**C1 - Commercial Scoring**

**Award Criteria**

We will review all submissions utilising objective selection criteria and a formal evaluation model. The Contract will be awarded to the most economically advantageous tender based on the evaluation weightings detailed below.

|  |  |
| --- | --- |
| **Criteria (%)** | **Weighting (%)** |
| Supplier Assurance | Pass / Fail |
| Technical | 60% |
| Commercial | 40% |

**Scoring Criteria**

The scoring criteria for the Commerical Section is shown below:

|  |  |  |  |
| --- | --- | --- | --- |
| **Pricing Criteria** | | **Weighting** | **Max Score** |
|  |
| **1** | **Overall Price** | **40%** | **100** |  |
|  |  | **40%** | **100** |  |

Each section is weighted as per the ‘Weighting’ column and the ‘Maximum Score’ available for the section is 100 Points.

**Scoring Methodology**

The principles outlined below shall be used to guide the scoring awarded by the Tender Evaluation Panel (the panel). Please see the example below which demonstrates how points will be awarded against each of the Commercial Returns:

Lowest Price = 100 Points

* Contractor A - £300,000
* Contractor B - £350,000
* Contractor C - £625,000

Contractor A - £300,000 (lowest return) = **100 Points Awarded**

Contractor B - £300,000 (Contractor A – Lowest) / £350,000 (Contractor B) x 100 = **86 Points Awarded**

Contractor C - £300,000 (Contractor A - Lowest) / £625,000 (Contractor C) x 100 = **48 Points Awarded**

Scores will be rounded up or down to the nearest whole number; for example, a score of 85.49 will result in a score of 85 being awarded and a score of 85.50 will result in a score of 86 being awarded.

The weighted score will then be calculated as follows;

Contractor B – 86 (Points Awarded) / 100 (Max Score) x 40% (Weighting) = 34.29%

Please refer to our ‘**C2 – Commerical Scoring Matrix’** document which demonstrates how the commercial section will be scored and recorded by the Panel.