

Frequently Asked Questions

Issued: 03/06//2024

Q1	Can small and medium-sized enterprises (SMEs) bid on the tenders?
A1	Yes.
Q2	Are we able to offer multiple technical solutions?
A3	Yes, are not looking for a specific solution and welcome original thinking.
Q3	Are you asking us to share a case example of using a system such as MoSCoW or similar?
A3	We want to see a description of the method you will use to quantify the estimated industrial requirements of your solution, including a worked example of an element (e.g. – vessels, Ports or people). Whilst we have included an example MoSCoW template, bidders might not consider this the most appropriate approach and are welcome to propose alternatives. However, it does provide an example of the sort of information we would like to see successful bidders include in the final deliverable.
Q4	Is it necessary for our company to act as the primary bidder and include all collaborators in our proposal, or if we can express our interest in collaboration without being the primary bidder, focusing solely on the specific part in which we would participate?
A4	To submit a compliant bid, Is it necessary for your company to act as the primary bidder and include all collaborators in your proposal. You may wish to express an interest in collaboration, focusing solely on the specific part in which you would like to participate, via the “Pitch” function on Piranha Hub (piranhahub.com).
Q5	Technical - Foundation Type: Can we assume that consideration of FLOW WTG foundations will be limited to barge, Semi-submersible, TLP and exclude Spar foundations.
A5	Given the depths of water expected in the Celtic Sea development areas, it could be assumed that spars might not be used in the foreseeable future.
Q6	Logistics - Port Locations: Should candidate ports/harbours be considered from both North & South coasts or limited to north coast?
A6	We welcome pragmatic solutions which consider suitable ports and therefore are not imposing any limitations on location.
Q8	Terms & Conditions -Cl 8.5 (b): Please clarify whether it is intended that the Supplier would be liable for the items listed in (i) and (ii)
A8	It is not intended that the supplier would be liable for losses related to loss of profits, sales or business. Limitation of liability does not extend to liability which cannot be legally limited nor for indemnities related to breaches of confidentiality or intellectual property obligations. With respect to provided indemnities (confidentiality and IP), these extend to costs incurred.

Q9	Could CSP clarify what is meant by "the current footprint in Cornwall" in section 5.2.6? Is this in reference to the proposed solution?
A9	This refers to the current social, environmental and economic impact that the lead bidder and their collaborators have on Cornwall. The baseline should be based on the situation now, before any impacts arising from the development of the proposed solution land. Such developments may (but might not be limited to) movement of capital into the region, development of infrastructure, increase in jobs, increase in revenues etc.
Q10	Details of organisations expected to work together- is this in relation to organisations tendering for the Delivery Plan work, or companies expected to deliver the Opportunity?
A10	The primary interest is companies expected to deliver the opportunity, however there is an expectation that there will also be a level of involvement in the preparation of the tender.
Q11	Should the study consider supply chains located within Cornwall only, the SW in general, the Celtic Sea region or the entire UK?
A11	We are interested in outline delivery plans which involve logical organisations with the potential to (collectively) scale up to meet the challenge of the Celtic Sea. Current location of such organisations is somewhat immaterial; however we would draw bidders' attention to the question of impact on Cornwall.
Q12	Terms & Conditions. Will CSP consider minor deviations to the Terms & Conditions?
A12	Our preference is for bidders to accept the Terms and Conditions as is. However, we will consider minor drafting changes provided there are no material changes.
Q13	
A13	
Q14	
A14	