

## ITT Clarifications

Tender Reference: FLOWmark Digital App

Issued: 17/12/2024

Q1	Can offshore companies bid for this opportunity?
A1	This opportunity is open to any bidder who can meet the requirements of the ITT and the technical brief. This includes offshore companies i.e. those not in the United Kingdom.
Q2	With regards to the presentation on 14th March 2025, is there any flexibility with this date?
A3	The 14 <sup>th</sup> of March is the deadline for presenting the product at our office in Hayle. We will accept alternative dates in the week commencing 10/3/24 if the 14 <sup>th</sup> is not possible for you.
Q3	Is the requirement to demonstrate two previous projects pass/fail in the scoring?
A3	This requirement isn't pass fail. The quality of the two previous projects will be assessed and this will account for 10% of the scoring. Please see the scoring methodology in the ITT documents.
Q4	What level of support will the CSP provide for validating career pathways from employers, educational providers, and workers?
A4	During development of the product CSP will be available to support validation and we will facilitate introductions where possible.
Q5	Is Cornwall Opportunities the sole data source for live job opportunities data, or will other sources be considered? Will the CSP support API access for live data?
A5	We want to see Cornwall Opportunities featured in the live opportunities, but additional sources can also be considered.
Q6	Is the application expected to track and update itself periodically to accommodate changes in various data sources?
A6	The live job data should be capable of reflecting the current data from other sources, so it will need to update itself.
Q7	What level of participation is expected from the Supplier Consultancy for brand development, promotion workshops and digital marketing?
A7	We are looking for the supplier take the lead on this. For detail please refer to the section headed 'Design' in the technical brief.
Q8	Are there any restrictions or preferences regarding the collection of participant information (e.g., email, phone, etc.)?
A8	We would like to be able to ask users for their consent to follow-up communications in order to collect destination data at a later date. This process will need to be compliant with all relevant GDPR and data regulations. Phone or email will be considered.

Q9	Will additional features be added during the support period? If so, how will they be managed?
A9	We are not intending to commission additional features in the support period.
Q10	Is a mix of UK and offshore resourcing allowed?
A10	We will score the team based on capability to deliver the project. The team can include resource from UK and offshore as long as it meets the requirements of the ITT.
Q11	Are you expecting 9-to-5 support for the project?
A11	During the contract period we expect reliable and timely contact with the supplier.
Q12	Will you be able to share the full session notes of the user research as well as the key learnings document?
A12	During the project kick-off meeting we will be bale to share the findings of the user research to date.
Q13	Will the hosting infrastructure costs be covered by the CSP?
A13	The ongoing operational hosting costs will be covered once the project is complete and commissioned.
Q14	
A14	