot provide a compliant answer to questions SEL3.2 to 3.8, it is possible that your application might not be accepted. In the event that any of the following do apply, please add an attachment as a response to the question detailing the full details of the relevant incident and any remedial action taken subsequently. The information provided will be taken into account by UK SBS in considering whether or not you will be able to proceed any further in respect of this procurement.
Bidder guidance	Bidders shall answer Yes they understand this requirement
Bidder response	Drop down menu - Yes

SEL3.2	Within the past three years has your organisation violated applicable obligations referred to in Regulation 56(2) in the fields of environmental, social and labour law established by EU law, national law, collective agreements or by the international environmental, social and labour law provisions listed in Annex X to the Public Contracts Directive as amended from time to time.
Bidder guidance	Bidders shall answer Yes or no Yes- Please provide supporting information as an attachment to this question. No – Pass
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.3	Please confirm within the past three years your organisation is not bankrupt or is the subject of insolvency or winding-up proceedings, where its assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State.
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Bidder guidance	Bidders shall answer Yes or no Yes- Pass No – Please provide supporting information as an attachment to this question.
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.4	Please confirm that within the past three years your organisation has not been found guilty of grave professional misconduct, which renders its integrity questionable.
Bidder guidance	Bidders shall answer Yes or no Yes- Pass No – Please provide supporting information as an attachment to this question.
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.5	Please confirm that your organisation has not entered into any agreements or arrangements with other economic operators aimed at distorting competition. This declaration made as part of the procurement shall survive due process and any term of award as an obligation on your part to inform UK SBS should you be successful.
Bidder guidance	Bidders shall answer Yes or no Yes- Pass No – Please provide supporting information as an attachment to this question.
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.6	Please confirm that, within the past three years if your organisation has had a conflict of interest within the meaning of regulation 24 of the Public Contracts Regulations 2015 that cannot be effectively remedied by other,
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	less intrusive, measures, this declaration made as part of the procurement shall survive due process and any term of award as an obligation on your part to inform UK SBS should you be successful.
Bidder Guidance	<p>Bidders shall answer Yes or no</p> <p>Yes – Please provide supporting information as an attachment to this question</p> <p>No - Pass</p> <p>UK SBS may exclude the Supplier if there is a conflict of interest which cannot be effectively remedied. The concept of a conflict of interest includes any situation where relevant staff members have, directly or indirectly, a financial, economic or other personal interest which might be perceived to compromise their impartiality and independence in the context of the procurement procedure.</p> <p>Where there is any indication that a conflict of interest exists or may arise then it is the responsibility of the Supplier to inform the authority, detailing the conflict in an attachment to this question. Provided that it has been carried out in a transparent manner, routine pre-market engagement carried out by the authority should not represent a conflict of interest for the Supplier.</p>
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.7	You confirm that the prior involvement of your organisation in the preparation of the procurement procedure has resulted in a distortion of competition, as referred to in regulation 41, that cannot be remedied by other, less intrusive, measures;
Bidder guidance	<p>Bidders shall answer Yes or no</p> <p>Yes- Please provide supporting information as an attachment to this question.</p> <p>No – Pass</p> <p>UK SBS may assess the past performance of a Supplier (through a Certificate of Performance provided by a Customer or other means of evidence). The authority may take into account any failure to discharge obligations under the previous principal relevant contracts of the Supplier completing this PQQ. The authority may also assess whether specified minimum standards for reliability for such contracts are met.</p> <p>In addition, the authority may re-assess reliability based on past performance at key stages in the procurement process (i.e. Supplier selection, tender evaluation, contract award stage etc.). Suppliers may also be asked to update the evidence they provide in this section to reflect more recent performance on new or existing contracts (or to confirm that nothing</p>

	has changed).
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.8	Within the past three years, has your organisation has shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions
Bidder guidance	Bidders shall answer Yes or no Yes- Please provide supporting information as an attachment to this question. No – Pass
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.9	Within the past three years, has your organisation; (i) been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria; or (ii) has withheld such information or is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015;Or (iii) Undertaken to; (a) unduly influence the decision-making process of the contracting authority, or (b) obtain confidential information that may confer upon your organisation undue advantages in the procurement procedure (iv) negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award.
Bidder guidance	Bidders shall answer Yes or no Yes- Please provide supporting information as an attachment to this question. No – Pass

Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.10	<p>From 1 April 2013 onwards, have any of your company's tax returns submitted on or after 1 October 2012;</p> <p>i) Given rise to a criminal conviction for tax related offences which is unspent, or to a civil penalty for fraud or evasion; or</p> <p>ii) Been found to be incorrect as a result of:</p> <p>a. HMRC successfully challenging it under the General Anti-Abuse Rule (GAAR) or the "Halifax" abuse principle; or</p> <p>b. A Tax Authority in a jurisdiction in which the legal entity is established successfully challenging it under any tax rules or legislation that have an effect equivalent or similar to the GAAR or the "Halifax" abuse principle; or</p> <p>c. The failure of an avoidance scheme which the Supplier was involved in and which was, or should have been, notified under the Disclosure of Tax Avoidance Scheme (DOTAS) or any equivalent or similar regime in a jurisdiction in which the Supplier is established.</p>
Bidder Guidance	<p>The bidder shall answer yes or no</p> <p>Yes= Fail No= Pass</p> <p>You may provide details of any mitigating factors that you consider relevant and that wish the authority to take into consideration. This can include, for example:</p> <ul style="list-style-type: none"> • Corrective action undertaken by the Supplier to date; • Planned corrective action to be taken; • Changes in personnel or ownership since the Occasion of Non-Compliance (OONC); or • Changes in financial, accounting, audit or management procedures since the OONC. <p>In order that the authority can consider any factors raised by the Supplier, the following information should be provided:</p> <ul style="list-style-type: none"> • A brief description of the occasion, the tax to which it applied, and the type of "non-compliance" e.g. whether HMRC or the foreign Tax Authority has challenged pursuant to the

	<p>GAAR, the “Halifax” abuse principle etc.</p> <ul style="list-style-type: none"> • Where the OONC relates to a DOTAS, the number of the relevant scheme. • The date of the original “non-compliance” and the date of any judgement against the Supplier, or date when the return was amended. • The level of any penalty or criminal conviction applied
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Drop down menu – Yes / No

SEL3.11	If you are Commercial organisation with a minimum financial turnover of £36M, please confirm that you are compliant with Section 54 of the Modern Slavery Act 2015.
Bidder guidance	<p>The Bidder shall choose from the following options;</p> <ul style="list-style-type: none"> A. N/A – our turnover is less than £36M B. Yes – information attached C. No (with justification) – we are not compliant but will be prior to commencement of a contract D. No – we are not and will not be compliant at the time of award of the contract
Scoring Criteria	Mandatory Pass/ Fail
Bidder response	Selection

PART ‘D’ – ECONOMIC AND FINANCIAL STANDING REGULATION 24

SEL4.1	<p>Please provide one of the following to demonstrate your economic/financial standing;</p> <ul style="list-style-type: none"> a. A copy of the audited accounts for the most recent two years b. A statement of the turnover, profit & loss account, current liabilities and assets, and cash flow for the most recent year of trading for this organisation c. A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position d. Alternative means of demonstrating financial status if any of the above are not available (e.g. Forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status).
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Bidder guidance	<p>UK SBS will make a judgement based on the information provided to ascertain the financial stability of the Bidder.</p> <p>UK SBS reserves the right to consider credit check information alongside the response to this question in order to ascertain the financial stability of the Bidder.</p> <p>Pass – UK SBS considers the information provided demonstrates the financial stability of the Bidder is sufficient to be considered for this procurement.</p> <p>Fail – UK SBS considers the information provided fails to demonstrate the financial stability of the Bidder is sufficient to be considered for this procurement.</p> <p>Bidders are invited to embed their attachments to this question in the 'Bidder response' section.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down – Yes I have enclosed Attachment(s)

SEL4.3	<p>Are you are part of a wider group (e.g. a subsidiary of a holding/parent company)?</p> <p>If yes, please provide the name in the text box below and provide Ultimate / parent company accounts if available.</p> <p>If yes, would the Ultimate / parent company be willing to provide a guarantee if necessary? If not, would you be able to obtain a guarantee elsewhere (e.g from a bank?)</p> <p>If no, please response N/A</p>
Bidder Guidance	<p>Please provide your response in the text box below</p> <p>UK SBS will make a judgement based on the information provided to ascertain the financial stability of the Bidder.</p> <p>UK SBS reserves the right to consider credit check information alongside the response to this question in order to ascertain the financial stability of the Bidder.</p> <p>Pass – UK SBS considers the information provided demonstrates the financial stability of the Bidder is sufficient to be considered for this procurement.</p> <p>Fail – UK SBS considers the information provided fails to demonstrate the financial stability of the Bidder is sufficient to be considered for this</p>

	procurement. Bidders are invited to embed their attachments to this question in the 'Bidder response' section.
Scoring Criteria	Pass/fail

