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**Provider Market Engagement Questionnaire**

**NHS England South West**

**Diabetic Eye Screening Programmes for Cornwall, Devon, Somerset, Gloucestershire and Bristol, North Somerset, South Gloucestershire (BNSSG)**

April 2023

This provider market engagement questionnaire is an information gathering exercise, rather than a call for competition in its own right, to inform the potential forthcoming procurement of Diabetic Eye Screening Programmes for Cornwall, Devon, Somerset, Gloucestershire and Bristol, North Somerset, South Gloucestershire (BNSSG).

NHS England will not be liable for costs incurred by any interested party in participating in this exercise.

## Respondents Information

|  |  |
| --- | --- |
| Name of potential bidding organisation(s): |  |
| Trading Status | Public limited company  Limited company  Limited liability partnership  Third or voluntary sector  NHS organisation  Other (please specify) |
| Address: |  |
| Website address: |  |

**Contact Details**

|  |  |
| --- | --- |
| Name: |  |
| Job title: |  |
| Telephone / Mobile: |  |
| Email: |  |

**General Information**

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| **Please provide a summary/introduction about your organisation, outlining the services you currently deliver and any current or previous experience of delivering Diabetic Eye Screening related services:** |
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|  |  |
| --- | --- |
| **Bidding status – If you were to bid for these services would this likely be as a contract holding provider, consortium member or subcontractor?** | |
| Contract holding provider |  |
| Consortium member |  |
| Subcontractor |  |
| Other | (Please specify) |

**Lotting**

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| **The Commissioners intend to re-procure the services as five separate contracts, mirroring existing contract geographies.**  **Please indicate which areas you might be interested in bidding for:** |
| Cornwall and Isles of Scilly  Devon  Somerset  Gloucestershire  Bristol, North Somerset and South Gloucestershire (BNSSG) |
| **Please tell us if you foresee any key risks / challenges and/or opportunities / benefits in re-commissioning the services based on these geographies.** |
|  |

**Contract Length**

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| --- |
| **Please advise which of the following contract lengths are attractive to your organisation:** |
| Less than 5 years  5 – 7 years  7 – 9 years  10 years |
| **Please briefly explain the reasons you have chosen the contract length/s above.** |
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| **Please indicate whether a fixed term contract e.g. 7 years straight with no extension period or an initial term with an optional extension e.g. 5 year initial term plus a 2 year extension is more attractive to your organisation and explain the reasons for this.** |
|  |

**Financial Mechanism**

The Commissioners ambition is to increase uptake of DESP across the South West to achieve or exceed the national achievable target of 85% uptake in routine screening, and propose to implement a hybrid financial model, to align these contracts with the financial model introduced in two areas of the South West in April 2022.

The methodology is based on offering a block contract value, calculated using the average of the last 3 years (on a rolling basis) of routine uptake (ignoring 2020/21 owing to COVID) against a set tariff plus a variable element, as follows:

* Digital and Slit Lamb Biomicroscopy (SLB) paid based upon projected activity figures (average of last 2 years). A reconciliation to actual activity will be conducted at agreed timescales and payment adjusted accordingly.
* Between the average routine uptake and 85% achievable level, the set tariff plus 20% will be paid to incentivise increase in uptake.
* Any routine uptake achieved above the 85% achievable level will be paid against the set/standard tariff rate.

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| **Please provide feedback on this proposed approach and any potential opportunities or challenges that you perceive may arise.** |
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**Challenges / Opportunities**

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| **Please briefly describe what you see as the key delivery challenges and / or opportunities in relation to DESP services in the South West of England and why?** |
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**Additional Information**

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| **Apart from the service specification, what other information would you like from the Commissioner to support your submission of a bid for this service?** |
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| **Would you be happy for us to share your contact details with other provider organisations expressing interest in this opportunity?**  *Please note this would be to parties who may wish to collaborate e.g. as part of a partnership/subcontract arrangement.* |
| Yes  or No |

Please complete this questionnaire and return it via the messaging system of the opportunity (Project title ‘WA13997 DESP for Cornwall, Devon, Somerset, Gloucestershire and BNSSG’, Atamis Reference C154169) on the e-procurement portal Atamis by no later than **12:00 noon 27th April 2023.**

In order to return the Provider Market Engagement Questionnaire, you will first need to be registered on the Atamis system.

To register, please visit <https://health-family.force.com/s/Welcome> and select ‘Register here’.

**THANK YOU**