

Start date

**9th Nov 2021**

End date

**8th Nov 2024**

(+optional 12 month extension)

FTS contract notice

**2021/S 000-018622**



## Furniture and Flooring framework

### What's covered?

With our market leading furniture and flooring experts, we are able to provide members with a wide range of furniture and flooring for all requirements such as challenging environments, dementia schemes, private rented accommodation, sheltered accommodation, large scale fit-outs and student accommodation.

### Lot structure

All lots are national coverage and provide the supply, delivery and installation of flooring and furniture as well as the removal of old flooring and furniture upon request.

#### Lot 1 - Residential Furniture

This lot covers all residential furniture and furnishings. This includes lounge furniture, dining room furniture, bedroom furniture and beds, all in varying materials and finishes. As well as this, members can also purchase textile articles i.e. curtains, blinds, bed linen, and towels. Products are available in various sizes, materials and colours. Members can also purchase domestic appliances available such as white goods. All suppliers awarded have the capability to provide an interior design service and have vast experience working within many environments such as private rented schemes, tenanted properties, sheltered accommodation and student lettings.

#### Lot 2 - Flooring

Through this lot, members are able to purchase soft surface and hard surface flooring; underlay, carpet, wood, wood effect, non-slip flooring, grip matting, gripper rods, area rugs, tile, laminate, covering natural stone, marble, ceramic and porcelain vinyl, and miscellaneous such as cork and rubber.

Suppliers will consult with members and tenants and offer a design service as well as post-fitting cleaning and disposal of old flooring.