SEL4.4	Please self-certify whether you already have, or can commit to obtain, prior to the commencement of the contract, the levels of insurance cover indicated below: Employer's (Compulsory) Liability Insurance = £5million Public Liability Insurance = £2million Professional Indemnity Insurance = £2million
Bidder Guidance	It is a legal requirement that all companies hold Employer's (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders. The Bidder shall answer yes or no Yes= Pass No= Fail
Scoring Criteria	Mandatory Pass fail
Bidder response	Drop down menu – Yes / No

PART 'E' - TECHNICAL AND PROFESSIONAL ABILITY

<p>SEL5.1</p>	<p>Please provide details of one contract, from either the public or private sector, that is relevant to the authority's requirement. Contracts for supplies or services should have been performed during the past <u>three</u> years.</p> <p>The named customer contact provided should be prepared to provide written evidence to the authority to confirm the accuracy of the information provided below.</p> <p>Consortia bids should provide relevant examples of where the consortium has delivered similar requirements; if this is not possible (e.g. the consortium is newly formed or a Special Purpose Vehicle will be created for this contract) then three separate examples should be provided between the principal member(s) of the proposed consortium or Special Purpose Vehicle.</p> <p>Where the Supplier is a Special Purpose Vehicle, or a managing agent not intending to be the main provider of the supplies or services, the information requested should be provided in respect of the principal intended provider(s) or sub-contractor(s) who will deliver the supplies and services.</p>	
<p>Bidder guidance</p>	<p>The Bidder shall ensure the reference complies with the requirements of having a similar scope and value to this procurement are still running or have been completed in the last three years (goods / services) to achieve a pass.</p> <p>Bidders who are unable to provide an appropriate reference which has a similar scope and value to this procurement, which has been completed within three years (goods /services) of the date of the OJEU Notice will fail.</p> <p>UK SBS makes no commitment to contact the reference; it does however reserve the right to contact the reference at any time in the procurement to validate the content of the Bidders answer.</p> <p>If you cannot provide at least one example for questions 6.1 to 6.4, in no more than 500 words please provide an explanation for this in the comment box below e.g. your organisation is a new start-up.</p>	
<p>Scoring criteria</p>	<p>Mandatory pass /fail</p>	
<p>Bidder response</p>	<p>Reference 1 Name of customer organisation</p>	<p>Free text</p>
	<p>Reference 1 Point of contact in customer organisation</p> <p>Position in the organisation</p> <p>E-mail address</p>	<p>Free text</p>
	<p>Reference 1 In no more than 2000 Characters, please provide a brief description of the contract delivered including evidence as to your</p>	<p>Free text</p>

	technical capability in this market.	
	Reference 1 Approximate annual contract value (£)	Number
	Reference 1 Contract start and end date	Free text

SEL5.2	Please self-certify that your organisation has a Health and Safety Policy that complies with current legislative requirements.	
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No - Fail	
Scoring criteria	Mandatory Pass / Fail	
Bidder response	Drop down menu - Yes / No	

SEL5.3	Has your organisation or any of its Directors or Executive Officers been in receipt of enforcement/remedial orders in relation to the Health and Safety Executive (or equivalent body) in the last 3 years?	
Bidder Guidance	The Bidder Shall answer yes or no Yes = Fail No = Pass	
Scoring Criteria	Mandatory Pass/Fail	

SEL5.4	Has your organisation been convicted of breaching environmental legislation, or had any notice served upon it, in the last three years by any environmental regulator or authority (including local authority)?	
Bidder Guidance	The Bidder shall answer yes or no Yes – Fail* No – Pass If your answer to this question is “Yes”, please provide details in a separate Appendix of the conviction or notice and details of any remedial action or changes you have made as a result of conviction or notices served.	

