

## criteria for assessing tenders

Criteria	Key elements to assess	Project weighting
People	<p>Key personnel (qualifications and experience relative to proposed role)</p> <p>Other personnel (qualifications &amp; experience; % allocation to project)</p> <p>Communication and interpersonal skills</p>	40%
Execution Method	Selective method statements covering management approach, programming, procurement, monitoring and control procedures etc (tailored to the project)	20%
Company	<p>Organisational structure of company or consortium</p> <p>Financial status</p> <p>Management policies (H&amp;S, QA, Environmental)</p> <p>Available capacity</p> <p>Relevant experience</p> <p>References</p>	20%
Project Organisation	<p>Organisation and logistics relative to site/client/others</p> <p>Composition of team</p> <p>Delegation of responsibilities</p>	15%
Interview	Results of interviews if held	5%