# Further Competition

For

**Cisco Hardware Procurement** 

Project\_18457

Contract under Framework RM6098 Technology Products and Associated Services 2 Lot 1 – Hardware and Software and Associated Services.

### 1. Introduction

- 1.1. This further competition invitation relates to the further competition to award a Cisco Hardware Contract to a sole supplier.
- This further competition is being conducted under the CCS RM6098 Technology Products and Associated Services 2 Framework Agreement Lot 1 - Hardware and Software and Associated Services.
- 1.3. Authority: The Secretary of State for the Home Department.
- 2. The requirement
  - 2.1. The Following Cisco Hardware is required:



- 2.3. The following appendices accompany this ITT:
  - 2.3.1. Appendix A Pricing Template, including compliance questionnaire.

# 3. Delivery Information

- 3.1. Required delivery date: As soon as possible and by no later than 30 January 2025.
- 3.2. Delivery location:



- 4. Further competition timetable
  - 4.1. The timetable for this Further Competition is set out in the table below.
  - 4.2. The Authority may change this timetable at any time. Potential Providers will be informed if changes to this timetable are necessary.

DATE	ACTIVITY
6 December 2024	Publication of the Invitation to
	tender
6 December 2024	Clarification period starts
10 December 2024 17:00	Clarification closes
11 December 2024 12:00	Deadline for publication of
	responses to clarification
	questions
12 December 2024 15:00	Deadline for supplier submission
	of tender to the Authority
13 December 2024	Proposed award date

### 5. Questions and clarifications

5.1. Potential Providers may raise questions or seek clarification regarding any aspect of this further competition at any time

before the clarification period closes, via the eSourcing portal only.

- 5.2. The Authority will not enter into exclusive discussions regarding the requirements of this further competition with Potential Providers.
- 5.3. To ensure that all Potential Providers have equal access to information regarding this further completion, the Authority will publish all its responses to questions raised by Potential Providers on an anonymous basis provided that neither the question nor the answer identifies a Potential Provider.
- 5.4. Responses will be published in a questions and answers document to all Potential Providers who were invited to tender.

# 6. Submitting a tender

6.1. A tender consists of the following document(s) and no other(s)

# Appendix A – Pricing Template, including compliance questionnaire.

- 6.2. Potential Providers must submit a tender via the tender submission function of the eSourcing Portal so that the tender is recorded by the eSourcing Portal as received before the tender submission deadline. The Authority will deem as non-compliant a tender submitted by any other route and / or received on the eSourcing Portal after the tender submission deadline.
- 6.3. Any tender that does not provide Appendix A completed in full and submitted via the tender submission function of the eSourcing Portal will be deemed by the Authority to be noncompliant.
- 6.4. The Authority will not consider any submitted document(s) other than Appendix A completed in full and submitted via the tender submission function of the eSourcing Portal.
- 6.5. Support with the eSourcing Portal is available to help Potential

Providers at the following link: "<u>eSourcing tool: guidance for</u> <u>suppliers - GOV.UK (www.gov.uk)</u>".

- 6.6. If a Potential Provider submits more than one tender, the Authority shall consider only the latest of the Potential Provider's tenders and the Authority shall not consider the Potential Provider's earlier tenders.
- 6.7. A Potential Provider must provide its total price in GBP, excluding Value Added Tax, for the specified quantities for each of the items listed in the Pricing Template. The price must be inclusive for all requirements for this RM6098 Further Competition, including the specification in section 2 of this Further Competition document.
- 6.8. If a Potential Provider has provided a negative response to any compliance question, the Authority shall deem the tender to be non-compliant. Once the Authority has deemed a tender as non-compliant, the Authority shall not consider the tender any further.
- 6.9. The Potential Provider must not directly or indirectly canvass any Minister, public sector employee or agent regarding this Further Competition or attempt to procure any information from the same regarding the Further Competition (except where permitted by this document). Any attempt to do so may result in the Potential Provider's disqualification from this Further Competition.
- 6.10. The Potential Provider must not (and shall ensure that its subcontractors, consortium members, advisors or companies within its Group do not):
  - fix or adjust any element of the tender by agreement or arrangement with any other person;
  - communicate with any person other than the Authority about the value, price or rates set out in the tender; or information which would enable the precise or approximate value, price or rates to be calculated by any other person;
  - enter into any agreement or arrangement with any other person, so that person refrains from submitting a tender;

- share, permit or disclose to another person access to any information relating to the tender (or another tender to which it is party) with any other person;
- offer or agree to pay, give or does pay, give any sum or sums of money, inducement or valuable consideration directly or indirectly to any other person, for doing or having done or causing or having caused to be done in relation to the tender any other tender or proposed tender, any act or omission, except where such prohibited acts are undertaken with persons who are also participants in the Potential Provider's tender, such as subcontractors, consortium members, advisors or companies within its Group, or where disclosure to such person is made in confidence in order to obtain quotations necessary for the preparation of the tender or obtain any necessary security.
- 6.11. The Authority may require the Potential Provider to put in place any procedures or undertake any such action(s) that the Authority in its sole discretion considers necessary to prevent or curtail any collusive behaviour. The Authority may (without prejudice to any other criminal or civil remedies available to it) disqualify the Potential Provider from further participation in the Further Competition if the Authority reasonably believes a Potential Provider has behaved collusively.
- 6.12. A tender must remain valid and capable of acceptance by the Authority for a period of 60 days following the tender submission deadline. A tender with a shorter validity will be rejected.

#### 7. Tender evaluation

- 7.1. The Authority shall generate a Potential Provider's tendered Price by first rounding the price for the specified quantity of each the items listed in the Pricing Template to the nearest penny and then adding the rounded prices.
- 7.2. The maximum mark available for a tender Price is 100. The Authority will assign a mark to a Potential Provider's tendered Price by taking the lowest tendered Price available from the

compliant tenders and dividing the lowest tendered Price by the Potential Provider's tendered Price, multiplied by 100.

#### 8. Contract award

- 8.1. The Authority does not commit to award a Call Off Contract.
- 8.2. The Authority may award a Call Off Contract to the Potential Provider of the tender that achieves the highest mark if a single Call Off tender For Evaluation achieves the highest mark.
- 8.3. If two or more tenders are tied on the highest mark, the Authority may award a Call Off Contract to the Potential Provider who submitted the tender, of the price-tied tenders, that was submitted earliest.
- 8.4. If the Authority obtains only a single tender in relation to this Further Competition, the Authority may award a Call Off Contract to the Potential Provider who submitted this one Call Off tender.
- 8.5. The Authority shall not award a Call Off Contract to a Potential Provider whose tender is non-compliant.

#### 9. Outcome letters and call off contracts

9.1. Prior to contract award Potential Providers will be notified of the outcome by letter.