	UK SBS will not select bidder(s) that have been prosecuted or served notice under environmental legislation in the last 3 years, unless the authority is satisfied that appropriate remedial action has been taken to prevent future occurrences/breaches.
Scoring Criteria	Mandatory Pass/fail
Bidder response	Drop down menu - Yes / No

SEL5.5	If you use sub-contractors, do you have processes in place to check whether any of these organisations have been convicted or had a notice served upon them for infringement of environmental legislation?
Bidder Guidance	The Bidder Shall answer yes or no Yes = Pass No = Fail
Scoring Criteria	Mandatory Pass/fail

SEL5.6	<p>In the last three years, has any finding of unlawful discrimination been made against your organisation by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? And/or;</p> <p>In the last three years, has your organisation had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination?</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Fail*</p> <p>No – Pass</p> <p>*If you have answered “yes” please provide, as an attachment to this question, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.</p> <p>If the investigation upheld the complaint against your organisation, please use the attachment to explain what action (if any) you have taken to prevent unlawful discrimination from reoccurring.</p> <p>You may be excluded if you are unable to demonstrate to UK SBS’s satisfaction that appropriate remedial action has been taken to prevent similar unlawful discrimination reoccurring.</p>
Scoring	Mandatory Pass / Fail

criteria	
Bidder response	Drop down menu - Yes / No

SEL5.7	If you use sub-contractors, do you have processes in place to check whether any of the circumstances in SEL5.6 apply to these other organisations?
Bidder Guidance	The Bidder Shall answer yes or no Yes = Pass No = Fail
Scoring Criteria	Mandatory Pass/fail
Bidder response	Drop down menu - Yes / No

SEL5.8	<p>I declare that to the best of my knowledge the answers submitted to these questions are correct. I understand that the information will be used in the selection process to assess my organisation's suitability to be invited to participate further in this procurement,</p> <p>I understand that the authority may reject my submission if there is a failure to answer all relevant questions fully or if I provide false/misleading information. I have provided a full list of any Appendices used to provide additional information in response to questions.</p> <p>I also declare that there is no conflict of interest in relation to the authority's requirement.</p> <p>Name:</p> <p>Role in organisation:</p> <p>Date:</p>
Bidder guidance	<p>Bidders shall answer Yes they make this declaration. And complete the table below.</p> <p>Your answers to these questions will form part of any contract between your company and UK SBS.</p> <p>This Declaration shall be submitted by an individual of the organisation, company or partnership who has authority to answer on behalf of that organisation, company or partnership e.g. Finance Director, Director or, in the case of a partnership, a senior or controlling partner.</p>

Bidder response	Drop down menu - Yes
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SEL5.9	<p>Please provide supporting evidence which demonstrates the following:</p> <ul style="list-style-type: none"> • Evidence of Scientific and technical Earth Observation expertise; • Details of the Organisational Structure listing the Director and team members to demonstrate knowledge, key skills, experience and previous track record
Bidder guidance	<p>The Bidder shall include a role description for each management team member to evidence their suitability, knowledge and experience to run and be part of the Centre Earth Observation Instrument programme management team.</p> <p>While diagrams may be used to support understanding of the management structure they should be high level and should not be used to support other parts of the response where more detailed information is required.</p>
Scoring criteria	<p>The Bidder shall answer Yes or No</p> <p>Yes – Supporting evidence has been provided - Pass</p> <p>No – Supporting evidence has not been provided - Fail</p> <p>Please not that in the event that the Bidder has responded yes to this question but hasn't provided sufficient supporting document then the Bidder will Fail</p>
Bidder response	Mandatory Pass/Fail

SEL5.10	<p>Provide evidence of activity, engagement, and your relationship with the Earth Observation industry, for example;</p> <ul style="list-style-type: none"> • The UK Earth Observation public sector including UK Space Agency, Natural Environment Research Council/National Centre for Earth Observation, Science and Technologies Faculties Council • Earth Observation relevant Industry • European Space Agency (ESA) EO and technology development areas • EUMETSAT
Bidder guidance	<p>The Bidder shall provide evidence of engagement with EO industry such as those listed above, or any others that are relevant.</p> <p>A summary of your engagement with each body inclusive of impact and</p>

	<p>outcome is required to show the breadth of activity relevant to this programme.</p> <p>One side of A4 per summary of each body.</p>
Scoring Criteria	<p>The Bidder shall answer Yes or No</p> <p>Yes – Supporting evidence has been provided - Pass</p> <p>No – Supporting evidence has not been provided – Fail</p> <p>Please note that in the event that the Bidder has responded yes to this question but hasn't provided sufficient supporting document then the Bidder will Fail</p>
Bidder response	Mandatory Pass/Fail

