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**United Kingdom-London: Courier services
2019/S 227-556708**

Contract award notice

Results of the procurement procedure

Supplies

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses

Official name: NHS Supply Chain: Food is operated by Foodbuy Europe Limited, as agent, for and on behalf of Supply Chain Coordination Ltd ('SCCL')

Postal address: c/o Skipton House, 80 London Road

Town: London

NUTS code: UK

Postal code: SE1 6LH

Country: United Kingdom

E-mail: strategicsourcing@supplychain.nhs.uk

Internet address(es):

Main address: <https://www.gov.uk/government/organisations/department-of-health>

Address of the buyer profile: <https://www.gov.uk/government/organisations/department-of-health/about/>

I.2) Information about joint procurement

I.4) Type of the contracting authority

National or federal agency/office

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

Multi Temperature Distribution

II.1.2) Main CPV code

64120000

II.1.3) Type of contract

Supplies

II.1.4) Short description:

NHS supply chain:food seeked to find distribution partner to deliver and manage chilled, frozen and ambient food products into the NHS and its trusts for their catering needs. This procurement is for:

1) The supply, storage and management of chilled, frozen and ambient food products('Distributor Managed Lines')and distribution to trusts within the NHS;

2) The management and distribution to the Customer(s) of Nominated Lines which will be the subject of a separate procurement event detailed in the tender documents.

The framework agreement (FWA) will have an initial term of 24 months with an option to extend incrementally for a further 24 months. The FWA will be for a maximum term of 48 months. It is anticipated that in the first 12 months of the FWA the value will be in the region of 40 000 000 GBP. The full 48-month term (if extended) the anticipated value is circa 300 000 000 GBP. These values are approximate only and are based on the recent historical usage information with a forecasted level of growth.

II.1.6) **Information about lots**

This contract is divided into lots: yes

II.1.7) **Total value of the procurement (excluding VAT)**

Value excluding VAT: 300 000 000.00 GBP

II.2) **Description**

II.2.1) **Title:**

Multi Temperature Distribution
Lot No: 1

II.2.2) **Additional CPV code(s)**

15110000
03311000
15500000
03220000
15897200
15810000
03210000
15800000

II.2.3) **Place of performance**

NUTS code: UK
Main site or place of performance:
Various locations in the UK.

II.2.4) **Description of the procurement:**

This is a unique opportunity to become a national distribution partner which aims to deliver significant savings to the NHS and abide by the principles set out in the Carter report.

This procurement will be known as the multi temperature distribution (MTD) tender and the authority will award a single supplier Framework Agreement to the most economically advantageous tenderer who will act as the single national distribution partner (the 'Distributor') for certain chilled, frozen and ambient food products for the NHS (the 'Framework Agreement' (FWA)).

This multi temperature distribution (MTD) procurement is the first of 2 procurement's, establishing a single Framework Agreement for a distribution partner and supply of distributor managed lines. NHS Supply Chain: Food is following the restricted procedure pursuant to the Public Contracts Regulations 2015 for the award of this Framework Agreement. The first stage contains the selection questionnaire (SQ) or European Single Procurement Document (ESPD). Only for applicants that submit an ESPD — if there are any additional questions to be completed within the SQ part 1, 2 or 3 then it is the applicant's responsibility to ensure you complete any questions in the SQ that are not covered in the ESPD. For applicants to be considered for this procurement and subsequently be invited to submit a bid for the second procurement, applicants must complete in full the SQ or ESPD. For full details on the requirements of this stage please refer to the SQ instruction

document. The top 5 scoring applicants will be invited to submit tenders. Where more than 5 applicants pass the selection criteria, the 5 applicants achieving the highest score for the scored questions in Part 3 of the SQ will be invited to tender. Applicants who do not pass the SQ stage will be notified.

This procurement is split into the following stages:

- Stage 1: selection questionnaire,
- Stage 2: selection process,
- Stage 3: invite short-listed suppliers to tender (max of 5),
- Stage 4: evaluation of tender,
- Stage 5: award.

This MTD procurement is the first of 2 procurement's, establishing a single FWA for a distribution partner and supplier of Distributor Managed Lines (DML). NHS Supply Chain: Food is following the restricted procedure pursuant to the Public Contracts Regulations 2015 for the award of this FWA.

Following this procurement, a second procurement will be launched for the supply of certain Nominated Lines(NL). The second procurement will be known as The Multi Temperature Products (MTP) procurement and will be for the supply of circa 200 selected NL including chilled, frozen and ambient food products covering categories such as: grocery, milk and dairy, meat and poultry, fruit and veg, fish and seafood, cold beverages,confectionery, hot beverages and sweet products (the 'NL'). The NL will be delivered to the distributor who will manage orders from and delivery to the customer(s). The NL are set out in the nominated line descriptions appendix.

We have considered that it may not be possible to switch all trusts over to a single distributor on day 1 and there will therefore be a phased implementation of the new distribution solution. We have selected 35 NHS trusts for the initial phase ('First Phased Implementation') and these trusts are listed in the Phase 1 Top 35 trust delivery requirements appendix.

Following the award of both this procurement and the MTP procurement, the distributor will launch the first phased implementation and will be available to supply the initial selected 35 NHS trusts. Once the first phased implementation has been successfully launched, we intend to roll out the new distribution solution to the following phases. Please refer to the Framework Agreement for further details.

This procurement exercise will be conducted on the NHS Supply Chain: Food's procurement portal at:

<https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=312507&ccsum=5809b7214366c44c100ccfa9b7c0c7da>

II.2.5) **Award criteria**

Price

II.2.11) **Information about options**

Options: yes

Description of options:

This Framework Agreement will have the option to extend incrementally for up to 48 months.

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Restricted procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 106-258299](#)

IV.2.8) **Information about termination of dynamic purchasing system**

IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

Section V: Award of contract

Lot No: 1

Title:

Multi Temperature Distribution

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

29/10/2019

V.2.2) **Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: BFS Group Ltd T/A Bidfood

Town: Slough

NUTS code: UKJ11

Country: United Kingdom

The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 300 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section VI: Complementary information

VI.3) **Additional information:**

VI.4) **Procedures for review**

VI.4.1) **Review body**

Official name: N/A

Town: N/A

Country: United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

Precise information on deadline(s) for review procedures:

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

20/11/2019