

Core Contract Payment Plan (SOR Item 1)

Contract Quarter	No.	Firm Price Quarterly Payments	Element of Quarterly Firm Price not subject to Performance Payment	Contract Quarter for which KPIs apply	Red Performance value at 5% of Firm Price <u>per</u> KPI	Amber performance value at 2.5% of Firm Price <u>per</u> KPI
02 Dec - 31 Jan 2018	1					
01 Feb - 30 Apr 2018	2			1		
01 May - 31 Jul 2018	3			2		
01 Aug - 30 Oct 2018	4			3		
01 Nov - 31 Jan 2019	5			4		
01 Feb - 30 Apr 2019	6			5		
01 May - 31 Jul 2019	7			6		
01 Aug - 30 Oct 2019	8			7		
01 Nov - 31 Jan 2020	9			8		
01 Feb - 30 Apr 2020	10			9		
01 May - 31 Jul 2020	11			10		
01 Aug - 30 Nov 2020	12			11		
		12				

Price (ex VAT)	Payment not subject to KPIs