

This notice in TED website: <http://ted.europa.eu/udl?uri=TED:NOTICE:64599-2018:TEXT:EN:HTML>

**United Kingdom-Normanton: Hearing aids  
2018/S 030-064599**

**Prior information notice**

**This notice is for prior information only**

**Supplies**

Directive 2014/24/EU

**Section I: Contracting authority**

**I.1) Name and addresses**

NHS Supply Chain acting as agent for NHS Business Services Authority  
528867  
Foxbridge Way  
Normanton  
WF6 1TL  
United Kingdom  
Contact person: Jayne Hainsworth  
Telephone: +44 7702830838  
E-mail: [jayne.hainsworth@supplychain.nhs.uk](mailto:jayne.hainsworth@supplychain.nhs.uk)  
Fax: +44 1924328744  
NUTS code: UKE4  
**Internet address(es):**  
Main address: [www.supplychain.nhs.uk](http://www.supplychain.nhs.uk)

**I.2) Joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

Additional information can be obtained from the abovementioned address  
Electronic communication requires the use of tools and devices that are not generally available.  
Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <http://procurement.supplychain.nhs.uk/ISS>

**I.4) Type of the contracting authority**

National or federal agency/office

**I.5) Main activity**

Health

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title:**

Hearing Aids and Accessories

**II.1.2) Main CPV code**

33185000

II.1.3) **Type of contract**

Supplies

II.1.4) **Short description:**

The supply of Hearing Aids and Accessories including DSP (Digital Signal Processing) Hearing Aids that meet requirements of users with varying levels of hearing loss. The framework agreement will provide access to hearing solutions for adults and children with both mild and or moderate hearing problems and severe-profound hearing problems. Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 67 500 000 in the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. The estimated value over the total framework agreement term (including any extension options (2 + 2 year term) = GBP 270 000 000.

II.1.5) **Estimated total value**

Value excluding VAT: 270 000 000.00 GBP

II.1.6) **Information about lots**

This contract is divided into lots: yes

Maximum number of lots that may be awarded to one tenderer: 7

II.2) **Description**

II.2.1) **Title:**

Hearing Aids for Adults with Mild to Moderate Hearing Loss (Mild to Moderate Hearing Aids)

Lot No: 1

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers a range of hearing aid accessories and miscellaneous products including, (but not limited to):

- BTE (Behind the Ear) — Moderate Power,
- Mini BTE (Behind the Ear) — Moderate Power,
- ITE (In the Ear) — Moderate Power,
- RIC (Receiver in Canal) — Moderate Power,
- Body Worn — Moderate power.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 34 500 000.

In the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. NHS Supply Chain is currently considering the use of lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Hearing Aids for Adults for Severe To Profound Hearing Loss (High/Super Power Hearing Aids)

Lot No: 2

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers a full range of hearing aid solutions for adults with severe or profound hearing problems. This lot will offer high power/super power hearing aid solutions which incorporate wireless technology, including (but not limited to):

- BTE (Behind the Ear) — High Power,
- ITE (In the Ear) — High Power,
- RIC (Receiver in Canal) — High Power,
- BTE (Behind the Ear) — Super Power,
- RIC (Receiver in Canal) — Super Power,
- ITE (In the Ear) — Super Power.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 12 200 000 in the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. NHS Supply Chain is currently considering the use of lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Hearing Aids for Adults with Moderate to Severe Hearing Loss (Multiple Power Hearing Aids)  
Lot No: 3

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers a full range of hearing aid solutions for adults with moderate to severe hearing problems. This lot will offer multiple power hearing aid solutions which incorporate wireless and non-wireless technology, including (but not limited to);

- RIC (Receiver in Canal) — Multiple power,
- BTE (Behind the Ear) — Multiple Power,
- ITE (In the Ear) — Multiple power.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 1 300 000 in the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. NHS Supply Chain is currently considering the use of lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Paediatric Hearing Aids  
Lot No: 4

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers a full range of hearing aid solutions for children with mild/moderate and severe/profound hearing problems. Products will be suitable for children and will make best use of technology to provide suitable hearing solutions. This lot will offer solutions which incorporate wireless and non-wireless technology, including (but not limited to):

- BTE (Behind the Ear) — Moderate Power,
- Mini BTE (Behind the Ear) — Moderate Power,
- ITE (In the Ear) — Moderate Power,
- RIC (Receiver in Canal) — Moderate Power,
- Body Worn — Moderate power,
- BTE (Behind the Ear) — High Power,
- ITE (In the Ear) — High Power,
- RIC (Receiver in Canal) — High Power,
- BTE (Behind the Ear) — Super Power,
- RIC (Receiver in Canal) — Super Power,
- ITE (In the Ear) — Super Power,
- RIC (Receiver in Canal) — Multiple power,
- BTE (Behind the Ear) — Multiple Power,
- ITE (In the Ear) — Multiple power.