FOI1.1	<p>FREEDOM OF INFORMATION ACT 2000 (FOIA) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)</p> <p>Information provided in the course of the procurement process may be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004.</p> <p>Please note that some of the information provided may be protected under the FOIA exemptions and EIR exceptions. More information on applying the exemptions or exceptions can be found under the Information Commissioners Office (ICO) website http://ico.org.uk</p> <p>Please confirm you have been informed that information provided under this Bid may be disclosed under the FOIA and EIR and agree to it being published.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

FOI1.2	<p>FREEDOM OF INFORMATION ACT 2000 AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 EXEMPTIONS</p> <p>Please complete this section <u>only</u> if you have agreed for you</p>
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	<p>information to be disclosed under the FOIA or EIR in FOI1.1</p> <p>If you have not agreed for your information to be disclosed under the FOIA or EIR in Question FOI1.1 please complete the table 'N/A' (not applicable)</p> <p>If you have agreed for your information to be disclosed under the FOIA or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why? If you are not relying on any exemptions or exceptions please complete each field 'N/A' (not applicable).</p>	
Bidder guidance	<p>The Bidder shall provide details of their proposed exemptions/exception in the table below.</p> <p>The Bidder shall note that if UK SBS believes that the suggested exemptions or exceptions have not been applied properly, UK SBS will disclose the requested information unless another exemption or exception can be applied by UK SBS.</p> <p>Be aware that by completing FOI1.1 and answering 'yes' you have agreed for UK SBS to disclose the provided information under the Freedom of Information Act 2000 or Environmental Information Regulation 2004, therefore you will not be approached for consent.</p>	
Scoring criteria	For information only	
Bidder response	Confidential Information	Justification for exemption/exception under FOIA / EIR
	Commercially sensitive information	Justification for exemption/exception under FOIA / EIR

Section 6 – Award questionnaire

6.2 The Award questionnaires are located within the e-sourcing tool.

6.3 Guidance on completion of the questions is available at <http://www.ukpbs.co.uk/services/procure/Pages/supplier.aspx>

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

COMMERCIAL QUESTIONNAIRE

RFP Governance

AW1.1	FORM OF BID I declare that to the best of my knowledge the answers submitted in this RFP are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to bid for UK SBS's requirement and I am signing on behalf of my organisation. I understand that the UK SBS may reject this RFP if there is a failure to answer all relevant questions fully or if I provide false/misleading information. I understand that the Government's transparency agenda requires that sourcing documents, including RFP templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by UK SBS, including the RFP, and any contract entered into by UK SBS or its Customers with its preferred supplier once the procurement is complete. By submitting a response to this RFP I agree that our participation may be made public. I understand that the answers given in this response may be published on the web site (but elements may be redacted under Freedom of Information Act 2000 (FOIA) or Environmental Information Regulations 2004 (EIR)). By submitting a response to this RFP I agree and accept the justification for the UK SBS's evaluation criteria. By submitting a response to this RFP I agreed and accept that UK SBS reserves the right to change without notice the procedure for awarding the Contract, to reject any or all bids for the Contract, to stop the process and not award the Contract (in whole or in part) at any time without any liability on its part. By submitting a response to this RFP I agree and accept that nothing in this process is intended to form any express or implied contractual relationship between the Parties unless and until a Contract is awarded. UK SBS is not liable for any costs resulting from cancellation of this process or any costs incurred by Bidders taking part in this procurement process. I understand that where sourcing documents issued by UK SBS or contracts with its suppliers fall to be disclosed UK SBS will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.
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Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

AW1.2	<p>Having examined the contents of the RFP we offer to carry out the requirement in conformity with the said conditions for the maximum fixed prices detailed in the schedule attached in response to AW5.2.</p> <p>We undertake to carry out the requirements specified within the period stated in the enquiry letter.</p> <p>Our Bid offer shall be binding between us for a period of 90 days from the closing date for receipt of Bids.</p> <p>Unless and until a formal agreement is prepared and executed this Bid and a written acceptance thereof shall constitute a binding contract between us.</p> <p>We understand that you are not bound to accept the lowest or any Bid you may receive.</p>
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

