Market Engagement – Transparency Disclosure

**NHS National Framework Agreement Home Delivery Service Lysosomal Storage Disorders in England and Scotland.**

**Offer reference number: CM/MSR/17/5555**

**Period of framework agreement: 1st July 2023 – 30th June 2025 with an option or options to extend (at the Authority’s discretion) for a period or periods up to a total of 24 months.**

To inform NHS England’s approach to this tender exercise framework feedback/review meetings were held on 19th July 2022 and 6th September 2022 with the incumbent suppliers and interested parties. A presentation was shared on the day and a recording of the meeting is available upon request.

A further market engagement session was held with both incumbent suppliers and those who had expressed an interest in attending via an invitation sent out via the industry trade body (National Clinical Homecare Association) on 6th September 2022. The following organisations attended this meeting:

|  |  |
| --- | --- |
| **LSD Centre** | **Supplier** |
| National Services Scotland | Alcura |
| Cambridge University Hospital NHS Foundation Trust | PolarSpeed |
| Royal Free Hampstead NHS Trust (apologies) | Sciensus |
| Salford Royal NHS Foundation Trust | Health Net |
| University College London Hospitals NHS Foundation Trust | Lloyds Pharmacy Clinical Homecare |
| University Hospital Birmingham NHS Foundation Trust | Pharmaxo |
| Birmingham Children's Hospital NHS Foundation Trust | Wren |
| Manchester and Manchester Children's University |  |
| Great Ormond Street Hospital for Children NHS Trust |  |
| NHS England (Commissioning) |  |
| CMU (NHS England) |  |
| The LSD Collaborative Representative |  |

To ensure no supplier has an undue advantage the key points and information conveyed have been summarised in the meeting notes and presentation below. A recording of the Teams meetings is available upon request.

1. **Overview**
   1. **Structure of the Day**Open forum to discuss changes and clarity to the tender followed by one to one sessions with the suppliers looking for all to contribute
   2. **Rules of engagement**

No discussion of actual pricing or company sensitive information

* 1. **The Specification and other documents**

These documentsare still all draft and are subject to change

* 1. **Planned time-table**

Find a tender notice due to be published 3rd October 2022,

Adjudication December 2022,

Contract to be awarded March/April 2023

Start date 1st July 2023

* 1. **Purpose (**what we want to achieve)

The purpose of the meeting to give an opportunity for interested parties to learn more about the framework, and an opportunity for comments and questions, before the tender goes live.

* 1. **Scotland**

Will be included

* 1. **Documents available for viewing on the day:**

Document 5 – Specification

Document 6 – Commercial Schedule

Please note final versions of these documents, plus all others are in the tender pack.

**2. Key Framework Points**

As discussed in the presentation.

1. **The Patient Perspective**

A representative from the LSD Collaborative shared patient feedback and patient expectations of homecare companies.

1. **Introduction to Specification**

It was explained that the stakeholders are acting on feedback from working with incumbent suppliers and patients through the patient collaborative to be more flexible to ensure that patients benefit of any new services on offer, aid patient independence and further strengthen any areas of governance and expectations.

Each tab of the specification was reviewed, and no questions received.

1. **Commercial Schedule**

Offer Schedule document explained

Suppliers will be expected to submit pricing for all services.

1. **Ancillaries and Equipment Lists**

It is expected that equipment and ancillaries will be included as a whole cost for delivery

Information provided at individual meetings:

* Many questions would be answered in full on reading of the full tender pack once available
* A good coverage of both adult and paediatric nurses is required, however the stakeholders recognise that full national coverage on day one of the framework agreement may not be available and would be willing to work with individual providers.
* Dual trained nurses are perfectly acceptable for paediatrics.
* Stakeholders - current patient split is approximately: 17% Paediatric (3 Centre’s) 83% Adult (5 Centre’s). Refer to Document 11 – LSD Patient Distribution Map for a further breakdown of nursing services.
* Pumps are not specifically specified but must be clinically fit for purpose, with an element of patient choice. Currently in use are bodyguard and intimate pumps. It is ultimately for the supplier to decide, unless a specific clinical request has been made. Small portable pumps would be advantageous.
* The service cannot be split into orals / IV – it must be bid for as a whole.
* The service cannot be split into Adults/Paeds – however Centre’s would try to work with suppliers they wished to use on capacity/availability of nurses in specific regions.
* Saturday Nursing -There will be the inclusion of Saturday nursing however, this will need to be agreed by the referring centre prior to any nurse visits and shouldn’t be at the request of the HCP. Failure to undertake this step the LSD centres will not fund.   
  Virtual nurse – Thisoption brings some flexibility and contingency options in to the service, again this will need to be discussed and agreed by the centre for suitability for the patients.
* Scotland – Homecare Providers need to be registered with the Care Inspectorate to be able to provide nursing services in Scotland.
* LSD Nurse e-learning training - All modules are approved by RCN and BIMDG. Free to members of BIMDG -  membership costs £25 (band 7 and below) £40 band 8 and above.
* All supplier attendees were interested in the nurse training package.

**Stakeholder Information Gathering.**

Stakeholders asked questions of the attending Homecare companies around nursing capacity, coverage, paediatric services, and implementation of new ERT drugs.