However, it reserves the right not to as part of any future tender process.

Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 12 000 000 in the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement.

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Niche & Innovation  
Lot No: 5

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers a range of Niche hearing aid solutions for conditions such as (but not limited to) Tinnitus and devices such as Combination devices, plus hearing aids that offer significant differences to products in Lots 1-4, Including (but not limited to):

- Tinnitus Device — Multiple Power,
- Combination devices — Multiple Power,
- Innovative hearing aids.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 2 500 000 in the first year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. NHS Supply Chain is currently considering the use of lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Audiology Accessories  
Lot No: 6

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers a range of hearing aid accessories and miscellaneous products including, (but not limited to):

- Accessory — Impression materials & accessories,
- Accessory — Tubing,
- Accessory — Presentation cases/boxes,
- Accessory — Bone conductord & accessories,
- Accessory — Insert earphone tips,
- Accessory — Selection of evoked potential electrudes,
- Accessory — Ear tips,
- Accessory — Otostops,
- Accessory — Syringes,
- Accessory — Impression guns,
- Accessory — Otolights,
- Accessory — Comply tips,
- Accessory — Communicators,
- Accessory — Probe tubes,
- Accessory — Speculae,
- Accessory — Otoacoustic emission (OAE)/tympanic tips,
- Accessory — Accessory & care kits,
- Accessory — Audiology booklet,
- Accessory — Impression boxes,
- Accessory — Other miscellaneous items.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 4 000 000.

In the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. NHS Supply Chain is currently considering the use of lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Custom products  
Lot No: 7

II.2.2) **Additional CPV code(s)**

33185000

II.2.3) **Place of performance**

NUTS code: UKE4

II.2.4) **Description of the procurement:**

This lot covers custom made products, including (but not limited to):

- Ear Moulds,
- Custom ITE (In the Ear) — Hearing Aids.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of GBP 1 000 000 in the 1<sup>st</sup> year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. NHS Supply Chain is currently considering the use of lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

II.2.14) **Additional information**

II.3) **Estimated date of publication of contract notice:**

01/05/2018

**Section IV: Procedure**

IV.1) **Description**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**Section VI: Complementary information**

VI.3) **Additional information:**

The purpose of this notice is to draw attention to a procurement that NHS Supply Chain intends to commence during the subsequent 12 months. The Invitation to Tender will be the subject of a separate notice and it is that notice to which potential suppliers will need to respond at the appropriate time.

The framework agreement between NHS Supply Chain and successful suppliers will reserve the right to purchase the same or similar supplies and/or services from suppliers not appointed to the framework agreement at its sole discretion.

Whilst it is anticipated that initial expenditure under any forthcoming procurement will be in the region of GBP 270 000 000 over the full term of the framework, this is approximate only and the values will be to such level as those purchasing under the framework agreement consider necessary to provide suitable requirements.

NHS Supply Chain expects to provide successful suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and bulk buy initiatives. The framework agreement will be between NHS Supply Chain and the Supplier. Under the framework agreement there will be 2 different methods of supply — 1 for non-direct contract products and 1 for direct contract products.

NHS Supply Chain will be entitled to purchase the supplies and/or services identified in the tender documents as non-direct contract products which it will then make available for purchase by:

- 1) any NHS Trust;
- 2) any other NHS entity;
- 3) any government department, agency or other statutory body; and/or
- 4) any private sector entity active in the UK healthcare sector.

For the supplies and/or services identified as Direct Contract Products in the tender documents:

- 1) NHS Supply Chain;
- 2) any NHS Trust;
- 3) any other NHS entity;
- 4) any government department, agency or other statutory body; and/or
- 5) any private sector entity active in the UK healthcare sector will be able to enter into a direct contract with the supplier for any of the supplies and/or services under the framework.

For Direct Contract Products the Supplier will be required to report to and pay a direct contract management fee to NHS Supply Chain as detailed in the tender documents.

Registration:

1. Use URL <http://procurement.supplychain.nhs.uk/ISS/> to access the NHS Supply Chain Procurement portal.
2. If not yet registered:
  - click on the “Not Registered Yet” link to access the registration page,
  - complete the registration pages as guided by the mini guide found on the landing page.

Portal access:

If registration has been completed:

- login with URL <http://procurement.supplychain.nhs.uk/ISS/>
- click on the “Applicant Dashboard” icon to open the list of new procurement events.

Expression of interest:

- view PIN content by clicking on the “View Notice” button for the procurement event. This opens a PDF document,
- express an interest by clicking on the “Express Interest” button.

In addition, NHS Supply Chain anticipates holding pre-tender meetings with suppliers during 4.2018. If you would like to attend this event, please contact Jayne Hainsworth via <http://procurement.supplychain.nhs.uk/ISS> to register your attendance.

VI.5) **Date of dispatch of this notice:**  
12/02/2018