AW1.3	<p>CERTIFICATE OF BONA FIDE BID</p> <p>The essence of procurement is that the customer shall receive bona fide competitive Bids, from all those Bidding. In recognition of this principle, we certify that this is a bona fide Bid, intended to be competitive and that we have not fixed or adjusted the amount of Bid by or under or in accordance with any agreement with any other person.</p>
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	<p>We also certify that we have not done and we undertake that we will not do at any time before the hour and date specified for the return of this Bid any of the following:</p> <ul style="list-style-type: none"> (a) Communicate to a person other than the person calling for these Bids the amount or approximate amount of the proposed Bid, except where the disclosure, in confidence, of the approximate amount of the Bid was necessary to obtain insurance premium quotations for the preparation of the Bid; (b) Enter into any agreement or arrangement with any other person that he shall refrain from bidding or as to the amount of any Bid to be submitted; (c) Offer to pay or agree to pay or give any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or have caused to be done in relation to any other Bid or proposed Bid for the said supply / service any act or thing of the sort described above. <p>In this certificate, the word "person" includes any persons and anybody or association, corporate or unincorporated, and any "agreement or arrangement" includes any such transaction, formal or informal, and whether legally binding or not.</p> <p>We acknowledge that UK SBS will be entitled to cancel the contract and to recover from us the amount of any loss resulting from such cancellation if we or our representatives (whether with our without our knowledge) shall have practiced collusion in Bidding for this contract or any other contract with UK SBS or shall employ any corrupt or illegal practices either in the obtaining or execution of this contract or any other contract with UK SBS.</p> <p>We agree that UK SBS may disclose the Bidders information / documentation (submitted to UK SBS during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related purposes.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No - Fail</p>
Scoring criteria	<p>Mandatory Pass / Fail</p>

Bidder response	Drop down menu - Yes / No

Executive summary

<p>AW2.1</p>	<p>Please provide an executive summary of your bid.</p> <p>The executive summary should focus on the key features of the Bidder's Response including all key assumptions made by the Bidder (but excluding all pricing/financial information)</p> <p>The objective of the executive summary is to provide UK SBS with a clear, concise and complete summary of the Bidder's Response together with an insight into the reasoning and rationale behind the Response.</p> <p>It is intended that the executive summary should provide a useful introduction to the Response for evaluators, as well as senior stakeholders who may not be involved in the detailed evaluation.</p> <p>Whilst the executive summary will not be formally evaluated, it will be scrutinised for consistency with your Response and clarification will be sought if required.</p> <p>The executive summary must only contain information drawn from other areas of your Response and must not contain any new material. Whilst diagrams and photographs may be used, they should be high level and should not be used to support other parts of the Response where more detailed information is required.</p>
<p>Bidder guidance</p>	<p>Please provide your answer by an attachment. Please structure the summary in the sections A and B as related to the Statement of Works</p> <p>Attachments are limited to 2 sides of A4</p> <p>Any information submitted over and above the specified limit will be disregarded and not evaluated</p>
<p>Scoring criteria</p>	<p>For information only</p>
<p>Bidder response</p>	<p>Attachment</p>

Compliance to the Contract Terms

AW4.1alt1	Please confirm your acceptance of the attached Contract Terms including any clarifications to Contract Terms confirmed by UK SBS.
Bidder guidance	<p>The Bidder shall answer Yes, No with justification or No</p> <p>Yes – Pass</p> <p>No with justification – In this situation where the Bidder must demonstrate to UK SBS's satisfaction there is a legal requirement or statutory regulation where a specific clause or series of clauses cannot be accepted to achieve a Pass. See question AW.4.2alt 1 for the supplier to create a justification.</p> <p>No – Fail</p> <p>The Bidder should note that any clarifications or amendments to the Contract Terms should be made in the form of a clarification within the timescales defined in Section 3.</p> <p>In the event of UK SBS accepting a modification to a Contract Term they shall provide the amended Contract Term language to all potential Bidders</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No with justification, No

AW4.2alt1	Where a Bidder has answered question AW4.1alt1 with 'no with justification' they must detail the justification and the proposed change to the clause.
Bidder guidance	<p>The Bidder shall provide a Contract mark up utilising track changes detailing the relevant clause, a summary of the proposed mark up of the clause and the justification for the mark up of the clause.</p> <p>Where a Bidder has answered Question AW4.1alt 1 with 'Yes' or 'No' they must answer 'N/A' (not applicable) to pass question AW4.2alt1 (noting that an answer of 'No' to question AW4.1alt1 has already resulted in a fail).</p> <p>In the event of a Bidder answering Yes to Question AW4.1alt 1 and then providing a proposed mark up, rejection of a clause or a justification for a change then the response will be a Fail.</p> <p>If a Bidder has answered Question AW4.1alt 1 'No with justification' where a proposed mark up, rejection of a clause or justification for change has been provided UK SBS will consider if it considers the request justifiable. In the event that UK SBS does not consider the response justifiable the</p>


	response will receive a Fail and not be considered.
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu 'N/A' 'I have answered AW4.1alt1 'No with justification' and attach modifications required / justification'.