**contact**

**01925 737698**

**info@pfh.co.uk**

**www.pfh.co.uk**

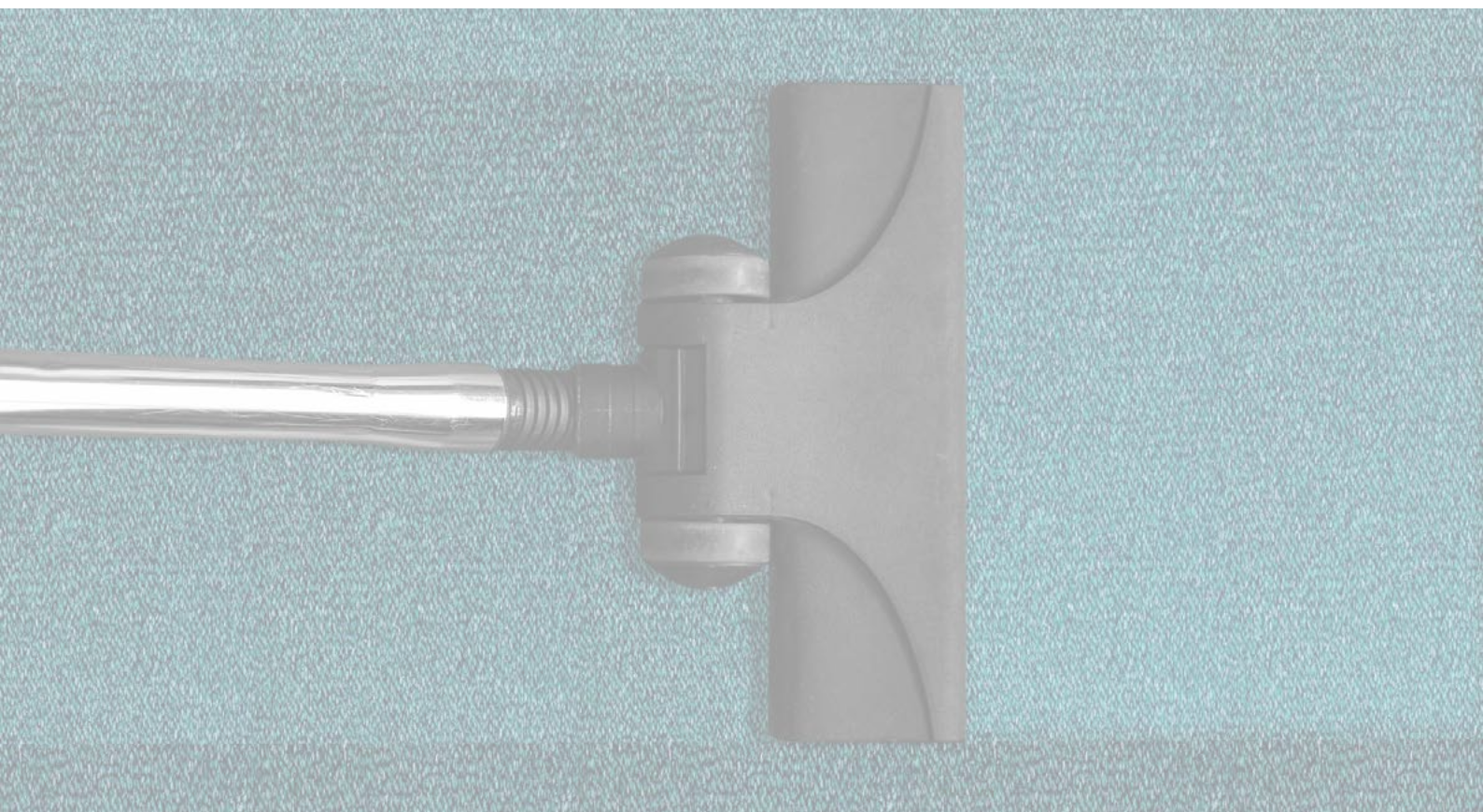
# Suppliers

## Lot 1 – Residential Furniture

Rank	
1	Furniture Resource Centre (FRC)
2	Knightsbridge
3	Craftwork Upholstery Ltd
4	David Philips
5	The Furnishing Service

## Lot 2 – Flooring

Rank	
1	John L Lord
2	Designer Contracts
3	Crown Flooring
4	The Furnishing Service



## Tender & evaluation process

PfH Furniture and Flooring is a retendered framework which replaces our previous offer that expired on 19th October 2021. It is the result of an extensive pre-tender engagement exercise carried out to ensure that it is aligned to our members requirements as closely as possible. This involved gathering information from existing and potential PfH Members around their current demands for both furniture and flooring. During this exercise, we engaged with both our membership and supplier base to help design a framework that meets the demands of today's market.

As a result, the framework was tendered on a UK Wide basis with a 60:40 Price/Quality split and a minimum quality threshold of 20% was set. The quality aspect included questions around Account Management, Social Impact and Sustainability, Customer Service, KPIs, Ordering and Delivery, Warranties, and Interior Design. Pricing was based upon an updated basket of products covering residential furniture and a wide selection of contract flooring to give members access to a wide choice.

The framework is split over 2 lots covering furniture and flooring. 9 suppliers submitted a bid and 8 passed the selection stage.

## Value delivered

- Financial checks carried out on all suppliers
- Focus on sustainability within the tender process
- Direct award and mini competition available
- Wide choice of suppliers on both lots and the opportunity for further competition
- Greater flexibility with two different lots covering a wide scope, that can be utilised together or can be used individually for new and existing contracts
- Dedicated supplier account management team, geographically aligned with Members to provide a local service and is supported by a dedicated customer service desk.
- All suppliers offer added value services such as project planning, interior design, project management, tenant consultation, delivery and installation.
- Prices are fixed via the framework with a strict price review process in place on an annual basis.
- It allows members to fully furnish properties quickly ensuring accommodation is unoccupied for a minimum length of time.
- On-going contract management and supplier performance monitoring by dedicated procurement professionals at PfH

## How we manage your contract

Our team is on hand to support you throughout the procurement process either acting as an extension of your internal procurement process either acting as an extension of your internal procurement team or as a fully outsourced solution dependent upon your requirements; providing hands on category expertise and support to aid the delivery of an optimal contract environment.

We will manage the tender process with you right through to contract award to ensure you get the most competitive pricing and best service delivery from our suppliers based on your specific needs.

Our bespoke platforms and data rich environment enables us to interrogate contracts to give you to tools to drive value through the life of the agreement, tackle non-compliance, undertake trend analysis and standardise product ranges to improve the bottom line.

# How to access the framework



## Step 1

Contact PfH to discuss the framework and your requirements



## Step 2

Establish whether the framework is suitable for your specific requirements



## Step 3

Find out if you are already a Member of PfH. If not, complete a Membership form (visit [www.pfh.co.uk](http://www.pfh.co.uk)) and return as instructed in the form



## Step 4

Once a Member, PfH will provide further information on the two procurement options available: direct award and mini-competition

### Direct Award

Member provides detailed scope of works to eligible supplier

Supplier issues proposal to Member

If Member is satisfied with proposal, proceed with call-off process

Contract award

### Mini-competition

PfH offer template call-off documentation and specification assistance if required

Tender issued to all suppliers

Tender evaluation process - PfH can offer support and assistance where needed

Contract award



## Who can use the framework?

This Framework may be used by any contracting authority referred to in the FTS Notice and/or listed below:

- PfH Members
- Registered Social Landlords
- Local Authorities
- Arm's Length Management Organisations
- Fire & Rescue
- Universities & Further Education Establishments
- Registered Charities
- Subsidiaries of the above

## Not a Member? Not a problem

Membership is open to all housing associations and local authorities, regardless of size. Once signed up, Members can access any of our procurement services from frameworks, to consultancy, to data services.

[Click here](#) for more information on how to become a PfH Member.



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