PRICE QUESTIONNAIRE

AW5.1	Please confirm your price shall remain firm and fixed for full term of the Contract. Thereafter they shall be subject to change in accordance with the terms of the contract.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No

AW5.2	<p>Bidders are required to complete the Excel Pricing Schedule attached in the 'RFX attachments' section in the e-sourcing tool.</p> <p>All prices shall be exclusive of VAT.</p> <p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p>																								
Bidder guidance	<p>Bidders shall confirm they have completed the Pricing Schedule.</p> <p>The scoring methodology for this question shall be:</p> <p>The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p> <p>In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (80/100 x 50 = 40)</p> <p>The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.</p> <p>The lowest score possible is 0.</p> <p>For example, assuming the lowest bid is £100,000.</p> <table border="1" data-bbox="410 1361 1393 1709"> <thead> <tr> <th>Bid Price</th> <th>Differential to the lowest price which meets the mandatory pass criteria at Award stage</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>£100,000</td> <td>0</td> <td>100</td> </tr> <tr> <td>£120,000</td> <td>20%</td> <td>80</td> </tr> <tr> <td>£140,000</td> <td>40%</td> <td>60</td> </tr> <tr> <td>£150,000</td> <td>50%</td> <td>50</td> </tr> <tr> <td>£175,000</td> <td>75%</td> <td>25</td> </tr> <tr> <td>£200,000</td> <td>100%</td> <td>0</td> </tr> <tr> <td>£300,000</td> <td>200%</td> <td>0</td> </tr> </tbody> </table>	Bid Price	Differential to the lowest price which meets the mandatory pass criteria at Award stage	Score	£100,000	0	100	£120,000	20%	80	£140,000	40%	60	£150,000	50%	50	£175,000	75%	25	£200,000	100%	0	£300,000	200%	0
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£175,000	75%	25																							
£200,000	100%	0																							
£300,000	200%	0																							
Scoring criteria	Maximum Marks 30.00%																								
Bidder response	Drop down menu – Yes																								

AW5.3	Bidders maybe requested to provide open book policy to demonstrate how the annual charge is calculated (e.g. Staff, training, equipment, profit etc).
Bidder guidance	The Bidder shall answer Yes or No Yes - we will provide open book costing – Pass No - we will not provide open book costing – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, , No

AW5.5	<p>UK SBS are committed to delivering payments to suppliers within the timescales stated within our Contract terms and intend to embrace e-invoicing.</p> <p>There are a number of options for suppliers to choose from outlined in the attached FAQ. Please confirm your preferred method of e-payment.</p>  <p>AW5.5 ISupplier fact sheet.pdf</p> <p>ADI Consolidated Data Upload ISupplier</p>
Bidder guidance	The Bidder shall answer Yes or No Yes we will utilise an e-invoicing option – Pass No we will not utilise an e-invoicing option – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu – Yes, No

AW5.6	Please confirm if you are successfully awarded this contract your implementation team will work with UK SBS to ensure that e-invoicing is established within 28 days of Contract award by UK SBS.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No

SECTION A – TECHNOLOGY PROGRAMME QUESTIONNAIRE

AW6.1	Please confirm your compliance to the requirements of Section 4 Specification
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

AW6.2	Please explain how you would manage and deliver the requirements set out in Section A Technology Programme within the Specification
Bidder guidance	Bidders are to set out their approach to managing the CEOI Programme and how you would ensure the successful delivery the requirements of the Programme. Bidders are to provide their response as an attachment, attachments are limited to 3 sides of A4.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 14.00%
Bidder response	Attachment

AW6.3	Please explain how you would encourage and manage activities to deliver and develop innovative Earth Observation Instrumentation to
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	give UK-led teams unique and enhanced capabilities directly leading to economic growth.
Bidder guidance	Bidders are to provide their response as an attachment, attachments are limited to 2 sides of A4. Bidders are to include details of how you would support and position UK activities to leverage other funding and / or support the UK growth agenda.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 8.00%
Bidder response	Attachment

AW6.4	Please explain how you will proactively align the projects funded under the Centre Earth Observation Instrumentation programme to ensure they deliver UK Space Agency strategic objectives.
Bidder guidance	Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4. Bidders response should clearly explain their understanding of UK Space Agency Earth Observation objectives and priorities and how funding will be used to achieve the strategic objectives.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 10.00%
Bidder response	Attachment

AW6.5	Please explain how you will utilise resource effectively to drive best value and ensure the successful delivery of projects funded under the Programme.
Bidder guidance	Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4. Bidders should be able to explain how the financial and time resource will be managed to drive value, successfully and efficiently manage each project within the Programme, whilst ensuring the projects funded achieve what it set out to and still appealing to the wider community.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 9.00%
Bidder response	Attachment

AW6.6	Please identify the risks across the programme and demonstrate how risks will be monitored and managed.
Bidder guidance	Bidders are to provide an overview of your Project Risk Management approach. A risk management template has been attached to this question which Bidders should complete to identify high level risks and mitigative actions. Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4.
Scoring criteria	This question is for information only and will not be scored.
Bidder response	Attachment

AW6.7	Please demonstrate your understanding of current and future national and international exploitation opportunities relating to Earth Observation Instrumentation, and explain how you would position the Centre Earth Observation Instrumentation programme to capitalise on those opportunities.
Bidder guidance	Bidders should provide details of what activities CEOI management could do itself on behalf of the wider community especially in engaging with ESA, Commission and EUMETSAT Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 9.00%
Bidder response	Attachment

AW6.8	Please explain how you will work collaboratively with the UK Space Agency in determining the strategic direction of open and themed calls to be funded under the Programme.
Bidder guidance	Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4. Bidder's response should clearly explain how you will determine the themes for calls and determine how to allocate funding while indicating how you will engage with UK Space Agency to agree the strategic direction of the CEOI Programme.

	Bidders are to include a summary of assumptions setting out expectations of UKSA activities in relation to the delivery of the Programme.
Scoring criteria	This question is for information only and will not be scored.
Bidder response	Attachment

AW6.9	How does the management of the Centre Earth Observation Instrumentation Programme align with your organisational strategic goals and priorities?
Bidder guidance	Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4. Bidders should include information on the value add your organisation can offer, such as any in kind time. Please include details of any conflicts of interest and how these will be managed.
Scoring criteria	This question is for information only and will not be scored.
Bidder response	Attachment

AW6.10	Describe your proposed Centre Earth Observation Instrumentation Management Structure, Governance and Leadership attributes to support the successful delivery of this programme
Bidder guidance	Bidders are to provide their response as an attachment, Attachments are limited to 4 sides of A4, which may include team org charts
Scoring criteria	This question is for information only and will not be scored.
Bidder response	Attachment

SECTION B – ADDED VALUE PROGRAMME QUESTIONNAIRE

PROJ1.0	Please explain your aims, methodology and management for the delivery of the requirements set out within Section B Added Value Programme within the Specification
Bidder guidance	Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4. Section B is not guaranteed to be funded and may have a variable budget annually. Therefore the activities need to be scalable. Please explain to what extent this will further develop the activities undertaken in Section A.

	Please explain your methodology for delivering value added strategies for implementing a long term vision of technology development in the context of UK industrial capabilities.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 10.00%
Bidder response	Attachment

PROJ1.2	Please explain how you would enable knowledge transfer and skills across the wide spectrum of UK academic, SME and industrial knowledge base which should consider the Growth Agenda.
Bidder guidance	Bidders should explain their vision and approach to developing Earth Observation Instrumentation capability within the sector and how the additional activities under Section B will add value. Bidders are to provide their response as an attachment; attachments are limited to 3 sides of A4.
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 5.00%
Bidder response	Attachment

PROJ1.3	Given the scalability of the Added Value Programme, what do you consider to be the minimum activity required to achieve maximum knowledge and skills transfer with the academic, public sector and industrial communities?
Bidder guidance	Bidders are to provide their response as an attachment; attachments are limited to 2 sides of A4. Bidders should provide an overview of the scope and benefit of the work they envisage being undertaken under the Added Value Programme. How will you measure the benefits of this work?
Scoring criteria	Scoring will be based on 0-100 scoring methodology as stated in the RFP document. Maximum marks 5.00%
Bidder response	Attachment